ANNUAL REPORT

FOR THE YEAR ENDED 31 AUGUST 2020

COMPANY INFORMATION

Directors Dr M Altrad (resigned 9 September 2020)

I M Garcia (resigned 9 September 2020)

D Moore R Neilson

L Huetz (resigned 9 September 2020)

J Paterson

J A Fassenfelt (resigned 6 November 2019) P V Matthews (appointed 2 January 2020) C Dobson (appointed 16 January 2020)

Company secretary P V Matthews

Registered number 03491083

Registered office Trad Scaffolding Albion Road

Dartford Kent DA1 5PZ

Independent auditor Cooper Parry Group Limited

Chartered Accountants & Statutory Auditor

Sky View Argosy Road

East Midlands Airport Castle Donington

Derby DE74 2SA

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STRATEGIC REPORT FOR THE YEAR ENDED 31 AUGUST 2020

Introduction

The company's principal activity is the hire and sale of scaffolding and related plant and equipment.

Business review

Trading was impacted in the year by the National lockdowns as a result of Covid-19, although construction in some regions continued, this was at reduced levels and therefore had an impact on the turnover of the business, seeing a reduction for the year ended 31 August 2020 to £40.9 million (2019: £47.5 million). The directors continued to focus on controlling costs and surplus capacity resulting in a gross profit of £12.3 million (2019: £12.9 million) and an an underlying operating profit of £5.5 million (2019: £5.2 million).

The operating loss in the year of £0.5m is the result of a one-off impairment (£6m) of an investment held in Trad Group Limited.

The market has now recovered from the lockdowns and restricted trading, with construction particularly active and a trend of customers moving back to traditional hire arrangements.

Principal risks and uncertainties

We believe the principal risk and uncertainty facing the business is the general economic climate.

Coronavirus

At the date of signing these accounts, COVID-19 represents both a risk to the business and its people. The company is taking active measures to ensure its people remain safe and healthy. We have implemented the following measures: self-isolation, social distancing and the ability to work from home or in roster patterns where necessary. Business sustainability is also kept under continual review with ongoing monitoring and flexing of the cost base to respond to any shortfalls in revenue. Actions include reduction in working hours, reduction in discretionary spending and utilisation of the Governments Coronavirus Job Retention Scheme.

Credit risk

The company has implemented policies that require appropriate credit checks on potential customers before new accounts are accepted, and continually monitors the credit arrangements of existing customers.

Price risk

Expenditure incurred by the company is authorised prior to it being made by management in order to ensure that goods and services are not obtained at a higher price than necessary.

Financial key performance indicators

We consider our key performance indicators to be turnover and gross profit margin.

	2020	2019	Movement
	£'000s	£'000s	£'000s
Turnover	40,882	47,544	6,662
Gross profit	12,262	12,894	632
Gross profit margin	30%	27%	3%

STRATEGIC REPORT (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2020

Directors' statement of compliance with duty to promote the success of the company

The directors have acted in a way they consider, in good faith, promotes the success of the group for the benefit of its members as a whole, and in doing so has given regard (amongst other matters) to:

Business relationships

Our strategy and business model are driven by bringing new customers into the company, in order to do this, we need to develop and maintain strong customer relationships and collaborative working relationships with our supply chain.

Our people

The company has people at the forefront of its strategic plans. In order for our business to grow and prosper we continue to invest in and develop our teams, whilst also recruiting new talent for the future. We are also guided by our company values, which help us to achieve our goals in the right way.

Altrad group

The management team engage openly and regularly with our parent company Altrad. The Group are closely involved in the review and support the delivery of our strategic goals and shared group objectives.

Community and environment

The company has identified several areas and objectives to create positive change for the people and communities with which we interact.

Engagement with employees

The company strives to ensure that there is proactive and open communication with all employees regarding any significant matters that affect their current roles and future prospects.

We are committed to ensuring we provide our people with safe working conditions, regularly reviewing procedures and policies which secure and enhance the health and welfare of our employees.

Future developments

The principal activity of the company remains unchanged, however post year end all of the trade and certain assets and liabilities of Trad Safety Systems Limited, a subsidiary of the company, were hived up into the company. Post year end trading has returned to normal levels encountered in previous financial years for both company's combined, despite the uncertainties arising as a result of the Covid-19 pandemic.

This report was approved by the board and signed on its behalf.

-DocuSianed by:

Paige Matthews

—215DD4AC1010462. P V Matthews

Director

20 May 2021 Date:

DIRECTORS' REPORT FOR THE YEAR ENDED 31 AUGUST 2020

The directors present their report and the financial statements for the year ended 31 August 2020.

Directors' responsibilities statement

The directors are responsible for preparing the strategic report, the directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies for the company's financial statements and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Results and dividends

The loss for the year, after taxation, amounted to £2,511,195 (2019: profit £3,413,873).

The directors do not recommend the payment of a dividend (2019: £Nil).

Directors

The directors who served during the year are disclosed on the company information page.

Post balance sheet event

On 1 September 2020 the company acquired the trade and certain assets and liabilities of Trad Safety Systems Limited, a subsidiary undertaking of the company.

Coronavirus

At the date of signing these financial statements the country is in the midst of a global pandemic. The directors have considered the effect of the Coronavirus pandemic on the company with the information available to it and do not believe that it will affect its ability to continue as a going concern for the foreseeable future. As with most businesses there will be short term practical difficulties which the directors are managing closely. Further details of the potential impacts have been discussed in note 1.2 to these financial statements.

DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2020

Streamlined Energy and Carbon Reporting (SECR)

Energy consumption used to calculate emissions (kWh) 2,935,550

Scope 1 emissions in metric tonnes CO2e

Gas consumption	*	18.09
Vehicle fuel		567.78
Total scope		585.87

Scope 2 emissions in metric tonnes CO2e

Electricity 109.00

Scope 3 emissions in metric tonnes CO2e

Electricity transmission 9.37

Total gross emissions in metric tonnes CO2e 704.24

Intensity ratio tonnes CO2e per staff numbers 5.34

Quantification and reporting methodology

We have followed the 2019 HM Government Environmental Reporting Guidelines. We have also used the GHG Reporting Protocol - Corporate Standard and have used the 2020 UK Government's Conversion Factors for Company Reporting.

Intensity measurement

The chosen intensity measurement ratio is total gross emissions in metric tonnes CO2e per employee, the recommended ratio for the sector.

Measures taken to improve energy efficiency

With regards to steps we are taking as a business, we have now established a team that are responsible for setting objectives and actions to help Trad work towards carbon neutrality.

Strategic report

The company has chosen in accordance with section 414C(11) of the Companies Act 2006 (Strategic Report and Directors' Report) Regulations 2013 to set out in the company's Strategic Report information required by the Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations 2008 Schedule 7 to be contained in the directors' report.

DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2020

Disclosure of information to auditor

Each of the persons who are directors at the time when this directors' report is approved has confirmed that:

- so far as the director is aware, there is no relevant audit information of which the company's auditor is unaware, and
- the director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the company's auditor is aware of that information.

This report was approved by the board and signed on its behalf.

DocuSigned by

Paige Matthews —215DD4AC1010462...

P V Matthews

Director

Date: 20 May 2021

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF TRAD HIRE & SALES LIMITED

Opinion

We have audited the financial statements of Trad Hire & Sales Limited (the 'company') for the year ended 31 August 2020, which comprise the profit and loss account, the balance sheet, the statement of changes in equity and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 August 2020 and of its loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the United Kingdom, including the Financial Reporting Council's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may
 cast significant doubt about the company's ability to continue to adopt the going concern basis of
 accounting for a period of at least twelve months from the date when the financial statements are
 authorised for issue.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF TRAD HIRE & SALES LIMITED (CONTINUED)

Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or the directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of directors

As explained more fully in the directors' responsibilities statement on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF TRAD HIRE & SALES LIMITED (CONTINUED)

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

Use of our report

This report is made solely to the company's members in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members for our audit work, for this report, or for the opinions we have formed.

Andrew Honarmand (Senior statutory auditor)

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for and on behalf of

Cooper Parry Group Limited

Chartered Accountants Statutory Auditor

Sky View Argosy Road East Midlands Airport Castle Donington Derby DE74 2SA

Date: 21 May 2021

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 AUGUST 2020

Note	2020 £	2019 £
Turnover 1,3	40,881,712	47,544,102
Cost of sales	(28,619,585)	(34,649,915)
Gross profit	12,262,127	12,894,187
Administrative expenses	(7,146,677)	(7,784,130)
Exceptional administrative expenses 4	(6,000,000)	-
Total administrative expenses	(13,146,677)	(7,784,130)
Other operating income 5	355,512	54,144
Operating (loss)/profit 6	(529,038)	5,164,201
Interest receivable and similar income	47,930	65,430
Interest payable and similar expenses 10	(1,021,712)	(1,003,033)
(Loss)/profit on ordinary activities before taxation	(1,502,820)	4,226,598
Taxation on (loss)/profit on ordinary activities 11	(1,008,375)	(812,725)
(Loss)/profit for the financial year	(2,511,195)	3,413,873

There were no recognised gains and losses for 2020 or 2019 other than those included in the profit and loss account.

The notes on pages 12 to 29 form part of these financial statements.

TRAD HIRE & SALES LIMITED REGISTERED NUMBER: 03491083

BALANCE SHEET AS AT 31 AUGUST 2020

	Note		2020 £		2019 £
Fixed assets					
Intangible assets	12		2,799		-
Tangible assets	13		18,660,955		24,361,777
Fixed asset investments	14		40,827,644		46,134,947
			59,491,398		70,496,724
Current assets					
Stocks	15	5,553,245		5,765,217	
Debtors: amounts falling due within one year	16	12,222,936		11,145,087	
Cash at bank and in hand		16,647,806		8,846,759	
		34,423,987		25,757,063	
Creditors: amounts falling due within one year	17	(58,700,739)		(58,693,105)	
Net current liabilities			(24,276,752)		(32,936,042)
Total assets less current liabilities			35,214,646		37,560,682
Creditors: amounts falling due after more than one year Provisions for liabilities	18		(617,112)		(404,898)
Deferred taxation	19		(389,129)		(436,184)
Net assets			34,208,405		36,719,600
Capital and reserves	•				
Called up share capital	20		5,291		5,291
Share premium account	21		430,184		430,184
Capital redemption reserve	21		601,495		601,495
Profit and loss account	21		33,171,435		35,682,630
Shareholders' funds			34,208,405		36,719,600
					

The financial statements were approved and authorised for issue by the board and were signed on its behalf by: -DocuSigned by:

Paige Matthews PV Matthews

Director

Date: 20 May 2021

The notes on pages 12 to 29 form part of these financial statements.

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 AUGUST 2020

	Called up share capital	Share premium account	Capital redemption reserve	Profit and loss account	Total equity
	£	£	£	£	£
At 1 September 2019	5,291 ·	430,184	601,495	35,682,630	36,719,600
Loss for the year	-	-	-	(2,511,195)	(2,511,195)
At 31 August 2020	5,291	430,184	601,495	33,171,435	34,208,405

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 AUGUST 2019

	Called up share capital	Share premium account	Capital redemption reserve	Profit and loss account	Total equity
	£	£	£	£	£
At 1 September 2018	5,074	430,184	601,495	32,268,757	33,305,510
Profit for the year	-	-	-	3,413,873	3,413,873
Shares issued during the year	217		-	-	217
At 31 August 2019	5,291	430,184	601,495	35,682,630	36,719,600

The notes on pages 12 to 29 form part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

1. Accounting policies

Trad Hire & Sales Limited (the 'company') is a limited liability company incorporated and domiciled in the United Kingdom. The address of its registered office is disclosed on the company information page.

The financial statements are prepared in Sterling (£), which is the functional currency of the company. The financial statements are for the year ended 31 August 2020 (2019: year ended 31 August 2019).

1.1 Basis of preparation of financial statements

The financial statements have been prepared on a going concern basis under the historical cost convention and in accordance with Financial Reporting Standard 102 (FRS 102), the Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland and the Companies Act 2006.

The preparation of financial statements in conformity with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgement in the process of applying the company's accounting policies. The areas involving a higher degree of judgement or complexity or areas where assumptions and estimates are significant to the financial statements are disclosed in note 2

The following accounting policies have been applied consistently throughout the year:

1.2 Coronavirus and going concern

At the balance sheet date the company had a strong net current asset position, significant cash availability on a group wide basis and the ability to draw upon banking facilities available to it through its ultimate parent company. At the date of signing these accounts, the directors have considered the effect of COVID-19 on the going concern position, and consider that this does indicate that the company will continue to trade for a period of at least 12 months from signing these accounts. This is due to the cash available to it and if needed, to be able to utilise cash availability from its group companies, along with the UK government support available to businesses during this difficult time.

On that basis, the directors have prepared the financial statements on a going concern basis.

1.3 Disclosure exemptions

Under FRS 102 section 1.12, the company has taken advantage of the requirement to prepare a statement of cash flows. Where required, equivalent disclosures are given in the group accounts of Altrad Participations. The group accounts of Altrad Participations are available to the public and can be obtained as set out in note 26.

As permitted by FRS 102 section 33.1A, the company has taken advantage of the disclosure exemptions available in relation to related party transactions with wholly owned group companies.

1.4 Group accounts

The financial statements present information about the company as an individual undertaking and not about its group. The company has not prepared group accounts as it is exempt from the requirement to do so by section 400 of the Companies Act 2006 as it is a subsidiary undertaking of Altrad Participations, and is included in the consolidated accounts of that company.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

1. Accounting policies (continued)

1.5 Turnover

Turnover is recognised to the extent that it is probable that the economic benefits will flow to the company and the turnover can be reliably measured. Turnover is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, Value Added Tax and other sales taxes.

Sale of goods

Turnover from the sale of goods is recognised when all of the following conditions are satisfied:

- the company has transferred the significant risks and rewards of ownership to the buyer;
- the company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of turnover can be measured reliably;
- it is probable that the company will receive the consideration due under the transaction; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Hire of stock

Turnover from the hire of stock is recognised when the amount of turnover can be measured reliably; it is probable that the company will receive the consideration due under the transaction; and the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Turnover also includes the sales of items from the fixed asset hire fleet, and charges levied on customers for damaged or lost hire equipment.

1.6 Government grants

Grants are accounted under the accruals model as permitted by FRS 102. Grants of a revenue nature are recognised in the profit and loss account in the same period as the related expenditure. Government grants relate to the receipt of Coronavirus Job Retention Scheme income which is included within other operating income in the profit and loss account.

1.7 Investments

Investments in subsidiaries and associated undertakings are initially measured at cost and reviewed annually for impairment. If an impairment loss is identified, this is recognised immediately in the profit and loss account and the value of the investment is reduced accordingly.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

1. Accounting policies (continued)

1.8 Tangible fixed assets

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended.

The company adds to the carrying amount of an item of fixed assets the cost of replacing part of such an item when that cost is incurred, if the replacement part is expected to provide incremental future benefits to the company. The carrying amount of the replaced part is derecognised. Repairs and maintenance are charged to profit or loss during the period in which they are incurred.

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, on the following basis:.

Depreciation is provided on the following basis:

Long-term leasehold property Short-term leasehold property

- over the term of the lease

improvements

- over the term of the lease

Plant and machinery Motor vehicles

- 3-14 years straight line - 4 years straight line

Fixtures, fittings and equipment - 3-5 years straight line

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in profit or loss.

At each balance sheet date, the company reviews the carrying amounts of its tangible fixed assets to determine whether there is any indication that any items have suffered an impairment loss. If any such indication exists, the recoverable amount of an asset is estimated in order to determine the extent of the impairment loss, if any.

If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. Any impairment loss is recognised as an expense immediately in the profit and loss account.

1.9 Intangible assets

Intangible assets are initially recognised at cost. After recognition, under the cost model, intangible assets are measured at cost less any accumulated amortisation and any accumulated impairment losses. Intangible assets are amortised on a straight line basis to the profit and loss account over there useful economic life of 3 years.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

1. Accounting policies (continued)

1.10 Stocks

Stocks are stated at the lower of cost and net realisable value, being the estimated selling price less costs to sell. Cost is based on the cost of purchase on a weighted average basis.

At each balance sheet date, stocks are assessed for impairment. If stock is impaired, the carrying amount is reduced to its selling price less costs to complete and sell. The impairment loss is recognised immediately in the profit and loss account.

1.11 Foreign currency translation

Foreign currency transactions are translated into the functional currency using the spot exchange rates at the dates of the transactions.

At each period end foreign currency monetary items are translated using the closing rate. Non-monetary items measured at historical cost are translated using the exchange rate at the date of the transaction and non-monetary items measured at fair value are measured using the exchange rate when fair value was determined.

Foreign exchange gains and losses resulting from the settlement of transactions and from the translation at period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the profit and loss account.

1.12 Leasing and hire purchase

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease.

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible fixed assets. Assets acquired by finance leases are depreciated over the shorter of the lease term and their useful lives. Assets acquired by hire purchase are depreciated over their useful lives. Finance leases are those where substantially all of the benefits and risks of ownership are assumed by the company. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce a constant rate of charge on the net obligation outstanding in each period.

Assets held for rental to customers are included in fixed assets at cost and depreciated over the assets' useful lives.

1.13 Pensions

The company operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the company pays fixed contributions into a separate entity. Once the contributions have been paid the company has no further payments obligations.

The contributions are recognised as an expense in the profit and loss account when they fall due. Amounts not paid are shown in accruals as a liability in the balance sheet. The assets of the plan are held separately from the company in independently administered funds.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

1. Accounting policies (continued)

1.14 Provisions for liabilities

Provisions are recognised when the company has a present obligation (legal or constructive) as a result of past events, it is probable that the company will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking in to account the risks and uncertainties surrounding the obligation.

1.15 Financial instruments

The company only enters into basic financial instruments transactions that result in the recognition of financial assets and liabilities, such as trade and other debtors and creditors, and loans from and to related parties.

All financial assets and liabilities are initially measured at transaction price and subsequently measured at amortised cost.

For financial assets measured at cost less impairment, the impairment loss is measured as the difference between an asset's carrying amount and best estimate, which is an approximation of the amount that the company would receive for the asset if it were to be sold at the balance sheet date.

1.16 Current and deferred taxation

The tax charge for the year is comprised of current and deferred tax.

Current tax is recognised for the amount of corporation tax payable in respect of the taxable profit for the current or past reporting periods using the tax rates and laws that have been enacted or substantively enacted by the reporting date.

Deferred tax is recognised in respect of all timing differences at the reporting date, except as otherwise indicated.

Deferred tax assets are only recognised to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

Deferred tax is calculated using the tax rates and laws that have been enacted or substantively enacted by the reporting date that are expected to apply to the reversal of the timing difference.

1.17 Exceptional items

Exceptional items are transactions that fall within the ordinary activities of the company but are presented separately due to their size or incidence.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

2. Judgements in applying accounting policies and key sources of estimation uncertainty

The directors makes estimates and assumptions concerning the future. The directors are also required to exercise judgement in the process of applying the company's accounting policies. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

Impairment of fixed assets

The directors assess the impairment of tangible fixed assets and intangible assets subject to depreciation or amortisation whenever events or changes in circumstances indicate that the carrying value may not be recoverable. Factors considered important that could trigger an impairment review include the following:

- Significant under performance relative to historical or projected future operating results;
- Significant changes in the manner of the use of the acquired assets or the strategy for the overall business: and
- Significant negative industry or economic trends.

Depreciation and residual values

The directors have reviewed the asset lives and associated residual values of all fixed asset classes and have concluded that asset lives and residual values are appropriate.

The actual lives of the assets and residual values are assessed annually and may vary depending on a number of factors. In re-assessing asset lives, factors such as technological innovation, product life cycles and maintenance programmes are taken into account. Residual value assessments consider issues such as future market conditions, the remaining life of the asset and projected disposal values.

Impairment of investments

The directors review the carrying value of all other assets for indicators of impairment at each period end. If indicators of impairment exist, the carrying value of the asset is subject to further testing to determine whether its carrying value exceeds its recoverable amount. This process will usually involve the estimation of future cash flows which are likely to be generated by the asset.

Carrying value of stocks

The directors review the market value of and demand for its stocks on a periodic basis to ensure stock is recorded in the financial statements at the lower of cost and net realisable value. Any provision for impairment is recorded against the carrying value of stocks. The directors use their knowledge of market conditions, historical experiences and estimates of future events to assess future demand for the company's products and achievable selling prices.

Recoverability of trade debtors

Trade and other debtors are recognised to the extent that they are judged recoverable. The directors' reviews are performed to estimate the level of reserves required for irrecoverable debt. Provisions are made specifically against invoices where recoverability is uncertain.

The directors make allowance for doubtful debts based on an assessment of the recoverability of debtors. Allowances are applied to debtors where events or changes in circumstances indicate that the carrying amounts may not be recoverable. The directors specifically analyse historical bad debts, customer creditworthiness, current economic trends and changes in customer payment terms when making a judgement to evaluate the adequacy of the provision for doubtful debts. Where the expectation is different from the original estimate, such a difference will impact the carrying value of debtors and the charge in the profit and loss account.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

2. Judgements in applying accounting policies (continued)

Provisions

A provision is recognised when the company has a present legal or constructive obligation as a result of a past event for which it is probable that an outflow of resources will be required to settle the obligation and the amount can be reliably estimated. If the effect is material, provisions are determined by discounting the expected future cash flow at a rate that reflects the time value of money and the risks specific to the liability.

Whether a present obligation is probable or not requires judgement. The nature and type of risks for these provisions differ and management's judgement is applied regarding the nature and extent of obligations in deciding if an outflow of resources is probable or not.

Leases

The directors determine whether leases entered into by the company either as a lessor or a lessee are operating leases or finance leases. These decisions depend on an assessment of whether the risks and rewards of ownership have been transferred from the lessor to the lessee on a lease by lease basis based on an evaluation of the terms and conditions of the arrangements, and accordingly whether the lease requires an asset and liability to be recognised in the balance sheet.

Taxation

There are many transactions and calculations for which the ultimate tax determination is uncertain. The company takes professional advice on its tax affairs and recognises liabilities for anticipated tax based on estimates of what taxation is likely to be due.

The directors estimation is required to determine the amount of any deferred tax assets that can be recognised, based upon likely timing and level of future taxable profits.

3. Turnover

An analysis of turnover by class of business is as follows:

	2020 £	2019 £
Stock	28,339,476	32,758,456
Hire	12,102,565	14,311,803
Haulage	439,671	473,843
	40,881,712	47,544,102
Analysis of turnover by country of destination:		
	2020 £	2019 £
United Kingdom	39,712,000	46,455,227
Rest of European Union	1,169,712	1,088,875
	40,881,712	47,544,102

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

4. Exceptional items

		2020 £	2019 £
	Fixed asset investment impairment	6,000,000	-
5.	Other operating income		
		2020 £	2019 £
	Government grants receivable	283,655	-
	Net rents receivable	8,400	38,292
	R&D expenditure credit	47,605	-
	Commissions receivable - interco	15,852	15,852
		355,512	54,144
		 	

Government grants receivable relates to income received from the Government under the Job Retention Scheme.

6. Operating (loss)/profit

The operating profit is stated after charging/(crediting):

019 £
267
312
86)
10
28
26)
—
3

7. Auditor's remuneration

	2020 £	2019 £
Fees payable to the company's auditor and its associates for the audit of the company's annual financial statements	39,000	37,500
	39,000	37,500

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

8. Employees

Staff costs, including directors' remuneration, were as follows:

	2020 £	2019 £
Wages and salaries	3,291,198	3,326,849
Social security costs	388,106	377,373
Pension costs	131,873	155,304
	3,811,177	3,859,526

The average monthly number of employees, including the directors, during the year was as follows:

	2020 No.	2019 No.
Administration	24	25
Operational	15	13
Direct Labour	55	57
	94	95

9. Directors' remuneration

.*	2020 £	2019 £
Directors' emoluments	124,536	187,992
Company contributions to defined contribution pension schemes	10,366	19,000
	134,902	206,992

During the year retirement benefits were accruing to 2 directors (2019: 1) in respect of defined contribution pension schemes.

Some of the directors are also directors of other group undertakings. The directors' remuneration was paid by these undertakings. The directors do not believe that it is practical to apportion this amount between their services as directors of the company and their services as directors of the fellow group companies.

10. Interest payable and similar expenses

	2020 £	2019 £
Interest on loans from group undertakings	996,989	976,951
Interest on finance leases and hire purchase contracts	24,723	26,082
	1,021,712	1,003,033

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

11. Taxation

2020 £	2019 £
922,710	-
132,720	(6,177)
+	814,364
1,055,430	808,187
(67,000)	(1,572)
51,316	-
(31,371)	6,110
(47,055)	4,538
1,008,375	812,725
	922,710 132,720 - 1,055,430 (67,000) 51,316 (31,371) (47,055)

Factors affecting tax charge for the year

The tax assessed for the year is higher than (2019: higher than) the standard rate of corporation tax in the UK of 19% (2019: 19%). The differences are explained below:

2020 £	2019 £
(1,502,820)	4,226,598
(285,536)	803,054
1,246	7,796
-	1,757
132,720	(6,177)
51,316	185
(31,371)	6,110
1,140,000	-
1,008,375	812,725
	(1,502,820) (285,536) (285,536) 1,246 - 132,720 51,316 (31,371) 1,140,000

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

11. Taxation (continued)

Factors that may affect future tax charges

On 3 March 2021, the Chancellor of the Exchequer announced that the corporation tax rate would increase to a maximum of 25% from 1 April 2023.

12. Intangible assets

	Software £
Cost Additions	2,799
At 31 August 2020	2,799
Net book value	
At 31 August 2020	2,799
At 31 August 2019	-

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

13. Tangible fixed assets

	Long-term leasehold property £	Short-term leasehold property improvements £	Plant and machinery £	Motor vehicles £	Fixtures, fittings and equipment £	Total £
Cost						
At 1 September 2019	597,231	226,802	35,975,513	2,071,923	1,033,691	39,905,160
Additions	-	2,050	2,880,767	662,755	14,625	3,560,197
Disposals			(9,042,189)	(312,898)	(6,030)	(9,361,117)
At 31 August 2020	597,231	228,852	29,814,091	2,421,780	1,042,286	34,104,240
Depreciation						
At 1 September 2019	29,952	212,530	12,893,479	1,451,361	956,061	15,543,383
Charge for the year	7,488	3,751	3,811,058	371,802	40,298	4,234,397
Disposals			(4,017,061)	(312,898)	(4,536)	(4,334,495)
At 31 August 2020	37,440	216,281	12,687,476	1,510,265	991,823	15,443,285
Net book value						
At 31 August 2020	559,791 ————	12,571	17,126,615	911,515	50,463	18,660,955
At 31 August 2019	567,279	14,272	23,082,034	620,562	77,630	24,361,777

The net book value of assets held under finance leases or hire purchase contracts, included above, are as follows:

2020 £	2019 £
2,273	16,073
856,560	605,917
858,833	621,990
	858,833

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

14. Fixed asset investments

	Investments in subsidiary undertakings £	Investments in associated entity £	Other fixed asset investments £	Total £
Cost				
At 1 September 2019	45,218,879	1,008,314	225,000	46,452,193
Additions		692,697	-	692,697
At 31 August 2020	45,218,879	1,701,011	225,000	47,144,890
Impairment				
At 1 September 2019 and 31 August 2020	92,246	-	225,000	317,246
Impairment charge	6,000,000		-	6,000,000
At 31 August 2020	6,092,246		225,000	6,317,246
Net book value				
At 31 August 2020	39,126,633	1,701,011	-	40,827,644
At 31 August 2019	45,126,633	1,008,314	-	46,134,947

Subsidiary undertakings

The following were subsidiary undertakings of the company:

Name Principal activity	Class of shares Holding
Trad Hire & Sales (Scotland) Limited Dormant	Ordinary 100%
Trad Hire & Sales (Northern)) Limited Dormant	Ordinary 100%
Trad Hire & Sales (Midlands) Limited Dormant	Ordinary 100%
Trad Safety Systems Hire & sale of scale	olding equipment Ordinary 100%
Trad Group Limited Dormant	Ordinary 100%
Trad Scaffolding Co. Limited* Scaffolding contra	tors Ordinary 100%
Altrad MTD Limited* Scaffolding contra	tors Ordinary 100%

^{*}These companies are indirectly owned by Trad Hire & Sales Limited.

The country of incorporation for all subsidiaries is England and Wales.

The registered office of all subsidiaries is the same as the registered office of Trad Hire & Sales Limited, except Trad Hire & Sales (Scotland) Limited which is 244 Bernard Street, Glasgow, Lanarkshire, G40 3NX.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

14. Fixed asset investments (continued)

Associated undertakings

The following was an associate of the company:

Name	Country of incorporation	Class of shares	Holding
Dessa Limited	England and Wales	Ordinary	44%

The registered office of Dessa Limited is Trinity Street, Off Tat Bank Road, Oldbury, West Midlands, B69 4LA.

15. Stocks

		2020 £	2019 £
Goods for resale	ı	5,553,245	5,765,217

Stock recognised in cost of sales during the year as an expense was £21,755,535 (2019: £26,920,982).

An impairment loss of £181,127 (2019: £222,699) were recognised in cost of sales against stock during the year due to slow moving and obsolete stock.

16. Debtors

	2020 £	2019 £
Trade debtors	8,656,974	9,406,604
Amounts owed by group undertakings	3,407,622	606,035
Other debtors	-	893,687
Prepayments and accrued income	158,340	238,761
	12,222,936	11,145,087

An impairment loss of £632,045 (2019: £341,822) was recognised in administrative expenses against trade debtors during the year.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

17. Creditors: Amounts falling due within one year

	2020 £	2019 £
Trade creditors	3,142,240	6,919,063
Amounts owed to group undertakings	47,047,317	48,380,120
Corporation tax	325,629	-
Other taxation and social security	1,606,291	1,246,209
Obligations under finance lease and hire purchase contracts	457,540	305,301
Other creditors	692,697	-
Accruals and deferred income	5,429,025	1,842,412
	58,700,739	58,693,105

Net obligations under finance lease and hire purchase contracts are secured on the assets to which they relate.

18. Creditors: Amounts falling due after more than one year

	2020 £	2019 £
Net obligations under finance leases and hire purchase contracts	617,112	404,898
Minimum lease payments under hire purchase fall due as follows:		
	2020 £	2019 £
Within one year	457,540	305,301
Between 1-5 years	617,112	250,327
Over 5 years .	<u>.</u>	154,571
	1,074,652	710,199

19. Deferred taxation

	2020 £	2019 £
At beginning of the year (Credited)/charged to the profit and loss account	436,184 47,055	431,646 (4,538)
At end of the year	389,129	436,184

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

19. Deferred taxation (continued)

The provision for deferred taxation is made up as follows:

	2020 £	2019 £
Accelerated capital allowances	391,762	439,381
Short term timing differences	(2,633)	(3,197)
	389,129	436,184
Share capital		
	2020 £	2019 £
Allotted, called up and fully paid		
507,354 (2019: 507,354) Ordinary shares of £0.01 each	5,074	5,074
21,730 (2019: 21,730) Ordinary B shares of £0.01 each	217	217
	5,291	5,291
	Short term timing differences Share capital Allotted, called up and fully paid	Accelerated capital allowances 391,762 Short term timing differences (2,633) 389,129 Share capital 2020 £ Allotted, called up and fully paid 507,354 (2019: 507,354) Ordinary shares of £0.01 each 21,730 (2019: 21,730) Ordinary B shares of £0.01 each 217

All shares rank pari passu.

21. Reserves

Share premium account

The share premium account includes any premiums received on the issue of share capital above its nominal value. Any transaction costs associated with the issuing of shares are deducted from share premium.

Capital redemption reserve

The capital redemption reserve arises upon the buy back of issued share capital by the company.

Profit and loss account

The profit and loss account includes all current and prior period retained profits and losses, less dividends paid.

22. Contingent liabilities

The company has entered into an unlimited cross guarantee with Trad Group Limited, Trad Scaffolding Co. Limited and Trad Safety Systems Limited to support its bank facilities. At the year end, the balance was £Nil (2019: £Nil).

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

23. Pension commitments

The company operates a defined contribution plan for its employees. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund and is set out in note 8.

The amount owing at the year end in respect of such contributions amounted to £13,857 (2019: £18,808) and is included in creditors.

24. Commitments under operating leases

At 31 August 2020 the company had future minimum lease payments under non-cancellable operating leases as follows:

	2020 £	2019 £
Not later than 1 year	169,730	229,805
Later than 1 year and not later than 5 years	546,251	629,494
Later than 5 years	2,977,844	3,053,412
	3,693,825	3,912,711

25. Related party transactions

The directors are considered to be the only employees who have the authority and responsibility for planning, directing and controlling the activities of the company and are considered to be key management personnel. Their remuneration is disclosed in note 9.

During the year, the company undertook the following transactions and had balances outstanding as at the year end with non-wholly owned group entities under common control as follows:

	2020 £	2019 £
Sales	923,371	307,415
Purchases	3,964,730	12,478,849
Management fees	970,996	1,584,020
Interest payable	999,755	997,024
Amounts owed from group companies under common control	189,094	131,946
Amounts owed to group companies under common control	34,385,265	36,343,489

26. Post balance sheet events

On 1 September 2020 the company acquired the trade and certain assets and liabilities of Trad Safety Systems Limited, a subsidiary undertaking of the company.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

27. Controlling party

The ultimate controlling party is Altrad Participations, a company incorporated in France. Altrad Participations is controlled by Dr M Altrad.

The smallest and largest group for which group financial statements are prepared is the Altrad Participations group. Copies for the financial statements can be obtained from the company secretary at 16, Avenue de la Gardie, 34510, Florensac, France.