# Strategic Report, Report of the Directors and

# Audited Financial Statements for the Year Ended 31 December 2013

<u>for</u>

**Fashoff UK Limited** 

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Ward Divecha Limited
Chartered Accountants &
Statutory Auditors
29 Welbeck street
London
W1G 8DA

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# Fashoff UK Limited

# Company Information for the Year Ended 31 December 2013

**DIRECTORS:** 

A Indaimo

A Varisco

**SECRETARY:** 

Temple Secretarial Limited

**REGISTERED OFFICE:** 

16 Old Bailey London

EC4M 7EG

**REGISTERED NUMBER:** 

03405119

**AUDITORS:** 

Ward Divecha Limited

Chartered Accountants &

Statutory Auditors 29 Welbeck street

London W1G 8DA

**BANKERS:** 

National Westminster Bank Plc

180 Brompton Road Knightsbridge

London SW3 1HL

**Strategic Report** for the Year Ended 31 December 2013

The directors present their strategic report for the year ended 31 December 2013.

### **REVIEW OF BUSINESS**

Fashoff UK Ltd is the wholly owned subsidiary of Italian Luxury Fashion House, Moschino SPA. Fashoff UK sells Moschino products through Retail, Wholesale and Distribution channels.

Fashoff UK has increased its overall turnover as a result of strong sales growth in its own store and through the wholesale business. The increase in sales in both channels can be attributed to increase brand exposure, due to the 30th Anniversary in 2013 and the recent appointment of a new Global Creative Director.

Upward trend in sales is expected to continue in 2014 provided global economic conditions remain stable.

### PRINCIPAL RISKS AND UNCERTAINTIES

The Company's principal financial instruments comprise bank balances and trade creditors. The main purpose of these instruments is to provide finance for its day to day operation.

Due to the nature of the financial instruments there is little exposure to price risks other than normal inflationary risks. The trade creditors liquidity risks are managed by ensuring sufficient funds are available to meet the amounts due.

ON BEHALF OF THE BOARD:

ce - Director

Date: 28-04-14

### **Fashoff UK Limited**

# Report of the Directors for the Year Ended 31 December 2013

The directors present their report with the financial statements of the company for the year ended 31 December 2013.

### DIVIDENDS

No dividends will be distributed for the year ended 31 December 2013.

#### DIRECTORS

The directors shown below have held office during the whole of the period from 1 January 2013 to the date of this report.

A Indaimo A Varisco

### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

### **AUDITORS**

The auditors, Ward Divecha Limited, will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:

A Varisco - Director

Date: 28 - 4 - 14

We have audited the financial statements of Fashoff UK Limited for the year ended 31 December 2013 on pages six to thirteen. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page three, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Strategic Report and the Report of the Directors to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

### Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2013 and of its profit for the year then ended:
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements.

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Adil Divecha (Senior Statutory Auditor) for and on behalf of Ward Divecha Limited

Chartered Accountants & Statutory Auditors 29 Welbeck street

London W1G 8DA

Date: 28-4-14

# Profit and Loss Account for the Year Ended 31 December 2013

		201	3	2012	2
	Notes	£	£	£	£
TURNOVER	2		3,890,682		3,324,206
Cost of sales			1,488,714		1,445,852
GROSS PROFIT		,	2,401,968		1,878,354
Distribution costs Administrative expenses	·	506,291 1,679,979		474,738 1,258,900	
•			2,186,270		1,733,638
			215,698		144,716
Other operating income			14,000		14,000
OPERATING PROFIT	4		229,698		158,716
Interest receivable and similar income			146		127
			229,844		158,843
Interest payable and similar charges	5		1,189		2,150
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	5		228,655		156,693
Tax on profit on ordinary activities	6		25		22
PROFIT FOR THE FINANCIAL YEAR	₹		228,630		156,671

# **CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current year or previous year.

## TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year.

# Balance Sheet 31 December 2013

		201	13	201	2
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	7		796,467		886,871
Investments	8		100		100
			796,567		886,971
CURRENT ASSETS					
Stocks	9	328,660		338,072	
Debtors	10	1,608,816		1,255,235	
Cash at bank and in hand		262,437		214,550	
	•	2,199,913		1,807,857	
CREDITORS					
Amounts falling due within one year	11	1,314,277		1,244,775	
NET CURRENT ASSETS			885,636		563,082
TOTAL ASSETS LESS CURRENT					1 450 050
LIABILITIES			1,682,203		1,450,053
CREDITORS					
Amounts falling due after more than one					
year	12		2,007,740		2,004,220
NET LIABILITIES			(325,537)		(554,167
CADITAL AND DECEDVES					
CAPITAL AND RESERVES Called up share capital	14		1,550,000		1,550,000
Profit and loss account	15		(1,875,537)		(2,104,167)
From and ioss account	13		(1,0/3,33/)		(2,104,107
SHAREHOLDERS' FUNDS	19		(325,537)		(554,167)

The financial	statements	were approved	by the Bo	oard of Directors on	28-4-14	and were signed	on
its behalf by:	1 1				,		

A Varisco - Director

# Notes to the Financial Statements for the Year Ended 31 December 2013

### 1. ACCOUNTING POLICIES

### Accounting convention

The financial statements are prepared under the historical cost convention.

The company has taken advantage of the exemption in Financial Reporting Standard No 1 (Revised 1996) from the requirement to produce a cash flow statement on the grounds that it is a subsidiary undertaking where 90 percent or more of the voting rights are controlled within the group.

### Turnover

Turnover represents net invoiced sales of goods, excluding value added tax.

In accordance with the clause contained in the company's agency contracts, wholesale commissions are recognised as earned once orders have been confirmed as opposed to delivery of goods.

## Tangible fixed assets

Tangible fixed assets are stated at cost less depreciation.

Depreciation is provided at rates calculated to write off the costs less estimated residual value of each asset over its expected useful life, as follows:

Long life leasehold improvements

Over the period of the lease on a straight line basis

Short life leasehold improvements

25% straight line 25% straight line

Plant and machinery Fixtures, fittings & equipment

25% straight line

### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

### Deferred tax

Deferred tax is provided in respect of all timing differences that have originated but not been reversed by the balance sheet date, where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Deferred tax assets are recognised to the extent that it is considered more likely than not that they will be recovered.

Deferred tax assets and liabilities are calculated using tax rates that have been enacted or substantively enacted by the balance sheet date. The company does not discount deferred tax assets and liabilities.

### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

### Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate.

### Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

### Investments

Fixed asset investments are stated at cost less provision for diminution in value.

### Going concern

Moschino Spa, the company's parent company, has confirmed that it will provide such financial assistance as is necessary to support the company for foreseeable future. On this basis, the directors consider it appropriate to prepare the financial statements on a going concern basis.

# Notes to the Financial Statements - continued for the Year Ended 31 December 2013

### 2. TURNOVER

Bank interest paid

The turnover and profit before taxation are attributable to the one principal activity of the company.

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the United Kingdom.

3.	STAFF COSTS		
٥.		2013	2012
		£	£
	Wages and salaries	511,153	477,505
	Social security costs	70,816	74,650
	Other pension costs	5,955	4,417
		587,924	556,572
	The average monthly number of employees during the year was as follows:		
		2013	2012
	Retail Sales	5	4
	Wholesale	4	4
	Management & Administration	3	3
	Press	2	2
			-
		14	13
			<del></del>
4.	OPERATING PROFIT		
	The operating profit is stated after charging/(crediting):		
		2013	2012
		£	£
	Depreciation - owned assets	95,690	101,904
	Profit on disposal of fixed assets	-	(3,104)
	Auditors' remuneration	5,600	5,600
	Auditors' remuneration for non audit work	1,000	1,000
	Foreign exchange differences	<u>26,074</u>	(44,549) ======
	Directors' remuneration	<del>-</del>	
5.	INTEREST PAYABLE AND SIMILAR CHARGES		
		2013	2012
		£	£

2,150

1,189

Analysis of the tax charge The tax charge on the profit on ordinary activities for the year was as follows:    Current tax:	6.	TAXATION				
Current tax: Under/(over) provision for previous year  7. TANGIBLE FIXED ASSETS  Improvements to Plant and property machinery fittings f f f fittings f fittings f fittings f fittings f fittings f f f f f f f f f f f f f f f f f f f			tivities for the year was a	as follows:		
Current tax: Under/(over) provision for previous year   25   22			·			
Under/(over) provision for previous year   25   22					£	£
Tax on profit on ordinary activities   25   22   22   25   22   25   22   25   22   25   22   25   22   25   22   25   22   25   25   22   25						
Tax on profit on ordinary activities  7. TANGIBLE FIXED ASSETS    Improvements to property machinery fittings for the property for the propert					25	22
7. TANGIBLE FIXED ASSETS    Improvements to property machinery fittings fit		for previous year				
7. TANGIBLE FIXED ASSETS    Improvements to property to machinery to fittings to property to machinery to fittings to property to machinery to property to the fittings to property to property to the fittings to property to the fittings to property to property to property to the fittings to property to property to the fittings to property to property to property to the fittings to property to property to the fittings to		Tax on profit on ordinary activities			25	22
Improvements to Plant and property to Plant and property to Experiments for property to Plant and property fittings for the		,				===
Improvements to Plant and property to Plant and property to Experiments for property to Plant and property for the property	7	MANGINI E EINER ACCETO			•	
to property and machinery fittings and fittings for the fittings and fittings and fittings are fitted from the fittings and fittings are fittings and fittings are fittings and fittings are fittings ar	7.	TANGIBLE FIXED ASSETS	Improvoments		Firtures	
Property		•	<del>-</del>	Plant and		
COST At 1 January 2013						Totals
COST At I January 2013 At January 2013 Additions Disposals  At 31 December 2013  At 31 December 2012  At 31 December 2013				-	_	
At I January 2013 Additions		COST		-	~	_
Additions Disposals  (13,382)  At 31 December 2013  1,676,058  17,196  47,685  1,740,939  DEPRECIATION At 1 January 2013  Charge for year  Eliminated on disposal  At 31 December 2013  888,981  13,482  At 31 December 2013  888,981  13,482  42,009  944,472  NET BOOK VALUE At 31 December 2012  876,998  8. FIXED ASSET INVESTMENTS  Shares in group undertakings £  COST At 1 January 2013 and 31 December 2013  NET BOOK VALUE At 31 December 2013  At 31 December 2013  At 31 December 2013  At 31 December 2012  876,998  At 31 December 2013			1,689,440	14,220	45,375	1,749,035
Disposals (13,382) (13,382)  At 31 December 2013 1,676,058 17,196 47,685 1,740,939  DEPRECIATION At 1 January 2013 812,442 11,410 38,312 862,164 Charge for year 89,921 2,072 3,697 95,690 Eliminated on disposal (13,382) (13,382)  At 31 December 2013 888,981 13,482 42,009 944,472  NET BOOK VALUE At 31 December 2013 787,077 3,714 5,676 796,467  At 31 December 2012 876,998 2,810 7,063 886,871  8. FIXED ASSET INVESTMENTS  COST At 1 January 2013 and 31 December 2013 100  NET BOOK VALUE At 31 December 2013 100			•	2,976	•	
DEPRECIATION At 1 January 2013		Disposals	(13,382)	-	-	(13,382)
At 1 January 2013 Charge for year Eliminated on disposal At 31 December 2013  At 31 December 2013  NET BOOK VALUE At 31 December 2012  876,998  876,998  876,998  876,998  876,998  876,998  877,077  871 January 2013 At 1 January 2013 At 1 January 2013 At 31 December 2013  NET BOOK VALUE At 31 December 2012  876,998  8		At 31 December 2013	1,676,058	17,196	47,685	1,740,939
At 1 January 2013 Charge for year Eliminated on disposal At 31 December 2013  At 31 December 2013  NET BOOK VALUE At 31 December 2012  876,998  876,998  876,998  876,998  876,998  876,998  877,077  871 January 2013 At 1 January 2013 At 1 January 2013 At 31 December 2013  NET BOOK VALUE At 31 December 2012  876,998  8		DEDDECLATION				
Charge for year Eliminated on disposal (13,382)  At 31 December 2013  888,981  13,482  42,009  944,472  NET BOOK VALUE At 31 December 2013  787,077  At 31 December 2012  876,998  2,810  7,063  886,871  8. FIXED ASSET INVESTMENTS  Shares in group undertakings £  COST At 1 January 2013 and 31 December 2013  NET BOOK VALUE At 31 December 2013  NET BOOK VALUE At 31 December 2013  100  NET BOOK VALUE At 31 December 2013  100			812 442	11.410	38 312	862 164
Eliminated on disposal (13,382) - (13,382)  At 31 December 2013 888,981 13,482 42,009 944,472  NET BOOK VALUE At 31 December 2013 787,077 3,714 5,676 796,467  At 31 December 2012 876,998 2,810 7,063 886,871  8. FIXED ASSET INVESTMENTS  Shares in group undertakings £  COST At 1 January 2013 and 31 December 2013 100  NET BOOK VALUE At 31 December 2013 100					·	•
At 31 December 2013 888,981 13,482 42,009 944,472  NET BOOK VALUE At 31 December 2013 787,077 3,714 5,676 796,467  At 31 December 2012 876,998 2,810 7,063 886,871  8. FIXED ASSET INVESTMENTS  Shares in group undertakings £  COST At 1 January 2013 and 31 December 2013 100  NET BOOK VALUE At 31 December 2013 100			•	-	-	•
NET BOOK VALUE At 31 December 2013  At 31 December 2012  876,998  2,810  7,063  886,871  8. FIXED ASSET INVESTMENTS  Shares in group undertakings £  COST At 1 January 2013 and 31 December 2013  NET BOOK VALUE At 31 December 2013  100  NET BOOK VALUE At 31 December 2013  100				<del></del>		
At 31 December 2013 787,077 3,714 5,676 796,467  At 31 December 2012 876,998 2,810 7,063 886,871  8. FIXED ASSET INVESTMENTS  Shares in group undertakings £  COST  At 1 January 2013 and 31 December 2013 100  NET BOOK VALUE  At 31 December 2013 100		At 31 December 2013	888,981	13,482	42,009	944,472
At 31 December 2012  876,998  2,810  7,063  886,871  8. FIXED ASSET INVESTMENTS  Shares in group undertakings £  COST  At 1 January 2013 and 31 December 2013  NET BOOK VALUE At 31 December 2013  100		NET BOOK VALUE				
8. FIXED ASSET INVESTMENTS  Shares in group undertakings £  COST  At 1 January 2013 100  NET BOOK VALUE  At 31 December 2013 100		At 31 December 2013	787,077	3,714	5,676	796,467
Shares in group undertakings  COST At 1 January 2013 and 31 December 2013  NET BOOK VALUE At 31 December 2013  100  100		At 31 December 2012	<del></del> 876,998	2,810	7,063	886,871
COST At 1 January 2013 and 31 December 2013  NET BOOK VALUE At 31 December 2013  100	8.	FIXED ASSET INVESTMENTS		<del></del>		<del></del>
COST At 1 January 2013 and 31 December 2013  NET BOOK VALUE At 31 December 2013  100						group undertakings
At 1 January 2013 and 31 December 2013  NET BOOK VALUE At 31 December 2013  100		COST				<b>∞</b>
and 31 December 2013  NET BOOK VALUE At 31 December 2013  100						
At 31 December 2013						100
At 31 December 2013		NET BOOK VALUE				
<del></del>						100
At 31 December 2012						
		At 31 December 2012				100

# 8. FIXED ASSET INVESTMENTS - continued

The company's investments at the balance sheet date in the share capital of companies include the following:

	Moschino UK LTD  Nature of business: Dormant  Class of shares: holding Ordinary 100.00	2013	2012
	Aggregate capital and reserves	£ 	£ 1
9.	STOCKS	2013	2012
	Finished goods	£ 328,660	£ 338,072
10.	DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	2013	2012
	Trade debtors Amounts owed by group undertakings Other debtors Prepayments and accrued income	£ 228,905 549,776 4,125 826,010  1,608,816	£ 215,693 510,366 2,522 526,654  1,255,235
11.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	2013	2012
	Bank loans and overdrafts (see note 13) Trade creditors Amounts owed to group undertakings Social security and other taxes Accruals and deferred income	£ 1,288 588,369 685,395 12,700 26,525	£ 90,393 502,455 528,020 56,407 67,500
		1,314,277	1,244,775
12.	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THA YEAR		
	Other loans (see note 13)	2013 £ 2,007,740	2012 £ 2,004,220

# Notes to the Financial Statements - continued for the Year Ended 31 December 2013

LOANS

12

15.	LOANS		
	An analysis of the maturity of loans is given below:		
		2013	2012
	A mounts falling due within ane year or an demand	£	£

Amounts falling due within one year or on demand:

Bank overdrafts

1,288

90,393

Amounts falling due between two and five years:

Other loans - 2-5 years

2,007,740
2,004,220

Parent company had guaranteed Overdraft facility.

The loan of £2,007,740 is a non-interest bearing loan from Moschino SPA (Parent Company) for foreseeable future.

### 14. CALLED UP SHARE CAPITAL

Allotted, issue	ed and fully paid:			
Number:	Class:	Nominal	2013	2012
		value:	£	£
1,550,000	Ordinary	1	1,550,000	1,550,000

### 15. RESERVES

	and loss account £
At 1 January 2013 Profit for the year	(2,104,167) 228,630
At 31 December 2013	(1,875,537)

## 16. ULTIMATE PARENT COMPANY

The immediate parent company is Moschino S.p.a, a company registered in Italy. The Directors consider the ultimate parent company to be AEFFE S.p.a, a company registered in Italy.

# 17. OTHER FINANCIAL COMMITMENTS

As at 31st December 2013 the company had annual commitments under non-cancellable operating leases as follows:

	Land and	Buildings
	2013	2012
Expiry date:	£	£
more than five years	670,000	470,000
	<del></del>	

Profit

### 18. RELATED PARTY DISCLOSURES

The company is more than 90% subsidiary of its immediate parent company, Moschino S.p.a. The company has taken advantage of the exemption in financial reporting standard number 8 from the requirement to disclose transactions with group companies, of which Moschino S.p.a is the head company, on the grounds that consolidated financial statements are prepared by the immediate parent company.

Moschino S.p.a is jointly owned by AEFFE S.p.a (70%) and SINV S.p.a (30%). The following related party transactions, which do not qualify for exemption from disclosure under the terms of financial reporting standard 8, were made during the year with entities that were members of groups of which either AEFFE S.p.a or SINV S.p.a are the ultimate parent company.

		Sales <b>2013</b>	Purchases 2013	Debtors 2013	Creditors 2013
		£	£	£	£
	AEFFE S.p.a	546,635	665,689	722	664,781
	AEFFE Retail	•	2,713	•	3,187
	AEFFE UK	14,000	-	13,984	-
	Pollini SPA	369,405	38,064	-	13,019
	Moschino SPA	702,301	91,630	544,830	23,181
	Moschino France	28,283	19,540	19,286	5,410
	Moschino NY	268	-	268	•
	Moschino Berlin	3,037	11,891	1,890	6,615
	AEFFE USA	-	89	-	405
19.	RECONCILIATION OF MOVEMENTS	IN SHAREHOLD	ERS' FUNDS	2013 £	2012 £
	Profit for the financial year share capital			228,630	156,671
	Net addition to shareholders' funds			228,630	156,671
	Opening shareholders' funds			(554,167)	(710,838)
	Closing shareholders' funds			(325,537)	(554,167)