# J B Shropshire and Sons Limited

Financial statements
For the period ended 5 May 2007

REGISTRAR'S COPY

Grant Thornton &



**Company No. 3516726** 

# Officers and professional advisers

**Company registration number** 

3516726

Registered office

Hainey Farm Barway Ely Cambs CB7 5TZ

**Directors** 

J B Shropshire D Thompson W L Forbes

R K Mann (resigned 23-11-2006) K H E Petherick (resigned 7-12-2007)

E Johnson

**Secretary** 

D Thompson

**Bankers** 

The Royal Bank of Scotland 62/63 Threadneedle Street

PO Box 412 EC2R 8LA

**Solicitors** 

Rustons & Lloyd 136 High Street Newmarket Suffolk CB8 8NN

**Auditor** 

Grant Thornton UK LLP Chartered Accountants Registered Auditors Kettering Parkway Kettering Venture Park Kettering

NN15 6XR

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# Report of the directors

The directors present their annual report together with the audited financial statements for the period ended 5 May 2007

#### **Principal activities**

The principal activity of the group is farming

### Review of developments and future prospects

#### **Business Review**

The group made an operating profit of £1,330,906 (2006 £2,186,620) for the period. The directors expect the group to continue to trade profitably in the future

Key performance indicators

| Financial                        | 2007 | 2006 |
|----------------------------------|------|------|
| Turnover (year on year increase) | 25%  | 23%  |
| Return on Capital Employed       | 27%  | 62%  |
| Debtor Days                      | 64   | 38   |
| Creditor Days                    | 71   | 47   |
| Gearing                          | 56%  | 50%  |

In addition to the above, other KPI's, both financial and non financial, are used for management purposes

#### Financial Risk Management

The group uses various financial instruments including loans, cash and various items including trade debtors that arise directly from its operations. The main purpose of these instruments is to finance the companies ongoing operations and capital expenditure program. Their existence exposes the group to a number of financial risks, primarily interest rate and liquidity risk.

The groups exposure to interest rate and liquidity risk is limited to that associated with the loans disclosed in note 15. Our policy is to minimise the effect of market risk of changes in interest rates by fixing approximately 50% of groups funding, 2007. 60% (2006. 53%)

The groups exposure to credit risk lies principally with trade debtors. This is not considered a high risk as 58% (2006–68%) of the group's turnover is with G's Growers Limited, a cooperative with 26 active members within the UK and Spain, who via marketing agents trade with major supermarket multiples, processors and wholesale markets. The credit terms with G's Growers Limited is 30 days. Other customers credit terms are based on payment history and reviewed on a regular basis.

#### **Dividends**

The directors do not recommend the payment of a dividend

### The directors and their interests in the shares of the company

The present membership of the Board is set out below follows

J B Shropshire
D Thompson
W L Forbes
R K Mann (resigned 23-11-2006)
K H E Petherick (resigned 7-12-2007)
E Johnson

The interests of the directors in the shares of the parent company are disclosed in those accounts

### **Directors' responsibilities**

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the group as at the end of the financial year and of the profit or loss of the group for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently
- make judgements and estimates that are reasonable and prudent
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records, for safeguarding the assets of the group and for taking reasonable steps for the prevention and detection of fraud and other irregularities

In so far as the directors are aware

there is no relevant audit information of which the company's auditors are unaware, and

the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information

### **Auditor**

A resolution to re-appoint Grant Thornton UK LLP as auditor for the ensuing year will be proposed at the annual general meeting in accordance with section 385 of the Companies Act 1985

BY ORDER OF THE BOARD

Secretary

Date 11-2-2008

# Grant Thornton &

# Report of the independent auditor to the members of J B Shropshire and Sons Limited

We have audited the group and company financial statements of J B Shropshire and Sons Limited for the period ended 5 May 2007 on page 9 to 24. These financial statements have been prepared under the historical cost convention and the accounting policies set out on pages 7 to 8.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

### Respective responsibilities of directors and auditor

The directors' responsibilities for preparing the Report of the Directors and the financial statements in accordance with United Kingdom law and Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the statement of directors' responsibilities

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Report of the Directors is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the Report of the Directors and consider the implications for our report if we become aware of any apparent misstatements within it

### **Basis of opinion**

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

# Report of the independent auditor to the members of J B Shropshire and Sons Limited (continued)

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### **Opinion**

### In our opinion:

the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the group's and the parent company's affairs as at 5 May 2007 and of the group's profit for the period then ended;

the financial statements have been properly prepared in accordance with the Companies Act

1985, and

the information given in the Directors' Report is consistent with the financial statements for the period ended 5 May 2007

REGISTERED AUDITORS
CHARTERED ACCOUNTANTS

Kettering

3rd Und 2008

### **Basis of accounting**

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards

The principal accounting policies of the company are set out below

#### **Basis of consolidation**

The group financial statements include the consolidation of the company and each of its subsidiary undertakings. All intra-group transactions have been eliminated on consolidation. In accordance with the provisions of section 230 of the Companies Act 1985, the company has not prepared its individual profit and loss account as part of these financial statements. The company's profit after tax for the year was £1,880,035 (2006 £245,352)

On acquisition of a subsidiary, all of the subsidiary's assets and liabilities which exist at the date of acquisition are recorded at their fair values reflecting their condition at that date. The combinations have been accounted for on an acquisition basis

### **Turnover and profits**

Turnover represents amounts derived from the provision of goods and services, arising in the United Kingdom, which fall within the group's ordinary activities after deduction of value added tax. The turnover and profits are entirely attributable to the group's main activity of farming

#### Leases

Assets obtained under hire purchase contracts are capitalised at their fair value on acquisition and depreciated over their estimated useful economic lives. The finance leases are allocated over the period of the lease rentals in accordance with Statement of Standard Accounting Practice 21, account for finance leases and hire purchase.

Rentals payable under operating leases are charged to the profit and loss account on a straight line basis over the lease term

### **Tangible fixed assets and Depreciation**

Depreciation of tangible fixed assets is provided on the following basis

Freehold property land nil, buildings 10-20 years straight line on cost

Leasehold property improvements 10-20 years straight line on cost
Other plant and machinery 25% reducing balance and 3-10 years straight line on cost

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#### **Investments**

Investments held as fixed assets are stated at cost less provisions for any impairment value

### Intangible fixed assets

Value of the tenancy has been fully amortised in the year

Amortisation is provided on sugar beet quota over 5 years straight line on cost

Amortisation is provided on single farm payment (SFP) entitlements over 6 years straight line on cost

#### Stocks

Stocks and work in progress are stated at the lower of cost and net realisable value. Cost includes materials, direct labour and production overheads appropriate to the relevant stage of production. Net realisable value is based on estimated selling price less all further costs to completion and all relevant marketing, selling and distribution costs.

### **Deferred taxation**

Deferred taxation is provided in full on timing differences that result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in the financial statements. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered. Deferred tax assets and liabilities are not discounted.

#### **Contributions to pension schemes**

The company operates a defined contribution pension scheme Payments are charged to the profit and loss account as they accrue

# Consolidated profit and loss account

|  | Note | 2007<br>£              | 2006<br>£                |
|--|------|------------------------|--------------------------|
| Turnover                                       |      | 26,644,222             | 21,369,282               |
| Cost of sales                                  |      | (25,953,250)           | (18,729,025)             |
| Gross profit                                   |      | 690,972                | 2,640,257                |
| Administrative expenses Other operating income |      | (472,719)<br>1,112,653 | (1,575,833)<br>1,122,196 |
| Operating profit                               | 5    | 1,330,906              | 2,186,620                |
| Dividends received                             |      | 133                    | -                        |
| Interest payable                               | 6    | (408,982)              | (314,352)                |
| Interest receivable                            |      | 252,278                | 547,248                  |
| Profit on ordinary activities before taxation  |      | 1,174,335              | 2,419,516                |
| Tax on profit on ordinary activities           | 7    | (358,687)              | (1,039,505)              |
| Retained profit for the financial period       |      | 815,648                | 1,380,011                |
| Retained profit brought forward                |      | 4,617,286              | 3,237,275                |
| Retained profit carried forward                |      | 5,432,934              | 4,617,286                |

There were no recognised gains or losses other than the profit for the financial period and preceding financial period. Accordingly no statement of total recognised gains and losses is provided

# RECONCILIATION OF MOVEMENTS IN CONSOLIDATED SHAREHOLDERS' FUNDS PERIOD ENDED 5 MAY 2007

|  | Period to<br>5 May<br>2007<br>£   | Period to<br>8 April<br>2006<br>£   |
|--|-----------------------------------|-------------------------------------|
| Opening shareholders' funds Retained profit for the period Closing shareholder's funds | 4,617,286<br>815,648<br>5,432,934 | 3,237,275<br>1,380,011<br>4,617,286 |

The accompanying accounting policies and notes form part of these financial statements.

# Consolidated balance sheet

|   | Note | 2007        | 2006        |
|---|------|-------------|-------------|
| Fixed assets  |      | £           | £           |
| Intangible assets                                       | 8    | 86,580      | 75,297      |
| Tangible assets   | 9    | 6,856,868   | 7,086,320   |
| Investments   | 10   | 2           | 2_          |
|   |      | 6,943,450   | 7,161,619   |
| Current assets  |      |             |             |
| Stocks  | 11   | 2,539,341   | 2,265,515   |
| Debtors   | 12   | 8,923,930   | 7,813,958   |
| Cash at bank and in hand                                |      | 379,372     | 807,291     |
|   |      | 11,831,031  | 10,886,764  |
| Creditors: amounts falling due within one year          | 13   | 8,948,962   | 8,418,662   |
| Net current assets                                      |      | 2,893,681   | 2,468,102   |
| Total assets less current habilities                    |      | 9,837,131   | 9,629,721   |
| Creditors: amounts falling due after more than one year | 14   | (3,757,575) | (4,326,656) |
| Provisions for liabilities and charges                  | 16   | (346,622)   | (385,779)   |
| -   |      | 5,732,934   | 4,917,286   |
|   |      |             |             |
| Capital and reserves                                    | 17   | 300,000     | 300,000     |
| Called up share capital Profit and loss account         | 17   | 5,432,934   | 4,617,286   |
|   |      | 5,732,934   | 4,917,286   |
| Equity shareholders' funds                              |      | 3,134,734   | 7,717,200   |

The financial statements were approved by the Board of Directors on 11-2-2008

Signed on behalf of the Board of Directors

Director

# **Balance sheet**

|   | Note | 2007        | 2006        |
|---|------|-------------|-------------|
| Fixed assets  |      | £           | £           |
| Intangible assets                                       |      | 86,580      | 70,000      |
| Tangible assets   | 9    | 2,380,190   | 2,550,869   |
| Investments   | 10   | 2,316,188   | 2,216,190   |
|   |      | 4,782,958   | 4,837,059   |
| Current assets  |      |             |             |
| Stocks  | 11   | 1,319,771   | 987,909     |
| Debtors   | 12   |             |             |
| Due within one year                                     |      | 4,295,535   | 5,492,455   |
| Due after one year                                      |      | 1,000,000   | 1,000,000   |
| Cash at bank and in hand                                |      | 515,050     | 953,101     |
|   |      | 7,130,356   | 8,433,465   |
| Creditors: amounts falling due within one year          | 13   | 4,107,811   | 5,787,174   |
| Net current assets                                      |      | 3,022,545   | 2,646,291   |
| Total assets less current liabilities                   |      | 7,805,504   | 7,483,350   |
| Creditors: amounts falling due after more than one year | 14   | (3,688,986) | (5,231,396) |
| Provisions for liabilities and charges                  | 16   |             | (15,473)    |
|   |      | 4,116,518   | 2,236,481   |
|   |      |             |             |
| Capital and reserves                                    |      |             |             |
| Called up share capital                                 | 17   | 300,000     | 300,000     |
| Profit and loss account                                 |      | 3,816,518   | 1,936,481   |
| Equity shareholders' funds                              |      | 4,116,518   | 2,236,481   |

The financial statements were approved by the Board of Directors on 11-2-2008

Signed on behalf of the Board of Directors

Director

# Consolidated cashflow statement

|   | Note | £                                      | Period to 5 May 2007 | £                               | Period to<br>8 April<br>2006<br>£ |
|---|------|--|----------------------|---------------------------------|-----------------------------------|
| Net cash inflow from operating activities   | 1    |  | 2,021,713            |                                 | 3,577,615                         |
| Return on investments and servicing of finance Interest paid Hire purchase interest paid Interest received Dividends received       |      | (403,964)<br>(5,017)<br>252,278<br>133 |                      | (308,423)<br>(5,929)<br>547,248 |                                   |
| Net cash outflow from returns on investments and servicing of finance   |      |  | (156,570)            |                                 | 232,896                           |
| Taxation  |      |  | (883,119)            |                                 | (1,114,063)                       |
| Capital expenditure and financial investment Payments to acquire tangible fixed assets Receipts from sales of tangible fixed assets |      | (818,583)<br>376,742                   |                      | (2,500,656)                     |                                   |
| Net cash outflow from capital expenditure and financial investment  |      |  | (441,841)            |                                 | (1,941,901)                       |
| Acquisition and disposals Purchase of Intangible fixed assets   |      |  | (20,244)             |                                 | (70,000)                          |
| Net cash inflow before financing  |      |  | 519,939              |                                 | 684,547                           |
| Financing Bank loan repayments Loan repayments received Capital element of hire purchase  |      | (632,410)                              |                      | (3,277,201)                     |                                   |
| payments  | -    | (315,448)                              | (947,858)            | (243,674)                       | (3,520,875)                       |
| Net cash outflow from financing   |      |  |                      |                                 |                                   |
| (Decrease)/Increase in cash   |      |  | (427,920)            |                                 | (2,836,328)                       |

# Notes to the financial statements

# 1 Reconciliation of operating profit to net cash inflow from operating activities

|   | Period to   | Period to   |
|---|-------------|-------------|
|   | 5 May       | 8 Aprıl     |
|   | 2007        | 2006        |
|   | £           | £           |
| Operating profit                          | 1,330,906   | 2,186,620   |
| Amortisation                              | 8,961       | 1,130,298   |
| Depreciation                              | 1,081,812   | 985,389     |
| (Profit)/loss on sale of fixed assets     | (236,745)   | (162,656)   |
| (Increase)/decrease in stocks             | (273,826)   | (835,269)   |
| (Increase) in debtors                     | (1,119,163) | (1,249,578) |
| Încrease/decrease in creditors            | 1,229,768   | 1,522,811   |
| Net cash inflow from operating activities | 2,021,713   | 3,577,615   |
| . 0                                       |             |             |

### 2 Analysis of net debt

|                          | At 8 April<br>2006<br>£ | Cash flow | Other non cash movements | At 5 May<br>2007<br>£ |
|--------------------------|-------------------------|-----------|--------------------------|-----------------------|
| Cash at bank and in hand | 807,291                 | (427,919) | -                        | 379,372               |
| Debt due after one year  | (4,231,396)             | 542,410   | _                        | (3,688,986)           |
| Debt due within one year | (834,080)               | 94,903    | -                        | (739,177)             |
| Hire purchase contracts  | (360,605)               | 315,449   | (173,774)                | (218,930)             |
| Total                    | (4,618,790)             | 524,843   | (173,774)                | (4,267,721)           |

### 3 Reconciliation of net cash flow to movement in net debt

|   | Period to<br>5 May<br>2007<br>£                    | Period to<br>8 April<br>2006<br>£                 |
|---|--|---|
| (Decrease) in cash in the period<br>Cash outflow from change in debt                  | (427,919)<br>952,762                               | (2,836,328)<br>3,526,472                          |
| Movement in net debt in the year New finance leases Opening net debt Closing net debt | 524,843<br>(173,774)<br>(4,618,790)<br>(4,267,721) | 690,144<br>(91,224)<br>(5,217,710)<br>(4,618,790) |

### 4 Information regarding directors and employees

| Directors emoluments |           |           |
|----------------------|-----------|-----------|
|                      | Period to | Period to |
|                      | 5 May     | 8 Aprıl   |
|                      | 2007      | 2006      |
|                      | £         | £         |
| Salaries             | 385,668   | 336,890   |
| Pensions             | 13,437    | 10,995    |
|                      | 399 105   | 347 885   |

The directors Mr J B Shropshire and Mr D Thompson are also directors of the subsidiary companies, Riverfen Farms Limited, Stretham Farms Limited and Barway Farms Ltd However, it is not practicable to allocate their remuneration between their services as directors of J B Shropshire & Sons Ltd and their services as directors to the subsidiaries

Pension contributions were made on behalf of 4 (2006–4) directors. The highest paid director in the period received emoluments totalling £108,017 (2006–£106,167) including £3,808 (2006–£3,233) pension contributions

| The average number of employees of the company during the year was |           |
|--|-----------|
| Period to  | Period to |
| 5 May  | 8 April   |
| 2007   | 2006      |
| Number   | Number    |
| Directors 7  | 7         |
| Others 110   | 98        |
|  | 105       |
| Staff costs during the period (including directors)                |           |
| Period to  |           |
| 5 May  | 8 Aprıl   |
| 2007   | 2006      |
| £  | £         |
| Wages and salaries 2,903,103                                       | 1,994,380 |
| Social security costs 298,132                                      | 206,573   |
| Pensions 58,577  | 40,559    |
| 3,259,812  | 2,241,512 |

# 5 Operating profit (consolidated)

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The operating profit is stated after charging/crediting

|   | Period to<br>5 May 07 | Peno<br>8 Ap |
|---|-----------------------|--------------|
|   | £                     |              |
| Auditors' remuneration  |                       |              |
| Audit services  | 48,616                | 39,9         |
| Depreciation  |                       |              |
| Owned assets  | 946,614               | 856,3        |
| Leased assets   | 135,199               | 129,0        |
| Rental under operating leases                                 | 154,000               | 154,0        |
| Government grants received                                    | (136,411)             | (77,4        |
| Interest payable and similar charges                          |                       |              |
|   | Period to             | Peno         |
|   | 5 May                 | 8 A          |
|   | 2007                  | 2            |
|   | £                     |              |
| Bank interest   | 219,033               | 242,         |
| Hire purchase interest  | 5,017                 | 5,           |
| Other interest  | 184,932               | 66,          |
|   | 408,982               | 314,         |
| Tax on profit on ordinary activities                          |                       |              |
|   | Period to             | Peno         |
|   | 5 May                 | 8 A          |
|   | 2007                  | 2            |
| Current taxation  | £                     |              |
| Corporation tax at 30% (2006 30%) based on the profit for the |                       |              |
| period  | 393,109               | 1,199,       |
| Adjustment in respect of prior periods                        | 4,755                 | (20,         |
| Total current tax   | 397,864               | 1,179,       |
| Deferred taxation   |                       |              |
| Origination and reversal of timing differences                | (36,473)              | (132,        |
| Adjustment in respect of prior years                          | (2,704)               | (7,          |
|   | 358,687               | 1,039,       |

### Tax on profit on ordinary activities (continued)

The tax assessed for the period differs from that resulting from applying the standard rate of corporation tax in the UK of  $30\%(2006\ 30\%)$  for the reasons set out in the following reconciliation

|   | Period to<br>5 May<br>2007 | Period to<br>8 April<br>2006 |
|---|----------------------------|------------------------------|
|   | %                          | %                            |
| Standard tax rate for period as a percentage of profits | 30                         | 30                           |
| Capital allowances in excess of depreciation            | (1)                        | 6                            |
| Indexation on capital gain                              | 5                          | -                            |
| Utilisation of tax losses                               | -                          | (1)                          |
| Amortisation not deductible for tax purposes            | -                          | 16                           |
| Chargeable gains  | -                          | (1)                          |
| Prior year adjustment                                   | <del></del>                | (1)                          |
| Current tax for period as a percentage of profits       | 34                         | 49                           |

### 8 Intangible fixed assets

| GROUP<br>Cost                   | Tenancy<br>£ | Sugar beet<br>quota<br>£ | SFP<br>entitlement<br>£ | Total<br>£ |
|---------------------------------|--------------|--------------------------|-------------------------|------------|
| At 8 April 2006 and 5 May 2007  | 1,250,000    | 26,488                   | 70,000                  | 1,346,488  |
| Additions                       | -            | 3,664                    | 16,580                  | 20,244     |
|                                 | 1,250,000    | 30,152                   | 86,580                  | 1,366,732  |
| Accumulated depreciation        |              |                          |                         |            |
| At 8 April 2006                 | 1,250,000    | 21,191                   | -                       | 1,271,191  |
| Charge for year                 | , ,          | 8,961                    | _                       | 8,961      |
| At 5 May 2007                   | 1,250,000    | 30,152                   | -                       | 1,280,152  |
| Net book amount at 5 May 2007   | _            |                          | 86,580                  | 86,580     |
| Net book amount at 8 April 2006 | _            | 5,297                    | 70,000                  | 75,297     |

### 9 Tangible fixed assets

|                       | Freehold  | Leasehold<br>property | Plant and |            |
|-----------------------|-----------|-----------------------|-----------|------------|
| GROUP                 | property  | improvements          | machinery | Total      |
|                       | £         | £                     | £         | £          |
| Cost                  |           |                       |           |            |
| At 9 April 2006       | 3,433,674 | 1,585,887             | 5,831,096 | 10,850,657 |
| Additions in period   | 4,100     | 103,784               | 884,473   | 992,357    |
| Disposals             | (79,014)  |                       | (137,787) | (216,801)  |
| At 5 May 2007         | 3,358,760 | 1,689,671             | 6,577,782 | 11,626,213 |
| Depreciation          |           |                       |           |            |
| At 9 April 2006       | 69,866    | 205,880               | 3,488,591 | 3,764,337  |
| Charge for the period | 100,441   | 66,184                | 915,187   | 1,081,812  |
| Disposals             | (12,150)  |                       | (64,654)  | (76,804)   |
| At 5 May 2007         | 158,157   | 272,064               | 4,339,124 | 4,769,345  |
| Net book value        |           |                       |           |            |
| At 5 May 2007         | 3,200,603 | 1,417,607             | 2,238,658 | 6,856,868  |
| At 8 April 2006       | 3,363,808 | 1,380,007             | 2,342,505 | 7,086,320  |
| •                     |           |                       |           |            |

The net book value of assets under hire purchase agreements is £423,463 (2006 £634,808)

| COMPANY               | Freehold<br>property<br>£ | Plant and<br>machinery<br>£ | Total<br>£ |
|-----------------------|---------------------------|-----------------------------|------------|
| Cost                  |                           |                             |            |
| At 9 April 2006       | 2,579,385                 | 61,904                      | 2,641,289  |
| Additions in period   | 4,100                     | 1,595                       | 5,695      |
| Disposals             | (79,014)                  | <u> </u>                    | (79,014)   |
| At 5 May 2007         | 2,504,471                 | 63,499                      | 2,567,970  |
| Depreciation          |                           |                             |            |
| At 9 April 2006       | 43,490                    | 46,930                      | 90,420     |
| Transfer              |                           |                             |            |
| Charge for the period | 100,441                   | 9,069                       | 109,510    |
| Disposals             | (12,150)                  |                             | (12,150)   |
| At 5 May 2007         | 131,781                   | 55,999                      | 187,780    |
| Net book value        |                           |                             |            |
| At 5 May 2007         | 2,372,690                 | 7,500                       | 2,380,190  |
| At 8 April 2006       | 2,535,895                 | 14,974                      | 2,550,869  |

The net book value of assets held under hire purchase agreements is £Nil (2006 £149,045)

Shares in unlisted

investments

### J B Shropshire and Sons Limited Financial statements for the period ended 5 May 2007

#### 10 Investments held as fixed assets

**GROUP** 

At 5 May 2007

| <b>Cost</b><br>At 8 April 2006 and 5 May 2007 |   |   |   |  | <u>2</u>  |
|---|---|---|---|--|-----------|
| COMPANY                                       | Shares in<br>Stretham<br>Farms<br>Limited | Shares in<br>Riverfen<br>Farms<br>Limited | Shares in<br>Barway<br>Farms<br>Limited | Shares in<br>G's<br>Growers<br>Limited | Total     |
| COMPANY                                       | £   | £   | £                                       | £                                      | £         |
| Cost  | ~   | ~   | ~                                       | ~                                      | ~         |
| At 9 April 2006                               | 100,157                                   | 8,624,464                                 | 185                                     | 1                                      | 8,742,807 |
| Additions in period                           | <u> </u>                                  |   | 99,999                                  | -                                      | 99,999    |
| At 5 May 2007                                 | 100,157                                   | 8,624,464                                 | 100,184                                 | 1                                      | 8,842,806 |

Provision At 10 April 2005 6,508,618 6,508,618 Charge for the period 6,508,618 6,508,618 At 5 May 2007

Net book value 100,184 100,157 1 2,316,188 2,115,846 At 5 May 2007 100,157 2,115,846 185 1 2,216,189 At 8 April 2006

Riverfen Farms Limited is incorporated in England and Wales and is 100% owned. Its principal activity is farming

Stretham Farms Limited is incorporated in England and Wales and is 100% owned. Its principal activity is contract farming

Barway Farms Limited is incorporated in England and Wales and is 100% owned. Its principal activity is contract farming

#### 11 **Stocks**

|                               | GROUP     |           | COMPANY   |         |
|-------------------------------|-----------|-----------|-----------|---------|
|                               | 5 May 8 A |           | 5 May     | 8 Aprıl |
|                               | 2007      | 2006      | 2007      | 2006    |
|                               | £         | £         | £         | £       |
| Finished goods                | 895,921   | 1,101,734 | 96,935    | 359,687 |
| Work in progress              | 1,254,431 | 1,030,216 | 1,222,836 | 628,222 |
| Raw materials and consumables | 388,989   | 133,565   |           |         |
|                               | 2,539,341 | 2,265,515 | 1,319,771 | 987,909 |

### 12 Debtors

| GROUP         |  | COMPA                   | ANY   |
|---------------|--|-------------------------|---|
| 5 May<br>2007 | 8 April<br>2006  | 5 May<br>2007           | 8 April<br>2006   |
| £             | £  | £                       | £   |
|               |  |                         |   |
| 5,217,205     | 3,580,142  | 688,372                 | 1,601,482   |
| -             | 1,719,000  | -                       | 1,719,000   |
| _             | -  | 1,234,643               | 1,314,048   |
| 11,612        | 20,802   | 11,612                  | 20,802  |
| 1,510,427     | 1,610,249  | 599,012                 | 385,458   |
| 2,184,686     | 883,765  | 1,761,896               | 451,665   |
| 8,923,930     | 7,813,958  | 4,295,535               | 5,492,455   |
|               |  |                         |   |
|               |  | 1,000,000               | 1,000,000   |
|               | 5 May<br>2007<br>£<br>5,217,205<br>-<br>11,612<br>1,510,427<br>2,184,686 | 5 May 8 April 2007 2006 | 5 May       8 April       5 May         2007       2006       2007         £       £       £         5,217,205       3,580,142       688,372         -       1,719,000       -         -       -       1,234,643         11,612       20,802       11,612         1,510,427       1,610,249       599,012         2,184,686       883,765       1,761,896         8,923,930       7,813,958       4,295,535 |

# 13 Creditors: amounts falling due within one year

|                                 | GROUP         |                 | COMPA         | ANY             |
|---------------------------------|---------------|-----------------|---------------|-----------------|
|                                 | 5 May<br>2007 | 8 April<br>2006 | 5 May<br>2007 | 8 Aprıl<br>2006 |
|                                 | £             | £               | £             | £               |
| Bank loans                      | 388,355       | 478,355         | 388,355       | 478,355         |
| Obligations under hire purchase |               |                 |               |                 |
| contracts                       | 150,341       | 265,345         | -             | 59,737          |
| Other loans                     | 250,000       | 250,000         | 250,000       | 250,000         |
| Trade creditors                 | 6,192,049     | 4,145,649       | 2,205,633     | 1,864,427       |
| Amounts owed to J B Shropshire  |               | , ,             |               |                 |
| Farming                         | 100,822       | 105,725         | 100,822       | 105,725         |
| Amounts owed to subsidiary      | ·             | •               | •             | •               |
| undertakings                    | -             | _               | 495,160       | 1,575,845       |
| Corporation tax                 | 144,935       | 639,399         | -             | 203,103         |
| Group relief                    | -             | -               | -             | 23,391          |
| Other tax and social security   | 128,588       | 71,378          | 11,389        | 11,688          |
| Other creditors                 | 1,380,328     | 614,352         | 442,908       | 716,230         |
| Accruals                        | 213,544       | 1,848,459       | 213,544       | 498,673         |
|                                 | 8,948,962     | 8,418,662       | 4,107,811     | 5,787,174       |

# 14 Creditors: amounts falling due after more than one year

|  | GROUP                                 |           | COMPA     | ANY       |   |                 |
|--|---------------------------------------|-----------|-----------|-----------|---|-----------------|
|  | 5 May 8 April 5 May<br>2007 2006 2007 |           | •         |           | • | 8 April<br>2006 |
|  | £                                     | £         | £         | £         |   |                 |
| Bank loans   | 2,438,986                             | 2,731,396 | 2,438,986 | 2,731,396 |   |                 |
| Other loans  | 250,000                               | 500,000   | 250,000   | 500,000   |   |                 |
| Amounts owed to JBS Farming Amounts owed to subsidiary | 1,000,000                             | 1,000,000 | 1,000,000 | 1,000,000 |   |                 |
| undertakings Obligations under hire purchase           | -                                     | -         | -         | 1,000,000 |   |                 |
| contracts  | 68,589                                | 95,260    | -         |           |   |                 |
|  | 3,757,575                             | 4,326,656 | 3,688,986 | 5,231,396 |   |                 |

J B Shropshire and Sons Limited Financial statements for the period ended 5 May 2007

### 15 Borrowings

|  | GROUP         |           | COMP        | ANY       |
|--|---------------|-----------|-------------|-----------|
|  | 5 May 8 April |           | 5 May       | 8 April   |
|  | 2007          | 2006      | 2007        | 2006      |
|  | £             | £         | £           | £         |
| Bank loans and overdrafts                                  | 2,827,341     | 3,209,751 | 2,827,341   | 3,209,751 |
| Other loans  | 500,000       | 750,000   | 500,000     | 750,000   |
| Obligations under hire purchase contracts                  | 218,930       | 360,605   | -           | 59,737    |
| Loan from JBS Farming                                      | 1,000,000     | 1,000,000 | 1,000,000   | 1,000,000 |
| Loan from subsidiary undertakings                          | -             |           |             | 1,000,000 |
| , c  | 4,546,271     | 5,320,356 | 4,327,342   | 6,019,488 |
| Less amounts falling due within one year                   | 788,696       | 993,700   | 638,355     | 788,092   |
|  | 3,757,575     | 4,326,656 | 3,688,986   | 5,231,396 |
| Analysis of loan repayments                                |               |           |             |           |
| Bank loans and overdrafts In one year or less or on demand | 388,355       | 478,355   | 388,355     | 478,355   |
| In more than one year but not more than two                | 300,333       | 470,555   | 200,222     | 470,555   |
| years  | 388,355       | 478,355   | 388,355     | 478,355   |
| In more than two years but not more than                   | <b>,</b>      | <b>,</b>  | ,           | ,         |
| five years   | 1,265,064     | 1,435,065 | 1,265,064   | 1,435,065 |
| In more than five years                                    | 785,567       | 817,976   | 785,567     | 817,976   |
| Obligations under hire purchase contracts                  |               |           |             |           |
| In one year or less or on demand                           | 150,341       | 265,345   | -           | 59,737    |
| In more than one year but not more than two                |               |           |             |           |
| years  | 63,541        | 87,202    | -           | -         |
| In more than two years but not more than                   | <b>=</b> 0.40 | 0.050     |             |           |
| five years   | 5,048         | 8,058     | -           | -         |
| Loan from subsidiary undertakings                          |               |           |             |           |
| In more than one year but not more than two                |               |           | _           | 1,000,000 |
| years Loan from JBS Farming                                | _             | _         | _           | 1,000,000 |
| In more than one year but not more than two                |               |           |             |           |
| years  | 1,000,000     | 1,000,000 | 1,000,000   | 1,000,000 |
| Other loans  | <b>-,,</b>    | -,,       | , ,         | , ,       |
| In one year or less or on demand                           | 250,000       | 250,000   | 250,000     | 250,000   |
| In more than one year but not more than two                |               |           |             |           |
| years  | 250,000       | 250,000   | 250,000     | 250,000   |
| In more than two years but not more than                   |               |           |             |           |
| five years   | <del></del>   | 250,000   | <del></del> | 250,000   |
|  | 4,546,271     | 5,320,356 | 4,327,341   | 6,019,488 |

There is a fixed charge over freehold land amounting to 20 35 hectares as security for borrowing by G's Growers Limited a company in which the director, Mr J B Shropshire is also a director. At 5 May 2007 the amount outstanding on the loan was £875,000 (2006 £1,925,000)

### **Borrowings continued**

The company has the following loans

- Bank loan 1 repayable in 40 quarterly instalments of £56,250 (BBR plus 1 125%) The loan is secured on land and buildings owned by the group and Mr J B Shropshire
- Bank loan 2 repayable in 39 quarterly instalments (Fixed) The loan is secured on land and buildings owned by the group and Mr J B Shropshire
- The interest free loan from Mr J B Thompson is repayable in six annual instalments of £250,000 beginning 1 October 2003 Mr J B Thompson was a director of the company's subsidiary, Riverfen Farms Limited (formerly Henry Thompson (Littleport) Farms Limited), until 19 December 2002

The balance outstanding as at 5 May 2007 on the loans were as follows

|                           | 5 May<br>2007 | 8 April<br>2006 |
|---------------------------|---------------|-----------------|
|                           | £             | £               |
| Bank loan 1               | 1,293,750     | 1,518,750       |
| Bank loan 2               | 1,533,591     | 1,691,000       |
| Loan from Mr J B Thompson | 500,000       | 750,000         |

The company has entered into an interest rate swap on loans to the value of £1,759,693 which is due to mature on 26 May 2014. The fair value of the interest rate swap at the year end was £72,444.

### 16 Provisions for liabilities and charges

Deferred taxation

| Movement in period         | £         | £        |
|----------------------------|-----------|----------|
| At 9 April 2006            | 385,779   | 15,473   |
| Charge/(credit) for period | (39,157)_ | (15,473) |
| At 5 May 2007              | 346,622   |          |

The amounts of deferred tax provided in the accounts are as follows

|  | Group<br>Provided |         | Company<br>Provided |         |
|--|-------------------|---------|---------------------|---------|
|  | 5 May             | 8 Aprıl | 5 May               | 8 Aprıl |
|  | 2007              | 2006    | 2007                | 2006    |
|  | £                 | £       | £                   | £       |
| Capital allowances in excess of depreciation | 346,622           | 385,779 |                     | 15,473  |

The company had an unprovided deferred tax asset of £11,500 at 5 May 2007 (2006 £nil) A deferred tax asset has not been recognised as the directors cannot say with reasonable certainty that it will be recovered

### 17 Called up share capital

|   | 5 May<br>2007<br>£ | 8 April<br>2006<br>£ |
|---|--------------------|----------------------|
| Authorised 1,000,000 Ordinary shares of £1 each                 | 1,000,000          | 1,000,000            |
| Allotted, called up and fully paid 300,000 Ordinary share of £1 | 300,000            | 300,000              |

#### 18 Financial liabilities

The group is committed to pay £1,165,210 (2006 £1,151,366) for land rents under informal leases in the next financial period

### 19 Related party transactions

The company has taken advantage of the exemption from reporting transactions with other group companies conferred by Financial Reporting Standard No 8 on the ground that it is a parent undertaking which publishes consolidated accounts

The related parties of the group during the period were

- Mablelane Limited and its subsidiaries companies in which Mr J B Shropshire is a director
- Laneguard Limited a company in which Mr J B Shropshire is a director
- G S Shropshire & Sons a partnership in which Mr J B Shropshire is a partner
- JBS Farming J B Shropshire's sole trading farming business
- A group headed by G S Shropshire Holdings Limited a company in which Mr J B Shropshire
  is a director
- G's Growers Limited a company in which Mr J B Shropshire is a director

The transactions during the period with these parties and the balances outstanding with these businesses are

| 2007   | 2006       |
|--|------------|
| £  | £          |
| Total sales <b>22,388,033</b>                      | 19,290,788 |
| Total purchases 13,755,325                         | 9,649,158  |
| Sale of fixed assets 19,924                        | 81,900     |
| Purchase of fixed assets 23,800                    | 2,325      |
| Interest paid 167,302                              | •          |
| Interest received 229,913                          | 219,248    |
| Balances included within trade debtors 5,032,871   | 3,439,238  |
| Other balances included in debtors 935,738         | 2,562,380  |
| Balances included within trade creditors 4,047,918 | 3,032,827  |
| Other balances included in creditors 1,119,296     | 1,105,725  |

Included in sales and purchases are transactions which have arisen due to group purchasing policies

### 20 Contingent liabilities

The company has contingent liabilities in respect of an ultimate composite guarantee given to The Royal Bank of Scotland PLC on the bank indebtness of Barway Farms Ltd, Riverfen Farms Ltd and J B Shropshire and Sons Ltd No provision has however been made in these accounts as no liability is expected to arise At 5 May 2007 the total borrowings outstanding were £2,850,434 (2006 £3,358,058) However the net cash at bank within the group was £720,581 (2006 £2,850,434)

### 21 Ultimate controlling party

The immediate and ultimate controlling party is Mr J B Shropshire