Company Number 3400436

FOR THE YEAR ENDED 31ST JANUARY 2004

BALDWIN SCOFIELD & CO CHARTERED ACCOUNTANTS

#AT3BNH77# 0245

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#### COMPANY INFORMATION

PRINCIPAL OBJECT:

Computer systems and software

developers and consultants

COMPANY REGISTRATION NO:

3400436

DIRECTORS:

J M Gregory N A Gregory

REGISTERED OFFICE:

3 Newhouse Business Centre

Old Crawley Road Horsham, West Sussex

RH12 4RU

BANKERS:

Barclays Bank Plc Brighton Branch South Coast Group

PO Box 358 Brighton BN1 1SF

ACCOUNTANTS:

Baldwin Scofield & Co Chartered Accountants

3 Newhouse Business Centre

Old Crawley Road Horsham, West Sussex

RH12 4RU

### FINANCIAL ACCOUNTS FOR THE YEAR ENDED 31ST JANUARY 2004

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- 2. Accountants' Report
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#### The following page does not form part of the Statutory Accounts

6. Detailed Profit and Loss Account

### DIRECTORS' REPORT FOR THE YEAR ENDED 31ST JANUARY 2004

The directors present their annual report on the affairs of the company together with the annual accounts for the above period.

#### PRINCIPAL ACTIVITY

The company's principal activity is that of computer systems and software developers and consultants.

#### DIRECTORS

The directors of the company and their interests in the shares of the company are set out below.

|             | Ordinary Shan | Ordinary Shares of £1 each |  |  |
|-------------|---------------|----------------------------|--|--|
|             | 31.1.04       | 31.1.03                    |  |  |
|             |               |                            |  |  |
| J M Gregory | 67            | 67                         |  |  |
| N A Gregory | 33            | 33                         |  |  |

#### DONATIONS

There were no charitable or political donations during the period.

The report has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

Approved by the board of directors on  $\frac{9}{6}$  64 and signed on their behalf by:

J M Gregory Director

# ACCOUNTANTS' REPORT TO THE DIRECTORS OF ECOBIZ LIMITED ON THE UNAUDITED ACCOUNTS FOR THE YEAR ENDED 31ST JANUARY 2004

As described on the balance sheet you are responsible for the preparation of the accounts for the year ended 31st January 2004, set out on pages 3 to 5, and you consider that the company is exempt from audit. In accordance with your instructions, we have compiled these unaudited accounts in order to assist you to fulfil your statutory responsibilities, from the accounting records and information and explanations supplied to us.

Boldwin Sufield to

BALDWIN SCOFIELD & CO Chartered Accountants 3 Newhouse Business Centre Old Crawley Road Horsham, West Sussex RH12 4RU

Date: 22 Jne 2004

### PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST JANUARY 2004

|  | <u>Notes</u> | 200 <u>4</u><br>£ | 2003<br>£ |
|--|--------------|-------------------|-----------|
| Fees & Expenses                                      |              | 77,087            | 89,417    |
| Direct Costs   |              | ~                 |           |
| Gross Profit/(Loss)                                  |              | 77,087            | 89,417    |
| Administration Costs                                 |              | 53,760            | 64,097    |
| Profit/(Loss) on Ordinary Activities before Taxation | <b>es</b> 2  | 23,327            | 25,320    |
| Interest Receivable                                  |              | 237               | 95        |
|  |              | 23,564            | 25,415    |
| Tax on Ordinary Activities                           | 4            | 4,820             | 2,523     |
| Profit/(Loss) on Ordinary Activities after Taxation  | es           | 18,744            | 22,892    |
| Dividend   |              | 29,500            | 18,500    |
| Retained Profit/(Loss)<br>transferred to Reserves    |              | (10,756)          | 4,392     |

The notes on pages 5a to 5c form an integral part of these accounts

### BALANCE SHEET AS AT 31ST JANUARY 2004

|                                     | <u>Notes</u> | £                | 2004<br>£ | <u>£</u>        | <u>2003</u><br><u>£</u> |
|-------------------------------------|--------------|------------------|-----------|-----------------|-------------------------|
| FIXED ASSETS                        |              |                  |           |                 |                         |
| Tangible Assets                     | 5            |                  | 12,389    |                 | 16,398                  |
| CURRENT ASSETS                      |              |                  |           |                 |                         |
| Debtors<br>Cash at Bank and in Hand | 6            | 12,341<br>15,061 |           | 9,145<br>27,395 |                         |
| CREDITORS                           |              | 27,402           |           | 36,540          |                         |
| Amounts due within 1 year           | 7            | 17,464           |           | 17,334          |                         |
| NET CURRENT ASSETS                  |              |                  | 9,938     |                 | 19,206                  |
| CREDITORS                           |              |                  | 22,327    |                 | 35,604                  |
| Amounts due more than 1 year        | 7            |                  | 6,827     |                 | 9,348                   |
| TOTAL ASSETS LESS CURRENT LIA       | BILITIES     |                  | 15,500    |                 | 26,256                  |
| CAPITAL AND RESERVES                |              |                  |           |                 |                         |
| Share Capital                       | 9            |                  | 100       |                 | 100                     |
| Reserves                            | 10           |                  | 15,400    |                 | 26,156                  |
|                                     |              |                  | 15,500    |                 | 26,256<br>———           |

The directors have taken advantage of section 249A(1) of the Companies Act 1985 in not having these accounts audited. No notice has been deposited under section 249B(2) of the Companies Act 1985. The directors acknowledge their responsibilities for ensuring that the company keeps accounting records which comply with section 221 of the Companies Act 1985 and for preparing accounts which give a true and fair view of the state of affairs of the company as at the end of the financial year and of its profit (loss) for the financial year in accordance with the requirements of section 226 of the Act, and which otherwise comply with the requirements of this Act relating to accounts, so far as applicable to the company.

The accounts have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies and the Financial Reporting Standard for Smaller Entities (effective June 2002).

Approved by the board of directors on  $\frac{1}{\sqrt{6}\sqrt{04}}$  and signed on their behalf by:

J M Gregory Director

## ECOBIZ LIMITED NOTES TO ACCOUNTS FOR THE YEAR ENDED 31ST JANUARY 2004

#### 1. ACCOUNTING POLICIES

#### Accounting convention

The accounts are prepared under the historic cost convention and the Financial Reporting Standard for Smaller Entities (effective June 2002).

#### Turnover

Reprents net invoiced fees and expenses, excluding VAT.

#### Depreciation

Depreciation of tangible fixed assets is provided at the following rates in order to write off each asset over its estimated useful life:

| Motor Vehicles     | 25.00% | straight | line    |
|--------------------|--------|----------|---------|
| Computer Equipment | 33.33% | reducing | balance |
| Office Furniture   | 25.00% | reducing | balance |

#### Leased assets

Fixed assets acquired under finance leases are included in the balance sheet at cost, appropriate provision being made for depreciation. The present value of future rentals is shown as a liability. Interest payable in each period is charged to the profit and loss account in proportion to the amount outstanding under the lease. Operating lease rentals are charged to the profit and loss account as incurred.

#### Deferred tax

Provision is made for deferred tax in respect of all material timing differences that have originated but not reversed by the balance sheet date at the rate that would apply when timing differences are expected to reverse.

#### 2. OPERATING PROFIT

|    | The operating profit is stated after charging: |                   |                  |
|----|--|-------------------|------------------|
|    | <u></u>  | <u>2004</u><br>£  | <u>2003</u><br>£ |
|    | Depreciation on tangible fixed assets          | 5,980             | 5,589            |
| 3. | DIRECTORS REMUNERATION                         |                   |                  |
|    | ••   | 200 <u>4</u><br>£ | <u>2003</u><br>£ |
|    | Directors' emoluments                          | 25,020            | 27,520           |
| 4. | TAX ON PROFIT ON ORDINARY ACTIVITIES           |                   |                  |
|    |  | 2004<br>£         | <u>2003</u><br>£ |
|    | Corporation Tax                                | 3,625             | 2,523            |
|    | Adjustment to previous year                    | 1,195             |                  |
|    |  | 4,820             | 2,523            |

### NOTES TO ACCOUNTS FOR THE YEAR ENDED 31ST JANUARY 2004

#### 5. TANGIBLE FIXED ASSETS

|                 | <u>Motor</u>                            | <u>Computer</u>  | <u>Office</u>    |              |
|-----------------|---|------------------|------------------|--------------|
|                 | <u> Vehicles</u>                        | <u>Equipment</u> | <u>Equipment</u> | <u>Total</u> |
|                 | <u>£</u>                                | <u>£</u>         | <u>£</u>         | <u>£</u>     |
| COST            |   |                  |                  |              |
| At 1.2.03       | 16,968                                  | 6,117            | 797              | 23,882       |
| Additions       | -                                       | 1,838            | 133              | 1,971        |
| Disposals       | -                                       | -                | -                | -            |
|                 |   |                  |                  |              |
| At 31.1.04      | 16,968                                  | 7,955            | 930              | 25,853       |
|                 |   |                  |                  |              |
| DEPRECIATION    |   |                  |                  |              |
| At 1.2.03       | 4,241                                   | 3,004            | 239              | 7,484        |
| Charge for year | 4,243                                   | 1,597            | 140              | 5,980        |
| On disposals    | -                                       | =                | -                | -            |
|                 |   | <del></del>      | <del></del>      | <del></del>  |
| At 31.1.04      | 8,484                                   | 4,601            | 379              | 13,464       |
|                 | : - : : : : : : : : : : : : : : : : : : |                  |                  |              |
| NET BOOK VALUE  |   |                  |                  |              |
| At 31.1.04      | 8,484                                   | 3,354            | 551              | 12,389       |
|                 | <del></del>                             |                  |                  | =            |
| At 31.1.03      | 12,727                                  | 3,113            | 558              | 16,398       |
|                 |   | <del></del>      |                  | <del></del>  |

The net book amount of tangible fixed assets includes £8,484 (£12,727-2002) in respect of assets held under finance leases. Depreciation charged on those assets amounted to £4,243 (£4,241-2002).

#### 6. <u>DEBTORS</u>

|     |                                       | <u>2004</u> | 2003   |
|-----|---------------------------------------|-------------|--------|
|     |                                       | <u>£</u>    | £      |
|     | Amounts due within one year           |             |        |
|     | Trade Debtors                         | 12,083      | 8,808  |
|     | Other Debtors                         | 258         | 337    |
|     |                                       | 12,341      | 9,145  |
| -   | CDTDIMODG                             | <del></del> |        |
| / - | CREDITORS                             | 2004        | 2003   |
|     | ·                                     | <u>2004</u> |        |
|     | American description and recom-       | <u>£</u>    | £      |
|     | Amounts due within one year:          | 6 530       | E 701  |
|     | Borrowings (see note 8)               | 6,519       | 5,721  |
|     | Corporation Tax                       | 3,625       | 2,523  |
|     | Other Creditors                       | 7,320       | 9,090  |
|     |                                       | 17,464      | 17,334 |
|     |                                       |             |        |
|     | Amounts due after more than one year: |             |        |
|     | Other Creditors                       | 6,827       | 9,348  |

### NOTES TO ACCOUNTS FOR THE YEAR ENDED 31ST JANUARY 2004

| 8.  | BORROWINGS                          | <u>2004</u><br>£        | 2003<br>£     |
|-----|-------------------------------------|-------------------------|---------------|
|     | Amounts due within one year:        |                         |               |
|     | Directors' Loan                     | 6,519                   | 5,463<br>———— |
| 9.  | SHARE CAPITAL                       |                         |               |
|     |                                     | <u>2004</u><br><u>£</u> | 2003          |
|     | Authorised                          | <u>L</u>                | <u>£</u>      |
|     | 1,000 ordinary shares of £1 each    | 1,000                   | 1,000         |
|     | Allotted, issued and fully paid     |                         |               |
|     | 100 ordinary shares of £1 each      | 100                     | 100           |
|     |                                     |                         |               |
|     |                                     |                         |               |
| 10. | RESERVES                            |                         |               |
|     |                                     | 2004                    | 2003          |
|     |                                     | <u>£</u>                | £             |
|     | Retained Profit/(Loss) for the year | (10,756)                | 4,392         |
|     | Balance bfwd 1.2.03                 | 26,156                  | 21,764        |
|     | Balance cfwd 31.1.04                | 15,400                  | 26,156        |
|     |                                     |                         |               |

### TRADING & PROFIT & LOSS ACCOUNT FOR THE YEAR ENDED 31ST JANUARY 2004

|                                 | £          | <u>2004</u><br>£ | £      | <u>2003</u><br>£ |
|---------------------------------|------------|------------------|--------|------------------|
|                                 | <u>.</u> . | T.               | L      | Σ                |
| Fees                            |            | 76,971           |        | 89,143           |
| Expenses Recovered              |            | 116              |        | 274              |
|                                 |            |                  |        |                  |
|                                 |            | 77,087           |        | 89,417           |
| Interest Receivable             |            | 237              |        | 95               |
|                                 |            | 77,324           |        | 89,512           |
| Overheads:                      |            |                  |        |                  |
| Motor Running Expenses          | 1,875      |                  | 2,185  |                  |
| Travel & Subsistence            | 801        |                  | 3,121  |                  |
| Postage, Printing & Stationery  | 187        |                  | 293    |                  |
| Equipment Repairs & Renewals    | 4,067      |                  | 2,561  |                  |
| Telephone & Communications      | 1,987      |                  | 2,674  |                  |
| Entertaining                    | -          |                  | 159    |                  |
| Insurance                       | 1,511      |                  | 763    |                  |
| Bank Charges                    | 98         |                  | 167    |                  |
| Leasing Charges                 | 1,180      |                  | 2,604  |                  |
| Use of Home as Office           | 800        |                  | 801    |                  |
| Sundry Expenses                 | 425        |                  | 847    |                  |
| Advertising & Sponsorship       | -          |                  | 1,000  |                  |
| Directors Remuneration          | 25,020     |                  | 27,520 |                  |
| Directors NI                    | 1,979      |                  | 1,984  |                  |
| Fees and Commissions            | 5,870      |                  | 9,969  |                  |
| Accountancy Fees                | 1,980      |                  | 1,890  |                  |
| Depreciation Computer Equipment | 5,980      |                  | 5,559  |                  |
|                                 |            | 53,760           |        | 64,097           |
| Net Profit for the Year         |            | 23,564           |        | 25,415           |