3543457

## FINANCIAL STATEMENTS

YEAR ENDED 31 MAY 2000

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9	Trading and Profit and Loss Account
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### OFFICERS AND ADVISERS 31 MAY 2000

**DIRECTOR** S W Hinton

SECRETARY M J Rowbottom

BANKERS National Westminster Bank plc

9 Church Street Mansfield Nottinghamshire NG18 1AF

AUDITORS Willis & Co

Chartered Accountants and Registered Auditors

Barclay House 35 Borough Road Burton upon Trent Staffordshire DE14 2DA

**REGISTERED OFFICE** Studio 2

Waterside Court 3<sup>rd</sup> Avenue

Burton upon Trent Staffordshire DE14 2WQ

**REGISTERED NUMBER** 03543457 (England)

### DIRECTORS' REPORT 31 MAY 2000

The director presents his Annual Report, together with the Financial Statements for the year ended 31 May 2000.

#### PRINCIPAL ACTIVITIES

The principal activities of the company throughout the year have been that of the import and distribution of specialist medical equipment.

#### DIRECTORS

The directors who served during the year and their beneficial interests in the issued share capital of the company were as follows: -

Ordinary Charge of £1 such

	Orumary Shar	es of Li each
	31 May 2000	<u>31 May 1999</u>
S W Hinton	100	100

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare Financial Statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit of the company for that period. In preparing those Financial Statements, the directors are required to: -

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the Financial Statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the Financial Statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **AUDITORS**

In accordance with section 385 of the Companies Act 1985 a resolution concerning the re-appointment of Willis & Co as auditors of the company is to be proposed at the forthcoming Annual General Meeting.

The above report has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

Signed on behalf of the Board of Directors

M J/Rowbottom

Secretary

Approved by the Board: 2110912000

## **AUDITORS' REPORT** 31 MAY 2000

## Report of the Auditors to the Members of Mana-Tech Limited

We have audited the Financial Statements set out on pages 4 to 9 which have been prepared under the historical cost convention and the accounting policies set out on page 6.

#### Respective Responsibilities of Directors and Auditors

As described on page 2 the company's directors are responsible for the preparation of Financial Statements. It is our responsibility to form an independent opinion, based on our audit of those Financial Statements and to report our opinion to you.

#### **Basis of Opinion**

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the Financial Statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the Financial Statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the Financial Statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the Financial Statements.

#### **Opinion**

In our opinion the Financial Statements give a true and fair view of the state of the company's affairs as at 31 May 2000 and of its profit for the year then ended and have been properly prepared in accordance with the provisions of the Companies Act 1985.

William Co.

WILLIS & CO Chartered Accountants and Registered Auditors

Barclay House 35 Borough Road Burton upon Trent Staffordshire DE14 2DA

21/09/2000

## PROFIT AND LOSS ACCOUNT YEAR ENDED 31 MAY 2000

	<u>Notes</u>	2000		<u>1999</u>	
		£	£	£	£
TURNOVER			1210368		664277
Cost of Sales			643143		300538
GROSS PROFIT			567225		363739
Distribution Costs Administrative Expenses		257908 100862		151489 68934	
			358770		220423
OPERATING PROFIT	2		208455		143316
Interest Receivable Interest Payable			1786 (-)		(434)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION			210241		142882
TAXATION	3		51697		30646
PROFIT AFTER TAXATION FOR THE FINANCIAL YEAR			158544		112236
Retained Profit at 31 May 1999			112236		-
Retained Profit at 31 May 2000			270780		112236

## BALANCE SHEET AS AT 31 MAY 2000

	<u>Notes</u>	<u>2</u> 6	<u>000</u>	19	<u>999</u>
FIXED ASSETS		£	£	£	£
Tangible Assets	4		10752		19815
CURRENT ASSETS					
Stock Debtors Cash at bank and in Hand	5	86526 235859 227482		69929 178132 39847	
		549867		287908	
CREDITORS: amounts falling due within one year	6	289739		195387	
NET CURRENT ASSETS		•	260128		92521
NET ASSETS			270880		112336
CAPITAL AND RESERVES					
Called-Up Share Capital Profit and Loss Account	8		100 270780		100 112236
			270880		112336

The accounts have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

Signed on behalf of the Board of Directors

S W Hinton Director

Approved by the Board: 21 109 12000

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MAY 2000

#### 1 ACCOUNTING POLICIES

## **Basis of Preparation of Financial Statements**

The Financial Statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities.

#### **Turnover**

Turnover represents net invoiced sales of goods excluding value added tax.

#### **Tangible Fixed Assets**

Depreciation is provided on all tangible fixed assets on a reducing balance basis at annual rates estimated to write off the cost less estimated residual value of each asset over the term of its useful life.

The rates presently in use are:-

Equipment	25%
Motor Vehicles	25%

#### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

#### **Deferred Taxation**

Deferred tax is the taxation attributable to timing differences between profits computed for taxation purposes and profits as stated in the Financial Statements.

Provision is made at current rates for deferred taxation under the liability method in respect of all material timing differences, except to the extent that there is a reasonable probability that the liability will not arise in the foreseeable future.

2 OPERATING PROFIT	<u>2000</u>	<u> 1999</u>
	£	£
The operating profit is stated after charging:-		
Director's Emoluments	74938	27246
Depreciation of Tangible Fixed Assets	10334	6604
Loss on Disposal of Fixed Assets	10362	250
Auditors' Remuneration	1700	1200

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MAY 2000

3 TAXATION	<u>2000</u>		<u>1999</u>
	£		£
Corporation Tax on the profits for the year Prior year adjustment	51671 26		30646
	51697		30646
TANGIBLE FIXED ASSETS	Fixtures and <u>Equipment</u>	Motor <u>Vehicles</u>	<u>Total</u>
	£	£	£
COST			
Balance at 31 May 1999 Additions Disposals	7270 9883 (1000)	19149 38000 (57149)	26419 47883 (58149)
Balance at 31 May 2000	16153	-	16153
DEPRECIATION			
Balance at 31 May 1999 Charge for the Year Relating to Disposals	1817 3834 (250)	4787 6500 (11287)	6604 10334 (11537)
Balance at 31 May 2000	5401	-	5401
NET BOOK AMOUNT			
As at 31 May 2000	10752	-	10752
As at 31 May 1999	5453	14362	19815

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MAY 2000

5 DEBTORS	<u>2000</u>	<u>1999</u>
	£	£
Due within one year:-		
Trade Debtors	228199	178132
Other Debtors	7660	•
	235859	178132
6 CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	<u>2000</u>	<u>1999</u>
WITHIN ONE ADMI	£	£
Trade Creditors	138064	86621
Taxation and Social Security	50719	28725
Corporation Tax	51671	30646
Other Creditors	49285	49395
	289739	195387

#### 7 PROVISION FOR LIABILITIES AND CHARGES

The full potential liability to deferred taxation not required to be provided for in these Financial Statements amounts to £626 (1999 £180).

8 CALLED UP SHARE CAPITAL	<u>2000</u>	<u> 1999</u>
Authorised	£	£
200000 Ordinary Shares of £1 each	200000	200000
Allotted, called-up and fully paid	<del></del>	
100 Ordinary Shares of £1 each	100	100
	<del></del>	

## 9 RELATED PARTY DISCLOSURES AND TRANSACTIONS WITH DIRECTOR

S W Hinton is the ultimate controlling party of Mana-Tech Limited and Medical Systems (UK) Limited.

During the year the company received a management charge of £60000 (1999 £14500) from Medical Systems (UK) Limited and made sales amounting to £59413 to that company. The sales were made on a normal trading basis.

# TRADING AND PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MAY 2000

	<u>2000</u>		19	999
TURNOVER	£	£	£	£
Medical Supplies Other Sales	1136773 73595		573105 91172	
		1210368		664277
COST OF SALES				
Opening Stock Purchases Closing Stock	69929 659740 (86526)		370467 (69929)	
		643143		300538
GROSS PROFIT		567225		363739
OVERHEAD EXPENSES				
Establishment Administration Selling and Distribution Financial	18773 138915 257908 3174		17067 69620 151489 1436	
		418770		239612
OPERATING PROFIT BEFORE TAXATION		148455		124127
OTHER INCOME				
Management Charge Bank Interest Received	60000 1786		18755	
		61786		18755
NET PROFIT BEFORE TAXATION		210241		142882

## OVERHEAD EXPENSES FOR THE YEAR ENDED 31 MAY 2000

	<u>2000</u>	<u> 1999</u>
	£	£
ESTABLISHMENT		
Rent	8420	7068
Rates and Water	3234	2712
nsurance	723	681
Other Premises Expenses	661	3854
Repairs and Renewals	1651	935
Depreciation, Fixtures and Equipment	3834	1817
Loss on Sale of Fixtures and Equipment	250	-
	<u> </u>	
	18773	17067
ADMINISTRATION		
Directors Remuneration	67333	24000
Salaries and National Insurance	45532	26950
l'elephone	6739	6167
Printing, Postage and Stationery	7146	7498
Sundries	546	1075
Audit and Accountancy	5311	2428
Legal and Professional Charges	6308	1502
		<del></del> -
	138915	69620
SELLING AND DISTRIBUTION	<del></del>	
Commissions Paid	189649	104137
Fravel, Accommodation and Subsistence	27033	21149
JK Entertaining	6911	5124
Overseas Entertaining	1102	6132
Advertising, Promotion and Exhibition Costs	9274	6836
Motor Expenses	7327	3074
Depreciation: Motor Vehicles  Loss on Sale of Motor Vehicles	6500	4787
Loss on Sale of Motor Venicles	10112	250
	257908	151489
	<del></del>	
FINANCIAL		
Bank Charges	727	1002
Bank Interest	- 2447	434
Rad Debte	∠ <del>++</del> /	•
Bad Debts		