# MDC EUROPE LIMITED TRADING AS APT DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2001

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### MDC EUROPE LIMITED TRADING AS APT COMPANY INFORMATION

**Directors** 

M D Charlesworth

DG Wylie

Secretary

S M Jabati

Company number

3523585

Registered office

Aston House

Cornwall Avenue

Finchley London N3 1LF

**Auditors** 

Adler Shine LLP Aston House Cornwall Avenue

Finchley London N3 1LF

**Business address** 

6/2 Cumbrian House

Meridian Gate 217 Marsh Wall

London E14 9AT

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### MDC EUROPE LIMITED TRADING AS APT DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2001

The directors present their report and financial statements for the year ended 30 June 2001.

#### Principal activities and review of the business

The principal activity of the company was that of the provision of telephone entertainment services.

The results for the year and the financial position at the period end were considered satisfactory by the directors. Although turnover has fallen in the year, the directors consider this to be in line with the very competitive telephone entertainment services sector. The company continue to seek expansion opportunities and tecnological developments.

#### Results and dividends

The results for the year are set out on page 4.

#### **Directors**

The following directors have held office since 1 July 2000:

M D Charlesworth

DG Wylie

#### **Directors' interests**

The directors' interests in the shares of the company were as stated below:

	Ordinary shares of £ 1 each		
	30 June 2001	1 July 2000	
M D Charlesworth	60	60	
D G Wylie	40	40	

#### **Auditors**

In accordance with section 385 of the Companies Act 1985, a resolution proposing that Adler Shine LLP be reappointed as auditors of the company will be put to the Annual General Meeting.

#### Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

On behalf of the board

M D Charlesworth

Director

Date: Role lo 2

### MDC EUROPE LIMITED TRADING AS APT AUDITORS' REPORT TO THE SHAREHOLDERS OF MDC EUROPE LIMITED

We have audited the financial statements of MDC Europe Limited on pages 4 to 13 for the year ended 30 June 2001. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

#### Respective responsibilities of directors and auditors

As described in the statement of directors' responsibilities on page 1 the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board, except that the scope of our work was limited as explained below. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. However, the evidence available to us was limited because we were unable to verify the basis of allocation of £651,676 (2000: £971,761) income or net expenditure of £880,321 (2000: £954,605) for the year to 30 June 2001 transferred from Sound Advertising Limited to MDC Europe Limited (as detailed in note 1.5 to these financial statements). There were no satisfactory audit procedures that we could adopt to confirm that income and expenditure had been properly allocated between the two companies.

In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

### MDC EUROPE LIMITED TRADING AS APT AUDITORS' REPORT TO THE SHAREHOLDERS OF MDC EUROPE LIMITED

#### Qualified opinion arising from limitation in audit scope

Except for any adjustments that might have been found to be necessary had we been able to obtain sufficient evidence concerning allocation of income and expenditure between Sound Advertising Limited and MDC Europe Limited, in our opinion the financial statements give a true and fair view of the state of the company's affairs as at 30 June 2001 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

In respect alone of the limitation on our audit work relating to transfers between Sound Advertising Limited and MDC Europe Limited:

- we have not obtained all the information and explanations that we considered necessary for the purpose of our audit; and
- we consider proper accounting records not to have been maintained.

Adler Shine LLP
Chartered Accountants

**Registered Auditor** 

Date: 28/6/02

Aston House Cornwall Avenue

Finchley London N3 1LF

# MDC EUROPE LIMITED TRADING AS APT PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 JUNE 2001

	Notes	2001 £	2000 £
	Notes	L	£
Turnover	2	944,541	1,388,688
Cost of sales		(740,487)	(829,318)
Gross profit		204,054	559,370
Administrative expenses		(185,175)	(366,114)
Operating profit	3	18,879	193,256
Other interest receivable and similar		0.070	2.224
income	4	3,672	6,221
Interest payable and similar charges	4	(274)	(2,131)
Profit on ordinary activities before			
taxation		22,277	197,346
Tax on profit on ordinary activities	5	(3,927)	(52,667)
D 614		<del></del>	<del> </del>
Profit on ordinary activities after taxation		18,350	144,679
Dividends	6	(137,000)	(175,000)
Retained loss for the year	11	(118,650)	(30,321)
			<del></del> -

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

### MDC EUROPE LIMITED TRADING AS APT BALANCE SHEET AS AT 30 JUNE 2001

		200	01	200	00
	Notes	£	£	£	£
Fixed assets					
Tangible assets	7		71,910		97,758
Current assets					
Debtors	8	2,592,497		1,935,035	
Cash at bank and in hand		170,053		70,641	
		2,762,550		2,005,676	
Creditors: amounts falling due within					
one year	9	(2,720,796)		(1,871,120)	
Net current assets			41,754		134,556
Total assets less current liabilities			113,664		232,314
			<del> </del>		
Capital and reserves					
Called up share capital	10		100		100
Profit and loss account	11		113,564		232,214
Shareholders' funds - equity interests	12		113,664		232,314

The financial statements were approved by the Board on ...

M D Charlesworth

Director

D G Wylie

Director

### MDC EUROPE LIMITED TRADING AS APT CASH FLOW STATEMENT FOR THE YEAR ENDED 30 JUNE 2001

	2001 £	£	200 £	00 £
Net cash inflow from operating activities		261,808		93,012
Returns on investments and servicing of finance				
Interest received	3,672		6,221	
Interest paid	(274)		(2,131)	
Net cash inflow for returns on investments and servicing of finance		3,398		4,090
Taxation		(28,794)		(132,770)
Capital expenditure Payments to acquire tangible assets		, . ,	(13,699)	( 2 ) ,
Net cash outflow for capital expenditure		-		(13,699)
Equity dividends paid		(137,000)		(175,000)
Net cash inflow/(outflow) before management of liquid resources and financing		99,412		(224,367)
Increase/(decrease) in cash in the year		99,412		(224,367)

1	Reconciliation of operating profit to net ca	sh inflow from op	perating	2001	2000
	Wateriand			£	£
	Operating profit Depreciation of tangible assets Loss on disposal of tangible assets			18,879 23,970 1,878	193,256 32,586
	Increase in debtors			(657,462)	(873,228)
	Increase in creditors within one year			874,543	740,398
	Net cash inflow from operating activities			261,808	93,012
2	Analysis of net funds	1 July 2000	Cash flow	Other non- cash changes	30 June 2001
		£	£	£	£
	Net cash:	70.044	00.440		470.550
	Cash at bank and in hand	70,641	99,412	<u> </u>	170,053
	Net funds	70,641	99,412	-	170,053
3	Reconciliation of net cash flow to moveme	ent in net funds		2001 £	2000 £
	Increase/(decrease) in cash in the year			99,412	(224,367)
	Movement in net funds in the year			99,412	(224,367)
	Opening net funds			70,641	295,008
	Closing net funds			170,053	70,641

#### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

#### 1.2 Turnover

Turnover represents amounts receivable for services net of VAT and trade discounts.

#### 1.3 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Computer equipment

25% per annum, reducing balance basis

Fixtures, fittings & other equipment

25% per annum, reducing balance basis.

#### 1.4 Deferred taxation

Deferred taxation is provided at appropriate rates on all timing differences using the liability method only to the extent that, in the opinion of the directors, there is a reasonable probability that a liability or asset will crystallise in the foreseeable future.

### 1.5 Allocation of income and expenditure between Sound Advertising Limited and MDC Europe Limited

Income attributed by the directors as due to MDC Europe Limited of £651,676 for the year ending 30 June 2001 (2000: £971,761) was transferred to MDC Europe Limited from Sound Advertising Limited, a related party.

Expenditure attributed by the directors as owed by MDC Europe Limited of £880,321 for the year ending 30 June 2001 (2000: £954,605) was transferred from Sound Advertising Limited to MDC Europe Limited (see note16 for further details).

#### 1.6 Computer software

Computer software costs are written off as incurred.

#### 2 Turnover

#### Geographical market

	Turno	Turnover	
	2001	2000	
	£	£	
UK	773,983	1,232,454	
Eire	170,558	156,234	
	944,541	1,388,688	
	<del></del>		

3	Operating profit	2001	2000
	Operating profit is stated after charging:	£	£
	Depreciation of tangible assets	23,970	32,586
	Loss on disposal of tangible assets	1,878	02,000
	Auditors' remuneration	3,000	3,000
	·	<del></del>	
4	Interest payable	2001	2000
		£	£
	On overdue tax	274	2,131
5	Taxation	2001	2000
	Domestic current year tax	£	£
	U.K. corporation tax	3,927	52,667
	Current tax charge	3,927	52,667
	Factors affecting the tax charge for the year		
	Profit on ordinary activities before taxation	22,277	197,346
	Tront on ordinary activities before taxation		197,040
	Profit on ordinary activities before taxation multiplied by standard rate of UK		
	corporation tax of 20.00% (2000 : 27.59%)	4,455	54,448
	Effects of:		
	Non deductible expenses	195	677
	Depreciation	4,794	8,990
	Capital allowances	(5,812)	(11,446)
	Chargeable disposals	376	-
	Other tax adjustments	(81)	(2)
		(528)	(1,781
	Current tax charge	3,927	52,667
6	Dividends	2001	2000
		£	£
	Ordinary interim paid	137,000	175,000

7	Tangible fixed assets	*		
		Computer equipment	Fixtures, fittings & other equipment	Total
		£	£	£
	Cost			
	At 1 July 2000	182,829	536	183,365
	Disposals	(4,450)	-	(4,450)
	At 30 June 2001	178,379	536	178,915
	Depreciation			
	At 1 July 2000	85,347	260	85,607
	On disposals	(2,572)	-	(2,572)
	Charge for the year	23,901	69	23,970
	At 30 June 2001	106,676	329	107,005
	Net book value			
	At 30 June 2001	71,703	207	71,910
	At 30 June 2000	97,482	276	97,758
8	Debtors		2001	2000
Ū			£	£
	Trade debtors		5,456	1,830
	Other debtors		2,587,041	1,931,900
	Prepayments and accrued income		-	1,305
			2,592,497	1,935,035

9	Creditors: amounts falling due within one year	2001 £	2000 £
	Trade creditors	9,400	14,449
	Corporation tax	11,968	36,835
	Other taxes and social security costs	-	6,444
	Directors' current accounts	16,325	15,000
	Other creditors	2,669,109	1,780,563
	Accruals and deferred income	13,994	17,829
		2,720,796	1,871,120
10	Share capital	2001	2000
	Authorised	£	£
	1,000 Ordinary shares of £ 1 each	1,000	1,000
		<del></del>	<del></del>
	Allotted, called up and fully paid		
	100 Ordinary shares of £ 1 each	100	100
		<del></del>	<del></del>
11	Statement of movements on profit and loss account		
			Profit and loss account £
	Ralance at 1 July 2000		loss account £
	Balance at 1 July 2000 Retained loss for the year		loss account £ 232,214
	Balance at 1 July 2000 Retained loss for the year		loss account £
	·		loss account £ 232,214
	Retained loss for the year		232,214 (118,650)
12	Retained loss for the year	2001 €	232,214 (118,650)
12	Retained loss for the year  Balance at 30 June 2001		232,214 (118,650) 113,564
12	Retained loss for the year  Balance at 30 June 2001  Reconciliation of movements in shareholders' funds	£	232,214 (118,650) 113,564 2000 £
12	Retained loss for the year  Balance at 30 June 2001  Reconciliation of movements in shareholders' funds  Profit for the financial year	£ 18,350	232,214 (118,650) 113,564 2000 £ 144,679 (175,000)
12	Retained loss for the year  Balance at 30 June 2001  Reconciliation of movements in shareholders' funds  Profit for the financial year Dividends	18,350 (137,000)	232,214 (118,650) 113,564 2000 £
12	Retained loss for the year  Balance at 30 June 2001  Reconciliation of movements in shareholders' funds  Profit for the financial year Dividends  Net depletion in shareholders' funds	18,350 (137,000) (118,650)	232,214 (118,650) 113,564 2000 £ 144,679 (175,000) (30,321)

#### 13 Transactions with directors

M Charlesworth has provided an interest free loan of £15,919 to the company.

#### 14 Employees

#### Number of employees

The average monthly number of employees (including directors) during the year was:

,	2001 Number	2000 Number
Sales	10	8
Direct operators	50	40
Administration and technical	3	4
Supervisory and management	7	6
	70	58
Employment costs		
	£	£
Wages and salaries	190,102	257,628
Social security costs	11,131	17,208
	201,233	274,836
	======================================	

#### 15 Control

Throughout the previous and current period the company was controlled by M D Charlesworth by virtue of his majority shareholding.

#### 16 Related party transactions

(2000: £1,931,900)

The related parties are as follows:

Mediatel GmbH, in which M D Charlesworth and D G Wylie were directors and shareholders;

Fonecharge Limited (previously One on One Limited), in which M D Charlesworth is a director and holds 100% of the share capital;

Sound Advertising Limited, in which M D Charlesworth is a director and holds 80% of the share capital; Wysoft Limited, in which D G Wylie is a director and holds 100% of the share capital.

Transactions with related parties are shown below.

Name of related party	Type of transaction	Amount 2001	Amount 2000
		£	£
Mediatel GmbH	Set-up costs written off	-	68,001
Sound Advertising Limit	ited		
The following was receive	able from Sound Advertising Limited for MDC I	Europe Limited's shar	e of income:
	Cable and Wireless plc sales	481,117	815,527
	Irish telecom sales	170,558	156,234

The balance due from Sound Advertising Limited at 30 June 2001, included in other debtors is £2,583,576

The following was receivable by MDC Europe Limited for expenses payable by Sound Advertising Limited:

The following was charged by Sound Advertising Limited for MDC Europe Limited's share of expenses:

Wages and salaries	201,233	274,836
Advertising	572,504	592,534
Rent,service charge and rates	16,154	13,189
Telephone	40,204	24,460
Sundry other costs	50,226	49,586

3,114

At 30 June 2001 the balance owed to Sound Advertising Limited included in other creditors is £2,655,109 (2000: £1,766,563).

Fonecharge Limited	Professional fees charged to MDC Europe Limited	-	50,000
(formerly One on One			
Limited\			

The balance owed by MDC Europe Limited at 30 June 2001 is £14,000 (2000: £14,000)

Wysoft Limited	Professional fees charged to MDC Europe Limited	-	33,333
Wysoft Limited	Professional fees charged to MDC Europe Limited	-	33,33

The balance owed by MDC Europe Limited at 30 June 2001 is £Nil (2000: £Nil)

Sundry other costs

All outstanding balances are interest free and no repayment terms have been set.