HOLDINGHAM GROUP LIMITED CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 30 June 2013

08/03/2014

COMPANIES HOUSE

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COMPANY INFORMATION

The Board of Directors

Sir John Rose (Chairman)

Niall FitzGerald KBE (resigned 31 July 2013)

Keth Craig

Sir Kieran Prendergast (resigned 28 February 2013)

Robert Webb QC Matthew Williams

Company Secretary

Charles Olver

Registered Office

34 Upper Brook Street

London W1K 7QS

Auditor

Chiene + Tait

Chartered Accountants & Statutory Auditor 61 Dublin Street Edinburgh EH3 6NL

Bankers

Coutts & Co 440 Strand London WC2R 0QS

Solicitors

Addleshaw Goddard

Milton Gate 60 Chiswell Street

London EC1Y 4AG

THE DIRECTORS' REPORT

YEAR ENDED 30 JUNE 2013

The directors have pleasure in presenting their report and the financial statements of the company and its subsidiary undertakings for the year ended 30 June 2013

Principal activity and change of name

The principal activity of the company and group during the year was the research and supply of information for the use of commerce

Business review

The directors are pleased to report a good set of results, with turnover increasing by 9% to £36 6m and profit for the financial year by 2% to £6 5m. The Board anticipates further growth in the year ahead.

Total dividends for the year amounted to £3 12 per share, particulars of which are detailed in Note 7 to the financial statements. The company's long leasehold property was revalued during the year, helping shareholders' funds increase from £11 9m to £16 5m.

Risk management

The Board continues to place great emphasis on risk management as an integral part of good corporate governance. They keep under constant review the major risks to which the company is exposed and are satisfied that a system of continuing assessment is in place to mitigate any exposure. Such risks include strategic, financial and operational considerations as well as other issues of vital importance to the company concerning reputation, conflicts of interest and compliance with applicable legal and regulatory requirements.

Financial risk management objectives and policies

The company manages its cash and borrowing requirements to maximise interest income and minimise interest expenses, whilst ensuring that the company has sufficient liquid resources to meet the operating needs of its business

Investment of cash surpluses are made through banks which must fulfill credit rating criteria approved by the Board

The Board satisfies itself as to the standing of potential clients. Receivable balances are monitored on an ongoing basis and provision is made for doubtful debts where necessary

The directors and their interests in the shares of the company

The directors who served the company during the year together with their beneficial interests in the shares of the company were as follows

	Ordinary shares of £0.10 each		
	At		
	30 June 2013	30 June 2012	
Sir John Rose (Chairman)	1,562	1,562	
Niall FitzGerald KBE	34,000	44,000	
Keith Craig	98,508	98,508	
Sir Kieran Prendergast	-	10,000	
Robert Webb QC	5,000	10,000	
Matthew Williams	1,562	1,562	

Sir Kieran Prendergast resigned as a director on 28 February 2013 and subsequent to the year end on 31 July 2013 Niall FitzGerald resigned as a director

THE DIRECTORS' REPORT (continued)

YEAR ENDED 30 JUNE 2013

Directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and of the company and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to

- · select suitable accounting policies and then apply them consistently,
- · make judgments and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group and the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors confirm that -

- as far as they are aware, there is no relevant audit information of which the company's auditor is unaware, and
- each director has taken all the steps he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditor is aware of that information

Auditor

Chiene + Tait are deemed to be re-appointed under section 487(2) of the Companies Act 2006

Signed by order of the directors

Charles Olver

Company Secretary

Approved by the directors on $\frac{23/10}{2013}$

INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF





We have audited the financial statements of Holdingham Group Limited for the year ended 30 June 2013 which comprise the Group Profit and Loss Account, the Group and Parent Company Balance Sheets, the Group Statement of Recognised Gains and Losses, the Group Cash Flow Statement, the Group and Parent Company Reconciliation of Movement in Shareholder Funds and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company and company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by the law, we do not accept or assume any responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement set out on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the group's and the parent company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' Report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the group's and of the parent company's affairs as at 30 June 2013 and of the group's profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF

HOLDINGHAM GROUP LIMITED (continued)



Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- · we have not received all the information and explanations we require for our audit

Malcoli useverdge

Malcolm Beverldge BA CA (Senior Statutory Auditor)
For and on behalf of
CHIENE + TAIT
Chartered Accountants & Statutory Auditor
61 Dublin Street
Edinburgh
EH3 6NL

13 NOVEMBER 2013

CONSOLIDATED PROFIT and LOSS ACCOUNT

For the year ended 30 June 2013

	Note	2013 £	2012 £
Turnover Cost of sales	2	36,599,698 (4,306,231)	33,634,272 (5,289,332)
Gross profit		32,293,467	28,344,940
Administrative expenses		(23,997,207)	(20,111,754)
Group operating profit	3	8,296,260	8,233,186
Interest receivable		81,309	71,025
Profit on ordinary activities before taxation		8,377,569	8,304,211
Taxation on profit on ordinary activities	6	(1,835,274)	(1,888,614)
Profit for the financial year	24	6,542,295	6,415,597

All of the activities of the group are classed as continuing

CONSOLIDATED STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES

As at 30 June 2013

	2013 £	2012 £
Profit for the financial year Unrealised surplus on revaluation	6,542,295	6,415,597
of long leasehold property	2,651,440	-
Total Recognised Profit for the financial year	9,193,735	6,415,597

CONSOLIDATED BALANCE SHEET

As at 30 June 2013

	Note	20.		20	
Fixed coasts		£	£	£	£
Fixed assets Tangible assets	8		6,475,177		2,386,391
Investments	10		157,487		157,487
mvesiments					
			6,632,664		2,543,878
Current assets					
Work in progress	12	146,873		98,013	
Debtors	13	9,904,720		9,556,257	
Cash at bank and in hand		12,149,850		12,653,351	
		22,201,443		22,307,621	
Creditors Amounts falling due					
within one year	14	(12,309,473)		(12,903,279)	
Net current assets		*************************************	9,891,970	***************************************	9,404,342
Total assets less current liabilities			16,524,634		11,948,220
Creditors Amounts falling due					
after more than one year	15		(9,406)		(9,406)
Net assets			16,515,228		11,938,814
Her assers			=======		=======
Capital and reserves					
Called up equity share capital	19		59,500		59,500
Share premium account	20		1,335,900		1,335,900
Capital redemption reserve	22		19,700		19,700
Revaluation reserve	23		2,651,440		-
Profit and loss account	24		22,412,626		17,637,056
			26,479,166		19,052,156
Own shares - Employee Benefit			-,,		, -
Trust	21		(9,963,938)		(7,113,342)
Shareholders' funds	25		16,515,228		11,938,814
			=======		=======

Approved by the Board of Directors and signed on its behalf by

Sır J Rose

23/10/ 2013

Company Registration Number - 03481321

The notes on pages 11 to 24 form part of these financial statements

COMPANY BALANCE SHEET

As at 30 June 2013

	Note	2	013	20 Resta)12 ated
		£	£	£	£
Fixed assets	_				0.070.450
Tangible assets Investments	9 11		5,958,625 538,557		2,376,150 472,312
Hivestinents					472,012
			6,497,182		2,848,462
Current assets					
Work In Progress	12	86,113		87,272	
Debtors	13	7,934,534		8,913,009	
Cash at bank and in hand		9,008,712		9,388,976	
C-dd A d		17,029,359		18,389,257	
Creditors Amounts due within one year	14	(8,781,875)		(10,642,759)	
Net current assets			8,247,484		7,746,498
Total assets less current					
liabilities			14,744,666		10,594,960
Creditors Amounts due after more					
than one year	15		(9,406)		(9,406)
Not access			44 725 260		40 ESE EEA
Net assets			14,735,260 ======		10,585,554
Capital and reserves					
Called up share capital	19		59,500		59,500
Share premium account	20		1,335,900		1,335,900
Capital redemption reserve	22		19,700		19,700
Revaluation reserve Profit and loss account	23 24		2,651,440 20,632,658		16,283,796
Profit and loss account	24		20,032,036		10,203,790
Own shares Employee Books			24,699,198		17,698,896
Own shares – Employee Benefit Trust	21		(9,963,938)		(7,113,342)
Shareholders' funds	25		14,735,260		10,585,554
			=======		=======

Approved by the Board of Directors and signed on its behalf by

Sir J R

Company Registration Number - 03481321

The notes on pages 11 to 24 form part of these financial statements

CONSOLIDATED CASH FLOW STATEMENT

For the year ended 30 June 2013

	Note	2013 £	2012 £
Net cash inflow from operating activities	26(ı)	9,294,817	11,170,530
Returns on investments and servicing of finance interest received		92,066	60,432
Taxation		(2,151,473)	(2,000,898)
Capital expenditure Payments to acquire tangible fixed assets		(1,824,056)	(375,238)
Equity dividends paid		(1,671,008)	(2,762,456)
Cash inflow before financing		3,740,346	6,092,370
Management of liquid resources Amounts withdrawn from/(placed on) deposit		1	(3,500,001)
Financing Net (purchase)/sale of shares by Employee Benefit Trust		(4,243,848)	236,014
(Decrease)/increase in cash	26(11)	(503,501) ======	2,828,383 ======

NOTES to the FINANCIAL STATEMENTS

For the year ended 30 June 2013

1. Accounting policies

Accounting convention

The financial statements are prepared under the historical cost convention, as modified by the revaluation of certain fixed assets, and in accordance with applicable accounting standards

Basis of consolidation

The consolidated financial statements incorporate the financial statements of the company for the year ended 30 June 2013 and of its subsidiary companies, Holdingham Group (Asia) Pte Limited, Holdingham Group (North America) Limited, Chai Consulting Limited (Guernsey) and Holdingham Group Japan KK for the same period

The company has taken advantage of the exemptions under section 408 of the Companies Act 2006 not to prepare an individual profit and loss account for the parent company. The profit for the year dealt with in the financial statements of the company was £6,115,587 (2012 £4,936,254).

Going Concern

The financial statements have been prepared on a going concern basis. The directors have assessed the Group and Parent Company's ability to continue as a going concern and have reasonable expectation that the Group and Parent Company has adequate resources to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis of accounting in preparing these financial statements.

Turnover

Turnover represents the amounts derived from the provision of research and information supply services which fall within the company's ordinary activities stated net of value added tax

Tangible fixed assets

All fixed assets are initially recorded at cost

Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows

Leasehold Improvements

Shorter of life of lease or 10% Straight line

Office Equipment Furniture and Fittings Computer Equipment

25% Straight line 20% Straight line

33% Straight line

Depreciation is not charged on long leasehold property as the charge would be immaterial due to the length of the useful economic life of the property and the estimated residual value

In accordance with Financial Reporting Standard 15 an impairment review under Financial Reporting Standard 11 is performed on the long leasehold property. During the year the directors obtained a valuation of the property as part of this review and agreed that it was appropriate to reflect this value within the financial statements as detailed in notes 8 and 9.

The directors undertook a review of the group's depreciation policies during the year and it was agreed that it was appropriate to amend these from a reducing balance basis to a straight line basis. The directors believe that the revised policy more accurately reflects the useful economic lives of the assets. The directors also reviewed the net book value of the existing assets and impaired these in line with their estimate of their current net book value. This has resulted in an additional depreciation charge during the year of £79,829.

Work in progress

Work in progress is valued on the basis of the lower of direct costs and net realisable value

NOTES to the FINANCIAL STATEMENTS (Contd)

For the year ended 30 June 2013

1. Accounting policies (Contd)

Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease

Pension costs

The company contributes to various Personal Pension Plans including a group scheme. The annual contributions payable are charged to the profit and loss account

Deferred taxation

Deferred tax is provided on the liability method to take account of timing differences between the treatment of certain items for accounting purposes and the treatment for tax purposes. Tax deferred is accounted for in respect of all material timing differences. Deferred tax assets are only recognised to the extent that they are regarded as recoverable.

Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the balance sheet date, or where appropriate at the forward contract rate. For transactions in foreign currencies where no foreign currency bank account exists, these are recorded at the rate ruling at the date of the transaction.

Financial instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as either financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

Investments

Investments held as fixed assets are stated at cost less provision for any permanent diminution in value

Share-based payments

In accordance with FRS 20 the company reflects the economic cost of awarding shares and options to employees by recording an expense in the profit and loss account equal to the fair value of the benefit awarded, fair value being determined by reference to option pricing models. The expense is recognised in the profit and loss account over the vesting period.

The calculation of the fair values of the share options issued by the company has been based upon the Black-Scholes pricing model together with a number of subjective assumptions, the most significant of which is that the expected volatility of the company's shares will be 40%

Employee Benefit Trust

The assets and liabilities of the Holdingham Group Employee Benefit Trust are included in the financial statements. Any assets of the Employee Benefit Trust cease to be recognised on the balance sheet when the assets vest unconditionally in beneficiaries. The cost of company shares held by the Employee Benefit Trust at the year end is shown as a deduction against shareholders' funds.

Prior year adjustment

During the year the directors took the decision that it was appropriate to raise a charge to the subsidiary undertakings in respect of all shares issued in the parent undertaking to employees of the subsidiary undertakings. This policy has also been applied to all previous shares issued. The change in policy has no impact on the statutory profit and loss reported for either the group or company. However, the retained profit of the company brought forward and the amounts due by subsidiary undertakings have been restated to reflect the recharge to these undertakings amounting to £1,315,919.

NOTES to the FINANCIAL STATEMENTS (Contd)

For the year ended 30 June 2013

2. Turnover

Geographical Segments

The directors are of the opinion that disclosure of segmental information would be prejudicial to the group's interests, and consequently such information has not been disclosed

3. Operating profit	2013 £	2012 £
This is stated after charging	L	L
Depreciation of own fixed assets	386,710	130,485
Operating lease/rental – property	869,553	193,308
Auditor's remuneration — as auditors	14,250	13,500
- for other services	45,468	43,359
Net (gain)/loss on foreign currency translation	(38,383)	25,486
	======	======
4. Particulars of employees		
The aggregate payroll costs were	2013	2012
The aggregate payou assis were	£	£
Wages and salaries	11,714,604	10,679,539
Social security costs	1,180,942	1,209,840
Other pension costs	621,775	529,154
Equity-settled share based payments	1,297,535	1,214,475
	14,814,856	13,633,008
	=======	======
	No	No
The average number of employees during the year	64	56
	======	255555
5. Directors' remuneration		
The directors' aggregate remuneration in respect of qualifying services well	·e	
	2013 £	2012 £
Remuneration receivable	1,327,618	1,228,917
Value of company pension contributions to money purchase schemes	22,000	8,332
	1,349,618	1,237,249
m	======	======
Remuneration of highest paid director:	2013	2012
	£	£
Total remuneration (excluding pension contributions)	1,175,618	1,125,667
Value of company pension contributions to money purchase schemes	22,000	8,332
	1,197,618	1,133,999
	======	=======

NOTES to the FINANCIAL STATEMENTS (Contd)

For the year ended 30 June 2013

5. Directors' remuneration (Contd)

The number of directors who accrued benefits under company pension schemes was as follows

• • • • • • • • • • • • • • • • • • • •		
	2013 No	2012 No
	NO	NO
Money purchase schemes	1	1
	==	==
The number of directors who exercised share options during the year were	as follows	
	2013	201
	No	No
Directors who exercised share options	_	2
<u></u>	==	==
6 Tax on profit on ordinary activities		
	2013	2012
	£	£
(a) Analysis of charge in the year		
Current tax		
UK Corporation tax based on the results for the year at 24%/23%		
(2012 26%/24%)	1,266,610	2,417,064
Under provision in prior year	76,714	799
Total current tax	1,343,324	2,417,863
Deferred tax		
Origination and reversal of timing differences – current year	476,192	(522,143)
Origination and reversal of timing differences – prior year	15,758	(7,106)
Tax in profit on ordinary activities	1.835,274	1,888,614
Tax in profit on ordinary dodivision	======	======
(b) Factors affecting current tax charge		
Profit on ordinary activities before taxation	8,377,569	8,304,211
1 10 m of 5 m of	======	======
Profit on ordinary activities by rate of tax	1,989,730	2,117,801
Expenses not deductible for tax purposes	179,426	162,571
Equity-settled share-based payments	252,359	215,017
Losses brought forward	(13,619)	(20,634)
Capital allowances for period in excess of depreciation	22,704	(7,960)
Other timing differences	(520,511)	506,430
Employee share deductions	(403,082)	(217,044)
Adjustment to tax charge in respect of previous periods	76,714	799
Tax rate differences	(240,397)	(339,117)
•	1,343,324	2,417,863
	=======	

NOTES to the FINANCIAL STATEMENTS (Contd)

For the year ended 30 June 2013

7. Dividends

Equity dividends	2013 £	2012 £
Interim dividend paid of £1 68 per share (2012 £3 32 per share) Second interim dividend paid of £1 44 per share (2012 £1 92 per share)	922,474 748,534	1,736,871 1,025,585
	1,671,008	2,762,456 ======

The directors proposed an interim dividend in July 2013 of £2 66 (2012 £1 68) per share

8. Tangible fixed as:	sets (Group)					
-	Long Leasehold Property £	Short Leasehold Property £	Office Equipment £	Furniture & Fittings £	Computer Equipment £	Total £
Cost or valuation						
At 1 July 2012	2,133,997	-	103,033	130,990	663,595	3,031,615
Additions	288,032	1,068,112	80,200	223,901	163,811	1,824,056
Revaluation	2,438,198	-	-	-	-	2,438,198
At 30 June 2013	4,860,227	1,068,112	183,233	354,891	827,406	7,293,869
Depreciation						
At 1 July 2012	137,204	-	77,759	98,917	331,344	645,224
Charge for the year	76,038	76,174	23,025	36,424	175,049	386,710
Revaluation	(213,242)	-	•	•	•	(213,242)
At 30 June 2013		76,174	100,784	135,341	506,393	818,692
Net book value						
At 30 June 2013	4,860,227	991,938	82,449	219,550	321,013	6,475,177
		=======	======	======	=======	======
At 30 June 2012	1,996,793	-	25,274	32,073	332,251	2,386,391
	=======	=======	======	======	======	======

On 31 May 2013 the long leasehold property was valued at £5,650,000 by Piers Saunders MRICS and Rupert De Barr FRICS (RICS registered valuers) for Cushman & Wakefield LLP. The basis of valuation is open market value, being market value with the special assumption that all proposed refurbishment works have been completed. The directors are satisfied that this value is an appropriate value, however, as at the year end they have excluded from the valuation all costs anticipated to the completion of the refurbishment. The historical cost of the long leasehold properties at 30 June 2013 was £2,422,029 (2012 £2,133,997).

NOTES to the FINANCIAL STATEMENTS (Contd)

For the year ended 30 June 2013

9 Tangible fixed assets (Company)

	Long Leasehold Property	Short Leasehold Property	Office Equipment £	Furniture & Fittings	Computer Equipment £	Total £
Onet en velvetion	L	£	L.	L	L	~
Cost or valuation	2 422 007		92,996	130,990	659,341	3,017,324
At 1 July 2012	2,133,997	720.000	•	•	•	
Additions	288,032	738,968	38,960	114,632	90,260	1,270,852
Revaluation	2,438,198	-		_	-	2,438,198
At 30 June 2013	4,860,227	738,968	131,956	245,622	749,601 	6,726,374
Depreciation						
At 1 July 2012	137,204	-	74,887	98,917	330,166	641,174
Charge for year	76,038	50,237	18,151	29,392	165,999	339,817
Revaluation	(213,242)	-	-	-	-	(213,242)
At 30 June 2013	-	50,237	93,038	128,309	496,165	767,749
Net book value At 30 June 2013	4,860,227 ======	688,731 ======	38,918	117,313	253,436 ======	5,958,625 ======
At 30 June 2012	1,996,793	-	18,109 == == ==	32,073	329,175 ======	2,376,150

On 31 May 2013 the long leasehold property was valued at £5,650,000 by Piers Saunders MRICS and Rupert De Barr FRICS (RICS registered valuers) for Cushman & Wakefield LLP. The basis of valuation is open market value, being market value with the special assumption that all proposed refurbishment works have been completed. The directors are satisfied that this value is an appropriate value, however, as at the year end they have excluded from the valuation all costs anticipated to the completion of the refurbishment. The historical cost of the long leasehold properties at 30 June 2013 was £2,422,029 (2012 £2,133,997).

10. Investments (Group)

	Unlisted Investments £	Manuscripts and Antiques £	Total £
Cost At 1 July 2012 and 30 June 2013	82,190	75,297 	157,487
Net book value	82,190	75,297	157,487
At 30 June 2013	======	======	======
At 30 June 2012	82,190	75,297	157,487
	======	======	======

NOTES to the FINANCIAL STATEMENTS (Contd)

For the year ended 30 June 2013

11. Investments (Company)

	Shareholdings in Group Companies £	Unlisted Investments £	Manuscripts and Antiques £	Total £
Cost				
At 1 July 2012	314,825	82,190	75,297	472,312
Additions	66,245	-	-	66,245
				500 557
At 30 June 2013	381,070	82,190	75,297	538,557
Net book value				
At 30 June 2013	381,070	82,190	75,297	538,557
	=====		======	
At 30 June 2012	314,825	82,190	75,297	472,312
	======	======	=======	======

Investments in subsidiaries during the year consisted of 100% of the issued share capital of Holdingham Group (Asia) Pte Ltd., a company incorporated in Singapore, Holdingham Group (North America) Limited, a company incorporated in the USA, Chai Consulting Limited, a company incorporated in Guernsey and Holdingham Group Japan KK, a company incorporated in Japan Holdingham Group Japan KK was incorporated on 9 May 2013 and commenced trading on 14 August 2013

In addition, the company also owns 100% of the issued share capital of Voyager Business Consulting Limited, Hakluyt & Company Limited and Pelorus Research Limited. These companies are all incorporated and registered in England and Wales and were all dormant throughout the year to 30 June 2013.

12. Work In Progress

12. HOR III i Togrado	:	2013	2012			
	Group	Company	Group	Company		
	£	£	£	£		
Work in progress	146,873	86,113	98,013	87,272		
	======	======	=======	======		
13. Debtors						
	2	013	20	2012		
	Group	Company	Group	Company (restated)		
	£	£	£	£		
Trade debtors	7,602,993	4,149,829	5,951,795	4,042,885		
Amounts owed by group undertakings	•	2,059,979	•	1,778,489		
S455 tax recoverable	225,000	225,000	225,000	225,000		
Other debtors	365,538	836	107,745	4,827		
Director's loan	-	-	900,000	900,000		
Prepayments and accrued income	1,340,149	1,127,850	1,508,727	1,098,818		
Deferred tax asset (note 16)	371,040	371,040	862,990	862,990		
	9,904,720 ======	7,934,534	9,556,257	8,913,009		

The director's loan related to a loan to Niall FitzGerald of £Nil (2012 £900,000) An amount of £900,000 was written off during the financial year Interest was accrued on the loan at the rate of 4% per annum. As at 30 June 2013, interest of £27,000 (2012 £27,000) has been accrued and is included within prepayments and accrued income

NOTES to the FINANCIAL STATEMENTS (Contd)

For the year ended 30 June 2013

14.	Creditors:	Amounts	falling	due	within	one	year
-----	------------	----------------	---------	-----	--------	-----	------

2013		2012	
Group	Company	Group	Company
£	£	£	£
1,471,341	1,271,577	1,049,065	899,625
-	30,751	=	123,265
899,811	83,220	1,482,960	935,965
644,071	615,967	645,088	645,133
1,224	1,224	1,136	1,136
9,293,026	6,779,136	9,725,030	8,037,635
12,309,473 ======	8,781,875 ======	12,903,279	10,642,759
	Group £ 1,471,341 899,811 644,071 1,224 9,293,026	Group £ £ 1,471,341 1,271,577 - 30,751 899,811 83,220 644,071 615,967 1,224 1,224 9,293,026 6,779,136	Group £ £ £ £ 1,471,341 1,271,577 1,049,065 - 30,751 899,811 83,220 1,482,960 644,071 615,967 645,088 1,224 1,24 1,136 9,293,026 6,779,136 9,725,030

15 Creditors: Amounts falling due after more than one year

•	2	013	20 ⁻	12
Preference share capital – authorised, issued and fully paid 10% £0 10 non-redeemable preference shares				
, , , , , , , , , , , , , , , , , , ,	Shares	£	Shares	£
At 1 July 2012 and 30 June 2013	94,060	9,406	94,060	9,406
•	=	======	======	======

The 10% preference shares of £0 10 are non-redeemable. Shareholders are entitled to a dividend at 10% per annum on the par value of the shares payable on 31 July each year and the shares have accordingly been classified as a financial liability. These shares do not carry any voting rights. On winding up of the company, non-redeemable preference shareholders will receive £64 per share prior to any repayment to Ordinary shareholders. The holders of the preference shares have waived their right to receive the dividend.

16. Deferred tax

	2	2013		2012		
	Group £	Company £	Group £	Company £		
The deferred tax included in the batance sheet is as follows						
Provision for deferred tax	(371,040) ======	(371,040) ======	(862,990) ======	(862,990) =====		
The movement in the deferred taxation account during the year was						
Balance brought forward Profit and loss account movement	(862,990)	(862,990)	(333,741)	(333,741)		
arising during prior year Profit and loss account movement	15,758	15,7 58	(7,106)	(7,106)		
arising during the year	476,192	476,192	(522,143)	(522,143)		
Balance carned forward	(371,040) ======	(371,040) ======	(862,990) ======	(862,990) ======		

NOTES to the FINANCIAL STATEMENTS (Contd)

For the year ended 30 June 2013

16. Deferred tax (Contd)

The balance of the deferred taxation account consists of the tax effect of timing differences in respect of

	2013			2012	
	Group	Company	Group	Company	
	£	£	£	£	
Excess of taxation allowances over					
depreciation on fixed assets	54,568	54,568	33,819	33,819	
Short term timing differences	(425,608)	(425,608)	(896,809)	(896,809)	

	(371,040)	(371,040)	(862,990)	(862,990)	
	======	======	======	======	

17. Pensions

The company contributes to various Personal Pension Plans including a group scheme. The pension cost charge represents contributions payable by the company to the Plans and amounted to £621,775 (2012 £529,154). At 30 June 2013 pension contributions of £423,886 were outstanding (2012 £366,465).

18. Commitments under operating leases

At 30 June 2013 the group and company had annual commitments under non-cancellable operating leases as set out below

	Land and Buildings Group £	2013 Land and Buildings Company £	Land and Buildings Group £	2012 Land and Buildings Company £
Operating leases which expire				
In less than one year	-	-	193,308	173,507
Within 1 to 2 years	571,000	571,000	-	-
Within 2 to 5 years	138,283	•	-	-
Over 5 years	210,919	•	-	-

	920,202	571,000	193,308	173,507
	======	======	======	======

The company's operating lease for land and buildings relates to rent for premises in London. The group operating lease commitment includes the rent of serviced office and other accommodation in Singapore and the USA.

NOTES to the FINANCIAL STATEMENTS (Contd)

For the year ended 30 June 2013

19. Share capital

Allotted, called up and fully paid:	2	013		2012
	No	£	No	£
Ordinary shares of £0 10 each	595,000 ======	59,500 ======	595,00 =====	0 59,500 = ======
20. Share premium account				
			2013 £	2012 £
Share premium account		1,33 ===	5,900 =====	1,335,900
21. Employee Benefit Trust (Group and Company)			2013	2012
			£	£
Own shares - Employee Benefit Trust		9,9 =	963,938 ======	7,113,342 ======

The Employee Benefit Trust holds shares solely for distribution to employees. During the year the Trust purchased 67,863 shares in the company and distributed 34,780 (2012 42,932) shares to employees. At 30 June 2013 the Trust held 78,991 ordinary shares of £010 each and 94,060 preference shares of £010 each (2012 45,908 ordinary shares and 94,060 preference shares) which had not vested in the employees and in accordance with the provisions of UITF 38 the cost of those shares held is deducted from shareholders' funds

22. Capital redemption reserve	2013 £	2012 £
Capital redemption reserve	19,700 =====	19,700 =====
23. Revaluation reserve	2013 £	2012 £
At 1 July 2012 Revaluation of properties 2,6	- 651,440 	*
. 11 00 00110 20 10	651,440 =====	-

NOTES to the FINANCIAL STATEMENTS (Contd)

For the year ended 30 June 2013

24. Profit and loss account

24. Front and 1033 account	Group	2013 Company	Group	2012 Company (restated)			
	£	£	£	£			
Balance at 1 July 2012 (restated)	17,637,056	16,283,796	13,514,198	13,640,281			
Profit for the year	6,542,295	6,115,587	6,415,597	4,936,254			
First interim dividend paid	(922,474)	(922,474)	(1,736,871)	(1,736,871)			
Second interim dividend paid	(748,534)	(748,534)	(1,025,585)	(1,025,585)			
Loss on sale of own shares – EBT	(1,393,252)	(1,158,252)	(744,758)	(373,395)			
	21,115,091	19,570,123	16,422,581	15,440,684			
Recognition of equity settled share based	4 007 505	4 000 525	4 044 475	042 442			
payments and contributions	1,297,535	1,062,535	1,214,475	843,112			
Balance carried forward at 30 June 2013	22,412,626	20,632,658	17,637,056	16,283,796			
		======	======	======			
25. Reconciliation of movements in share	25. Reconciliation of movements in shareholders' funds						
	_	2013	_	2012			
	Group	Company	Group	Company			
	£	£	£	(restated)			
Profit for the year	6,542,295	6,115,587	6,415,597	4,936,254			
First interim dividend paid	(922,474)	(922,474)	(1,736,871)	(1,736,871)			
Second interim dividend paid	(748,534)	(748,534)	(1,025,585)	(1,025,585)			
Loss on sale of own shares – EBT Recognition of equity settled share based	(1,393,252)	(1,158,252)	(744,758)	(373,395)			
payments and contributions	1,297,535	1,062,535	1,214,475	843,112			
Reclassification of Ordinary shares	-	-	(9,406)	(9,406)			
Revaluation of properties	2,651,440	2,651,440					
	7,427,010	7,000,302	4,113,452	2,634,109			
Movement on own shares - Employee	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	.,	.,,	, ,			
Benefit Trust (below)	(2,850,596)	(2,850,596)	980,772	980,772			
Net addition to shareholders' funds	4,576,414	4,149,706	5,094,224	3,614,881			
Opening shareholders' funds (restated)	11,938,814	10,585,554	6,844,590	6,970,673			
opening shareholders failed (restates)							
Closing shareholders' funds	16,515,228	14,735,260	11,938,814	10,585,554			
	=======	***===	======	======			
Movement on own shares – Employee Be	enefit Trust						
• •		2013		2012			
	Group	Company	Group	Company (restated)			
	£	£	£	£			
Purchase of own shares	(4,642,730)	(4,642,730)	(1,087,657)	(1,087,657)			
Sale of own shares	398,882	633,882	1,323,671	1,695,034			
Loss on sale of own shares	1,393,252	1,158,252	744,758	373,395			
Movement in year	(2,850,596)	(2,850,596)	980,772	980,772			
Balance brought forward	(7,113,342)	(7,113,342)	(8,094,114)	(8,094,114)			
Balance carried forward	(9,963,938)	(9,963,938)	(7,113,342)	(7,113,342)			
	=======	=======	=======	========			

NOTES to the FINANCIAL STATEMENTS (Contd)

For the year ended 30 June 2013

26. Notes to the cash flow statement

(i) Reconciliation of operating profit to net cash inflow from operating activities

		2013 £	2012 £		
Operating profit Depreciation Decrease/(increase) in work in progress Increase in debtors (Decrease)/increase in creditors Equity share based payments		(10,657)	130,485		
Net cash inflow from operating activities		9,294,817 =======	11,170,530 ======		
(ii) Reconciliation of net cash flow to movement in net funds					
(Decrease)/increase in cash		(503,501)	6,328,384		
Change in net funds		(503,501)	6,328,384		
Opening net funds		12,653,351	6,324,967		
Closing net funds		12,149,850	12,653,351		
(iii) Analysis of changes in net funds	At 1 July 2012	Cash Flows			
	£	£	£		
Cash at bank and in hand Short-term deposits	6,653,350 6,000,001		6,149,850 6,000,000		
Total	12,653,351	(503,501)	12,149,850		

27. Capital commitments

Amounts of £789,773 were contracted for but not provided in the financial statements at 30 June 2013 (2012 - £Nil)

NOTES to the FINANCIAL STATEMENTS (Contd)

For the year ended 30 June 2013

28. Equity settled share based payment transactions

Certain employees hold options to subscribe for shares in the company at prices ranging from £0 00 to £41 00 under share options granted up until 30 June 2013

The remaining options outstanding under approved schemes at 30 June 2013 are shown below

Number o	of shares	Option exercise		
2013	2012	price	Date granted	Option exercise period
1,633	1,633	£12 24	Apr 2006	Dec 2008 - Dec 2013
4,266	4,266	£15 00	May 2007	Apr 2010 - Apr 2015
4,000	4,000	£18 80	Nov 2007	Nov 2010 - Nov 2015
1,646	2,115	£26 00	Nov 2008	Nov 2011 - Nov 2016
3.985	3,985	£0 00	Mar 2010	Mar 2013 - Mar 2018
2,900	2,900	£0 00	Oct 2010	Sep 2013 - Sep 2018
2,440	2,440	£0 00	Aug 2011	Aug 2014 - Aug 2019
20,870	21,339			
=====	======			

The remaining options outstanding under unapproved schemes at 30 June 2013 are shown below

Number	nber of shares Option exercise					
2013	2012	price	Date granted	Option exercise period		
-	15,840	£12 24 - £15 30	Apr 2006	Apr 2006 - Dec 2013		
10.666	10.666	£15 00 - £18 75	May 2007	May 2007 - Apr 2015		
2,745	2.745	£18 80 - £23 50	Nov 2007	Nov 2007 - Nov 2015		
610	610	£32 80 - £41 00	Dec 2009	Dec 2012 - Dec 2017		
2.646	2,646	£32 80 - £41 00	Sep 2010	Sep 2013 - Sep 2018		
510	510	£39 20 - £41 00	Nov 2010	Nov 2013 - Nov 2018		
510	510	£39 20 - £41 00	Dec 2010	Dec 2013 - Dec 2018		
17,687	33,527					
======	=====					

The options granted in both the year to 30 June 2013 and 30 June 2012 were issued at nil cost Consequently there was therefore no requirement in either year to apply a mathematical model to their valuation

NOTES to the FINANCIAL STATEMENTS (Contd)

For the year ended 30 June 2013

28. Equity settled share based payment transactions (contd)

Further details of the two share option plans are as follows

Tartifer details of the two share option plans are	Number of options	2013 Weighted average	Number of options	2012 Weighted average
Outstanding at start of year	54,866	£13 97	69,537	£16 71
Granted	12,301	£0 00	2,440	£0 00
Forfeited	•	£0 00	1,064	£18 80
Exercised	28,610	£7 20	16,047	£23 41
Outstanding at end of year	38,557	£14 53	54,866	£13 97
Exercisable at end of year	29,551	£14 67	41,265	£15 02

The weighted average remaining contractual life of share options outstanding at 30 June 2013 was 3 1 years (2012 3 3 years)

29. Ultimate controlling party

There is no ultimate controlling party