Annual report and financial statements

Year ended 31 December 2021

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# REPORT AND FINANCIAL STATEMENTS 2021

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# REPORT AND FINANCIAL STATEMENTS 2021 OFFICERS AND PROFESSIONAL ADVISERS

#### **Directors**

J Bianchi

J Boss

M Gonzalez

A Sparks

# **Registered Office**

Maxis 1

Western Road

Bracknell

Berkshire

RG12 1RT

## Banker

Barclays Bank Plc 1 Churchill Place London E14 5HP

# Auditor

KPMG LLP (UK)
Chartered Accountants and Statutory Auditors
15 Canada Square
London
E14 5GL

#### STRATEGIC REPORT

## For the year ended 31 December 2021

The strategic report is prepared in accordance with the Companies Act 2006.

#### Review of the business

The company is a provider of foreign currency exchange and international payment services to private and corporate clients trading as XE money transfer.

Revenue declined by 9% in 2021 to £24.1m (13% decline in 2020 to £26.5m) with transaction numbers down 4% year on year but at higher average transaction values. The revenue reduction is mainly due to the transfer of EU registered clients to a sister company, Xe Europe BV, with effect from 1 January 2021 due to the end of the Brexit transition period. Covid-19 has not had a discernible impact on the business in 2021 having caused around a 25% reduction in revenue in Q2 of 2020. Operating profit from continuing operations increased from £1.4m to £2.4m due to cost reductions, and cost transfers to Xe Europe BV in line with related cost-sharing arrangements. Net assets increased from £11.2m to £13.7m and the company improved liquidity as net current assets rose from £9.4m to £12.8m. Cash is generated from operating activities and is used to invest in software development and maintain or increase regulatory capital adequacy. The company's regulatory safeguarding approach is reported in note 11.

As per section 172 of the UK Companies Act 2006, the Directors must act in good faith to promote the success of the company and the Board is required to have full regard to the likely consequences of any decisions in the longer term, the interests of the company's employees, the need to foster the company's business relationships with suppliers, customers and others, the impact of the company's operations on the community and the environment, the desirability of the company maintaining a reputation for high standards of business conduct and the need to act fairly as between members of the company. In consideration of these factors, the Directors discharge their duties supported by; internal training developed by the company to enhance their professional knowledge and understanding of the company's business model and strategy; structured Board and Committee meetings and sufficient information to enable the Board to take informed decisions for long term success of the company.

#### **Key performance indicators**

The key performance indicators used by the Board were as follows:

	2021 £'000	2020 £'000	Change
Gross profit	24,093	26,527	-9%
Operating profit from continuing operations Operating profit per employee	2,365 11	1,381 7	+71% +58%
Number of client foreign exchange trades	471,000	492,000	4%

#### Principal risks and uncertainties

#### Operational risk

This is the risk of a direct or indirect loss resulting from the inadequacies or failures in projects, processes or controls due to technology, staff, organisation or external factors. To monitor and control operational risk, the company maintains a system of comprehensive policies and a control framework which are designed to provide a sound and well-controlled operational environment. Key information regarding governance and the management of risk are reported to the Board. This enables management to monitor operational risk at appropriate levels.

## STRATEGIC REPORT

# For the year ended 31 December 2021

#### Foreign currency risk

This is the risk of losses being incurred through inadequate or incorrect foreign currency exchange hedging. The company has a treasury risk management function and a treasury policy to manage this risk. The policy limits the aggregate exposure the treasury function can run in any currency and stipulates a daily loss limit above which positions must be closed.

#### Business risk

The company's principal traded currency pairs are GBP/EUR and GBP/USD. Any significant decline in trading volume in these pairs due to economic or political events would have an adverse impact on the business.

#### Cradit rick

This is the risk of losses being incurred through a client or other third party being unable to meet their obligations to the company. The company has policies and procedures in place to approve credit limits prior to entering into a forward transaction with a client, to receive initial and/or variation collateral and to regularly monitor open credit exposures.

#### Liquidity risk

This is the risk of insufficient liquid funds being available to meet the company's working capital requirements. HiFX Europe Limited monitors its liquidity levels and has mitigating controls in place to reduce risk of a liquidity event.

#### Financial risk management

The Board of Directors is responsible for setting financial risk management policy and objectives, and approves the parameters within which the various aspects of financial risk management are operated. The key financial risk for the company is foreign currency risk which arises through the provision of foreign exchange services. The company seeks to reduce its foreign exchange exposure arising in various currencies by putting in place a robust hedging programme.

#### **Future developments**

The Board looks to build further on the progress achieved by the company and to increase its client base and product offering in the year ahead.



J Boss Director 24 May 2022

Maxis 1 Western Road Bracknell Berkshire RG12 1RT

## **DIRECTORS' REPORT**

# For the year ended 31 December 2021

The directors present their annual report and financial statements of HiFX Europe Limited for the year ended 31 December 2021.

#### PRINCIPAL ACTIVITIES

The principal activity of the company during the year was that of a dedicated provider of foreign exchange payment services to private clients and corporations. HiFX Europe Limited is authorised by the Financial Conduct Authority under the Payment Services Regulations 2017 for the provision of payment services. The company operates in the United Kingdom.

#### **GOING CONCERN**

The Board has assessed the company's going concern and confirms that the Directors are satisfied that the company has adequate resources to continue in business for at least 12 months from the date of approval of these financial statements. Thus, they continue to adopt the going concern basis in preparing the financial statements.

Further details regarding the adoption of the going concern basis can be found in the statement of accounting policies in note 1 to the financial statements.

### **DIVIDENDS**

During the current year and prior year no dividends were declared or paid.

#### **DONATIONS**

The company made no political donations or incurred any political expenditure during the current and prior year. The company made charitable donations of £220 (2020 - £4,159).

# **DIRECTORS**

The directors of the company who served during the period and to the date of this report were:

J Bianchi

J Boss (appointed 30 March 2021)

M Gonzalez

A Sparks

#### **DIRECTORS' REPORT**

For the year ended 31 December 2021

## OTHER INFORMATION

An indication of likely future developments in the business and particulars of significant events which have occurred since the end of the financial year have been included in the Strategic Report.

#### **AUDITOR**

Each director at the date of approval of this report confirms that:

- so far as the director is aware, there is no relevant audit information of which the company's auditor is unaware; and
- the director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditor is aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006.

KPMG LLP have expressed their willingness to continue in office as auditors and appropriate arrangements have been put in place for them to be deemed reappointed as auditor in the absence of an Annual General Meeting.

This report was approved by the Board of Directors and signed its behalf by:

J Boss Director

24 May 2022

Maxis 1 Western Road Bracknell Berkshire

RG12 1RT

# STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RESPECT OF THE STRATEGIC REPORT, THE DIRECTORS' REPORT AND THE FINANCIAL STATEMENTS

The directors are responsible for preparing the Strategic Report, the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with UK accounting standards and applicable law (UK Generally Accepted Accounting Practice), including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland.

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- assess the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- use the going concern basis of accounting unless they either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Company and to prevent and detect fraud and other irregularities.

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF HIFX EUROPE LIMITED

# Opinion

We have audited the financial statements of HiFX Europe Limited ("the Company") for the year ended 31 December 2021 which comprise the Profit and Loss Account and Other Comprehensive Income, the Balance Sheet, the Statement of Changes in Equity and related notes, including the accounting policies in note 1.

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 December 2021 and of its profit for the year then ended;
- have been properly prepared in accordance with UK accounting standards, including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities are described below. We have fulfilled our ethical responsibilities under, and are independent of the Company in accordance with, UK ethical requirements including the FRC Ethical Standard. We believe that the audit evidence we have obtained is a sufficient and appropriate basis for our opinion.

## Going concern

The directors have prepared the financial statements on the going concern basis as they do not intend to liquidate the Company or to cease its operations, and as they have concluded that the Company's financial position means that this is realistic. They have also concluded that there are no material uncertainties that could have cast significant doubt over its ability to continue as a going concern for at least a year from the date of approval of the financial statements ("the going concern period").

In our evaluation of the directors' conclusions, we considered the inherent risks to the Company's business model and analysed how those risks might affect the Company's financial resources or ability to continue operations over the going concern period.

Our conclusions based on this work:

- we consider that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate;
- we have not identified, and concur with the directors' assessment that there is not, a material uncertainty
  related to events or conditions that, individually or collectively, may cast significant doubt on the Company's
  ability to continue as a going concern for the going concern period.

However, as we cannot predict all future events or conditions and as subsequent events may result in outcomes that are inconsistent with judgements that were reasonable at the time they were made, the above conclusions are not a guarantee that the Company will continue in operation.

## Fraud and breaches of laws and regulations - ability to detect

Identifying and responding to risks of material misstatement due to fraud

To identify risks of material misstatement due to fraud ("fraud risks") we assessed events or conditions that could indicate an incentive or pressure to commit fraud or provide an opportunity to commit fraud. Our risk assessment procedures included:

- Enquiring of senior management, and inspection of policy documentation as to the Company's high-level policies and procedures to prevent and detect fraud, including the Company's channel for "whistleblowing", as well as whether they have knowledge of any actual, suspected or alleged fraud.
- Reading Board minutes.
- Considering remuneration incentive schemes and performance targets for management.
- Using analytical procedures to identify any unusual or unexpected relationships.

We communicated identified fraud risks throughout the audit team and remained alert to any indications of fraud throughout the audit.

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF HIFX EUROPE LIMITED

As required by auditing standards, we perform procedures to address the risk of management override of controls, in particular the risk that management may be in a position to make inappropriate accounting entries and the risk of bias in accounting estimates and judgements such as valuation of derivative financial instruments. On this audit we do not believe there is a fraud risk related to revenue recognition because the Company has simple revenue streams, and there is limited judgement and opportunities to influence the revenue recognition.

We did not identify any additional fraud risks.

We also performed procedures including identifying journal entries to test based on risk criteria and comparing the identified entries to supporting documentation. These included those posted by senior finance management and those posted to unusual accounts.

Identifying and responding to risks of material misstatement related to compliance with laws and regulations

We identified areas of laws and regulations that could reasonably be expected to have a material effect on the financial statements from our general commercial and sector experience, through discussion with the senior management (as required by auditing standards), from inspection of the Company's regulatory and legal correspondence and discussed with the senior management the policies and procedures regarding compliance with laws and regulations.

As the Company is regulated, our assessment of risks involved gaining an understanding of the control environment including the entity's procedures for complying with regulatory requirements.

We communicated identified laws and regulations throughout our team and remained alert to any indications of non-compliance throughout the audit.

The potential effect of these laws and regulations on the financial statements varies considerably.

The Company is subject to laws and regulations that directly affect the financial statements including financial reporting legislation (including related companies legislation), distributable profits legislation and taxation legislation and we assessed the extent of compliance with these laws and regulations as part of our procedures on the related financial statement items.

Whilst the Company is subject to many other laws and regulations, we did not identify any others where the consequences of non-compliance alone could have a material effect on amounts or disclosures in the financial statements.

Context of the ability of the audit to detect fraud or breaches of law or regulation

Owing to the inherent limitations of an audit, there is an unavoidable risk that we may not have detected some material misstatements in the financial statements, even though we have properly planned and performed our audit in accordance with auditing standards. For example, the further removed non-compliance with laws and regulations is from the events and transactions reflected in the financial statements, the less likely the inherently limited procedures required by auditing standards would identify it.

In addition, as with any audit, there remained a higher risk of non-detection of fraud, as these may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls. Our audit procedures are designed to detect material misstatement. We are not responsible for preventing non-compliance or fraud and cannot be expected to detect non-compliance with all laws and regulations.

#### Strategic report and directors' report

The directors are responsible for the strategic report and the directors' report. Our opinion on the financial statements does not cover those reports and we do not express an audit opinion thereon.

Our responsibility is to read the strategic report and the directors' report and, in doing so, consider whether, based on our financial statements audit work, the information therein is materially misstated or inconsistent with the financial statements or our audit knowledge. Based solely on that work:

- we have not identified material misstatements in the strategic report and the directors' report;
- in our opinion the information given in those reports for the financial year is consistent with the financial statements; and
- in our opinion those reports have been prepared in accordance with the Companies Act 2006.

### Matters on which we are required to report by exception

Under the Companies Act 2006 we are required to report to you if, in our opinion:

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF HIFX EUROPE LIMITED

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

We have nothing to report in these respects.

## Directors' responsibilities

As explained more fully in their statement set out on page 5, the directors are responsible for: the preparation of the financial statements and for being satisfied that they give a true and fair view; such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error; assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and using the going concern basis of accounting unless they either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue our opinion in an auditor's report. Reasonable assurance is a high level of assurance, but does not guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

A fuller description of our responsibilities is provided on the FRC's website a www.frc.org.uk/auditorsresponsibilities.

#### The purpose of our audit work and to whom we owe our responsibilities

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

Amanda Long (Senior Statutory Auditor) for and on behalf of KPMG LLP, Statutory Auditor

Chartered Accountants
15 Canada Square
London
E14 5GL
24 May 2022

# PROFIT AND LOSS ACCOUNT AND OTHER COMPREHENSIVE INCOME Year ended 31 December 2021

	Note	2021 £'000	2020 £'000
TURNOVER	2	24,095	26,531
Cost of sales		(2)	(4)
GROSS PROFIT		24,093	26,527
Administrative expenses		(21,728)	(25,146)
OPERATING PROFIT		2,365	1,381
Income from permanent customer referral	7	549	-
Interest receivable and similar income	6	-	6
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	7	2,914	1,387
Tax on profit on ordinary activities	8	(597)	(248)
PROFIT FOR THE FINANCIAL PERIOD AND TOTAL COMPREHENSIVE INCOME		2,317	1,139

All amounts derive from continuing activities.

The accompanying notes form an integral part of these financial statements.

# **BALANCE SHEET**31 December 2021

•	Note	31 Dec 2021 £'000	31 Dec 2020 £'000
FIXED ASSETS			
Intangible fixed assets Tangible fixed assets	9 10	1,725 105	1,833 184
CURRENT ASSETS	11	1,830	2,017
Debtors Cash at bank and in hand	••	17,091 18,748	24,825 9,758
CREDITORS, AMOUNTS FALLING DUE	. 12	35,839	34,583
CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	,	(23,088)	(25,192)
NET CURRENT ASSETS		12,751	9,391
TOTAL ASSETS LESS CURRENT LIABILITIES		14,581	11,408
CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR	12	(870)	(237)
NET ASSETS		13,711	11,171
CAPITAL AND RESERVES Called up share capital	16	72	72
Share premium account Capital redemption reserve Profit and loss account		1 814 12,824	1 814 10,284
SHAREHOLDERS' FUNDS		13,711	11,171

The accompanying notes form an integral part of these financial statements.

The financial statements of HiFX Europe Limited (registered number 03517451) were approved by the Board of Directors and authorised for issue on 24 May 2022.

Signed on behalf of the Board of Directors by:

J Boss Director

# STATEMENT OF CHANGES IN EQUITY 31 December 2021

		Called up share capital £'000	Share premium account £'000	Capital redemption reserve £'000	Profit and loss account £'000	Total equity £'000
As at 1 January 2020 Profit for the period Equity settled share awards	· e	72	Γ -	814	8,930 1,139 215	9,817 1,139 215
As at 31 December 2020		72	, 1	814	10,284	11,171
Profit for the period Equity settled share awards			- -		2,317	2,317 223
As at 31 December 2021		72	1	814	12,824	13,711

The accompanying notes form an integral part of these financial statements.

# NOTES TO THE ACCOUNTS For the year ended 31 December 2021

#### 1. ACCOUNTING POLICIES

The following are the principal accounting policies which have been applied consistently throughout the current and the preceding year in preparing these financial statements.

### General information and basis of accounting

HiFX Europe Limited is a company incorporated in the United Kingdom under the Companies Act. The address of the registered office is given on page 1. The nature of the group's operations and its principal activities are set out in the strategic report.

The financial statements have been prepared under the historical cost convention, modified to include certain items at fair value, and in accordance with Financial Reporting Standard 102 (FRS 102) issued by the Financial Reporting Council.

The functional currency of HiFX Europe Limited is considered to be pounds sterling because that is the currency of the primary economic environment in which the company operates.

HiFX Europe Limited meets the definition of a qualifying entity under FRS 102 and has therefore taken advantage of the exemptions available in relation to share-based payments, presentation of a cash flow statement and remuneration of key management personnel.

### Critical accounting judgements and key sources of estimation uncertainty

The preparation of financial statements in accordance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgement in the process of applying the accounting policies. The notes to the financial statements set out areas involving judgement or complexity or areas where assumptions are significant such as the fair value of financial instruments and credit risk.

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Management believes the estimates used in the preparation of these financial statements are reasonable. Actual results in the future may differ from those reported and therefore it is reasonably possible, on the basis of existing knowledge, that outcomes within the next financial year are different from our assumptions and estimates could require an adjustment to the carrying amounts of the assets and liabilities reported.

#### Going concern

The Board has assessed the company's going concern and confirms that the Directors are satisfied that the company has adequate resources to continue in business for at least 12 months from the date of approval of these financial statements.

The company's products and services are predominantly operated on-line or over the telephone. Covid-19 has not had any noticeable impact on continuity of service and, other than Q2 2020, has not had a major impact on revenue. For the most of 2021 the business operated through remote working with business levels similar to pre-pandemic years.

The company has reviewed its rolling profit and loss forecasts including an assessment of liquidity and capital adequacy. Key assumptions in the forecast are the timing of demand for its services (especially those associated with global mobility related to the Covid-19 pandemic), the impact of product development designed to improve the conversion of clients from registration to transaction and the expansion of currency offering and deliverability. The forecasts were stressed by reducing the expected number of trading clients by 10% over the whole period of the forecast mitigated in part by eliminating discretionary variable pay and other direct cost reductions. Under these stressed scenarios the company still maintained sufficient liquidity and capital to support the going concern basis.

As a result, the Directors are satisfied that the company has adequate liquidity and capital to continue in business for a period of at least 12 months from the signing of these accounts. For this reason, the accounts are prepared on a going concern basis.

# NOTES TO THE ACCOUNTS For the year ended 31 December 2021

#### Intangible assets

Expenditure on internally generated or purchased software is capitalised and is stated at cost less accumulated amortisation and accumulated impairment losses. Amortisation is charged to the profit or loss on a straight-line basis over an estimated useful life of 4-5 years from the date the software is available for use.

### Tangible fixed assets

Tangible fixed assets are stated at cost less depreciation and any impairment in value. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Office equipment

33% - 50% straight line

Fixtures and fittings

20% - 33% straight line

#### Financial instruments

Financial assets and financial liabilities are recognised in the balance sheet when the company becomes a party to the contractual provisions of the instrument.

#### **Financial Assets**

All financial assets are recognised and derecognised on a trade date basis where the purchase or sale of a financial asset is under a contract whose terms require delivery of the asset within the timeframe established by the market concerned. They are initially measured at fair value, plus transaction costs, except for those financial assets classified as at fair value through the profit and loss account, which are initially measured at fair value.

Financial assets are classified into the following specified categories: financial assets 'at fair value through profit or loss' (FVTPL), and 'loans and receivables'.

The company's FVTPL financial assets comprise forward foreign currency exchange contracts and cross currency swaps with clients and banking counterparties. Such contracts are stated at fair value, with any gains or losses arising on remeasurement recognised in the profit and loss account. These contracts are carried as financial assets when their fair value is positive and as financial liabilities when their fair value is negative.

Trade receivables, loans, and other receivables that have fixed or determinable payments that are not quoted in an active market are classified as 'loans and receivables'. Loans and receivables are measured at amortised cost using the effective interest method, less any impairment. Interest income is recognised by applying the effective interest rate method, except for short-term receivables when the recognition of interest would be immaterial.

Financial assets, other than those at FVTPL, are assessed for indicators of impairment at each balance sheet date. Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been affected.

For financial assets carried at amortised cost, the amount of the impairment is the differences between the asset's carrying amount and the present value of the estimated future cash flows, discounted at the financial asset's original effective interest rate.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account. When a trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognised in the profit and loss account.

The company derecognises a financial asset only when the contractual rights to the cash flows from the asset expire; or it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity.

# NOTES TO THE ACCOUNTS For the year ended 31 December 2021

#### Financial liabilities

Financial liabilities are classified as either financial liabilities 'at FVTPL' or 'other financial liabilities'.

The company's only financial liabilities at FVTPL are forward foreign currency exchange contracts which are stated at fair value, with any gains or losses arising on remeasurement recognised in the profit and loss account

Other financial liabilities, including borrowings, are initially measured at fair value, net of transaction costs. Other financial liabilities are subsequently measured at amortised cost using the effective interest method, with interest expense recognised on an effective yield basis. The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the financial liability, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

The company derecognises financial liabilities when, and only when, the company's obligations are discharged, cancelled or they expire.

#### **Derivative financial instruments**

The company enters into foreign exchange forward contracts and cross currency swaps to manage its exposure to foreign exchange rate risk.

Derivatives are initially recognised at fair value at the date a derivative contract is entered into and are subsequently remeasured to their fair value at each balance sheet date. The resulting gain or loss is recognised in the profit and loss account immediately.

A derivative with a positive fair value is recognised as a financial asset whereas a derivative with a negative fair value is recognised as a financial liability. A derivative is presented as a non-current asset or a non-current liability if the remaining maturity of the instrument is more than 12 months and it is not expected to be realised or settled within 12 months. Other derivatives are presented as current assets or current liabilities.

### Impairment of assets

Assets, other than financial assets, are reviewed for impairment whenever circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. Recoverable amount calculations are performed using cash flow projections discounted at a rate which reflects the time value of money.

#### Amounts payable to clients

Amounts payable to clients comprise amounts received in advance from clients in respect of foreign exchange transactions prior to the maturity date of a trade and currency owed to clients after maturity date awaiting disbursement.

#### Amounts held on deposit with financial institutions

Amounts held on deposit with financial institutions comprise amounts paid in advance in respect of foreign exchange transactions prior to the maturity date of a trade and currency owed by financial institutions after maturity date awaiting disbursement.

#### Taxation

Current tax, including UK corporation tax, is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or the right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the company's taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements.

# NOTES TO THE ACCOUNTS For the year ended 31 December 2021

Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered. Deferred tax assets and liabilities are not discounted.

#### Turnover

Turnover is measured at the fair value of the consideration received or receivable and is recognised as follows:

Foreign exchange transactions - turnover consists of the margin generated from foreign currency spreads net of the benefit or cost of the company's foreign currency hedging policy. The benefit or cost of the company's hedging policy is the result of changes in exchange rates between the time a customer rate is contractually agreed and a matching hedge transaction is entered. The hedging policy allows for aggregation and netting of customer transactions and therefore turnover includes both realised and unrealised income earned from the sale of foreign currency contracts to customers. Turnover also includes payment or administration fees where applicable.

Interest income - interest earned on cash held for the execution of foreign exchange transactions is included in turnover.

Other commissions – commissions are earned on the introduction of insurance and money market products and are accounted for on an accruals basis.

#### **Employee benefits**

The company operates a defined contribution pension scheme for all employees. The amount charged to the profit and loss account in respect of pension costs and other retirement benefits is the contributions payable in the period. Differences between contributions payable in the period and contributions actually paid are shown as either accruals or prepayments in the balance sheet.

### Foreign currency translation

Transactions in foreign currencies are recorded at the rate of exchange at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are reported at the rates of exchange prevailing at that date.

#### Leases

Rentals under operating leases are charged on a straight-line basis over the lease term, even if the payments are not made on such a basis. Benefits received and receivable as an incentive to sign an operating lease are similarly spread on a straight-line basis over the lease term.

#### Share based payments

The ultimate parent company provides benefits to the company's employees in the form of share based payments whereby employees render services in exchange for shares or rights over shares. The fair value of such awards is estimated at grant date using a Black Scholes pricing model and discounted for the probability of employee retention and any performance criteria. The cost is recognised, together with a corresponding increase in equity, over the period in which the performance and service conditions are fulfilled ending on the date that employees become fully entitled to the award. The company is required to reimburse the ultimate parent company for the market value of any vested shares or exercised share options with expense charged to equity. A liability is also recognised for such amounts payable to the parent over the vesting period.

There are a number of share based payments schemes in operation which generally consist of non-qualifying share options which vest in equal annual instalments over periods ranging from 3 to 5 years, provided the employee remains within the group's employ. The schemes are settled in equity by the parent.

# NOTES TO THE ACCOUNTS For the year ended 31 December 2021

2.	TURNOVER		
		2021 £'000	2020 £'000
	Turnover comprises:		
	Interest earned on operating cash balances	5	12
	Foreign exchange transactions	24,048	26,468
	Insurance & money market commissions	42	51
		. 24,095	26,531
	All turnover is generated in the United Kingdom.		
3.	EMPLOYEE INFORMATION		
	•	2021 No.	2020 No.
	Average monthly number of employees including directors during the period:	110.	110.
	Sales and operations	68	74
	Administration	138	116
		206	190
		2021	2020
	Their exercises remuneration comprised:	£'000	£'000
	Their aggregate remuneration comprised: Wages and salaries	13,740	11,978
	Social security costs	1,675	1,378
	Pension costs	493	487
		15,908	13,843

#### **DIVIDENDS ON EQUITY SHARES** 4.

During the current year and prior year no dividends were declared or paid.

# NOTES TO THE ACCOUNTS For the year ended 31 December 2021

# 5. DIRECTORS' REMUNERATION

Remuneration of the highest paid director: Emoluments Company contributions to money purchase pension schemes  17  232  6. INTEREST RECIEVABLE  Bank interest  2021 27  £'000 £  EXPENSES AND AUDITORS' REMUNERATION Profit on ordinary activities before taxation is stated after charging: 2021 2021 2021 2021 2022 2021 2021 202	•		2021 £'000	2020 £'000
Remuneration of the highest paid director: Emoluments Company contributions to money purchase pension schemes  215 Company contributions to money purchase pension schemes  17  232  6. INTEREST RECIEVABLE  Bank interest  2021 £'000 £  The seminary activities before taxation is stated after charging: 2021 £'000 £  Amortisation of intangible fixed assets Depreciation of tangible fixed assets Depreciation of tangible fixed assets Operating lease rentals  282  282  282  283  2921 293 294 295 296 297 298 298 298 298 298 298 298 298 298 298				167 4
Remuneration of the highest paid director: Emoluments Company contributions to money purchase pension schemes  17  232  6. INTEREST RECIEVABLE  Bank interest			232	171
Emoluments Company contributions to money purchase pension schemes  17  232  6. INTEREST RECIEVABLE  Bank interest  2021 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2		Remuneration of the highest paid director:		2020 £'000
6. INTEREST RECIEVABLE  Bank interest  7. EXPENSES AND AUDITORS' REMUNERATION  Profit on ordinary activities before taxation is stated after charging:  Amortisation of intangible fixed assets Depreciation of tangible fixed assets Operating lease rentals  786 Depreciation of tangible fixed assets 458		Emoluments		167 4
Bank interest  -  -  7. EXPENSES AND AUDITORS' REMUNERATION  Profit on ordinary activities before taxation is stated after charging:  Amortisation of intangible fixed assets Depreciation of tangible fixed assets Operating lease rentals  2021 £'000 £  Amortisation of tangible fixed assets 198 Operating lease rentals		company contributions to money parentage position solutions		171
Bank interest  -  -  7. EXPENSES AND AUDITORS' REMUNERATION  Profit on ordinary activities before taxation is stated after charging:  Amortisation of intangible fixed assets Depreciation of tangible fixed assets Operating lease rentals  2021 £'000 £  Amortisation of tangible fixed assets 198 Operating lease rentals				
Bank interest  -  EXPENSES AND AUDITORS' REMUNERATION  Profit on ordinary activities before taxation is stated after charging:  Amortisation of intangible fixed assets Depreciation of tangible fixed assets Operating lease rentals  \$\frac{\partial}{2}\text{000} \frac{\partial}{\partial}}{\partial}\$	6.	INTEREST RECIEVABLE		
7. EXPENSES AND AUDITORS' REMUNERATION  Profit on ordinary activities before taxation is stated after charging:  2021 £'000 £  Amortisation of intangible fixed assets Depreciation of tangible fixed assets Operating lease rentals  458				2020 £'000
Profit on ordinary activities before taxation is stated after charging:  2021 £'000 £  Amortisation of intangible fixed assets Depreciation of tangible fixed assets Operating lease rentals  2021 £'000 £  458		Bank interest		6
Profit on ordinary activities before taxation is stated after charging:  2021 £'000 £  Amortisation of intangible fixed assets Depreciation of tangible fixed assets Operating lease rentals  2021 £'000 £  458			-	6
Amortisation of intangible fixed assets  Depreciation of tangible fixed assets  Operating lease rentals  \$\frac{\partial}{2}000 \\ \partial}\$	7.	EXPENSES AND AUDITORS' REMUNERATION		
Depreciation of tangible fixed assets 198 Operating lease rentals 458		Profit on ordinary activities before taxation is stated after charging:		2020 £'000
Operating lease rentals 458			,	926 504
Equity settled share awards 127		Operating lease rentals	458	439
Foreign exchange loss 7			:	220 24
Foreign exchange loss  Fees payable to the company's auditors for the audit			,	24
of the company's annual accounts		of the company's annual accounts	119	97
Fees payable to the company's auditors for other audit services		• •	-	20

Income from permanent customer referral of £549,000 (2020 - £nil) relates to the sale of the company's EU registered client list to Xe Europe BV, a fellow subsidiary undertaking, necessitated by the end of the Brexit transition agreement and the loss of the company's regulatory passporting rights in EU jurisdictions

# NOTES TO THE ACCOUNTS For the year ended 31 December 2021

# 8. TAX ON PROFIT ON ORDINARY ACTIVITIES

TAX ON TROTTI ON ORDINART ACTIVITIES		
	2021 £'000	2020 £'000
Current tax:		
UK corporation tax on profits for the period	519	265
Adjustments in respect of prior periods	<del>-</del>	(16)
Total current tax	519	249
Deferred tax:	·	
Origination and reversal of timing differences	78	46
Adjustment in respect of prior periods	-	14
Adjustment in respect of rate changes	(-)	(61)
Total deferred tax	78	(1)
Total tax charge for the period	597	248
The difference between the total current tax shown above and the amount calcula rate of UK corporation tax to the profit before tax is as follows.	ited by applying th	e standard
	2021	2020

	£'000	£'000
Profit on ordinary activities before taxation	2,914	1,387
Tax at UK corporation tax rate of 19% (2020 - 19%)	554	264
Expenses not deductible for tax purposes Depreciation in excess of capital allowance	1 3	6 47
Movement in short term timing differences Adjustment to prior years	(39)	(52) (16)
Total current tax	519	. 249

# NOTES TO THE ACCOUNTS For the year ended 31 December 2021

# 9. INTANGIBLE FIXED ASSETS

# Internally generated and purchased software

	£'000
Cost: As at 1 January 2021 Additions	7,508 678
As at 31 December 2021	8,186
Amortisation: As at 1 January 2021 Charge for the period	5,675 786
As at 31 December 2021	6,461
Net book value: As at 31 December 2021	1,725
As at 31 December 2020	1,833

Capitalised development costs are not treated as a realised loss for the purpose of determining the Company's distributable profits as the costs meet the conditions requiring them to be treated as an asset in accordance with FRS 102 Section 18.

# 10. TANGIBLE FIXED ASSETS

	Office equipment £'000	Fixtures and fittings £'000	Total £'000
Cost:			
As at 1 January 2021	3,166	1,614	4,780
Additions	119	-	119
As at 31 December 2021	3,285	1,614	4,899
Depreciation:			
As at 1 January 2021	3,006	1,590	4,596
Charge for the period	176	22	198
As at 31 December 2021	3,182	1,612	4,794
Net book value:			
As at 31 December 2021	103	2	105
As at 31 December 2020	160	24	184
	<del></del>		

# NOTES TO THE ACCOUNTS For the year ended 31 December 2021

#### 11. CURRENT ASSETS

#### **Debtors**

	31 Dec 2021 £'000	31 Dec 2020 £'000
Amounts held on deposit with financial institutions	5,227	6,776
Amounts owed by group undertakings	4,230	3,842
Other debtors	28	15
Derivative financial assets	5,944	12,344
Deferred tax asset	452	530
Prepayments and accrued income	1,210	1,318
	17,091	24,825
Amounts falling due after more than one year and included above are:		
Designation for a significant	1,699	1,216
Derivative financial assets	,	•
Deferred tax asset	452	530

# Cash at bank and in hand

The cash balance of £18,748,000 (31 December 2020: £9,578,000) includes £11,696,000 (£6,704,000) in respect of customer balances the corresponding liability for which is within Amounts payable to customers (see note 12) and is held in segregated bank accounts. In accordance with the Payment Services Directive £923,000 (£602,000) of this balance was held in a safeguarding account.

## 12. CREDITORS

•	31 Dec	31 Dec
	2021	2020
	£'000	£'000
Amounts falling due within one year:		
Amounts payable to customers	13,869	12,448
Trade creditors	571	517
Derivative financial liabilities	4,635	9,837
Amounts owed to group undertakings	147	269
Corporation tax	634	248
Other taxation and social security	411	371
Other creditors	111	106
Accruals and deferred income	2,710	1,396
Creditors due within one year	23,088	25,192
Amounts falling due after more than one year:		
Derivative financial liabilities	870	237
		<del></del>

# NOTES TO THE ACCOUNTS For the year ended 31 December 2021

## 13. FINANCIAL ASSETS AND LIABILITIES

	Carrying amount	. Carrying amount	Fair value	Fair value
	31 Dec 2021 £'000	31 Dec 2020 £'000	31 Dec 2021 £'000	31 Dec 2020 £'000
Financial assets:				
Loans and receivables:				
Amounts held on deposit with bank	•			
counterparties	5,227	6,776	5,227	6,776
Trade and other receivables	28	15	28	15
Amounts owed by group undertakings	4,230	3,842	4,230	3,842
Cash and cash equivalents	18,748	9,758	18,748	9,758
FVTPL:				
Forward foreign currency exchange contracts	5,944	12,344	5,944	12,344
Total financial assets	34,177	32,735	34,177	32,735
Financial liabilities:				
Loans and borrowings:	14,440	12,965	14,440	12,965
Trade and other payables  Amounts owed to group undertakings	14,440	269	147	269
FVTPL:	. 147	209	147	209
Forward foreign currency exchange contracts	5,505	10,074	5,505	10,074
Total financial liabilities	20,092	23,308	20,092	23,308
	· <del></del>			

The following methods and assumptions were used to measure fair values.

Trade and other receivables, cash and cash equivalents and trade and other payables approximate to carrying amount due to the short term to maturity of these instruments.

Forward foreign currency exchange contracts are valued using quoted forward exchange rates and yield curves derived from quoted interest rates matching maturities of the contracts.

## **Derivative Financial Assets and Liabilities**

Financial instruments at fair value through profit and loss

	2021 £'000	2020 £'000
Derivative financial assets: Forward foreign currency exchange contracts	5,944	12,344
Derivative financial liabilities: Forward foreign currency exchange contracts	(5,505)	(10,074)
Net forward foreign currency exchange contracts	439	2,270
Net impact on profit and loss in the period	(1,831)	(2,173)

# NOTES TO THE ACCOUNTS For the year ended 31 December 2021

#### 14. FINANCIAL RISK MANAGEMENT

### Foreign currency risk management

The company's foreign currency risk arises from its primary business model. The company executes spot and forward foreign currency contracts with its clients, principally buying or selling GBP, EUR and USD. To the extent that client contracts are not complementary in currency pair, direction or maturity date, the company enters into foreign currency contracts and cross currency swaps with financial institutions.

The company has a treasury risk management function and a treasury policy to manage this risk. The policy limits the aggregate exposure the treasury function can run in any currency and applies a daily loss limit above which positions must be closed.

The following table details the forward contract exposures to each major traded currency at the period end:

31 December 2021	Client trades	Bank trades	Net exposure	Fair value £'000
EUR ('000) USD ('000) GBP ('000) All other traded currencies	47,693 (70,864) 14,761	(46,962) 76,245 (18,997)	731 5,381 (4,236)	625 3,980 (4,236) 70
Total fair value				439
31 December 2020				
EUR ('000)	73,833	(71,808)	2,025	1,824
USD ('000) GBP ('000) All other traded currencies	(91,472) 6,265	93,078 (6,768)	1,606 (503)	1,179 (503) (230)
Total fair value				2,270

The following table details the company's sensitivity to a 10% increase and decrease in GBP against certain relevant foreign currencies. The sensitivity analysis includes only outstanding forward foreign currency exchange contracts and indicates the impact on profit (loss) before tax:

	2021	2021	2020	2020
	£'000	£'000	£'000	£'000
	+10%	-10%	+10%	-10%
EUR USD All other traded currencies	(62)	69	(182)	203
	(398)	442	(117)	131
	(7)	7	26	(28)

# NOTES TO THE ACCOUNTS For the year ended 31 December 2021

# 14. FINANCIAL RISK MANAGEMENT (continued)

#### Credit risk management

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the company. The company has adopted a policy of only dealing with creditworthy counterparties and obtaining security payments on forward trades as a means of mitigating the risk of financial loss from non-settlement of the trade. Where such security deposits are not obtained, credit exposure is controlled by setting trading or credit limits that are subject to manager review and approval. Credit exposure on such uncollateralised forward trades at 31 December 2021 was £1,488,000 (2020 - £4,720,000).

Management believes that the credit risk on amounts held on deposit with bank counterparties and on liquid funds is limited because the counterparties are banks with high credit-ratings assigned by international credit-rating agencies.

#### Capital management

The company manages its capital to ensure that it will be able to continue as a going concern while maximising the return to its stakeholders and maintaining capital adequacy in accordance with its regulatory obligations. Capital is monitored on a quarterly basis by the directors.

The capital structure of the company consists of issued capital, reserves and retained earnings excluding intangible and deferred tax assets.

### Liquidity risk management

This is the risk of insufficient liquid funds being available to meet the company's working capital requirements. The company manages liquidity risk by maintaining adequate cash reserves, by continuously monitoring forecast and actual cash flows, and by matching the maturity profiles of financial assets and liabilities, in particular derivative financial assets and liabilities.

The following table details the company's liquidity analysis for its derivative financial instruments based on contractual maturities. The table has been drawn up based on the undiscounted gross inflows and outflows on those derivatives.

•	Within 30 days £'000	30 to 90 days £'000	90 to 360 days £'000	More than 1 year £'000	Total £'000
31 December 2021				•	
Gross inflows	100,541	178,776	167,888	96,589	543,794
Gross outflows	(100,437)	(179,935)	(167,224)	(95,759)	(543,355)
	104	(1,159)	664	830	439
31 December 2020					
Gross inflows	167,545	208,669	182,300	79,576	638,090
Gross outflows	(166,995)	(208,024)	(182,235)	(78,566)	(635,820)
	550	645	65	1,010	2,270

# NOTES TO THE ACCOUNTS For the year ended 31 December 2021

# 15. DEFERRED TAX

	31 Dec 2021 £'000	31 Dec 2020 £'000
Opening balance	530	529
Adjustment in respect of prior periods Charged to profit and loss in the period	(78)	(14) 15
Closing balance	452	530
	£'000	£,000
Analysis of deferred tax: Capital allowances in excess of depreciation	370	367
Short term timing differences	82	163
Deferred tax asset	452	530

There were no unrecognised deferred tax assets at the balance sheet date in the current or prior period.

# 16. CAPITAL AND RESERVES

# **Share Capital**

•	31 Dec	31 Dec
	2021	2020
	No. & £	No. & £
Allotted, called up and fully paid		
Ordinary shares of £1 each	72,287	72,287

# **Capital Redemption Reserve**

The Capital Redemption Reserve relates to the historic redemption of ordinary shares issued by the company.

# NOTES TO THE ACCOUNTS For the year ended 31 December 2021

#### 17. FINANCIAL COMMITMENTS

Total minimum future payments under non-cancellable operating leases are as follows:

Leases that expire:	Land and buildings 31 Dec 2021 £'000	Land and buildings 31 Dec 2020 £'000
within one year between two and five years	1,424	1,511
	1,424	1,511

## 18. RELATED PARTY TRANSACTIONS

The company has taken advantage of the exemption contained in Section 33 of FRS 102 and has therefore not disclosed transactions or balances with wholly owned subsidiaries which form part of Euronet Worldwide, Inc.

#### 19. ULTIMATE PARENT COMPANY AND CONTROLLING PARTY

The immediate parent company is Euronet (London) UK Holdings Limited, a company incorporated in the United Kingdom and registered in England & Wales.

The company's ultimate parent company is Euronet Worldwide, Inc. a company incorporated in the United States of America. Financial statements for Euronet Worldwide, Inc. can be obtained from 11400 Tomahawk Creek Parkway, Suite 300, Leawood, Kansas, 66211, USA.

Euronet Worldwide, Inc. has no single controlling party.