# Silvertown UK Limited

Directors' report and financial statements Registered number 03456907 30 September 2008

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# **Contents**

Company information	1
Directors' report	2
Statement of directors' responsibilities in respect of the directors' report and the financial statements	5
Report of the independent auditors to the members of Silvertown UK Limited	6
Profit and loss account	7
Statement of total recognised gains and losses	7
Balance sheet	8
Notes	9

# Company information

Directors

R H Gogerty

S R Finn

Secretary

S R Finn

**Auditors** 

KPMG LLP St Nicholas House

Park Row Nottingham NG1 6FQ

Bankers

Lloyds TSB Bank plc

Colmore Row Birmingham West Midlands B3 3SQ

Registered office

Victoria Works

Thrumpton Lane

Retford

Nottinghamshire DN22 6HH

Registered number

03456907

# Directors' report

The directors present their annual report and the audited financial statements for the year ended 30 September 2008.

#### Principal activity

The principal activity of the company is that of the manufacture and distribution of rubber products, trading under the brand name Silentbloc. There have not been any significant changes in the principal activities in the year under review. The directors are not, at the date of this report, aware of any likely major changes in the activities in the next year.

#### **Business review**

The results for the year are set out in the attached financial statements. The directors consider the results to be satisfactory.

The results for the year are set out in the attached financial statements. The directors consider the results to be satisfactory.

The year under review has seen a significant improvement in the financial performance of the company and a more focused approach to markets served. The development of the organisation, culturally, structurally and financially has positioned the company to capitalise fully on the many approvals it holds and leverage the target markets:

- Rail / Mass Transit vehicles and infrastructure
- Construction vehicles and infrastructure

As shown in the profit and loss account on page 7, turnover on continuing activities has increased by £980,000 (23%). Gross margin increased by £415,000 (22%) and operating profit increased by £188,000 to £233,000.

A major factor resulting in the increase in operating profit was the fruition of management activity to develop the target markets of Rail / Mass Transit and Construction, whilst simultaneously developing the supply chain and achieving manufacturing efficiencies. This is reflected in the increased gross profit. The focus on overhead costs continued through the year. The Group is now operating with an overhead base aligned to the continuing future business. The stable structure allowed focus to return to customer service and supplier relationships, both of which improved significantly during the year.

Customer metrics were dramatically improved over the year enabling customer and supplier value enhancing relationships to be executed.

Continuous improvement activity is ongoing and a supplier development programme has been initiated, targeted to deliver more effective sourcing of materials and services which will benefit future financial performance and cash flow.

The balance sheet on page 8 of the financial statements shows the company's financial position at the year end.

There have been no significant events since the balance sheet date which should be considered for a proper understanding of these financial statements.

The basic KPI's ('Key Performance Indicators') upon which the company bases financial evaluations are gross profit and operating profit.

The company remains confident that growth in turnover and operating profit will be achieved in the forthcoming year and the company will continue to build on its reputation as a premium manufacturer of rubber products.

# Directors' report (continued)

#### Principal risks and uncertainties

The demand for the company's products is moving from its traditional centres and our major customers are now organised on a global basis. To service our customer base the sales team was restructured during the year, enabling it to compete worldwide. The company strives to provide: added-value products and services to its customers; development of joint cost reduction initiatives; and prompt response times in the supply of products and services through strong relationships at multiple levels of the organisation.

The company has a global reach, relating to its customer and supplier bases and therefore operates in several currencies. The company manages any exposure from currency movements with forward foreign exchange contracts.

The company's businesses may be affected by fluctuations in the price and supply of key raw materials, although purchasing policies and practices seek to mitigate, where practicable, such risks.

#### Environment

The company recognises the importance of its environmental responsibilities, monitors its impact on the environment, and designs and implements policies to mitigate any adverse impact that might be caused by its activities. Initiatives aimed at minimising the company's impact on the environment include safe disposal of manufacturing waste, recycling and reducing energy consumption.

#### **Employees**

Details of the number of employees and related costs can be found in note 4 to the financial statements.

Applications for employment by disabled persons are considered fully, bearing in mind the aptitudes of the applicants concerned. In the event of members of staff becoming disabled, every effort is made to ensure that their employment with the company continues and that appropriate training is arranged. It is the policy of the company that the training, career development and promotion of disabled persons should, as far as possible, be identical with those of other employees.

The company participates in policies and practices to keep employees informed on matters relevant to them as employees through appropriate means, such as employee meetings and newsletters.

#### Research and development

During the year the company maintained its strong emphasis on research and development. Activities consisted of company personnel working with established and potential customers to improve products and develop new ones.

#### Dividends

The directors do not recommend the payment of a dividend (2007: £nil).

# Directors

The directors who held office during the year were as follows:

R H Gogerty S R Finn

## Disclosure of information to auditors

The directors who held office at the date of approval of this directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the company's auditors are unaware; and each director has taken all the steps that they ought to have taken as a director to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information.

# Directors' report (continued)

# Auditors

Pursuant to Section 487 of the Companies Act 2006, the auditors will be deemed to be reappointed and KPMG LLP will therefore continue in office.

By order of the board

Sam RSin

Secretary

Dated: 18 May 2009

# Statement of directors' responsibilities in respect of the directors' report and the financial statements

The directors are responsible for preparing the directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice).

The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- · make judgments and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that its financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.



# KPMG LLP

St Nicholas House Park Row Nottingham NG1 6FQ United Kingdom

# Report of the independent auditors to the members of Silvertown UK Limited

We have audited the financial statements of Silvertown UK Limited for the year ended 30 September 2008 which comprise the profit and loss account, the balance sheet and the related notes. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

## Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the financial statements in accordance with applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice) are set out in the statement of directors' responsibilities on page 5.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the directors' report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

## Opinion

In our opinion:

- the financial statements give a true and fair view, in accordance with UK Generally Accepted Accounting Practice, of the state of the company's affairs as at 30 September 2008 and of its profit for the year then ended;
- the financial statements have been properly prepared in accordance with the Companies Act 1985; and
- the information given in the directors' report is consistent with the financial statements.

Chartered Accountants Registered Auditor

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Dated: 18 May 2009

# Profit and loss account for the year ended 30 September 2008

	Note	2008 £000	2007 £000
Turnover	2	5,184	4,204
Cost of sales		(2,883)	(2,318)
Gross profit		2,301	1,886
Distribution costs Administrative expenses		(50) (2,018)	(29) (1,812)
Operating profit and profit on ordinary activities before taxation	3	233	45
Tax on profit on ordinary activities	5	(89)	44
Profit on ordinary activities after taxation	12	144	89

In both the current year and preceding period, the company made no material acquisitions and had no discontinued operations.

# Balance sheet

as at 30 September 2008	Note	200 £000	000 £000	2007 £000	£000
		2000	2000	2000	2000
Fixed assets Tangible fixed assets	6		1,169		1,380
Current assets					
Stocks	7 8	352		297	
Debtors	8	3,075		1,566	
		3,427		1,863	
Creditors: amounts falling due within one year	9	(3,207)		(1,998)	
Net current assets/(liabilities)			220		(135)
Net assets			1,389		1,245
Capital and reserves					
Called up share capital	11		1		1
Share premium	12		549	•	549
Profit and loss account	12		839		695
Shareholders' funds	13		1,389		1,245
			<u> </u>		

These financial statements were approved by the board of directors on 18 May 2009 and were signed on its behalf

R H Gogerty Director

#### **Notes**

(forming part of the financial statements)

#### 1 Principal accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the financial statements.

#### Basis of preparation

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules.

#### Turnover

Turnover is the amount derived from the sale of goods and services falling within the company's ordinary activities excluding trade discounts and sales taxes.

#### Research and development

Research and development expenditure is expensed as incurred.

#### Depreciation

Depreciation is provided to write off the cost of tangible fixed assets, less their estimated residual values, on a straight line basis over the estimated useful economic lives at the following annual rates:

Plant and equipment

5% to 33.3%

#### Goodwill

Goodwill, representing the premium of the purchase price of a business over the fair value of the separable net assets acquired, is capitalised as an intangible asset.

Goodwill is amortised to the profit and loss account on a straight line basis over its useful life.

#### Stocks

Stocks are stated at the lower of cost incurred in bringing each product to its present location and condition and net realisable value, as follows:

Raw materials, consumables and goods for resale

Purchase cost on a first-in, first-out basis

Work in progress and finished goods

Cost of direct materials and labour plus attributable overheads based on a normal level of activity

Net realisable value is based on estimated sales price less any further costs expected to be incurred to completion and disposal.

## Operating leases

Rentals payable under operating leases are charged to the profit and loss on a straight line basis over the lease term.

#### Deferred taxation

The charge for taxation is based on the profit for the period and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes.

Deferred tax is recognised, without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes which have arisen but not reversed by the balance sheet date, except as otherwise required by Financial Reporting Standard 19 'Deferred taxation'.

## 1 Principal accounting policies (continued)

## Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the end of the financial period and transactions are recorded at the rate of exchange relevant to the date of the transaction or a relevant forward contract rate. Exchange differences are taken to the profit and loss account in the period in which they arise.

#### Pensions

The group operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the group in an independently administered fund. The amount charged against profits represents the contributions payable to the scheme in respect of the accounting period.

# Cash flow statement

The company has taken advantage of the exemption for wholly owned subsidiaries contained in Financial Reporting Standard 1 (revised 1996) from preparing a cash flow statement.

#### Classification of financial instruments issued by the company

Under FRS 25, financial instruments issued by the company are treated as equity (i.e. forming part of shareholders' funds) only to the extent that they meet the following two conditions:

- a) they include no contractual obligations upon the company to deliver cash or other financial assets or to exchange financial assets or financial liabilities with another party under conditions that are potentially unfavourable to the company; and
- b) where the instrument will or may be settled in the company's own equity instruments, it is either a nonderivative that includes no obligation to deliver a variable number of the company's own equity instruments or is a derivative that will be settled by the company's exchanging a fixed amount of cash or other financial assets for a fixed number of its own equity instruments.

To the extent that this definition is not met, the proceeds of issue are classified as a financial liability. Where the instrument so classified takes the legal form of the company's own shares, the amounts presented in these financial statements for called up share capital and share premium account exclude amounts in relation to those shares.

Where a financial instrument that contains both equity and financial liability components exists these components are separated and accounted for individually under the above policy. The finance cost on the financial liability component is correspondingly higher over the life of the instrument.

Finance payments associated with financial liabilities are dealt with as part of interest payable and similar charges. Finance payments associated with financial instruments that are classified as part of shareholders' funds (see dividends policy), are dealt with as appropriations in the reconciliation of movements in shareholders' funds.

#### Dividends on shares presented within shareholders' funds

Dividends unpaid at the balance sheet date are only recognised as a liability at that date to the extent that they are appropriately authorised and are no longer at the discretion of the company. Unpaid dividends that do not meet these criteria are disclosed in the notes to the financial statements.

# 2 Turnover

The directors have taken advantage of the exemption under section 55(2) of the Companies Act 1985 from disclosure of segmental reporting on the grounds that such disclosure would be prejudicial to the company's interests.

# 3 Operating profit

		2008 £000	2007 £000
This is stated after charging:			
Depreciation of tangible fixed assets - owned		297	236
Operating lease rentals - plant and i	machinery	-	-
- land and b	ouildings	•	149
Hire of plant and machinery		15	12
Foreign exchange (gains)		(31)	(1)
Auditors' remuneration:			
- audit of these financial statements		15	18
- other services relating to taxation		5	6

# 4 Staff numbers and costs

The average number of persons employed by the company (including directors) during the year, analysed by category, was as follows:

	2008	2007
	Number	Number
Production	_	42
Sales and distribution	-	4
Administration	-	7
	-	53
	£000	£000
Staff costs: Wages and salaries		1,238
Social security costs	•	115
Pension costs	•	41
	<del></del>	
	-	1,394

The directors received their remuneration from other group companies.

## 5 Taxation

Analysis of charge in period		
	2008	2007
	£000	£000
UK corporation tax:		
Current tax on income for the period	•	-
Over provision of tax in respect of prior periods	•	-
Current tax charge	-	-
Deferred tax:		
In respect of the current year	69	56
In respect of prior period	20	(114)
Effect of changes in tax rates	•	14
	<del></del>	
Total tax charge/(credit)	89	(44)
Factors affecting tax credit for the current period		

The current tax credit for the period is lower (2007: higher) than the standard rate of corporation tax in the UK of 29% (2007: 30%). The differences are explained below:

2578 (2007. 3076). The differences are explained below.	2008 £000	2007 £000
Profit on ordinary activities before tax	233	45
Current tax at 29% (2007: 30%)	68	14
Effects of: Expenses not deductible for tax purposes Capital allowances for the period in excess of depreciation Other timing differences Group relief Utilisation of tax losses	(15) (22) - (32)	2 (75) 19 40
Total current tax charge	- -	-

6 Tangible fixed assets
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	Plant and equipment £000
Cost: At I October 2007 Additions	6,307 86
At 30 September 2008	6,393
Accumulated depreciation: At 1 October 2007 Charge for the year	4,927 297
At 30 September 2008	5,224
Net book value: At 30 September 2008	1,169
At 30 September 2007	1,380
7 Stocks	
2008 £000	2007 £000
Raw materials and consumables 257 Work in progress 68 Finished goods and goods for resale 27	60 193 44
352	297
8 Debtors	<del></del>
2008 £000	2007 £000
Trade debtors 1,196 Amounts due from group undertakings 1,684 Prepayments and accrued income 95 Deferred taxation (note 10) 100	758 525 94 189
3,075	1,566

9	Creditors: amounts falling due within one	year			
				2008	2007
				£000	£000
Trade cr				737	384
Amount	s due to group undertakings			2,285	1,333
	n and social security s and deferred income			85 100	62 219
Accidan	s and deferred income				
				3,207	1,998
10	Deferred taxation				
					£000
A+ 1 O=	tober 2007				(189)
	for the year				89
1.138 G					(100)
At 30 St	eptember 2008				(100)
The am	ounts of provided and unprovided deferred ta	xation are set out belo	ow:		
			ovided	Lin	provided
		2008	2007	2008	2007
		£000	£000	£000	£000
	ated capital allowances	(56)	(77)	-	-
	ort term timing differences	-	(19)	•	-
Losses		(44)	(93)		<u>-</u>
Deferred	d tax asset (note 8)	(100)	(189)	_	-
11	Share capital				
**	Dien v tapitui			2000	3007
				2008 £000	2007 £000
Authoris	sed, allotted, called up and fully paid:			2000	2000
	inary shares of £1 each			1	1

## 12 Share premium and reserves

•	Share premium £000	Profit and loss account £000
At 1 October 2007 Profit for the year	549 -	695 144
At 30 September 2008	549	839
Reconciliation of movements in shareholders' funds		
	2008 £000	2007 £000
Opening shareholders' funds Profit for the financial year .	1,245 144	1,156 89
Closing shareholders' funds	1,389	1,245

# 14 Contingent liabilities

At 30 September 2008 the company has a cross guarantee in respect of loans and bank borrowing with fellow group undertakings, which amounted to £9,569,000 (2007: £10,945,000).

# 15 Operating lease commitments

The company has financial commitments in respect of non-cancellable operating leases. The annual commitment under these leases in the next year is as follows:

,	Land and buildings		Plant and machinery		
	2008	2007	2008	2007	
	£000	£000	£000	£000	
Expiring within one year	-	-	1	7	
Expiring between two and five years inclusive	-	148	-	-	
Expiring in over five years	-	-	-	-	
	-	148	1	7	

## 16 Related party disclosures

The company has taken advantage of the exemption in FRS 8 and has not disclosed transactions or balances with entities that are part of the group.

# 17 Ultimate controlling party

The company's ultimate parent undertaking and controlling party is Icon Polymer Group Limited, and copies of its financial statements can be obtained from Icon Polymer Limited, Retford, Nottinghamshire, England, DN22 6HH.