Annual Report and Financial Statements Year Ended 31 October 2019

Registration number: 03419143

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# **Company Information**

**Directors** D T Hansen

A Ricupati
J J Calcagno

**B G Andrews** 

Registered office Bickland Industrial Park

Falmouth Cornwall TR11 4TA

**Auditors** PKF Francis Clark

Statutory Auditor Lowin House Tregolls Road

Truro Cornwall TR1 2NA

# Strategic Report

# Year Ended 31 October 2019

The directors present their strategic report for the year ended 31 October 2019.

#### Principal activity

The principal activity of the company is the manufacture of medical devices for the fertility field.

#### Fair review of the business

Research Instruments Limited is a medical device manufacturing Company based in Falmouth, producing state-of-the-art hardware medical equipment for clinicians and ART professionals in the women's healthcare space.

The Company operates as production site for other group undertakings within the CooperSurgical group that then act as the distributor for the Company's product range, as well as products from other group companies, to third parties.

The Company has continued to generate strong operating profits of £2.5m (2018 - £2.8m) for the year and sales of £16.4m (2018 - £15.2m). The balance sheet has seen a decline over the period from £121m to £118m due to the payment of dividends up to the CooperSurgical Holdings Limited being greater than the profits for the year.

The Company continues to invest in R&D and product development. The Board regard such investment as integral to the continuing success of the business to ensure they remain competitive in their field.

Given the straightforward nature of the business, the Company's Board are of the opinion that analysis using further KPIs is not necessary for an understanding of the development, performance and position of the business.

# Strategic Report

,Calcagnø

Director

# Year Ended 31 October 2019

#### Principal risks and uncertainties

The Company's activities and business model involve a number of general and specific commercial and financial risks, which may have negative impacts on the future growth.

Management continues to focus on the most important operational risks and to evaluate the current mitigation plans. Risk assessments are performed on a regular basis.

A substantial focus on innovation is an integral part of the company's strategy. The overall aim of improving the key treatment outcome parameter: the-baby-take-home-rate, drives the portfolio of development projects.

Regulations on ART products continue to intensify, and the Management expects these requirements to further increase in the future. The Company is part of a Group, who has established a knowledge and competencies in the regulatory area and is prepared to meet the increased regulatory demand.

Development in the Company's financial results are impacted by foreign exchange risks. The Company does not engage in speculative financial transactions.

Approved by the Board on .27/10/2020 and signed on its behalf by:

# **Directors' Report**

## Year Ended 31 October 2019

The directors present their report and the financial statements for the year ended 31 October 2019.

#### **Directors of the company**

The directors who held office during the year were as follows:

R D Auerbach (resigned 4 April 2019)

A T Tucker (resigned 4 April 2019)

D T Hansen

K L Blair (resigned 4 April 2019)

A Ricupati

J J Calcagno (appointed 18 April 2019)

B G Andrews (appointed 4 April 2019)

R L Golden (appointed 4 April 2019 and resigned 30 April 2020)

#### Financial risk management objectives and policies

The main risks facing the company are set out below:

#### Price risk, credit risk, liquidity risk and cash flow risk

Raw material price risk - The Company manages the risk of price rises through maintaining strong relationships with key suppliers.

Credit risk - The Company manages its credit risk through the establishment of credit limits on its customer ledger and request payments of accounts when deemed necessary.

Liquidity risk and Cash flow risk - The Company utilises a combination of short term and long term debt finance to ensure that it retains sufficient cash to fund operations.

# **Directors' Report**

# Year Ended 31 October 2019

#### Going concern

In preparing and approving these financial statements the Board have given due consideration to going concern risks, and in particular the impact of the Coronavirus pandemic. The pandemic has led to widespread and profound economic shock. This has led to a reduction in sales demand on a CooperSurgical-wide (or Group-wide) level due to the closure, or reduced capacity of hospitals and medical facilities who are the predominate end customers for the various fertility products and consumables manufactured by RI "the Company" (and other group undertakings).

In reaching a conclusion on the going concern assumption the Board considered and factored in the following matters:

i) The Board have prepared budgets and cash flow forecasts which consider a range of scenarios, in particular fluctuations in sales demands and key costs.

When comparing post year end management accounts against budget the Company and its subsidiaries, which it has a material investment in and are intrinsically linked to the performance of the Company, are currently operating behind budget with results to 31 May 2020 showing a loss of approximately £2.9m.

The Company and its subsidiaries however expect to return to profitability in the short to medium term as hospitals and medical facilities begin to catch up on treatments.

Any deficits in the interim will be supported by the ultimate parent company listed on the NYE stock exchange, The Cooper Companies Inc. (TCC), which has a robust balance sheet and the support of stakeholders. An example of the support being provided by stakeholders would be the new \$2.14 billion Senior Credit Facility obtained from TCC's lenders that was announced in April 2020.

There is a letter of support from TCC that the Company is able to depend on to obtain financial support as required.

- ii) The Board have implemented various cost saving measures across the Company to minimise some of the financial impacts arising from the pandemic.
- iii) Operationally, where the Company has been trading through lockdown various policies and procedures have been put in place to ensure the health and safety of the day-to-day staff that have been retained. Clearly, in some areas this does give rise to a minor financial cost, but these steps are necessary and are being adopted by the vast majority of businesses across the UK.

After due consideration of these factors the Board are satisfied that the Company will be able to operate through the utilisation of retained earnings and where required the financial support of the ultimate parent company, TCC.

The Company is therefore anticipated to continue as a going concern for the foreseeable future – being a period no less than 12 months from the date of approval of these financial statements.

# **Directors' Report**

Year Ended 31 October 2019

#### Disclosure of information to the auditors

Each director has taken all the steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information. The directors confirm that there is no relevant information that they know of and of which they know the auditors are unaware.

Approyed by the Board on 27/10/2020 and signed on its behalf by

Director

∬ J∕Calcagno

# Statement of Directors' Responsibilities

The directors acknowledge their responsibilities for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- · select suitable accounting policies and apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# Independent Auditor's Report to the Members of Research Instruments Limited

#### **Opinion**

We have audited the financial statements of Research Instruments Limited (the 'company') for the year ended 31 October 2019, which comprise the Profit and Loss Account and Statement of Retained Earnings, Balance Sheet, Statement of Changes in Equity, and Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 October 2019 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties
  that may cast significant doubt about the company's ability to continue to adopt the going concern
  basis of accounting for a period of at least twelve months from the date when the financial
  statements are authorised for issue.

#### Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

# Independent Auditor's Report to the Members of Research Instruments Limited

### Opinion on other matter prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and Directors' Report have been prepared in accordance with applicable legal requirements.

#### Matters on which we are required to report by exception

In the light of our knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report and the Directors' Report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### Responsibilities of directors

As explained more fully in the Statement of Directors' Responsibilities set out on page 7, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

# Independent Auditor's Report to the Members of Research Instruments Limited

#### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.



Duncan Leslie (Senior Statutory Auditor) PKF Francis Clark, Statutory Auditor

Lowin House Tregolls Road Truro Cornwall TR1 2NA

Date: 29/10/2020

# Statement of Income and Retained Earnings

# Year Ended 31 October 2019

	Note	2019 £	2018 £
Turnover	. 3	16,401,477	15,249,026
Cost of sales		(11,303,233)	(9,989,019)
Gross profit		5,098,244	5,260,007
Distribution costs		(258,610)	(166,841)
Administrative expenses		(2,343,038)	(2,335,321)
Gains / (loss) on disposal of investments		-	21,171
Other operating income	4	19,134	23,306
Operating profit Income from shares in group undertakings Other interest receivable and similar income	6	2,515,730 15,005,085	2,802,322
Profit before tax	10	17,520,815	1,933
Taxation	12	(620,729)	2,804,255 (587,187)
Profit for the financial year		16,900,086	2,217,068
Retained earnings brought forward		18,676,819	16,459,751
Dividends paid		(20,049,841)	
Retained earnings carried forward		15,527,064	18,676,819

# **Balance Sheet**

# 31 October 2019

	Note	2019 £	2018 £
Fixed assets			
Intangible assets	13	34,470	57,871
Tangible assets	14	964,557	957,698
Investments	15	110,487,351	110,487,351
		111,486,378	111,502,920
Current assets			
Stocks	16	6,063,365	7,802,971
Debtors	17	1,861,148	3,013,264
Cash at bank and in hand		3,058,205	1,958,020
		10,982,718	12,774,255
Creditors: Amounts falling due within one year	19	(3,886,398)	(2,544,722)
Net current assets		7,096,320	10,229,533
Total assets less current liabilities		.118,582,698	121,732,453
Provisions for liabilities	21	(522,547)	(522,547)
Net assets		118,060,151	121,209,906
Capital and reserves			
Called up share capital	23	102,514,087	102,514,087
Share premium reserve		19,000	19,000
Profit and loss account		15,527,064	18,676,819
Total equity		118,060,151	121,209,906

Approved and authorised by the Board on .27/10/2020 and signed on its behalf by:

J J Calcagno Director

Company Registration Number 03419143

# Statement of Changes in Equity

# Year Ended 31 October 2019

	Share capital £	Share premium £	Profit and loss account £	Total £
At 1 November 2018	102,514,087	19,000	18,676,819	121,209,906
Profit for the year		<del>-</del>	16,900,086	16,900,086
Total comprehensive income	-	• • • • • • • • • • • • • • • • • • •	16,900,086	16,900,086
Dividends			(20,049,841)	(20,049,841)
At 31 October 2019	102,514,087	19,000	15,527,064	118,060,151
				•
	Share capital £	Share premium £	Profit and loss account £	Total £
At 1 November 2017	102,514,087	19,000	16,459,751	118,992,838
Profit for the year	_	_	2,217,068	2,217,068
Total comprehensive income		·	2,217,068	2,217,068
At 31 October 2018	102,514,087	19,000	18,676,819	121,209,906

# Notes to the Financial Statements Year Ended 31 October 2019

#### 1 General information

The company is a private company limited by share capital, incorporated in England and Wales.

The address of its registered office and principal place of business is: Bickland Industrial Park Falmouth Cornwall TR11 4TA

### 2 Accounting policies

#### Summary of significant accounting policies and key accounting estimates

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### Statement of compliance

These financial statements were prepared in accordance with Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

#### **Basis of preparation**

These financial statements have been prepared using the historical cost convention except that as disclosed in the accounting policies certain items are shown at fair value.

### **Exemption from preparing group accounts**

The financial statements contain information about Research Instruments Limited as an individual company and do not contain consolidated financial information as the parent of a group.

The company is exempt under section 401 of the Companies Act 2006 from the requirement to prepare consolidated financial statements as it and its subsidiary undertakings are included by full consolidation in the consolidated financial statements of its ultimate parent, The Cooper Companies, Inc., a company incorporated in The United States of America.

### Notes to the Financial Statements

### Year Ended 31 October 2019

#### **Exemptions for qualifying entities under FRS102**

FRS102 allows a qualifying entity certain disclosure exemptions, which are subject to certain conditions being adhered to. The company has therefore taken advantage of the following exemptions:

- From preparing a statement of cash flows, on the basis that it is a qualifying entity and the consolidated financial statements of The Cooper Companies Inc include the cash flows of this company;
- From the financial instrument disclosures, required under FRS102 paragraphs 11.39 to 11.48A and paragraphs 12.26 to 12.29 as the information is provided in the consolidated financial statement disclosures:
- From disclosing transactions with other wholly owned members of the group, under FRS102 paragraph 33.1A;
- From disclosing the company key management personnel compensation, as required by FRS102 paragraph 33.7.

#### **Judgements**

The company values stock using a standard costing method that is updated on an regular basis using the average price for raw materials over the course of the year. Labour and overheads are absorbed into finished goods using an hourly rate. The directors believe this is an appropriate judgement for the company.

#### Revenue recognition

Turnover comprises the fair value of the consideration received or receivable for the sale of goods and provision of services in the ordinary course of the company's activities. Turnover is recognised on sale of goods on the date of dispatch unless the goods are to be installed by the company in which case revenue is not recognised until the goods are installed. Turnover is shown net of value added tax, returns, rebates and discounts and after eliminating sales within the company.

#### **Government grants**

The company has chosen to recognise government capital grants under the accruals model. The grant is released to the profit and loss account in line with the depreciation charge on the associated asset.

#### Foreign currency transactions and balances

Transactions in foreign currencies are initially recorded at the functional currency rate prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated into the respective functional currency of the entity at the rates prevailing on the reporting period date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing on the initial transaction dates.

Non-monetary items measured in terms of historical cost in a foreign currency are not retranslated.

#### Tax

Tax is recognised in profit or loss, except that a change attributable to an item of income or expense recognised as other comprehensive income is also recognised directly in other comprehensive income.

### Notes to the Financial Statements

# Year Ended 31 October 2019

The current corporation tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the reporting date in the countries where the company operates and generates taxable income.

Deferred tax is recognised on all timing differences at the balance sheet date unless indicated below. Timing differences are differences between taxable profits and the results as stated in the profit and loss account and other comprehensive income. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the reporting date.

#### **Tangible assets**

Tangible assets are stated in the balance sheet at cost, less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

The cost of tangible assets includes directly attributable incremental costs incurred in their acquisition and installation.

#### **Depreciation**

Depreciation is charged so as to write off the cost of assets, other than land and properties under construction over their estimated useful lives, as follows:

Asset classDepreciation method and rateFreehold landNot depreciatedFreehold buildingsStraight line over 50 yearsPlant and machineryStraight line over 5 to 15 yearsFixtures, fittings and equipmentStraight line over 5 years

#### Intangible assets

Separately acquired trademarks, licences and computer software are shown at historical cost.

Trademarks, licences and computer software have a finite useful life and are carried at cost less accumulated amortisation and any accumulated impairment losses.

### Amortisation `

Amortisation is provided on intangible assets so as to write off the cost, less any estimated residual value, over their useful life as follows:

# Asset class Computer software Amortisation method and rate Straight line over 5 years

#### Investments

Investments in equity shares which are not publicly traded and where fair value cannot be measured reliably are measured at cost less impairment.

### Notes to the Financial Statements

## Year Ended 31 October 2019

#### **Stocks**

Stocks are stated at the lower of cost and estimated selling price less costs to complete and sell. Cost is determined using the first-in, first-out (FIFO) method.

The cost of finished goods and work in progress comprises direct materials and, where applicable, direct labour costs and those overheads that have been incurred in bringing the stocks to their present location and condition. A subset of the company's manufactured stock is held at a standard cost calculated based on the standard cost of materials, labour and overheads. At each reporting date, stocks are assessed for impairment. If stocks are impaired, the carrying amount is reduced to its selling price less costs to complete and sell; the impairment loss is recognised immediately in profit or loss.

#### **Provisions**

Provisions are recognised when the company has an obligation at the reporting date as a result of a past event, it is probable that the company will be required to settle that obligation and a reliable estimate can be made of the amount of the obligation.

#### Leases

Leases in which substantially all the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to profit or loss on a straight-line basis over the period of the lease.

#### Defined contribution pension obligation

A defined contribution plan is a pension plan under which fixed contributions are paid into a pension fund and the company has no legal or constructive obligation to pay further contributions even if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods.

Contributions to defined contribution plans are recognised as employee benefit expense when they are due. If contribution payments exceed the contribution due for service, the excess is recognised as a prepayment.

# Notes to the Financial Statements Year Ended 31 October 2019

#### Critical accounting judgements and estimation uncertainty

#### Impairment of investments in subsidiaries (note 15)

The Company considers whether the investments in subsidiaries are impaired at regular intervals. The Covid-19 pandemic has negatively impacted the wider Group's operations and in turn this has been deemed a potential indicator of impairment. Where an indication of impairment is identified the Company will compare the entire carrying value of investments to the recoverable value to establish if any impairment adjustments are required.

The recoverable value will be the higher of the fair value less cost to sell the subsidiaries (if market information is readily available for the fair value) and the future value in use of the subsidiaries.

This financial year the Company has completed a value in use calculation by taking the future cash flows of the subsidiaries (including a terminal value) and discounted them using appropriate rates to establish the accumulative present value of future cash flows. Furthermore, the value in use calculations have been flexed to include the impacts of the Covid-19 pandemic to date and future expectations.

These the value in use calculations demonstrate that there is sufficient headroom between the carrying value and recoverable value and in turn no impairments have been recognised. The investments in subsidiaries have been retained at a carrying value of £110,487,351.

#### Onerous lease provision (note 21)

The Company will consider the inclusion of an onerous lease provision when a leasehold property is vacant and no longer used in the Company's day-to-day operations.

The provision will cover the anticipated lease costs that the Company will be liable for, after factoring in any deductions due to the lease being assigned, or sub-let to a third party.

The Company is actively marketing to and negotiating with third parties to assign the lease. A lease assignment is expected to be completed by 31 October 2020 and in turn an onerous lease provision has been estimated using 12 months of future lease costs.

The remaining contracted lease term is substantially longer than 12 months and therefore the residual exposure to the Company could be greater than the onerous lease provision of £522,547. Management are however confident of completing a lease assignment with the 12 month timeframe.

# Notes to the Financial Statements

# Year Ended 31 October 2019

#### Financial instruments

#### Classification

The company has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

All financial instruments are classified as basic.

#### Recognition and measurement

Financial instruments are recognised in the company's statement of financial position when the company becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

Basic financial assets, which include trade and other receivables and cash and bank balances, are initially measured at transaction price, including transaction costs, and are subsequently carried at the undiscounted amount of the cash or other consideration expected to be paid or received, after taking account of impairment adjustments. Where the arrangement constitutes a financing transaction the transaction is measured at the present value of the future receipts discounted at a market rate of interest.

Basic financial liabilities, including trade and other payables are initially measured at transaction price, including transaction costs, and are subsequently carried at the undiscounted amount of the cash or other consideration expected to be paid or received, after taking account of impairment adjustments. Where the item constitutes a financing transaction the debt instrument is measured at the present value of the future receipts discounted at a market rate of interest.

Financial assets are assessed for indicators of impairment at each reporting end date.

Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows have been affected. If an asset is impaired, the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognised in profit or loss.

If there is a decrease in the impairment loss arising from an event occurring after the impairment was recognised, the impairment is reversed. The reversal is such that the current carrying amount does not exceed what the carrying amount would have been, had the impairment not previously been recognised. The impairment reversal is recognised in profit or loss.

# Notes to the Financial Statements Year Ended 31 October 2019

### 3 Revenue

The analysis of the company's revenue for the year from continuing operations is as follows:

	2019 £	2018 £
Sale of goods Other revenue	16,320,133 81,344	15,249,026
	16,401,477	15,249,026
The analysis of the company's turnover for the year by market	is as follows:	
	2019 £	2018 £
Europe	13,365,537	12,099,821
Rest of world	3,035,940	3,149,205
	16,401,477	15,249,026
4 Other operating income  The analysis of the company's other operating income for the	year is as follows:	
	2019 £	2018 £
Government grants	11,604	14,037
Miscellaneous other operating income	7,530	9,269
	19,134	23,306
5 Other gains and losses  The analysis of the company's other gains and losses for the	year is as follows:	·
	2019	2018
	£	£
Gain (loss) from disposals of investments		21,171

# Notes to the Financial Statements

# Year Ended 31 October 2019

### 6 Operating profit

Arrived at after charging/(crediting)

	2019	2018	
	£	£	
Depreciation expense	91,841	101,005	
Amortisation expense	23,401	27,237	
Foreign exchange losses	42,532	78,614	
Operating lease expense - property	541,114	926,407	
Operating lease expense - plant and machinery	26,646	38,024	

### 7 Government grants

The company has received government grants from the ERDF to contribute to the purchase of IT equipment.

The amount of grants recognised as other operating income was £11,604 (2018 - £14,037).

#### 8 Staff costs

The aggregate payroll costs (including directors' remuneration) were as follows:

	2019 £	2018 £
Wages and salaries	2,307,649	2,190,150
Social security costs	197,968	178,472
Pension costs, defined contribution scheme	92,667	46,050
	2,598,284	2,414,672
The average number of persons employed by the company (inclinational) analysed by category was as follows:	luding directors)	during the year,
	2019	2018
	No.	No.
Administration and support	5	5
Sales, marketing and distribution	56	57
	61	62

# Notes to the Financial Statements Year Ended 31 October 2019

9 Auditor's remuneration		1
	2019	2018
•	£	£
Audit of the financial statements	9,525	9,250
Other fees to auditors		
Taxation compliance services	2,555	1,025
All other non-audit services	6,385	6,200
	8,940	7,225
10 Other interest receivable and similar income	÷. + .	
	2019	2018
	£	£
Interest income from related parties	<u> </u>	1,933
11 Interest payable and similar expenses		
	•	
12 Taxation		
Tax charged/(credited) in the profit and loss account	• •	
	2019 £	2018 £
Current taxation		
UK corporation tax	469,210	511,930
UK corporation tax adjustment to prior periods	190,161	97,981
	659,371	609,911
Deferred taxation		
Arising from origination and reversal of timing differences	(38,642)	(22,724)
Tax expense in the income statement	620,729	587,187

The tax on profit before tax for the year is lower than the standard rate of corporation tax in the UK (2018 - lower than the standard rate of corporation tax in the UK) of 19% (2018 - 19%).

The differences are reconciled below:

# Notes to the Financial Statements

# Year Ended 31 October 2019

	2019 £	2018 £
Profit before tax	17,520,815	2,804,255
Corporation tax at standard rate	3,328,955	532,808
Effect of revenues exempt from taxation	(2,952,137)	-
Effect of expense not deductible in determining taxable profit (tax		
loss)	161,207	9,074
Tax decrease arising from group relief	(14,413)	-
Other tax effects for reconciliation between accounting profit and		
tax expense (income)	(58,483)	(52,676)
Prior year adjustments	155,600	97,981
Total tax charge	620,729	587,187

# Notes to the Financial Statements Year Ended 31 October 2019

### **Deferred tax**

Deferred tax assets and liabilities

31 October 2019	Asset £
Other Accelerated capital allowances	28,631 41,488 70,119
31 October 2018	Asset £
Other Accelerated capital allowances	831 30,646 31,477

# 13 Intangible assets

· .	Goodwill £	Trademarks £	Computer software £	Total £
Cost or valuation				
At 1 November 2018	1	1	136,182	136,184
At 31 October 2019	1	1	136,182	136,184
Amortisation				
At 1 November 2018	-	-	78,313	78,313
Amortisation charge		<u> </u>	23,401	23,401
At 31 October 2019			101,714	101,714
Carrying amount				
At 31 October 2019	1	1	34,468	34,470
At 31 October 2018	1	1	57,869	57,871

# Notes to the Financial Statements Year Ended 31 October 2019

### 14 Tangible assets

	Freehold land and buildings £	Fixtures, fittings and equipment £	Plant and machinery £	Total £
Cost or valuation				
At 1 November 2018	1,091,232	204,971	259,780	1,555,983
Additions	-	76,789	21,911	98,700
At 31 October 2019	1,091,232	281,760	281,691	1,654,683
Depreciation				
At 1 November 2018	264,882	169,663	163,740	598,285
Charge for the year	30,000	26,836	35,005	91,841
At 31 October 2019	294,882	196,499	198,745	690,126
Carrying amount	•			
At 31 October 2019	796,350	85,261	82,946	964,557
At 31 October 2018	826,350	35,308	96,040	957,698

Included within the net book value of land and buildings above is £796,350 (2018 - £826,350) in respect of freehold land and buildings and £Nil (2018 - £Nil) in respect of short leasehold land and buildings.

# Notes to the Financial Statements Year Ended 31 October 2019

#### 15 Investments in subsidiaries, joint ventures and associates

Investments in subsidiaries	2019 £ 110,487,351	2018 £ 110,487,351
Subsidiaries		£
Cost or valuation At 1 November 2018		110,487,351
At 31 October 2019		110,487,351
Carrying amount		
At 31 October 2019	•	110,487,351
At 31 October 2018		110,487,351

#### **Details of undertakings**

Details of the investments in which the company holds 20% or more of the nominal value of any class of share capital are as follows:

Undertaking	Country of incorporation	Holding	Proportion of voting rights and shares h	
Subsidiary undertakings				
Origio A/S	Denmark	Ordinary	100%	100%
Kivex Holding ApS	Denmark ·	Ordinary	100%	100%

The principal activity of Origio A/S is developing, manufacturing and distribution of equipment for IVF clinics

The principal activity of Kivex Holding ApS is also developing, manufacturing and distribution of equipment for IVF clinics.

For part of the prior year the company held a 50% interest in a joint venture known as Reprovie SAS based in France. The principal activity of Reprovie SAS was the sale of medical devices.

During the prior year the company disposed of its investment in Reprovie SAS and generated a gain on disposal of £21,171.

# Notes to the Financial Statements Year Ended 31 October 2019

16 Stocks	•		
,		2019	2018
		£	£
Raw materials and goods for resale		6,063,365	7,802,971
17 Debtors			
	Note	2019 £	2018 £
Trade debtors		1,668	37,105
Amounts due from group undertakings		858,235	2,055,260
Other debtors		562,326	468,632
Prepayments		239,581	109,039
Deferred tax assets	12	70,119	31,477
Income tax asset	12	129,219	311,751
		1,861,148	3,013,264
18 Cash and cash equivalents			
•		31 October	31 October
		2019 £	2018 £
Cash on hand		4,115	4,032
Cash at bank		3,054,090	1,953,988
,,		3,058,205	1,958,020
19 Creditors			
		2019	2018
	Note	£	£
Due within one year			•
Trade creditors		734,700	295,810
Amounts due to group undertakings		1,489,835	1,027,339
Social security and other taxes		50,741	53,495
Outstanding defined contribution pension costs		11,139	8,530
Other creditors		16,928	21,218
Accrued expenses		1,583,055	1,126,726
Deferred income	7	·	11,604
		3,886,398	2,544,722

Notes to the Financial Statements Year Ended 31 October 2019

### 20 Obligations under leases and hire purchase contracts

# **Operating leases**

The total of future minimum lease payments is as follows:

	31 October 2019 £	31 October 2018 £
Not later than one year	541,081	544,672
Later than one year and not later than five years	2,095,265	2,191,486
Later than five years	1,785,370	2,307,917
	4,421,716	5,044,075

The amount of non-cancellable operating lease payments recognised as an expense during the year was £632,512 (2018 - £417,987).

# Notes to the Financial Statements Year Ended 31 October 2019

#### 21 Deferred tax and other provisions

	Other provisions £	Total £
At 1 November 2018	522,547	522,547
Provisions used	(522,547)	(522,547)
Additional provisions	522,547	522,547
At 31 October 2019	522,547	522,547

The previous onerous lease provision was insufficient due to an unexpected breakdown in contract negotiations.

The Company is actively marketing to and negotiating with third parties to assign the lease of the vacant property. A lease assignment is expected to be completed by 31 October 2020 and in turn an onerous lease provision has been estimated using 12 months of future lease costs.

The remaining contracted lease term is substantially longer than 12 months and therefore the residual exposure to the Company could be greater than the onerous lease provision of £522,547. Management are however confident of completing a lease assignment with the 12 month timeframe.

#### 22 Pension and other schemes

#### **Defined contribution pension scheme**

The company operates a defined contribution pension scheme. The pension cost charge for the year represents contributions payable by the company to the scheme and amounted to £92,667 (2018 - £46,050).

Contributions totalling £11,139 (2018 - £8,530) were payable to the scheme at the end of the year and are included in creditors.

#### 23 Share capital

#### Allotted, called up and fully paid shares

		2019		2018
	No.	£	No.	£
			•	
Ordinary shares of £1 each	102,514,087	102,514,087	102,514,087	102,514,087

### Rights, preferences and restrictions

Ordinary shares have the following rights, preferences and restrictions: All ordinary shares have equal voting rights and rights on winding up.

# Notes to the Financial Statements Year Ended 31 October 2019

#### 24 Parent and ultimate parent undertaking

The company's immediate parent is Coopersurgical Holdings Limited, incorporated in England and Wales.

The ultimate parent is The Cooper Companies Inc., incorporated in The United States of America.

The most senior parent entity producing publicly available financial statements is The Cooper Companies Inc..

These financial statements are available upon request from The Cooper Companies Inc. 6140 Stoneridge Mall Road, Suite 590, Pleasanton, CA 94588

The ultimate controlling party is the directors of The Cooper Companies Inc..

### Relationship between entity and parents

The parent of the smallest group in which these financial statements are consolidated is The Cooper Companies, Inc., incorporated in The United States of America.

The address of The Cooper Companies, Inc. is: The Cooper Companies, Inc. 6140 Stoneridge Mall Road, Suite 590, Pleasanton, CA 94588