Company Registration No. 3538796

KILLBY & GAYFORD GROUP LIMITED

**Report and Financial Statements** 

Year ended 31 December 2005

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## REPORT AND FINANCIAL STATEMENTS YEAR ENDED 31 DECEMBER 2005

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## REPORT AND FINANCIAL STATEMENTS YEAR ENDED 31 DECEMBER 2005

## OFFICERS AND PROFESSIONAL ADVISERS

#### DIRECTORS

J A Roberts

1

(Chairman) \*

T L Smith

(Chief Executive)

C J Chivers

JPH Vickers

## **SECRETARY**

G Williams Hamer

#### REGISTERED OFFICE

Osborne House 9-11 Macaulay Road London SW4 0QP

#### **AUDITORS**

Deloitte & Touche LLP Chartered Accountants London

<sup>\*</sup> Non-executive

#### **DIRECTORS' REPORT**

The directors present their report and audited financial statements for the year ended 31 December 2005.

#### **BUSINESS REVIEW**

The activities of the Group during the year were those of building, joinery, electrical and security contractors.

The Group performed well in a competitive market, increasing turnover to £67,303,770 (2004 - £58,913,816) and operating profit to £1,744,846 (2004 - £1,601,294). All preference shares were redeemed and all loans repaid, leaving gearing at historically low levels.

Ongoing business opportunities enabled the Group to secure a substantial forward order book including a high volume of repeat business enabling it to look forward progressively and with confidence.

#### RESULTS AND DIVIDENDS

The profit for the year before taxation was £1,636,418 (2004 – £1,388,386). A dividend of £9,583 (2004 – £33,291) was paid on 8% 'A' preference shares, £11,042 (2004 – £36,833) on 8% 'B' preference shares, and £84,585 (2004 – £105,470) is proposed on 'A' ordinary shares. The directors recommend a dividend for the year on the ordinary shares of £134,556 (2004 – £167,793).

#### DIRECTORS AND THEIR INTERESTS

The members of the Board throughout the year are shown on page 1.

Directors' interests are as follows:

The Company	31 December 2005	1 January 2005	
T L Smith			
£1 ordinary shares	201,000	201,000	
'B' preference shares	-	200,000	
C J Chivers			
£1 ordinary shares	45,000	45,000	

No other director had any interests in shares in the Company or any group company during the year.

#### CHARITABLE DONATIONS

The Group's charitable donations for the year amounted to £5,000.

#### HEALTH AND SAFETY

The policy of the Group is to comply with all current health, safety and welfare legislation by ensuring that as part of the proactive management of the Group's health and safety system, everyone involved in or affected by its activities is embraced within safe systems of work, based upon stringent risk assessment and procedures which are internally audited to ensure continuous compliance and improvement.

The London Building Safety Group acts as Safety Adviser to the Group providing support, guidance and training. Safety Committees, representing all aspects of the business and ultimately reporting to the Board, have regularly met throughout the year.

## **DIRECTORS' REPORT (continued)**

#### **ENVIRONMENTAL**

The policy of the Group is to carry out its operations and activities in an environmentally responsible manner. The Group aims to support the environmental policies of its Clients and to comply with relevant legislation and regulations to minimise waste, conserve energy and to use natural and sustainable resources.

#### **EMPLOYMENT**

The Group is committed to equality in its employment practices. Therefore the Group gives full and fair consideration to applicants for employment, who are disabled and for continuing the employment of those who become disabled. High priority is given to training and development and opportunities are provided for all employees free from discrimination.

During the financial year open and fair communication with employees continued. Employees were consulted, using various media, on matters concerning them, to enable them to understand the financial, economic and strategic developments which effect the business and to allow them to benefit from its positive financial performance through bonus and profit share schemes.

## **AUDITORS**

Deloitte & Touche LLP has signified their willingness to remain in office. In accordance with section 384 of the Companies Act 1985, a resolution proposing their reappointment as auditors of the Company will be put to the Annual General Meeting.

Approved by the Board of Directors and signed on behalf of the Board

Zurin

G Williams Hamer

Secretary

28 April 2006

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

United Kingdom company law requires the directors to prepare financial statements for each financial year, which give a true and fair view of the state of affairs of the Company and the Group as at the end of the financial year and of the profit or loss of the Group for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Group will
  continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and the Group and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for the system of internal control, for safeguarding the assets of the Company and the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF KILLBY & GAYFORD GROUP LIMITED

We have audited the group and individual company financial statements (the "financial statements") of Killby & Gayford Group Limited for the year ended 31 December 2005, which comprise the consolidated profit and loss account, the balance sheets, the consolidated cash flow statement, the notes to the consolidated cash flow statement and the related notes 1 to 23. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the Company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

The directors responsibilities for preparing the Annual Report and financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the statement of directors' responsibilities. Our responsibility is to audit the financial statements in accordance with relevant United Kingdom legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report if, in our opinion, the directors' report is not consistent with the financial statements, if the Company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the directors' report for the above year and consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements.

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's and the Group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### **Opinion**

In our opinion the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the Group's and the individual Company's affairs as at 31 December 2005 and of the profit of the Group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Deloitte & Touche LLP

Chartered Accountants and Registered Auditors

London

United Kingdom

28 April 2006

## CONSOLIDATED PROFIT AND LOSS ACCOUNT Year ended 31 December 2005

	Note	Restated 2005 2004 £
TURNOVER	1	67,303,770 58,913,816
Cost of sales		(55,791,526) (48,256,195)
GROSS PROFIT		11,512,244 10,657,621
Administrative expenses		(9,767,398) (9,056,327)
OPERATING PROFIT	3	1,744,846 1,601,294
Interest receivable and similar income	6	1,537 42,634
Interest payable and similar charges	6	(109,965) (255,542)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		1,636,418 1,388,386
Tax on profit on ordinary activities	7	(908,000) (427,908)
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION		728,418 960,478
Dividends	2	(293,888) (173,540)
Retained profit for the financial year	17	434,530 786,938

All transactions derive from continuing operations.

There are no recognised gains or losses in either the current or preceding financial year other than as stated in the profit and loss account. Accordingly, no statement of total recognised gains and losses is required.

Comparative amounts for dividends in 2004 have been restated to comply with the new requirements prescribed by FRS 21, detailed in Note 1.

## **CONSOLIDATED BALANCE SHEET** 31 December 2005

	Note	2005 £	Restated 2004 £
FIXED ASSETS			
Tangible assets	9	2,542,668	2,647,428
Goodwill	10	2,660,236	2,871,646
		5,202,904	5,519,074
CURRENT ASSETS			
Stocks	12	686,987	651,980
Debtors	13	14,807,128	14,355,994
Cash at bank and in hand		165,739	53,910
		15,659,854	15,061,884
CREDITORS: amounts falling due within one year	14	(15,575,504)	(15,418,602)
NET CURRENT ASSETS		84,350	
TOTAL ASSETS LESS CURRENT LIABILITIES		5,287,254	5,162,356
PROVISIONS FOR LIABILITIES AND CHARGES	15	(10,049)	(28,868)
NET ASSETS		5,277,205	5,133,488
CAPITAL AND RESERVES			
Called up share capital	16	540,000	540,000
Share premium	17	1,163,250	1,163,250
Profit and loss account	17	2,340,355	
Capital redemption reserve	17	1,353,750	
Investment in own shares	17	(120,150	(120,150)
TOTAL EQUITY SHAREHOLDERS' FUNDS	18	5,277,205	5,133,488

Comparative balances for 2004 have been restated to comply with the new requirements prescribed by FRS 21 and FRS 25, as detailed in Note 1.

The Board of Directors approved these financial statements on 28 April 2006.

Signed on behalf of the Board of Directors

T L Smith

JPH Vickers

Director

Director

## COMPANY BALANCE SHEET 31 December 2005

	Note	2005 £	Restated 2004 £
FIXED ASSETS Investments	11	14,046,166	14,046,166
CURRENT ASSETS Cash at bank and in hand		18,887	-
CREDITORS: amounts falling due within one year	14	(8,225,319)	(8,548,309)
NET CURRENT LIABILITIES		(8,206,432)	(8,548,309)
TOTAL ASSETS LESS CURRENT LIABILITIES		5,839,734	5,497,857
NET ASSETS		5,839,734	5,497,857
CAPITAL AND RESERVES		540,000	7.40.000
Called up share capital	16	540,000	540,000
Share premium Profit and loss account	17 17	1,163,250 2,782,734	
Capital redemption reserve	17	1,353,750	
TOTAL EQUITY SHAREHOLDERS' FUNDS	18	5,839,734	5,497,857

Comparative balances for 2004 have been restated to comply with the new requirements prescribed by FRS 21 and FRS 25, as detailed in Note 1.

The Board of Directors approved these financial statements on 28 April 2006.

Signed on behalf of the Board of Directors

T L Smith

P H Vickers

Director

Director

## CONSOLIDATED CASH FLOW STATEMENT Year ended 31 December 2005

		2005		2004		
	Note	£	£	£	£	
Net cash inflow from operating activities	19		2,673,042		2,503,881	
Returns on investments and servicing of finance Interest received Interest paid		1,537 (109,965)		42,634 (235,376)		
Dividends paid to preference shareholders		(24,750)		(74,250)		
Net cash outflow from returns on investments and servicing of finance			(133,178)		(266,992)	
Taxation						
UK corporation tax paid in respect of the year ended 31 December 2004 /31 December 2003		(310,709)		(466,935)		
UK corporation tax paid in respect of the year ended 31 December 2005 /31 December 2004		(179,462)		(135,000)		
			(490,171)		(601,935)	
Capital expenditure and financial investments						
Purchase of tangible fixed assets Sale of tangible fixed assets		(306,003) 8,093		(332,884) 13,741		
Net cash outflow from capital expenditure and financial investments			(297,910)		(319,143)	
Acquisitions and disposals Equity dividends paid			(273,263)		(103,416)	
Net cash inflow before financing			1,478,520		1,212,395	
Financing Redemption of preference share capital Repayment of loans		(618,750) (293,750)		(618,750) (698,750)		
Net cash outflow from financing			(912,500)		(1,317,500)	
Net cash inflow/(outflow) in the year	20		566,020		(105,105)	

## NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT Year ended 31 December 2005

## Reconciliation of net cash inflow to movement in net debt (note 20)

	2005 £	2004 £
Increase/(decrease) in cash in the year Cash outflow from loans Amortisation of cost of loans	566,020 293,750	(105,105) 698,750 (20,166)
Change in net debt per cash flow	859,770	573,479
Net debt at 1 January 2005	(1,408,658)	(1,982,137)
Net debt at 31 December 2005	(548,888)	(1,408,658)

## NOTES TO THE ACCOUNTS Year ended 31 December 2005

#### 1. ACCOUNTING POLICIES

The following accounting policies have been used consistently unless otherwise noted below throughout the current and preceding financial years in dealing with items which are considered material in relation to the Group and Company's accounts.

#### Basis of accounting

The financial statements are prepared under the historical cost convention and in accordance with applicable United Kingdom accounting standards. The consolidated financial statements incorporate the financial statements of the Company and all its subsidiaries. All companies prepare accounts to 31 December.

The Company has implemented FRS 21 "Events after the balance sheet" and the presentation requirements of FRS 25 "Financial Instruments: Disclosure and Presentation" during the year, which is a mandatory requirement for accounting records commencing on or after 1 January 2005.

Compliance requires restatement of prior year comparatives. The impact on the financial statements is set out in Notes 2, 14, 16, 17 and 18.

In accordance with section 230 of the Companies Act 1985 a separate profit and loss account has not been presented for the Company. The profit for the Company is given in Note 8.

#### Goodwill

Goodwill arising on acquisition, is capitalised on the balance sheet and written off over twenty years. Provision is made for any impairment.

#### Investments

Investments held as fixed assets are stated at cost less provision for impairment.

#### Tangible fixed assets

Tangible fixed assets are stated at cost, net of depreciation and provision for any impairment.

Depreciation is provided on tangible fixed assets, apart from freehold land, at rates calculated to write off the cost, less estimated residual value, of each asset over its expected useful life, which is reviewed annually. The following rates have been used:

Freehold property

2% straight line basis

Motor vehicles

20% straight line basis

Computer Equipment

25% straight line basis

Plant and machinery

15% reducing balance basis

Fixtures and fittings

10% reducing balance basis

#### Stocks

Stocks are valued at the lower of cost and net realisable value.

## NOTES TO THE ACCOUNTS Year ended 31 December 2005

#### 1. ACCOUNTING POLICIES (continued)

#### Long-term contracts

Long-term contract balances are stated at cost plus, where the outcome can be assessed with reasonable certainty, estimated profits attributable to the stage of completion, less provision for any known or expected losses and progress payments receivable on account, and are included as amounts recoverable on contracts under debtors.

Advance and progress payments are included under creditors to the extent that they exceed the related long-term contract balances.

#### **Taxation**

Current UK corporation tax is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred taxation is provided on all timing differences that result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in the financial statements. Deferred tax assets are recognised to the extent that it is regarded more likely than not that they will be recovered. Deferred tax assets and liabilities are not discounted.

#### **Turnover**

Group turnover is the amount of accounts rendered (excluding value added tax) after adjusting for the value of work in progress at the beginning and the end of the year in the UK.

#### **Pensions**

Payments are made on behalf of various employees to money purchase pension schemes. These payments are charged to the profit and loss account as they fall due.

#### 2. DIVIDENDS – restated for adoption of FRS 21

	2005	2004
	£	£
Non equity dividends:		
'A' 8% preference shares (paid)	9,583	33,291
'B' 8% preference shares (paid)	11,042	36,833
Equity dividends:		
'A' ordinary shares proposed	-	105,470
Ordinary shares proposed		167,793
	20,625	343,387
Restate proposed dividends declared after the balance sheet date per FRS 21 as detailed in Note 1:	·	ŕ
'A' ordinary shares proposed in 2004	_	(105,470)
Ordinary shares proposed in 2004	_	(167,793)
'A' ordinary shares (paid)	105,470	103,416
Ordinary shares (paid)	167,793	-
	293,888	173,540
	=====	

## NOTES TO THE ACCOUNTS Year ended 31 December 2005

#### 3. OPERATING PROFIT

		2005 £	2004 £
	Operating profit is stated after charging/(crediting):		
	Depreciation of fixed assets	403,742	399,392
	Amortisation of goodwill	211,410	211,410
	Net loss/(profit) on disposal of fixed assets	(1,072)	3,880
	Auditors' remuneration - audit services	48,000	45,000
	- non audit services	11,000	22,690
4.	DIRECTORS' EMOLUMENTS		
		2005	2004
		£	£
	Total directors' emoluments as executives including		
	benefits in kind	479,635	432,400
	Pension contributions	47,313	46,492
		526,948	478,892
	Highest paid director:		
	Remuneration	216,076	190,384
	Pension contributions	29,942	29,643
		246,018	220,027

Three directors accrued benefits under defined contribution pension schemes (2004 – three).

## 5. PARTICULARS OF EMPLOYEES

The average number of employees of the Group (including directors) during the year was:

	2005 No.	2004 No.
Production	168	177
Administration and management	124	115
	292	292
Staff costs (including directors) during the year amounted to:	£	£
Wages, salaries and bonus	10,506,534	10,150,851
Social security costs	1,111,246	1,101,030
Other pension costs	226,681	216,674
	11,844,461	11,468,555

The Killby & Gayford Group contributes to a number of defined contribution pension schemes. The assets of these schemes are held independently from those of the Group and are independently administered. The costs incurred on behalf of the employees of the Group are shown above under 'other pension costs'. Unpaid contributions included in the balance sheet amounted to £nil (2004 - £nil).

## NOTES TO THE ACCOUNTS Year ended 31 December 2005

## 6. INTEREST RECEIVABLE AND PAYABLE

•		2005	2004
		£	2004 £
	Interest receivable and similar income		
	Bank interest	1,537	42,634
		2005	2004
	Interest payable and similar charges	£	£
	Bank overdraft, loans and other interest Amortised loan costs	109,965	235,376 20,166
		109,965	255,542
7.	TAX ON PROFIT ON ORDINARY ACTIVITIES		
	Analysis of tax charge on ordinary activities		
		2005	2004
	UK corporation tax at 30% (2004 – 30%)	£ 606.926	£
	Adjustment in respect of prior years	606,836 319,983	441,220 (2,323)
	J		
		926,819	438,897
	Deferred tax charge (see Note 15): Timing differences, origination and reversal	(18,819)	(10,989)
	Tilling differences, origination and reversal	(10,019)	(10,989)
		908,000	427,908
	Factors affecting tax charge for the current period		
		2005 £	2004 £
	Due Ca an anti-construction to Company		_
	Profit on ordinary activities before tax	1,636,418	1,388,386
	Tax at 30% thereon: Effects of:	490,925	416,516
	Expenses not deductible for tax purposes	92,340	22,443
	Depreciation in excess of capital allowances	29,262	10,040
	Movements in short term differences	696	(193)
	Small companies rate	(6,709)	(8,749)
	Profit on disposal of fixed assets Prior period adjustments	322	1,163 (2,323)
	Thor period adjustments	319,983	(2,323)
	Current tax charge	926,819	438,897
			<del></del>

## NOTES TO THE ACCOUNTS Year ended 31 December 2005

#### 8. PROFIT ATTRIBUTABLE TO THE SHAREHOLDERS OF THE PARENT COMPANY

The amount included in the Group profit after tax before dividends paid, dealt with in the accounts of the parent company is a profit of £926,578 (2004 - £1,211,378). In accordance with section 230 of the Companies Act 1985 a separate profit and loss account has not been presented for the Company.

#### 9. TANGIBLE FIXED ASSETS

Freehold property £	Motor vehicles £	Computer Equipment £	Plant and machinery £	Fixtures and fittings	Total £
1,890,563	903,839	1,014,844	433,317	615,846	4,858,409
56,873	150,680	91,365	-	7,085	306,003
	(227,790)		-		(227,790)
1,947,436	826,729	1,106,209	433,317	622,931	4,936,622
298,853	586,575	670,743	312,032	342,778	2,210,981
38,254	118,498	201,195	18,171	27,624	403,742
	(220,769)			-	(220,769)
337,107	484,304	871,938	330,203	370,402	2,393,954
1,610,329	342,425	234,271	103,114	252,529	2,542,668
1,591,710	317,264	344,101	121,285	273,068	2,647,428
	1,890,563 56,873 1,947,436 298,853 38,254 337,107	property     vehicles       1,890,563     903,839       56,873     150,680       -     (227,790)       1,947,436     826,729       298,853     586,575       38,254     118,498       -     (220,769)       337,107     484,304       1,610,329     342,425	property         vehicles         Equipment           1,890,563         903,839         1,014,844           56,873         150,680         91,365           -         (227,790)         -           1,947,436         826,729         1,106,209           298,853         586,575         670,743           38,254         118,498         201,195           -         (220,769)         -           337,107         484,304         871,938           1,610,329         342,425         234,271	property         vehicles         Equipment         machinery           1,890,563         903,839         1,014,844         433,317           56,873         150,680         91,365         -           -         (227,790)         -         -           1,947,436         826,729         1,106,209         433,317           298,853         586,575         670,743         312,032           38,254         118,498         201,195         18,171           -         (220,769)         -         -           337,107         484,304         871,938         330,203           1,610,329         342,425         234,271         103,114	property         vehicles         Equipment         machinery         and fittings           1,890,563         903,839         1,014,844         433,317         615,846           56,873         150,680         91,365         -         7,085           -         (227,790)         -         -         -           1,947,436         826,729         1,106,209         433,317         622,931           298,853         586,575         670,743         312,032         342,778           38,254         118,498         201,195         18,171         27,624           -         (220,769)         -         -         -           337,107         484,304         871,938         330,203         370,402           1,610,329         342,425         234,271         103,114         252,529

Under the transitional rules of FRS 15 the value of the freehold properties has not been updated from the 31 December 1997 valuation.

#### 10. GOODWILL

The Group	£
Cost: At 1 January and 31 December	4,228,193
Amortisation: At 1 January 2005 Charge for the year	1,356,547 211,410
At 31 December 2005	1,567,957
Net book value: At 31 December 2005	2,660,236
At 31 December 2004	2,871,646

## NOTES TO THE ACCOUNTS Year ended 31 December 2005

## 11. INVESTMENTS

			2000
			£
(-)	Company		
(a)	Subsidiary companies Shares at cost		
	At 1 January and 31 December		14,046,166 14,046,166
	At 1 January and 31 December		=======================================
		% of shares and	
	The subsidiary undertakings are as follows:	voting rights held	Principal activities
	·	0 0	•
	Killby & Gayford (Holdings) Limited 30,000 management shares of £1 each (voting)	100	Building, joinery,
	26,207 cumulative preference shares of £1 each (non-	100	electrical and security
	voting)	100	contractors
	<b>5</b> ,		
	Killby & Gayford (Building) Limited	100	Downsont commons
	23,335 ordinary shares of £1 each	100	Dormant company
	Crownedge Limited		Trustee of employee
	2 ordinary shares of £1 each	100	incentive trust
	Subsidiaries of Killby & Gayford (Holdings) Limited		
	Killby & Gayford Limited		Building, and specialist
	20,000 management shares of 25p each (voting)	100	contractors
	Killby & Gayford (Joinery & Security) Limited		
	2,513 4.2% cumulative preference shares of £1 each	100	Dormant company
	500 ordinary shares of £1 each	100	
	•		
	Killby & Gayford (Electrical & Mechanical) Limited 10,000 ordinary shares of £1 each	100	Dormant company
	•	100	Domain company
	Killby & Gayford (Developments) Limited	100	<b>7</b> 0
	2 ordinary shares of £1 each	100	Dormant company
	Comsec Security Systems Limited		
	100 ordinary shares of £1 each	100	Dormant company
	Killby-Tann Limited		
	3,000 ordinary shares of £1 each	100	Dormant company

All of the above undertakings are incorporated in Great Britain and registered in England and Wales.

2005

2004

## NOTES TO THE ACCOUNTS Year ended 31 December 2005

#### 12. STOCKS

	Group		Company	
	2005	2004	2005	2004
	£	£	£	£
Raw materials and consumables	686,987	651,980	-	-

The directors do not consider there to be a material difference between the carrying value and replacement cost of stocks.

## 13. DEBTORS

	Group		Company	
	2005	2004	2005	2004
	£	£	£	£
Amounts recoverable on contracts	11,219,006	10,633,487	-	-
Trade debtors	3,325,698	3,481,595	-	-
Other debtors	174,079	155,367	-	-
Prepayments and accrued income	88,345	85,545	<u> </u>	
	14,807,128	14,355,994	-	

## 14. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group		Company			
	Restated		Restated		-	Restated
	2005	2004	2005	2004		
	£	£	£	£		
Bank overdraft	714,627	1,168,818	=	1,538,145		
Other loans	-	293,750	-	293,750		
Trade creditors	12,280,936	11,463,254	-	-		
Amounts owed to group undertakings	-	-	8,059,945	6,248,993		
Other taxes and social security costs	1,000,914	990,236	-	-		
Corporation tax	712,357	275,710	-	-		
'A' and 'B' preference shares (see Note 16)	-	327,937	-	327,937		
Other creditors	282,404	412,604	_	-		
Accruals and deferred income	584,266	486,293	165,374	139,484		
	15,575,504	15,418,602	8,225,319	8,548,309		
		<del></del>				

The above 'A' and 'B' preference shares have been reclassified as short term liabilities from equity in line with the requirements of FRS 25 set out in Note 1. Accordingly, Called Up Share Capital detailed in Note 16 has also been restated.

## NOTES TO THE ACCOUNTS Year ended 31 December 2005

#### 15. PROVISIONS FOR LIABILITIES AND CHARGES

		Deferred tax
Group		£
Balance at 1 January 2005		28,868
Released in year		(18,819)
Balance at 31 December 2005		10,049
The amounts of deferred taxation provided in the accounts are as follows:		
	2005	2004
Defermed Association	£	£
Deferred taxation Accelerated capital allowances	18,041	36,164
Other timing differences	(7,992)	(7,296)
	10,049	28,868

#### 16. CALLED UP SHARE CAPITAL

	Group and Company Restated		
	2005 £	2004 £	
Authorised:			
402,000 ordinary shares of £1 each	402,000	402,000	
198,000 'A' ordinary shares of £1 each	198,000	198,000	
1,175,000 8% 'A' preference shares of 1p each	11,750	11,750	
1,300,000 8% 'B' preference shares of £1 each	1,300,000	1,300,000	
	1,911,750	1,911,750	
Called up, allotted and fully paid:			
342,000 ordinary shares of £1 each	342,000	342,000	
198,000 'A' ordinary shares of £1 each	198,000	198,000	
	540,000	540,000	

Both the ordinary shares and 'A' ordinary shares carry one vote per share. The preference shares have no voting rights and attract a cumulative dividend of 8%.

As detailed in Note 1, A and B preference shares of £nil (2004 – £327,937) have been reclassified to creditors in Note 14 in accordance with FRS 25.

<sup>&#</sup>x27;A' and 'B' preference shares were redeemable by class in four equal annual instalments from 31 May 2002. The final repayment was made on 31 May 2005.

## NOTES TO THE ACCOUNTS Year ended 31 December 2005

#### 16. CALLED UP SHARE CAPITAL (continued)

#### Capital repayment

In the event of a capital repayment the amounts available for payment to shareholders will be the subscription price on each share in the following order:

- (a) 'A' ordinary shares
- (b) Ordinary shares

The surplus goes to 'A' ordinary and ordinary shares as if the shares were the same class. If any share has dividend arrears these must be cleared prior to return of capital or an equivalent sum added to the amount of capital returned.

#### 17. STATEMENT OF MOVEMENT ON RESERVES

Group	Share premium £	Capital redemption reserve	Investment in own shares £	Profit and loss account £	Total £
At 1 January 2005 Restatement of dividends paid under FRS 21 (Note 2)	1,163,250	1,025,813	(120,150)	2,251,312 273,263	4,320,225 273,263
Restated at 1 January 2005 Retained profit for year Capital redemption	1,163,250	1,025,813 - 327,937	(120,150)	2,524,575 434,530 (618,750)	4,593,488 434,530 (290,813)
At 31 December 2005	1,163,250	1,353,750	(120,150)	2,340,355	4,737,205
Company					
At 1 January 2005 Restatement of dividends paid under FRS 21 (note 2)	1,163,250	1,025,813	-	3,635,531 273,263	5,824,594 273,263
Inter-company dividend receivable relating to 2004, restated under FRS 21 as detailed in Note 1	-	-	-	(1,140,000)	(1,140,000)
Restated at 1 January 2005 Retained profit for year Capital redemption	1,163,250	1,025,813 - 327,937	- - -	2,768,794 632,690 (618,750)	4,957,857 632,690 (290,813)
At 31 December 2005	1,163,250	1,353,750		2,782,734	5,299,734

## NOTES TO THE ACCOUNTS Year ended 31 December 2005

## 18. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2005 £	Restated 2004 £
Opening shareholders' funds as previously stated	<u>.</u>	5,189,821
Restatement of dividends paid under FRS 21 (Note 2)	-	103,416
Reclassification of preference shares to creditors per FRS 25, as detailed in Note 1		(655,875)
Opening shareholders' funds restated	5,133,488	4,637,363
Profit on ordinary activities after taxation	728,418	960,478
Dividends paid	(293,888)	(173,540)
Re-purchase of shares during the year	(290,813)	(290,813)
Net increase in shareholders' funds:	143,717	496,125
Closing shareholders' funds	5,277,205	5,133,488

The Killby & Gayford Employee Incentive Trust ("The Trust") was established to hold shares in the Group for the benefit of employees. The Trust currently owns 27,000 ordinary shares at £4.45 per share.

## 19. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	2005 £	2004 £
Operating profit Depreciation of fixed assets Amortisation of goodwill (Profit)/Loss on sale of fixed assets Increase in creditors (Increase)/decrease in debtors (Increase)/decrease in stock	1,744,846 403,742 211,410 (1,072) 800,258 (451,135) (35,007)	1,601,294 399,392 211,410 3,880 135,280 16,265 136,360
Net cash inflow from operating activities	2,673,042	2,503,881

## NOTES TO THE ACCOUNTS Year ended 31 December 2005

#### 20. ANALYSIS OF NET DEBT

	1 January 2005 £	Cash flow	31 December 2005 £
Cash at bank Overdraft	53,910 (1,168,818)	111,829 454,191	165,739 (714,627)
	(1,114,908)	566,020	(548,888)
Debt due before one year	(293,750)	293,750	
	(1,408,658)	859,770	(548,888)

#### 21. CAPITAL COMMITMENTS

There were no capital commitments contracted for but not provided for at 31 December 2005 (2004 – £nil).

#### 22. RELATED PARTY TRANSACTIONS

No related party transactions have been disclosed between this Company and the other Group companies as permitted by Section 17 of the Financial Reporting No. 8 – Related Party Disclosure.

#### 23. ULTIMATE CONTROLLING PARTY

There is no single controlling party. Ultimate control is exercised by the shareholders.