British American Tobacco (1998) Limited
Registered Number 03422701
Directors' report and financial statements
For the year ended 31 December 2013

THURSDAY



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# **British American Tobacco (1998) Limited**

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#### **British American Tobacco (1998) Limited**

# Strategic report

The Directors present their strategic report on the Company for the year ended 31 December 2013.

### Principal activities

The Company's principal activity is the holding of investments in companies within the British American Tobacco p.l.c. Group (the "Group").

## Review of the year ended 31 December 2013

The profit for the financial year attributable to British American Tobacco (1998) Limited shareholders after deduction of all charges and the provision of taxation amounted to £4,431,853,000 (2012: £6,398,213,000).

The Directors expect the Company's activities to continue on a similar basis in the foreseeable future.

# Key performance indicators

Given the nature of the Company's activities, the Company's Directors believe that key performance indicators are not necessary or appropriate for an understanding of the Company's specific development, performance or the position of its business. However, key performance indicators relevant to the Group, and which may be relevant to the Company, are disclosed in the Strategic Report in the Annual Report of British American Tobacco p.l.c. and do not form part of this report.

## Principal risks and uncertainties

The principal risks and uncertainties of the Company, including financial risk management, are integrated with the principal risks of the Group and are monitored by audit committees to provide a framework for identifying, evaluating and managing risks faced by the Group. Accordingly, the key Group risk factors that may be relevant to the Company are disclosed in the Annual Report of British American Tobacco p.l.c. and do not form part of this report.

By Order of the Board

A.E. Griffiths

**Assistant Secretary** 

09 June 2014

# **Directors' report**

The Directors present their report together with the audited financial statements of the Company for the year ended 31 December 2013.

#### **Dividends**

During the year the Company paid dividends amounting to £4,500,000,000 (2012: £5,000,000,000).

#### Post Balance Sheet events

In February 2014, the Company disposed of its investments in Nicoventures Holdings Limited to British American Tobacco (NGP) Limited through the performance of a share for share exchange to the value of £167,500,000, acquiring ordinary shares of £1 each in British American Tobacco (NGP) Limited.

#### **Board of Directors**

The names of the persons who served as Directors of the Company during the period 1 January 2013 to the date of this report are as follows:

Resigned

John Benedict Stevens Neil Robert Withington John Patrick Daly Giovanni Giordano

6 April 2014

#### **Directors' indemnities**

Throughout the period 1 January 2013 to the date of this report, a qualifying third party indemnity has been in force under which Messrs J.B. Stevens and J.P. Daly as Directors of the Company, are, to the extent permitted by law, indemnified by British American Tobacco p.l.c., the ultimate parent undertaking, in respect of all costs, charges, expenses or liabilities which they may have incurred in or about the execution of their duties to the Company or as a result of things done by them as Directors on behalf of the Company.

# **Directors' report**

## Statement of Directors' responsibilities

The Directors are responsible for preparing the Directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law the Directors have prepared the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any
  material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors confirm that they have complied with the above requirements in preparing the financial statements.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Directors' declaration in relation to relevant audit information

Having made enquiries of fellow Directors and of the Company's auditors, each of the Directors confirms that:

- (a) to the best of his knowledge and belief, there is no relevant audit information of which the Company's auditors are unaware; and
- (b) he has taken all steps that a Director might reasonably be expected to have taken in order to make himself aware of relevant audit information and to establish that the Company's auditors are aware of that information.

By Order of the Board

A.E. Griffiths
Assistant Secretary

09 June 2014

# Independent auditors' report to the members of British American Tobacco (1998) Limited

### Report on the financial statements

#### Our opinion

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 December 2013 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

This opinion is to be read in the context of what we say below.

#### What we have audited

The financial statements for the year ended 31 December 2013, which are prepared by British American Tobacco (1998) Limited, comprise:

- the Profit and loss account;
- the Balance sheet; and
- the related notes.

The financial reporting framework that has been applied in their preparation comprises applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

In applying the financial reporting framework, the Directors have made a number of subjective judgements, for example in respect of significant accounting estimates. In making such estimates, they have made assumptions and considered future events.

#### What an audit of financial statements involves

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) (ISAs (UK & Ireland)). An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of:

- whether the accounting policies are appropriate to the Company's circumstances and have been consistently applied and adequately disclosed;
- the reasonableness of significant accounting estimates made by the Directors; and
- the overall presentation of the financial statements.

In addition, we read all the financial and non-financial information in the Directors' report and financial statements to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

# Independent auditors' report to the members of British American Tobacco (1998) Limited

### Opinion on matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic report and the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements.

## Other matters on which we are required to report by exception

### Adequacy of accounting records and information and explanations received

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.

#### **Directors' remuneration**

Under the Companies Act 2006 we are required to report if, in our opinion, certain disclosures of Directors' remuneration specified by law have not been made. We have no exceptions to report arising from this responsibility.

### Responsibilities for the financial statements and the audit

### Our responsibilities and those of the Directors

As explained more fully in the Statement of Directors' responsibilities set out on page 4, the Directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and ISAs (UK & Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinions, has been prepared for and only for the Company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

Sotiris Kroustis (Senior Statutory Auditor)

For and on behalf of PricewaterhouseCoopers LLP

Chartered Accountants and Statutory Auditors

London, United Kingdom

Cti huti

**9** June 2014

# Profit and loss account for the year ended 31 December 2013

Continuing operations	Note	2013 £'000	2012 £'000
Other operating charges	2	11,072	680
Operating profit		11,072	680
Income from shares in Group undertakings		4,500,000	6,500,000
Interest receivable and similar income	3	4,357	1,496
Interest payable and similar charges	4	(83,576)	(103,963)
Profit on ordinary activities before taxation		4,431,853	6,398,213
Tax on profit on ordinary activities	5	-	-
Profit for the financial year	10	4,431,853	6,398,213

There is no difference between the profit on ordinary activities before taxation and the profit for the financial year stated above and their historical cost equivalents.

There are no recognised gains or losses other than the profit for the financial year and therefore no Statement of total recognised gains and losses has been presented.

The accompanying notes are an integral part of the financial statements.

# **Balance sheet at 31 December 2013**

	Note	2013 £'000	2012 £'000
Fixed assets		2 000	2000
Investments	6	3,763,966	3,651,466
		3,763,966	3,651,466
Current assets			
Debtors: amounts falling due within one year	7a	1,347,691	4,720,577
: amounts falling due after one year	7b	2,271,154	2,806,691
Cash at bank and in hand		10	10
Creditors: amounts falling due within one year	8a	(12,607)	(726,841)
Net current assets		3,606,248	6,800,437
Total assets less current liabilities		7,370,214	10,451,903
Creditors: amounts falling due after more than one year	8b	(2,281,154)	(5,294,696)
Net assets		5,089,060	5,157,207
Capital and reserves			
Called up share capital	9	12	12
Share premium account	10	3,617,281	3,617,281
Profit and loss account	10	1,471,767	1,539,914
Total shareholders' funds	11	5,089,060	5,157,207

The financial statements on pages 7 to 15 were approved by the Directors on 09 June 2014 and signed on behalf of the Board.

N.R. Withington

Director

Registered number 03422701

The accompanying notes are an integral part of the financial statements.

# 1 Accounting policies

#### Basis of accounting

The financial statements are prepared on the going concern basis, under the historical cost convention, and in accordance with the Companies Act 2006 and applicable accounting standards in the United Kingdom.

The Company is included in the consolidated financial statements of British American Tobacco p.l.c. which is incorporated in the United Kingdom and registered in England and Wales. Consequently, the Company has taken advantage of the exemption from preparing consolidated financial statements under the terms of section 400 of the Companies Act 2006.

The principal accounting policies have been applied consistently throughout the year and a summary is set out below.

#### Cash flow statement

The Company is a wholly owned subsidiary of British American Tobacco p.l.c.. The cash flows of the Company are included in the consolidated cash flow statement of British American Tobacco p.l.c. which is publicly available. Consequently the Company has taken advantage of the exemption from preparing a cash flow statement under the terms of FRS1 (revised 1996) 'Cash flow statements'.

#### Foreign currencies

Transactions arising in currencies other than sterling are translated at the rate of exchange ruling on the date of the transaction. Monetary assets and liabilities expressed in currencies other than sterling are translated at rates of exchange ruling at the end of the financial year. All exchange differences are taken to the profit and loss account in the year.

#### **Taxation**

Taxation provided is that chargeable on the profits of the year, together with deferred taxation.

The current income taxation charge is calculated on the basis of taxation laws enacted or substantially enacted at the balance sheet date.

Deferred taxation is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date, where transactions or events that result in an obligation to pay more taxation in the future or a right to pay less taxation in the future have occurred at the balance sheet date.

A net deferred taxation asset is recognised as recoverable and therefore recognised only when, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits against which to recover carried forward taxation losses and from which the future reversal of underlying timing differences can be deducted.

Deferred taxation is measured at the average taxation rates that are expected to apply in the periods in which the timing differences are expected to reverse based on taxation rates and laws that have been enacted or substantively enacted by the balance sheet date. Deferred taxation is measured on an undiscounted basis.

## **Accounting policies (continued)**

#### Fixed asset investments

Fixed asset investments are stated at cost less provisions for any impairment in value. Any impairment is recognised in the profit and loss account in the period in which it arises.

#### **Dividends**

Dividends payable that are unapproved at the year end are not recognised as a liability. Similarly, dividend income is recognised at the same time as the paying company recognises the liability to pay a dividend.

#### Future changes to accounting policies

On 22 November 2012, the Financial Reporting Council issued FRS 100 Application of Financial Reporting Requirements and FRS 101 Reduced Disclosure Framework. These were followed on 14 March 2013 by the publication of FRS 102 The Financial Reporting Standard applicable in the UK and Ireland. These standards will be applicable to all companies and entities in the UK and Republic of Ireland, other than listed groups, for accounting periods beginning on or after 1 January 2015. Early adoption is permissible.

FRS 100 sets out the overall financial reporting framework for companies in the UK and Ireland. FRS 101 applies to the individual financial statements of subsidiaries and ultimate parents, allowing them to apply the same accounting policies as in their listed group accounts, but with fewer disclosures. FRS 102 is a single financial reporting standard that applies to the financial statements of entities that are not applying EU-adopted IFRS, FRS 101 or the FRSSE. The primary statements of entities applying FRS 101 or FRS 102 would continue to follow the requirements of the Companies Act 2006.

The Directors are evaluating the impact of these requirements for the Company, and are likely to adopt the accounting requirements of the reduced disclosure framework under FRS 101 in the Company's reporting for 2015, but do not currently anticipate any material impact from doing so.

### 2 Other operating charges

	(11,072)	(680)
Other operating charges	200	200
Exchange losses/(gains)	728	(880)
Release of provision	(12,000)	-
	£'000	£'000
	2013	2012

The release of provision relates to a provision taken against a long term loan provided to a fellow Group undertaking where there was an expectation that all or a portion of the amount due would not have been recovered. The loan was repaid in full during the 2013 financial year.

Auditors' fees of £4,000 were borne by a fellow Group undertaking (2012: £4,000).

There were no employees (2012: none) and no staff costs during the year (2012: £nil).

None of the Directors received any remuneration in respect of their services as a Director of the Company during the year (2012 £nil).

### 3 Interest receivable and similar income

	2013	2012
	£'000	£'000
Interest receivable from Group undertakings	4,357	1,496
Interest payable and similar charges		
	2013	2012
	£'000	£,000
Interest payable to Group undertakings	83,576	103,963
Tax on profit on ordinary activities		
Summary of taxation on profit on ordinary activities		
	2013	2012
	£'000	£'000
Current taxation:		
UK corporation taxation on profit of the year		
Comprising:		

# (b) Factors affecting the taxation charge

Total current taxation note 5(b)

- double taxation relief

- current taxation at 23.25% (2012: 24.5%)

5

(a)

The standard rate of corporation taxation in the UK changed from 24.0% to 23.0% with effect from 1 April 2013. Accordingly the Company's profit for this accounting period is taxed at an effective rate of 23.25%.

The current taxation charge differs from the standard 23.25% (2012: 24.5%) rate of corporation taxation in the UK. The major causes of this difference are listed below:

	2013	2012
	£'000	£'000
Profit on ordinary activities before taxation	4,431,853	6,398,213
Corporation taxation at 23.25% (2012: 24.5%) on profit on ordinary activities	1,030,406	1,567,562
Factors affecting the taxation rate:		
Permanent differences	25,952	46,794
Group loss relief (claimed)/surrendered at less than full consideration	(10,108)	(21,856)
Corporate income taxation relief on intra-group dividends	(1,046,250)	(1,592,500)
Total current taxation charge note 5(a)	-	_

An amount of £123,623,000 (2012: £190,997,000) (taxation amount of £28,742,000 (2012: £46,794,000)) included in permanent differences above represents imputed taxation adjustments in respect of UK to UK transfer pricing.

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#### 6 Investments

#### (1) Shares in Group undertakings

Unlisted – registered in England and Wales	% equity shares held
British American Tobacco (2012) Limited 3,588,465,661 ordinary shares of £1.00 each	100
BATLaw Limited 8,000,000 ordinary shares of £1.00 each	100
Nicoventures Holdings Limited 207,438,003 ordinary shares of £1.00 each	100
British American Tobacco (NGP) Limited 1 ordinary share of £1.00 each	100

The subsidiary undertaking that principally affects the Company's financial position is British American Tobacco (2012) Limited. The principal activity of this undertaking is a holding company.

#### (2) Shareholdings at cost less provisions

	Shareholdings at cost less provisions
·	000.3
Cost	
1 January 2013	3,651,466
Additions	112,500
31 December 2013	3,763,966
Impairment provisions	
1 January 2013	-
31 December 2013	-
Net book value	-
1 January 2013	3,651,466
31 December 2013	3,763,966

In August 2013, the Company subscribed for additional share capital of one share amounting to £4,500,000 in CN Creative Limited. In September 2013, the Company bought all remaining shares of Nicoventures Holdings Limited for £1, being 39,938,000 shares of £1 each. In the same month the Company also disposed of its investments in CN Creative Limited and Nicoventures Limited through the performance of a share for share exchange to the value of £59,500,000, acquiring ordinary shares of £1 each in Nicoventures Holdings Limited. In December 2013, the Company subscribed for a further 108,000,000 ordinary shares in Nicoventures Holdings Limited for a consideration of £108,000,000.

In September 2013, the Company acquired one ordinary £1 share in British American Tobacco (NGP) Limited. In February 2014, the Company disposed of its investments in Nicoventures Holdings Limited to British American Tobacco (NGP) Limited through the performance of a share for share exchange to the value of £167,500,004, acquiring ordinary shares of £1 each in British American Tobacco (NGP) Limited.

#### **Investments (continued)**

(3) The Directors are of the opinion that the individual investments in the Group undertakings have a value not less than the amount at which they are shown in the balance sheet.

#### 7 Debtors

## (a) Amounts falling due within one year

	2013	2012
	£'000	£'000
Amounts owed by Group undertakings	1,347,691	4,720,577

Included within amounts owed by Group undertakings is an amount of £1,343,849,000 (2012: £136,408,000) which is unsecured, interest bearing and repayable on demand. The interest rate is based on LIBOR. A further amount of £nil (2012: £164,376,000) was unsecured, interest free and repayable within one year. All other amounts owed by Group undertakings were unsecured, interest free and repayable on demand.

#### (b) Amounts falling due after one year

Amounts owed by Group undertakings	2,271,154	2,806,691
	£'000	£'000
·	2013	2012

Amounts owed by Group undertakings as at 31 December 2013 of £2,271,154,000 (USD 3,761,600,000) are unsecured, interest bearing and repayable in 2018. The interest rate is based on USD LIBOR.

Amounts owed by Group undertakings as at 31 December 2012 of £2,437,158,000 (USD: 3,961,600,000) were unsecured, interest free and repayable in 2018. A further amount of £nil (2012: £369,533,000) was unsecured, interest free and repayable between 2 to 5 years.

#### 8 Creditors

## (a) Amounts falling due within one year

,	2013	2012
	£'000	£'000
Amounts owed to Group undertakings	12,607	700,841
Other creditors	-	26,000
	12,607	726,841

Included within amounts owed to Group undertakings as at 31 December 2012 was an amount of £123,840,000 which was unsecured, interest bearing at rates between 1.39% and 7.67% and repayable within one year. All other amounts are unsecured, interest free and repayable on demand.

(b)	Amounts falling due after more than one year	2013	2012
		£'000	£'000
	Amounts owed to Group undertakings	2,281,154	5,294,696

Included within amounts due to Group undertakings is an amount of £10,000,000 (2012: £1,841,194,000) which is unsecured, interest free and repayable after more than one year. Amounts of £2,271,154,000 (2012: £3,453,502,000) are unsecured and interest bearing at rates between 2.17% and 2.44% (2012: 2.07% and 2.07% and 2.07% and repayable after more than one year.

# **Creditors (continued)**

(c)	Maturity of financial liabilities	2013	2012
		£'000	£'000
	Within one year	12,606	726,841
	Between 2 and 5 years	2,281,155	1,016,344
	Beyond 5 years	_	4,278,352
		2,293,761	6,021,537
9	Called up share capital		
	Ordinary shares of £1 each	2013	2012
	Allotted, called up and fully paid		
	- value	£11,904	£11,904
	- number	11,904	11,904
10	Reserves		
10	Reserves		Profit
		Share	and loss
		premium	account
		account £'000	£'000
		2 000	2 000
	1 January 2013	3,617,281	1,539,914
	Profit for the financial year	<u>-</u>	4,431,853
	Dividends paid	-	(4,500,000)
	31 December 2013	3,617,281	1,471,767
11	Reconciliation of movements in shareholders' funds		
		2013	2012
		£'000	£'000
	Destit for the financial way	4 424 052	0.000.040
	Profit for the financial year	4,431,853	6,398,213
	Dividends paid		(5,000,000)
	Net movement in shareholders' funds	(68,147)	1,398,213
	Opening shareholders' funds	5,157,207	3,758,994
	Closing shareholders' funds	5,089,060	5,157,207

# 12 Related party disclosures

As a wholly owned subsidiary the Company has taken advantage of the exemption under paragraph 3(c) of FRS 8 'Related party disclosures' from disclosing transactions with other subsidiary undertakings of the Group.

## 13 Contingent liabilities

The Company provides guarantees to third parties of its direct subsidiary undertakings in their normal course of business. As at 31 December 2013 it had guarantees with respect to turnover commitments and £34,226,000 (2012: £45,050,000) of guarantees relating to payment obligations. The Company does not expect these guarantees to materially affect its financial position.

### 14 Post Balance Sheet events

In February 2014, the Company disposed of its investments in Nicoventures Holdings Limited to British American Tobacco (NGP) Limited through the performance of a share for share exchange to the value of £167,500,000, acquiring ordinary shares of £1 each in British American Tobacco (NGP) Limited.

## 15 Parent undertakings

The Company's ultimate parent undertaking and ultimate controlling party is British American Tobacco p.l.c. being incorporated in the United Kingdom and registered in England and Wales. The Company's immediate parent undertaking is British American Tobacco p.l.c.. Group financial statements are prepared only at the British American Tobacco p.l.c. level and may be obtained from:

The Company Secretary Globe House 4 Temple Place London WC2R 2PG