LUXURY EYEWEAR UK LIMITED (FORMERLY BART 147 LIMITED)

DIRECTORS' REPORT AND FINANCIAL STATEMENTS

PERIOD FROM 22 DECEMBER 1997 TO 31 DECEMBER 1998 Registered number: 3484692

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COMPANIES HOUSE 04/12/99

DIRECTORS' REPORT FOR THE PERIOD FROM 22 DECEMBER 1997 TO 31 DECEMBER 1998

The directors submit their first report, together with the audited financial statements for the period ended 31 December 1998.

PRINCIPAL ACTIVITY AND INCORPORATION

The principal activity of the company is the distribution of luxury frames for eyewear. The company was incorporated on 22 December 1997 as Bart 147 Limited. It changed its name to Luxury Eyewear UK Limited by a special resolution on 26 January 1998.

The share capital of the company was issued for cash at par.

On 7 July 1998 the entire issued share capital of the company was acquired by Luxury Eyewear International BV.

RESULTS AND DIVIDENDS

The directors do not recommend the payment of a dividend for the period. The retained loss for the period of £291,000 has been transferred to reserves.

REVIEW OF THE BUSINESS AND FUTURE DEVELOPMENTS

The group made significant progress during the period reflecting its emphasis on service improvement allied with the introduction of new products. The board sees 1999 as a continuing challenge in a competitive market and will continue to lay emphasis on developing its level of service and quality.

YEAR 2000 AND EUROPEAN CURRENCY SOFTWARE MODIFICATION COSTS

The company have considered the impact of the year 2000 on its computer systems. It has set itself an objective to adapt its operating and accounting systems in line with group policy to ensure year 2000 compliance by the end of 1999. The costs of this strategy are unlikely to be significantly greater than its normal Management Information Systems costs.

The company has established an internal Euro group to study the impact of the Euro locally and develop a local strategy in line with group policy and developments in the local market. The cost of the Euro strategy has not been fully evaluated yet.

DIRECTORS' REPORT FOR THE PERIOD FROM 22 DECEMBER 1997 TO 31 DECEMBER 1998 (continued)

DIRECTORS' INTERESTS

The directors serving during the period were as follows:

Bart Management Limited (appointed 22 December 1997, resigned 7 July 1998). PE Vessey (appointed 7 July 1998)
M Crombe (appointed 7 July 1998)
JJ Vanner (appointed 22 December 1997)

On incorporation Bart Management Limited was allotted one ordinary share of £1. After further allotments and issue of share capital (as set out in note 12 to the financial statements) the entire issued share capital of the company was acquired by Luxury Eyewear International BV on 7 July 1998. None of the directors had a disclosable interest in the shares of or any option over the shares of any group company during the period.

STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the group and of the profit or loss for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group and company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the group and company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the group and company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

DIRECTORS' REPORT FOR THE PERIOD FROM 22 DECEMBER 1997 TO 31 DECEMBER 1998 (continued)

AUDITORS

PricewaterhouseCoopers were appointed auditors during the period, and have indicated their willingness to remain in office. A resolution concerning their reappointment will be proposed at the Annual General Meeting.

By Order of the Board

P Vessey

Director

20 May 1999



AUDITORS' REPORT TO THE MEMBERS OF LUXURY EYEWEAR UK LIMITED

PricewaterhouseCoopers
31 Great George Street
Bristol
BS1 5QD
Telephone +44 (0) 117 929 1500
Facsimile +44 (0) 117 929 0519

We have audited the financial statements on pages 5 to 13 which have been prepared in accordance with the accounting policies set out on pages 7 and 8.

Respective responsibilities of directors and auditors

The directors are responsible for preparing the Annual Report, including as described on page 2 the financial statements. Our responsibilities, as independent auditors, are established by statute, the Auditing Practices Board and our profession's ethical guidance.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions is not disclosed.

We read the other information contained in the Annual Report and consider the implications of our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements.

Basis of audit opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's and the group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company at 31 December 1998 and of the loss and cash flows of the company for the period then ended and have been properly prepared in accordance with the Companies Act 1985.

PricewaterhouseCoopers

Chartered Accountants and Registered Auditors

Kuci harahansi Corpen

20 May 1999

PROFIT AND LOSS ACCOUNT FOR THE PERIOD FROM 22 DECEMBER 1997 TO 31 DECEMBER 1998

| | Notes | <u>1998</u> £'000 |
|---|-------|----------------------|
| TURNOVER | 2 | 1,410 |
| Operating costs | 3 | (1,640) |
| OPERATING LOSS | | (230) |
| Intra-group interest payable | | (61) |
| LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION | | (291) |
| Tax on loss on ordinary activities | 6 | |
| RETAINED LOSS FOR THE PERIOD TRANSFERRED TO RESERVES | 16 | 291 ——— |

All the above transactions relate to continuing business activities.

The company has no recognised gains or losses other than the loss above, and therefore no separate statement of recognised gains and losses has been presented.

The notes on pages 7 to 13 form part of these accounts.

BALANCE SHEET - 31 DECEMBER 1998

| | Notes | <u>1998</u> £'000 |
|--|-------|----------------------|
| FIXED ASSETS | | |
| Tangible assets | 7 | 57 |
| CURRENT ASSETS | | |
| Stocks | 8 | 344 |
| Debtors | 9 | 513 |
| Cash in hand | | 71 |
| | | 928 |
| CREDITORS: amounts falling due within one year | 10 | (1,076) |
| NET CURRENT LIABILTIES | | (148) |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | (91) |
| | | |
| CAPITAL AND RESERVES | | |
| Called up share capital | 11 | 200 |
| Profit and loss account | | (291) |
| TOTAL EQUITY SHAREHOLDERS' FUNDS | 15 | (91) |

Approved by the board and signed on its behalf on 20 May 1999.

Paul Vessey Director

The notes on pages 7 to 13 form part of these accounts.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD FROM 22 DECEMBER 1997 TO 31 DECEMBER 1998

1 ACCOUNTING POLICIES

a) Accounting convention

The financial statements have been prepared under the historical cost convention, and in accordance with applicable accounting standards. The ultimate holding company has indicated its intention to continue to support the company and its activities.

b) Turnover

Turnover represents the invoiced value of goods supplied, excluding Value Added Tax.

c) Tangible Fixed Assets

Tangible fixed assets are stated at cost less accumulated depreciation.

Depreciation is provided on a straight line basis over the estimated useful lives of the assets as follows:

Leasehold improvements Fixtures and fittings

25% per annum 20% - 33% per annum

d) Stocks

Stocks of finished goods are stated at the lower of cost and net realisable value.

e) Foreign currencies

Transactions denominated in foreign currency are translated into sterling and recorded at the rates of exchange ruling at the date of the transaction. Monetary balances denominated in foreign currency are adjusted to the equivalent value in sterling at the rate of exchange ruling at the balance sheet date. Exchange differences are taken to the profit and loss account in the period in which they arose.

f) Deferred taxation

Provision is made for deferred taxation in respect of accelerated capital allowances and other timing differences, where there is a reasonable probability that such taxation will crystallise in the foreseeable future.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD FROM 22 DECEMBER 1997 TO 31 DECEMBER 1998 (continued)

1 ACCOUNTING POLICIES (continued)

g) Leased assets

Operating lease rentals are charged to the profit and loss account as incurred.

2 TURNOVER

All turnover is derived from the group's principal activity and arises in the following geographical regions:

| | | £'000 |
|---|--|---------------|
| | United Kingdom and Eire Scandinavia | 1,276 134 |
| | | |
| | | 1,410 |
| | | |
| 3 | OPERATING COSTS | 1000 |
| | | 1998 £'000 |
| | (Increase) in stocks of finished goods | (48) |
| | Raw materials and consumables Staff costs | 882 |
| | - wages and salaries | 238 |
| | - social security costs | 27 |
| | Depreciation - owned assets Auditors' remuneration | 27 |
| | - Audit services | 12 |
| | Leased property rentals | 32 |
| | (Profit) on foreign exchange | 2 |
| | Other operating charges | 386 |
| | Advertising | 132 |
| | | 1,640 |
| | | |

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD FROM 22 DECEMBER 1997 TO 31 DECEMBER 1998 (continued)

4 DIRECTORS' EMOLUMENTS

| | 1998 £'000 |
|----------------------|---------------|
| Aggregate emoluments | 37 |
| | === |

5 STAFF NUMBERS

The average number of persons employed by the group during the year, including directors, was as follows:

| | 1998 |
|------------------------------------|--------|
| | Number |
| | _ |
| Management and administration | 5 |
| Production, distribution and sales | 5 |
| | 10 |
| | === |
| | |

6 TAXATION

Based on the loss for the period:

Corporation tax at 31.5%

| <u>1998</u> £'000 |
|----------------------|
| _ |

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD FROM 22 DECEMBER 1997 TO 31 DECEMBER 1998 (continued)

7 TANGIBLE FIXED ASSETS

| | Leasehold Improvements £'000 | Fixtures & Fittings £'000 | E Total £'000 |
|--|------------------------------------|---------------------------|---------------|
| COST Transferred in 1998 Additions Disposals | 4 | 39 41 | 39 45 |
| At 31 December 1998 | 4 | 80 | 84 |
| DEPRECIATION Charge for the year Disposals | (1) | (26) | (27) |
| At 31 December 1998 | (1) | (26) | (27) |
| NET BOOK AMOUNT | === | _ | = |
| At 31 December 1998 | 3 | 54 | 57 |
| | _ | | <u> </u> |

8 STOCKS

| | £'000 |
|----------------|-------|
| Finished goods | 344 |

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD FROM 22 DECEMBER 1997 TO 31 DECEMBER 1998 (continued)

9 **DEBTORS**

| | 1998 £'000 |
|------------------------------------|---------------|
| Trade debtors | 422 |
| Amounts owed by group undertakings | 62 |
| Other debtors | 2 |
| Prepayments and accrued income | 27 |
| | 513 |

10

| CREDITORS: amounts falling due within one year | |
|--|-------|
| | 1998 |
| | £'000 |
| Amounts owed to group undertakings | 997 |
| Other creditors | 9 |
| Corporation tax | - |
| Taxation and social security | 51 |
| Accruals and deferred income | 19 |
| | 1,076 |
| | |

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD FROM 22 DECEMBER 1997 TO 31 DECEMBER 1998 (continued)

11 CALLED UP SHARE CAPITAL

| Authorised, issued, allotted and fully paid: | £'000 |
|--|---------|
| On subscription: - ordinary shares of £1 each | 2 |
| Increase in authorised and issued shares: - 198,000 ordinary shares of £1 each | 199,998 |

At 31 December 1998

200,000

All shares were allotted at par.

On 7 July 1998 the authorised share capital of the company was increased to allow for the acquisition of the company by Luxury Eyewear International BV.

12 CAPITAL COMMITMENTS

At 31 December the directors had authorised future capital expenditure as follows:

| | 1998 £'000 |
|------------|---------------|
| Contracted | 2 |

13 OPERATING LEASE COMMITMENTS

Annual commitments under operating leases are as follows:

| | Land and Buildings 1998 | Motor vehicle operating leases 1998 |
|----------------------------|----------------------------|-------------------------------------|
| | £'000 | £'000 |
| Leases expiring: | | |
| Within one year | - | - |
| Between one and five years | 32 | 19 |
| After five years | | |
| | 32 | 19 |
| | | |

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD FROM 22 DECEMBER 1997 TO 31 DECEMBER 1998 (continued)

14 PENSION COMMITMENTS

The company currently does not operate a pension scheme. Plans are under way to operate a defined benefit scheme, which requires contributions to be made to a separately administered fund in 1999.

15 RECONCILIATION OF THE MOVEMENTS IN SHAREHOLDERS' FUNDS

| RECONCILIATION OF THE MOVEMENTS IN SHAREHOLDERS. | |
|---|----------------------|
| | <u>1998</u> £′000 |
| Loss for the financial year and net movement in shareholders' funds | (291) |
| Net share capital issue | 200 |
| Opening shareholders' funds | |
| Closing shareholders' funds | (91) |
| | |

16 CASH FLOW STATEMENT

The company's ultimate EC parent undertaking, Essilor International SA, includes a cash flow statement in its 1998 financial statements. Therefore, in accordance with Financial Reporting Standard No. 1 no such statement is required in these financial statements.

17 ULTIMATE PARENT UNDERTAKING AND RELATED PARTY TRANSACTIONS

The ultimate parent undertaking is Essilor International SA, a company incorporated in France.

Essilor International SA is the smallest and largest group for which group accounts are prepared.

Group accounts can be obtained from:

Essilor International SA 147 rue de Paris 94227 Charenton France.

The group has not disclosed transactions with any other group members on the grounds that 90% or more of the voting rights are controlled within the group, and that the consolidated accounts in which the group is included are publicly available.

18 IMMEDIATE PARENT UNDERTAKING

The immediate parent undertaking is Luxury Eyewear International BV, a company incorporated in Holland.

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