

REGISTER

Company registration number: 03564070

Salientpoint Limited

Financial statements

31 July 2020



Salientpoint Limited

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Sallientpoint Limited

Directors and other information

Directors	P J Wiggett S P J Wiggett Mrs J C Sutton	(Resigned 30 November 2020)
Company number	03564070	
Registered office	Viking House 449 Middleton Road Chadderton Oldham OL9 9LB	
Business address	Viking House 449 Middleton Road Chadderton Oldham OL9 9LB	
Auditor	Wrigley Partington Sterling House 501 Middleton Road Chadderton Oldham OL9 9LY	
Bankers	Handelsbanken 9 Salmon Fields Business Village Royton Oldham OL2 6HT	

Salientpoint Limited

**Strategic report
Year ended 31 July 2020**

Review and analysis of the business during the current year

During the year the Company completed the development of the site at Royal George Mill in Saddleworth. The remaining units have now all been sold.

Future developments

The Company retains some land in and around the Royal George Mill site, but none of this is currently developable.

This report was approved by the board of directors on 18 December 2020 and signed on behalf of the board by:

A handwritten signature in black ink, appearing to be 'JCS' or similar, written in a cursive style.

Mrs J C Sutton
Director

Salientpoint Limited

Directors report Year ended 31 July 2020

The directors present their report and the financial statements of the company for the year ended 31 July 2020.

Directors

The directors who served the company during the year were as follows:

P J Wiggett	(Resigned 30 November 2020)
S P J Wiggett	
Mrs J C Sutton	

Dividends

Particulars of recommended dividends are detailed in note 10 to the financial statements.

Financial instruments

The company continually reviews the selling prices of its properties for resale to ensure suitable margins are achieved, and adequate cash resources are maintained. The directors consider the disclosure of these policies will not be material when assessing the assets, liabilities, financial position and profit or loss of the company.

Disclosure of information in the strategic report.

In accordance with section 414C(11) of the Companies Act 2006 (Strategic Report and Directors' Report) Regulations 2013, the company has chosen to include the business review, details of the principal risks and uncertainties facing the company and details of future developments within the strategic report.

Directors responsibilities statement

The directors are responsible for preparing the strategic report, directors report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the profit or loss of the company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Salientpoint Limited

**Directors report (continued)
Year ended 31 July 2020**

Auditor

Each of the persons who is a director at the date of approval of this report confirms that:

- so far as they are aware, there is no relevant audit information of which the company's auditor is unaware;
and
- they have taken all steps that they ought to have taken as a director to make themselves aware of any relevant audit information and to establish that the company's auditor is aware of that information.

The auditor is deemed to have been re-appointed in accordance with section 487 of the Companies Act 2006.

This report was approved by the board of directors on 18 December 2020 and signed on behalf of the board by:



Mrs J C Sutton
Director

Salientpoint Limited

Independent auditor's report to the members of Salientpoint Limited Year ended 31 July 2020

Opinion

We have audited the financial statements of Salientpoint Limited (the 'company') for the year ended 31 July 2020 which comprise the statement of income and retained earnings, statement of financial position, statement of cash flows and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 July 2020 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other Information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Salientpoint Limited

Independent auditor's report to the members of Salientpoint Limited (continued) Year ended 31 July 2020

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the directors' report has been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or the directors' report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and the returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs (UK), we exercise professional judgment and maintain professional scepticism throughout the audit. we also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.

Salientpoint Limited

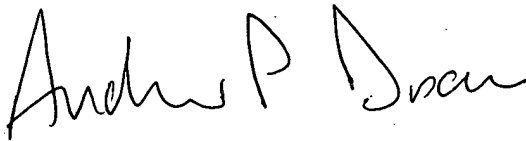
**Independent auditor's report to the members of
Salientpoint Limited (continued)
Year ended 31 July 2020**

- Conclude on the appropriateness of the directors use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.



Andrew P Dixon FCA (Senior Statutory Auditor)

For and on behalf of
Wrigley Partington
Chartered Accountants and Statutory Auditor
Sterling House
501 Middleton Road
Chadderton
Oldham
OL9 9LY

18 December 2020

Salientpoint Limited

**Statement of income and retained earnings
Year ended 31 July 2020**

	Note	2020 £	2019 £
Turnover	4	187,850	509,150
Cost of sales		(163,000)	(341,200)
Gross profit		<u>24,850</u>	<u>167,950</u>
Administrative expenses		(77)	(75,084)
Other operating income	5	565	555
Operating profit	6	<u>25,338</u>	<u>93,421</u>
Other interest receivable and similar income	8	4	1
Profit before taxation		<u>25,342</u>	<u>93,422</u>
Tax on profit	9	(4,815)	(17,750)
Profit for the financial year and total comprehensive income		<u><u>20,527</u></u>	<u><u>75,672</u></u>
Dividends declared and paid or payable during the year ¹⁰		(300,000)	(50,000)
Retained earnings at the start of the year		<u>296,733</u>	<u>271,061</u>
Retained earnings at the end of the year		<u><u>17,260</u></u>	<u><u>296,733</u></u>

All the activities of the company are from continuing operations.

The notes on pages 11 to 15 form part of these financial statements.

Salientpoint Limited

**Statement of financial position
31 July 2020**

	Note	2020 £	£	2019 £	£
Current assets					
Stocks	11	-		100,000	
Debtors	12	22,255		298,155	
Cash at bank and in hand		403		819	
		<u>22,658</u>		<u>398,974</u>	
Creditors: amounts falling due within one year	13	<u>(5,298)</u>		<u>(102,141)</u>	
Net current assets			17,360		296,833
Total assets less current liabilities			<u>17,360</u>		<u>296,833</u>
Net assets			<u>17,360</u>		<u>296,833</u>
Capital and reserves					
Called up share capital	14		100		100
Profit and loss account	15		<u>17,260</u>		<u>296,733</u>
Shareholders funds			<u>17,360</u>		<u>296,833</u>

The financial statements have been delivered in accordance with the provisions applicable to companies subject to the small companies' regime and in accordance with FRS 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

These financial statements were approved by the board of directors and authorised for issue on 18 December 2020, and are signed on behalf of the board by:



Mrs J C Sutton
Director

Company registration number: 03564070

The notes on pages 11 to 15 form part of these financial statements.

Salientpoint Limited

**Statement of cash flows
Year ended 31 July 2020**

	2020	2019
	£	£
Cash flows from operating activities		
Profit for the financial year	20,527	75,672
<i>Adjustments for:</i>		
Other interest receivable and similar income	(4)	(1)
Tax on profit	4,815	17,750
<i>Changes in:</i>		
Stocks	100,000	10,200
Trade and other debtors	275,900	(137,150)
Trade and other creditors	(83,908)	84,060
Cash generated from operations	<u>317,330</u>	<u>50,531</u>
Interest received	4	1
Tax paid	<u>(17,750)</u>	<u>(84)</u>
Net cash from operating activities	<u><u>299,584</u></u>	<u><u>50,448</u></u>
 Cash flows from financing activities		
Equity dividends paid	<u>(300,000)</u>	<u>(50,000)</u>
Net cash used in financing activities	<u><u>(300,000)</u></u>	<u><u>(50,000)</u></u>
 Net increase/(decrease) in cash and cash equivalents	(416)	448
Cash and cash equivalents at beginning of year	<u>819</u>	<u>371</u>
Cash and cash equivalents at end of year	<u><u>403</u></u>	<u><u>819</u></u>

Salientpoint Limited

Notes to the financial statements Year ended 31 July 2020

1. General information

The company is a private company limited by shares, registered in England and Wales. The address of the registered office is Viking House, 449 Middleton Road, Chadderton, Oldham, OL9 9LB. The principal activity of the company continues to be that of property development.

2. Statement of compliance

These financial statements have been prepared in compliance with FRS 102, 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. The Triennial review 2017 amendments to the standard have been early adopted.

3. Accounting policies

Basis of preparation

The financial statements have been prepared on the historical cost basis, as modified by the revaluation of certain financial assets and liabilities and investment properties measured at fair value through profit or loss.

The financial statements are prepared in sterling, which is the functional currency of the entity.

Related party exemption

The company has taken advantage of exemption, under the terms of Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", not to disclose related party transactions with wholly owned subsidiaries within the group.

Turnover

Turnover represents the total invoice value, excluding value added tax, of sales made during the year.

Taxation

The taxation expense represents the aggregate amount of current and deferred tax recognised in the reporting period. Tax is recognised in the statement of comprehensive income, except to the extent that it relates to items recognised in other comprehensive income or directly in capital and reserves. In this case, tax is recognised in other comprehensive income or directly in capital and reserves, respectively.

Current tax is recognised on taxable profit for the current and past periods. Current tax is measured at the amounts of tax expected to pay or recover using the tax rates and laws that have been enacted or substantively enacted at the reporting date.

Deferred tax is recognised in respect of all timing differences at the reporting date. Unrelieved tax losses and other deferred tax assets are recognised to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits. Deferred tax is measured using the tax rates and laws that have been enacted or substantively enacted by the reporting date that are expected to apply to the reversal of the timing difference.

Stocks

Work in progress is valued at the lower of cost and net realisable value.

Salientpoint Limited

Notes to the financial statements (continued) **Year ended 31 July 2020**

Financial instruments

A financial asset or a financial liability is recognised only when the company becomes a party to the contractual provisions of the instrument.

Basic financial instruments are initially recognised at the transaction price, unless the arrangement constitutes a financing transaction, where it is recognised at the present value of the future payments discounted at a market rate of interest for a similar debt instrument.

Debt instruments are subsequently measured at amortised cost.

Where investments in non-convertible preference shares and non-puttable ordinary shares or preference shares are publicly traded or their fair value can otherwise be measured reliably, the investment is subsequently measured at fair value with changes in fair value recognised in profit or loss. All other such investments are subsequently measured at cost less impairment.

Other financial instruments, including derivatives, are initially recognised at fair value, unless payment for an asset is deferred beyond normal business terms or financed at a rate of interest that is not a market rate, in which case the asset is measured at the present value of the future payments discounted at a market rate of interest for a similar debt instrument.

Other financial instruments are subsequently measured at fair value, with any changes recognised in profit or loss, with the exception of hedging instruments in a designated hedging relationship.

Financial assets that are measured at cost or amortised cost are reviewed for objective evidence of impairment at the end of each reporting date. If there is objective evidence of impairment, an impairment loss is recognised in profit or loss immediately.

For all equity instruments regardless of significance, and other financial assets that are individually significant, these are assessed individually for impairment. Other financial assets are either assessed individually or grouped on the basis of similar credit risk characteristics.

Any reversals of impairment are recognised in profit or loss immediately, to the extent that the reversal does not result in a carrying amount of the financial asset that exceeds what the carrying amount would have been had the impairment not previously been recognised.

4. Turnover

Turnover arises from:

	2020	2019
	£	£
Construction contracts	187,850	509,150

The whole of the turnover is attributable to the principal activity of the company wholly undertaken in the United Kingdom.

5. Other operating income

	2020	2019
	£	£
Rental income	100	245
Other operating income	465	310
	565	555

Salientpoint Limited

Notes to the financial statements (continued)
Year ended 31 July 2020

6. Operating profit

Operating profit is stated after charging/(crediting):

	2020	2019
	£	£
Cost of stock recognised as an expense	<u>63,000</u>	<u>331,000</u>

7. Staff costs

There were no employees during the year apart from the directors.

8. Other interest receivable and similar income

	2020	2019
	£	£
Bank deposits	<u>4</u>	<u>1</u>

9. Tax on profit

Major components of tax expense

	2020	2019
	£	£
Current tax:		
UK current tax expense	<u>4,815</u>	<u>17,750</u>
Tax on profit	<u>4,815</u>	<u>17,750</u>

Reconciliation of tax expense

The tax assessed on the profit for the year is the same as (2019: the same as) the standard rate of corporation tax in the UK of 19.00% (2019: 19.00%).

Profit multiplied by rate of tax	<u>4,815</u>	<u>17,750</u>
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10. Dividends

Equity dividends

	2020	2019
	£	£
Dividends paid during the year (excluding those for which a liability existed at the end of the prior year)	<u>300,000</u>	<u>50,000</u>

Salientpoint Limited

Notes to the financial statements (continued)
Year ended 31 July 2020

11. Stocks

	2020	2019
	£	£
Work in progress	<u>-</u>	<u>100,000</u>

12. Debtors

	2020	2019
	£	£
Amounts owed by group undertakings	22,255	178,155
Other debtors	<u>-</u>	<u>120,000</u>
	<u>22,255</u>	<u>298,155</u>

13. Creditors: amounts falling due within one year

	2020	2019
	£	£
Amounts owed to group undertakings	61	75,061
Accruals and deferred income	330	9,330
Corporation tax	4,815	17,750
Social security and other taxes	<u>92</u>	<u>-</u>
	<u>5,298</u>	<u>102,141</u>

14. Called up share capital

Authorised share capital

	2020		2019	
	No	£	No	£
Ordinary shares shares of £ 1.00 each	<u>1,000</u>	<u>1,000</u>	<u>1,000</u>	<u>1,000</u>

Issued, called up and fully paid

	2020		2019	
	No	£	No	£
Ordinary shares shares of £ 1.00 each	<u>100</u>	<u>100</u>	<u>100</u>	<u>100</u>

15. Reserves

Profit and loss account : This reserve records retained earnings and accumulated losses.

Salientpoint Limited

Notes to the financial statements (continued)
Year ended 31 July 2020

16. Related party transactions

During the year the company entered into the following transactions with related parties:

	Transaction value		Balance owed by/(owed to)	
	2020	2019	2020	2019
	£	£	£	£
Friezland Developments Limited	-	-	-	120,000

Mr P J Wiggett and Mr S P J Wiggett are also directors of Friezland Developments Limited.