Registered number: 03405105

## **COCKPIT HOTEL (LONDON) LIMITED**

# DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

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## **COMPANY INFORMATION**

**Directors** 

Teo Kok Woon Teo Cheng Woon

**Company secretary** 

Tan Shang Teow

Registered number

03405105

Registered office

47 Lillie Road London SW6 1UD

Independent auditor

BDO LLP 55 Baker Street London W1U 7EU

**Bankers** 

National Westminster Bank Plc

9th Floor

280 Bishopsgate

London EC2M 4RB

**Solicitors** 

Baker & McKenzie

100 New Bridge Street

London EC4V 6JA

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## STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2013

#### **Business review**

The company has continued to operate an hotel in London. Turnover has decreased by 2% over the past year. The directors consider the results of the year to be satisfactory. Apart from the setting and monitoring of budgets, other key performance indicators include hotel occupancy, average achieved room rates and profit margins.

The company will continue to maintain the hotel's high standards to maintain its trading levels.

## Principal risks and uncertainties

The hotel is operating in a competitive market environment and is subject to business risks facing other hoteliers in London. The company's key risks identified by the directors are the general economy, attractiveness of the UK as a visitor location, its competitiveness against its main rivals and the maintenance of high standards including complying with all laws and regulations.

## **Financial instruments**

The company does not actively use financial instruments as part of its financial risk management. It is exposed to the usual credit risk and cash flow risk associated with selling on credit and manages this through credit control procedures. The nature of its financial instruments means that they are not subject to price risk or liquidity risk.

This report was approved by the board and signed on its behalf.

Date: 3 rd Ut. 2014

## DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2013

The directors present their report and the financial statements for the year ended 31 December 2013.

#### **Principal activities**

The principal activity of the company during the year was that of hotel operators.

#### Results

The profit for the year, after taxation, amounted to £373,296 (2012 - £671,877).

## **Directors**

The directors who served during the year were:

Teo Kok Woon Teo Cheng Woon

#### Provision of information to auditor

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that:

- so far as that director is aware, there is no relevant audit information of which the company's auditor is unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of
  any information needed by the company's auditor in connection with preparing its report and to
  establish that the company's auditor is aware of that information.

## **Auditor**

The auditor, BDO LLP, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

This report was approved by the board and signed on its behalf.

Teo Kok Woon Director

Date: 3 rd 0 t, 2019

## **DIRECTORS' RESPONSIBILITIES**

The directors are responsible for preparing the directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period.

In preparing these financial statements the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF COCKPIT HOTEL (LONDON) LIMITED

We have audited the financial statements of Cockpit Hotel (London) Limited for the year ended 31 December 2013 which comprise the profit and loss account, the balance sheet, the cash flow statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

## Respective responsibilities of directors and auditors

As explained more fully in the statement of directors' responsibilities, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Financial Reporting Council's (FRC's) Ethical Standards for Auditors.

## Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the FRC's website at www.frc.org.uk/auditscopeukprivate.

## Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2013 and of its loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

## Opinion on other matters prescribed by the Companies Act 2006

In our opinion the information given in the strategic report and directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements.

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF COCKPIT HOTEL (LONDON) LIMITED

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Nick Whitaker (senior statutory auditor)

For and on behalf of BDO LLP, statutory auditor

London

**United Kingdom** 

Date:

(0 Octob 2514

BDO LLP is a limited liability partnership registered in England and Wales (with registered number OC305127).

## PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2013

	Note	2013 £	2012 £
TURNOVER	1	13,910,870	14,253,361
Cost of sales		(887,305)	(851,407)
GROSS PROFIT		13,023,565	13,401,954
Administrative expenses		(13,022,648)	(12,877,002)
Exceptional administrative expenses - discount recovered		300,000	-
Total administrative expenses		(12,722,648)	(12,877,002)
Other operating income	3	72,109	72,942
OPERATING PROFIT	4	373,026	597,894
Interest receivable and similar income	7	270	345
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		373,296	598,239
Tax on profit on ordinary activities	8	-	73,638
PROFIT FOR THE FINANCIAL YEAR	16	373,296	671,877

All amounts relate to continuing operations.

There were no recognised gains and losses for 2013 or 2012 other than those included in the profit and loss account.

The notes on pages 9 to 16 form part of these financial statements.

## COCKPIT HOTEL (LONDON) LIMITED REGISTERED NUMBER: 03405105

## BALANCE SHEET AS AT 31 DECEMBER 2013

	Note	£	2013 £	£	2012 £
FIXED ASSETS		•			
Intangible assets	9		. 4		4
Tangible assets	10		1,059,647		1,061,457
			1,059,651		1,061,461
CURRENT ASSETS					
Stocks	11	26,511		21,873	
Debtors	12	2,404,369		2,167,502	
Cash at bank and in hand		1,118,295		576,913	
· .		3,549,175		2,766,288	
CREDITORS: amounts falling due within one year	13	(2,134,100)		(1,726,319)	
NET CURRENT ASSETS			1,415,075		1,039,969
TOTAL ASSETS LESS CURRENT LIABILIT	ΓIES		2,474,726		2,101,430
CREDITORS: amounts falling due after more than one year	14		(8,525,079)		(8,525,079)
NET LIABILITIES			(6,050,353)		(6,423,649)
CAPITAL AND RESERVES					
Called up share capital	15		1,000,000		1,000,000
Profit and loss account	16		(7,050,353)		(7,423,649)
SHAREHOLDERS' DEFICIT	17		(6,050,353)		(6,423,649)

The financial statements were approved and authorised for issue by the board and were signed on its behalf by:

Teo Kok Woon

Director

Date:

The notes on pages 9 to 16 form part of these financial statements.

## CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2013

	Note	2013 £	2012 £
Net cash flow from operating activities	18	809,235	(270,835)
Returns on investments and servicing of finance	19	270	345
Capital expenditure and financial investment	19	(268,123)	(148,818)
INCREASE/(DECREASE) IN CASH IN THE YEAR		541,382	(419,308)

## RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT FOR THE YEAR ENDED 31 DECEMBER 2013

	2013 £	2012 £
Increase/(Decrease) in cash in the year	541,382	(419,308)
MOVEMENT IN NET DEBT IN THE YEAR  Net debt at 1 January 2013	541,382 (7,948,166)	(419,308) (7,528,858)
NET DEBT AT 31 DECEMBER 2013	(7,406,784)	(7,948,166)

The notes on pages 9 to 16 form part of these financial statements.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

#### 1. ACCOUNTING POLICIES

#### 1.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards.

The balance sheet shows that liabilities exceed assets by £6,050,353. Tambusu Holdings Limited has indicated its willingness to provide support to the company for the foreseeable future, being a period of at least 12 months from the date of authorisation of these financial statements and has confirmed to the company that it will not seek repayment of the amount due to it of £8,525,079 before, at the earliest, 1 January 2015.

The company made a profit after tax for the financial year of £373,296 (2012 - £671,877).

Taking the above matters into account the directors are of the view that the company will be able to meet its liabilities as they fall due over the 12 months from the date of authorisation of these financial statements. Accordingly, the financial statements have been prepared on the going concern basis.

#### 1.2 Turnover

Turnover comprises revenue recognised by the company in respect of goods and services supplied during the year, exclusive of Value Added Tax and trade discounts.

#### 1.3 Intangible fixed assets and amortisation

Goodwill is the difference between amounts paid on the acquisition of a business and the fair value of the identifiable assets and liabilities. It is amortised to the Profit and loss account over its estimated economic life.

#### 1.4 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Furniture, fittings and equipment - 5-33% straight line

## 1.5 Operating leases

Rentals under operating leases are charged to the Profit and loss account on a straight line basis over the lease term.

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the period until the date the rent is expected to be adjusted to the prevailing market rate.

#### 1.6 Stocks

Stocks are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow-moving stocks. Cost includes all direct costs and an appropriate proportion of fixed and variable overheads.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

## 1. ACCOUNTING POLICIES (continued)

## 1.7 Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date.

Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction.

Exchange gains and losses are recognised in the Profit and loss account.

## 1.8 Pensions

The company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the company to the fund in respect of the year.

## 2. TURNOVER

The whole of the turnover is attributable to one class of business.

All turnover arose within the United Kingdom.

## 3. OTHER OPERATING INCOME

		2013 £	2012 £
	Other operating income	72,109 	72,942
4.	OPERATING PROFIT		
	The operating profit is stated after charging/(crediting):		
		2013 £	2012 £
	Depreciation of tangible fixed assets: - owned by the company Operating lease rentals:	269,933	238,491
	- other operating leases Difference on foreign exchange	5,055,391 133	4,977,884 (103)
	During the year, no director received any emoluments (2012 - £NIL).		
5.	AUDITOR'S REMUNERATION		
		2013 £	2012 £
	Fees payable to the company's auditor and its associates for the audit of the company's annual accounts	17,600	16,750

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

## 6. STAFF COSTS

Staff costs were as follows:

	Otali costs were as follows.		
	·	2013 £	2012 £
	Wages and salaries	2,087,726	1,913,779
	Social security costs	177,284	159,372
	Other pension costs	8,666	7,591
		2,273,676	2,080,742
	The average monthly number of employees, excluding the director	ors, during the year was a	as follows:
		2013	2012
	•	No.	No.
	Operational	99	97
	Administrative	8	8.
		107	105
		<del></del>	
7.	INTEREST RECEIVABLE		
		2013	2012
		£	£
	Other interest receivable	270	345

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

#### 8. TAXATION

	2013 £	2012 £
Adjustments in respect of prior periods	<b>-</b>	(73,638)
Tax on profit on ordinary activities	•	(73,638)

## Factors affecting tax charge for the year

The tax assessed for the year is lower than (2012 - lower than) the standard rate of corporation tax in the UK of 23.25% (2012 - 24.5%). The differences are explained below:

	2013 £	2012 £
Profit on ordinary activities before tax	373,296	598,239
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 23.25% (2012 - 24.5%)	86,791	146,569
Effects of:		
Expenses not deductible for tax purposes	914	57,710
Capital allowances for year in excess of depreciation	(45,599)	(30,406)
Tax losses carried forward	•	1,513
Tax losses brought forward	(42,106)	(175,386)
Adjustments to tax charge in respect of prior periods	•	(73,638)
Current tax charge/(credit) for the year (see note above)	-	(73,638)

## Factors that may affect future tax charges

There were no factors that may affect future tax charges.

The company has trading losses of approximately £2,400,000 (2012 - £2,600,000) that are available for offset against future trading profits under current legislation. The potential deferred taxation asset of approximately £550,000 (2012 - £760,000) relating to trading losses and timing differences between capital allowances and depreciation has not been recognised as the recoverability of the asset is not sufficiently certain.

## 9. INTANGIBLE FIXED ASSETS

	Goodwill £
Cost	
At 1 January 2013 and 31 December 2013	4
Net book value	
At 31 December 2013	4
At 31 December 2012	4

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

## 10. TANGIBLE FIXED ASSETS

			Furniture, fittings and equipment
	Cost		_
	At 1 January 2013 Additions		11,124,345 268,123
	At 31 December 2013		11,392,468
	Depreciation		
	At 1 January 2013 Charge for the year		10,062,888 269,933
	At 31 December 2013		10,332,821
	Net book value		
,	At 31 December 2013		1,059,647
	At 31 December 2012		1,061,457
	·· <del>·</del>		
11.	STOCKS		
	·	2013	2012
		£	£ 04.070
	Food and beverage	26,511 ————	21,873
12.	DEBTORS		
		2013	2012
		2013 £	2012 £
	Trade debtors	397,761	451,142
	. Amounts owed by group undertakings	901,424	1,147,071
	Other debtors Prepayments and accrued income	489,969 615,215	119,898 449,391
	Topaymonto and doordod moonto		
		2,404,369	2,167,502

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

13.	CREDITORS: Amounts falling due within one year		
		2013 £	2012 £
	Trade creditors Other taxation and social security Other creditors Accruals and deferred income	351,177 432,120 16,596 1,334,207	372,242 254,951 12,586 1,086,540
		2,134,100	1,726,319
14.	CREDITORS: Amounts falling due after more than one year		
		2013 £	2012 £
	Amounts owed to group undertakings	8,525,079	8,525,079
15.	SHARE CAPITAL	2013 £	2012 £
	Allotted, called up and fully paid	~	~
	1,000,000 Ordinary Shares of £1 each	1,000,000	1,000,000
16.	RESERVES		Profit and
		_	loss account
	At 1 January 2013 Profit for the year		(7,423,649) 373,296
	At 31 December 2013		(7,050,353)
17.	RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' DEFICIT		
		2013 £	2012 £
	Opening shareholders' deficit Profit for the financial year	(6,423,649) 373,296	(7,095,526) 671,877
	Closing shareholders' deficit	(6,050,353)	(6,423,649)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

## 18. NET CASH FLOW FROM OPERATING ACTIVITIES

				2013 £	2012 £		
	Operating profit Depreciation of tangible fixed assets Loss on disposal of tangible fixed as Increase in stocks Increase in debtors Increase/(decrease) in creditors			373,026 269,933 - (4,638) (236,867) 407,781	597,894 238,491 3,326 (185) (889,859) (220,502)		
	Net cash inflow/(outflow) from op-	erating activities	· =	809,235	(270,835)		
19.	ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN CASH FLOW STATEMENT						
				2013 £	2012 £		
	Returns on investments and servi						
	Interest received		_	<u> </u>	345 		
				2013 £	2012 £		
	Capital expenditure and financial investment  Purchase of tangible fixed assets			(268,123)	(148,818)		
20.	ANALYSIS OF CHANGES IN NET DEBT						
				Other			
		1 January 2013	Cash flow	non-cash changes	31 December 2013		
	Cash at bank and in hand	£ 576,913	£ 541,382	£	£ 1,118,295		
	Cash at bank and in hand	370,913	J <b>4</b> 1,302	•	1,110,293		
	Debts falling due after more than one year	(8,525,079)	-	-	(8,525,079)		
	Net debt	(7,948,166)	541,382	-	(7,406,784)		
21.	CAPITAL COMMITMENTS						
	At 31 December 2013 the company						
	,	2013 £	2012 £				
	Contracted for but not provided in these financial statements			<b>-</b>	37,000		
	·· =			32			

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

#### 22. PENSION COMMITMENTS

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund and amounted to £8,666 (2012 - £7,591).

#### 23. OTHER COMMITMENTS

At 31 December 2013 the company had annual commitments under non-cancellable operating leases as follows:

•	Land a	Land and buildings	
	2013	2012	
	£	£	
Expiry date:			
Within 1 year	120,000	120,000	
After more than 5 years	5,100,000	5,100,000	

#### 24. RELATED PARTY TRANSACTIONS

The following are related party transactions by virtue of the other party to the transaction being in the same group. No amounts due from any related parties have been written off during the year.

Tambusu Holdings Limited has provided an interest free loan to the company with the balance outstanding at the year end being £8,525,079 (2012 - £8,525,079). There were no transactions in the year.

The company leases the hotel property from Lillie Investments Limited, a fellow group undertaking. During the year the company was charged rent of £4,935,391 (2012 - £4,857,884) by Lillie Investments Limited. The year end balance due from Lillie Investments Limited was £451,309 (2012 - £719,741). Other movements in this balance represented net loans to Lillie Investments Limited.

The company leases the land adjacent to the hotel from Favor Well Limited, a fellow group undertaking. The rent charged and paid during the year was £120,000 (2012 - £120,000). The year end balance due from Favor Well Limited was £164,359 (2012 - £175,366).

The company also received repayments of £4,851 from Goodearth Hotels Limited, a fellow group undertaking (2012 - loaned £17,210 to). The year end balance due from Goodearth Hotels Limited was £12,359 (2012 - £17,210).

The company also loaned £37,515 (2012 - £82,983) to Kozan Investments Limited, a fellow group undertaking. The year end balance due from Kozan Investments Limited was £273,397 (2012 - £234,755).

#### 25. ULTIMATE PARENT UNDERTAKING AND CONTROLLING PARTY

The immediate and ultimate parent undertaking are Tambusu Holdings Limited (incorporated in the British Virgin Islands) and Tambusu Group Holdings Limited (incorporated in the Cayman Islands) respectively.

Mr Teo Kok Woon is the ultimate controlling party.