# AGM Batteries Limited Annual report and financial statements for the year ended 31 March 2013

Company Number: 03479383

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# Annual report and financial statements for the year ended 31 March 2013

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# Officers and professional advisers for the year ended 31 March 2013

#### **Directors**

Mr M G Maine Mr R W Zuidema

### **Company Secretary**

Jordan Company Secretaries Ltd

#### **Registered Office**

21 St Thomas Street Bristol Avon BS21 6JS

#### **Independent Auditors**

Ernst & Young LLP
The Paragon
Counterslip
Bristol
BS1 6BX

### Directors' report for the year ended 31 March 2013

The directors present their annual report and the audited financial statements of the company for the year ended 31 March 2013 The company's registered number is 03479383

#### Principal activities

The principal activity of the company is the design, manufacture and sale of lithium-ion cells to meet the diverse requirements of industrial and military markets

#### Business review and future developments

AGM Batteries Limited had a positive year with a 33% increase in revenue over the previous year. A slight reduction in sales for UK MOD tactical communications was offset by an increase in US border surveillance sales. However, this resulted in a loss of £0 1M driven mainly by exceptional cost items totalling £0 5M.

#### Key performance indicators

Given the straightforward nature of the business, the directors are of the opinion that analysis using key performance indicators is not necessary for an understanding of the development, performance or position of the business

#### Principal risks and uncertainties

The key business risks affecting the Company are managed at the ABSL Power Solutions Ltd group level, rather than an individual business unit level. Therefore, the directors believe that a discussion of the group's risks would not be appropriate for the understanding of the development, performance or position of AGM Batteries Limited.

#### Financial risk management

The company recognises its operations expose it to a variety of financial risks. The company has in place policies to manage such risks which are periodically reviewed at Group level.

#### Results and dividends

The loss for the financial year amounted to £147,471 (2012 £418,663)

The directors do not recommend the payment of a dividend (2012 £nil)

#### Research and development

Research and development expenditure during the year amounted to £1,810 (2012 £22,797)

#### **Environmental safety and health**

The directors take their responsibility in this area seriously and have in place appropriate reporting procedures which ensure that all incidents are notified and actions reviewed. The RoHS, WEEE and COSHH directives are all complied with as appropriate

#### **Directors**

The directors who held office during the year and since then to the date of signing these financial statements are shown on page 1

# Directors' report for the year ended 31 March 2013 (continued)

#### Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- · select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Auditors and disclosure of information to auditors

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware and each of the directors believes that all the steps have been taken that ought to have been taken as a director in order to make them aware of any relevant audit information and to establish that the company's auditors are aware of that information

On behalf of the Board

Mr M G Maine
Director

**20** August 2013

### Independent auditors' report

We have audited the financial statements of AGM Batteries Limited for the year ended 31 March 2013 which comprise the Profit and Loss Account, the Balance Sheet and the related notes 1 to 18 The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 3 the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the director's report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 March 2013 and of its loss for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

# Independent auditors' report (continued)

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- · we have not received all the information and explanations we require for our audit

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Ken Griffin (Senior Statutory Auditor)
For and on behalf of Ernst & Young LLP
Statutory Auditor
Bristol

23 August 2013

# Profit and loss account for the year ended 31 March 2013

		2013	2012
	Note	£	£
Turnover	2	1,610,816	1,229,051
Cost of sales		(1,577,913)	(1,613,976)
Gross profit / (loss)		32,903	(384,925)
Administrative expenses		(180,374)	(33,738)
Operating loss	6	(147,471)	(418,663)
Loss on ordinary activities before taxation		(147,471)	(418,663)
Tax on loss on ordinary activities	8	-	
Loss for the financial year	15	(147,471)	(418,663)

All activities of the company are continuing

The company has no recognised gains and losses other than the loss above and, therefore, no separate statement of total recognised gains and losses has been presented

# Balance sheet as at 31 March 2013

		2013	<b>2013</b> 20	2012
	Note	£	£	
Fixed assets				
Tangible assets	9	•	234,293	
Current assets				
Stocks	10	•	448,361	
Debtors	11	49,492	207,512	
		49,492	655,873	
Creditors amounts falling due within one year	12	(2,300,264)	(2,993,467)	
Net current liabilities		(2,250,772)	(2,337,594)	
Total assets less current liabilities		(2,250,772)	(2,103,301)	
Capital and reserves				
Called up share capital	14	4,064,000	4,064,000	
Profit and loss account	15	(6,314,772)	(6,167,301)	
Total shareholders' deficit	16	(2,250,772)	(2,103,301)	

The financial statements on pages 6 to 17 were approved by the Board of Directors on 20 August 2013 and were signed on its behalf by

Mr M G Maine Director

Company Number 03479383

# Notes to the financial statements for the year ended 31 March 2013

### 1 Accounting policies

These financial statements are prepared on the going concern basis, under the historical cost convention and in accordance with the Companies Act 2006 and applicable Accounting Standards in the United Kingdom. The principal accounting policies are set out below.

#### Going concern basis of accounting

In the year to 31 March 2013 the company incurred a loss of £147,471 and at the balance sheet date its total liabilities exceeded its total assets by £2,250,772

The company has met its day to day working capital requirements and has the provision of working capital facilities supported by EnerSys Holdings UK Ltd, the parent of our parent company, ABSL Power Solutions Limited The directors of that company have confirmed to the directors of AGM Batteries Limited that they will continue to provide financial support to the company for the foreseeable future

In the light of the information currently available to them, the directors believe that the company's parent company will support it in providing adequate funds to meet its day to day obligations. On this basis, the directors consider it appropriate to prepare the financial statements on a going concern basis. Should the parent company not support the company, adjustments would be necessary to record the additional liabilities and write down the assets to their recoverable amount. It is not practicable to quantify these possible adjustments.

#### Related party transactions

The company is a wholly owned subsidiary of its immediate parent company, ABSL Power Solutions Limited and is included in the consolidated financial statements of EnerSys Inc which are publicly available from 2366 Bernville Rd, Reading, Pennsylvania, 19605, USA F4 Consequently, the company is exempt under the terms of Financial Reporting Standard 8 "Related Party Transactions" from disclosing related party transactions with ABSL Power Solutions Limited

#### Cash flow statement

The company is a wholly owned subsidiary of ABSL Power Solutions Limited and the cash flows of the company are included in the consolidated group cash flow statement of EnerSys Inc Consequently the company has taken advantage of the exemption from preparing a cash flow statement under the terms of Financial Reporting Standard 1 (revised 1996) "Cash Flow Statements"

#### Tangible assets

Tangible assets are recorded at cost less accumulated depreciation. Cost includes the original purchase price of the asset and the costs attributable to bringing the asset to its working condition for its intended use.

Depreciation is provided to write off the cost, less their estimated residual values, on a straight-line basis, over the estimated useful economic lives of the assets. Assets in the course of construction are not depreciated. The periods of depreciation are as follows:

Plant and equipment

5 - 20 years

# Notes to the financial statements for the year ended 31 March 2013 (continued)

### 1 Accounting policies (continued)

#### Tangible assets (continued)

The fixed assets have been subjected to an impairment review under the requirements of UK GAAP (FRS 11 "Impairment of Fixed Assets and Goodwill") and an exceptional impairment charge of £191,542 has been made in the year ending 31 March 2013 (2012 £ Nil impairment)

#### **Stocks**

Stocks are valued at the lower of cost and net realisable value with due allowance for any obsolete or slow moving items. For finished goods, cost comprises purchase cost plus production and related overheads.

Stocks have been subjected to a slow moving and obsolescence review and an exceptional charge of £252,136 has been made in the year ending 31 March 2013 (2012 £37,984)

#### **Deferred taxation**

Deferred tax is recognised without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes which have arisen but not reversed by the balance sheet date, except as otherwise required by FRS 19 "Deferred Tax". A net deferred tax asset is regarded as recoverable and therefore recognised only when, on the basis of all available evidence, it can be regarded as more likely than not there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date. Deferred tax is measured on an undiscounted basis

#### **Government grants**

- Capital based government grants are included within deferred grant income in respect of capital
  expenditure in the balance sheet and credited to operating profit over the estimated useful economic
  lives of the assets to which they relate
- II) Working capital and revenue based government grants are credited to operating profit to match the expenditure to which they relate. Any amounts received that are unrecognised in the period are included within creditors in the balance sheet.

#### Research and development expenditure

Expenditure on research and development is written off to the profit and loss account as incurred

#### Foreign currencies

All transactions denominated in foreign currencies are translated into sterling at the exchange rate ruling on the date of the transaction

Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated at the exchange rate ruling at the balance sheet date. All foreign exchange differences are taken to the profit and loss account in the period in which they arise

# Notes to the financial statements for the year ended 31 March 2013 (continued)

### 1 Accounting policies (continued)

#### Leases

Operating rentals are charged to profit and loss account on a straight-line basis over the lease term

#### Post retirement benefits

The parent company operates a defined contribution scheme for all employees, including those whose costs are charged to AGM Batteries Limited. Contributions in relation to the defined contribution scheme are charged to the profit and loss account as incurred and are disclosed in note 4.

#### **Turnover**

Turnover is generated from the principal activities of the company and represents amounts (excluding value added tax) earned in respect of products delivered and services rendered to customers net of trade discounts

#### 2 Turnover

Turnover arises from the principal activity, and can be analysed by geographical destination as follows

	2013	2012
	£	£
United Kingdom	129,783	488,689
Europe	621,680	482,133
United States of America	859,353	176,429
Rest of World	•	81,800
	1,610,816	1,229,051

# 3 Information regarding directors and employees

	2013	2012
	£	£
Directors' emoluments	-	
Aggregate directors' emoluments	•	-

# Notes to the financial statements for the year ended 31 March 2013 (continued)

# 3 Information regarding directors and employees (continued)

No directors (2012 no directors) were remunerated through this company. The above emoluments do not include the emoluments of any other director who is remunerated elsewhere as it is not possible to determine the extent of their time working for this company.

The average monthly number of persons (including executive directors) employed by the company during the year was

	2013	2012
By activity		
Production	6	6
Administration	1	2
	7	8
Employee costs in the year were as follows		
	2013	2012
	£	£
Staff costs (including directors)		
Wages and salaries	176,317	167,682
Social security costs	13,126	17,263
Other pension costs (note 4)	4,288	7,503
	193,731	192,448

There are no material prepayments or accruals at either balance sheet date relating to pensions (2012 £nil)

#### 4 Pension costs

The ABSL Power Solutions Limited defined contribution schemes are available to employees Pension costs associated with AGM Batteries Limited staff are fully recharged to AGM Batteries Limited

The pension cost for the defined contribution scheme is £4,288 (2012 £7,503)

# Notes to the financial statements for the year ended 31 March 2013 (continued)

# 5 Exceptional items

	2013 £	2012 £
Exceptional cost of sales		
Inventory write-off	252,136	
Other exceptional costs	-	
Restructuring costs	69,766	-
Impairment Charge	191,541	-

# 6 Operating loss

	2013	2012
	£	£
Operating loss is stated after charging:		
Depreciation of tangible assets	42,752	48,554
Operating lease charges	180,000	180,000
Research and development expenditure	1,810	22,797

The audit fee of £16,000 (2012 £16,000) has been met by another group company

# 7 Interest payable and similar charges

Since the sale of AGM Batteries Limited to ABSL Power Solutions Limited on 8<sup>th</sup> June 2006, all AGM's banking has been transacted through the bank accounts of the parent company

# Notes to the financial statements for the year ended 31 March 2013 (continued)

# 8 Tax on loss on ordinary activities

The tax assessed for the year differs from the standard rate of corporation tax in the UK 23% (2012 24%) The differences are explained below

	2013	2012
	£	£
Loss on ordinary activities before tax	(147,471)	(418,663)
Loss on ordinary activities at the standard rate in the UK 24% (2012 26%)	(35,393)	(108,852)
Effects of		
Expenses not deductible for tax purposes	10,700	(3,281)
Depreciation in excess of capital allowances and other timing		
differences	17,485	(45,673)
Loss carried forward against future trade	7,208	157,806
	•	

Refer to note 13 for details of deferred taxation

# Notes to the financial statements for the year ended 31 March 2013 (continued)

# 9 Tangible assets

	Plant and equipment
	£
Cost	
At 1 April 2012	7,371,903
Disposals	
At 31 March 2013	7,371,903
Accumulated depreciation	<del></del>
At 1 April 2012	7,137,609
Charge for the year	42,752
Impairment Loss	191,542
Disposed	-
At 31 March 2013	7,371,903
Net book amount	
At 31 March 2013	
At 31 March 2012	234,293

# 10 Stocks

	2013	2012
	£	£
Raw materials and consumables	•	407,642
Project work in progress	-	10,667
Finished goods and goods for resale		30,052
	•	448,361

# Notes to the financial statements for the year ended 31 March 2013 (continued)

### 11 Debtors

	2013	2012
	£	£
Amounts falling due within one year		
Trade debtors	-	173,134
Value added tax	1,076	-
Prepayments and accrued income	48,416	34,378
	49,492	207,512

# 12 Creditors: amounts falling due within one year

Amounts owed to the parent company are unsecured, interest free and repayable on demand

	2013 £	2012 £
Trade creditors	25,125	63,352
Amounts owed to parent company	2,059,255	2,566,278
Amounts Payable under contracts	-	31,189
Valued Added Tax	-	52,085
Capital Grant repayable to local enterprise	41,685	46,648
Accruals and deferred income	Ferred income 174,199	233,915
	2,300,264	2,993,467

# 13 Deferred taxation

Cumulative unrecognised deferred tax comprises £2,874,093 (2012 £3,271,408) in respect of losses carried forward against future profits arising from the same trade

# Notes to the financial statements for the year ended 31 March 2013 (continued)

# 14 Called up share capital

	2013	2012
	£	£
Called up, allotted and fully paid		
4,064,000 ordinary shares at £1 each	4,064,000	4,064,000

# 15 Profit and loss account

At 31 March 2013	(6,314,772)
Loss for the financial year	(147,471)
At 1 April 2012	(6,167,301)

# 16 Reconciliation of movements in shareholders' deficit

	2013 £	2012 <u>£</u>
Shareholders' deficit at 1 April	(2,103,301)	(1,684,638)
Loss for the financial year	(147,471)	(418,663)
Shareholders' deficit at 31 March	(2,250,772)	(2,103,301)

# Notes to the financial statements for the year ended 31 March 2013 (continued)

### 17 Financial commitments

At 31 March 2013 the company had annual commitments under non-cancellable operating leases expiring as follows

	Land an	Land and buildings	
	2013	2012	
	£	£	
After 5 years	180,000	180,000	
	180,000	180,000	

# 18 Ultimate parent undertaking and controlling party

The immediate parent undertaking is ABSL Power Solutions Ltd

EnerSys Inc, a company incorporated in the United States of America, is considered to be the ultimate parent company. Copies of the accounts of EnerSys Inc can be obtained from the head office at the following address, 2366 Bernville Rd, Reading, Pennsylvania, 19605, USA. This is the smallest and largest group which prepares consolidated accounts.