## The Malmaison Company (Edinburgh) Limited

Directors' report and financial statements
Registered number 3437534
30 June 2001

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## Directors' report and financial statements

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## Directors' report

The directors present their annual report and the audited financial statements for the 18 months ended 30 June 2001.

The comparative period is for the year ended 31 December 1999.

#### Review of business

The Company is engaged in hotel management and ownership. The results for the year are set out in the profit and loss account on page 5.

The directors regard the results and future prospects of the Company as satisfactory.

#### **Dividends**

The directors do not recommend the payment of a dividend (1999: £nil).

#### Directors and directors' interests

The directors who held office during the year were as follows:

CG Upton	(resigned 31 May 2000)
J Bohlmann	(resigned 3 November 2000)
E Blum	(resigned 3 November 2000)
A Raymond	(resigned 24 March 2000)
RJ Tutty	(resigned 3 November 2000)
JD Carreker	(resigned 3 November 2000)
RG Balfour-Lynn	(appointed 6 November 2000)
JW Harrison	(appointed 6 November 2000)
JS Shashou	(appointed 6 November 2000)
AF Blurton	(appointed 6 November 2000)
J Singh	(appointed 3 November 2000)
MA Bibring	(appointed 6 November 2000)
IB Cave	(appointed 3 November 2000)

None of the directors had any interest in the share capital of the Company. The interests of RG Balfour-Lynn, JW Harrison, JS Shashou, J Singh, MA Bibring and AF Blurton in the share capital of the ultimate holding company, Marylebone Warwick Balfour Group Plc, are disclosed in the financial statements of that company.

IB Cave held the following options to purchase shares of Marylebone Warwick Balfour Group Plc:

3 November 2000 256,710 options at 117p 30 June 2001 256,710 options at 117p

8 January 2002 256,710 options at 117p and 125,000 options at 95p

No other director had any interest in the share capital of Marylebone Warwick Balfour Group Plc.

## Directors' report (continued)

#### **Auditors**

During the period PricewaterhouseCoopers resigned as auditors to the Company and KPMG Audit Plc were appointed by the directors to fill the vacancy. In accordance with Section 384 of the Companies Act 1985, a resolution for the re-appointment of KPMG Audit Plc as auditors of the Company is to be proposed at the forthcoming Annual General Meeting.

By order of the board

Gail Rebron Sheete

Gail Robson-Skeete
Company Secretary

1 West Garden Place Kendal Street London W2 2AQ

8th January 2002

## Statement of directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Company and of the profit or loss for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Company and to prevent and detect fraud and other irregularities.



KPMG Audit Plc

PO Box 695 8 Salisbury Square London EC4Y 8BB

## Report of the auditors to the members of The Malmaison Company (Edinburgh) Limited

We have audited the financial statements on pages 5 to 14.

#### Respective responsibilities of directors and auditors

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The directors are responsible for preparing the directors' report and, as described on page 3, the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibilities, as independent auditors, are established in the United Kingdom by statute, the Auditing Practices Board and by our profession's ethical guidance.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the Company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the Company is not disclosed.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the Company as at

June 2001 and of the loss of the Company for the period then ended and have been properly prepared in accordance with the Companies Act 1985.

KPMG Audit Plc Chartered Accountants

Registered Auditor

10 Saway 2002

# Profit and loss account for the 18 months ended 30 June 2001

	Note	18 months ended 30 June 2001 £	Year ended 31 December 1999 £
Turnover Cost of sales	2	4,094,448 (2,698,515)	515,978
Gross profit Administrative expenses		1,395,933 (794,952)	515,978 (325,625)
Operating profit		600,981	190,353
Interest receivable and similar income	4	-	2,099
Interest payable and similar charges	5	(940,797)	(1,006,924)
Loss on ordinary activities before taxation	6	(339,816)	(814,472)
Tax on loss on ordinary activities	7	51,233	-
Loss for the financial year	13	(288,583)	(814,472)
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All activities are continuing.

## Balance sheet at 30 June 2001

at 30 June 2001	Note	30 June 2001 £	31 December 1999 £
Fixed assets Tangible assets	8	10,900,000	7,345,467
Current assets Stocks Debtors Cash at bank and in hand	9	44,906 3,271,526 39,210	1,339,134 23,660
Creditors: amounts falling due within one year	10	3,355,642	1,362,794 (965,322)
Net current assets/(liabilities)		(7,091,205)	397,472
Total assets less current liabilities Creditors: amounts falling due after more than one year	11	3,808,795 (785)	7,742.939 (7,300,888)
Net assets		3,808,010	442,051
Capital and reserves Called up share capital Revaluation reserve Profit and loss account	12 13 13	2 4,910,420 (1,102,412)	1,296,506 (854,457)
Equity shareholders' funds	13	3,808,010	442,051
	•		

These financial statements were approved by the board of directors on the behalf by:

2002 and were signed

**AF Blurt**o Director

J Singh
Director

# Statement of total recognised gains and losses for the 18 months ended 30 June 2001

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	Note	18 months ended 30 June 2001 £	Year ended 31 December 1999 £
Loss for the financial year Unrealised surplus on revaluation of properties	/3 /3	(288,583) 3,654,542	(814,472)
Total recognised gains and losses relating to the financial year		3,365,959	(814,472)
Note of historical cost profits and losses for the 18 months ended 30 June 2001			
		18 months ended	Year ended
		30 June 2001 £	31 December 1999 £
Reported loss on ordinary activities before taxation Difference between a historical cost depreciation charge and the actual depreciation charge calculated		2001	31 December 1999
-		2001 £	31 December 1999 £
Difference between a historical cost depreciation charge and the actual depreciation charge calculated		2001 £ (339,816)	31 December 1999 £ (814,472)

#### **Notes**

(forming part of the financial statements)

#### 1 Accounting policies

The financial statements have been prepared in accordance with applicable Accounting Standards in the United Kingdom, which have been applied consistently, and with the Companies Act 1985.

#### Basis of accounting

The financial statements have been prepared under the historical cost convention as modified by the revaluation of land and buildings.

#### Cash flow

Under Financial Reporting Standard 1 the company is exempt from the requirement to prepare a cash flow statement on the grounds that a parent undertaking includes the company in its own published consolidated financial statements.

#### Depreciation

Depreciation is provided on tangible fixed assets on a straight line basis in order to write off the cost less residual value over their expected useful lives. Depreciation is provided in the month following that in which the hotel opens and depreciated over the following useful lives:

		Pre 3 November 2000	Post 3 November 2000
Freehold land	_	35 years	-
Freehold buildings	-	35 years	25-100 years
Furniture, fittings and equipment	-	3-6 years	5-15 years

#### Leases

Assets acquired under finance leases are capitalised and the outstanding future lease obligations are shown in creditors.

#### Deferred taxation

Provision is made for deferred taxation using the liability method to take account of timing differences between the incidence of income and expenditure for taxation and accounting purposes except to the extent that the directors consider that a liability to taxation is unlikely to crystallise in the foreseeable future. No charge for deferred taxation was made in the period (1999: £nil).

#### 2 Turnover

Turnover, which is wholly generated within the United Kingdom, represents the sales value of work done in respect of hotel management during the period and is exclusive of value added tax.

### 3 Staff numbers and costs

The average number of persons employed by the Company (including directors) during the year was:

18 months ended 30 June 2001	Year ended 31 December 1999
Directors - Hotel administration 70	
70	-
	<del></del>
18 months ended 30 June 2001 £	Year ended 31 December 1999 £
Salaries1,079,527Social security costs77,918Pension contributions5,983	- - -
1,163,428	<u>-</u>
4 Interest receivable and similar income	
18 months ended 30 June 2001 £	Year ended 31 December 1999 £
Bank interest receivable -	2,099
5 Interest payable and similar charges	
18 months ended 30 June 2001 £	Year ended 31 December 1999 £
On bank loans Finance charges payable in respect of finance leases On loans from group undertakings  -	254,705 2,768 749,451
940,797	1,006.924

51,233

## Notes (continued)

Corporation tax

### 6 Profit/(loss) on ordinary activities before taxation

This is stated after charging the following:	18 months ended 30 June 2001 £	Year ended 31 December 1999 £
Auditors' remuneration: Audit		-
Depreciation Owned Leased	600,467 13,349	209,832 20,538
Audit fees were borne by another group company.		
7 Tax on profit/(loss) on ordinary activities		
	18 months ended 30 June 2001 £	Year ended 31 December 1999 £

There is no actual or potential liability for deferred taxation (1999: £nil).

#### 8 Tangible fixed assets

	Freehold land and buildings	Fixtures and fittings	Total
	£	£	£
Cost or valuation	~	<del>-</del>	-
As at 1 January 2000	7,139,041	603,992	7,743,033
Additions	153,725	360,082	513,807
Revaluation surplus	2,747,579	(29,734)	2,717,845
As at 30 June 2001	10,040,345	934,340	10,974,685
Depreciation			
As at 1 January 2000	275,668	121,898	397,566
Charge for period	173,254	440,562	613,816
Revaluation surplus	(448,922)	(487,775)	(936,697)
As at 30 June 2001	-	74,685	74,685
Net book value at 30 June 2001	10,040,345	859,655	10,900,000
Net book value at 31 December 1999	6,863,373	482,094	7,345,467
Depreciated historical cost at 30 June 2001	5,590,389	399,191	5,989,580
Depreciated historical cost at 31 December 1999	5,566,867	482,094	6,048,961
		<del></del>	

The Company's fixed assets were valued on the basis of open market value at 3 November 2000 by Christie & Co. and at 30 June 2001 by DTZ Debenham Tie Leung Chartered Surveyors. The valuations were carried out in accordance with the appraisal and valuation manual published by the Royal Institute of Chartered Surveyors.

Leased assets included above.

	Fixtures and fittings £
Net book value At 31 December 1999	16.488
At 30 June 2001	3,139

#### 9 Debtors

	30 June 2001	31 December 1999
	£	£
Trade debtors	103,199	-
Owed by group undertaking	3,136,649	1,328,745
Other debtors	3,127	10,389
Prepayments and accrued income	28,551	-
	3,271,526	1,339,134
10 Creditors: amounts falling due within one year		
	30 June	31 December
	2001	1999
	£	£
	~	
Bank loan		213,900
Obligations under finance lease	2,354	24,232
Trade creditors	78,055 10,161,476	28,001 655,482
Amounts owed to group undertakings Other creditors	10,161,476 60,864	033,462
Accruals and deferred income	144,098	43,707
Accidate and deterred income		
	10,446,847	965,322
11 Creditors: amounts falling due after more than one year	30 June 2001	31 December 1999
	£	£
Bank loan	-	2,500,400
Obligations under finance leases	785	4,120
Amounts owed to fellow subsidiaries	-	4,796,368
	785	7,300,888
	30 June	31 December
	2001	1999
	£	£
Bank loans are repayable		
Within 1-2 years	-	213,900
Within 2-5 years	-	2,286,500
	-	2,500,400
	<del></del>	

The bank loan bore interest at 1.5% over LIBOR and was secured by charges over the hotel property.

#### 11 Creditors: amounts falling due after more than one year (continued)

The maturity of obligations under finance leases is as follows:		
,	30 June	31 December
	2001	1999
	£	£
Within one year	3,068	24,232
In the second to fifth years	1,022	4,120
	4,090	28,352
·		
12 Called up share capital		
	30 June	31 December
	2001	1999
	£	£
Authorised		
1,000 ordinary shares of £1 each	1,000	1,000
Allotted, called up and fully paid:		
2 ordinary shares of £1 each	2	2
	<del></del>	T . M. M. M

#### 13 Reconciliation of movements in shareholders' funds

	Share capital £	Revaluation reserve	Profit and loss account	2001 £	1999 £
As at 1 January 2000	2	1,296,506	(854,457)	442,051	1,256,523
Loss for the period	-	-	(288,583)	(288,583)	(814,472)
Revaluation surplus Transfer of depreciation on revalued	-	3,654,542	-	3,654,542	-
tangible fixed assets	•	(40,628)	40,628	-	-
Closing shareholders' funds	2	4,910,420	(1,102,412)	3,808,010	442.051

#### 14 Related party transactions

The Company has taken advantage of the exemption, allowed by Financial Reporting Standard number 8, not to disclose transactions with related parties which are at least 90% owned within the same group and whose consolidated financial statements are publicly available.

#### 15 Parent company

The immediate parent company is Malmaison Limited and the ultimate parent company is Marylebone Warwick Balfour Group Plc. Both companies are registered in England and Wales.

Prior to 3 November 2000 the immediate parent company was Wyndham International Inc., which is registered in the United States of America.

The only group in which the results of the Company are consolidated is that headed by Marylebone Warwick Balfour Group Plc. The consolidated financial statements are available to the public and may be obtained from the company secretary, City Group Limited, 25 City Road, London EC1Y 1BQ.