Company No: 3476432 (England and Wales)

# KINGSWOOD LEARNING AND LEISURE GROUP LIMITED

Directors' Report and Consolidated Financial Statements

For the year ended

31 December 2004

#A159KB3S# 0076
COMPANIES HOUSE 24/08/05

Directors' Report and Consolidated Financial Statements for the year ended 31 December 2004

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# The following pages do not form part of the statutory financial statements

Detailed trading and profit and loss account

Company information at 31 December 2004

#### **DIRECTOR**

O C Wiley D J W Ridler P D Gilbert

J Barber

Appointed 1 June 2005 Appointed 1 June 2005 Appointed 1 June 2005

## **SECRETARY**

DJW Ridler

## REGISTERED OFFICE

Kingswood House Alkmaar Way Norwich NR6 6BF

## **AUDITORS**

Elman Wall Limited Chartered Accountants 5 – 7 John Prince's Street London W1G 0JN

## **BUSINESS ADDRESS**

Kingswood House Alkmaar Way Norwich NR6 6BF

## **BANKERS**

NatWest St James & Piccadilly Branch 208 Piccadilly London W1A 2DG

Report of the directors for the year ended 31 December 2004

The director presents the annual report and the audited financial statements for the year ended 31 December 2004.

#### **Principal Activity**

The principal activity of the company and the group is the provision of children's educational activity holidays.

#### Review of the Business

The results for the year are detailed in the consolidated profit and loss account on page 5. The board are satisfied with the results for the year and anticipate that turnover and profitability will improve in the future.

#### **Future Developments**

The director is of the opinion that the company and the group are well placed to take advantage of any opportunities which may arise in the future.

#### Directors and their interest

The directors who held office during the year together with their beneficial interests in the issued share capital of the company were as follows:

|              |                         | Ordinary £1 shares |      |
|--------------|-------------------------|--------------------|------|
|              |                         | 2004               | 2003 |
| S Wiley      | (Resigned 4 April 2005) | 1                  | 1    |
| C Wiley      | (Resigned 4 April 2005) | 1                  | 1    |
| O Wiley      |                         | -                  | -    |
| D J W Ridler | (Appointed 1 June 2005) | -                  | -    |
| P D Gilbert  | (Appointed 1 June 2005) | -                  | -    |
| J Barber     | (Appointed 1 June 2005) | -                  | -    |

## Employees and disabled persons

The company is committed to providing equality of opportunity to all employees without discrimination and continues to be supportive of the employment and advancement of disabled persons.

Emphasis is placed on communication with employees, particularly on matters relating to the group's business and its performance.

## Charitable and political contributions

During the year the group made charitable donations of £8,245 (2003 - £1,287).

#### Post balance sheet events

Refer to note 29 to the financial statements for all post balance sheet events which have arisen.

## Statement of Directors' Responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Directors' report (cont'd)

## **Auditors**

Elman Wall Limited acquired the audit practice of Elman Wall and in accordance with Section 26 of the Companies Act 1989 has been appointed as auditors in succession. In accordance with Section 385 of the Companies Act 1985, a resolution proposing that they be re-appointed will be put to the Annual General Meeting.

By order of the board:

DJW\Bidler

Company Secretary

Date: 13 augun 200 1

Independent Auditors Report to the shareholders of Kingswood Learning & Leisure Group Limited

We have audited the financial statements of Kingswood Learning & Leisure Group Limited for the year ended 31 December 2004 on pages 5 to 21 which have been prepared under the accounting policies set out on pages 11 and 12.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of the directors and auditors.

As described in the statement of directors' responsibilities on page 2, the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the director in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's and the group's affairs as at 31 December 2004 and of the group's loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

**Elman Wall Limited** 

**Chartered Accountants and Registered Auditors** 

5 – 7 John Prince's Street London

Inc wall

W1G 0JN

Date: (3\ 8\)

Consolidated Profit and Loss account for the year ended 31 December 2004

|   | Note   | 2004<br>£                             | 2003<br>£                           |
|---|--------|---------------------------------------|-------------------------------------|
| TURNOVER  | 2      | 13,447,118                            | 12,863,134                          |
| Cost of Sales   |        | (5,834,151)                           | (5,378,181)                         |
| GROSS PROFIT  |        | 7,612,967                             | 7,484,953                           |
| Selling and distribution costs Administrative expenses Other operating income |        | (1,000,412)<br>(6,611,750)<br>635,433 | (744,613)<br>(6,252,103)<br>672,723 |
| OPERATING PROFIT  | 3      | 636,238                               | 1,160,960                           |
| Interest receivable and similar income Interest payable and similar charges   | 6<br>7 | 22,885<br>(280,709)                   | 30,974<br>(163,113)                 |
| PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION                                 |        | 378,414                               | 1,028,821                           |
| Tax on profit from ordinary activities  | 8      | (236,890)                             | (237,244)                           |
| PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION                                  |        | 141,524                               | 791,577                             |
| Dividends paid  | 10     | (1,670,000)                           | -                                   |
| RETAINED (LOSS)/PROFIT FOR THE YEAR   |        | (1,528,476)                           | 791,577                             |

All amounts relate to continuing activities.
All recognised gains and losses are included in the profit and loss account.

Statement of total recognised gains and losses for the year ended 31 December 2004

|   | 2004<br>£            | 2003<br>£              |
|---|----------------------|------------------------|
| Profit for the financial year   | 141,524              | 791,577                |
| Unrealised deficit on revaluation of properties   | 360,690              | (1,802,446)            |
| Total recognised gains and losses relating to the year  | 502,214              | (1,010,869)            |
| Note of historical cost profits and losses  | 2004<br>£            | 2003<br>£              |
| Reported profit on ordinary activities before taxation  Difference between an historical cost depreciation charge and the actual depreciation charge of the year calculated on the revalued amount. | 378,414<br>(360,690) | 1,028,821<br>1,802,446 |
| Historical cost profit for the year retained after taxation, extraordinary items and dividends.   | 17,724               | 2,831,267              |
| Historical cost (Loss)/Profit for the year retained after taxation, extra-ordinary items and dividends  | (1,528,476)          | 2,594,023              |

Consolidated Balance sheet as at 31 December 2004

|   |       | 20          | 04                     | <u>20</u>   | 03                 |
|---|-------|-------------|------------------------|-------------|--------------------|
|   | Notes | £           | £                      | £           | £                  |
| Fixed assets  |       |             |                        |             |                    |
| Intangible assets                                       | 11    |             | 778,968                |             | 849,307            |
| Negative goodwill                                       | 12    |             | (789,132)              |             | (849,835)          |
| Tangible assets   | 13    |             | (10,164)<br>10,427,665 |             | (528)<br>9,889,283 |
|   |       |             | 10,417,501             |             | 9,888,755          |
| Current assets  |       |             |                        |             |                    |
| Stock   | 15    | 87,224      |                        | 108,755     |                    |
| Debtors   | 16    | 840,654     |                        | 2,439,259   |                    |
| Cash at bank and in hand                                |       | 139,873     |                        | 130,096     |                    |
|   |       | 1,067,751   |                        | 2,678,110   |                    |
| Creditors: amounts falling due within one year          | 17    | (3,421,197) |                        | (2,838,358) |                    |
| Net current liabilities                                 |       |             | (2,353,446)            |             | (160,248)          |
| Total assets less current liabilities                   |       |             | 8,064,055              |             | 9,728,507          |
| Creditors: amounts falling due after more than one year | 18    |             | (3,172,132)            |             | (3,360,482)        |
| Provisions for liabilities and charges                  | 19    |             | (151,140)              |             | (151,140)          |
| Deferred income   | 20    |             | (2,816,463)            |             | (2,403,399)        |
|   |       |             | 1,924,320              |             | 3,813,486          |
| Capital and reserves                                    |       |             | ========               |             |                    |
| Called up share capital                                 | 21    |             | 2                      |             | 2                  |
| Revaluation Reserve                                     | ۷.    |             | 1,441,756              |             | 1,802,446          |
| Profit and loss account                                 |       |             | 482,562                |             | 2,011,038          |
| . Tolk and loop goodank                                 |       |             |                        |             |                    |
| Shareholders' funds                                     |       |             |                        |             |                    |
|   | 22    |             | 1,924,320              |             | 3,813,486          |
|   |       |             | ======                 |             | =======            |

The financial statements were approved by the board of directors on the date shown below and were signed on its behalf by:

C Wiley

Date: 17 lyn 2005

The notes on pages 10 to 21 form part of these financial statements.

Company Balance Sheet as at 31 December 2004

|  | Note           | <u>20</u>                                   | 0 <u>04</u><br>£                                 | 20<br>£  | 003<br>£                                       |
|--|----------------|---|--|--|--|
| Fixed assets Intangible assets Tangible assets Investments                               | 11<br>13<br>14 |   | 73,537<br>10,400,757<br>25,009<br><br>10,499,303 |  | 91,821<br>9,853,406<br>25,009<br><br>9,970,236 |
| Current assets Stocks Debtors Cash at bank and in hand                                   | 15<br>16       | 81,464<br>1,856,061<br>100,156<br>2,037,681 |  | 95,370<br>3,570,002<br>12,362<br><br>3,677,734 |  |
| Creditors: amounts falling due within one year   | 17             | (4,567,903)                                 |  | (3,991,319)                                    |  |
| Net current liabilities  |                |   | (2,530,222)                                      |  | (313,585)                                      |
| Total assets less current liabilities  |                |   | 7,969,081  |  | 9,656,651                                      |
| Creditors: amounts falling due after more than one year                                  | 18             |   | (3,172,132)                                      |  | (3,360,482)                                    |
| Provisions for liabilities and charges   | 19             |   | (149,632)  |  | (149,632)                                      |
| Deferred Income  | 20             |   | (2,816,463)                                      |  | (2,403,399)                                    |
|  |                |   | 1,830,854  |  | 3,743,138                                      |
| Capital and reserves Called up share capital Revaluation Reserve Profit and loss account | 21             |   | 2<br>1,441,756<br>389,096                        |  | 2<br>1,802,446<br>1,940,690                    |
| Shareholders' funds  | 22             |   | 1,830,854  |  | 3,743,138                                      |

The financial statements were approved by the board of directors on the date shown below and were signed on its behalf by:

O & Wifey Director

Date: 1) Augunt 200

The notes on pages 10 to 21 form part of these financial statements.

Consolidated cash flow statement for the year ended 31 December 2004

|  | Note |                                 | 004<br>£                            | £ 20                                  | 003<br>£                             |
|--|------|---------------------------------|-------------------------------------|---------------------------------------|--------------------------------------|
| Net cash inflow from operating activities  | 1    |                                 | 1,410,157                           |                                       | 13,533                               |
| Returns on investments and servicing of finance Interest paid Interest element of finance lease rental payments Interest received            |      | (256,526)<br>(24,183)<br>22,885 | (257,824)                           | (138,475)<br>(24,638)<br>30,974       | (132,139)                            |
| Taxation   |      |                                 | (271,395)                           |                                       | 71,232                               |
| Capital Expenditure Payments to acquire tangible fixed assets Receipts from sale of tangible fixed assets                                    |      | (1,276,176)<br>680,600<br>      | (595,576)                           | (2,365,666)                           | (2,365,666)                          |
| Cash outflow before management of liquid resources and financing   |      |                                 | 285,362                             |                                       | (2,413,040)                          |
| Financing New long term bank loan Repayment of secured loan Capital element of finance lease rental payments  Decrease in cash in the period |      | (184,915)<br>(159,369)<br>      | (344,284)<br><br>(58,922)<br>====== | 3,825,000<br>(1,750,039)<br>(149,407) | 1,925,554<br><br>(487,486)<br>====== |
| Reconciliation of net cash flow to movement in net debt  | 2    |                                 |                                     |                                       |                                      |
| Decrease in cash in the period<br>New finance leases<br>Cash flow from decrease/(increase) in debt and<br>lease financing                    |      | (58,922)<br>148,007<br>25,546   |                                     | (487,486)<br>136,520<br>(2,224,368)   |                                      |
| Change in net debt resulting from cash flows   |      |                                 | 114,631                             |                                       | (2,575,334)                          |
| Net debt at 1 January 2004   |      |                                 | (3,982,048)                         |                                       | (1,406,714)                          |
| Net debt at 31 December 2004   |      |                                 | (3,867,417)                         |                                       | (3,982,048)                          |

The notes on pages 10 to 21 form part of these financial statements.

Notes to the Consolidated Cash Flow Statement for the year ended 31 December 2004

# 1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITES

|   | <u>2004</u> | 2003        |
|---|-------------|-------------|
|   | £           | £           |
| Operating Profit                                    | 636,238     | 1,160,960   |
| Depreciation  | 524,539     | 562,102     |
| Amortisation  | 9,636       | 9,636       |
| Decrease in stock                                   | 21,531      | 11,701      |
| Increase in debtors                                 | (751,845)   | (1,107,105) |
| Increase /(decrease) in creditors                   | 969,636     | (198,667)   |
| Loss /(profit) on sale of fixed assets              | 422         | (425,094)   |
|   |             |             |
| Net cash inflow/(outflow) from operating activities | 1,410,157   | 13,533      |
|   | =======     | =======     |

## 2. ANALYSIS OF CHANGES IN DEBT

|   | <u>At</u><br><u>1 January</u><br><u>2004</u> | <u>Cash flow</u>                | Other<br>changes  | At 31<br>December<br>2004             |
|---|--|---------------------------------|-------------------|---------------------------------------|
| Cash at bank and in hand<br>Overdrafts                            | 130,096<br>(234,404)                         | 9,777<br>(68,699)               | -                 | 139,873<br>(303,103)                  |
|   | (104,308)                                    | (58,922)                        | -                 | (163,230)                             |
| Debt due within 1 year<br>Debt due after 1 year<br>Finance leases | (427,907)<br>(3,281,014)<br>(168,819)        | (1,144)<br>186,059<br>(159,369) | -<br>-<br>148,007 | (429,051)<br>(3,094,955)<br>(180,181) |
|   | (3,982,048)                                  | (33,376)                        | 148,007           | (3,867,417)                           |

The cash flow has been restated to correctly disclose the year in which the monies relating to the sale of tangible fixed assets were actually received.

Notes to the Consolidated Financial Statements for the year ended 31 December 2004

#### 1. ACCOUNTING POLICIES

The financial statements have been prepared under the historical cost convention and are in accordance with applicable accounting standards.

The following principal accounting policies have been applied:

#### Basis of consolidation

The consolidated profit and loss account and balance sheet include the financial statements of the company and its subsidiary undertakings made up to 31 December 2004. Intra-group sales and profits are eliminated fully on consolidation.

#### Turnover

Turnover represents the amounts, excluding Value Added Tax, derived from the provision of goods and services to customers during the year. Income is recognised on the date of departure.

#### **Tangible Fixed Assets and Depreciation**

Depreciation is provided by the company and group to write off the cost or valuation less the estimated residual value of tangible fixed assets over their estimated useful economic lives as follows:

Freehold buildings - 2% straight line on cost or revalued amount

Short leasehold property and improvements - straight line over length of lease

Plant, machinery, etc. - 25% reducing balance

#### Investments

Investments held as fixed assets are stated at cost less any provision for permanent diminution in value.

## Foreign currencies

Transactions in foreign currencies are converted into sterling using the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are converted into sterling using the rate of exchange ruling at the balance sheet date. Gains or losses on foreign currency transactions are included in the profit and loss account.

#### Leased assets

Where assets are financed by leasing agreements that give rights approximating to ownership ('finance leases'), the assets are treated as if they had been purchased outright. The amount capitalised is the present value of the minimum lease payments payable during the lease term. The corresponding leasing commitments are shown as amounts payable to the lessor. Depreciation on the relevant assets is charged to the profit and loss account.

Lease payments are analysed between capital and interest components so that the interest element of the payment is charged to the profit and loss account over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding.

All other leases are treated as operating leases. Their annual rentals are charged to the profit and loss account on a straight-line basis over the term of the lease.

#### Pension costs

Contributions to defined contribution pension schemes are charged to the profit and loss account in the year in which they become payable.

#### Stocks

Stocks are stated at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Notes forming part of the Consolidated Financial Statements for the year ended 31 December 2004 (continued)

#### 1. ACCOUNTING POLICIES (continued)

#### Goodwill

Purchased goodwill is capitalised as an intangible fixed asset in the balance sheet and amortised over the directors' estimate of the useful economic life.

Negative goodwill is treated in accordance with Financial Reporting Standard No. 10 and released as the non-monetary assets acquired, to which it relates, are used or sold.

## **Deferred Taxation**

Deferred tax is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. Deferred tax has not been discounted.

#### 2. TURNOVER

No analysis of turnover by geographical markets has been produced because in the opinion of the directors this information would be seriously prejudicial to the interests of the group.

#### 3. OPERATING PROFIT

|   | <u>200</u> 4 | <u>2003</u> |
|---|--------------|-------------|
|   | <u>£</u> _   | £           |
| The operating profit is stated after charging/(crediting):        |              |             |
| Auditors' remuneration  | 51,723       | 38,946      |
| Depreciation and other amounts written off tangible fixed assets: |              |             |
| Owned assets  | 442,409      | 486,850     |
| Leased assets   | 82,130       | 75,252      |
| Amortisation of intangible fixed assets                           | 9,636        | 9,636       |
| Profit on sale of tangible fixed assets                           | -            | 425,094     |
| Loss on sale of tangible fixed assets                             | 422          | -           |
| Hire of plant and machinery                                       | 68,225       | 90,510      |
| Other operating lease costs                                       | 846,060      | 745,991     |
| Foreign exchange gains  | -            | (16,009)    |
| Foreign exchange losses   | 4,211        | ·           |
| •   |              | <b>-</b>    |

## 4. STAFF COSTS

Aggregate staff costs, including directors, were as follows:

|                               | <u>2004</u> | <u>2003</u> |
|-------------------------------|-------------|-------------|
|                               | <u>£</u>    | £           |
| Wages and salaries            | 4,986,447   | 4,561,681   |
| Social Security costs         | 289,327     | 297,283     |
| Pension and other staff costs | 641,858     | 680,670     |
|                               | #T          | ~           |
|                               | 5,917,632   | 5,539,634   |
|                               | ========    | =======     |

The average monthly number of full-time employees during the year was:

|                           | =====         | =====         |
|---------------------------|---------------|---------------|
|                           | 521           | 455           |
|                           |               |               |
| Activities                | 410           | 349           |
| Selling and marketing     | 42            | 31            |
| Office and administration | 69            | 75            |
|                           | <u>Number</u> | <u>Number</u> |
|                           | <u>2004</u>   | <u>2003</u>   |

2002

Notes to the Consolidated Financial Statements for the year ended 31 December 2004 (continued)

|    | Aggregate emoluments  | 155,038 | 173,331     |
|----|-----------------------|---------|-------------|
|    |                       | £       | £           |
| 5. | DIRECTORS' EMOLUMENTS | 2004    | <u>2003</u> |

The highest paid director

155,038 173,331 ======

100,000 113,331 ======

The above amount includes £5,038 (2003- £15,584) paid into a money purchase pension scheme in respect of one director (2003- two).

## 6. INTEREST RECEIVABLE AND SIMILAR INCOME

|  | <u>2004</u>      | <u> 2003</u> |
|--|------------------|--------------|
| David de control de control de control | £                | £ 744        |
| Bank deposit interest received         | 22,885           | 27,711       |
| Other interest received                | -                | 3,263        |
|  |                  |              |
|  | 22,885           | 30,974       |
|  | 3= <b>==</b> 2== | =======      |

## 7. INTEREST PAYABLE AND SIMILAR CHARGES

| Interest payable on bank loans and overdrafts Interest payable under finance lease and hire purchase | 2 <u>004</u><br><u>£</u><br>225,587 | 2 <u>003</u><br><u>£</u><br>138,253 |
|--|-------------------------------------|-------------------------------------|
| agreements   | 24,183                              | 24,638                              |
| Other interest payable   | 30,939                              | 222                                 |
|  |                                     |                                     |
|  | 280,709                             | 163,113                             |
|  | ======                              | ======                              |

Notes to the Consolidated Financial Statements for the year ended 31 December 2004

| 8. | TAXATION   |                    |                   |
|----|--|--------------------|-------------------|
|    |  | <u>2004</u>        | <u>2003</u>       |
|    | Domestic current year tax  | 00.0               |                   |
|    | UK Corporation tax   | 241,613            | 269,352           |
|    | Adjustment for prior years   | (4,723)            | -                 |
|    | Current tax charge   | 236,890            | 269,352           |
|    | Deferred tax   |                    |                   |
|    | Deferred tax charge / credit current year                            | -                  | (32,108)          |
|    |  | 236,890            | 237,244           |
|    | Factors affecting the tax charge for the year                        |                    | 2204 44820        |
|    | Profit on ordinary activities before taxation                        | 378,414            | 1,028,821         |
|    | Profit on ordinary activities before taxation multiplied by standard |                    |                   |
|    | rate of UK corporation tax of 30.00% (2003:30%)                      | 113,524            | 308,646           |
|    |  |                    |                   |
|    | Effects of:  | 400.040            | 44.050            |
|    | Non deductible expenses Depreciation                                 | 160,612<br>157,362 | 41,952<br>168,631 |
|    | Capital allowances   | (170,657)          | (124,473)         |
|    | Adjustments to previous periods                                      | (4,723)            | (124,473)         |
|    | Other tax adjustments  | (19,228)           | (125,404)         |
|    |  |                    |                   |
|    |  | 123,366            | (39,294)          |
|    | Current tax charge   | 236,890            | 269,352           |

# 9. PROFIT FOR THE FINANCIAL YEAR

As permitted by section 230 of the Companies Act 1985, the holding company's profit and loss account has not been included in these financial statements. The profit for the financial year is made up as follows:

|                         | =======                  | =======     |
|-------------------------|--------------------------|-------------|
| (Loss)/profit after tax | (1,551,595)              | 1,871,209   |
|                         | $\underline{\mathbf{t}}$ | <u>£</u>    |
|                         | <u>2004</u>              | <u>2003</u> |

# 10. DIVIDENDS

|                  | <u>2</u>                            | <u>004</u>   | <u>20</u> | 003          |
|------------------|-------------------------------------|--------------|-----------|--------------|
|                  | Company                             | <u>Group</u> | Company   | <u>Group</u> |
|                  | $\mathbf{\underline{\mathfrak{E}}}$ | £            | £         | £            |
| Interim dividend | 1,500,000                           | 1,500,000    | -         | -            |
| Final dividend   | 170,000                             | 170,000      | -         | -            |
|                  |                                     |              |           | 4            |
|                  | 1,670,000                           | 1,670,000    | -         | -            |
|                  | =======                             | =======      | =======   | ======       |

Notes to the Consolidated Financial Statements for the year ended 31 December 2004

## 11. INTANGIBLE FIXED ASSETS

|  | <u>Group</u>   |           |              |
|--|----------------|-----------|--------------|
|  | <u>Company</u> |           |              |
|  | Sales Licence  | Goodwill  | <u>Total</u> |
|  | £              | £         | £            |
| Cost                                   |                |           | _            |
| At 1 January 2004 and 31 December 2004 | 182,843        | 1,041,085 | 1,223,928    |
| •                                      | =======        | =======   | =======      |
| Amortisation                           |                |           |              |
| At 1 January 2004                      | 91,022         | 283,599   | 374,621      |
| Provided in the year                   | 18,284         | 52,055    | 70.339       |
| <b>,</b>                               |                |           |              |
| At 31 December 2004                    | 109,306        | 335,654   | 444,960      |
|  | ======         | =======   | ======       |
| Net Book Value                         |                |           |              |
| At 31 December 2004                    | 73,537         | 705,431   | 778.968      |
|  | ======         | =======   | ======       |
|  |                |           |              |
| At 31 December 2003                    | 91,821         | 757,486   | 849,307      |
|  | ======         | ======    | =======      |

The goodwill on acquisition arising on consolidation is being amortised over 20 years. The sales licence is being amortised over the life of the agreement, 10 years.

## 12. **NEGATIVE GOODWILL**

|   | £                  |
|---|--------------------|
| Cost At 1 January 2003 and at 31 December 2004      | 1,214,053          |
| Amortisation At 1 January 2004 Released in the year | 364,218<br>60,703  |
| At 31 December 2004                                 | 424,921<br>======= |
| Net Book Value<br>At 31 December 2004               | 789,132<br>======  |
| At 31 December 2003                                 | 849,835            |

The negative goodwill on acquisition is being amortised over 20 years.

Notes to the Consolidated Financial Statements for the year ended 31 December 2004

#### 13. TANGIBLE FIXED ASSETS

| _                       |                     | <u>Short</u>        |                 |                                     |
|-------------------------|---------------------|---------------------|-----------------|-------------------------------------|
| <u>Group</u>            | Freehold            | <u>Leasehold</u>    |                 |                                     |
|                         | Property &          | Property &          | <u>Plant,</u>   |                                     |
|                         | <u>Improvements</u> | <u>Improvements</u> | Machinery, etc. | <u>Total</u>                        |
|                         | £                   | £                   | <u>£</u>        | $\underline{\mathbf{\hat{\Sigma}}}$ |
| Cost                    |                     |                     |                 |                                     |
| At 1 January 2004       | 8,212,969           | 959,165             | 3,794,185       | 12,966,319                          |
| Additions               | 850,071             | 95,622              | 478,490         | 1,424,183                           |
| Revaluations            | (360,690)           |                     | ~               | (360,690)                           |
| Disposals               | -                   | -                   | (1,475)         | (1,475)                             |
|                         |                     |                     |                 |                                     |
| At 31 December 2004     | 8,702,350           | 1,054,787           | 4,271,200       | 14,028,337                          |
|                         | ========            | ======              | =======         | =======                             |
| Depreciation            |                     |                     |                 |                                     |
| At 1 January 2004       | 207,221             | 426,229             | 2,443,586       | 3,077,036                           |
| Charge for the year     | 51,365              | 77,054              | 396,120         | 524,539                             |
| Eliminated on disposals | -                   | · -                 | (903)           | (903)                               |
|                         |                     |                     |                 |                                     |
| At 31 December 2004     | 258,586             | 503,283             | 2,838,803       | 3,600,672                           |
|                         | =======             | ======              | =======         | =======                             |
| Net Book Value          |                     |                     |                 |                                     |
| At 31 December 2004     | 8,443,764           | 551,504             | 1,432,397       | 10,427,665                          |
|                         | =======             | ======              | =======         | =======                             |
| At 31 December 2003     | 8,005,748           | 532.936             | 1,350,599       | 9,889,283                           |
| At 01 December 2000     | ======              | ======              | =======         | =======                             |
|                         |                     |                     |                 |                                     |

Included in the net book value of plant and equipment is £313,931 (2003 - £283,385) in respect of assets held under finance lease and hire purchase agreements. The related depreciation charge for the period was £82,130 (2003-£75,252).

Freehold property costs include £9,722 of finance costs which have been capitalised.

The freehold property at Barn Lane, Albrighton, Wolverhampton was revalued by independent Chartered Surveyors, Stevens Scanlan on 25 April 2003 at an open market value of £2,600,000.

The freehold property at Cromer Road, West Runton, Norfolk was revalued by independent Chartered Surveyors Strutt Parker on 29 September 2004 at an open market value of £2,000,000.

The freehold property at Greensyke Farm, Cumdivock, Dalston, Carlisle was revalued by independent Chartered Surveyors Hyde Harrington on 4 November 2004 at an open market value of £2,000,000.

The freehold property at Cromer Road, Overstand, Norfolk was revalued by independent Chartered Surveyors Strutt Parker on 11 November 2004 at an open market value of £1,500,000.

The historical cost of the freehold land and buildings included above at the total valuation of £8,100,000 was £5,985,558 (2003-£5,985,558). The cost or valuation of freehold buildings on which depreciation is charged amounted to £2,645,792 (2003-£2,177,243).

Notes to the Consolidated Financial Statements for the year ended 31 December 2004

#### 13. TANGIBLE FIXED ASSETS contd

|                          |                     | <u>Short</u>        |                 |              |
|--------------------------|---------------------|---------------------|-----------------|--------------|
| Company                  | <u>Freehold</u>     | Leasehold           |                 |              |
|                          | Property &          | Property &          | <u>Plant,</u>   |              |
|                          | <b>Improvements</b> | <b>Improvements</b> | Machinery, etc. | <u>Total</u> |
|                          | <u>£</u>            | <u>£</u>            | <u>£</u>        | £            |
| Cost                     | _                   | _                   | _               | -            |
| At 1 January 2004        | 8,212,969           | 959,165             | 3,512,425       | 12,684,559   |
| Additions                | 850,071             | 95,622              | 478,490         | 1,424,183    |
| Revaluations             | (360,690)           | -                   | ·               | (360,690)    |
| Disposals                | · -                 | -                   | (1,475)         | (1,475)      |
| At 31 December 2004      | 8,702,350           | 1,054,787           | 3,989,440       | 13,746,577   |
|                          | 25533222            | ======              | =======         | =======      |
| Accumulated Depreciation |                     |                     |                 |              |
| At 1 January 2004        | 207,221             | 426,229             | 2,197,703       | 2,831,153    |
| Charge for the year      | 51,365              | 77,054              | 387,151         | 515,570      |
| Eliminated on disposals  | -                   | -                   | (903)           | (903)        |
| At 31 December 2004      | 258,586             | 503,283             | 2,583,951       | 3,345,820    |
|                          | =======             | ======              | =======         | =======      |
| Net Book Value           |                     |                     |                 |              |
| At 31 December 2004      | 8,443,764           | 551,504             | 1,405,489       | 10,400,757   |
|                          | =======             | =======             | =======         | =======      |
| At 31 December 2003      | 8,005,748           | 532.936             | 1,314,722       | 9,853,406    |
|                          | =======             | =======             | =======         | =======      |

Included in the net book value of plant and equipment is £313,931 (2003 - £283,385) in respect of assets held under finance lease and hire purchase agreements. The related depreciation charge for the period was £82,130 (2003-£75,252).

Freehold property costs include £9,722 of finance costs which have been capitalised.

The freehold property at Barn Lane, Albrighton, Wolverhampton was revalued by independent Chartered Surveyors, Stevens Scanlan on 25 April 2003 at an open market value of £2,600,000.

The freehold property at Cromer Road, West Runton, Norfolk was revalued by independent Chartered Surveyors Strutt Parker on 29 September 2004 at an open market value of £2,000,000.

The freehold property at Greensyke Farm, Cumdivock, Dalston, Carlisle was revalued by independent Chartered Surveyors Hyde Harrington on 4 November 2004 at an open market value of £2,000,000.

The freehold property at Cromer Road, Overstand, Norfolk was revalued by independent Chartered Surveyors Strutt Parker on 11 November 2004 at an open market value of £1,500,000.

The historical cost of the freehold land and buildings included above at the total valuation of £8,100,000 was £5,985,558 (2003- £5,985,558). The cost or valuation of freehold buildings on which depreciation is charged amounted to £2,645,792 (2003- £2,177,243).

Notes to the Consolidated Financial Statements for the year ended 31 December 2004

## 14. INVESTMENTS

The principal subsidiaries are listed below:

| Shares in group undertakings, at cost | Class of share | Proportion held |
|---------------------------------------|----------------|-----------------|
| Kingswood Centre Limited              | Ordinary       | 100%            |
| Kingswood (Isle of Wight) Limited     | Ordinary       | 100%            |
| Kingwood (Norfolk) Limited            | Ordinary       | 100%            |
| Interlent Limited                     | Ordinary       | 100%            |
| Britannia Learning & Leisure Limited  | Ordinary       | 100%            |
| Freetime Leisure Limited *            | Ordinary       | 100%            |
| Kingswood (Head Office) Limited       | Ordinary       | 100%            |

All of the above companies are registered in England and Wales and did not trade in the year, except Britannia Learning & Leisure Limited and Kingswood (Head Office) Limited, whose principle activity is the provision of management services.

All subsidiaries are directly held except where indicated with an \*.

## 15. **STOCK**

All stock relates to merchandise held for resale.

#### 16. **DEBTORS**

|                                      | <u>2004</u> |          | <u>2003</u> |           |
|--------------------------------------|-------------|----------|-------------|-----------|
|                                      | Company     | Group    | Company     | Group     |
|                                      | £           | <u>£</u> | <u>£</u>    | <u>£</u>  |
| Amounts owed by group undertakings   | 1,237,270   | ~        | 1,237,270   | ~         |
| Amounts owed by related undertakings | 54,238      | 54,238   | -           | -         |
| Other debtors                        | 208,350     | 210,136  | 1,915,240   | 1,925,864 |
| Prepayments and accrued income       | 356,203     | 576,280  | 417,492     | 513,395   |
|                                      |             |          |             |           |
|                                      | 1,856,061   | 840,654  | 3,570,002   | 2,439,259 |
|                                      | =======     | 525555   | ======      | 522225    |

Included in other debtors are directors' loan accounts of £Nil (2003 - £1,154,697).

## 17. CREDITORS: amounts falling due within one year

|  | 2         | <u>004</u>   | 2         | 003          |
|--|-----------|--------------|-----------|--------------|
|  | Company   | <u>Group</u> | Company   | Group        |
|  | <u>£</u>  | £            | £         | £            |
| Bank loans and overdrafts                | 732,154   | 732,154      | 662,311   | 662,311      |
| Trade creditors                          | 818,531   | 966,148      | 654,556   | 741,016      |
| Amounts owed to group undertakings       | 1,959,897 | -            | 1,989,901 | -            |
| Amounts owed to related undertakings     | -         | 27,450       | -         | 25,097       |
| Social security and other taxes          | 537,318   | 556,191      | 279,850   | 303,910      |
| Corporation tax                          | 47,684    | 537,283      | 57,294    | 595,694      |
| Obligations under finance lease and hire |           |              |           |              |
| purchase agreements                      | 103,004   | 103,004      | 89,351    | 89,351       |
| Directors' current accounts              | 87,767    | 87,767       | =         | =            |
| Other creditors                          | 115,493   | 115,493      | 196,221   | 196,221      |
| Accruals                                 | 166,055   | 295,707      | 61,835    | 224,758      |
|  |           |              |           | <del>-</del> |
|  | 4,567,903 | 3,421,197    | 3,991,319 | 2,838,358    |
|  | =======   | =======      | =======   | =======      |

Notes to the Consolidated Financial Statements for the year ended 31 December 2004

# 18. CREDITORS: amounts falling due after more than one year

|  | 20                         | <u>)04</u>   | <u>2003</u> |              |
|--|----------------------------|--------------|-------------|--------------|
|  | Company                    | <u>Group</u> | Company     | <u>Group</u> |
|  | $\underline{\mathfrak{L}}$ | £            | £           | <u>£</u>     |
| Bank loans                               | 3,094,955                  | 3,094,955    | 3,281,014   | 3,281,014    |
| Obligations under finance lease and hire |                            |              |             |              |
| purchase agreements                      | 77,177                     | 77,177       | 79,468      | 79,468       |
|  | *                          | *            |             |              |
|  | 3,172,132                  | 3,172,132    | 3,360,482   | 3,360,482    |
|  | =======                    | =======      | =======     | 2==2===      |

The maturity of obligations under finance lease and hire purchase agreements are as follows:

|                          | <u>20</u>       | 04       | <u>2003</u>    |          |  |
|--------------------------|-----------------|----------|----------------|----------|--|
|                          | <u>Company</u>  | Group    | Company        | Group    |  |
|                          | <u>£</u>        | <u>£</u> | <u>£</u>       | <u>£</u> |  |
| Within one year          | 103,004         | 103,004  | 89,351         | 89,351   |  |
| Within two to five years | 77,1 <b>7</b> 7 | 77,177   | 79,468         | 79,468   |  |
|                          |                 |          |                |          |  |
|                          | 180,181         | 180,181  | 168,819        | 168,819  |  |
|                          |                 |          | - <del>-</del> | ======   |  |

These obligations are secured on the assets to which they relate.

The maturity of the two bank loans are as follows:

|                                      | <u>20</u>      | <u>004</u>   | <u>2003</u>    |              |  |
|--------------------------------------|----------------|--------------|----------------|--------------|--|
|                                      | <u>Company</u> | <u>Group</u> | <u>Company</u> | <u>Group</u> |  |
|                                      | <u>£</u>       | £            | <u>£</u>       | <u>£</u>     |  |
| Amounts due within one year          | 429,051        | 429,051      | 427,908        | 427,908      |  |
|                                      | 5225=25        | 3252252      | ======         | ======       |  |
| Between one to two years             | 429,051        | 429,051      | 427,908        | 427,908      |  |
| Between two to five years            | 1,287,155      | 1,287,155    | 1,283,722      | 1,283,722    |  |
| More than five years                 | 1,378,749      | 1,378,749    | 1,569,384      | 1,569,384    |  |
|                                      | 4              |              |                |              |  |
| Amounts due after more than one year | 3,094,955      | 3,094,955    | 3,281,014      | 3,281,014    |  |
|                                      | =======        | =======      | ======         | 5=5=45=      |  |
| Total                                | 3,524,006      | 3,524,006    | 3,708,922      | 3,708,922    |  |
|                                      | =======        | =======      | ======         | ======       |  |

Bank loans are secured by fixed and floating charges over certain assets of group companies.

# 19. PROVISIONS FOR LIABILITIES AND CHARGES Deferred Taxation

| Deletted Taxation              |         |         |                 |          |  |
|--------------------------------|---------|---------|-----------------|----------|--|
|                                | 2004    |         | 2003            |          |  |
|                                | Full Pr | ovision | Full Pr         | ovision  |  |
|                                | Company | Group   | Company         | Group    |  |
|                                | £       | £       | £               | £        |  |
| Balance at 1 January 2004      | 149,632 | 151,140 | 179,230         | 181,740  |  |
| Profit and loss account        | -       | •       | (29,598)        | (30,600) |  |
|                                |         |         |                 |          |  |
| Balance at 31 December 2004    | 149,632 | 151,140 | 149,632         | 151,140  |  |
|                                | 25=25=2 | ======  | 22222           | 25=25=2  |  |
| Accelerated Capital Allowances | 149,632 | 151,140 | 149,632         | 151,140  |  |
|                                | *=====  | ======= | ==== <b>=</b> = | ======   |  |

Notes to the Consolidated Financial Statements for the year ended 31 December 2004

#### 20. DEFERRED INCOME

Deferred income represents income received before the period end but relating to courses due to commence in forthcoming periods.

## 21. CALLED UP SHARE CAPITAL

| Authorised   | <u>2004</u><br><u>£</u>                | <u>2003</u><br>£ |
|--|--|------------------|
| 10,000 Ordinary shares of £1 each                                  | 10,000<br>=====                        | 10,000<br>====== |
| Allotted, called up and fully paid<br>2 Ordinary shares of £1 each | 2                                      | 2                |
| 2 oraniary shares of 2.1 easi.                                     | ====================================== | =====            |

## 22. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

|  | Company              | <u>Group</u> |
|--|----------------------|--------------|
|  | $oldsymbol{ar{	au}}$ | £            |
| Opening shareholders' funds                  | 3,743,138            | 3,813,486    |
| Profit for the financial year after taxation | 118,406              | 141,524      |
| Revaluations during the year                 | (360,690)            | (360,690)    |
| Dividends                                    | (1,670,000)          | (1,670,000)  |
|  |                      |              |
| Closing shareholders' funds                  | 1,830,854            | 1,924,320    |
|  | ======               | ======       |

#### 23. ULTIMATE CONTROLLING PARTY

The company was controlled by two of the directors, S Wiley and C Wiley, for the duration of both accounting periods.

# 24. TRANSACTIONS WITH DIRECTORS

The company made rental payments amounting £147,406 (2003- £120,750) to O C Wiley for rent of various properties owned personally by O C Wiley and used in connection with the company's activities.

The company made rental payments amounting £12,500 (2003- £Nil) to S Wiley for rent of a property owned personally by S Wiley and used in connection with the company's activities.

The following directors had interest free loans during the year. The movements on these loans are as follows:

|         | Amoun       | Amount Outstanding |         |
|---------|-------------|--------------------|---------|
|         | <u>2004</u> | <u>2003</u>        | year    |
|         | £           | £                  | £       |
| S Wiley | -           | 898,611            | 898,611 |
| C Wiley | -           | 137,457            | 137,457 |
| O Wiley | -           | 118,629            | 118,629 |
|         | =======     | ======             | ======= |

Notes to the Consolidated Financial Statements for the year ended 31 December 2004

#### 25. RELATED PARTY TRANSACTIONS

During the year the group purchased £90,324 (2003- £79,377) of transport services in the ordinary course of business from Britannia Coach Services Limited, a company incorporated in England and Wales in which O Wiley is a director and shareholder. At the balance sheet date a total of £99,569 (2003- £79,036) was owed by the group to Britannia Coach Services Limited.

#### 26. CONTINGENT LIABILITIES

The group and other related undertakings are parties to a composite bank cross-guarantee. At the balance sheet date, no net liability existed.

There were no other material contingent liabilities for which provision has not been made in these accounts.

#### 27. OPERATING LEASE COMMITMENTS

The group had annual commitments under non-cancellable operating leases as set out below:

|                               | 2004<br>Land & Buildings | <u>2004</u><br><u>Other</u> | 2003<br>Land & Buildings | <u>2003</u><br>Other |
|-------------------------------|--------------------------|-----------------------------|--------------------------|----------------------|
| Operating leases which expire |                          |                             |                          |                      |
| Within one year               | -                        | 15,510                      | -                        | -                    |
| In two to five years          | -                        | 121,058                     | 85,074                   | 136,568              |
| After five years              | 272,860                  | -                           | 355,833                  | -                    |
|                               |                          |                             |                          |                      |
|                               | 272,860                  | 136,568                     | 440,907                  | 136,568              |
|                               | =======                  | ======                      | ======                   | =======              |

## 28. CAPITAL COMMITMENTS

The group has the following capital commitments:

|                       |     |     |     |          |    |     |           | 2004  |   | <u>2003</u> |
|-----------------------|-----|-----|-----|----------|----|-----|-----------|-------|---|-------------|
| Contracted statements | for | but | not | provided | in | the | financial | -<br> | = | 99,698      |

#### 29. POST BALANCE SHEET EVENTS

On 4 April 2005 the company provided financial assistance to Kingswood Educational Group Limited, a company incorporated in England and Wales in which O C Wiley is a director and shareholder. Financial assistance was provided by way of a legal charge over all of the company's current and future assets, in order for Kingswood Educational Group Limited to acquire the entire shareholding in Kingswood Learning & Leisure Group Limited.