TOTAL RENAL CARE (UK) LIMITED

Report and Financial Statements

Year ended 30 November 1999

Deloitte & Touche Hill House 1 Little New Street London EC4A 3TR LD5 \*LDA1YUVW\*

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# TOTAL RENAL CARE (UK) LIMITED

# Deloitte & Touche

# **REPORT AND FINANCIAL STATEMENTS 1999**

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## REPORT AND FINANCIAL STATEMENTS 1999

### OFFICERS AND PROFESSIONAL ADVISERS

#### **DIRECTORS**

J R W Ansdell V M G Chaltiel

L Frie

B C Cosgrove R Whitney S J Udicious P H Easterman C J Sandham (resigned 7 April 1999) (resigned 30 March 1999) (resigned 30 March 1999)

(appointed 30 March 1999, resigned 4 April 2000) (appointed 30 March 2000, resigned 19 June 2000) (appointed 4 April 2000, resigned 19 June 2000) (appointed 1 April 1999, resigned 19 June 2000)

(resigned 19 June 2000) (appointed 19 June 2000)

### **SECRETARY**

P O'Brien

P D A Green P W Noake C Miller (resigned 19 May 2000)

(appointed 19 May 2000, resigned 19 June 2000)

(appointed 19 June 2000)

## REGISTERED OFFICE

Nunn Brook Road Huthwaite Nottinghamshire NG17 2HU

#### **BANKERS**

The Royal Bank of Scotland plc London City Office 62-63 Threadneedle Street London EC2R 8LA Hypovereinsbank 41 Moorgate London EC2R 6PP

## **SOLICITORS**

Eversheds 1 Royal Standard Place Nottingham

NG1 6FZ

Freeth Cartwright Willoughby House 20 Low Pavement Nottingham NG1 7EA

#### **AUDITORS**

Deloitte & Touche Chartered Accountants Hill House 1 Little New Street London EC4A 3TR

#### DIRECTORS' REPORT

The directors present their annual report and the audited financial statements for the year ended 30 November 1999.

#### PRINCIPAL ACTIVITY

The principal activity of the company is the provision of dialysis and related services to certain UK Health Authorities and Trusts.

#### REVIEW OF DEVELOPMENTS AND FUTURE PROSPECTS

Both the level of business and the year end financial position were satisfactory. The directors continue to seek new opportunities for expansion and development of the business.

#### RESULTS AND DIVIDENDS

The loss for the year attributable to shareholders amounts to £46,123 (1998 – loss £19,644). The directors do not recommend the payment of a dividend (1998 - £nil).

#### DIRECTORS AND THEIR INTERESTS

The directors of the company who served during the year ended 30 November 1999 are those listed on page 1. No director held any interests in the share capital of the company during the year.

The directors' interests in the ultimate parent company are shown in that company's financial statements.

#### **YEAR 2000**

Following their initial review, the directors continue to be alert to the potential risks and uncertainties surrounding the Year 2000 issue. As at the date of this report, the directors are not aware of any significant factors which have arisen, or that may arise, which will affect the activities of the business; however, the situation is still being monitored. Any future costs associated with this issue cannot be quantified but are not expected to be significant.

### POST BALANCE SHEET EVENT

On 19 June 2000, the whole of the share capital of Total Renal Care (UK) Limited was sold to Fresenius Medical Care AG.

#### **AUDITORS**

A resolution to appoint KPMG as auditors to the company will be proposed at the Company's Annual General Meeting.

Approved by the Board of Directors and signed on behalf of the Board

C Miller Secretary 19th Sept.

2000

## STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed;
- prepare the financial statements on a going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

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## **AUDITORS' REPORT TO THE MEMBERS OF**

## TOTAL RENAL CARE (UK) LIMITED

We have audited the financial statements on pages 5 to 11 which have been prepared under the accounting policies set out on page 7.

### Respective responsibilities of directors and auditors

As described on page 3 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 30 November 1999 and of its loss for the year ended 30 November 1999 and have been properly prepared in accordance with the Companies Act 1985.

Chartered Accountants and

Deloute Nouche

Registered Auditors

20 September 2000

# PROFIT AND LOSS ACCOUNT Year ended 30 November 1999

	Note	1999 £	1998 £
TURNOVER	2	2,643,818	1,935,189
Cost of sales		(1,815,019)	(1,269,029)
GROSS PROFIT		828,799	666,160
Administrative expenses		(844,796)	(674,450)
OPERATING LOSS	3	(15,997)	(8,290)
Bank interest receivable 7% loan note interest payable	10	4,209 (28,147)	12,787 (3,894)
(LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		(39,935)	603
Tax on profit on ordinary activities	5	(6,188)	(20,247)
LOSS ON ORDINARY ACTIVITIES AFTER TAXATION		(46,123)	(19,644)
LOSS FOR THE YEAR	13	(46,123)	(19,644)

All turnover and operating loss derives from the principal continuing activity of the company.

There were no other recognised gains or losses relating to the current and preceding financial periods and, accordingly, a statement of total recognised gains and losses has not been presented.

# RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS

	1999 £	1998 £
Shareholders' funds at 1 December Loss for the year	1,843,855 (46,123)	1,863,499 (19,644)
Shareholders' funds at 30 November	1,797,732	1,843,855

# TOTAL RENAL CARE (UK) LIMITED

# Deloitte & Touche

# BALANCE SHEET 30 November 1999

	Note	1999 £	1998 £
FIXED ASSETS			
Tangible assets	6	2,554,617	2,054,681
Investment in subsidiary	7	331	
		2,554,948	2,054,681
CURRENT ASSETS			
Stocks		77,341	47,443
Debtors	8	571,731	298,056
Cash at bank and in hand		143,563	91,814
		792,635	437,313
CREDITORS: amounts falling due within one year	9	(746,525)	(327,070)
·	,		
NET CURRENT ASSETS		46,110	110,243
TOTAL ASSETS LESS CURRENT			
LIABILITIES	•	2,601,058	2,164,924
CREDITORS: amounts falling due			
after more than one year	10	(777,854)	(300,000)
PROVISIONS FOR LIABILITIES AND CHARGES			
Deferred taxation	11	(25,472)	(21,069)
TOTAL ASSETS LESS LIABILITIES		1,797,732	1,843,855
CAPITAL AND RESERVES			
Called up share capital	12	1,857,765	1,857,765
Profit and loss account	13 .	(60,033)	(13,910)
TOTAL EQUITY SHAREHOLDERS'			
FUNDS		1,797,732	1,843,855

These financial statements were approved by the Board of Directors on 1982 2000.

Signed on behalf of the Board of Directors

19/09/08

Peter O'Brien

Director

#### 1. ACCOUNTING POLICIES

The financial statements are prepared under the historical cost convention and in accordance with applicable accounting standards.

#### Group accounts

The company is exempt from the obligation to prepare and deliver group accounts by virtue of Section 228 of the Companies Act 1985. The company's financial statements present information about it as an individual undertaking and not as a group.

#### Depreciation

The cost of fixed assets is written off by equal instalments over their expected useful lives as follows:

Leasehold improvements

7 to 25 years

Fixtures, fittings and equipment

5 to 10 years

### Capital work in progress

Capital work in progress comprises expenditure on capital projects in the course of construction. On completion, each project is capitalised and depreciated in accordance with the company's depreciation policies.

#### Deferred taxation

Deferred taxation is provided at the anticipated tax rates on timing differences arising from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in the financial statements to the extent that it is probable that a liability or asset will crystallise in the future.

#### **Pensions**

The company operates a defined contribution scheme. Contributions are charged to the profit and loss account as they become payable in accordance with the rules of the scheme.

#### Leases

Rental costs under operating leases are charged to the profit and loss account in equal annual amounts over the periods of the leases.

#### Investments

Investments held as fixed assets are stated as cost less provision for impairment.

#### 2. TURNOVER

Turnover comprises the invoice value of services supplied by the company excluding VAT. All services have been carried out in the United Kingdom and relate to the principal activities of the company.

#### 3. OPERATING LOSS

This is stated after charging:

	1999 £	1998 £
Depreciation Auditors' remuneration	242,909	178,888
- audit services Operating lease charges	5,429	3,479
- hire of plant and machinery	8,995	3,507

# 4. INFORMATION REGARDING DIRECTORS AND EMPLOYEES

The directors received no remuneration for their services as directors of the company (1998: £nil).

		1999 No.	1998 No.
	Average number of persons employed:	110.	110.
	Medical and nursing	70	48
		£	£
	Staff costs during the year:		
	Wages and salaries	998,093	667,610
	Social security costs	82,309	59,748
	Pension costs	18,807	13,234
		1,099,209	740,592
5.	TAXATION ON PROFIT ON ORDINARY ACTIVITIES		
		1999	1998
		£	£
	United Kingdom corporation tax provided at 30.33% (1998: 31%)	1,785	-
	Adjustments in respect of prior years	-	1,103
	Deferred taxation	4,403	19,144
		6,188	20,247
		<del></del> .	

Capital allowances in excess of depreciation give rise to a deferred tax charge. Expenditure disallowable for tax purposes has caused a current year taxable profit to arise.

## 6. TANGIBLE FIXED ASSETS

	Leasehold improve- ments £	Fixtures and fittings £	Capital work in progress £	Total £
Cost	-	-	-	-
At 1 December 1998	1,422,643	1,404,948	6,521	2,834,112
Additions	24,616	200,474	548,310	773,400
Disposals	•	(105,910)	(30,376)	(136,286)
At 30 November 1999	1,447,259	1,499,512	524,455	3,471,226
Depreciation				
At 1 December 1998	171,362	608,069	-	779,431
Charge for the year	57,777	185,132	-	242,909
Disposals	-	(105,731)		(105,731)
At 30 November 1999	229,139	687,470	-	916,609
Net book value	<del></del>			
At 30 November 1999	1,218,120	812,042	524,455	2,554,617
At 30 November 1998	1,251,281	796,879	6,521	2,054,681
				<del></del>

# NOTES TO THE ACCOUNTS Year ended 30 November 1999

#### 7. INVESTMENT IN SUBSIDIARY

	1999	1998
	£	£
At 30 November 1999	331	-

The company's subsidiary, Total Renal Care (Denham) Limited, was incorporated on 29 May 1999. It is 100% owned by the company and is registered in England and Wales. Its principal activities are the leasing of capital equipment and property related transactions.

#### 8. **DEBTORS**

	1999 £	1998 £
Trade debtors Amount owed by subsidiary undertaking	532,925 2,214	273,470
Prepayments and accrued income	36,592	24,586
	571,731	298,056

#### 9. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	1999 £	1998 £
Trade creditors	664,200	300,844
Amounts due to fellow subsidiaries	54,184	3,894
Corporation tax	1,785	-
Other taxes and social security	26,356	22,332
	746,525	327,070
•	<del></del>	

#### CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR 10.

At 1 December 1998  Loan notes issued during the year	300,000 477,854
At 30 November 1999	777,854

Loan notes represent 7% Loan Notes 2012 issued from Total Renal Care International Limited, a fellow subsidiary, as the company's expansion requires. On 25 January 2000, the maximum amount on which the company can draw was increased from £1,600,000 to £2,000,000, reflecting the company's continued expansion. All amounts over £1,600,000 will bear interest at 19%. These loan notes were repaid on 19 June 2000, as part of the terms of sale agreement with Fresenius Medical Care AG, and were replaced with new inter-company debt.

£

# 11. DEFERRED TAXATION

Deferred taxation is in respect of timing differences resulting from accelerated capital allowances less unrelieved tax losses as follows:

	losses as follows.		
		1999	1998
		£	£
	At 1 December	21,069	1,925
	Current year charge	4,403	19,144
	At 30 November	25,472	21,069
		£	£
	Accelerated capital allowances Unrelieved tax losses	25,472	25,834 (4,765)
		25,472	21,069
12.	CALLED UP SHARE CAPITAL		
		1999	1998
		£	£
	Authorised share capital: 910,305 "A" ordinary shares of £1 each	910,305	910,305
	947,460 "B" ordinary shares of £1 each	947,460	947,460
		1,857,765	1,857,765
		£	£
	Issued share capital: Called up, allotted and fully paid 910,305 "A" ordinary shares of £1 each	910,305	910,305
	•	910,505	910,303
	Called up, allotted and fully paid 947,460 "B" ordinary shares of £1 each	947,460	947,460
		1,857,765	1,857,765
	A and B shares rank pari passu in all respects.		<del></del>

# 13. RESERVES

	Profit and le	Profit and loss account	
	1999	1998	
	£	£	
At 1 December	(13,910)	5,734	
Loss for the period	(46,123)	(19,644)	
At 30 November	(60,033)	(13,910)	

#### 14. FINANCIAL COMMITMENTS

At 30 November the following capital expenditure has been authorised:

1999 1998 £ £ 1,461,000 -

Contracted

#### 15. PENSION COMMITMENTS

The company operates a defined contribution pension scheme for its employees. The assets of this scheme are held separately from those of the company in an independently administered fund. The company's contribution for 1999 was £18,807 (1998: £13,234).

#### 16. CASH FLOW

The company has taken advantage of the exemption from the preparation of a cash flow statement granted by FRS1 (revised) as a wholly owned subsidiary undertaking of Fresenius Medical Care AG, a company incorporated in Germany, whose consolidated financial statements are publicly available.

#### 17. RELATED PARTY TRANSACTIONS

#### Transactions with shareholders

On 19 September 1997 the company entered into an agreement with Total Renal Care, Inc., an American Corporation registered in California, whereby Total Renal Care, Inc. was to subscribe for 947,460 "B" ordinary shares of £1 each and provide, through an intermediate holding company, Total Renal Care International, Limited, up to an additional £1,600,000 by way of 7% Loan Notes 2012 to fund the company as its expansion requires.

On 25 January 2000, the minimum amount on which the company can draw was increased from £1,600,000 to £2,000,000, reflecting the company's continued expansion. All amounts over £1,600,000 will bear interest at 19%.

These loan notes were repaid on 19 June 2000, as part of the terms of the sale agreement with Fresenius Medical Care AG, and were replaced with new inter-company debt.

#### 18. ULTIMATE PARENT COMPANY

The ultimate parent company and controlling entity is Fresenius Medical Care AG, a company incorporated in Germany. Copies of the group accounts can be obtained from its registered office at:

D-61346 Bad Homburg Germany

#### 19. POST BALANCE SHEET EVENT

On 19 June 2000, the whole of the share capital of Total Renal Care (UK) Limited was sold to Fresenius Medical Care AG.