# Virgin Money Investment Group Limited

# Directors' Report and Financial Statements Registered number 3345370 31 March 2013

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# **Directors' Report**

The directors present their report and the financial statements for the year ended 31 March 2013

#### Principal activities

The principal activity of the Company is that of an investment holding company

#### Business review

The Company has considerable financial resources, and as an investment holding company no significant changes are expected in relation to its income streams or cost base that could jeopardise this. As a consequence, the directors believe that the Company is well placed to manage its business risks successfully despite the current uncertain economic outlook.

The directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis of accounting in preparing the annual financial statements.

#### Results and dividends

The profit for the financial year, amounted to £8,371,000 (2012 - loss £2,098,000)

The directors do not recommend the payment of a dividend (2012 £nil)

#### Directors

The directors who served during the year were

G D McCallum I P Woods

#### Provision of information to auditor

Each of the persons who are directors at the time when this Directors' Report is approved has confirmed that

- so far as that director is aware, there is no relevant audit information of which the Company's auditor is unaware,
   and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any
  information needed by the Company's auditor in connection with preparing its report and to establish that the
  Company's auditor is aware of that information

#### Auditor

Pursuant to Section 487 of the Companies Act 2006 the auditors will be deemed to be reappointed and KPMG LLP will therefore continue in office

This report was approved by the board on 15 November 2013 and signed on its behalf

BAR Gerrard Secretary

The Battleship Building

179 Harrow Road

London

W2 6NB

# Directors' Responsibilities Statement For the Year Ended 31 March 2013

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# Independent Auditor's Report to the Members of Virgin Money Investment Group Limited

We have audited the financial statements of Virgin Money Investment Group Limited for the year ended 31 March 2013, set out on pages 4 to 10 The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an Auditor's Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditor

As explained more fully in the Statement of director's responsibilities on page 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at www frc org uk/auditscopeukprivate

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the Company's affairs as at 31 March 2013 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Sarah Styant (Senior Statutory Auditor)

A Ryan

for and behalf of KPMG LLP, Statutory Auditor

Chartered Accountants

15 Canada Square

London

E14 5GL

15 November 2013

# Profit and Loss Account For the Year Ended 31 March 2013

	Note	2013 £000	2012 £000
Administrative expenses		2,851	(7,622)
Other operating income	_	46	77
Operating profit/(loss)	2	2,897	(7,545)
Interest receivable and similar income	4	6,950	7,063
Profit/(loss) on ordinary activities before taxation		9,847	(482)
Tax on profit/(loss) on ordinary activities	5	(1,476)	(1,616)
Profit/(loss) for the financial year	10	8,371	(2,098)

All amounts relate to continuing operations.

There were no recognised gains and losses for 2013 or 2012 other than those included in the Profit and Loss Account

The notes on pages 6 to 10 form part of these financial statements

Registered number 3345370

# Balance Sheet As at 31 March 2013

	Note	£000	2013 £000	£000	2012 £000
Fixed assets					
Investments	6		6,737		-
Current assets					
Debtors	7	225,522		222,470	
Creditors: amounts falling due within one year	8	(16,327)		(14,909)	
Net current assets			209,195		207,561
Net assets			215,932		207,561
Capital and reserves					
Called up share capital	9		-		-
Profit and loss account	10		215,932		207,561
Shareholders' funds	11		215,932		207,561

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 15 November 2013

I P Woods Director

The notes on pages 6 to 10 form part of these financial statements

#### 1. Accounting Policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the Company's financial statements

#### 1.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards

The company is exempt by virtue of s400 of the Companies Act 2006 from the requirement to prepare group financial statements. These financial statements present information about the Company as an individual undertaking and not about its group.

Under Financial Reporting Standard 1, the Company is exempt from the requirement to prepare a cash flow statement on the grounds that a parent undertaking includes the Company in its own published consolidated financial statements

As a wholly owned subsidiary of Virgin Group Holdings Limited, the Company has taken advantage of the exemption contained in Financial Reporting Standard 8 and has therefore not disclosed transactions or balances with wholly-owned subsidiaries which form part of the group

#### 12 Investments

Investments held as fixed assets are shown at cost less provision for impairment

#### 1.3 Deferred taxation

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse

Deferred tax assets and liabilities are not discounted

#### 1.4 Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date

Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction

Exchange gains and losses are recognised in the Profit and Loss Account

# 2. Operating profit/(loss)

The operating profit/(loss) is stated after charging/(crediting)

	2013	2012
	£000	£000
Net foreign exchange gain	(6)	-
Provision against investment in subsidiaries	-	7,606
Release provision against investment in subsidiaries	(2,881)	-

#### Auditors' remuneration

Audit fees for the current and prior year were borne by another group company

#### 3. Directors' remuneration

The directors did not receive any remuneration during the year for services to the Company (2012 £nil)

#### 4. Interest receivable

		2013 £000	2012 £000
	Interest receivable from group companies	6,139	6,838
	Preference dividends receivable	811	100
	Net foreign exchange gains	-	125
		6,950	7,063
5.	Taxation		
		2013	2012
		€000	£000
	Analysis of tax charge in the year		
	UK corporation tax charge on profit/(loss) for the year	1,476	1,826
	Adjustments in respect of prior periods	-	(210)
	Tax on profit/(loss) on ordinary activities	1,476	1,616
		<del></del>	

## 5. Taxation (continued)

#### Factors affecting tax charge for the year

The tax assessed for the year is lower than (2012 - higher than) the standard rate of corporation tax in the UK of 24% (2012 - 26%) The differences are explained below

	2013 £000	2012 £000
Profit/(loss) on ordinary activities before tax	9,847	(482)
Profit/(loss) on ordinary activities multiplied by standard rate of corporation tax in the UK of 24% (2012 - 26%)	2,363	(125)
Effects of:		
Expenses not deductible for tax purposes	-	1,977
Adjustments to tax charge in respect of prior periods	-	(210)
Non-taxable income	(887)	(26)
Current tax charge for the year (see note above)	1,476	1,616

#### 6. Fixed asset investments

	Investments in subsidiary companies
	£000
Cost or valuation	
At 1 April 2012	7,606
Additions	3,856
At 31 March 2013	11,462
Provision	<del></del>
At 1 April 2012	7,606
Reversal of provision	(2,881)
At 31 March 2013	4,725
Net book value	
At 31 March 2013	6,737
	<del> </del>
At 31 March 2012	-

On 4 April 2012, the Company's subsidiary, 4513140 Canada Inc, was dissolved

During the year, the Company subscribed for a further 2,381,000 AU\$2 51 preference shares in Virgin Money (Australia) Pty Limited The shares hold no voting rights

# 6. Fixed asset investments (continued)

The companies in which the Company's interest at 31 March 2013 is more than 20% are as follows

		Country of registration	Principa activity		Class of shares
	Subsidiary undertakings Virgin Money Overseas Limited	England & Wales	Investmer holding compan		£1 Ordinary shares
7.	Debtors				
				2013 £000	2012 £000
	Amounts owed by group undertakings Prepayments and accrued income			225,508 14	222,464 6
				225,522	222,470
8	Creditors: Amounts falling due within one year				
				2013 £000	2012 £000
	Amounts owed to group undertakings Corporation tax Accruals and deferred income			11,544 4,772 11	11,609 3,296 4
				16,327	14,909
9	Share capital				
				2013 £000	2012 £000
	Allotted, called up and fully paid			2000	2000
	4 ordinary shares of £1 each			<u>.</u>	-
10.	Reserves				
					Profit and loss account £000
	At 1 April 2012 Profit for the year				207,561 8,371
	At 31 March 2013				215,932

#### 11. Reconciliation of movement in shareholders' funds

	2013 £000	2012 £000
Opening shareholders' funds Profit/(loss) for the year	207,561 8,371	209,659 (2,098)
Closing shareholders' funds	215,932	207,561

#### 12. Related party transactions

At 31 March 2013 the Company's ultimate parent undertaking was Virgin Group Holdings Limited, whose principal shareholders are Sir Richard Branson and certain trusts, none of which individually has a controlling interest in the Virgin Group Holdings Limited. The principal beneficiaries of those trusts are Sir Richard Branson and/or his immediate family. The shareholders of Virgin Group Holdings Limited have interests directly or indirectly in certain other companies which are considered to give rise to related party disclosures under Financial Reporting Standard No. 8

As a 100% owned subsidiary of Virgin Group Holdings Limited, the Company has taken advantage of the exemption under Financial Reporting Standard 8 Related Party Disclosures, which enables it to exclude disclosure of transactions with Virgin Group Holdings Limited and its wholly owned subsidiaries

At the year end, the Company had the following amounts outstanding and transactions in the year with related parties

Royalty revenue £000

Companies related by virtue of common control or ownership Virgin America Inc

36

#### 13 Post balance sheet events

On 30th April 2013 the Company disposed of its interest in Virgin Money (Australia) Pty Limited and received proceeds of £6 7m (AUD \$10 1m) resulting in a £nil gain or loss on disposal

#### 14. Ultimate parent undertaking and controlling party

As at 31 March 2013 the ultimate parent company is Virgin Group Holdings Limited, a company incorporated in the British Virgin Islands

The largest group in which the results of the Company are consolidated is that of Virgin Wings Limited, a company which is registered in England and Wales The consolidated accounts for Virgin Wings Limited can be obtained from Companies House, Crown Way, Cardiff, CF14 3UZ