# **MI** Limited

Directors' report and financial statements Registered number 3534865 For the year ended 31 May 2010

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MI Limited Directors' report and financial statements For the year ended 31 May 2010

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# Directors' report

The directors present their annual report and the audited financial statements for the year ended 31 May 2010

#### Principal activity

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The principal activity of the company is the design and development of technology solutions to major insurers and brokers operating in the London insurance markets

#### Business review

The business has performed well during the year The directors are confident that the trading position of the Company is satisfactory for the coming year

#### Results and dividends

The results for the period are set out in the profit and loss account on page 5 The profit for the financial year of £343,000 (2009 £238,000) has been transferred to reserves

The directors do not recommend the payment of a dividend (2009 £Nil)

#### Directors

The directors who held office during the year were as follows

DS Bailey

IWJ Patrick

AC Homer

PG Cullum

M Carruthers

CCH Guillaume

## Disclosure of information to auditors

The directors who held office at the date of approval of this directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the company's auditors are unaware, and each director has taken all the steps that they ought to have taken as a director to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information

#### Auditor

Pursuant to Section 487 of the Companies Act 2006, the auditor will be deemed to be re-appointed and KPMG LLP will therefore continue in office

By order of the board

CCH Guillaume

Director

Buckholt Drive Warndon Worcester WR4 9SR

23 February 2011

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# Statement of directors' responsibilities in respect of the directors' report and the financial statements

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice)

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures
  disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.



KPMG LLP
One Snowhill
Snow Hill Queensway
Birmingham
B4 6GH

# Independent auditor's report to the members of MI Limited

We have audited the financial statements of MI Limited for the year ended 31 May 2010 set out on pages 5 to 13 The financial reporting framework that has been applied in their preparation is applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditor

As explained more fully in the directors' responsibilities statement set out on page 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view Our responsibility is to audit, and express an opinion on, the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland) Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors

#### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's web-site at www frc org uk/apb/scope/private cfm.

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 May 2010 and of its profit for the year then ended,
- have been properly prepared in accordance with UK Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

# Independent auditor's report to the members of MI Limited (continued)

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- · certain disclosures of directors' remuneration specified by law are not made, or
- · we have not received all the information and explanations we require for our audit

X Timmermans (Senior Statutory Auditor)

X Timmermans (Senior Statutory Auditor) for and on behalf of KPMG LLP, Statutory Auditor Chartered Accountants 23 February 2011

# Profit and loss account for the year ended 31 May 2010

	Note	2010 £000	2009 £000
Turnover Cost of sales	1,2	2,303 (160)	1,963 (146)
Gross profit		2,143	1,817
Administrative expenses		(1,710)	(1,673)
Operating profit		433	144
Interest receivable and similar income Interest payable and similar charges	6 7	14 -	53 (6)
Profit on ordinary activities before taxation	3	447	191
Tax on profit on ordinary activities	8	(104)	47
Profit on ordinary activities after taxation and for the financial year	15	343	238

The results for the current year and prior period reflect trading from continuing operations. There are no gains and losses for the year other than the profit for the financial year above

# Balance sheet at 31 May 2010

	Note	2010 £000	£000	2009 £000	£000
Fixed assets Tangible assets	9		3		17
Current assets Debtors Cash at bank and in hand	10	1,805 67		1,358 135	
		1,872		1,493	
Creditors Amounts falling due within one year	11	(551)		(471)	
Net current assets			1,321		1,022
Total assets less current liabilities			1,324		1,039
Deferred income	12		(441)		(499)
Net assets			883		540
Capital and reserves					
Called up share capital	14		751		751
Profit and loss account	15		132		(211)
Equity shareholders' funds	16		883		540

These financial statements were approved by the board of directors on 23 February 2011 and were signed on its behalf by

CCH Guillaume

Director

Company registered number 3534865

#### **Notes**

(forming part of the financial statements)

#### 1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the financial statements

#### Basis of preparation

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules

Under Financial Reporting Standard 1 the company is exempt from the requirement to prepare a cash flow statement on the grounds that a parent undertaking includes the company in its own published consolidated financial statements

The Company has taken advantage of the exemption contained in FRS 8 and has, therefore, not disclosed transactions of balances with wholly-owned subsidiaries which form part of the Broomco (4105) Limited sub-group

#### Going concern

The directors have prepared the financial statements of the company on the going concern basis as the directors are satisfied that the company and, as the company is party to a cross guarantee, the group, have sufficient funds to continue trading for the foreseeable future. Funding arrangements between the group's sponsoring bank and the ultimate holding company were renewed on 16 April 2009, amended on 11 February 2011, and will remain in place until 30 April 2013.

#### Tangible fixed assets and depreciation

Depreciation is provided to write off the cost less the estimated residual value of tangible fixed assets on a straight line basis over their estimated useful economic lives as follows

Computer equipment - 2 years Furniture, fittings and equipment - 4 years

#### Revenue recognition

Turnover represents amounts invoiced to customers (net of value added tax) for goods and services from the company's principle activity. Revenue from systems is recognised upon delivery to a customer where there are no significant vendor obligations remaining and the collection of the resulting receivable is considered probable. In circumstances where a considerable vendor obligation exists, revenue is recognised on a percentage of completion basis over the period from delivery of the product to customer acceptance. The degree of completion of a contract is measured using milestones reached or actual effort against expected effort, depending upon the nature of the individual contact and the most appropriate measure of the percentage of completion.

Service revenue comprises revenues for maintenance, transaction processing and professional services. Maintenance and support contracts are recognised rateably over the period of the contract. Professional services, such as implementation, training and consultancy, are recognised when the services are performed

#### Deferred income

Deferred income represents amounts invoiced in advance in respect of contracts for the provision of maintenance and support services, together with amounts invoiced in respect of system sales for which the revenue recognition criteria have yet to be satisfied

#### Taxation

The charge for taxation is based on the result for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes

Deferred tax is recognised, without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes which have arisen but not reversed by the balance sheet date, except as otherwise required by FRS 19

## 1 Accounting policies (continued)

#### Leasing

Rentals paid/received under operating leases are charged/credited to the profit and loss account on a straight line basis over the lease term

#### Research and development

Development expenditure is capitalised only where there is a clearly defined project, the expenditure is separately identifiable, the outcome of the project can be assessed with reasonable certainty, aggregate costs are expected to be exceeded by future sales and adequate resources exist to enable the project to be completed

#### Pensions

The company operates a defined contribution pension scheme The assets of the scheme are held separately from those of the company in an independently administered fund. The amount charged to the profit and loss account represents the contributions payable to the scheme in respect of the accounting period.

#### 2 Turnover

Turnover represents goods and services supplied during the year, excluding value added tax, and is attributable to the principal activities of the company

### 3 Profit on ordinary activities before taxation

Profit on ordinary activities before taxation is stated after charging	2010 £000	2009 £000
Depreciation of owned assets Operating leases	15	29
Other assets	89	89
	-	
Fees payable to the company's auditors Audit of these financial statements	12	10

# 4 Staff numbers and costs

The average number of persons employed by the company (including directors) during the year, analysed by category, was as follows

	Num	Number of employees	
	2010	2009	
Programming and engineering staff	21	17	
Administrative and management staff	9	8	
	30	25	

# 4 Staff numbers and costs (continued)

The aggregate payroll costs of these persons were as follows		
•	2010	2009
	£000	£000
Wages and salanes	1,126	1,025
Social security costs	134	117
Other pension costs	40	38
	1,300	1,180

# 5 Remuneration of directors

The remuneration of the directors of the company has been borne by both Open GI Limited, a fellow group undertaking, and Towergate Partnership Limited

## 6 Interest receivable and similar income

	2010	2009
	£000	£000
		_
Bank interest	-	7
Group interest	14	34
Other interest	-	12
	<del></del>	
	14	53
7 Interest payable and similar charges		
	2010	2009
	£000	£000
Group interest	-	6

x	Taxation

Analysis of charge/(credit) in the period		
	2010	2009
UK corporation tax	£000	000£
Current tax on income for the year	4	4
Adjustment in respect of prior years	i	(82)
· · · · · · · · · · · · · · · · · · ·	<del></del>	
Total current tax	5	(78)
Deferred tax (see note 13)		
Origination/reversal of timing differences	99	37
Adjustments in respect of prior years	-	(6)
Tax on profit on ordinary activities	104	(47)
Factors affecting the tax charge/(credit) for the current period		
The current tax charge/(credit) for the year is lower (2009 lower)t han the standar UK of 28% (2009 28%) The differences are explained below	d rate of corporation	on tax in the
	2010	2009
	£000	£000
Current tax reconciliation		
Profit on ordinary activities before tax	447	191
Current tax at 28% (2009 28%)	125	53
mm		
Effects of Additional tax credit for research and development	(13)	(4)
Depreciation on ineligibles less IBAs	(15)	1
Capital allowances less than depreciation	-	3
Non-deductible expenditure	2	2
Utilisation of tax losses carried forward	(94)	(39)
Tax rate lower than standard percentage rate on tax profits	-	(1)
Decrease in other timing differences	(12)	(2)
Non-taxable income	(4)	(9)
Adjustment to tax charge in respect of prior years	i	(82)
Total current tax charge/(credit) (see above)	5	(78)

# 9 Tangible fixed assets

9 Tangible fixed assets			
	Computer equipment	Furniture, fittings and equipment	Total
	£000	£000	£000
Cost At beginning of year	141	19	160
Additions	1	-	1
At end of year	142	19	161
Depreciation	126	17	143
At beginning of year Charge for year	14	1	15
At end of year	140	18	158
Net book value		-	<del></del>
At 31 May 2010	2	1	3
At 31 May 2009	15	2	17
		=	
10 Debtors			
		2010	2009
		£000	£000
Trade debtors		224	291
Amounts owed by group undertakings		1,359	852
Deferred tax asset (note 13)		15	114
Prepayments and accrued income		207	101
		1,805	1,358
11 Creditors Amounts falling due within one year			
		2010	2009
		£000	£000
Trade creditors		60	64
Amounts owing to group undertakings		295	234
Corporation tax Other taxation and social security		4 58	4 53
Other creditors		-	6
Accruals		134	110
		551	471

Amounts owing to Group undertakings are unsecured, incur interest at LIBOR  $\pm$  0.25% and are repayable on demand

2010 £000	2009 £000
To be recognised within one year 441	499
-	
13 Deferred taxation	
The movements in deferred tax assets during the year are as follows	ferred
	£000
At beginning of year Charge to the profit and loss account in the year (note 8)	114 (99)
At end of year	15
The elements of deferred tax are as follows	
2010 £000	2009 £000
Accelerated capital allowances 15 Tax losses -	15 99
	114
At 31 May 2010 and 31 May 2009 there was no unprovided deferred tax	
14 Called up share capital	
2010 £000	2009 £000
Authorised, allotted and fully paid 751,000 ordinary shares of £1 each 751	751
<del></del>	
15 Reserves	
	fit and ecount £000
At beginning of year Profit for the financial year	(211) 343
At end of year	132

#### 16 Reconciliation of shareholders' funds

	2010	2009
	000£	£000
Profit for the financial year	343	238
Opening shareholders' funds	540	302
Closing shareholders' funds	883	540
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17 Financial commitments		

The annual commitments under non-cancellable operating leases are as follows

	Land	Land and buildings	
	2010	2009	
	£000	£000	
Operating leases which expire			
After five years	87	87	

#### 18 Pensions

The company provided its own stakeholder pension scheme during the year. The pension charge for the year was £40,000 (2009 £38,000). The amount accrued at the year end and included in creditors is £Nil (2009 £Nil).

## 19 Related party disclosures

During the year, the company participated in the following related party transactions

The company conducted business totalling £829,000 (2009 £505,000) on an arms' length basis with the Towergate Partnership Limited group, controlled by Mr PG Cullum The balance owing to MI Limited as at 31 May 2010 is £1,000 (2009 £43,000)

## 20 Ultimate parent company and controlling party

The company's ultimate parent company is Broomco (4099) Limited, a company incorporated in Great Britain

For the year ended 31 May 2010, the only group in which the results of the company were consolidated was that headed by Broomco (4099) Limited

Copies of the group financial statements, incorporating those of the company, are available from the company's registered address at Broomco (4099) Limited, Towergate House, Eclipse Park, Sittingbourne Road, Maidstone, Kent ME14 3EN

The company's ultimate controlling party is Mr PG Cullum