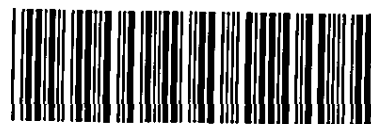


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**AUTO WINDSCREENS GROUP LIMITED**  
**FINANCIAL STATEMENTS**  
**2007**

THURSDAY



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COMPANIES HOUSE

# Auto Windscreens Group Limited

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# **Auto Windscreens Group Limited**

## **Directors and officer**

### **Directors:**

J R Kitson  
A D Hewitt  
A L Wilford

### **Officer:**

Company Secretary  
Aviva Company Secretarial Services Limited

### **Auditor:**

Ernst & Young LLP  
Registered Auditor  
1 More London Place  
London  
SE1 2AF

### **Registered office:**

8 Surrey Street  
Norwich  
Norfolk  
NR1 3NG

Registered in England and Wales no 3573271

Auto Windscreens Group Limited ("the Company") is a member of the Aviva plc group of companies ("the Group")

# **Auto Windscreens Group Limited**

## **Directors' report**

**For the year ended 31 December 2007**

The directors present their annual report and audited financial statements for the Company for the year ended 31 December 2007

### **Directors**

The names of the current directors of the Company appear on page 1

J R Kitson served as a director throughout the year

P C Easter resigned as a director on 1 January 2007 and J Hunt was appointed on the same date

S C J Machell resigned as a director on 12 July 2007 and A D Hewitt was appointed on the same date

J Seaton was appointed as an alternate director to J Hunt on 13 August 2007 and resigned on 1 September 2007

J Hunt resigned as a director on 6 June 2008 and A L Wilford was appointed on the 9 June 2008

### **Principal activity**

The principal activity of the Company is that of a holding company

### **Business Review**

#### **Basis of preparation**

The business review is addressed to, and written for, the members of the Company with the aim of providing a fair review of the business development, performance and position at the current time, during the financial period and at the end of the financial period. In providing this review, the aim is to present a view that is both balanced and comprehensive and is consistent with the size and complexity of the business

#### **Objectives and future developments**

High level strategies are determined by Aviva plc and these are shown in its financial statements. The directors consider that the Company's principal activity as a holding company will continue into the foreseeable future

#### **Financial key performance indicators**

In the light of the principal activity of the Company described above, the directors do not consider it appropriate to provide key performance indicators

#### **Financial position and performance**

The financial position of the Company at 31 December 2007 is shown in the balance sheet on page 14, with the trading results for the year shown in the income statement on page 12

A loss before tax of £28,780 thousand was achieved in 2007 (2006 profit £13,921 thousand). The factors responsible for this decrease are detailed below

# **Auto Windscreens Group Limited**

## **Directors' report (continued)**

### **Financial position and performance (continued)**

Labour costs and other overheads incurred reduced to £nil (2006 £986 thousand) as a result of a reduction in the average head count from 5 staff in 2006 to no staff in 2007

Interest receivable was £90 thousand (2006 £979 thousand) The fall was a result of the repayment of a discounted convertible bond, reducing income by £889 thousand

Revaluation of the Company's investments in subsidiaries has led to a carrying value of £22,900 thousand (2006 £113,000 thousand) The decrease in value of £90,100 thousand has been effected by a movement of £61,230 thousand through the investment revaluation reserve and a charge of £28,870 thousand to the profit and loss account

### **Risk management**

A description of the principal risks and uncertainties facing the Company and the Company's risk management policies are set out in note 15 to the financial statements

Risk factors beyond the Company's control, that could cause actual results to differ materially from those estimated include, but are not limited to

- UK domestic economic business conditions, and
- the impact of competition, inflation and deflation

### **Major events**

On 26th June 2007, RAC Holdings Limited transferred its entire shareholding in the issued share capital of the Company to RAC plc for a consideration equivalent to the fair value of the Company as at 31 December 2006 of £113,000 thousand

### **Post balance sheet events**

On 1 April 2008, the Company increased its authorised share capital to £60,012 thousand by the creation of an additional 4,500,000 thousand ordinary shares of £0 01 each

On 1 April 2008, the Company subscribed for 9,500 thousand ordinary shares of £1 each in the share capital of its wholly owned subsidiary, RAC Auto Windscreens Limited ("RACAW"), for a consideration of £9,500 thousand This was settled through the intercompany account between RACAW and the Company

On 26 June 2008, the Company subscribed for 6,500 thousand ordinary shares of £1 each in the share capital of its wholly owned subsidiary, RAC Auto Windscreens Limited ("RACAW"), for a consideration of £6,500 thousand This was settled through the intercompany account between RACAW and the Company

On 27 June 2008, RAC plc, the sole shareholder of the Company, subscribed for 1,500,000 thousand ordinary shares of £0 01 each in the share capital of the Company for a consideration of £15,000 thousand This was settled through the intercompany account

On 30 June 2008, the Company transferred its entire holding in the issued share capital of RAC Auto Windscreens Limited to RAC plc for a consideration equivalent to the fair value of £38,900 thousand at the date of transfer

# **Auto Windscreens Group Limited**

## **Directors' report (continued)**

### **Financial instruments**

The business of the Company includes use of financial instruments. Details of the Company's risk management objectives and policies and exposures to risk relating to financial instruments are set out in note 15 to the financial statements.

### **Dividends**

No interim dividends have been paid during the year (2006 £nil). The directors recommend that no final dividend be paid (2006 £nil).

### **Employees**

Within the bounds of commercial confidentiality, information was provided to all employees on issues which are of interest and concern to them and may affect the progress of the Company. Employees were informed of the performance and objectives of the Company through established management procedures and practices including the monthly newsletter, Hotlines.

### **Directors' interests**

The requirement for directors to disclose their share interests in Aviva plc in the directors' report was repealed by the Companies Act 2006 (s. 1195 and SI 2007/1093) with effect from 6 April 2007. None of the directors who held office at 31 December 2007 had any interest in the Company's shares.

### **Directors' liabilities**

Aviva plc, the ultimate parent undertaking, has granted an indemnity to the directors against liability in respect of proceedings brought by third parties, subject to the conditions set out in the Companies Act 1985. This indemnity and the provisions in the Company's Articles of Association constitute "qualifying third party indemnities" for the purposes of sections 309A to 309C of the Companies Act 1985. Such qualifying third party indemnity provision remains in force as at the date of approving the directors' report.

### **Disclosure of information to the auditor**

Each person who was a director of the Company on the date that this report was approved, confirms that so far as the director is aware, there is no relevant audit information, being information needed by the auditor in connection with preparing his report, of which the auditor is unaware. Each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the auditor is aware of that information.

# **Auto Windscreens Group Limited**

## **Directors' report (continued)**

### **Statement of directors' responsibilities**

The directors are required to prepare financial statements for each accounting period that comply with the relevant provisions of the Companies Act 1985 and of International Financial Reporting Standards ("IFRS") as adopted by the European Union ("EU"), and which present fairly the financial position, financial performance and cash flows of the Company at the end of the accounting period. A fair presentation of the financial statements in accordance with IFRS requires the directors to

- select suitable accounting policies and verify they are applied consistently in preparing the financial statements on the going concern basis, unless it is inappropriate to presume that the Company will continue in business,
- present information, including accounting policies, in a manner that provides relevant, reliable, comparable and understandable information,
- provide additional disclosures when compliance with the specific requirements in IFRS is insufficient to enable users to understand the impact of particular transactions, other events and conditions on the Company's financial position and financial performance, and
- state that the Company has complied with applicable IFRS, subject to any material departures disclosed and explained in the financial statements

The directors are responsible for keeping proper accounting records which are intended to disclose with reasonable accuracy, at any time, the financial position of the Company. They are also ultimately responsible for the systems of internal control maintained by the Company for safeguarding the assets of the Company and for the prevention and detection of fraud and other irregularities.

By order of the Board



Authorised Signatory  
For and on behalf of Aviva Company Secretarial Services Limited  
Company Secretary

12 SEPTEMBER 2008

# **Auto Windscreens Group Limited**

## **Independent auditor's report**

### **To the members of Auto Windscreens Group Limited**

We have audited the Company's financial statements for the year ended 31 December 2007 which comprise the Accounting Policies, the Income Statement, the Statement of Recognised Income and Expense, the Balance Sheet, the Reconciliation of Movements in Shareholder's Equity and the related notes 1 to 18. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the Company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### **Respective responsibilities of directors and auditors**

The directors' responsibilities for preparing the financial statements in accordance with the applicable United Kingdom law and International Financial Reporting Standards (IFRSs) as adopted by the European Union are as set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether the information given in the Directors' Report is consistent with the financial statements. In addition we report to you if, in our opinion, the Company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### **Basis of audit opinion**

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# **Auto Windscreens Group Limited**

## **Independent auditor's report (continued)**

**To the members of Auto Windscreens Group Limited**

### **Opinion**

In our opinion

- the financial statements give a true and fair view, in accordance with IFRSs as adopted by the European Union, of the state of the Company's affairs as at 31 December 2007 and of its loss for the year then ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the Directors' Report is consistent with the financial statements

*Ernst & Young LLP*

**Ernst & Young LLP**  
Registered Auditor  
London

*18 September 2008*

# Auto Windscreens Group Limited

## Accounting policies

The Company is a limited liability company incorporated and domiciled in Great Britain. Its principal activity is that of a holding company.

The principal accounting policies applied in the preparation of these financial statements are set out below.

### **(A) Basis of presentation**

The financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") and International Accounting Standards ("IAS") as endorsed by the EU, applicable at 31 December 2007.

The IASB issued IAS 1, Presentation of Financial Statements – A Revised Presentation, and an amendment to IAS 23, Borrowing Costs, during 2007, neither of which has yet been endorsed by the EU. These are not applicable for the current accounting period and, on adoption, they will not have any material impact on the Company's financial reporting.

IFRIC interpretation 11, IFRS 2 – Group and Treasury Share Transactions, and interpretation 12, Service Concession Agreements, were issued during 2006 but neither of them is applicable for the current accounting period. In addition, IFRIC interpretation 13, Customer Loyalty Programmes and IFRIC interpretation 14, IAS 19 – The Limit on a Defined Benefit asset, Minimum Funding Requirements and their Interaction, have been issued during 2007. They have not yet been endorsed by the EU but neither of them is applicable for the current accounting period. On adoption, none of these interpretations will have any material impact on the Company's financial reporting.

The financial statements are stated in British pounds, which is the Company's functional and presentation currency. Unless otherwise noted, the amounts shown in these financial statements are in thousands of British pounds ("£000").

The Company is exempt from preparing group accounts by virtue of Section 228 of the Companies Act 1985, as it is a subsidiary of an EU parent (note 17(d)). The financial statements present information about the Company as an individual undertaking and not about its group.

### **(B) Use of estimates**

The preparation of financial statements requires the Company to make estimates and assumptions that affect items reported in the balance sheet and income statement and the disclosure of contingent assets and liabilities at the date of the financial statements. Although these estimates are based on management's best knowledge of current facts, circumstances and, to some extent, future events and actions, actual results ultimately may differ from those estimates, possibly significantly.

# Auto Windscreens Group Limited

## Accounting policies (continued)

### (C) Subsidiaries

Subsidiaries are those entities (including Special Purpose Entities) in which the company, directly or indirectly, has power to exercise control over financial and operating policies in order to gain economic benefits

In the balance sheet, subsidiaries are stated at their fair values, estimated using applicable valuation models underpinned by the Aviva plc's market capitalisation. These investments are classified as available for sale ("AFS") financial assets, with changes in their fair value being recorded in a separate investment revaluation reserve within equity. Where the cumulative changes recognised in equity represent an unrealised loss, the investments are reviewed to test whether an impairment exists. Where there is objective evidence that such an asset is impaired, such as the financial difficulty of the subsidiary or a prolonged decline in their fair value below cost, the unrealised loss recorded in equity is reclassified and charged to the income statement.

### (D) Revenue recognition

Revenue is recognised as follows

#### *Interest income*

Interest income is recognised as it accrues, taking into account the effective yield on the investment.

#### *Dividend income*

Dividend income is recognised when the right to receive payment is established.

### (E) Cash and cash equivalents

Cash and cash equivalents consist of cash at banks and in hand, deposits held at call with banks, treasury bills and other short-term highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value. Such investments are normally those with less than three months' maturity from the date of acquisition, and include certificates of deposit. For the purposes of the cash flow statement, cash and cash equivalents also include bank overdrafts, which are included within payables and other financial liabilities on the balance sheet.

### (F) Income taxes

The current tax expense is based on the taxable profits for the year, after any adjustments in respect of prior years. Tax, including tax relief for losses if applicable, is allocated over profits before taxation and amounts charged or credited to reserves as appropriate.

Provision is made for deferred tax liabilities, or credit taken for deferred tax assets, using the liability method, on all material temporary differences between the tax bases of assets and liabilities and their carrying amounts in the financial statements.

The principal timing differences arise from provisions for pensions. The rates enacted or substantively enacted at the balance sheet date are used to determine the deferred tax.

# Auto Windscreens Group Limited

## Accounting policies (continued)

### **(F) Income taxes (continued)**

Deferred tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised

Deferred tax is not provided on revaluations of investments in subsidiaries as, under current tax legislation, no tax will arise on their disposal

### **(G) Trade receivables**

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment. A provision for impairment of trade receivables is established when there is objective evidence that the Company will not be able to collect all amounts due according to the original terms of receivables. The amount of the provision is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the effective interest rate. The amount of the provision is recognised in the income statement.

### **(H) Pension obligations**

The Company operates a defined benefit pension plan (Auto Windscreens Group Limited Pension Scheme), the assets of which are held in separate trustee-administered funds. The pension plan is funded by payments from the Company's subsidiaries and employees, and by the Company taking account of the recommendations of qualified actuaries.

For the defined benefit plan, the pension costs are assessed using the projected unit credit method. Under this method, the cost of providing pensions is charged to the income statement so as to spread the regular cost over the service lives of the employees, in accordance with the advice of qualified actuaries. The pension obligation is measured as the present value of the estimated future cash outflows using a discount rate based on market yields for high quality corporate bonds. The resulting pension scheme surplus or deficit appears as an asset or obligation in the balance sheet.

The Company is also one of a number of UK companies in the RAC plc group being charged for its employees participating in the RAC (2003) Pension Scheme, and its contributions are affected by the financial position of the scheme. There is no contractual agreement or policy for charging the net defined benefit cost of this scheme across the participating Group entities but, instead, this cost is recognised in the financial statements of the main employing company. The Company therefore recognised a pension expense equal to its contributions payable in the year. Full disclosure on the Group's pension schemes is given in the financial statements of RAC plc.

The Company recognises the cost of making contributions to stakeholder pension schemes as an expense in the income statement.

# **Auto Windscreens Group Limited**

## **Accounting policies (continued)**

### **(I) Share capital and dividends**

#### *Equity instruments*

An equity instrument is a contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Accordingly, a financial instrument is treated as equity if

- (i) there is no contractual obligation to deliver cash or other financial assets or to exchange financial assets or liabilities on terms that may be unfavourable, and
- (ii) the instrument will not be settled by delivery of a variable number of shares or is a derivative that can be settled other than for a fixed amount of cash, shares or other financial assets

#### *Dividends*

Interim dividends on ordinary shares are recognised in equity in the period in which they are paid. Final dividends on these shares are recognised when they have been approved by shareholders.

# Auto Windscreens Group Limited

## Income statement

For the year ended 31 December 2007

|                                   | Note  | <u>2007</u><br>£000    | <u>2006</u><br>£000  |
|-----------------------------------|-------|------------------------|----------------------|
| <b>Operating income</b>           |       |                        |                      |
| Interest receivable               | 2     | 90                     | 979                  |
| Dividend income                   | 1     | -                      | 12,971               |
| Other income                      | 1     | -                      | 957                  |
| <b>Operating expenses</b>         |       |                        |                      |
| Administrative and other expenses | 1 & 3 | (28,870)               | (986)                |
| <b>(Loss)/profit before tax</b>   |       | <u>(28,780)</u>        | <u>13,921</u>        |
| Tax credit/(expense)              | 6     | <u>580</u>             | <u>(285)</u>         |
| <b>(Loss)/profit for the year</b> |       | <u><u>(28,200)</u></u> | <u><u>13,636</u></u> |

The accounting policies on pages 8 to 11 and notes on pages 16 to 31 are an integral part of these financial statements

# **Auto Windscreens Group Limited**

## **Statement of recognised income and expense**

**For the year ended 31 December 2007**

|  | Note        | <u>2007</u><br><u>£000</u> | <u>2006</u><br><u>£000</u> |
|--|-------------|----------------------------|----------------------------|
| Actuarial gain on pension schemes                        | 13(c) (iii) | 1,740                      | 702                        |
| Aggregate tax effect of actuarial gains                  | 6           | (1,568)                    | (211)                      |
| Fair value (losses)/gains on revaluation of subsidiaries | 7(b)        | (61,230)                   | 60,230                     |
| (Loss)/profit for the year                               |             | <u>(28,200)</u>            | <u>13,636</u>              |
| Total recognised income and expense for the year         |             | <u>(89,258)</u>            | <u>74,357</u>              |

The accounting policies on pages 8 to 11 and notes on pages 16 to 31 are an integral part of these financial statements

# Auto Windscreens Group Limited

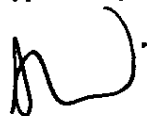
## Balance sheet

As at 31 December 2007

|                                | Note  | <u>2007</u><br>£000 | <u>2006</u><br>£000 |
|--------------------------------|-------|---------------------|---------------------|
| <b>ASSETS</b>                  |       |                     |                     |
| <b>Non-current assets</b>      |       |                     |                     |
| Investments in subsidiaries    | 7     | 22,900              | 113,000             |
| Deferred tax assets            | 8(b)  | 372                 | 1,568               |
| Asset for current tax          | 8(a)  | 208                 | -                   |
|                                |       | <u>23,480</u>       | <u>114,568</u>      |
| <b>Current assets</b>          |       |                     |                     |
| Cash and cash equivalents      | 14(b) | 19                  | 319                 |
| Trade and other receivables    | 9     | -                   | 41,128              |
| <b>LIABILITIES</b>             |       |                     |                     |
| <b>Current liabilities</b>     |       |                     |                     |
| Trade and other payables       | 10    | <u>(33,877)</u>     | <u>(72,997)</u>     |
| <b>Net current liabilities</b> |       | <u>(33,858)</u>     | <u>(31,550)</u>     |
| <b>Non-current liabilities</b> |       |                     |                     |
| Retirement benefit obligations | 13    | (1,374)             | (5,226)             |
| Liability for current tax      |       | -                   | (286)               |
| <b>Net assets</b>              |       | <u>(11,752)</u>     | <u>77,506</u>       |
| <b>EQUITY</b>                  |       |                     |                     |
| Ordinary share capital         | 11    | 15,006              | 15,006              |
| Share premium                  |       | 568                 | 568                 |
| Other reserves                 | 12    | 602                 | 61,832              |
| Retained earnings              |       | <u>(27,928)</u>     | <u>100</u>          |
| <b>Total equity</b>            |       | <u>(11,752)</u>     | <u>77,506</u>       |

The accounting policies on pages 8 to 11 and notes on pages 16 to 31 are an integral part of these financial statements

Approved by the Board on 12 SEPTEMBER 2008



Director

# Auto Windscreens Group Limited

## Reconciliation of movements in shareholders' equity

For year ended 31 December 2007

|   | Note | Ordinary<br>share capital<br>£000 | Share<br>premium<br>£000 | Other<br>reserves<br>£000 | Retained<br>earnings<br>£000 | Total equity<br>£000 |
|---|------|-----------------------------------|--------------------------|---------------------------|------------------------------|----------------------|
| <b>Balance at 1 January 2006</b>                        |      | 6                                 | 568                      | 1,602                     | (14,027)                     | (11,851)             |
| Total recognised income and expense for the year        |      | -                                 | -                        | 60,230                    | 14,127                       | 74,357               |
| Issue of share capital                                  |      | 15,000                            | -                        | -                         | -                            | 15,000               |
| Total movements in the year                             |      | 15,000                            | -                        | 60,230                    | 14,127                       | 89,357               |
| <b>Balance at 31 December 2006</b>                      |      | <b>15,006</b>                     | <b>568</b>               | <b>61,832</b>             | <b>100</b>                   | <b>77,506</b>        |
| <b>Total recognised income and expense for the year</b> |      | <b>-</b>                          | <b>-</b>                 | <b>(61,230)</b>           | <b>(28,028)</b>              | <b>(89,258)</b>      |
| <b>Total movements in the year</b>                      |      | <b>-</b>                          | <b>-</b>                 | <b>(61,230)</b>           | <b>(28,028)</b>              | <b>(89,258)</b>      |
| <b>Balance at 31 December 2007</b>                      |      | <b>15,006</b>                     | <b>568</b>               | <b>602</b>                | <b>(27,928)</b>              | <b>(11,752)</b>      |

The accounting policies on pages 8 to 11 and notes on pages 16 to 31 are an integral part of these financial statements

# Auto Windscreens Group Limited

## Notes to the financial statements

### 1 (Loss)/profit before tax

The following items have been included in arriving at (loss)/profit before tax

|                             | <u>2007</u>     | <u>2006</u>   |
|-----------------------------|-----------------|---------------|
|                             | <u>£000</u>     | <u>£000</u>   |
| Management charge           | -               | 957           |
| Dividend income             | -               | 12,971        |
| Revaluation of subsidiaries | (28,870)        | -             |
|                             | <u>(28,870)</u> | <u>13,928</u> |

### 2 Interest receivable

|                     | <u>2007</u> | <u>2006</u> |
|---------------------|-------------|-------------|
|                     | <u>£000</u> | <u>£000</u> |
| Interest receivable | 90          | 979         |

### 3 Employee information

The average number of persons employed by the Company during the year was

|            | <u>2007</u>   | <u>2006</u>   |
|------------|---------------|---------------|
|            | <u>Number</u> | <u>Number</u> |
| Management | -             | 5             |

|                                 | <u>2007</u> | <u>2006</u> |
|---------------------------------|-------------|-------------|
|                                 | <u>£000</u> | <u>£000</u> |
| Total staff costs were          | -           | 857         |
| Wages and salaries              | -           | 100         |
| Social security costs           | -           | 29          |
| Pension schemes (note 13 (b))   | -           | 986         |
|                                 | <u>-</u>    | <u>986</u>  |
| These costs were charged within |             |             |
| Administrative expenses         | <u>-</u>    | <u>986</u>  |

### 4 Directors

All directors of the Company are remunerated as employees by Aviva Employment Services Limited, a fellow Group undertaking. This remuneration is recharged to all operating divisions of the Aviva Group under management service agreements. However, no cost is borne by the Company for the services of the directors in their capacity as directors.

# Auto Windscreens Group Limited

## Notes to the financial statements (continued)

### 5 Auditor's remuneration

The total remuneration payable by the Company, excluding VAT, to its auditor, Ernst & Young LLP, in respect of the audit of these financial statements, is shown below. The Company is exempt from disclosing other fees payable, to its auditor, in respect of other work, by virtue of regulation 4(1)(b) of The Companies (Disclosure of Auditor Remuneration) Regulations 2005, as it is disclosed within the consolidated Annual Report and Accounts of Aviva plc, the Company's ultimate controlling entity (see note 17 (d)).

Auditor's remuneration has been borne by Norwich Union Central Services Limited, a fellow Group undertaking.

|   | <u>2007</u> | <u>2006</u> |
|---|-------------|-------------|
|   | <u>£000</u> | <u>£000</u> |
| Audit services  |             |             |
| Statutory audit of the Company's financial statements | <u>8</u>    | <u>7</u>    |

### 6 Tax

#### (a) Tax (credited)/charged to the income statement

##### (i) The total tax (credit)/charge comprises

|   | <u>2007</u>  | <u>2006</u> |
|---|--------------|-------------|
|   | <u>£000</u>  | <u>£000</u> |
| <b>Current tax:</b>                               |              |             |
| For this year                                     | <u>(208)</u> | <u>286</u>  |
| Total current tax                                 | <u>(208)</u> | <u>286</u>  |
| <b>Deferred tax:</b>                              |              |             |
| Origination and reversal of temporary differences | (399)        | (1)         |
| Prior year adjustment                             | <u>27</u>    | <u>-</u>    |
| Total deferred tax                                | <u>(372)</u> | <u>(1)</u>  |
| Total tax (credited)/charged to income statement  | <u>(580)</u> | <u>285</u>  |

##### (ii) Deferred tax credited to the income statement represents movements on the following items

|   | <u>2007</u>  | <u>2006</u> |
|---|--------------|-------------|
|   | <u>£000</u>  | <u>£000</u> |
| Pensions and other post retirement benefits     | <u>(372)</u> | <u>(1)</u>  |
| Total deferred tax credited to income statement | <u>(372)</u> | <u>(1)</u>  |

#### (b) Tax charged to equity

##### The total tax charged comprises

|                             | <u>2007</u>  | <u>2006</u> |
|-----------------------------|--------------|-------------|
|                             | <u>£000</u>  | <u>£000</u> |
| Current tax                 | -            | -           |
| Deferred tax                | <u>1,568</u> | <u>211</u>  |
| Total tax charged to equity | <u>1,568</u> | <u>211</u>  |

These amounts have been recognised in the statement of recognised income and expense.

# Auto Windscreens Group Limited

## Notes to the financial statements (continued)

### 6 Tax (continued)

#### (c) Tax reconciliation

The tax on the Company's profit before tax differs from the theoretical amount that would arise using the tax rate in the United Kingdom as follows

|  | <u>2007</u><br><u>£000</u> | <u>2006</u><br><u>£000</u> |
|--|----------------------------|----------------------------|
| Net (loss)/profit before tax   | (28,780)                   | 13,921                     |
| Tax calculated at standard UK corporation tax rate of 30% (2006 30%) | (8,634)                    | 4,176                      |
| Non-assessable dividends   | -                          | (3,891)                    |
| Disallowable expenses  | 8,661                      | -                          |
| Deferred tax assets not recognised                                   | (634)                      | -                          |
| Other  | 27                         | -                          |
| Total tax (credited)/charged for the period (note 6(a))              | <u>(580)</u>               | <u>285</u>                 |

### 7 Investments in subsidiaries

(a) The investment in shares of subsidiaries includes the following material company registered in England and Wales

| Company                      | Type of business  | Class of share | Proportion held |
|------------------------------|---|----------------|-----------------|
| RAC Auto Windscreens Limited | Manufacture, distribution and installation of car windows | Ordinary       | 100%            |

(b) Movement in the Company's investments in its subsidiaries was as follows

|                | <u>2007</u><br><u>£000</u> | <u>2006</u><br><u>£000</u> |
|----------------|----------------------------|----------------------------|
| Fair value     |                            |                            |
| At 1 January   | 113,000                    | 52,770                     |
| Revaluation    | (90,100)                   | 60,230                     |
| At 31 December | <u>22,900</u>              | <u>113,000</u>             |

# Auto Windscreens Group Limited

## Notes to the financial statements (continued)

### 8 Tax assets and liabilities

#### (a) General

Assets and liabilities for current tax of £208 thousand and £nil respectively (2006 £nil and £286 thousand liability) are receivable/payable in more than one year

#### (b) Deferred taxes

##### (i) The net deferred tax asset comprises

|  | <u>2007</u> | <u>2006</u>  |
|--|-------------|--------------|
|  | <u>£000</u> | <u>£000</u>  |
| Pensions and other post-retirement obligations | 372         | 1,568        |
| Net deferred tax asset                         | <u>372</u>  | <u>1,568</u> |

##### (ii) The movement in the net deferred tax asset was as follows

|                            |                |              |
|----------------------------|----------------|--------------|
| Net asset at 1 January     | 1,568          | 1,778        |
| Amounts credited to profit | 372            | 1            |
| Amount charged to equity   | <u>(1,568)</u> | <u>(211)</u> |
| Net asset at 31 December   | <u>372</u>     | <u>1,568</u> |

The Company has unrecognised temporary differences of £1,374 thousand (2006 £nil) to carry forward indefinitely against future taxable income

### 9 Trade and other receivables

|  | <u>2007</u> | <u>2006</u>   |
|--|-------------|---------------|
|  | <u>£000</u> | <u>£000</u>   |
| Receivables due from related parties (note 17) | -           | 41,128        |
|  | <u>-</u>    | <u>41,128</u> |
| Expected to be settled within one year         | -           | 41,128        |
|  | <u>-</u>    | <u>41,128</u> |

# Auto Windscreens Group Limited

## Notes to the financial statements (continued)

### 10 Trade and other payables

|  | <u>2007</u><br><u>£000</u> | <u>2006</u><br><u>£000</u> |
|--|----------------------------|----------------------------|
| Amounts due to related parties (note 17) | 33,877                     | 72,638                     |
| Other liabilities                        | -                          | 359                        |
|  | <u>33,877</u>              | <u>72,997</u>              |
| Expected to be settled within one year   | <u>33,877</u>              | <u>72,997</u>              |

### 11 Ordinary share capital

Details of the Company's ordinary share capital are as follows

|  | <u>2007</u><br><u>£000</u> | <u>2006</u><br><u>£000</u> |
|--|----------------------------|----------------------------|
| <b>Authorised</b>  |                            |                            |
| 1,500,200,000 (2006 1,500,200,000) Ordinary shares of 1 pence each | 15,002                     | 15,002                     |
| 1,000,000 (2006 1,000,000) 'A' Ordinary shares of 1 pence each     | 10                         | 10                         |
|  | <u>15,012</u>              | <u>15,012</u>              |
| <b>Allotted, called up and fully paid</b>                          |                            |                            |
| 1,500,200,000 (2006 1,500,200,000) Ordinary shares of 1 pence each | 15,002                     | 15,002                     |
| 374,130 (2006 374,130) 'A' Ordinary shares of 1 pence each         | 4                          | 4                          |
|  | <u>15,006</u>              | <u>15,006</u>              |

Ordinary shares are issued pari passu. All the ordinary shares in issue carry the same right to receive dividends and other distributions declared, made or paid by the Company.

On return of assets, whether in a winding up or reduction of capital, the assets and retained profits of the Company shall be distributed to members by firstly paying holders of the 'A' ordinary shares followed by the holders of ordinary shares. The balance shall be paid to both types of shareholders pari passu as if one class of share.

None of the following acts shall be carried out without consent of the holders of not less than 75% of the 'A' ordinary shares: variation of the authorised or issued share capital, alteration of memorandum and articles, reduction of the company's share capital, Company dissolution, or any material change in the nature of the business.

# Auto Windscreens Group Limited

## Notes to the financial statements (continued)

### 12 Other reserves

|  | Investment<br>revaluation<br>reserve<br>£000 | Capital<br>redemption<br>reserve<br>£000 | Total<br>£000 |
|--|--|--|---------------|
| Balance at 1 January 2006                      | 1,000  | 602                                      | 1,602         |
| Arising in the year                            |  |  |               |
| Fair value gain on revaluation of subsidiaries | 60,230                                       | -  | 60,230        |
| Balance at 31 December 2006                    | 61,230                                       | 602                                      | 61,832        |
| Arising in the year                            |  |  |               |
| Fair value loss on revaluation of subsidiaries | (61,230)                                     | -  | (61,230)      |
| Balance at 31 December 2007                    | -  | 602                                      | 602           |

The capital redemption reserve arose in 2001 when the Company redeemed 602,341 'A' ordinary 1p shares for a consideration of £602,341

### 13 Retirement benefit obligations

#### (a) Introduction

In the UK, the Company operates one main pension scheme for its subsidiaries, The Auto Windscreens Group Limited Pension Scheme ("the Scheme"), whose members receive benefits on a defined benefit basis (generally related to final salary). This is a funded scheme which provides defined benefits for certain members, based on length of service and final remuneration, and defined contribution benefits for other members. The assets of the Scheme are held in a separate trustee-administered fund. The Company's employees are members of this scheme.

An actuarial report has been submitted for the Scheme as at an effective date of 5 April 2006. For funding purposes, the Scheme was valued on a market value basis using the Projected Unit Credit Method.

Pension costs for The Auto Windscreens Group Limited Pension Scheme are initially borne by the Company and are then recharged to the operating divisions of the Auto Windscreens group of companies as part of an overall charge for payroll-related items. The recharge is calculated dependent on the employees working in each division.

Currently the employer contributes at a rate of 20% of Contribution Salaries for members of the Auto Windscreens Group Limited final salary section. (Additional contributions are made for life insurance premiums paid from the Scheme, administrative expenses and Pension Protection Fund levies.) During the year additional deficit funding payments were made of £458 thousand.

In the absence of any contractual arrangements to allocate the net defined benefit cost for the Scheme, measured in accordance with IAS 19, to individual businesses, it is the policy to allocate this cost fully to Auto Windscreens Group Limited. As required by paragraph 34B of the amendment to IAS 19 issued in December 2004, disclosures for the Scheme are provided in the following pages.

# Auto Windscreens Group Limited

## Notes to the financial statements (continued)

### 13 Retirement benefit obligations (continued)

#### (a) Introduction (continued)

The Company is also one of a number of UK companies in the Group being charged for its employees participating in the RAC (2003) Pension Scheme, and its contributions are affected by the financial position of the Scheme. There is no contractual agreement or policy for charging the net defined benefit cost of this scheme across the participating Group entities but, instead, this cost is recognised in the financial statements of the main employing company. The Company therefore recognised a pension expense equal to its contributions payable in the year. Full disclosure on the Group's pension schemes is given in the financial statements of RAC plc.

#### (b) Charges to the income statement

|   | <u>2007</u><br>£000 | <u>2006</u><br>£000 |
|---|---------------------|---------------------|
| Contributions to RAC (2003) Pension Scheme and one stakeholder pension scheme       | -                   | 21                  |
| Service cost net of finance income to Auto Windscreens Group Limited Pension Scheme | 444                 | 515                 |
| Less: amount recharged to fellow subsidiary   | <u>(534)</u>        | <u>(507)</u>        |
| (Interest income)/Pension cost  | <u>(90)</u>         | <u>29</u>           |

#### (c) IAS 19 Disclosures

##### (i) Assumptions on Scheme liabilities

The inherent uncertainties affecting the measurement of Scheme liabilities require these to be measured on an actuarial basis. This involves discounting the best estimate of future cash flows to be paid out by the Scheme using the projected unit credit method. This is an accrued benefits valuation method which calculates the past service liability to members and makes allowance for their projected future earnings. It is based on a number of actuarial assumptions, which vary according to economic conditions, and changes in these assumptions can materially affect the measurement of the pension obligations.

The valuation used for accounting under IAS 19 has been based on the most recent full actuarial valuation, updated to take account of that standard's requirements in order to assess the liabilities of the Scheme at 31 December 2007. This update was made by the Scheme actuary. Scheme assets are stated at their fair values at 31 December 2007.

The details for the defined benefit section of the Scheme are shown below. Although this scheme provides both defined benefit and defined contribution pensions, the assets and liabilities shown exclude those relating to defined contribution pensions.

The main financial assumptions used to calculate the Scheme's liabilities under IAS 19 are:

|  | <u>2007</u><br>% | <u>2006</u><br>% |
|--|------------------|------------------|
| Inflation rate                                   | 3.4              | 3.1              |
| General salary increases                         | 5.2              | 4.9              |
| Pension increases and deferred pension increases | 3.4              | 3.1              |
| Discount rate                                    | 5.8              | 5.1              |

# Auto Windscreens Group Limited

## Notes to the financial statements (continued)

### 13 Retirement benefit obligations (continued)

#### (c) IAS 19 Disclosures (continued)

##### (i) Assumptions on Scheme liabilities (continued)

Allowance has also been included for discretionary increases at a rate of two-thirds of price inflation on pensions in excess of the Guaranteed Minimum Pension which do not attract statutory increases

The discount rate and inflation rate are the two assumptions that have the largest impact on the value of the liabilities, with the difference between them being known as the net discount rate. The discount rate is based on current average yields of high quality debt instruments (AA-rated corporate bonds), taking account of the maturities of the defined benefit obligations. A 1% increase in this rate (and therefore the net discount rate) would reduce the liabilities by £3,982 thousand.

Mortality assumptions are significant in measuring the Group's obligations under the defined benefit section of the Scheme, particularly given the maturity of these obligations in this scheme. The mortality tables and average life expectancy used at 31 December 2007 for Scheme members are as follows:

| Mortality table   | Normal retirement age (NRA) | Life expectancy (pension duration) at NRA of a male |                           | Life expectancy (pension duration) at NRA of a female |                           |
|---|-----------------------------|---|---------------------------|---|---------------------------|
|   |                             | Currently aged NRA                                  | 20 years younger than NRA | Currently aged NRA                                    | 20 years younger than NRA |
| PA92U08MC with a one year age rating deduction and an allowance for future improvements | 60                          | 87.8<br>(27.8)                                      | 88.9<br>(28.9)            | 90.7<br>(30.7)  | 91.7<br>(31.7)            |

The above table used to measure post-retirement mortality is considered appropriate based on the mortality experience of the Scheme. However, the extent of future improvements in longevity is subject to considerable uncertainty and judgement is required in setting this assumption. The assumptions above include an allowance for future mortality improvement, based on the actuarial profession's medium cohort projection table. The effect on the Scheme of assuming all members were one year younger would increase the Scheme's liabilities by £514 thousand.

The scheme liabilities have an average duration of 26 years.

##### (ii) Assumptions on Scheme assets

The expected rates of return on the Scheme's assets are:

|          | 2008 | 2007 |
|----------|------|------|
|          | %    | %    |
| Equities | 7.60 | 8.00 |
| Gilts    | 5.30 | 4.75 |
| Property | 6.60 | 6.00 |
| Other    | 6.50 | 5.30 |

The overall rates of return are based on the expected returns within each asset category and on current asset allocations. The expected returns are developed in conjunction with external advisers and take into account both current market expectations of future returns, where available, and historical returns.

# Auto Windscreens Group Limited

## Notes to the financial statements (continued)

### 13 Retirement benefit obligations (continued)

#### (c) IAS 19 Disclosures (continued)

##### (iii) Pension expense

|  |              |              |
|--|--------------|--------------|
| The pension expense for this Scheme comprised                                | <u>2007</u>  | <u>2006</u>  |
|  | <u>£000</u>  | <u>£000</u>  |
| Current service charge   | 534          | 554          |
| Charge to net operating expenses   | 534          | 554          |
| Expected return on Scheme assets   | (1,066)      | (879)        |
| Interest charge on Scheme liabilities  | 976          | 840          |
| Charge to investment income  | (90)         | (39)         |
| Total charge to income statement before recharges                            | <u>444</u>   | <u>515</u>   |
| Expected return on Scheme assets   | 1,066        | 879          |
| Actual return on these assets  | <u>884</u>   | <u>1,837</u> |
| Actuarial (losses)/gains on Scheme assets                                    | (182)        | 958          |
| Experience gains/(losses) arising on Scheme liabilities                      | <u>1,922</u> | <u>(256)</u> |
| Actuarial gains recognised in the statement of recognised income and expense | <u>1,740</u> | <u>702</u>   |

The cumulative amount of actuarial losses recognised in the statement of recognised income and expenses was £166 thousand (2006 £1,906 thousand) at 31 December 2007

##### (iv) Experience gains and losses

The following disclosures of experience gains and losses will be built up over time to give a five year history

|  |                 |                 |                 |                 |
|--|-----------------|-----------------|-----------------|-----------------|
|  | <u>2007</u>     | <u>2006</u>     | <u>2005</u>     | <u>2004</u>     |
|  | <u>£000</u>     | <u>£000</u>     | <u>£000</u>     | <u>£000</u>     |
| Fair value of Scheme assets at the end of the year         | 16,979          | 13,680          | 11,357          | 8,658           |
| Present value of Scheme liabilities at the end of the year | <u>(18,353)</u> | <u>(18,906)</u> | <u>(17,283)</u> | <u>(12,171)</u> |
| Net pension deficit  | <u>(1,374)</u>  | <u>(5,226)</u>  | <u>(5,926)</u>  | <u>(3,513)</u>  |

# Auto Windscreens Group Limited

## Notes to the financial statements (continued)

### 13 Retirement benefit obligations (continued)

#### (iv) Experience gains and losses (continued)

|  | 2007  |       | 2006  |       | 2005    |        | 2004 |     |
|--|-------|-------|-------|-------|---------|--------|------|-----|
|  | £000  | %     | £000  | %     | £000    | %      | £000 | %   |
| Difference between the expected and actual return on Scheme assets |       |       |       |       |         |        |      |     |
| Amount   | (182) |       | 958   |       | 1,389   |        | 541  |     |
| Percentage of the Scheme assets at the end of the year             |       | (1.1) |       | 7.0   |         | 12.2   |      | 6.2 |
| Experience gains/(losses) on Scheme liabilities                    |       |       |       |       |         |        |      |     |
| Amount   | 1,922 |       | (256) |       | (3,924) |        | 614  |     |
| Percentage of the Scheme liabilities at the end of the year        |       | 10.5  |       | (1.4) |         | (22.7) |      | 5.0 |

(v) Estimated employer contributions in the financial year ending 31 December 2008 are £854 thousand

#### (vi) Scheme deficit

The assets and liabilities of the Scheme, attributable to defined benefit members, at 31 December 2007 were

|                                     | 2007     | 2006     |
|-------------------------------------|----------|----------|
|                                     | £000     | £000     |
| Equities                            | 12,398   | 11,276   |
| Bonds                               | 2,819    | 645      |
| Property                            | 1,571    | 1,657    |
| Other                               | 191      | 102      |
| Total fair value of assets          | 16,979   | 13,680   |
| Present value of Scheme liabilities | (18,353) | (18,906) |
| Net pension deficit                 | (1,374)  | (5,226)  |

#### (vii) Movements in the Scheme's deficit:

Movements in the pension Scheme's deficit comprise

|                                       | Scheme assets | Scheme liabilities | Net pension deficit |
|---------------------------------------|---------------|--------------------|---------------------|
|                                       | 2007          | 2007               | 2007                |
|                                       | £000          | £000               | £000                |
| As at 1 January                       | 13,680        | (18,906)           | (5,226)             |
| Employer contributions                | 2,556         | -                  | 2,556               |
| Employee contributions                | 131           | (131)              | -                   |
| Benefits paid                         | (272)         | 272                | -                   |
| Charge to net operating expenses      | -             | (534)              | (534)               |
| Credit/ (charge) to investment income | 1,066         | (976)              | 90                  |
| Actuarial gains/(losses)              | (182)         | 1,922              | 1,740               |
| As at 31 December                     | 16,979        | (18,353)           | (1,374)             |

# Auto Windscreens Group Limited

## Notes to the financial statements (continued)

### 13 Retirement benefit obligations (continued)

#### (vii) Movements in the Scheme's deficit (continued)

Movements in the pension Scheme's deficit comprise

|   | Scheme<br>assets | Scheme<br>liabilities | Net pension<br>deficit |
|---|------------------|-----------------------|------------------------|
|   | 2006             | 2006                  | 2006                   |
|   | £000             | £000                  | £000                   |
| Deficit in the Scheme at 1 January      | 11,357           | (17,283)              | (5,926)                |
| Employer contributions                  | 513              | -                     | 513                    |
| Employee contributions                  | 147              | (147)                 | -                      |
| Benefits paid                           | (174)            | 174                   | -                      |
| Charge to net operating expenses        | -                | (554)                 | (554)                  |
| Credit/ (charge) to investment income   | 879              | (840)                 | 39                     |
| Actuarial gains/(losses)                | 958              | (256)                 | 702                    |
| Deficit in the Scheme<br>at 31 December | 13,680           | (18,906)              | (5,226)                |

### 14 Cash flow statement

The Company has not had any cash transactions other than those shown below during the current or prior periods and therefore no cash flow statement is presented

|  | 2007     | 2006     |
|--|----------|----------|
|  | £000     | £000     |
| (a) The reconciliation of profit before tax to the net cash inflow from operating activities is: |          |          |
| Profit before tax  | (28,780) | 13,921   |
| Impairment of investments in subsidiaries  | 28,870   | -        |
| Retirement benefit expenses  | -        | 515      |
| Dividends received   | -        | (12,971) |
| Interest received  | (90)     | (979)    |
| Changes in   |          |          |
| (Increase)/ decrease in receivables and other financial assets                                   | -        | 1,627    |
| Increase/ (decrease) in payables and other financial liabilities                                 | (300)    | (1,415)  |
| Contributions to the retirement benefit scheme   | -        | (513)    |
| Net cash inflow from continuing operations, excluding exceptional items                          | (300)    | 185      |

#### (b) Cash and cash equivalents in the cash flow statement at 31 December comprised

|                          | 2007 | 2006 |
|--------------------------|------|------|
|                          | £000 | £000 |
| Cash at bank and in hand | 19   | 319  |

# Auto Windscreens Group Limited

## Notes to the financial statements (continued)

### 15 Risk management policies

The Company has established a risk management framework with the primary objective of protecting the Company from events that hinder the sustainable achievement of the Company's performance objectives, including failing to exploit opportunities. This framework is operated by a group of companies, "the NUI Group" (including the UK general insurance business carried out within Aviva Insurance Limited and Aviva International Insurance Limited), within the Aviva plc group ("the Group"), that are engaged in writing general insurance business and in various non-insurance activities in the UK. Risk is categorised as follows:

- market
- credit
- liquidity
- operational

The NUI Group recognises the critical importance of having efficient and effective risk management systems in place. To this end, the NUI Group has an established governance framework, which has three key elements:

- defined terms of reference for the legal entity Boards and the associated executive management and other committees within the NUI Group,
- a clear organisational structure with documented delegated authorities and responsibilities from the legal entity Boards to executive management committees, and senior management, and
- adoption of the Group policy framework that sets out risk appetite, risk management, control and business conduct standards for the Group's worldwide operations. Each policy has a member of senior management who is charged with overseeing compliance with the policy throughout the NUI Group.

The NUI Group monitors risk on an ongoing basis and prepares quarterly reports identifying all material risks, along with information on likelihood, severity and mitigating actions taken or planned. The NUI Group has also developed a framework, using Individual Capital Assessment ("ICA") principles, for quantifying the impact of risks on economic capital. The ICA combines the results of financial and operating stress tests.

#### (i) Market risk

Market risk is the risk of adverse financial impact due to changes in fair values or future cash flows of financial instruments from fluctuations in interest rates, equity prices, property prices, and foreign currency exchange rates. Market risk arises due to credit spreads widening, and fluctuations in both the value of liabilities and the value of investments held.

The NUI Group manages market risk locally within its market risk framework, within local regulatory constraints and in line with established Group policy, including minimum principles for matching liabilities with appropriate assets.

The Company predominantly operates within the UK so has no material exposure to foreign exchange rates.

The Company's investments in equity securities consists of investments in subsidiary undertakings. The fair value of investments in subsidiary undertakings is £22,900 thousand. A valuation was established by an independent third party at acquisition by the Aviva group. The valuation was carried out using a combination of sales and profit multiples. The same valuation has been reperformed at 31 December 2005, 31 December 2006 and 31 December 2007 to give valuations at those dates.

# **Auto Windscreens Group Limited**

## **Notes to the financial statements (continued)**

### **15 Risk management policies (continued)**

#### **(ii) Credit risk**

Credit risk is the risk of loss in the value of financial assets due to counterparties failing to meet all or part of their obligations

The NUI Group's management of credit risk is carried out in accordance with the Group credit risk policy, which includes setting exposure limits and monitoring exposures in accordance with ratings set by credit ratings agencies such as Standard & Poor's. Exposure levels are reported to and reviewed by the NUI Investment Committee

#### **(iii) Liquidity risk**

The Company's liquidity position is supported by membership of the NUI Group

#### **(iv) Operational risk**

Operational risk arises as a result of inadequately controlled internal processes or systems, human error, or from external events. This definition is intended to include the majority of risks the Company is exposed to, other than the financial risks described above and strategic and Company risks considered elsewhere. Only financial instrument risk requires quantification under IFRS and consequently no quantification of this risk is provided. Operational risks include information technology, information security, human resources, project management, outsourcing, tax, legal, financial crime and compliance risks. In accordance with Group policies, business unit management has primary responsibility for the effective identification, management, monitoring and reporting of risks to the business unit executive management team and to Group.

The NUI Group risk management and governance function is responsible for implementing the Group risk management methodologies and frameworks to assist line management in this work. They also provide support and independent challenge on the completeness, accuracy and consistency of risk assessments, and adequacy of mitigating action plans. As a result, the business unit executive management team satisfies itself that material risks are being mitigated and reported to an acceptable level.

Operational risks are assessed according to the potential impact and probability of the event concerned. These impact assessments are made against financial, operational and reputational criteria.

# Auto Windscreens Group Limited

## Notes to the financial statements (continued)

### 16 Capital structure

The Company maintains an efficient capital structure from equity shareholders' funds, consistent with the Company's overall risk profile and market requirements of the business. This note describes the way the Company manages capital and shows where this is employed.

#### (a) General

IFRS underpins the Company's capital structure and accordingly, the capital structure is analysed on this basis.

#### (b) Capital management

In managing its capital, the Company seeks to

- (i) match the profile of its assets and liabilities, taking account of the risks inherent in each business,
- (ii) maintain financial strength to support new business growth,
- (iii) retain financial flexibility by maintaining strong liquidity, and
- (iv) allocate capital efficiently to support growth and repatriate excess capital where appropriate.

The Company considers not only the traditional sources of capital funding, but alternative sources when assessing its deployment and usage of capital.

#### (c) Measure of capital

The Company is required to report its results on an IFRS basis.

#### (d) Capital structure

|                               | <b>IFRS net<br/>liabilities<br/>2007<br/>£m</b> | <b>IFRS net<br/>assets<br/>2006<br/>£m</b> |
|-------------------------------|---|--|
| Principal business            | (11,752)  | 77,506                                     |
| <b>Total capital employed</b> | <b>(11,752)</b>                                 | <b>77,506</b>                              |
| <b>Financed by</b>            | <b>(11,752)</b>                                 | <b>77,506</b>                              |
| Equity shareholders' funds    | (11,752)  | 77,506                                     |

# Auto Windscreens Group Limited

## Notes to the financial statements (continued)

### 17 Related party transactions

(a) The Company receives interest and management fees from subsidiaries

(i) Services provided to related parties

|                         | 2007                        |                              | 2006                        |                              |
|-------------------------|-----------------------------|------------------------------|-----------------------------|------------------------------|
|                         | Income<br>earned in<br>year | Receivable<br>at<br>year end | Income<br>earned in<br>year | Receivable<br>at<br>year end |
|                         | £000                        | £000                         | £000                        | £000                         |
| Subsidiaries            | 534                         | -                            | 14,907                      | -                            |
| Fellow Group subsidiary | -                           | -                            | -                           | 41,128                       |
| Total                   | 534                         | -                            | 14,907                      | 41,128                       |

Income earned in the year of £534 thousand represents the recharge of pension costs to RACAW

The related parties' receivables were not secured and no guarantees were received in respect thereof. The receivables will be settled in accordance with normal credit terms.

(ii) Services provided by related parties

|              | 2007                           |                           | 2006                           |                           |
|--------------|--------------------------------|---------------------------|--------------------------------|---------------------------|
|              | Expense<br>incurred in<br>year | Payable<br>at<br>year end | Expense<br>incurred in<br>year | Payable<br>at<br>year end |
|              | £000                           | £000                      | £000                           | £000                      |
| Subsidiaries | -                              | 13,107                    | (986)                          | 11,026                    |
| Parent       | -                              | 20,770                    | -                              | 61,612                    |
| Total        | -                              | 33,877                    | (986)                          | 72,638                    |

(b) Compensation to those employees classified as key management

The directors and key management of the Company are deemed to be the same as for RAC plc. Information on key management compensation may be found in the Related Party Transactions note of the RAC plc financial statements.

(c) Immediate parent undertaking

The Company's immediate parent undertaking is RAC plc, registered in England and Wales.

On 26th June 2007, RAC Holdings Limited transferred its entire shareholding in the issued share capital of the Company to RAC plc for a consideration equivalent to the fair value of the Company as at 31 December 2006 of £113,000 thousand.

(d) Ultimate controlling entity

The ultimate controlling entity is Aviva plc. Its Group accounts are available on application to the Group Company Secretary, Aviva plc, St Helen's, 1 Undershaft, London EC3P 3DQ.

# **Auto Windscreens Group Limited**

## **Notes to the financial statements (continued)**

### **18 Post balance sheet events**

On 1 April 2008, the Company increased its authorised share capital to £60,012 thousand by the creation of an additional 4,500,000 thousand ordinary shares of £0.01 each

On 1 April 2008, the Company subscribed for 9,500 thousand ordinary shares of £1 each in the share capital of its wholly owned subsidiary, RAC Auto Windscreens Limited ("RACAW"), for a consideration of £9,500 thousand. This was settled through the intercompany account between RACAW and the Company.

On 26 June 2008, the Company subscribed for 6,500 thousand ordinary shares of £1 each in the share capital of its wholly owned subsidiary, RAC Auto Windscreens Limited ("RACAW"), for a consideration of £6,500 thousand. This was settled through the intercompany account between RACAW and the Company.

On 27 June 2008, RAC plc, the sole shareholder of the Company, subscribed for 1,500,000 thousand ordinary shares of £0.01 each in the share capital of the Company for a consideration of £15,000 thousand. This was settled through the intercompany account.

On 30 June 2008, the Company transferred its entire holding in the issued share capital of RAC Auto Windscreens Limited to RAC plc for a consideration equivalent to the fair value of £38,900 thousand at the date of transfer.