Registered number: 03413411

## **KNOWLEDGEPOINT LIMITED**

## FINANCIAL STATEMENTS

INFORMATION FOR FILING WITH THE REGISTRAR

FOR THE YEAR ENDED 31 AUGUST 2020

# KNOWLEDGEPOINT LIMITED REGISTERED NUMBER: 03413411

## BALANCE SHEET AS AT 31 AUGUST 2020

			2020		2019
	Note		£		£
Fixed assets					
Tangible assets	5		902,545		1,015,675
Investments	6		8		8
		-	902,553	•	1,015,683
Current assets					
Stocks	7	115,383		145,004	
Debtors: amounts falling due within one year	8	828,528		1,029,900	
Cash at bank and in hand	9	880,911		1,009,530	
		1,824,822	-	2,184,434	
Creditors: amounts falling due within one year	10	(1,082,250)		(1,585,430)	
Net current assets			742,572		599,004
Total assets less current liabilities		-	1,645,125		1,614,687
Creditors: amounts falling due after more than one year	11		(755,383)		(469,135)
Provisions for liabilities			, , ,		( , ,
Deferred tax	14	(20,938)		-	
			(20,938)		-
Net assets		-	868,804	•	1,145,552
Capital and reserves		=		:	
Called up share capital	15		126		126
Capital redemption reserve			40		40
Profit and loss account			868,638		1,145,386
		-	868,804		1,145,552
		=	<del></del>	•	

The financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime and in accordance with the provisions of FRS 102 Section 1A - small entities.

The financial statements have been delivered in accordance with the provisions applicable to companies subject to the small companies regime.

The Company has opted not to file the statement of comprehensive income in accordance with provisions applicable to companies subject to the small companies' regime.

The financial statements were approved and authorised for issue by the board and were signed on its behalf by:

### A M Philpot

Director

Date: 26 May 2021

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

#### 1. General information

KnowledgePoint Limited is a private company limited by shares and incorporated in England & Wales.

The address of their principal place of business is C1 Eskdale Road, Winnersh, Wokingham, Berkshire, RG41 5TS

The principal activity of the company continued to be the consultancy and production of "on demand"

electronic printing products.

### 2. Accounting policies

#### 2.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Section 1A of Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgment in applying the Company's accounting policies.

The following principal accounting policies have been applied:

#### 2.2 Going concern

The Directors have considered the impact of the ongoing global Covid-19 pandemic on the ability of the company to continue trading for the foreseeable future. This review has included considering the impact of the pandemic to the date of signing the financial statements and updating financial projections and performing rigorous stress testing on these projections in respect of income and the company's supply chain. Based on this review and taken together with existing financing facilities the directors believe that the financial statements have been prepared appropriately on the going concern basis.

## 2.3 Foreign currency translation

#### Functional and presentation currency

The Company's functional and presentational currency is GBP.

## Transactions and balances

Foreign currency transactions are translated into the functional currency using the spot exchange rates at the dates of the transactions.

At each period end foreign currency monetary items are translated using the closing rate. Non-monetary items measured at historical cost are translated using the exchange rate at the date of the transaction and non-monetary items measured at fair value are measured using the exchange rate when fair value was determined.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

#### 2. Accounting policies (continued)

#### 2.4 Turnover

Turnover comprises of revenue recognised by the company in respect of goods and services supplied during the year, exclusive of Value Added Tax and trade discounts.

With regards to the distributor agreements, turnover is recorded gross of costs when the work carried out is deemed to be over and above merely an invoicing function.

Income received in relation to authorised training centre subscriptions are recognised over the term the contract relates to

Monies received in relation to "Marketing funds" are recognised as the associated costs are incurred.

#### 2.5 Operating leases: the Company as lessee

Rentals paid under operating leases are charged to profit or loss on a straight line basis over the lease term.

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the lease term, unless another systematic basis is representative of the time pattern of the lessee's benefit from the use of the leased asset.

The Company has taken advantage of the optional exemption available on transition to FRS 102 which allows lease incentives on leases entered into before the date of transition to the standard 01 September 2018 to continue to be charged over the period to the first market rent review rather than the term of the lease.

#### 2.6 Government grants

Grants are accounted under the accruals model as permitted by FRS 102. Grants relating to expenditure on tangible fixed assets are credited to profit or loss at the same rate as the depreciation on the assets to which the grant relates. The deferred element of grants is included in creditors as deferred income.

Grants of a revenue nature are recognised in the Statement of comprehensive income in the same period as the related expenditure.

#### 2.7 Pensions

## Defined contribution pension plan

The Company operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. Once the contributions have been paid the Company has no further payment obligations.

The contributions are recognised as an expense in profit or loss when they fall due. Amounts not paid are shown in accruals as a liability in the Balance sheet. The assets of the plan are held separately from the Company in independently administered funds.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

#### 2. Accounting policies (continued)

#### 2.8 Current and deferred taxation

The tax expense for the year comprises current and deferred tax. Tax is recognised in profit or loss except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the balance sheet date in the countries where the Company operates and generates income.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the Balance sheet date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits; and
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

#### 2.9 Intangible assets

Intangible assets are initially recognised at cost. After recognition, under the cost model, intangible assets are measured at cost less any accumulated amortisation and any accumulated impairment losses.

All intangible assets are considered to have a finite useful life. If a reliable estimate of the useful life cannot be made, the useful life shall not exceed ten years.

## 2.10 Tangible fixed assets

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

#### 2. Accounting policies (continued)

#### 2.10 Tangible fixed assets (continued)

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line method.

Depreciation is provided on the following basis:

Long-term leasehold property - 25% reducing balance Plant and machinery - over 3-9 years

Motor vehicles - 25% reducing balance
Fixtures, fittings and equipment - 25% reducing balance
Computer equipment - over 3-8 years

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in profit or loss.

#### 2.11 Valuation of investments

Investments in subsidiaries are measured at cost less accumulated impairment.

Investments in unlisted Company shares, whose market value can be reliably determined, are remeasured to market value at each balance sheet date. Gains and losses on remeasurement are recognised in the Statement of comprehensive income for the period. Where market value cannot be reliably determined, such investments are stated at historic cost less impairment.

Investments in listed company shares are remeasured to market value at each Balance sheet date. Gains and losses on remeasurement are recognised in profit or loss for the period.

### 2.12 Stocks

Stocks are stated at the lower of cost and net realisable value, being the estimated selling price less costs to complete and sell. Cost is based on the cost of purchase on a weighted averagebasis. Work in progress and finished goods include labour and attributable overheads.

At each balance sheet date, stocks are assessed for impairment. If stock is impaired, the carrying amount is reduced to its selling price less costs to complete and sell. The impairment loss is recognised immediately in profit or loss.

### 2.13 Debtors

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

#### 2.14 Cash and cash equivalents

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

### 2. Accounting policies (continued)

#### 2.15 Creditors

Short term creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

#### 2.16 Provisions for liabilities

Provisions are made where an event has taken place that gives the Company a legal or constructive obligation that probably requires settlement by a transfer of economic benefit, and a reliable estimate can be made of the amount of the obligation.

Provisions are charged as an expense to profit or loss in the year that the Company becomes aware of the obligation, and are measured at the best estimate at the Balance sheet date of the expenditure required to settle the obligation, taking into account relevant risks and uncertainties.

When payments are eventually made, they are charged to the provision carried in the Balance sheet.

#### 2.17 Dividends

Equity dividends are recognised when they become legally payable. Interim equity dividends are recognised when paid. Final equity dividends are recognised when approved by the shareholders at an annual general meeting.

#### 3. Employees

The average monthly number of employees, including directors, during the year was 73 (2019 - 88).

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

## 4. Intangible assets

	Development £
Cost	
At 1 September 2019	538,615
At 31 August 2020	538,615
Amortisation	
At 1 September 2019	538,615
At 31 August 2020	538,615
Net book value	
At 31 August 2020	
At 31 August 2019	<del>.</del>

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

## 5. Tangible fixed assets

	Long-term leasehold property £	Plant and machinery £	Motor vehicles £	Fixtures, fittings and equipment £	Computer equipment £	Total £
Cost or valuation						
At 1 September 2019	242,174 3,825	3,297,999	8,580	235,676	759,808	4,544,237
Additions		126,823	-	2,501	6,741	139,890
Disposals	(45,405 )	(1,409,552)	-	(83,658)	(32,695)	(1,571,310)
	200,594					
At 31 August 2020		2,015,270	8,580	<b>154,5</b> 19	733,854	3,112,817
Depreciation	236,753					
At 1 September 2019	5,678	2,543,747	7,785	200,930	539,347	3,528,562
Charge for the year	(41,837	171,709	199	5,693	53,952	237,231
Disposals	)	(1,408,268)	-	(74,547)	(30,869)	(1,555,521)
	200,594					
At 31 August 2020		1,307,188	7,984	132,076	562,430	2,210,272
Net book value	_					
At 31 August 2020		708,082	596	22,443	171,424	902,545
At 31 August 2019	5,421	<u>754,252</u>	<u>795</u>	34,746	220,461	1,015,675

The net book value of assets held under finance leases or hire purchase contracts, included above, are as follows:

	2020	2019
	£	£
Plant and machinery	666,815	450,046
Computer equipment	98,112	122,275
	764,927	572,321

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

### 6. Fixed asset investments

	Investments in subsidiary companies
	£
Cost or valuation	
At 1 September 2019	8
At 31 August 2020	8

## Subsidiary undertakings

The following were subsidiary undertakings of the Company:

Name	Principal activity	Holding
Engage Global Solutions Limited	Provider of Global Education Programs, Certificates and Courseware for the IT training industry.	100%
KnowledgeCast Limited	Dormant	100%
MyLivebook Limited	Dormant	100%
KnowledgeXmedia Limited	Dormant	100%

The aggregate of the share capital and reserves as at 31 August 2020 and the profit or loss for the year ended on that date for the subsidiary undertakings were as follows:

	Aggregate of	
	share capital	
Name	and reserves	Profit/(Loss)
	£	£
Engage Global Solutions Limited	547,203	66,531
KnowledgeCast Limited	2	-
MyLivebook Limited	2	-
KnowledgeXmedia Limited	2	-

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

7.	Stocks		
		2020	2019
		£	£
	Finished goods and goods for resale	115,383	145,004
8.	Debtors		
		2020 £	2019 £
	Trade debtors	356,464	490,390
	Amounts owed by group undertakings	55,969	-
	Amounts owed by associated undertakings	134,978	75,338
	Other debtors	157,156	281,523
	Tax recoverable	123,961	174,270
	Deferred taxation	-	8,379
		920 520	4 000 000
		<u>828,528</u>	1,029,900
0	Cook and each equivalents		
9.	Cash and cash equivalents		
		2020	2019
		£	£
	Cash at bank and in hand	880,911	1,009,530
	Less: bank overdrafts	<del>·</del>	(57)
10.	Creditors: Amounts falling due within one year		
	oreators. Amounts faming due within one year		
		2020 £	2019 £
	Bank overdrafts		57
	Bank loans	6,667	_
	Trade creditors	227,329	357,668
	Amounts owed to group undertakings	2	185,525
	Corporation tax	40	100,020
	Other taxation and social security	158,057	90,487
	Obligations under finance lease and hire purchase contracts	234,525	182,000
	Other creditors	455,630	769,693
		1,082,250	1,585,430

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

## 11. Creditors: Amounts falling due after more than one year

		2020 £	2019 £
	Bank loans  Net obligations under finance leases and hire purchase contracts	393,333 362,050	469,135 
12.	Loans		
	Analysis of the maturity of loans is given below:		
	Amounts falling due within one year	2020 £	2019 £
	Amounts falling due within one year  Bank loans  Amounts falling due 1-2 years	6,667	-
	Bank loans  Amounts falling due 2-5 years	80,000	-
	Bank loans	313,333	-
		400,000	

The loan is secured against a cross company debenture with Engage Global Solutions Limited, for the total loan amount. The loan is interest bearing, from June 2021, and repayable over the agreed term.

## 13. Hire purchase and finance leases

Minimum lease payments under hire purchase fall due as follows:

	2020 £	2019 £
Within one year	234,525	182,000
Between 1-5 years	362,050	469,135
	596,575	651,135

Hire purchase contracts are secured against the assets to which they relate.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

#### 14. Deferred taxation

			2020 £
	At beginning of year		8,379
	Charged to profit or loss		(29,317)
	At end of year	<u> </u>	(20,938)
	The deferred taxation balance is made up as follows:		
		2020 £	2019 £
	Accelerated capital allowances	(97,175)	(60,100)
	Short term timing differences	476	692
	Tax losses carried forward and other deductions	75,761	67,787
		(20,938)	8,379
15.	Share capital		
		2020	2019
	Allotted, called up and fully paid	£	£
		120	400
	120 (2019 - 120) Ordinary A shares of £1.00 each 2 (2019 - 2) Ordinary B shares of £1.00 each	2	120 2
	2 (2019 - 2) Ordinary C shares of £1.00 each	2	2
	2 (2019 - 2) Ordinary D shares of £1.00 each	2	2
			126

## 16. Related party transactions

During the year, dividends of £175,072 (2019: £192,000) were paid to the directors.

The company has taken exemption under FRS 102 section 1A for disclosing related party transactions with other wholly owned members of the group.

At the year end the Company was owed £134,672 (2019: £75,338) from Livebook Limited, a company related by common directors.

## 17. Controlling party

The company is controlled by A Philpot and P Gibbons as a result of shareholdings held by themselves and their family members.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

### 18. Auditor's information

The auditor's report on the financial statements for the year ended 31 August 2020 was unqualified.

The audit report was signed on 27 May 2021 by Alexander Peal BSc(Hons) FCA DChA (Senior statutory auditor) on behalf of James Cowper Kreston.

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.