**COMPANY NO. 3332902** 

#### FINANCIAL STATEMENTS

for the period ended

31 MARCH 1998



Goodman Jones 29/30 Fitzroy Square, London, W1P 6LQ.

#### **DIRECTORS**

K.B. Fether R. Miles S.T.M. Murphy

#### **SECRETARY**

R. Miles

#### REGISTERED OFFICE

29/30 Fitzroy Square London W1P 6LQ

#### **AUDITORS**

Goodman Jones 29/30 Fitzroy Square London W1P 6LQ

#### PRINCIPAL BANKERS

Barclays Bank plc Soho Square Business Centre 27 Soho Square London W1A 4WA

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# FOR THE PERIOD ENDED 31 MARCH 1998

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#### REPORT OF THE DIRECTORS

#### FINANCIAL STATEMENTS

The directors present their report and the audited financial statements for the period ended 31 March 1998.

#### PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The principal activities of the group are product and environmental design and modelmaking.

The company was incorporated as Bodygrand Limited on 13 March 1997 and changed to its present name on 3 July 1997.

On 24 July 1997 the company acquired the assets and liabilities of Bodygrand Limited (formerly The Fether Miles Group Limited) including its investments in FM Modelmakers Limited and FM Design Limited.

The directors are pleased to report a pre-tax profit for the period to 31 March 1998 of £114,535 and accordingly look to the future with confidence.

#### YEAR 2000 ISSUE

As is well known, many computer and digital storage systems express dates using only the last two digits of the year and will thus require modification or replacement to accommodate the year 2000 and beyond in order to avoid malfunctions and resulting widespread commercial disruption. This is a complex and pervasive issue. The operation of our business depends not only on our own computer systems, but also to some degree on those of our suppliers and customers. This could expose us to further risk in the event that there is a failure by other parties to remedy their own year 2000 issues.

The directors are currently identifying the extent of the problem within The Fether Miles Group and are preparing an inventory of affected systems and identifying the action required to solve the specific problems found.

All future purchases and upgrading of equipment and software are required to be year 2000 compliant and all current equipment is being tested to ensure that the company is fully compliant by the year 2000.

#### **DIVIDENDS**

The directors do not recommend payment of a dividend.

#### REPORT OF THE DIRECTORS (continued)

#### **DIRECTORS AND THEIR INTERESTS**

The directors at the balance sheet date and their interests in the company at that date and at the beginning of the year (or on appointment if later), were as follows:

		Number of shares
	Class of share	<u>1998</u>
K.B. Fether	Ordinary shares	795
R. Miles	Ordinary shares	605
S.T.M. Murphy	Ordinary shares	-

The initial directors of the company were Chalfen Nominees Limited and Chalfen Secretaries Limited. Upon the resignation of the initial directors on 3 April 1997, the above named directors were appointed.

#### DIRECTORS AND THEIR RESPONSIBILITIES

Company law requires the directors to pepare accounts for each financial year which give a true and fair view of the state of the affairs of the company and of the group and of the profit or loss of the group for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on a going concern basis unless it is inappropriate to presume that the group or company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and of the group and to enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### TAXATION STATUS

The company is a close company as defined by the Income and Corporation Taxes Act 1988.

### **AUDITORS**

The auditors, Goodman Jones, Chartered Accountants, are willing to be reappointed in accordance with section 385 of the Companies Act 1985.

By order of the Board

Date: 27.1.99

Secretary Secretary.

#### AUDITORS REPORT TO THE MEMBERS OF CLINIC GROUP LIMITED

We have audited the financial statements on pages 4 to 19 which have been prepared under the historical cost convention and the accounting policies set out on pages 8 and 9.

#### Respective responsibilities of the directors and auditors

As described in the Directors' Report the group's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those financial statements and report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatements, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion, the financial statements give a true and fair view of the state of affairs of the company and of the group as at 31 March 1998 and of the group's profit for the period then ended and have been properly prepared in accordance with the Companies Act 1985.

Registered Auditors Chartered Accountants 29/30 Fitzroy Square London

W1P 6LO

Date: 28 January 1999

# CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE PERIOD ENDED 31 MARCH 1998

	NOTES	<u>1998</u> £
		•
TURNOVER		897,961
Cost of sales		(510,448)
GROSS PROFIT		387,513
Administrative expenses Other operating income		(279,606) 28,875
OPERATING PROFIT	3	136,782
Income from investments Interest payable	<b>4</b> <b>5</b>	8,792 (31,039)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXA	ΓΙΟΝ	114,535
Tax on profit on ordinary activities	· 8	(25,893)
PROFIT FOR THE FINANCIAL PERIOD	20	88,642

All of the group's activities were acquired during the above financial period.

The group has no recognised gains or losses other than those dealt with in the profit and loss account.

The notes on pages 8 to 19 form a part of these accounts.

### **CONSOLIDATED BALANCE SHEET AT 31 MARCH 1998**

	NOTES	<u>199</u>	<u>98</u>
FIXED ASSETS	,	£	£
TIALD ASSETS			
Tangible assets	10		387,541
CURRENT ASSETS			
Stocks	12	9,660	
Debtors	13	254,058	
Cash at bank and in hand	~~	173,383	
		437,101	
CREDITORS: Amounts falling due within one year	14	(175,224)	
Willim One year			
NET CURRENT ASSETS			261,877
TOTAL ASSETS LESS CURRENT LIABILITIES			649,418
CREDITORS: Amounts falling due			
after more than one year	15		(380,731)
			268,687
CAPITAL AND RESERVES			
Called up share capital	18		1,750
Merger reserve	19		178,295
Profit and loss account	20		88,642
			268,687

The financial statements were approved by the board on and signed on its behalf by 18.1600 ·

27.1.99

The notes on pages 8 to 19 form a part of these accounts.

# **BALANCE SHEET AT 31 MARCH 1998**

<u>N</u>	<u>otes</u>	1998	i
		£	£
FIXED ASSETS			
Tangible assets Investments	. 10 11		327,537 38,238
		-	365,775
CURRENT ASSETS			
Debtors Cash at bank and in hand	13	38,879 172,200	
Casil at bank and in hand		211,079	
CREDITORS: Amounts falling due within one year	14	(176,865)	
NET CURRENT LIABILITIES			34,214
TOTAL ASSETS LESS CURRENT LIABILITIES			399,989
CREDITORS: Amounts falling due after more than one year	15		(370,286)
·			29,703
CAPITAL AND RESERVES			
Called up share capital Profit and loss account	18		1,750 27,953
			29,703

The financial statements were approved by the board on and signed on its behalf by

27.1.99

Directors

The notes on pages 8 to 19 form a part of these accounts.

# CONSOLIDATED CASH FLOW STATEMENT

# FOR THE PERIOD ENDED 31 MARCH 1998

	NOTES	1998 £	<u>3</u>
CASH FLOW FROM OPERATING ACTIVITIES	21	~	35,899
RETURNS ON INVESTMENTS AND SERVICING OF FINANCE	22		(22,247)
CAPITAL EXPENDITURE	22		(380,697)
Cash flow before use of liquid resources and financing		-	(367,045)
FINANCING Issue of shares Increase in debt	22	180,045 401,517	581,562
INCREASE IN CASH IN THE PERIOD			214,517
RECONCILIATION OF NET CAS MOVEMENT IN NET DEBT (Not			1 1 1 1
INCREASE IN CASH IN THE PE	RIOD	214,517	
Cash inflow from increase in debt		(401,517)	
Change in net debt resulting from case	sh flows		(187,000)
Movement in net debt in the period	ı		(187,000)
New finance leases			(45,182)
Net Debt at 31 March 1998			(232,182)

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### FOR THE PERIOD ENDED 31 MARCH 1998

#### 1. ACCOUNTING POLICIES

#### 1.1 Basis of Accounting

The financial statements are prepared under the historical cost convention.

#### 1.2 Basis of Consolidation

The consolidated profit and loss account and balance sheet include the financial statements of the company and both of its subsidiary undertakings made up to 31 March 1998. The acquisitions in the period have been consolidated on an acquisitions basis, taking advantage of merger relief under section 131 of the Companies Act 1985.

#### 1.3 Turnover

Turnover represents the total invoice value, excluding value added tax, of goods sold and services rendered during the period.

#### 1.4 Depreciation

Depreciation is provided using the following rates and bases to reduce by annual instalments the cost of the tangible assets over their estimated useful lives:-

Fixtures and equipment

3 & 5 years Straight line

Motor vehicles

3 years Straight line

No depreciation is provided on long leasehold buildings as it is the company's policy to maintain these so as to extend their useful lives.

#### 1.5 Stock

Time work in progress is valued at the lower of cost and estimated net realisable value plus an appropriate proportion of overheads.

Bought in work in progress is valued at the lower of cost and estimated net realisable value.

#### 1.6 Deferred taxation

Deferred tax is provided where there is a reasonable probability of the amount becoming payable in the foreseeable future.

#### 1.7 Leasing and hire purchase

Assets acquired under finance leases or hire purchase contracts are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Finance charges and interest are taken to the profit and loss account in constant proportion to the remaining balance of capital repayments or net obligations outstanding.

Rentals payable under operating leases are taken to the profit and loss account on a straight line basis over the lease term.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### FOR THE PERIOD ENDED 31 MARCH 1998

#### 1.8 Foreign exchange

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange prevailing at the accounting date. Transactions in foreign currencies are recorded at the date of the transactions. All differences are taken to the profit and loss account.

#### 1.9 Pensions

Pension contributions are charged to the profit and loss account so as to spread the cost of the pensions over the employees' working lives with the company. These contributions are invested separately from the company's assets.

#### 2. PROFIT FOR THE FINANCIAL PERIOD

As permitted by section 230 of the Companies Act 1985, the profit and loss account of the parent company is not presented as part of these financial statements.

The consolidated profit for the year includes a profit after tax of £27,953 which is dealt with in the financial statements of the parent company.

3.	OPERATING PROFIT	<u> 1998</u>
		£
	The operating profit is stated	
	after charging:-	
	Depreciation	39,229
	Auditors' remuneration	7,768
	Operating Leases - Land and Buildings	3,600
4.	INCOME FROM INVESTMENTS	1998
		£
	Bank and other interest	8,792

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE PERIOD ENDED 31 MARCH 1998

5.	INTEREST PAYABLE	1998 £
	Hire purchase	4,958
	On bank loans and overdrafts and on loans repayable in full within five years	26,081
		31,039
6.	DIRECTORS AND EMPLOYEES	1998
	Staff costs	£
	Wages and salaries Social security costs Other pension costs	361,016 35,814 7,142 403,972
	The average monthly number of employees during the year was as follows:	Number
	Administration and marketing Modelmakers Design	3 4 7
		14
	Directors' emoluments for the period	£86,440

# 7. PENSION COSTS

The company operates a group personal pension plan. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund and amounted to £7,141.

8.	TAX ON PROFIT ON ORDINARY ACTIVITIES	1998 £
	The taxation charge based on the profit before tax comprises:-	
	U.K. corporation tax at 21%	25,893

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### FOR THE PERIOD ENDED 31 MARCH 1998

### 9. TANGIBLE FIXED ASSETS

Group			D 4
<u>Cost</u>	Additions £	Disposals £	End of period £
Freehold property	316,083	-	316,083
Plant and machinery	15,599	-	15,599
Fixtures & fittings	81,122	(191)	80,931
Motor vehicles	14,075		14,075
	426,879	(191)	426,688
<b>Depreciation</b>	Charge for year	Adjustment for disposals	End of period £
Plant and machinery	3,966	_	3,966
Fixtures & fittings	28,695	(82)	28,613
Motor vehicles	6,568	-	6,568
	39,229	(82)	39,147
			End of period £
Net Book Value at 31 March 1998			387,541
Included above are assets held under finance leases or hire purchases.  Net book values at 31 March 1998:	ase contracts as	follows :-	1998 £
Plant and machinery Furniture, fixtures and equipment			7,583 27,762
			35,345
Depreciation charge for the period:			
Plant and machinery			2,438
Furniture, fixtures and equipment			19,848
			22,286

Net obligations under finance leases and hire purchase contracts are secured on the assets acquired.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE PERIOD ENDED 31 MARCH 1998

# 9. TANGIBLE FIXED ASSETS

Company			End
<u>Cost</u>	Additions £	Disposals £	of period £
Freehold property Fixtures and equipment	316,083 15,360	(191)	316,083 15,169
	331,443	(191)	331,252
<u>Depreciation</u>	Charge <u>for year</u> £	Adjustment for disposals £	End of period £
Fixtures and equipment	3,797	(82)	3,715
	3,797	(82)	3,715
			End of period £
Net Book Value at 31 March 1998			327,537

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE PERIOD ENDED 31 MARCH 1998

11.	<u>INVESTMENTS</u>				Shares In
	Company				<u>Subsidiaries</u> £
	Investments in subsidiaries:-				
	Cost				
	Addition in the period				38,238
	Net book value				
	At end of period				38,238
		Description and proportion of share	Country of	Nature of	
	Group undertakings	capital owned	incorporation	<u>business</u>	
	F.M. Design Limited	Ordinary 100%	Great Britain	Designers	
	F.M. Modelmakers Limited	Ordinary 100%	Great Britain	Modelmakers	
12.	<u>STOCKS</u>			Group <u>1998</u>	Company <u>1998</u>
				£	£
	Short term work in progress			9,660	-
13.	<u>DEBTORS</u>			Group <u>1998</u> £	Company 1998 £
	Trade debtors			204,362	-
	Other debtors			41,065	36,106
	Prepayments and accrued inco	ome		8,631	2,773
				254,058	38,879

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### FOR THE PERIOD ENDED 31 MARCH 1998

14.	CREDITORS: AMOUNTS FALLING DUE	Group	Company
	WITHIN ONE YEAR	<u>1998</u> £	<u>1998</u> £
		•	<b>∞</b>
	Trade creditors	91,855	20,096
	Amounts owed to group companies	-	129,542
	Taxes and social security costs	14,813	-
	Corporation tax	25,893	7,493
	Net obligations under finance lease		
	and hire purchase contracts	14,170	-
	Other creditors	10,664	10,664
	Accruals and deferred income	17,829	9,070
		175,224	176,865
15.	CREDITORS: AMOUNTS FALLING DUE	Group	Company
	AFTER MORE THAN ONE YEAR	<u>1998</u>	<u> 1998</u>
		£	£
	L oan	286,135	286,135
	Subordinated loans	84,151	84,151
	Net obligations under finance		
	lease and hire purchase contracts	10,445	-
		380,731	370,286

The subordinated loans are in respect of directors' loan accounts and Fether and Partners Limited, a company controlled by some of the directors. The loans are subordinated in favour of all other creditors and are interest free.

16.	BORROWINGS	Group <u>1998</u> £	Company <u>1998</u> £
	The company's borrowings are repayable		
	as follows:		
	In one year, or less or on demand	10,664	10,664
	Between one and two years	11,780	11,780
	Between two and five years	42,061	42,061
	In five years or more	316,445	316,445
		380,950	380,950

### Security

The loan is secured by a fixed and floating charge on the assets of the company.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### FOR THE PERIOD ENDED 31 MARCH 1998

### 17. <u>NET OBLIGATIONS UNDER FINANCE LEASES</u> AND HIRE PURCHASE CONTRACTS

	Net obligations under finance leases	Group	Company
	and hire purchase contracts	<u>1998</u> £	1998 £
	Repayable within one year	16,716	_
	Repayable between one and two years	8,802	_
	Repayable between two and five years	2,909	-
		28,427	
	Finance charges and interest allocated	20, 121	
	to future accounting periods	(3,812)	-
	<b>61</b>	24,615	
	Included in current liabilities	(14,170)	-
		10,445	
18.	SHARE CAPITAL  Authorised	Group <u>1998</u> £	Company <u>1998</u> £
	Equity interests:		
	10,000 ordinary shares of £1 each	10,000	10,000
	Allotted, called up and fully paid		
	Equity interests:		
	1,750 ordinary shares of £1 each	1,750	1,750

The company's authorised share capital was increased from 1,000 Ordinary £1 shares to 10,000 Ordinary £1 shares on 3 April 1997.

On 24 June 1997 the company issued 1,748 Ordinary £1 shares as consideration for the acquisition of the investments in FM Design Limited and FM Modelmakers Limited, the freehold property and other assets and liabilities of Bodygrand Limited (formerly The Fether Miles Group Limited).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### FOR THE PERIOD ENDED 31 MARCH 1998

19.	MERGER RESERVE	Group <u>1998</u> £	Company <u>1998</u> £
	Merger reserve arising in the year	178,295	

The merger reserve arisises on consolidation of the the group's subsidiary companies and is equal to the excess of net assets acquired over the consideration paid. This treatment follows section 131 of the Companies Act 1985.

20.	PROFIT AND LOSS ACCOUNT	Group <u>1998</u> ₤
	Profit for the period	88,642
	Balance carried forward	88,642

# 21. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	<u>1998</u>
	£
Operating profit	136,782
Depreciation	39,229
Profit on disposal of fixed assets	(891)
Increase in stocks	(9,660)
Increase in debtors	(254,058)
Increase in creditors due within one year	124,497
	35,899

Group

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# FOR THE PERIOD ENDED 31 MARCH 1998

22.	ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED			Group
	IN THE CASH FLOW STATEMENT			<u>1998</u>
				£
	Returns on investment and servicing of finance			
	Interest received			8,792
	Interest paid			(31,039)
				(22,247)
	Capital expenditure			
	Payments to acquire tangible fixed assets			(381,697)
	Proceeds on disposal of tangible fixed assets			1,000
				(380,697)
	Financing			
	Receipts from issue of shares			180,045
	Repayment of capital on hire purchase contracts  Debt due beyond one year			20,567
	Receipts from long term loans			380,950
				581,562
23.	ANALYSIS OF CHANGES IN NET FUNDS			
		Cash	Other	End of
		flows	movements	<u>period</u>
		£	£	£
	Cash at bank and in hand	173,383	-	173,383
	Debt due within one year	(10,664)	-	(10,664)
	Debt due after one year	(370,286)	-	(370,286)
	Finance leases	20,567	(45,182)	(24,615)

(187,000)

(45,182)

(232,182)

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### FOR THE PERIOD ENDED 31 MARCH 1998

### 24. MAJOR NON CASH TRANSACTIONS

During the period the group entered into finance lease arrangements in respect of certain fixed assets with a capital value on inception of £45,182

### 25. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	Group <u>1998</u> £
Profit for the financial period	88,642
Shareholders' funds at 31 March 1998	88,642
Represented by:	
Equity interests	88,642

### 26. CONTROL

The group is under the control of K.B. Fether and R. Miles.

### 27. RELATED PARTY DISCLOSURES

The directors have taken advantage of the exemption within FRS 8 relating to transactions with fellow group members, given to those groups preparing consolidated accounts.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### FOR THE PERIOD ENDED 31 MARCH 1998

#### 28. ACQUISITION

On 24 June 1997 as part of a corporate reconstruction to facilitate a management buy-out of The Design Clinic Limited, The Fether Miles Group Limited was placed into members voluntary liquidation. The investments in FM Design Limited, FM Modelmakers and all of the assets and liabilities of The Fether Miles Group Limited, except the investment in The Design Clinic Limited, were acquired by Bodygrand Limited.

On 3 July 1997 Bodygrand Limited and The Fether Miles Group Limited swapped names.

The consideration for the acquisition was the issue of 1,748 Ordinary £1 shares with legal costs of £37,796.

The book value of assets and liabilities acquired at the date of acquisition were as follows:

Fixed assets	330,088
Investments in subsidiaries.	2,000
Debtors	99,382
Cash at bank and in hand	9,116
Creditors: Amounts falling due within one year	(131,068)
Creditors: Amounts falling due after more than one year	(306,210)

£

No adjustment has been made in respect of fair value since the directors are of the opinion that the book value of assets and liabilities acquired, with the exception of investments in subsidiaries, is equal to their fair value.

The company has taken advantage of merger relief and the holding company has shown its investment in subsidiaries at nominal value and thus no fair value adjustment is required.