**Report and Financial Statements** 

31 March 2012

MONDAY



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# **REPORT AND FINANCIAL STATEMENTS 2012**

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# **REPORT AND FINANCIAL STATEMENTS 2012**

# **COMPANY INFORMATION**

# DIRECTOR

P Bosson

# REGISTERED OFFICE

Priory Park Great North Road Aberford Leeds West Yorkshire LS25 3DF

### **BANKERS**

HSBC Bank Plc 41 Southgate Bath Somerset BA1 1TN

# **SOLICITORS**

Oury Clark 10 John Street London WC1N 2EB

### **AUDITOR**

Deloitte LLP Chartered Accountants and Statutory Auditor Cambridge, UK

### **DIRECTOR'S REPORT**

The Director presents his annual report and the audited financial statements for the year ended 31 March 2012

The director's report has been prepared in accordance with the provisions applicable to companies entitled to the small companies exemption

#### PRINCIPAL ACTIVITY

The principal activity of the Company is that of the sale, rental and distribution of vehicle telematic products and services, as well as radio based tracking devices

#### BUSINESS REVIEW

There was a loss for the period after taxation amounting to £5,018,557 (2011 £503,100) The director does not recommend the payment of a dividend (2011 £nil) and the loss has been transferred to reserves

On 1 January 2012, the Company disposed of its Vehicle Telematics business to a related party as part of an overall group rationalisation of operations, for consideration of market value

### RESEARCH AND DEVELOPMENT

The Company continues to invest in research and development

### **GOING CONCERN**

Cybit Positioning Solutions Limited is a subsidiary of Cybit Group Holdings Limited (the "Group") The Group is financed by a combination of debt and equity Under the terms of the debt financing, there are a number of covenants with which the Group is required to comply on a consolidated basis, together with cross guarantees between companies within the Group, including Cybit Posititioning Solutions Limited

The director has reviewed the Group cash flow forecast ("the Forecast") for the period ending December 2015. The Forecast represents the director's best estimate of the Group's future performance and necessarily includes a number of assumptions, including the level of sales and the impact of the continued uncertain economic environment. This Forecast demonstrates that the director has a reasonable expectation that the Group will be able to meet its liabilities as they fall due and comply with the debt covenants, for a period of at least 12 months from the date of approval of these financial statements. The director therefore has a reasonable expectation that the company will be able to meet its liabilities as they fall due, for a period of at least 12 months from the date of approval of these financial statements, subject to the continuing financial support of its parent company, Cybit Group Holdings Limited, also a member of the Group

The director has obtained a letter of support from Cybit Group Holdings Limited However, because the letter of support expressly states that this support is not legally binding, there is a risk that any support that may be required may not be forthcoming. This consitutes a material uncertainty. The financial statements do not include the adjustments that would result if the company was unable to continue as a going concern.

### **DIRECTORS**

The directors who served during and after the year end, unless otherwise stated, were as follows

P Bosson (appointed 12 March 2012) W P Henry (resigned 13 March 2012)

N Williams (appointed 13 December 2011, resigned 19 March 2012)

### **DIRECTOR'S REPORT (continued)**

### DIRECTOR'S RESPONSIBILITIES STATEMENT

The Director is responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the Director to prepare financial statements for each financial year. Under that law the Director has elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the Directors must not approve the financial statements unless he is satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the Director is required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business

The Director is responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. He is also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### **AUDITOR**

The Director at the date of approval of this annual report confirms that

- so far as the Director is aware, there is no relevant audit information of which the Company's auditor is unaware, and
- the Director has taken all the steps that he ought to have taken as a Director to make himself aware of any relevant audit information and to establish that the Company's auditor is aware of that information

This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006

Deloitte LLP have indicated their willingness to be reappointed for another term and appropriate arrangements are being made for them to be deemed reappointed as auditor in the absence of the Annual General Meeting

Approved by the Director and signed on his behalf

P. F. Dom

P Bosson Director

18 May 2012

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF CYBIT POSITIONING SOLUTIONS LIMITED

We have audited the financial statements of Cybit Positioning Solutions Limited for the year ended 31 March 2012 which comprise the profit and loss account, the balance sheet and the related notes 1 to 24. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed

### Respective responsibilities of the Director and auditor

As explained more fully in the Director's Responsibilities Statement, the Director is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the Company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the Director, and the overall presentation of the financial statements.

In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material mis-statements or inconsistencies, we consider the implications for our report.

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the Company's affairs as at 31 March 2012 and of its loss for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

### Emphasis of matter - Going concern basis

In forming our opinion on the financial statements, which is not modified, we have considered the adequacy of the disclosure made in note 1 to the financial statements concerning the company's ability to continue as a going concern. The company is reliant on the continued financial support from its parent company, Cybit Holdings Limited, also a member of the Group. The director has obtained a letter of support from Cybit Holdings Limited, however, because the letter of support expressly states that this support is not legally binding, there is a risk that any support that may be required may not be provided. This consitutes a material uncertainty

This condition, along with the other matters explained in note 1 to the financial statements, indicate the existence of a material uncertainty which may cast significant doubt about the company's ability to continue as a going concern. The financial statements do not include the adjustments that would result if the company was unable to continue as a going concern.

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF CYBIT POSITIONING SOLUTIONS LIMITED (continued)

### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Director's Report for the financial period for which the financial statements are prepared is consistent with the financial statements

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of Director's remuneration specified by law are not made, or
- · we have not received all the information and explanations we require for our audit, or
- the director was not entitled to take advantage of the small companies exemption in preparing the director's report

David Halstead FCA (Senior Statutory Auditor)

For and on behalf of Deloitte LLP

Chartered Accountants and Statutory Auditor

Cambridge, United Kingdom

18 May 2012

# PROFIT AND LOSS ACCOUNT For the year ended 31 March 2012

|   | Note   | 2012<br>£             | 2011<br>£              |
|---|--------|-----------------------|------------------------|
| TURNOVER  | 2      | 2,041,117             | 2,599,383              |
| Cost of sales                                     |        | (1,208,139)           | (2,015,859)            |
| Gross profit                                      |        | 832,978               | 583,524                |
| Other operating income<br>Administrative expenses |        | 33,285<br>(4,395,215) | 136,646<br>(1,128,432) |
| OPERATING LOSS                                    |        | (3,528,952)           | (408,262)              |
| Interest payable and similar charges              | 6      | (34,533)              | (44,800)               |
| LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION       | 2, 4   | (3,563,485)           | (453,062)              |
| Tax charge on profit on ordinary activities       | 7      | (1,455,072)           | (50,038)               |
| LOSS FOR THE FINANCIAL YEAR                       | 18, 19 | (5,018,557)           | (503,100)              |

# All amounts derive from continuing operations

There are no recognised gains and losses other than the loss for the current financial year and the preceding financial year Accordingly, no statement of total recognised gains and losses is given

# BALANCE SHEET 31 March 2012

| FIVED ACCOMO  | Note   | 2012<br>£   | 2011<br>£         |
|---|--------|-------------|-------------------|
| FIXED ASSETS  | Q      |             | 260.064           |
| Intangible assets Tangible assets                       | 8<br>9 | -           | 260,964<br>41,866 |
| rangible assets   | 9      | <del></del> | 41,800            |
|   |        | -           | 302,830           |
| CURRENT ASSETS  |        | <del></del> |                   |
| Stocks  | 11     | -           | 432,051           |
| Debtors   |        |             |                   |
| Due within one year                                     | 12     | 209,712     | 1,608,949         |
| Due in more than one year                               | 12     | -           | 2,033,628         |
| Cash at bank and in hand                                |        | 69,755      | 1,983,841         |
|   |        | 279,467     | 6,058,469         |
| CREDITORS: amounts falling due within one year          | 13     | (564,045)   | (1,560,611)       |
| NET CURRENT (LIABILITIES)/ASSETS                        |        | (284,578)   | 4,497,858         |
| TOTAL ASSETS LESS CURRENT<br>LIABILITIES                |        | (284,578)   | 4,800,688         |
| CREDITORS: amounts falling due after more than one year | 14     |             | (75,463)          |
| •   | 14     | •           |                   |
| PROVISIONS FOR LIABILITIES                              | 15     | (279,754)   | (271,000)         |
| NET (LIABILITIES)/ASSETS                                |        | (564,332)   | 4,454,225         |
| CAPITAL AND RESERVES                                    |        |             |                   |
| Called up share capital                                 | 17     | 48,624,000  | 48,624,000        |
| Profit and loss account                                 | 18     |             | (44,169,775)      |
| SHAREHOLDERS' (DEFICIT)/FUNDS                           | 19     | (564,332)   | 4,454,225         |

The financial statements of Cybit Positioning Solutions Limited, registered number 3374064, were approved by the Director and authorised for issue on 18 May 2012

PF Bosson

P. F. Som

Director

# NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 March 2012

#### 1 ACCOUNTING POLICIES

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards. The particular accounting policies adopted are described below. They have all been applied consistently throughout the year and the preceding year.

### Accounting convention

The financial statements are prepared under the historical cost convention

### Going concern

Cybit Positioning Solutions Limited is a subsidiary of Cybit Group Holdings Limited (the "Group") The Group is financed by a combination of debt and equity. Under the terms of the debt financing, there are a number of covenants with which the Group is required to comply on a consolidated basis, together with cross guarantees between companies within the Group, including Cybit Posititioning Solutions Limited.

The director has reviewed the Group cash flow forecast ("the Forecast") for the period ending December 2015. The Forecast represents the director's best estimate of the Group's future performance and necessarily includes a number of assumptions, including the level of sales and the impact of the continued uncertain economic environment. This Forecast demonstrates that the director has a reasonable expectation that the Group will be able to meet its liabilities as they fall due and comply with the debt covenants, for a period of at least 12 months from the date of approval of these financial statements. The director therefore has a reasonable expectation that the company will be able to meet its liabilities as they fall due, for a period of at least 12 months from the date of approval of these financial statements, subject to the continuing financial support of its parent company, Cybit Group Holdings Limited, also a member of the Group

The director has obtained a letter of support from Cybit Group Holdings Limited However, because the letter of support expressly states that this support is not legally binding, there is a risk that any support that may be required may not be forthcoming. This consitutes a material uncertainty. The financial statements do not include the adjustments that would result if the company was unable to continue as a going concern.

### Cash flow statement

The Company has taken advantage of the exemption in Financial Reporting Standard No 1 (revised) "Cash flow statements" from the requirement to produce a cash flow statement on the grounds that it is a wholly owned subsidiary of a UK parent undertaking which provides a consolidated cash flow statement

### Turnover

Turnover represents amounts receivable by the Company, in the normal course of business, for the provision of telematics-based fleet and vehicle management solutions, and is stated net of any trade discounts, VAT and other sales related taxes. Turnover and profit is measured at the fair value of the consideration received or receivable.

Turnover may arise from the supply of hardware with services, the supply of services only or the supply of hardware only Turnover for services only are recognised over the term of a contract on a straight-line basis. Turnover arising from contracts for both the supply of services and the supply of hardware are recognised over the term of the contract on a straight-line basis. Turnover arising from the supply of hardware only are recognised in full and released to the profit and loss account immediately. Turnover arising from the provision of additional airtime is recognised as incurred by the customer.

# NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 March 2012

### 1. ACCOUNTING POLICIES (continued)

#### Deferred income

Deferred income represents non-refundable amounts received in advance of services or services and hardware to be provided. It is taken to the profit and loss account over the period of the subscription or contract period as appropriate on a straight-line basis.

### Tangible fixed assets

Fixtures and equipment are stated at cost or valuation, net of depreciation and any provision for impairment. Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost or valuation, less estimated residual value, of each asset on a straight line basis over its expected useful life, as follows

Customer equipment 20%-33% on cost (being over the term of the customer contract)

Computer and electrical equipment 20%-33% on cost Fixtures and fittings 20% on cost Plant and machinery 20% on cost

### Research and development

Research work in the year has been written off to the profit and loss account. Development expenditure is written off to the profit and loss account, except where the Directors are satisfied that all the following conditions are met

- an asset is created that can be identified
- it is probable that the asset created will generate future economic benefits, and
- · the development cost of the asset can be measured reliably

In such cases, an internally generated intangible asset is recognised and amortised on a straight line basis over its expected useful economic life of 5 years

### Impairment of tangible and intangible assets

At each balance sheet date the Company reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset

If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease

Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset in prior years. A reversal of an impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

#### Stocks

Stocks are stated at the lower of cost and net realisable value Cost is calculated using the first-in-first out method. Net realisable value is based on estimated selling price, less further costs expected to be incurred to completion and disposal. Provision is made for obsolete, slow-moving or defective items where appropriate

# NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 March 2012

### 1. ACCOUNTING POLICIES (continued)

#### **Taxation**

Current tax is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date

Deferred tax is provided in full on timing differences, which result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in financial statements. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered. Deferred tax assets and liabilities are not discounted.

### Foreign exchange

Transactions in foreign currencies are translated at the exchange rate ruling at the date of the transaction Monetary assets and liabilities in foreign currencies are translated at the rates of exchange ruling at the balance sheet date. Any gain or loss arising from a change in exchange rates subsequent to the date of the transaction is included as an exchange gain or loss in the profit and loss account

### **Employee benefits**

Defined contribution pension scheme

Payments to defined contribution retirement benefit plans are charged as an expense as they fall due Payments made to state-managed retirement benefit schemes are dealt with as payments to defined contribution plans where the Company's obligations under the plans are equivalent to those arising in a defined contribution retirement benefit plan

### Leased assets

Assets held under finance leases, which confer rights and obligations similar to those attached to owned assets, are capitalised as tangible fixed assets and are depreciated over the shorter of the lease term and their useful economic lives. The capital elements of the future lease obligations are recorded as liabilities while the interest elements are charged to the profit and loss account over the period of the lease to produce a constant rate of charge on the balance of capital repayments outstanding

Leases regarded as operating leases and the payments made under them are charged to the profit and loss account on a straight line basis over the lease term

### **Borrowing costs**

All borrowing costs are recognised in profit or loss on an accruals basis in the period in which they are incurred

# **Provisions**

Provisions are recognised when the Company has a present obligation as a result of a past event, and it is probable that the Company will be required to settle that obligation. Provisions are measured at the Director's best estimate of the expenditure required to settle the obligation at the balance sheet date, and are discounted to present value where the effect is material.

# NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 March 2012

# 2 TURNOVER AND LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION

The turnover and loss on ordinary activities before taxation are attributable to the provision of telematic and online services

Geographical analysis of sales by destination

3.

|  | 2012<br>£ | 2011<br>£ |
|--|-----------|-----------|
| UK   | 1,078,031 | 603,697   |
| Rest of Europe   | 907,266   | 1,849,566 |
| Middle East  | 27,620    | 146,120   |
| Rest of the World  | 28,200    |           |
|  | 2,041,117 | 2,599,383 |
| Analysis of sales by business  |           |           |
|  | 2012<br>£ | 2011<br>£ |
| Vehicle telematics revenues arising during the year                            | 421,847   | 599,743   |
| Adjustment to vehicle telematics revenues                                      |           | (852,000) |
| Vehicle telematics   | 421,847   | (252,257) |
| Private mobile radio   | 1,619,270 | 2,851,640 |
|  | 2,041,117 | 2,599,383 |
| INFORMATION REGARDING DIRECTORS AND EMPLOYEES                                  |           |           |
|  | 2012      | 2011      |
|  | £         | £         |
| Staff costs during the year were as follows:                                   |           |           |
| Wages and salaries   | 138,724   | 305,729   |
| Social security costs  | 16,187    | 37,435    |
| Other pension costs  | 5,497     | 12,080    |
|  | 160,408   | 355,244   |
|  | No        | No        |
| The average number of employees of the Company during the year was as follows: |           |           |
| Operations   | 2         | 3         |
| Sales and marketing  | -         | 2         |
| Administration   | 1         | 1         |
|  | 3         | 6         |

The Directors received no remuneration from the Company during the year (2011 £nil) The Directors received remuneration from Masternaut Legacy Limited (Formerly Cybit Limited) and Cybit Holdings Limited, both subsidiaries of Cybit Group Holdings Limited, the ultimate parent of the Company None of this remuneration was in respect of their services to the Company (2011 £nil)

During the year, no Directors (2011 none) accrued benefits under pension schemes

2011

2012

# NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 March 2012

| 4. | LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION  |                   |                  |
|----|--|-------------------|------------------|
|    |  | 2012<br>£         | 2011<br>£        |
|    | Loss on ordinary activities before taxation is after charging (crediting):                 | ž.                | ı                |
|    | Depreciation and amortisation  |                   |                  |
|    | Intangible fixed assets  | 285,170           | 177,273          |
|    | Tangible fixed assets Other operating lease rentals  | 47,896<br>(8,830) | 52,892<br>59,902 |
|    |  |                   |                  |
| 5  | AUDITOR'S REMUNERATION   |                   |                  |
|    | This is analysed as follows  |                   |                  |
|    |  | 2012<br>£         | 2011<br>£        |
|    | Fees payable to the Company's auditor for the audit of the Company's accounts for the year | 10,000            | 10,500           |
|    | Total audit fees   | 10,000            | 10,500           |
|    | Tax services   | 3,000             | 3,000            |
|    | Other services   | 2,000             | 2,000            |
|    | Total non-audit fees   | 5,000             | 5,000            |
| 6. | INTEREST PAYABLE AND SIMILAR CHARGES   |                   |                  |
|    |  | 2012              | 2011             |
|    |  | £                 | £                |
|    | Financing costs of assigning debts to finance companies Other interest paid                | 34,333<br>200     | 44,800           |
|    | ·  | 34,533            | 44,800           |
|    |  |                   | <del></del>      |

# NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 March 2012

### 7. TAX ON LOSS ON ORDINARY ACTIVITIES

|  | 2012<br>£   | 2011<br>£ |
|--|-------------|-----------|
| Current tax                                    |             |           |
| United Kingdom corporation tax                 | -           | -         |
| Deferred taxation                              |             |           |
| Origination and reversal of timing differences | -           | 126,856   |
| Effect of change in tax rates                  | (23,142)    | (156,433) |
| Adjustment in respect of prior years           | 30,627      | (20,461)  |
| Deferred tax asset no longer recognised        | (1,462,557) |           |
| Tax charge on loss on ordinary activities      | (1,455,072) | (50,038)  |

The standard rate of current tax for the year, based on the UK standard rate of corporation tax is 26% (2011 28%) The current tax credit for the year and the previous year differs from the standard tax rate for the reasons set out in the following reconciliation

|   | 2012<br>£   | 2011<br>£ |
|---|-------------|-----------|
| Loss on ordinary activities before tax                  | (3,563,485) | (453,062) |
| Tax on loss on ordinary activities at standard rate     | 926,506     | 126,858   |
| Effects of  |             |           |
| Expenses not deductible                                 | (155,162)   | -         |
| Differences between capital allowances and depreciation | (3,611)     | 40,491    |
| Other timing differences                                | (57,136)    | -         |
| Increase in tax losses                                  | (710,597)   | (167,349) |
| Current tax credit                                      |             |           |

In March 2011, the UK Government announced a reduction in the standard rate of UK corporation tax to 26% effective 1 April 2011. This rate reduction was substantively enacted in March 2011.

In March 2012, the UK Government announced the main rate of UK corporation tax would reduce to 24% with effect from 1 April 2012, with subsequent 1% reductions annually to 22% by April 2014 These changes were substantively enacted on 26 March 2012

The effect of these tax rate reductions on the deferred tax balance will be accounted for in the period in which the tax rate reductions are substantively enacted

# NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 March 2012

### 8 INTANGIBLE FIXED ASSETS

|                     | Product<br>development<br>costs<br>£ |
|---------------------|--------------------------------------|
| Cost                | _                                    |
| At 1 Aprıl 2011     | 2,656,433                            |
| Additions           | 24,206                               |
| At 31 March 2012    | 2,680,639                            |
| Amortisation        |                                      |
| At 1 April 2011     | 2,395,469                            |
| Charge for the year | 285,170                              |
| At 31 March 2012    | 2,680,639                            |
| Net book value      |                                      |
| At 31 March 2012    |                                      |
| At 31 March 2011    | 260,964                              |
|                     |                                      |

On acquisition of the Company, by Cybit Holdings plc (now Cybit Holdings Limited) on 16 February 2007, the Directors carried out an impairment review As a result of this review the carrying amount of the intangible assets was reduced by £963,024. The reduced net book amount is being amortised over the remaining estimated life of the assets. The impairment review carried out as at 31 March 2011 did not result in any further impairment.

### 9. TANGIBLE FIXED ASSETS

|                     | Customer<br>equipment<br>£ | Plant and<br>machinery | Computer and electrical equipment | Total<br>£ |
|---------------------|----------------------------|------------------------|-----------------------------------|------------|
| Cost                |                            |                        |                                   |            |
| At 1 Aprıl 2011     | 340,872                    | 4,623                  | 2,548                             | 348,043    |
| Additions           | 12,803                     | -                      | -                                 | 12,803     |
| Disposals           | (353,675)                  | (4,623)                | (2,548)                           | (360,846)  |
| At 31 March 2012    | -                          |                        |                                   |            |
| Depreciation        |                            |                        |                                   |            |
| At 1 Aprıl 2011     | 303,521                    | 2,058                  | 598                               | 306,177    |
| Charge for the year | 43,381                     | 2,565                  | 1,950                             | 47,896     |
| Disposals           | (346,902)                  | (4,623)                | (2,548)                           | (354,073)  |
| At 31 March 2012    | <u> </u>                   |                        | <del></del>                       |            |
| Net book value      |                            |                        |                                   |            |
| At 31 March 2012    |                            | -                      | -                                 |            |
| At 31 March 2011    | 37,351                     | 2,565                  | 1,950                             | 41,866     |
|                     | <del></del>                |                        |                                   |            |

The depreciation for the year relating to customer equipment is included in Cost of Sales

# NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 March 2012

### 10. DEFERRED TAX

|                                | 2012<br>£   | 2011<br>£ |
|--------------------------------|-------------|-----------|
| Decelerated capital allowances | -           | 159,239   |
| Losses carried forward         |             | 1,874,389 |
|                                |             | 2,033,628 |
|                                | <del></del> |           |

The deferred tax asset arises from the Company's cumulative UK tax losses and decelerated capital allowances, which will be utilised in the foreseeable future

Movement in the year was as follows

|  | tax asset<br>£                        |
|--|---------------------------------------|
| At 1 April 2011 Charge to the profit and loss account Transferred to fellow subsidiary | 2,033,628<br>(1,455,072)<br>(578,556) |
| At 31 March 2012   |                                       |

The deferred tax asset was transferred to a fellow subsidiary on 1 January 2012. The deferred tax asset unrecognised as at 31 March 2012 was £nil (2011 £nil)

#### 11. STOCKS

|                                     | 2012<br>£ | 2011<br>£ |
|-------------------------------------|-----------|-----------|
| Finished goods and goods for resale | -         | 432,051   |

There is no material difference between the book value of stocks and their recoverable amount

## 12 DEBTORS

|                                       | 2012        | 2011        |
|---------------------------------------|-------------|-------------|
|                                       | £           | £           |
| Amounts due within one year           |             |             |
| Trade debtors                         | 209,712     | 380,036     |
| Amounts owed by group undertakings    | 596,776     | 568,597     |
| Provision for doubtful debts          | (596,776)   | -           |
| Prepayments and accrued income        | <u> </u>    | 660,316     |
|                                       | 209,712     | 1,608,949   |
|                                       | <del></del> | <del></del> |
| Amounts due after more than one year: |             |             |
| Deferred tax (note 10)                | •           | 2,033,628   |
|                                       |             |             |

The director considers that the carrying amount of trade and other receivables approximates their fair value. The Company has entered into a deed of charge dated 3 November 1997 under which it has given Vodafone Limited ("Vodafone"), as security for liabilities to Vodafone under the Company's service provider agreements with them, a first fixed charge and first floating charge over all book debts and other debts and any other right, benefits or interests comprised in the Vodafone subscriber base. The book value of debtors secured amounted to £2,502 at 31 March 2012 (2011 £6,794)

Deferred

# NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 March 2012

### 13 CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

| 2011<br>£           |
|---------------------|
| 74                  |
| 732,097             |
| 165,539             |
| 87,360              |
| 575,541             |
| 1,560,611           |
| 2011<br>£<br>75,463 |
|                     |
| 2011                |
| £                   |
| _                   |
| 271,000             |
| 271,000             |
|                     |

The above provision is in relation to amounts that are potentially owed to suppliers

# 16 PENSION COSTS

### **Defined contribution schemes**

The total cost charged to the profit and loss account in relation to defined contribution schemes amounted to £5,497 (2011 £12,080) representing contributions payable to the schemes by the Company at rates specified in the rules of the plan. As at 31 March 2012 and 31 March 2011, there were no unpaid employer contributions

# NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 March 2012

### 17. CALLED UP SHARE CAPITAL

|   | 2012       | 2011       |
|---|------------|------------|
|   | £          | £          |
| Called up, allotted and fully paid        |            |            |
| 48,624,000 ordinary 'A' shares of £1 each | 48,624,000 | 48,624,000 |
|   |            |            |

### 18. PROFIT AND LOSS ACCOUNT

|                        | ~            |
|------------------------|--------------|
| At 1 April 2011        | (44,169,775) |
| Loss for the year      | (5,018,557)  |
| At 31 March 2012       | (49,188,332) |
| THE ST THAT CHIEF LOTE | (17,100,332) |

# 19. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' (DEFICIT)/FUNDS

|   | 2012<br>£                | 2011<br>£              |
|---|--------------------------|------------------------|
| Loss for the financial year   | (5,018,557)              | (503,100)              |
| Net reduction in shareholders' funds<br>Opening shareholders' funds | (5,018,557)<br>4,454,225 | (503,100)<br>4,957,325 |
| Closing shareholders' (deficit)/funds                               | (564,332)                | 4,454,225              |

### 20. CAPITAL COMMITMENTS

The company had no capital commitments at 31 March 2012 or 31 March 2011

# 21. GUARANTEES

There is a composite company limited multilateral guarantee with other group undertakings in respect of group borrowings which are secured by a fixed and floating charge over the assets of the Company The net borrowings of the other group undertakings subject to this guarantee at 31 March 2012 were £30,013,000 (2011 £9,509,288)

# NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 March 2012

### 22. OPERATING LEASE COMMITMENTS

At 31 March 2012 the company had no commitments (2011 £nil) under non-cancellable operating leases as follows

### 23. RELATED PARTY TRANSACTIONS

As a wholly owned subsidiary of Cybit Holdings Limited, the wholly owned subsidiary of Cybit Group Holdings Limited, the Company is exempt from the requirement of FRS 8 to disclose transactions with other members of the group headed by Cybit Group Holdings Limited

### 24. CONTROLLING PARTY

Cybit Group Holdings Limited owns the entire issued share capital of Cybit Holdings Limited, a company which owns the entire issued share capital of the Company Accordingly, Cybit Group Holdings Limited is the Company's controlling related party and ultimate holding company

Francisco Partners II (Cayman), L P and Francisco Partners Parallel Fund II, L P are the principal shareholders of Cybit Group Holdings Limited Francisco Partners II (Cayman), L P and Francisco Partners Parallel Fund II, L P are investment funds managed by Francisco Partners Management LLC