# DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010



#### **COMPANY INFORMATION**

Directors

Teo Kok Woon Teo Cheng Woon

Company secretary

Tan Shang Teow

Company number

03405105

Registered office

47 Lillie Road London **SW6 1UD** 

Auditor

PKF (UK) LLP Farringdon Place 20 Farringdon Road London

EC1M 3 AP

**Bankers** 

National Westminster Bank Plc

9th Floor

280 Bishopsgate

London EC2M 4RB

**Solicitors** 

Kilpatrick & Lockhart Nicholson Graham LLP

110 Cannon Street

London EC4R 6AR

# CONTENTS

	Page
Directors' report	1 - 2
Statement of directors' responsibilities	3
Independent auditor's report	4
Profit and loss account	5
Balance sheet	6
Cash flow statement	7
Notes to the financial statements	8 - 15

#### DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2010

The directors present their report and the financial statements for the year ended 31 December 2010

#### Principal activities and review of business

The principal activity of the company during the year was that of hotel operators

#### Business review, performance measure and future developments

The company has continued to operate a hotel in London and the directors report that turnover has increased by 3.7% over the past year, in line with similar trends with other hotels in the London area. Apart from the settling and monitoring of budgets, other key performance indicators include hotel occupancy, average achieved room rates and profits margins.

The hotel is operating in a competitive market environment and is subject to business risks facing other hoteliers in London. The company's key risks identified by the directors are the general economy, attractiveness of the UK as a visitor location, its competitiveness against its main rivals and the maintenance of high standards including complying with all laws and regulations.

The company will continue to maintain the hotel's high standards to maintain its trading levels

#### Results

The loss for the year, after taxation, amounted to £328,030 (2009 - loss £782,929)

#### **Directors**

The directors who served during the year were

Teo Kok Woon Teo Cheng Woon

#### Financial instruments

The company does not actively use financial instruments as part of its financial risk management. It is exposed to the usual credit risk and cash flow risk associated with selling on credit and manages this through credit control procedures. The nature of its financial instruments means that they are not subject to price risk or liquidity risk.

#### Provision of information to auditor

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that

- so far as that director is aware, there is no relevant audit information of which the company's auditor is unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of
  any information needed by the company's auditor in connection with preparing its report and to
  establish that the company's auditor is aware of that information

#### DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2010

#### **Auditor**

Under section 487 of the Companies Act 2006, PKF (UK) LLP will be deemed to have been reappointed as auditor 28 days after these financial statements were sent to members or 28 days after the latest date prescribed for filing the accounts with the registrar, whichever is earlier

This report was approved by the board on

200

8 July 2011

and signed on its behalf

Teo Kok Woon

Director

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the directors' report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregulanties.

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF COCKPIT HOTEL (LONDON) LIMITED

We have audited the financial statements of Cockpit Hotel (London) Limited for the year ended 31 December 2010 which comprise the profit and loss account, the balance sheet, the cashflow statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom accounting standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditor

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2010 and of its loss for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Nick Whitaker (Senior statutory auditor)

for and on behalf of PKF (UK) LLP, Statutory auditors

London, UK

TW 2011

#### PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2010

	Note	2010 £	2009 £
TURNOVER	1	12,112,258	11,682,314
Cost of sales		(747,630)	(721,625)
GROSS PROFIT		11,364,628	10,960,689
Administrative expenses		(11,810,667)	(11,812,700)
Other operating income	3	112,259	68,333
OPERATING LOSS	4	(333,780)	(783,678)
Interest receivable	7	357	749
LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION		(333,423)	(782,929)
Tax on loss on ordinary activities	8	5,393	
LOSS FOR THE FINANCIAL YEAR		(328,030)	(782,929)

All amounts relate to continuing operations

There were no recognised gains and losses for 2010 or 2009 other than those included in the profit and loss account

The notes on pages 8 to 15 form part of these financial statements

# COCKPIT HOTEL (LONDON) LIMITED REGISTERED NUMBER 03405105

#### BALANCE SHEET AS AT 31 DECEMBER 2010

	Note	£	2010 £	£	2009 £
FIXED ASSETS					
Intangible fixed assets	9		4		4
Tangible fixed assets	10		1,413,722		1,739,383
			1,413,726		1,739,387
CURRENT ASSETS					
Stocks	11	24,967		25,430	
Debtors	12	900,806		798,892	
Cash at bank and in hand		600,622		581,252	
		1,526,395		1,405,574	
CREDITORS amounts falling due within one year	13	(1,268,190)		(1,145,000)	
NET CURRENT ASSETS			258,205		260,574
TOTAL ASSETS LESS CURRENT LIABILIT	ΓIES		1,671,931		1,999,961
CREDITORS amounts falling due after more than one year	14		(8,225,079)		(8,225,079)
NET LIABILITIES			(6,553,148)		(6,225,118)
CAPITAL AND RESERVES					
Called up share capital	15		1,000,000		1,000,000
Profit and loss account	16		(7,553,148)		(7,225,118)
SHAREHOLDERS' DEFICIT	17		(6,553,148)		(6,225,118)

The financial statements were approved and authorised for issue by the board and were signed on its behalf on

Teo Kok Woon

Director

8 July 2011

The notes on pages 8 to 15 form part of these financial statements

#### CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2010

	Note	2010 £	2009 £
Net cash flow from operating activities	18	359,892	263,600
Returns on investments and servicing of finance	19	357	749
Taxation	19	5,393	-
Capital expenditure and financial investment	19	(346,272)	(470,482)
CASH INFLOW/(OUTFLOW) BEFORE FINANCING		19,370	(206,133)
Financing	19	-	(359,421)
INCREASE/(DECREASE) IN CASH IN THE YEAR		19,370	(565,554)

# RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT FOR THE YEAR ENDED 31 DECEMBER 2010

	2010 £	2009 £
Increase/(Decrease) in cash in the year	19,370	(565,554)
Cash outflow from decrease in debt and lease financing		359,421
MOVEMENT IN NET DEBT IN THE YEAR	19,370	(206,133)
Net debt at 1 January 2010	(7,643,827)	(7,437,694)
NET DEBT AT 31 DECEMBER 2010	(7,624,457)	(7,643,827)

The notes on pages 8 to 15 form part of these financial statements

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

#### 1 ACCOUNTING POLICIES

#### 1.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards

The balance sheet shows that liabilities exceed assets by £6,553,148 Tambusu Holdings Limited has indicated its willingness to provide support to the company for the foreseeable future, being a period of at least 12 months from the date of authorisation of these financial statements and has confirmed to the company that it will not seek repayment of the amount due to it of £8,225,079 before, at the earliest, 1 January 2012

The company made a profit before tax for the financial year, prior to the charging of depreciation of £331,687 (2009 £350,345)

Taking the above matters into account the directors are of the view that the company will be able to meet its liabilities as they fall due over the 12 months from the date of authorisation of these financial statements. Accordingly, the financial statements have been prepared on the going concern basis.

#### 12 Turnover

Turnover comprises revenue recognised by the company in respect of goods and services supplied, exclusive of Value Added Tax and trade discounts

#### 13 Intangible fixed assets and amortisation

Goodwill is the difference between amounts paid on the acquisition of a business and the fair value of the identifiable assets and liabilities. It is amortised to the Profit and loss account over its estimated economic life.

#### 1.4 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases.

Furniture, fittings and equipment - 5-33% straight line

#### 15 Operating leases

Rentals under operating leases are charged to the Profit and loss account on a straight line basis over the lease term

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the period until the date the rent is expected to be adjusted to the prevailing market rate

#### 16 Stocks

Stocks are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow-moving stocks. Cost includes all direct costs and an appropriate proportion of fixed and variable overheads.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

### 2 TURNOVER

The whole of the turnover is attributable to one class of business

All turnover arose within the United Kingdom

2	OTHER	<b>OPERATING</b>	INCOME
J	CILLI	OFFICATION	

J	O MER OF ERGAMO INCOME		
		2010 £	2009 £
	Other operating income Insurance claims receivable	72,908 39,351	68,333
		112,259	68,333
4	OPERATING LOSS		
	The operating loss is stated after charging		
		2010 £	2009 £
	Depreciation of tangible fixed assets - owned by the company Operating lease rentals	665,110	1,133,274
	- other operating leases	4,826,501	4,752,588
	During the year, no director received any emoluments (2009 - £NIL)		
5	AUDITOR'S REMUNERATION		
		2010 £	2009 £
	Fees payable to the company's auditor for the audit of the company's annual accounts	15,350	14,450

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

### 6 STAFF COSTS

Staff costs were as follows

	2010 £	2009 £
Wages and salaries Social security costs	1,549,017 146,739	1,482,840 142,712
	1,695,756	1,625,552
The average monthly number of employees, excluding the directors, d	uring the year was	as follows
	2010 No.	2009 No
Operational Administrative	99 8	92 8
	107	100
7 INTEREST RECEIVABLE		
	2010 £	2009 £
Other interest receivable	357	749

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

#### 8. TAXATION

	2010 £	2009 £
Adjustments in respect of prior periods	(5,393)	-
Tax on loss on ordinary activities	(5,393)	-

#### Factors affecting tax charge for the year

The tax assessed for the year is higher than (2009 - higher than) the standard rate of corporation tax in the UK (28%). The differences are explained below

	2010 £	2009 £
Loss on ordinary activities before tax	(333,423)	(782,929)
Loss on ordinary activities multiplied by standard rate of corporation tax in the UK of 28% (2009 - 28%)	(93,358)	(219,220)
Effects of		
Expenses not deductible for tax purposes	32,848	117,995
Depreciation for year in excess of capital allowances	36,137	101,225
Tax losses carned forward	24,373	-
Adjustments to tax charge in respect of prior periods	(5,393)	-
Current tax (credit)/charge for the year (see note above)	(5,393)	-

#### Factors that may affect future tax charges

There were no factors that may affect future tax charges

The company has trading losses of approximately £3,100,000 (2009 £3,100,000) that are available for offset against future trading profits under current legislation. The potential deferred taxation asset of approximately £980,000 (2009 £980,000) relating to trading losses and timing differences between capital allowances and depreciation has not been recognised as the recoverability of the asset is not sufficiently certain.

#### 9 INTANGIBLE FIXED ASSETS

	Goodwill
	£
Cost	
At 1 January 2010 and 31 December 2010	4
Net book value	
Net book value	
At 31 December 2010	4
At 31 December 2009	4

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

### 10 TANGIBLE FIXED ASSETS

			Furniture, fittings and equipment £
	Cost		
	At 1 January 2010		11,213,221
	Additions		346,272
	Disposals		(207,325)
	At 31 December 2010		11,352,168
	Depreciation		
	At 1 January 2010		9,473,838
	Charge for the year		665,110
	On disposals		(200,502)
	At 31 December 2010		9,938,446
	Net book value		
	At 31 December 2010		1,413,722
	At 31 December 2009		1,739,383
11	STOCKS		
		2010	2009
		£	£
	Food and beverage	24,967	25,430
12.	DEBTORS		
		2040	2000
		2010 £	2009 £
	Trade debtors	473,483	415,913
	Amounts owed by group undertakings	99,412	81,285
	Other debtors	145,959	13,481
	Prepayments and accrued income	181,952	288,213
		900,806	798,892
		·	

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

13	CREDITORS Amounts falling due within one year		
		2010 £	2009 £
	Trade creditors Amounts owed to group undertakings Social security and other taxes	403,995 100,870 104,484	297,134 - 37,916
	Other creditors	6,770	10,887
	Accruals and deferred income	652,071	799,063
		1,268,190	1,145,000
14	CREDITORS. Amounts falling due after more than one year		
	Ç	2010	2009
		£	£
	Amounts owed to group undertakings	8,225,079 ————	8,225,079 ————
15	SHARE CAPITAL		
		2010 £	2009 £
	Allotted, called up and fully paid		
	1,000,000 ordinary shares of £1 each	1,000,000	1,000,000
16	RESERVES		
			Profit and loss account £
	At 1 January 2010 Loss for the year		(7,225,118) (328,030)
	At 31 December 2010		(7,553,148)
17	RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' DEFICIT		
		2010 £	2009 £
	Opening shareholders' deficit Loss for the year	(6,225,118) (328,030)	(5,442,189) (782,929)
	Closing shareholders' deficit	(6,553,148)	(6,225,118)
		<del></del>	

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

### 18. NET CASH FLOW FROM OPERATING ACTIVITIES

18.	NET CASH FLOW FROM OPERATING ACTIVITIES		
		2010 £	2009 £
	Operating loss	(333,780)	(783,678)
	Depreciation of tangible fixed assets	665,110	1,133,274
	Loss on disposal of tangible fixed assets	6,823	-
	Decrease in stocks	463	6,393
	Increase in debtors Increase in creditors	(101,914) 123,190	(145,627) 53,238
	inclease in cleuiois		
	Net cash inflow from operations	359,892	263,600
		1000	
19	ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN CASH F	LOW STATEMENT	
		2010	2009
		£	£
	Returns on investments and servicing of finance		
	Interest received	357	749
	interest received		
		2010	2009
		£	£
	Taxation		
	Corporation tax	5,393	-
	osiporation tax		
		2010	2009
		£	£
	Capital expenditure and financial investment		
	Purchase of tangible fixed assets	(346,272)	(470,482)
	, and the second		
		2010	2009
		£	£
	Financing		
	Net repayment of loans	•	(359,421)
			(,

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

#### 20. ANALYSIS OF CHANGES IN NET DEBT

	1 January 2010	Cash flow	Other non-cash changes	31 December 2010
	£	£	£	£
Cash at bank and in hand	581,252	19,370	-	600,622
Debt:				
Debts falling due after more than one year	(8,225,079)	-	-	(8,225,079)
Net debt	(7,643,827)	19,370	•	(7,624,457)

#### 21. OTHER COMMITMENTS

At 31 December 2010 the company had annual commitments under non-cancellable operating leases as follows

	Land	Land and buildings	
	2010	2009	
	£	£	
Expiry date.			
Within 1 year	120,000	120,000	
After more than 5 years	5,100,000	5,100,000	

#### 22. RELATED PARTY TRANSACTIONS

The following are related party transactions by virtue of the other party to the transaction being in the same group. No amounts due from any related parties have been written off during the year.

Tambusu Holdings Limited has provided an interest free loan to the company with the balance outstanding at the year end was £8,225,079 (2009 £8,225,079) The net movement in the year related to repayments

The company leases the hotel property from Lille Investments Limited, a fellow group undertaking During the year the company was charged rent of £4,706,501 (2009 £4,632,588) by Lillie Investments Limited The year end balance due to Lillie Investments Limited was £100,870 (2009 £nil)

The company leases the land adjacent to the hotel from Favor Well Limited, a fellow group undertaking The rent charged and paid during the year was £120,000 (2009 £120,000) The year end balance due from Favor Well Limited was £99,412 (2009 £81,285)

#### 23 ULTIMATE PARENT UNDERTAKING AND CONTROLLING PARTY

The immediate and ultimate parent undertaking are Tambusu Holdings Limited (incorporate in the British Virgin Islands) and Tambusu Group Holdings Limited (incorporated in the Cayman Islands) respectively

Mr Teo Kok Woon is the ultimate controlling party