Report and Financial Statements

6 April 2002

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Deloitte & Touche Cambridge



## REPORT AND FINANCIAL STATEMENTS 2002

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### **REPORT AND FINANCIAL STATEMENTS 2002**

### OFFICERS AND PROFESSIONAL ADVISERS

### **DIRECTORS**

J B Shropshire D Thompson W L Forbes R K Mann

### **SECRETARY**

D Thompson

### REGISTERED OFFICE

Barway Ely Cambridgeshire CB7 5TZ

### **BANKERS**

Barclays Bank PLC 28 High Street Ely Cambridgeshire CB7 4LA

### **SOLICITORS**

Rustons & Lloyd 136 High Street Newmarket Suffolk CB8 8NN

### **AUDITORS**

Deloitte & Touche Chartered Accountants Cambridge

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### **DIRECTORS' REPORT**

The directors present their annual report and the audited financial statements for the 52 weeks ended 6 April 2002.

### **ACTIVITY**

The principal activity of the company is farming.

### REVIEW OF DEVELOPMENTS

The company made an operating profit of £996,147 (2001 - £285,819) for the period. The directors expect the company to continue to trade profitably in the future.

### **DIVIDENDS**

The directors do not recommend the payment of a dividend.

### **DIRECTORS' AND THEIR INTERESTS**

The directors who served during the period and their interests in the shares of the company at the beginning and end of the period were:

	6 April 2002	7 April 2001 (or date of appointment)
J B Shropshire	300,000	300,000
D Thompson (appointed 4 February 2002)	-	-
W L Forbes (appointed 1 March 2002)	-	-
R K Mann (appointed 26 March 2002)	•	-

### **AUDITORS**

Deloitte & Touche have expressed their willingness to continue in office as auditors and a resolution to reappoint them will be proposed at the forthcoming Annual General Meeting.

Approved by the Board of Directors and signed on behalf of the Board

Secretary

20 September 2002



### STATEMENT OF DIRECTORS' RESPONSIBILITIES

United Kingdom company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

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## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF J B SHROPSHIRE AND SONS LIMITED

We have audited the financial statements of J B Shropshire and Sons Limited for the 52 weeks ended 6 April 2002 which comprise the profit and loss account, the reconciliation of movement in shareholders' funds, the balance sheet, and the related notes 1 to 17. These financial statements have been prepared under the accounting policies set out therein.

### Respective responsibilities of directors and auditors

As described in the statement of directors' responsibilities, the company's directors are responsible for the preparation of the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibility is to audit the financial statements in accordance with relevant United Kingdom legal and regulatory requirements and auditing standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report for the above period and consider the implications for our report if we become aware of any apparent misstatements.

### Basis of audit opinion

We conducted our audit in accordance with United Kingdom auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

### Opinion

In our opinion, the financial statements give a true and fair view of the state of the company's affairs as at 6 April 2002 and of its profit for the 52 weeks ended 6 April 2002 then ended and have been properly prepared in accordance with the Companies Act 1985.

Deloitte & Touche

Chartered Accountants and Registered Auditors

Cambridge

4 October Deor

## PROFIT AND LOSS ACCOUNT 52 weeks ended 6 April 2002

	Note	52 weeks to 6 April 2002 £	52 weeks to 7 April 2001 £
TURNOVER	2	5,751,963	4,082,572
Cost of sales	·	4,598,150	3,660,329
Gross profit		1,153,813	422,243
Administrative expenses		(157,666)	(136,424)
OPERATING PROFIT	4	996,147	285,819
Interest receivable		67,628	7,838
Interest payable	5	(2,378)	(26,612)
PROFIT ON ORDINARY ACTIVITIES		<del></del>	
BEFORE TAXATION		1,061,397	267,045
Tax on profit on ordinary activities	6	318,529	80,069
Retained profit for the financial period		742,868	186,976
Retained profit brought forward		393,874	206,898
Retained profit carried forward		1,136,742	393,874

All activities derive from continuing operations.

There were no recognised gains and losses other than the profit for the financial period and preceding period. Accordingly no statement of total recognised gains and losses is provided.

## RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS 52 weeks ended 6 April 2002

52 weeks to 6 April	52 weeks to 7 April
2002	2001
2.	£
693,874	506,898
742,868	186,976
1,436,742	693,874
	2002 £ 693,874 742,868

# BALANCE SHEET 6 April 2002

	Note	6 April 2002 £	7 April 2001 £
FIXED ASSETS			
Tangible assets	7	808,650	740,019
Investments	8	1	1
		808,651	740,020
CURRENT ASSETS		<del></del> -	
Stocks	9	427,757	544,563
Debtors	10	351,689	413,781
Cash at bank and in hand		1,440,676	
		2,220,122	958,344
CREDITORS: amounts falling due			
within one year	11	1,512,659	927,096
NET CURRENT ASSETS		707,463	31,248
TOTAL ASSETS LESS CURRENT LIABILITIES		1,516,114	771,268
CREDITORS: amounts falling due after more than one year	12	-	(5,169)
PROVISIONS FOR LIABILITIES AND			
CHARGES	13	(79,372)	(72,225)
		1,436,742	693,874
CAPITAL AND RESERVES			
Called up share capital	14	300,000	300,000
Profit and loss account		1,136,742	393,874
EQUITY SHAREHOLDERS' FUNDS		1,436,742	693,874

These financial statements were approved by the Board of Directors on 20 September 2002. Signed on behalf of the Board of Directors

Director

Deloitte & Touche

# CASH FLOW STATEMENT 52 weeks ended 6 April 2002

	Note	5	2 weeks to 6 April 2002	5:	2 weeks to 7 April 2001
		£	£	£	£
Net cash inflow from operating activities	1		1,571,099		195,623
Returns on investments and servicing of finance Interest paid Interest received		(23,771) 67,628		(5,219) 7,838	
Net cash inflow from returns on investments and servicing of finance			43,857		2,619
Taxation			(73,279)		(19,022)
Capital expenditure and financial investment Payments to acquire tangible fixed assets		(261,871)		(154,071)	
Receipts from sales of tangible fixed assets		17,117		15,337	
Net cash outflow from capital expenditure and financial investment			(244,754)		(138,734)
Net cash inflow before use of liquid resources and financing			1,296,923		40,486
Management of liquid resources Increase in 3 day deposits			(1,400,000)		-
Financing Capital element of hire purchase payments		(5,034)		(4,902)	
Net cash outflow from financing			(5,034)		(4,902)
(Decrease) increase in cash	2		(108,111)		35,584



52 weeks to 52 weeks to

## NOTES TO THE CASH FLOW STATEMENT 52 weeks ended 6 April 2002

## 1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

Operating profit Depreciation         996,147 175,753 158,305 158,305 158,305 158,305 158,305 158,305 158,305 158,305 158,305 158,305 158,305 168,305 168,305 116,806 6,165 165 166,202 (146,035) 16,202 (146,035) 16,203 (111,426) 16,203 (111,426) 16,203 (111,426) 17,203 (111,426) 1				6 April 2002 £	7 April 2001 £
Decrease (instocks   116,806   6,165   10 ctrease (increase) in debtors   219,931   (111,426)   (111,426)   (111,426)   (111,426)   (111,426)   (111,426)   (111,426)   (111,426)   (111,426)   (111,426)   (111,426)   (111,426)   (111,426)   (111,426)   (111,426)   (111,511)   (111		Depreciation		175,753	158,305
Decrease (increase) in debtors   1,62,092   (146,035)   (111,426)     Net cash inflow from operating activities   1,571,099   195,623					
Increase (decrease) in creditors   219,931 (111,426)     Net cash inflow from operating activities   1,571,099   195,623					
2. ANALYSIS OF NET FUNDS (DEBT)    At 8 April 2001 flow 2002 f f f f f f f f f f f f f f f f f					
At 8 April 2001         Cash At 6 April 160w 2002         Cash 2 £ £ £         At 6 April 2002         Cash 2 £ £ £ £         E           Cash at bank and in hand Bank overdrafts         - 40,676 (148,787)         40,676 (159,938)         40,676 (159,938)         40,676 (159,938)         40,676 (159,938)         40,676 (159,938)         40,676 (159,938)         40,676 (108,111) <td></td> <td>Net cash inflow from operating activities</td> <td></td> <td>1,571,099</td> <td>195,623</td>		Net cash inflow from operating activities		1,571,099	195,623
Cash at bank and in hand   - 40,676   40,676   Bank overdrafts   (11,151)   (148,787)   (159,938)   (108,111)	2.	ANALYSIS OF NET FUNDS (DEBT)			
Bank overdrafts			2001	flow	2002
Hire purchase contracts  Cash on deposit  Total  At 9 April 2000 Flow 2001 £ £ £  Bank overdrafts Hire purchase contracts  (10,203) 5,034 (5,169)  - 1,400,000 1,400,000  At 7 April 2000 Flow 2001 £ £ £ £  Hire purchase contracts  (46,735) 35,584 (11,151)  Hire purchase contracts  (15,105) 4,902 (10,203)			(11,151)		
Cash on deposit       - 1,400,000       1,400,000         Total       (21,354)       1,296,923       1,275,569         At 9 April 2000 Flow 2001 £       2000 Flow 2001 £       £       £         Bank overdrafts Hire purchase contracts       (46,735) 35,584 (11,151) (15,105) 4,902 (10,203)				(108,111)	
At 9 April         Cash 2000         At 7 April 2000           £         £         £           £         £         £           Bank overdrafts         (46,735)         35,584         (11,151)           Hire purchase contracts         (15,105)         4,902         (10,203)			(10,203)		
Bank overdrafts         (46,735)         35,584         (11,151)           Hire purchase contracts         (15,105)         4,902         (10,203)		Total	(21,354)	1,296,923	1,275,569
Hire purchase contracts (15,105) 4,902 (10,203)			2000	Flow	2001
Total (61,840) 40,486 (21,354)					
		Total	(61,840)	40,486	(21,354)



# NOTES TO THE CASH FLOW STATEMENT 52 weeks ended 6 April 2002

### 3. RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET FUNDS (DEBT)

	6 April 2002 £	7 April 2001 £
(Decrease) increase in cash in the period Cash outflow from change in debt Cash outflow from increase in liquid resources	(108,111) 5,034 1,400,000	35,584 4,902
Movement in net debt in the year Opening net debt	1,296,923 (21,354)	40,486 (61,840)
Closing net funds (debt)	1,275,569	(21,354)



## NOTES TO THE ACCOUNTS 52 weeks ended 6 April 2002

#### 1. ACCOUNTING POLICIES

The financial statements are prepared in accordance with applicable accounting standards. The particular accounting policies adopted are described below.

#### Accounting convention

The financial statements are prepared under the historical cost convention.

#### Tangible fixed assets

Depreciation of tangible fixed assets is provided on the following basis:

Leasehold property improvements

Office equipment

Motor vehicles

Tractors

Other plant and machinery

- 10-20 years straight line on cost - 3 years straight line on cost

- 4 years straight line on cost

- 25% reducing balance- 25% reducing balance and 5-8 years

straight line on cost

#### Investments

Investments held as fixed assets are stated at cost less provision for any impairment in value.

#### Stocks

Stocks and work in progress are stated at the lower of cost and net realisable value. Cost includes materials, direct labour and production overheads appropriate to the relevant stage of production. Net realisable value is based on estimated selling price less all further costs to completion and all relevant marketing, selling and distribution costs.

### Deferred taxation

Deferred taxation is provided in full on timing differences that result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in the financial statements. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered. Deferred tax assets and liabilities are not discounted.

#### Leases

Assets obtained under hire purchase contracts are capitalised at their fair value on acquisition and depreciated over their estimated useful economic lives. The finance leases are allocated over the period of the lease rentals in accordance with Statement of Standard Accounting Practice 21, accounting for finance leases and hire purchase.

### Pensions

The company operates a defined contribution pension scheme. Payments are charged to the profit and loss account as they accrue.

### 2. TURNOVER AND PROFITS

Turnover represents amounts derived from the provision of goods and services, arising in the United Kingdom, which fall within the company's ordinary activities after deduction of value added tax. The turnover and profits are entirely attributable to the company's main activity of farming.

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# NOTES TO THE ACCOUNTS 52 weeks ended 6 April 2002

### 3. INFORMATION REGARDING DIRECTORS AND EMPLOYEES

		52 weeks to 6 April 2002 £	52 weeks to 7 April 2001
	Directors' emoluments		
	Salaries	82,183	-
	Pensions	3,437	
		85,620	<del>-</del>
	Pension contributions were made on behalf of 3 directors.		
		52 weeks to	52 weeks to
		6 April	7 April
		2002	2001
		No	No
	Average number of persons employed	4	1
	Directors Others	29	1 22
	Officis		<del></del>
		33	23
		£	£
	Staff costs during the period (including directors)		
	Wages and salaries	518,105	380,175
	Social security costs	48,823	35,596
	Pensions	5,264	3,502
		572,192	419,273
4.	OPERATING PROFIT		
4.	OFERATING FROM		
			52 weeks to
		6 April 2002	
		£002	
	Operating profit is after charging:		
	Auditors' remuneration Depreciation	2,100	2,050
	Owned assets	172,154	153,673
	Leased assets	3,599	
5.	INTEREST PAYABLE		
٠.	ne t a nero salebr A. A. A. A. A. A. C. Companier	E4 manta 4	52 weeks to
		6 Apri	
		2002	
		3	
	Bank interest	2,378	3 26,612
			<del></del>

## NOTES TO THE ACCOUNTS 52 weeks ended 6 April 2002

### 6. TAX ON PROFIT ON ORDINARY ACTIVITIES

52 weeks to 6 April 2002 £	52 weeks to 7 April 2001
	_
307,291	69,188
4,091	-
311,382	69,188
11,188	10,881
(4,041)	·
318,529	80,069
	307,291 4,091 311,382

The taxed assessed for the period is lower than that resulting from applying the standard rate of corporation tax in the UK of 30% (2001 30%) for the reasons set out in the following reconciliation.

	2002 %	2001 %
Standard tax rate for period as a percentage of profits Capital allowances for period in excess of depreciation	30 (1)	30 (4)
Current tax rate for period as a percentage of profits	29	26

### 7. TANGIBLE FIXED ASSETS

	Leasehold property improvements	Plant and machinery £	Total £
Cost	4.5.004	0.47.470	
At 8 April 2001	16,881	917,123	934,004
Additions in period	22,978	238,893	261,871
Disposals in period		(28,270)	(28,270)
At 6 April 2002	39,859	1,127,746	1,167,605
Depreciation			
At 8 April 2001	3,730	190,255	193,985
Charge for the period	2,048	173,705	175,753
Disposals in period		(10,783)	(10,783)
At 6 April 2002	5,778	353,177	358,955
Net book value			
At 6 April 2002	34,081	774,569	808,650
At 7 April 2001	13,151	726,868	740,019

The net book value of assets held under hire purchase agreements is £12,533 (2001 - £16,132).

## Deloitte & Touche

# NOTES TO THE ACCOUNTS 52 weeks ended 6 April 2002

8. INVESTMENTS HELD AS FIXED
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			Share in G's Growers Limited £
	Cost At 8 April 2001 and 6 April 2002		1
	op 2007 bas o 1p 2002		
9.	STOCKS		
		6 April 2002 £	7 April 2001 £
	Finished goods	31,610	114,470
	Work in progress	335,822	391,582
	Raw materials and consumables	60,325	38,511
		427,757	544,563
10.	DEBTORS		
10.	DEBTORS	<i>.</i>	<b>.</b>
		6 April 2002	7 April 2001
		£	£
	Trade debtors	62,581	101,200
	G S Shropshire & Sons	3,268	271,610
	G S Shropshire & Sons Limited	67,621	_
	G's Marketing Limited	127,379	4,056
	Other debtors	50,322	9,729
	Prepayments and accrued income	40,518	27,186
		351,689	413,781
11.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		6 April	7 April
		2002	2001
		£	£
	Bank overdraft	159,938	11,151
	Obligations under hire purchase contracts	5,169	5,034
	Trade creditors	297,136	118,447
	G S Shropshire & Sons	23,642	177,874
	G's Growers Limited	279,560	85,528
	G's Marketing Limited	134,880	85,006
	Corporation tax	307,291	69,188
	Other creditors	96,848	67,458
	Accruals	208,195	307,410
		1,512,659	927,096
	The partners of G S Shropshire & Sons include Mr J B Shropshire.		



## NOTES TO THE ACCOUNTS 52 weeks ended 6 April 2002

### 12. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

6 April 2002 £	7 April 2001 £
Obligations under hire purchase contracts	5,169

### 13. PROVISIONS FOR LIABILITIES AND CHARGES

#### **Deferred taxation**

Movement in period	£
At 8 April 2001	72,225
Charge for period	11,188
Prior year adjustment	(4,041)
At 6 April 2002	79,372

The amounts of deferred tax provided and unprovided in the accounts are as follows:

	Provided		Unprovided	
	6 April 2002 £	7 April 2001	6 April 2002	7 April 2001
Capital allowances in excess of	*	*	<b>ئ</b>	ı.
depreciation	79,372	72,225	<b>-</b>	-

### 14. CALLED UP SHARE CAPITAL

	6 April 2002 £	7 April 2001 £
Authorised		
1,000,000 ordinary shares of £1 each	1,000,000	1,000,000
Called up, allotted and fully paid	<del></del>	
300,000 ordinary shares of £1 each	300,000	300,000

### 15. FINANCIAL COMMITMENTS

The company is committed to pay £281,992 (2001 - £205,247) for land rents under informal leases in the next financial period.



## NOTES TO THE ACCOUNTS 52 weeks ended 6 April 2002

#### 16. RELATED PARTIES

During the period the company traded on a commercial basis with G S Shropshire & Sons a partnership of which Mr J B Shropshire is a partner and in which he has a material interest. The company purchased assets for £787 (2001 - £11) and paid £535,849 (2001 - £1,133,309) for services and goods supplied. This reflects the central buying policy with the company purchasing inputs from G S Shropshire & Sons at arm's length rates after they have been obtained from third parties. The company made sales of £613,336 (2001 - £999,859) to the partnership.

At the period end the company owed a net balance of £20,374 to the above business (2001 - £93,736 owed from).

The company received interest from G S Shropshire & Sons Limited for monies loaned (2001 - £13,467 interest paid). At the year end £67,621 (2001 - £nil) was due to this company. Mr G P Shropshire who is a director of G S Shropshire & Sons Limited is also a director of J B Shropshire & Sons Limited.

During the period the company traded on a commercial basis with G's Growers Limited a company of which Mr G P Shropshire is a director. The company made sales of £5,947,380 (2001 - £3,670,138) to G's Growers Limited. At the period end the company owed £279,560 (2001 - £85,528) to G's Growers Limited.

During the period the company traded on a commercial basis with G's Marketing Limited. During the period the company made charges for labour of £8,833 (2001 - £20,408) and paid charges for labour of £1,374,184 (2001 - £330,030). At the period end the company owed £134,880 (2001 - £85,006) to and was owed £127,379 (2001 - £4,056) by G's Marketing Limited. Mr J B Shropshire who is a director of G's Marketing Limited is also a director of J B Shropshire & Sons Limited.

#### 17. ULTIMATE CONTROLLING PARTY

The immediate and ultimate controlling party is Mr J B Shropshire.