

**STRATEGIC REPORT, REPORT OF THE DIRECTORS AND
AUDITED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30TH SEPTEMBER 2022
FOR
WEBER-STEPHEN PRODUCTS (U.K.) LIMITED**

Ainsworths Limited
Chartered Accountants
and Statutory Auditors
Charter House
Stansfield Street
Nelson
Lancashire
BB9 9XY

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FOR THE YEAR ENDED 30TH SEPTEMBER 2022**

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WEBER-STEPHEN PRODUCTS (U.K.) LIMITED

**COMPANY INFORMATION
FOR THE YEAR ENDED 30TH SEPTEMBER 2022**

DIRECTORS:

Mr J T Schollmeyer
Mr F J Lepeltier
Ms N M Misch
Mrs L R Taylor
Mr E W Chalut

SECRETARY:

Mr C Forrest

REGISTERED OFFICE:

10th Floor
The Metro Building
1 Butterwick
London
W6 8DL

REGISTERED NUMBER:

03518831 (England and Wales)

AUDITORS:

Ainsworths Limited
Chartered Accountants
and Statutory Auditors
Charter House
Stansfield Street
Nelson
Lancashire
BB9 9XY

**STRATEGIC REPORT
FOR THE YEAR ENDED 30TH SEPTEMBER 2022**

The directors present their strategic report for the year ended 30th September 2022.

REVIEW OF BUSINESS

The principal activity of the company in the year under review was that of wholesalers of barbecues and related products.

The company is part of the worldwide Weber Group which was established in 1952. The Weber Group is one of the world's leading providers of barbecues with the most comprehensive range of barbecue products and services in the industry. The Weber brand is internationally synonymous with barbecuing innovation, perfect barbecue products and the utility barbecuing experience.

The directors consider the results achieved by the company to be very good, considering the current UK economy. The company's market share in the UK continues to grow and it is envisaged will improve further in the coming years following the continued investment in staffing and resources. The product ranges continue to be regularly updated with new innovative technology which is expected to improve income and profitability.

The company's key performance indicators during the year were as follows:

	2021/22	2020/21
Turnover	£41,307,369	£53,738,849
Gross %	18.29%	16.19%
EBITDA	£775,014	£3,332,555

The directors consider the year to be very satisfactory. The high prior year turnover was attributed to a combination of group strategy and COVID-19 restrictions on consumers coupled with good weather during the peak season. Gross profit margins have improved due to sales mix and efficiency savings. The costs in the business have moved in line with the levels of activity and continue to be closely monitored.

The balance sheet improved due to a dividend received during the year of over £3m.

The group does not have any external funding requirements or reliance on any external creditors. All cash flow funding is monitored and arranged within the Weber Group.

The directors are confident in the future outlook of the company and are budgeting an increase in turnover and market share for 2022/23.

PRINCIPAL RISKS AND UNCERTAINTIES

The principal commercial risks and uncertainties faced by the company include the general economic climate, seasonal weather factors and rising costs. The directors monitor these risks in order to respond and react to changes in the market conditions.

**STRATEGIC REPORT
FOR THE YEAR ENDED 30TH SEPTEMBER 2022**

SECTION 172(1) STATEMENT

Statement by the directors in performance of their statutory duties in accordance with Section 172(1) of the Companies Act 2006.

We the board of directors, of Weber-Stephen Products (U.K.) Limited consider, both individually and together, that we have acted in the way we consider, in good faith, would most likely promote the success of the company for the benefit of our members as a whole in the decisions taken during the year ended 30th September 2021. The following details how we have had regard to the matters set out in s.172(1) (a) to (f) as highlighted in bold below:

The likely consequences of any decision in the long term

The long term success of the company is always considered in making decisions and this is aligned with the strategy and the risk management procedures within the worldwide group. An important factor to achieving this is with the US parent company being at the forefront of the strategic decision making.

The interests of the company's employees

The board recognises that its employees are fundamental to the success of our business. The health, safety and wellbeing of our employees continues to be a priority, and in recognition of the risks associated with the global pandemic we have implemented new measures to ensure all employees feel safe whilst at work, whether that be in the office or at home.

We aim to maintain a working environment that respects the diversity of staff and enables them to achieve their full potential, to contribute fully, and to derive maximum benefit and enjoyment from their involvement in the company.

The need to foster the company's business relationship with suppliers, customers and others

Stakeholder relationships have been, and continue to be, a key source of value to our business and essential to delivering our strategy.

We seek to promote our values throughout all our stakeholder engagements and consider shared values to be an important factor when engaging with new and existing stakeholders. We conduct regular reviews of current suppliers to ensure that standards are adhered to.

Partnerships are an important cornerstone in our success, and over the years we have formed excellent relationships with key stakeholders.

The impact of the company's operations on the community and environment

We believe we have a responsibility to protect and care for the environment, and we take our responsibilities seriously.

The desirability of the company maintaining a reputation of high standards of business conduct

If there is one area where the Weber Group stand head and shoulders above the competition it is our commitment to quality. When you purchase a Weber barbecue, you're not just getting a high quality product, but a premium warranty too. We are so confident in the quality of our barbecues, we guarantee the individual components of our gas, charcoal and electric barbecues for up to 10 years.

The need to act fairly between members of the company

After considering all the relevant factors, we consider which course of action best enables delivery of our strategy, taking into consideration the financial reward to our shareholders and the impact on stakeholders and our employees. In doing so, the application of ethical and sustainable policies is highly promoted.

FINANCIAL RISK MANAGEMENT

The company's operations expose it to a variety of financial risks that include the effects of credit, currency, interest rate and liquidity risks. The directors actively manage these risks by monitoring levels of risk and related costs of mitigating these.

The company finances their operations through a mixture of retained profits and inter-group loans. They are not exposed to any external funding.

Hedge accounting is not used by the company.

**STRATEGIC REPORT
FOR THE YEAR ENDED 30TH SEPTEMBER 2022**

EMPLOYEE INVOLVEMENT

The directors continue to develop employees using both external and in house resources. Programmes are developed around both business needs and personal development. The company continues to appraise all systems and staff wellbeing to actively promote a positive company culture.

It is the company's policy to consult and discuss with employees on matters likely to affect their interests.

In the recruitment of staff and their future career development, individuals are considered having regard to their aptitudes and abilities, irrespective of race, gender, marital status or disability.

DISABLED PERSONS

Applications for employment by disabled persons are always fully considered, bearing in mind the aptitude of the applicant concerned. In the event of members of staff becoming disabled, every effort is made to ensure that their employment within the company continues and that the appropriate training is arranged. It is the policy of the company that the training, career development and promotion of disabled persons should, as far as possible, be identical to that of other employees.

ON BEHALF OF THE BOARD:

Mr F J Lepeltier - Director

17th March 2023

**REPORT OF THE DIRECTORS
FOR THE YEAR ENDED 30TH SEPTEMBER 2022**

The directors present their report with the financial statements of the company for the year ended 30th September 2022.

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of wholesalers of barbecues and related products.

DIVIDENDS

No dividends will be distributed for the year ended 30th September 2022.

DIRECTORS

The directors shown below have held office during the whole of the period from 1st October 2021 to the date of this report.

Mr J T Schollmeyer
Mr F J Lepeltier
Ms N M Misch

Other changes in directors holding office are as follows:

Mrs L R Taylor and Mr E W Chalut were appointed as directors after 30th September 2022 but prior to the date of this report.

Mr H J Herr , Mr P J Zadeik and Mr W J Horton ceased to be directors after 30th September 2022 but prior to the date of this report.

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Strategic Report, the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

**REPORT OF THE DIRECTORS
FOR THE YEAR ENDED 30TH SEPTEMBER 2022**

AUDITORS

The auditors, Ainsworths Limited, will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:

Mr F J Lepeltier - Director

17th March 2023

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF WEBER-STEPHEN PRODUCTS (U.K.) LIMITED

Opinion

We have audited the financial statements of Weber-Stephen Products (U.K.) Limited (the 'company') for the year ended 30th September 2022 which comprise the Income Statement, Other Comprehensive Income, Balance Sheet, Statement of Changes in Equity, Cash Flow Statement and Notes to the Cash Flow Statement, Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 30th September 2022 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

Other information

The directors are responsible for the other information. The other information comprises the information in the Strategic Report and the Report of the Directors, but does not include the financial statements and our Report of the Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Report of the Directors have been prepared in accordance with applicable legal requirements.

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF WEBER-STEPHEN PRODUCTS (U.K.) LIMITED

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or the Report of the Directors.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of directors

As explained more fully in the Statement of Directors' Responsibilities set out on page five, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF WEBER-STEPHEN PRODUCTS (U.K.) LIMITED

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

Based on our understanding of the Company and the nature of the sector in which it operates, we have identified that the principal risks of non-compliance with laws and regulations related to, but were not limited to, the Companies Act 2006 and tax legislation.

We have evaluated management's incentives and opportunities for fraudulent manipulation of the financial statements (including the risk of override of controls) and determined that the principal risks were related to inappropriate journal entries, improper application of revenue cut-off procedures, omission of provisions and management bias within accounting estimates and judgements. Our audit procedures designed to address these risks included, but were not limited to:

- Obtaining an understanding of internal controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal controls;
- Enquiries with management, regarding any known or suspected instances of non-compliance with laws and regulations and fraud;
- Challenging assumptions and judgements made by management in their significant accounting estimates, in particular, those relating to provisions and future performance in light of the impact of Covid-19;
- Auditing the risk of management override of controls, including through the testing of journal entries and other adjustments for appropriateness;
- Revenue year end cut-off procedures;
- Performing analytical procedures to identify any unusual or unexpected relationships that may indicate risk of material misstatement due to fraud; and
- Agreement of the financial statements disclosures to the underlying supporting documentation.

Our audit procedures were designed to respond to risks of material misstatement in the financial statements, recognising that the risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve concealment by misrepresentations or through collusion. There are inherent limitations in the audit procedures performed, and the further removed non-compliance with laws and regulations is from the events and transactions reflected in the financial statements, the less likely we are to become aware of it.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Auditors.

**REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF
WEBER-STEPHEN PRODUCTS (U.K.) LIMITED**

Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Mark Sunter (Senior Statutory Auditor)
for and on behalf of Ainsworths Limited
Chartered Accountants
and Statutory Auditors
Charter House
Stansfield Street
Nelson
Lancashire
BB9 9XY

17th March 2023

**INCOME STATEMENT
FOR THE YEAR ENDED 30TH SEPTEMBER 2022**

	Notes	30.9.22 £	£	30.9.21 £	£
TURNOVER	3		41,307,369		53,738,849
Cost of sales			<u>33,752,735</u>		<u>45,040,782</u>
GROSS PROFIT			7,554,634		8,698,067
Distribution costs		254,053		186,152	
Administrative expenses		<u>6,286,420</u>		<u>5,212,231</u>	
			6,540,473		5,398,383
OPERATING PROFIT	5		1,014,161		3,299,684
Income from shares in group undertakings		3,516,206		13,425,101	
Interest receivable and similar income		<u>416</u>		<u>291</u>	
			3,516,622		13,425,392
			4,530,783		16,725,076
Interest payable and similar expenses	6		<u>285,160</u>		<u>242,255</u>
PROFIT BEFORE TAXATION			4,245,623		16,482,821
Tax on profit	7		<u>-</u>		<u>-</u>
PROFIT FOR THE FINANCIAL YEAR			4,245,623		16,482,821

The notes form part of these financial statements

**OTHER COMPREHENSIVE INCOME
FOR THE YEAR ENDED 30TH SEPTEMBER 2022**

	Notes	30.9.22 £	30.9.21 £
PROFIT FOR THE YEAR		4,245,623	16,482,821
OTHER COMPREHENSIVE INCOME		-	-
TOTAL COMPREHENSIVE INCOME FOR THE YEAR		<u>4,245,623</u>	<u>16,482,821</u>

The notes form part of these financial statements

BALANCE SHEET
30TH SEPTEMBER 2022

	Notes	30.9.22 £	£	30.9.21 £	£
FIXED ASSETS					
Tangible assets	9		93,895		51,532
Investments	10		<u>20,422,926</u>		<u>19,063,673</u>
			20,516,821		19,115,205
CURRENT ASSETS					
Stocks	11	12,400,921		8,444,322	
Debtors	12	4,613,459		5,841,271	
Cash at bank		<u>1,103,288</u>		<u>1,426,927</u>	
		18,117,668		15,712,520	
CREDITORS					
Amounts falling due within one year	13	<u>22,963,766</u>		<u>23,402,625</u>	
NET CURRENT LIABILITIES			(4,846,098)		(7,690,105)
TOTAL ASSETS LESS CURRENT LIABILITIES			<u>15,670,723</u>		<u>11,425,100</u>
CAPITAL AND RESERVES					
Called up share capital	15		100		100
Share premium	16		4,335,163		4,335,163
Retained earnings	16		<u>11,335,460</u>		<u>7,089,837</u>
SHAREHOLDERS' FUNDS			<u>15,670,723</u>		<u>11,425,100</u>

The financial statements were approved by the Board of Directors and authorised for issue on 17th March 2023 and were signed on its behalf by:

Mr F J Lepeltier - Director

STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 30TH SEPTEMBER 2022

	Called up share capital £	Retained earnings £	Share premium £	Total equity £
Balance at 1st October 2020	2	3,457,016	4,335,163	7,792,181
Changes in equity				
Issue of share capital	98	-	-	98
Dividends	-	(12,850,000)	-	(12,850,000)
Total comprehensive income	-	16,482,821	-	16,482,821
Balance at 30th September 2021	100	7,089,837	4,335,163	11,425,100
Changes in equity				
Total comprehensive income	-	4,245,623	-	4,245,623
Balance at 30th September 2022	100	11,335,460	4,335,163	15,670,723

The notes form part of these financial statements

**CASH FLOW STATEMENT
FOR THE YEAR ENDED 30TH SEPTEMBER 2022**

		30.9.22	30.9.21
	Notes	£	£
Cash flows from operating activities			
Cash generated from operations	1	(2,107,472)	7,115,745
Interest paid		<u>(285,160)</u>	<u>(242,255)</u>
Net cash from operating activities		<u>(2,392,632)</u>	<u>6,873,490</u>
Cash flows from investing activities			
Purchase of tangible fixed assets		(88,376)	-
Purchase of fixed asset investments		(1,359,253)	(8,894,671)
Interest received		416	291
Dividends received		<u>3,516,206</u>	<u>13,425,101</u>
Net cash from investing activities		<u>2,068,993</u>	<u>4,530,721</u>
Cash flows from financing activities			
Share issue		-	98
Equity dividends paid		<u>-</u>	<u>(12,850,000)</u>
Net cash from financing activities		<u>-</u>	<u>(12,849,902)</u>
Decrease in cash and cash equivalents		<u>(323,639)</u>	<u>(1,445,691)</u>
Cash and cash equivalents at beginning of year	2	<u>1,426,927</u>	<u>2,872,618</u>
Cash and cash equivalents at end of year	2	<u><u>1,103,288</u></u>	<u><u>1,426,927</u></u>

The notes form part of these financial statements

**NOTES TO THE CASH FLOW STATEMENT
FOR THE YEAR ENDED 30TH SEPTEMBER 2022**

1. RECONCILIATION OF PROFIT BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS

	30.9.22 £	30.9.21 £
Profit before taxation	4,245,623	16,482,821
Depreciation charges	43,963	32,871
Loss on disposal of fixed assets	2,050	-
Finance costs	285,160	242,255
Finance income	(3,516,622)	(13,425,392)
	<u>1,060,174</u>	<u>3,332,555</u>
Increase in stocks	(3,956,599)	(2,398,251)
Decrease/(increase) in trade and other debtors	1,227,812	(852,102)
(Decrease)/increase in trade and other creditors	<u>(438,859)</u>	<u>7,033,543</u>
Cash generated from operations	<u>(2,107,472)</u>	<u>7,115,745</u>

2. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Cash Flow Statement in respect of cash and cash equivalents are in respect of these Balance Sheet amounts:

Year ended 30th September 2022

	30.9.22 £	1.10.21 £
Cash and cash equivalents	<u>1,103,288</u>	<u>1,426,927</u>

Year ended 30th September 2021

	30.9.21 £	1.10.20 £
Cash and cash equivalents	<u>1,426,927</u>	<u>2,872,618</u>

3. ANALYSIS OF CHANGES IN NET FUNDS

	At 1.10.21 £	Cash flow £	At 30.9.22 £
Net cash			
Cash at bank and in hand	<u>1,426,927</u>	<u>(323,639)</u>	<u>1,103,288</u>
	<u>1,426,927</u>	<u>(323,639)</u>	<u>1,103,288</u>
Total	<u>1,426,927</u>	<u>(323,639)</u>	<u>1,103,288</u>

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30TH SEPTEMBER 2022**

1. STATUTORY INFORMATION

Weber-Stephen Products (U.K.) Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

2. ACCOUNTING POLICIES

Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

Preparation of consolidated financial statements

The financial statements contain information about Weber-Stephen Products (U.K.) Limited as an individual company and do not contain consolidated financial information as the parent of a group. The company is exempt under Section 401 of the Companies Act 2006 from the requirements to prepare consolidated financial statements as it and its subsidiary undertakings are included by full consolidation in the consolidated financial statements of its parent, Weber Inc., 1415 South Roselle Road, Palatine, Illinois, 60067, USA.

Significant judgements and estimates

In application of the company's accounting policies, the directors are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised. Where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

The judgements and estimates which have a significant risk of causing material adjustment to the carrying amount of assets and liabilities are as follows:

Sales rebate provisions - the directors have made estimations in respect of the level of sales rebate provisions payable to customers. The sales rebate provisions are based on a number of factors which are not all fully apparent at the year end.

Stock provisions - the directors have reviewed and estimated the value of stock which is either slow moving or obsolete.

Bad debt provisions - the directors have reviewed and estimated the value of debtors which they do not believe are fully recoverable.

Turnover

Turnover is measured at the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

Turnover from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer, usually on dispatch of the goods, the amount of turnover can be measured reliably, it is probable that the economic benefits associated with the transaction will flow to the entity and the costs incurred or to be incurred in respect of the transaction can be measured reliably.

NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 30TH SEPTEMBER 2022

2. ACCOUNTING POLICIES - continued

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Improvements to property	- 20% on cost
Fixtures and fittings	- 25% on cost and 20% on cost
Motor vehicles	- 25% on cost
Computer equipment	- 33% on cost and 20% on cost

Tangible assets are initially measured at cost and subsequently measured at cost, net of depreciation and any impairment losses.

Investments in subsidiaries

Investments in subsidiary undertakings are recognised at cost less impairment.

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Financial instruments

Financial assets and financial liabilities are recognised when the company becomes a party to the contractual provisions of the instrument.

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

All financial assets and liabilities are initially measured at transaction price (including transaction costs), except for those financial assets classified as at fair value through profit and loss, which are initially measured at fair value (which is normally the transaction price excluding transaction costs), unless the arrangement constitutes a financing transaction. If an arrangement constitutes a financing transaction the financial asset or liability is measured at the present value of the future payments discounted at a market rate of interest for a similar debt instrument.

The following assets and liabilities are classified as financial instruments:

Investments in subsidiaries, trade debtors, trade creditors and inter group balances.

Trade debtors, trade creditors, and inter group balances (being repayable on demand) are measured at the undiscounted amount of cash or other consideration expected to be paid or received.

Financial assets are assessed at the end of each reporting period for objective evidence of impairment. If objective evidence of impairment is found an impairment loss is recognised in profit and loss.

Taxation

Taxation for the year comprises current and deferred tax. Tax is recognised in the Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 30TH SEPTEMBER 2022

2. ACCOUNTING POLICIES - continued

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

Research and development

Expenditure on research and development is written off in the year in which it is incurred.

Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

Foreign currencies

Transactions in foreign currencies are translated at a fixed exchange rate. Monetary assets and liabilities held at the balance sheet date are retranslated at the year end exchange rate.

3. TURNOVER

Turnover is attributable to the principal activity of the company.

The percentage of turnover attributable to overseas markets was 14.37% (2021: 13.73%).

4. EMPLOYEES AND DIRECTORS

	30.9.22	30.9.21
	£	£
Wages and salaries	1,942,738	2,593,907
Social security costs	242,156	261,109
Other pension costs	146,185	156,651
	<u>2,331,079</u>	<u>3,011,667</u>

The average number of employees during the year was as follows:

	30.9.22	30.9.21
Sales and administration	<u>45</u>	<u>43</u>

NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 30TH SEPTEMBER 2022

4. EMPLOYEES AND DIRECTORS - continued

	30.9.22	30.9.21
	£	£
Directors' remuneration	208,021	329,235
Directors' pension contributions to money purchase schemes	<u>17,034</u>	<u>15,009</u>

The number of directors to whom retirement benefits were accruing was as follows:

	30.9.22	30.9.21
	£	£
Money purchase schemes	<u>1</u>	<u>1</u>

Information regarding the highest paid director is as follows:

	30.9.22	30.9.21
	£	£
Emoluments etc	208,021	329,235
Pension contributions to money purchase schemes	<u>17,034</u>	<u>15,009</u>

5. OPERATING PROFIT

The operating profit is stated after charging/(crediting):

	30.9.22	30.9.21
	£	£
Depreciation - owned assets	43,963	32,871
Loss on disposal of fixed assets	2,050	-
Auditors' remuneration	9,250	7,000
Other non- audit services	1,525	4,350
Foreign exchange (gains) / losses	223,563	(777,389)
Interest payable and similar expenses on loans from group undertakings	<u>285,160</u>	<u>242,255</u>

6. INTEREST PAYABLE AND SIMILAR EXPENSES

	30.9.22	30.9.21
	£	£
Group interest payable	<u>285,160</u>	<u>242,255</u>

7. TAXATION

Analysis of the tax charge

No liability to UK corporation tax arose for the year ended 30th September 2022 nor for the year ended 30th September 2021.

NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 30TH SEPTEMBER 2022

7. **TAXATION - continued**

Reconciliation of total tax charge included in profit and loss

The tax assessed for the year is lower than the standard rate of corporation tax in the UK. The difference is explained below:

	30.9.22 £	30.9.21 £
Profit before tax	4,245,623	16,482,821
Profit multiplied by the standard rate of corporation tax in the UK of 19% (2021 - 19%)	806,668	3,131,736
Effects of:		
Expenses not deductible for tax purposes	2,841	2,140
Income not taxable for tax purposes	(668,078)	(2,550,769)
Utilisation of tax losses	(146,801)	(583,974)
forwards		
Depreciation of non-qualifying assets	3,100	867
Tax rate movements	2,270	-
Total tax charge	-	-

8. **DIVIDENDS**

	30.9.22 £	30.9.21 £
Ordinary shares of £1 each		
Interim	-	12,850,000

NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 30TH SEPTEMBER 2022

9. TANGIBLE FIXED ASSETS

	Improvements to property £	Fixtures and fittings £	Motor vehicles £	Computer equipment £	Totals £
COST					
At 1st October 2021	158,350	248,518	47,321	262,843	717,032
Additions	88,376	-	-	-	88,376
Disposals	(134,845)	(202,439)	(12,321)	(216,637)	(566,242)
At 30th September 2022	<u>111,881</u>	<u>46,079</u>	<u>35,000</u>	<u>46,206</u>	<u>239,166</u>
DEPRECIATION					
At 1st October 2021	154,171	240,328	20,756	250,245	665,500
Charge for year	19,907	8,190	7,000	8,866	43,963
Eliminated on disposal	(134,845)	(202,439)	(12,321)	(214,587)	(564,192)
At 30th September 2022	<u>39,233</u>	<u>46,079</u>	<u>15,435</u>	<u>44,524</u>	<u>145,271</u>
NET BOOK VALUE					
At 30th September 2022	<u>72,648</u>	<u>-</u>	<u>19,565</u>	<u>1,682</u>	<u>93,895</u>
At 30th September 2021	<u>4,179</u>	<u>8,190</u>	<u>26,565</u>	<u>12,598</u>	<u>51,532</u>

10. FIXED ASSET INVESTMENTS

	Shares in group undertakings £
COST	
At 1st October 2021	19,063,673
Additions	1,359,253
At 30th September 2022	<u>20,422,926</u>
NET BOOK VALUE	
At 30th September 2022	<u>20,422,926</u>
At 30th September 2021	<u>19,063,673</u>

The company's investments at the Balance Sheet date in the share capital of companies include the following:

Weber-Stephen Deutschland GmbH

Registered office: Germany

Nature of business: Wholesale of barbecues

	% holding
Class of shares:	
Ordinary	100.00

NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 30TH SEPTEMBER 2022

10. **FIXED ASSET INVESTMENTS - continued**

Weber-Stephen (Schweiz) GmbH

Registered office: Switzerland

Nature of business: Wholesale of barbecues

	%
Class of shares:	holding
Ordinary	100.00

Weber-Stephen CZ & SK spol. s.r.o.

Registered office: Czech Republic

Nature of business: Wholesale of barbecues

	%
Class of shares:	holding
Ordinary	100.00

Weber-Stephen Vostok LLC

Registered office: Russia

Nature of business: Wholesale of barbecues

	%
Class of shares:	holding
Ordinary	100.00

Weber-Stephen Polska Spol. Z.o.o

Registered office: Poland

Nature of business: Wholesale of barbecues

	%
Class of shares:	holding
Ordinary	100.00

Weber-Stephen Products (EMEA) GmbH

Registered office: Germany

Nature of business: Administration etc.for EMEA

	%
Class of shares:	holding
Ordinary	100.00

Weber-Stephen Holdings (UK) Limited

Registered office: United Kingdom

Nature of business: Holding company

	%
Class of shares:	holding
Ordinary	100.00

Weber-Stephen (Canada) Company

Registered office: Canada

Nature of business: Wholesale of barbecues

	%
Class of shares:	holding
Ordinary	100.00

NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 30TH SEPTEMBER 2022

10. **FIXED ASSET INVESTMENTS - continued**

Weber-Stephen Chile SpA

Registered office: Chile

Nature of business: Wholesale of barbecues

	%
Class of shares:	holding
Ordinary	100.00

Weber (Shanghai) Trading Company Limited

Registered office: China

Nature of business: Wholesale of barbecues

	%
Class of shares:	holding
Ordinary	100.00

Weber-Stephen Products (Hong Kong) Limited

Registered office: Hong Kong

Nature of business: Wholesale of barbecues

	%
Class of shares:	holding
Ordinary	100.00

Weber-Stephen Products Japan GK

Registered office: Japan

Nature of business: Wholesale of barbecues

	%
Class of shares:	holding
Ordinary	100.00

Weber-Stephen Products (Malaysia) SDN. BHD.

Registered office: Malaysia

Nature of business: Wholesale of barbecues

	%
Class of shares:	holding
Ordinary	100.00

Weber-Stephen Products Sp. Zoo. W Organizacji

Registered office: Poland

Nature of business: Manufacturer of barbecues

	%
Class of shares:	holding
Ordinary	100.00

Weber-Stephen Colombia SAS

Registered office: Colombia

Nature of business: Wholesale of barbecues

	%
Class of shares:	holding
Ordinary	100.00

11. **STOCKS**

	30.9.22	30.9.21
	£	£
Stocks	12,400,921	8,444,322

NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 30TH SEPTEMBER 2022

12. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	30.9.22	30.9.21
	£	£
Trade debtors	2,954,484	4,728,847
Amount owed by group companies	371,090	162,912
VAT	1,230,623	771,899
Prepayments and accrued income	57,262	177,613
	<u>4,613,459</u>	<u>5,841,271</u>

13. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	30.9.22	30.9.21
	£	£
Trade creditors	944,210	1,202,062
Other creditors	-	17,420
Amount owed to group companies	17,890,798	17,248,819
Accrued expenses	4,128,758	4,934,324
	<u>22,963,766</u>	<u>23,402,625</u>

14. LEASING AGREEMENTS

Minimum lease payments under non-cancellable operating leases fall due as follows:

	30.9.22	30.9.21
	£	£
Within one year	416,987	31,286
Between one and five years	748,852	74,170
	<u>1,165,839</u>	<u>105,456</u>

15. CALLED UP SHARE CAPITAL

Allotted, issued and fully paid:

Number:	Class:	Nominal value:	30.9.22	30.9.21
			£	£
100	Ordinary	£1	<u>100</u>	<u>100</u>

16. RESERVES

	Retained earnings	Share premium	Totals
	£	£	£
At 1st October 2021	7,089,837	4,335,163	11,425,000
Profit for the year	4,245,623		4,245,623
At 30th September 2022	<u>11,335,460</u>	<u>4,335,163</u>	<u>15,670,623</u>

**NOTES TO THE FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 30TH SEPTEMBER 2022**

17. PENSION COMMITMENTS

The company operates a defined contribution pension scheme for the benefit of the directors and employees. The assets of the scheme are administered by trustees in a fund independent from those of the company. The cost in the year was £146,185 (2021: £156,651).

18. ULTIMATE PARENT COMPANY

In the directors' opinion the company's ultimate parent company is Weber Inc. which is incorporated in the United States of America. The company's address is 1415 South Roselle Road, Palatine, Illinois, 60067, USA.

19. RELATED PARTY DISCLOSURES

The company has taken advantage of exemption, under the terms of Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland', not to disclose related party transactions with wholly owned subsidiaries within the group.

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.