

31 DECEMBER 2003

Company Secretary and Registered Office

Jane Fellows Room 190 Dean Clough Halifax HX3 5AX

Auditors

Wheawill & Sudworth 35 Westgate Huddersfield HD1 1PA

Bankers

Royal Bank of Scotland 20 Commercial Street Halifax HX1 1TA

COMPANIES HOUSE

0336 22/04/04

Company Registration Number: 3447631



ANNUAL REPORT OF

THE QUILTERS' GUILD OF THE BRITISH ISLES

for the year ended

31 DECEMBER 2003

The Directors present their report and accounts for the year ended 31 December 2003.

Status

The Quilters' Guild of the British Isles is a company limited by guarantee (number 3447631) and is a registered charity (number 1067361).

Directors

The directors who served during the year were:

Fay Allwood Kate Smith

Annette Morgan (resigned 23 April 2003)

Barry Melbourne Webb (resigned 31 August 2003)

Gillian Rose (appointed 23 April 2003)

Management Council Members and Trustees

Fay Allwood (President) Beverley Jones (Vice President) Kate Smith (Secretary)

Pauline Warwick (Treasurer) Louise Taylor (National Organiser) Carolyn Ferguson (Heritage Officer) Myra-Jane Ibbetson (Members Rep)

Judy Fairless (Education Officer) Gillian Rose (Members Rep)

Sheila Acton (Public Relations)

Judith Barker (RC Manager)

Guild Officers

Margaret Boe (Conference) Janet Rae (NQC Chairman) Pat McCoy (International Rep) Leigh Brook (YQ Officer)

Janice Gunner (Nat Exhibition Officer) Margaret Hughes (Assistant Treasurer)

Objects of the Charity

The Guild is established to promote, maintain, improve and advance education for the public benefit by promoting and encouraging the appreciation, knowledge and understanding of the art, history, heritage and techniques of the allied crafts of patchwork, applique and quilting, and to formulate, prepare and establish schemes therefor, provided that all of the objects of The Guild shall be exclusively charitable.

All activities of The Guild are governed by the Company's Memorandum and Articles of Association.

Organisational Structure

The Directors of The Quilters' Guild of the British Isles are responsible for compliance with the Companies Act and Charity Commission requirements and agree the financial policy. All policies for the day to day running of The Guild are decided by the Council. The Guild's subsidiary, Festival of Quilts Limited, undertakes certain trading activities principally relating to sales, the conference, and "The Quilter" advertising.

Review of the progress through the year and future developments

2003 has been another very successful year for The Guild, with membership exceeding 7,300. There have been many different events in the Regions, organised by an army of volunteers, to whom The Guild and the ordinary members owe a large debt of gratitude.



ANNUAL REPORT OF

THE QUILTERS' GUILD OF THE BRITISH ISLES continued...

for the year ended

31 DECEMBER 2003

Our Annual Conference and AGM was held in the spring sunshine in Torquay. It was attended by almost 10% of the membership who enjoyed a wide range of quilt related activities. The Specialist groups were active during the year, organising events for their members around the country.

Undoubtedly the highlight of the year was the Festival of Quilts at the National Exhibition Centre in Birmingham in August. This is organised by Creative Exhibitions, with The Guild as the major partner. The exhibition received excellent reviews in many magazines and we are looking forward to this year's show in the hope of an even more successful and inspiring time.

The Guild was successful in obtaining a grant from the Arts Council to undertake an external review of its central organisation and governance procedures. This review has now been completed and the recommendations will be implemented in the coming year. The aim of the changes is to strengthen the Guild centre, in order to better support the Regions and operate more successfully in the future.

A number of staff changes have taken place this year. Veronica Barrett, our long standing Finance Assistant has been replaced by Peter Ainscow, and Mary Hawker Hayes has taken over from Suzy Barton as the Advertising Assistant at "The Quilter". We also welcome back Rachel Terry as our Curator in place of Christine Brady. The Guild is grateful to its entire staff for the contribution they make to the successful running of our activities.

In 2004 it will be The Guild's 25th Birthday and there are many special events organised around the Regions, at Conference and at the Festival of Quilts to celebrate this.

Financial review

The Guild has again received grant monies from the Heritage Lottery Fund, the Arts Council and the 1718 Coverlet Conservation Grant. These grants totalled some £35,300 and are shown under Restricted Funds. The Guild's thanks are given to these supporting benefactors.

Guild membership continues to rise, which is reflected in an increased collection of membership subscriptions. We are pleased to report that Gift Aid has also increased. This source of income provides over £25,000. The National Quilt Centre Committee continues to be active raising funds to provide a permanent home for The Guild and is grateful to all members who have contributed to this fund and made other donations. The total of incoming resources amounted to £468,683 an increase on 2002.

It was anticipated at the outset of 2003 that The Guild's expenditure would exceed its income and this proved to be correct. However, in view of the reserves held The Guild Council approved the budget on this occasion. The budget approved for 2004 is balanced. You will see that Administration and Headquarters costs have increased in part due to the employment of an extra part-time member of staff. There was also an increased amount spent on Public Relations, and the Festival of Quilts, both of which were considered by Council to be very important. By promoting The Guild we recruited 500 new members at the NEC Festival of Quilts as well as showing to our valued existing members how we are looking to the future.

In the past few years there may have been a reluctance to write down sales stocks. As all sales now go through our trading company, a closer look has been taken at stock purchasing and stocks held. This resulted with a considerable amount of stock being written down in the Guild's accounts and also the trading company. Such a drastic write down is therefore not anticipated next year.

The Guild continues to be cautious with its investments and has not invested any more funds in the stock market, but has retained them in bank and building society time deposits. In the circumstances the Directors continue to be satisfied with the level of activity of the Guild.



ANNUAL REPORT OF

THE QUILTERS' GUILD OF THE BRITISH ISLES continued...

for the year ended

31 DECEMBER 2003

Reserves policy and risk management

It is the policy of The Guild to maintain unrestricted funds, which are the free reserves of the charity, at a level which equates to at least six months unrestricted expenditure. This provides sufficient funds to cover management, administration and support costs. In addition, The Guild is seeking to build its reserves beyond this level so that it will have sufficient funds to enable it to fund its eventual headquarters.

Directors' responsibilities for preparing the accounts

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company and of the surplus or deficit of the company for that period. In preparing those accounts, the directors are required to

- select suitable accounting policies and then apply them consistently;
- ~ make judgments and estimates that are reasonable and prudent;
- ~ prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Auditors

A resolution to re-appoint Wheawill & Sudworth as auditors will be put to the members at the Annual General Meeting.

Small Companies

This report has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

By order of the Directors of The Quilters' Guild of the British Isles

Jane Fellows

Company Secretary

20 February 2004



INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF THE QUILTERS' GUILD OF THE BRITISH ISLES

We have audited the accounts of The Quilters' Guild of the British Isles for the year ended 31 December 2003 set out on pages 5 to 13 which have been prepared under the accounting policies set out therein.

This report is made solely to the charitable company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As described in the Statement of Directors' Responsibilities on page 3, the charitable company's directors are responsible for preparing the accounts in accordance with applicable United Kingdom law. Our responsibility is to audit the accounts in accordance with relevant legal requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the accounts give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report if, in our opinion, the annual report is not consistent with the accounts, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the annual report and consider the implications for our report if we become aware of any apparent misstatements within it.

Basis of opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the charitable company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

Opinion

In our opinion the accounts give a true and fair view of the state of the group's and charitable company's affairs as at 31 December 2003 and of the group's incoming resources and application of resources, including the group's income and expenditure, for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

WHEAVILL & SUDWORTH When - Lung

Registered Auditors **Chartered Accountants** 35 Westgate Huddersfield HD1 1PA 20 February 2004



CONSOLIDATED STATEMENT OF FINANCIAL ACTIVITIES

YEAR ENDED 31 DECEMBER 2003

	Unrestrice General £	ted Funds Designated £	Designated Funds		unds 2002 £	
INCOMING RESOURCES	-		-	£		
Donations, legacies and similar incoming resources						
Donations Testal Testal	2,202	_	-	2,202	1,623	
Membership subscriptions	181,819	_	_	181,819	178,562	
Gift Aid tax reclaimed	25,076	-	-	25,076	19,997	
Heritage Lottery Fund Grant	· •	-	22,500	22,500	25,000	
Yorkshire Arts Grant	_	-	-	-	10,980	
1718 Coverlet Conservation Grant	-	-	4,800	4,800	6,592	
Arts Council Grant	-	-	8,000	8,000		
	209,097		35,300	244,397	242,754	
Activities in furtherance of The Guild's objects	-					
BQSG	11,435	-	-	11,435	4,201	
Conference	36,199	-	-	36,199	33,995	
Contemporary Quilt Group	2,331	-	-	2,331	1,360	
Education	4,038	-	32	4,070	1,326	
Heritage	86	<u>-</u>	-	86	120	
Heritage Acquisition Fund	-	1,467	-	1,467	76	
International income	101	-	-	101	396	
Magazine advertisements	15,068	-	=	15,068	12,869	
Miniature Quilt Group	1,487	-	-	1,487	1 045	
National Exhibition (FoQ)	135	12 120	207	135	1,845	
National Quilt Centre	102 274	12,130	207	12,337	15,473	
Regional activities	103,374	-	-	103,374	93,492 735	
Resource Centre Sales	1,406 15,862	-	-	1,406 15,862	25,684	
Training weekend	1,000	-	- -	1,000	455	
	192,522	13,597	239	206,358	192,027	
Investment income						
Insurance recoveries	_		-	_	172	
Interest received	6,521	34	2,452	9,007	10,272	
Investment income	-	-	8,921	8,921	8,704	
	6,521	34	11,373	17,928	19,148	
Total incoming resources	408,140	13,631	46,912	468,683	453,929	

The notes on pages 8 to 13 form part of these accounts.



CONSOLIDATED STATEMENT OF FINANCIAL ACTIVITIES continued

YEAR ENDED 31 DECEMBER 2003

	Unrestric	ted Funds	Restricted	Total Funds	
	General	Designated	Funds	2003	2002
RESOURCES EXPENDED	£	£	£	£	£
Costs of activities in furtherance of					
The Guild's objects					
AGM costs	6,957	-	•	6,957	6,550
BQSG	8,226	-	-	8,226	2,750
Conference	28,095	-	-	28,095	22,266
Contemporary Quilt Group	1,423	-	-	1,423	-
Education	4,821	200	300	5,321	8,016
Festival of Quilts	6,973	-	-	6,973	-
Heritage	1,512	-	_	1,512	2,005
Heritage Acquisition Fund	-	3,100	-	3,100	1,079
International	290	-	-	290	2,071
Membership	26,675	-	-	26,675	24,444
Miniature Quilt Group	792	-	-	792	<u>-</u>
National exhibition	1,294	_	-	1,294	6,193
National Quilt Centre	-	2,064	-	2,064	5,793
Public relations	32,470	-	652	33,122	15,194
Purchase of sales stock	32,651	-	-	32,651	26,627
Quilters' Review	3,472	-	-	3,472	3,478
Regional activities	98,029	-	-	98,029	88,726
Regional organisation	3,753	-	-	3,753	3,422
Resource centre	17,469	-	20,906	38,375	29,510
The Quilter	55,069	-	-	55,069	65,821
Training weekend	2,455	-	<u>-</u>	2,455	1,226
1718 Coverlet Conservation	-	-	11,761	11,761	-
	332,426	5,364	33,619	371,409	315,171
Management and administering The Guild					
Council expenses and meetings	9,759		4,903	14,662	11,118
Depreciation of equipment	9,575	_	3,405	12,980	1,248
Administration & HQ costs (Note 3)	91,281	-	•	91,281	76,337
	110,615	-	8,308	118,923	88,703
Total resources expended	443,041	5,364	41,927	490,332	403,874
Net (outgoing) incoming resources	(34,901)	8,267	4,985	(21,649)	50,055
Transfers between funds	(1,272)	1,272	-	-	-
Other recognised gains (losses)	-	-	23,903	23,903	(26,594)
Net movement of funds	(36,173)	9,539	28,888	2,254	23,461
Balances at 1 January 2003	210,279	52,367	245,883	508,529	485,068
Pre-acquisition deficit at 1 January 2003	(103)		,	(103)	-
Balances at 31 December 2003	174,003	61,906	274,771	510,680	508,529
The notes on pages 8 to 13 form part of these a	eccounts.				



THE QUILTERS' GUILD OF THE BRITISH ISLES CONSOLIDATED AND GUILD BALANCE SHEETS 31 DECEMBER 2003

		Group	Gı	uild
	Notes	2003	2003	2002
		£	£	£
Assets				
Equipment	4	45,163	45,163	22,850
Investments - at market value	5	170,248	170,248	146,345
Investment in subsidiary - at cost	6		2	-
Stocks		31,846	20,677	28,113
Debtors and prepayments	7	42,685	48,767	18,058
Bank and building society accounts		329,166	316,650	399,687
		619,108	601,507	615,053
Less: Liabilities				
Income in advance		72,516	65,031	78,506
Creditors and accruals	8	35,912	30,644	28,018
				
		108,428	95,675	106,524
Net assets		510,680	505,832	508,529
REPRESENTED BY:				
Unrestricted funds:	9			
General Reserve		174,003	169,155	210,279
National Quilt Centre Fund		45,036	45,036	34,970
Life Membership Fund		11,979	11,979	12,673
Heritage Acquisitions Fund		1,921	1,921	1,554
Founder Members Bursary Fund		2,970	2,970	3,170
		235,909	231,061	262,646
Restricted funds:	10			
Grant Funds		31,092	31,092	26,031
Legacy Funds		243,679	243,679	219,852
		510,680	505,832	508,529

The accounts have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

The accounts on pages 5 to 13 were approved by the directors on 20 February 2004 and signed on their behalf by

Fay Allwood *JUULUUE* res

Kate Smith Kall Secretary

The notes on pages 8 to 13 form part of these accounts.



THE QUILTERS' GUILD OF THE BRITISH ISLES NOTES TO THE ACCOUNTS 31 DECEMBER 2003

1 Constitution

The Guild is a company is limited by guarantee and every member of The Guild undertakes to contribute to the assets of The Guild in the event of the same being wound up while they are a member, or within one year after they cease to be a member, for payment of the debts and liabilities of The Guild contracted before they cease to be a member, and of the costs, charges and expenses of winding up, and for the adjustment of the rights of the contributions among themselves, such amount as may be required not exceeding one pound.

2 Accounting policies

These accounts have been prepared under the historical cost convention as modified by the revaluation of investments and are in accordance with applicable accounting standards, the Charities Accounting Statement of Recommended Practice issued in October 2000 (SORP 2000) and the Companies Act 1985.

These accounts consolidate the results of the Guild and its wholly owned subsidiary, Festival of Quilts Limited, on a line by line basis. A separate Statement of Financial Activities for the Guild itself is not presented because The Guild has taken advantage of the exemptions afforded by Section 230 of the Companies Act 1985 and paragraph 304 of SORP 2000.

All incoming resources are included in the SOFA when the group is legally entitled to the income and the amount can be quantified with reasonable accuracy. Members' subscriptions are included in the SOFA for the period to which they relate, subscriptions received in advance being deferred to future periods. Life membership subscriptions received are credited to a designated fund and amounts are released to the General Reserve as required. Tax recoverable on covenanted income is brought into account as and when received. No amounts are included in the accounts for services donated by volunteers.

All expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all costs related to the category. Management and administration costs are those incurred in connection with administration of the group and compliance with constitutional and statutory requirements.

Depreciation is charged at 331/3% per annum straight-line basis on the cost of the office computing equipment and 20% on all other office equipment. No depreciation is charged in the year of acquisition. Resource Centre equipment is depreciated at 10% per annum on a straight-line basis. Exhibition equipment is depreciated at 331/3% per annum straight-line basis.

Listed investments are stated at market value. Stocks of current catalogues, magazines, cards etc. held at the year end are valued at the lower of cost or market value.

The Guild owns a number of Heritage and Modern Quilts, the majority of which have been donated. In view of the difficulty in valuing these historical and inalienable assets, no value has been placed on these quilts for the purpose of these accounts.

Rentals applicable to operating leases are charged to the SOFA over the period in which the cost is incurred.

The company operates a defined contribution pension scheme for the benefit of one employee who has elected to forfeit salary for pension contributions. The costs of contributions are charged to the SOFA as they become payable.



NOTES TO THE ACCOUNTS

31 DECEMBER 2003

3	Administration and Head	quarters Costs			2003 £	2002 £
	Administrative salaries & p	ension			35,968	31,248
	Employer's national insura				2,363	1,900
	Rent and associated service				10,973	9,501
	Rates				163	1,026
	Light and heat				1,523	1,189
	Insurance				4,490	4,013
	Computer maintenance				6,953	3,985
	Equipment hire maintenant	ce			3,546	3,995
	Telephone charges	2,282	1,592			
	Printing, stationery and pos	7,157	7,641			
	Audit and accountancy cha	arges			7,618	4,964
	Professional fees				4,401	-
	Bank charges				1,399	1,524
	Sundries				2,445	3,759
					91,281	76,337
4	Tangible fixed assets	Computer equipment £	Office equipment £	Resource Centre equipment £	Exhibition equipment	Total £
	Cost					
	At 1 January 2003	29,366	5,498	6,170	-	41,034
	Additions	12,417	-	3,376	19,500	35,293
	At 31 December 2003	41,783	5,498	9,546	19,500	76,327
	Depreciation					
	At 1 January 2003	12,849	4,897	438	-	18,184
	Charge for the year	5,695	167	618	6,500	12,980
	At 31 December 2003	18,544	5,064	1,056	6,500	31,164
	Net book value					
	At 31 December 2003	23,239	434	8,490	13,000	45,163
	At 31 December 2002	16,517	601	5,732	-	22,850



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THE QUILTERS' GUILD OF THE BRITISH ISLES

NOTES TO THE ACCOUNTS

31 DECEMBER 2003

5	Investments	2003	2002
	M & G Charifund Income Units	£	£
	Cost	115,629	115,629
	Market value at 31 December	170,248	146,345
6	Commercial trading operations and investment in trading subsidiary		
	The wholly-owned trading subsidiary, Festival of Quilts Limited, which Kingdom, pays all its profits to the charity by Gift Aid. Festival of Quilts commercial trading operations carried on by The Guild. The Guild acquire	Limited operates	s the principal

commercial trading operations carried on by The Guild. The Guild acquired the entire issued share capital

•		-
•	_	2003
		£
		30,794
		(25,877)
		34
		4,951
		•
		(103)
		4,848
		35,322
		(30,472)
		4,850
		4,850
		-
Group	Gu	ild
2003	2003	2002
£	£	£
11,419	1,951	6,127
31,266	29,097	11,931
	17,719	
	Group 2003 £ 11,419	2003 2003 £ £ 11,419 1,951 31,266 29,097

42,685

48,767

18,058



NOTES TO THE ACCOUNTS

31 DECEMBER 2003

		Group	Guild		
		2003	2003	2002	
8	Creditors and accruals	£	£	£	
	Trade creditors	18,267	17,512	2,619	
	Other taxes and social security costs	6,485	3,472	2,586	
	Accruals	11,160	9,660	22,813	
		35,912	30,644	28,018	

9	Unrestricted funds					Pre-acquisition	า
		Balance at 1 January 2003 £	Income in year	Utilised in year	Transfers between funds £	deficit 1 January 2003 £	Balance at 31 December 2003 £
	Group						
	General Reserve	210,279	408,140	(443,041)	(1,272)	(103)	174,003
	National Quilt Centre Fund	34,970	12,130	(2,064)	_	-	45,036
	Life Membership Fund	12,673	34	-	(728)	-	11,979
	Heritage Acquisitions Fund	1,554	1,467	(3,100)	2,000	_	1,921
	Founder Members Bursary	3,170	•	(200)	-	-	2,970
	Total	262,646	421,771	(448,405)	-	(103)	235,909

	Balance at 1 January 2003 £	Balance at 31 December 2003 £
Guild		
General Reserve	210,279	169,155
National Quilt Centre Fund	34,970	45,036
Life Membership Fund	12,673	11,979
Heritage Acquisitions Fund	1,554	1,921
Founder Members Bursary Fund	3,170	2,970
Total	262,646	231,061



THE QUILTERS' GUILD OF THE BRITISH ISLES NOTES TO THE ACCOUNTS 31 DECEMBER 2003

10	Restricted funds Group and Guild Grant Funds		Balance at 1 January 2003 £	Income in year £	Utilised in year £	Balance at 31 December 2003 £
	Heritage Lottery Fund Yorkshire Arts Council 1718 Coverlet Conserv Arts Council Grant		18,979 652 6,400	22,500 - 5,007 8,000	(13,130) (652) (11,761) (4,903)	28,349 - (354) 3,097
	Total		26,031	35,507	(30,446)	31,092
	Legacy Funds	Balance at 1 January 2003 £	Income in year	Utilised in year £	Unrealised gain on market value of investments £	Balance at 31 December 2003 £
	Sue Belton Barbara Bailey Sue Ridgewell	6,858 212,319 675	429 10,960 16	(300) (11,181) -	985 22,918 -	7,972 235,016 691
	Total	219,852	11,405	(11,481)	23,903	243,679
	Fund balances are rep	resented as follows:		Investments £	Building society accounts £	Total £
	Sue Belton Barbara Bailey Sue Ridgewell			7,014 163,234	958 71,782 691	7,972 235,016 691
				170,248	73,431	243,679

11 Directors' and trustees' remuneration

The Directors and Council members received no remuneration in the year. Reimbursements totalling £12,971 (2002 £9,759) were made to Directors and Council members for their expenses during the year.

12 Employees' remuneration

Employees' remuneration amounted to £60,295 (2002 £53,323) and there were ten employees in the year (five of whom had administrative roles).



NOTES TO THE ACCOUNTS

31 DECEMBER 2003

13 Pension costs

The company operates and makes contributions to a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge for the year was £1,417 (2002 £1,386))

14 Auditors' remuneration

Auditors' remuneration amounted to £2,450 (2002 £1,625).

15	Operating lease commitments	2003 £	2002 £
	Rentals payable in the next year under non-cancellable operating leases		
	Leases which terminate In more than one year but not more than five years.	1,715	1,715
16	Capital commitments	£	£
	Capital expenditure contracted but not provided in the accounts	Nil	Nil