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# The Link Asset and Securities Company Limited

Report and Financial Statements

Year Ended

31 December 2000





# Annual report and financial statements for the year ended 31 December 2000

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## **Directors**

C S H Davies J D S Booth

# Secretary and registered office

Bee Bee Chew, 3rd Floor, 30-34 Langham Street, London, W1W 7AW

## Company number

3454743

#### Auditors

BDO Stoy Hayward, 8 Baker Street, London, W1U 3LL

## Report of the directors for the year ended 31 December 2000

The directors present their report together with the audited financial statements for the year ended 31 December 2000.

#### Results and dividends

The profit and loss account is set out on page 5 and shows the profit for the year.

The directors do not recommend payment of a dividend for the year.

# Principal activities, review of business and future developments

The company brokers deals in European equity derivatives between financial institutions and Natural Gas and Electricity between financial institutions, suppliers and retailers.

The directors consider the results for the year to be satisfactory and expect similar results in the future.

There have been no events since the balance sheet date which materially affect the position of the company.

## Charitable and political contributions

During the year the company made the following contributions:

£

Charitable

80,181

## **Directors**

The directors of the company during the year and their interests in the ordinary share capital of the company were:

	Ordinary share	Ordinary shares of £1 each		
	2000	1999		
C S H Davies	90,000	90,000		
J D S Booth	22,500	10,000		

## Report of the directors for the year ended 31 December 2000 (Continued)

## Directors' responsibilities

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Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Auditors

BDO Stoy Hayward have expressed their willingness to continue in office and a resolution to re-appoint them will be proposed at the annual general meeting.

By order of the board

Secretary

Date 29 03 2001.

### Report of the auditors

## To the shareholders of The Link Asset and Securities Company Limited

We have audited the financial statements on pages 5 to 13 which have been prepared under the accounting policies set out on page 8.

Respective responsibilities of directors and auditors

As described on page 3 the company's directors are responsible for the preparation of the financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

## Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

## Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 2000 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Chartered Accountants
and Registered Auditors
London

29 March 2001

The Link Asset and Securities Company Limited Profit and loss account for the year ended 31 December 2000

	Note	2000 £	1999 £
Turnover	2	11,229,195	7,382,448
Cost of sales		7,924,506	4,970,584
Gross profit		3,304,689	2,411,864
Administrative expenses		1,026,144	573,360
Operating profit	4	2,278,545	1,838,504
Interest receivable	5	185,710	20,325
Profit on ordinary activities before taxation		2,464,255	1,858,829
Taxation on profit on ordinary activities	7	761,209	592,650
Profit on ordinary activities after taxation retained for the year		1,703,046	1,266,179
Retained profit brought forward		1,401,412	135,233
Retained profit carried forward		3,104,458	1,401,412
			<del></del>

All amounts relate to continuing activities.
All recognised gains and losses in the current and prior year are included in the profit and loss account.

The Link Asset and Securities Company Limited

## Balance sheet at 31 December 2000

	Note	2000 £	2000 £	1999 £	1999 £
Fixed assets					
Tangible assets	8		396,711		236,484
Current assets					
Debtors	9	2,718,372		1,590,092	
Cash at bank and in hand		3,440,006		1,974,576	
Creditors, amounts falling due with	in	6,158,378		3,564,668	
Creditors: amounts falling due with one year	10	3,338,131		2,199,740	
Net current assets			2,820,247		1,364,928
Total assets less current liabilities			3,216,958		1,601,412
Creditors: amounts falling due after	r				
more than one year	11		-		100,000
			3,216,958		1,501,412
Capital and reserves					
Called up share capital	12		112,500		100,000
Profit and loss account			3,104,458		1,401,412
Equity shareholders' funds			3,216,958		1,501,412
					<del></del>

The financial statements were approved by the Board on 29 MARCH 2001.

J D S Booth

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Director

The Link Asset and Securities Company Limited

# Cash flow statement for the year ended 31 December 2000

1	Note	2000 £	2000 £	1999 £	1999 £
Net cash inflow from operating activities Returns on investments and servicing of finance	17		2,464,331		1,735,680
Interest received		100,253		20,325	
		· · · · · · · · · · · · · · · · · · ·	100,253		20,325
Taxation Corporation tax paid		(878,807)		(36,177)	
			(878,807)		(36,177)
Capital expenditure and financial investment  Payments to acquire tangible fixed		(222 94H)		(222 7.7)	
assets		(232,847)	(222.045)	(222,767)	(222 7.7)
			(232,847)		(222,767)
Cash inflow before financing			1,452,930		1,497,061
Financing Share capital issued Subordinated loan		12,500		100,000	
		<del></del>	12,500		100,000
Increase in cash	18		1,465,430		1,597,061

## Notes forming part of the financial statements for the year ended 31 December 2000

## 1 Accounting policies

The financial statements have been prepared under the historical cost convention and are in accordance with applicable accounting standards. The following principal accounting policies have been applied:

#### Turnover

Turnover represents sales to outside customers at invoiced amounts less value added tax.

## Depreciation

Depreciation is provided to write off the cost or valuation, less estimated residual values, of all tangible fixed assets evenly over their expected useful lives. It is calculated at the following rates:

Fixtures & fittings
Office Equipment
Computer Equipment

20% p.a straight line
20 % p.a straight line
20-33.33% p.a straight line

## Foreign currency

Assets and liabilities in foreign currencies are translated into sterling at the rate of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the translation. Exchange differences are taken into account in arriving at the operating profit.

## Deferred taxation

Provision is made for timing differences between the treatment of certain items for taxation and accounting purposes, except that no provision is made where it can be reasonably foreseen that such deferred taxation will not be payable in the future.

#### Leased assets

Operating lease rentals are charged to the profit and loss account on a straight line basis over the lease term.

#### 2 Turnover

Turnover is wholly attributable to the principal activity of the company and arises solely within the United Kingdom.

**Employees** 

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# Notes forming part of the financial statements for the year ended 31 December 2000 (Continued)

	Staff costs consist of:	2000 £	1999 £
	Wages and salaries Social security costs	7,255,384 580,781	4,285,088 596,411
		7,836,165	4,881,499
	The average number of employees (including directors) during the	year was 33 (1999 - 19	9).
4	Operating profit		
	This is arrived at after charging:	2000 £	1999 £
	Depreciation of tangible fixed assets Auditors' remuneration - audit services Operating lease rentals Exchange rate (gains)/losses	72,620 43,800 80,162 48,295	35,614 14,557 74,839 14,807
5	Interest receivable	2000 £	1999 £
	Bank deposits	185,710	20,325
6	Directors' remuneration		
U	Directors remuneration	2000 £	1999 £
	Directors' emoluments	1,400,255	724,713

The total amount payable to the highest paid director in respect of emoluments was £1,160,255 (1999 - £708,046).

The Link Asset and Securities Company Limited

# Notes forming part of the financial statements for the year ended 31 December 2000 (Continued)

7	Taxation on profit on ordinary activiti	ies		2000 £	1999 £
	UK Corporation tax			*	<b>æ</b>
	Current year Current tax on income for the year			776,026	592,650
	Prior years UK Corporation tax			(14,817)	-
				<u></u>	
				761,209	592,650
8	Tangible fixed assets	Fixtures and fittings	Office equipment	Computer Equipment	Total
	Cost	£	£	£	£
	At 1 January 2000 Additions	12,858 31,079	189,572 171,202	73,950 30,566	276,380 232,847
	At 31 December 2000	43,937	360,774	104,516	509,227
	Depreciation				
	At 1 January 2000 Provided for the year	2,864 5,931	28,093 49,800	8,939 16,889	39,896 72,620
	At 31 December 2000	8,795	77,893	25,828	112,516
	Net book value				<del></del>
	At 31 December 2000	35,142	282,881	78,688	396,711
	At 31 December 1999	9,994	161,479	65,011	236,484

# Notes forming part of the financial statements for the year ended 31 December 2000 (Continued)

D. Leaving				
Deptors			2000 £	1999 £
Trade debtors Prepayments and accrued income			2,412,259 306,113	1,563,193 26,899
			2,718,372	1,590,092
All amounts shown under debtors fall	due for payment w	vithin one year.		
Creditors: amounts falling due within	one year			
			2000 £	1999 £
Trade creditors Taxation and social security Corporation tax Subordinated loan			148,329 136,813 475,052 100,000	110,894 82,537 592,650
Other creditors Accruals and deferred income			44,678 2,433,259	1,413,659
			3,338,131	2,199,740
				with the prior
Creditors: amounts falling due after	more than one y	ear		
			2000 £	1999 £
Subordinated Ioan			-	100,000
Share capital		A walk awissed	Allostical pollod	un and fulls
			·	paid
	2000 £	1999 £		1999 £
Equity share capital Ordinary shares of £1 each	112,500	100,000	112,500	100,000
	All amounts shown under debtors fall Creditors: amounts falling due within  Trade creditors Taxation and social security Corporation tax Subordinated loan Other creditors Accruals and deferred income  The subordinated loan attracts interes consent of the Securities and Futures.  Creditors: amounts falling due after  Subordinated loan  Share capital  Equity share capital	Trade debtors Prepayments and accrued income  All amounts shown under debtors fall due for payment we Creditors: amounts falling due within one year  Trade creditors Taxation and social security Corporation tax Subordinated loan Other creditors Accruals and deferred income  The subordinated loan attracts interest at 10% per annuconsent of the Securities and Futures Authority Limited, Creditors: amounts falling due after more than one year  Subordinated loan  Share capital	Trade debtors Prepayments and accrued income  All amounts shown under debtors fall due for payment within one year.  Creditors: amounts falling due within one year  Trade creditors Taxation and social security Corporation tax Subordinated loan Other creditors Accruals and deferred income  The subordinated loan attracts interest at 10% per annum, is unsecure consent of the Securities and Futures Authority Limited, on or after 29 to Creditors: amounts falling due after more than one year  Subordinated loan  Share capital  Authorised  2000 1999 £ £	Trade debtors Prepayments and accrued income  Trade debtors Prepayments and accrued income  2,412,259 306,113  2,718,372  All amounts shown under debtors fall due for payment within one year.  Creditors: amounts falling due within one year  Trade creditors Trade credito

On 26 October 2000 the company issued 12,500 ordinary £1 shares at par.

## Notes forming part of the financial statements for the year ended 31 December 2000 (Continued)

## 13 Commitments under operating leases

As at 31 December 2000, the company had annual commitments under non-cancellable operating leases as set out below:

	2000 Land and buildings £	1999 Land and buildings £
Operating leases which expire:		
In two to five years	80,162	80,162

#### 14 Deferred taxation

The company has unprovided deferred taxation relating to accelerated capital allowances amounting to £17,428 (1999 - £23,986.)

## 15 Related party disclosures

Related party transactions and balances

The amount shown in note 10 as subordinated loan is repayable to Charles Davies and John Booth, directors of the company, in the ratio of 80% and 20% respectively.

Controlling parties

The directors consider the ultimate controlling party of the company to be Charles Davies, a director and majority shareholder of the company.

## 16 Reconciliation of movements in shareholders' funds

	2000 £	1999 £
Profit for the year New share capital subscribed	1,703,046 12,500	1,266,179
Net additions to shareholders' funds	1,715,546	1,266,179
Opening shareholders' funds	1,501,412	235,233
Closing shareholders' funds	3,216,958	1,501,412

# Notes forming part of the financial statements for the year ended 31 December 2000 (Continued)

17	Reconciliation of operating profit before exceptional activities	items to net ca	sh inflow fr	om operating
			2000 £	1999 £
	Operating profit		2,278,545	1,838,504
	Depreciation of tangible fixed assets Increase in debtors Increase in creditors		72,620 (1,042,823) 1,155,989	35,614 (1,136,007) 997,569
	Net cash inflow from operating activities		2,464,331	1,735,680
18	Reconciliation of net cash flow to movement in net funds  Increase in cash	5	2000 £	1 <b>999</b> £ 1,597,061
			1,465,430	
	Opening net funds		1,974,576	377,515
	Closing net funds		3,440,006	1,974,576
19	Analysis of net funds			
		At 31 December 1999 £	Cash flow	At 31 December 2000 £
	Cash at bank and in hand	1,974,576	1,465,430	3,440,006