# SKELGATE HOLDINGS LIMITED REPORT AND ACCOUNTS YEAR ENDED 30TH SEPTEMBER 1998



# REPORT AND ACCOUNTS FOR THE YEAR ENDED 30TH SEPTEMBER 1998

# CONTENTS

|  | PAGE   |
|--|--------|
| Company information                      | 1      |
| Directors' report                        | 2      |
| Statement of directors' responsibilities | 3      |
| Auditors' report                         | 4      |
| Consolidated profit and loss account     | 5      |
| Consolidated balance sheet               | 6      |
| Balance sheet                            | 7      |
| Consolidated cash flow statement         | 8      |
| Notes to the accounts                    | 9 - 20 |

# For the information of directors only

Company trading and profit and loss account

## COMPANY INFORMATION

## 30th September 1998

Company number 3312588

Chairman W.S. Skelton

Other directors D.W. Wingate

H. Cole

Secretary D.W. Wingate

Registered Office Holly House

Spring Gardens Lane

Keighley BD20 6LE

Bankers Yorkshire Bank PLC

Main Street Cross Hills Keighley BD20 8TT

Auditors Horwath Clark Whitehill

Chartered Accountants

Holly House

Spring Gardens Lane

Keighley BD20 6LE

#### DIRECTORS' REPORT

The directors present their report and the audited group financial statements for the year ended 30th September 1998.

# PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The consolidated profit and loss account is set out on page 5.

The principal activities of the group are the provision of transport and distribution services.

During the year the company acquired interests in a joint venture undertaking, details of which are set out in note 11 to the financial statements.

The directors consider the results for the year to be satisfactory and are as shown in the attached financial statements.

#### RESULTS AND DIVIDENDS

A dividend amounting to £117,000 has already been paid and the directors do not recommend payment of a further dividend.

The group profit for the year after taxation amounted to £277,000.

#### MOVEMENTS IN FIXED ASSETS

These are set out in note 10 to the accounts. In the opinion of the directors there is no significant difference between the market value of the company's properties and the amounts at which they are stated in the accounts.

#### YEAR 2000 MATTERS

The directors have assessed the group's computer systems and equipment controlled by software or computer chips with respect to the advent of the year 2000 and are satisfied that no material problems are likely. They are also satisfied that no material problems associated with the year 2000 will arise in connection with their major suppliers and customers.

# DIRECTORS AND THEIR INTERESTS IN THE SHARES OF THE COMPANY

The directors of the company who served during the year, and their beneficial interests in the share capital of the company, were as follows:

|                         | 30th September 1998 ordinary shares | 30th September 1997 ordinary shares |
|-------------------------|-------------------------------------|-------------------------------------|
| W.S. Skelton            | 105,234                             | 109,125                             |
| D.W. Wingate<br>H. Cole | 25,626<br>1,399                     | 27,293<br>1,399                     |

W.S. Skelton retires by rotation and, being eligible, offers himself for re-election.

On 27th April 1998, N. Skelton and E. Wingate resigned.

No directors were interested at any time during the year in the share capital of the company's subsidiary undertakings.

#### **AUDITORS**

On 1st January 1998 the auditors, Clark Whitehill Josolyne, changed the name under which they practice to Horwath Clark Whitehill and have signed their report in their new name.

Horwath Clark Whitehill have agreed to offer themselves for re-appointment as auditors to the company.

Holly House Spring Gardens Lane KEIGHLEY

Date: 26th February 1999

BY ORDER OF THE BOARD

D.W. Wingate Director

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the group's state of affairs at the end of the year and of its profit or loss for that period. In preparing those financial statements the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to assume that the group will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the group and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud or other irregularities.

#### AUDITORS' REPORT TO THE SHAREHOLDERS OF

# SKELGATE HOLDINGS LIMITED

We have audited the financial statements on pages 5 to 20 which have been prepared under the historical cost accounting rules and the accounting policies set out on pages 9 and 10.

# RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As described on page 3 the group's directors are responsible for the preparation of the financial statements. It is our responsibility to form an independent opinion, based on our audit, on those financial statements and to report our opinion to you.

#### BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of the information in the financial statements.

#### **UNQUALIFIED OPINION**

In our opinion the financial statements give a true and fair view of the state of the affairs of the company and the group as at 30th September 1998 and of the profit and cash flows of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

\*\*Additional Companies\*\*

\*\*Additio

HORWATH CLARK WHITEHILL

Chartered Accountants and Registered Auditors

Keighley
Date: 33.99

# CONSOLIDATED PROFIT AND LOSS ACCOUNT

## YEAR ENDED 30TH SEPTEMBER 1998

|  | Notes | 1998<br>£'000    | 1997<br>£'000    |
|--|-------|------------------|------------------|
| Turnover Group and share of joint ventures Less: share of joint ventures |       | 8,421<br>(160)   | 5,174            |
| Group turnover Cost of sales   | 2     | 8,261<br>(6,487) | 5,174<br>(3,958) |
| Gross profit   |       | 1,774            | 1,216            |
| Administrative expenses  |       | (1,357)          | (958)            |
| Group operating profit   | 3     | 417              | 258              |
| Share of operating loss of joint ventures                                |       | (26)             | -                |
|  |       | 391              | 258              |
| Interest receivable and similar income (group)                           | 4     | 6                | 1                |
| Interest payable and similar charges Group Joint ventures                | 6     | (27)<br>(1)      | (29)             |
| Profit on ordinary activities<br>Before taxation                         |       | 369              | 230              |
| Taxation on profit on ordinary activities (group)                        | 7     | (92)             | (49)             |
| Profit on ordinary activities after taxation                             |       | 277              | 181              |
| Dividends  | 8     | (117)            | (54)             |
| Profit retained for the year   | 20    | 160              | 127              |

The results of the joint venture arise from an acquisition in the year. The rest of the results derive from continuing activities.

There is no material difference between profit on an historical cost basis and the profit shown above.

There are no recognised gains or losses other than the retained profit for the year.

The notes on pages 9 to 20 form part of these accounts.

# CONSOLIDATED BALANCE SHEET AS AT 30TH SEPTEMBER 1998

|  | Notes          |                         | 1998<br>£'000   |   | 1997<br>£'000   |
|--|----------------|-------------------------|-----------------|---|-----------------|
| Fixed assets Tangible assets Investments                                       | 10<br>11       |                         | 586<br>30       |   | 549<br>-        |
| Investments in joint ventures Share of gross assets Share of gross liabilities |                | 241<br>(253)            |                 | <u>-</u><br>-   |                 |
|  |                | <del></del>             | (12)            |   | -               |
|  |                |                         | 604             |   | 549             |
| Current assets Stock Debtors Cash at bank and in hand                          | 12<br>13       | 143<br>1,010<br>325<br> |                 | 43<br>666<br>107<br>——————————————————————————————————— |                 |
| Creditors: Amounts falling due within one year                                 | 14             | (1,303)                 |                 | (649)   |                 |
| Net current assets   |                |                         | 175             |   | 167             |
| Total assets less current liabilities  |                |                         | 779             |   | 716             |
| Creditors: Amounts falling due after more than one year                        | 15             |                         | (186)           |   | (185)           |
| Capital and reserves Called up share capital Share premium account             | 18<br>19<br>20 |                         | 201<br>1<br>391 |   | 201<br>1<br>329 |
| Profit and loss account  Shareholders' equity funds                            | 20<br>17       |                         | 593             |   | 531             |

The financial statements on pages 5 to 20 were approved by the board of directors on 26th February 1999 and signed on its behalf by:

H. Cole Director

The notes on pages 9 to 20 form part of these accounts.

# BALANCE SHEET AS AT 30TH SEPTEMBER 1998

|                                       | Notes |       | 1998<br>£'000 |      | 1997<br>£'000 |
|---------------------------------------|-------|-------|---------------|------|---------------|
| Fixed assets                          | 10    |       | 1             |      | _             |
| Tangible assets Investments           | 11    |       | 343           |      | 200           |
|                                       |       |       | 344           |      | 200           |
| Current assets                        | 12    | 26    |               | 86   |               |
| Debtors                               | 13    | 26    |               | 1    |               |
| Cash at bank and in hand              |       |       |               |      |               |
|                                       |       | 26    |               | 87   |               |
| Creditors                             |       |       |               |      |               |
| Amounts falling due within            | 14    | (151) |               | (80) |               |
| one year                              | 17    |       |               |      |               |
| Net current assets                    |       |       | (125)         |      | 7             |
| Total assets less current liabilities |       |       | 219           |      | 207           |
| Total assets less call one manner     |       |       | <del></del>   |      |               |
| Capital and reserves                  | 10    |       | 201           |      | 201           |
| Called up share capital               | 18    |       | 201           |      | 201           |
| Share premium account                 | 19    |       | 17            |      | 5             |
| Profit and loss account               | 20    |       |               |      |               |
| Equity shareholders' funds            | 17    |       | <u>219</u>    |      | 207           |

The accounts were approved by the board of directors on 26th February 1999 and signed on its behalf by:

H. Cole Director

The notes on pages 9 to 20 form part of these accounts.

# CONSOLIDATED CASH FLOW STATEMENT

# FOR THE YEAR ENDED 30TH SEPTEMBER 1998

|   | Notes  | 1998<br>£'000 | 1997<br>£'000 |
|---|--------|---------------|---------------|
| Cashflow from operating activities                                      | 21 (a) | 643           | 336           |
| Returns on investments and servicing of finance                         | 21 (c) | (21)          | (28)          |
| Taxation  |        | (64)          | (45)          |
| Capital expenditure and financial investment                            | 21 (c) | (246)         | 36            |
|   |        | 312           | 299           |
| Equity dividends paid   |        | (117)         | (54)          |
| Financing: Inception of finance lease contracts Repayment of bank loans |        | 12<br>(17)    | (20)<br>(14)  |
| Increase in cash  | 21 (b) | 190           | 211           |

The notes on pages 9 to 20 form part of these financial statements.

#### NOTES TO THE ACCOUNTS

# FOR THE YEAR ENDED 30TH SEPTEMBER 1998

## 1. Principal accounting policies

#### Basis of accounting

ţ

The accounts have been prepared under the historical cost convention and in accordance with applicable accounting standards.

#### Basis of consolidation

The consolidated accounts include the company and its subsidiary undertaking. Intra group sales and profits are eliminated fully on consolidation.

#### Joint ventures

These are defined as investments in an entity together with one or more other venturers, none of whom alone can control the entity but all together can do so. The group's share of the profits less losses of the joint venture is included in the consolidated profit and loss account, and the group's share of gross assets and liabilities is included in the consolidated balance sheet.

#### Turnover

Turnover represents the amount derived from the provision of goods and services falling within the group's activities after deduction of trade discounts and value added tax.

#### Tangible fixed assets

Depreciation of fixed assets is calculated to write off their cost or valuation, less any residual value, over their estimated useful lives as follows:

Freehold land Freehold buildings Motor vehicles Fixtures and fittings nil
2.5% straight line
25% reducing balance
10%-33.33% straight line

# Leases and hire purchase contracts

Tangible fixed assets acquired under finance leases and hire purchase contracts are capitalised at the estimated fair value at the date of inception of each lease or contract. The total finance charges are allocated over the period of the lease in such a way as to give a reasonably constant charge on the outstanding liability.

Rentals paid under operating leases are charged to income as incurred.

## Stocks

Stocks are valued at the lower of cost and net realisable value. Cost is computed on a first in first out basis.

Net realisable value is based on estimated selling price less the estimated cost of disposal.

# NOTES TO THE ACCOUNTS

# FOR THE YEAR ENDED 30TH SEPTEMBER 1998

# Accounting policies (continued)

#### **Deferred taxation**

Deferred taxation is provided using the liability method in respect of the taxation effect of all timing differences to the extent that tax liabilities are likely to crystallise in the foreseeable future.

#### **Pensions**

The group operates defined contribution schemes. The assets of the schemes are held separately from those of the group in an independently administered fund. Contributions are charged to the profit and loss account as they become payable in accordance with the rules of the schemes.

#### 2 Turnover

The turnover for the year was derived from the group's principal activities. The whole of the turnover is attributable to the UK market.

|    |  | 1998<br>£'000 | 1997<br>£'000 |
|----|--|---------------|---------------|
| 3. | Operating profit   |               |               |
|    | This is stated after charging (crediting): Staff costs (Note 5)                                  | 3,854         | 2,512         |
|    | Auditors' remuneration - audit (company £1,000; 1997 £900) non audit (company £7,853; 1997 £900) | 6<br>8        | 6<br>1        |
|    | Depreciation - owned assets - Leased assets  | 39<br>21      | 30<br>25      |
|    | Hire of plant and machinery  | 1,073         | 684           |
|    | Other operating leases   | 68            | 11            |
|    | Loss/(profit) on sale of tangible fixed assets   | 6             | (5)           |

# NOTES TO THE ACCOUNTS

# FOR THE YEAR ENDED 30TH SEPTEMBER 1998

# 4. Interest receivable and similar income

|    |  | 1998<br>£'000      | 1997<br>£'000      |
|----|--|--------------------|--------------------|
|    | Interest receivable  | 6                  | 1                  |
| 5. | Directors and employees  |                    |                    |
|    | The average weekly number of employees, including executive directors, during the year was made up as follows: | 1998<br>Number     | 1997<br>Number     |
|    | Haulage Administration and management  | 166<br>33          | 136<br>26          |
|    |  | 199                | 162                |
|    | Staff costs for the above persons during the year amounted to:   | 4000               | 1007               |
|    |  | 1998<br>£'000      | 1997<br>£'000      |
|    | Wages and salaries Social security costs Other pension costs   | 3,523<br>283<br>48 | 2,285<br>177<br>50 |
|    |  | 3,854              | 2,512              |
|    | Directors' emoluments  |                    |                    |
|    | Emoluments (including pension contributions)   | 148                | 92                 |
|    | The number of directors accruing benefits under money purchase pension schemes was                             | 3 (1997: 5).       |                    |
|    |  | 1998<br>£'000      | 1997<br>£'000      |
| 6. | Interest payable and similar charges   |                    |                    |
|    | Bank interest On finance leases and hire purchase contracts  | 20<br>7            | 22<br>7            |
|    |  | 27                 | 29                 |
|    |  |                    |                    |

#### NOTES TO THE ACCOUNTS

## FOR THE YEAR ENDED 30TH SEPTEMBER 1998

|    |  | 1998<br>£'000 | 1997<br>£'000 |
|----|--|---------------|---------------|
| 7. | Taxation on profit on ordinary activities              |               |               |
|    | UK corporation tax at an average rate of 24.6% (22.1%) | 92            | <del>49</del> |
| 8. | Dividends  |               |               |
|    | Equity ordinary dividends of £1.89 per share           | 117           | 54            |

Waivers of dividend totalling £263,814 were received in respect of dividends paid.

## 9. Profit for the year

As permitted by Section 230 of the Companies Act 1985, the parent company's profit and loss account has not been included in these accounts. The parent company's profit for the year after taxation amounted to £129,215 (1997 profit: £58,596)

#### NOTES TO THE ACCOUNTS

#### FOR THE YEAR ENDED 30TH SEPTEMBER 1998

## 10. Tangible fixed assets

Group

|   | Motor<br>vehicles<br>£'000 | Fixtures,<br>fittings and<br>equipment<br>£'000 | Freehold<br>land and<br>buildings<br>£'000 | Total<br>£'000      |
|---|----------------------------|---|--|---------------------|
| Cost or valuation                                   |                            |   |  |                     |
| At 1st October 1997<br>Additions<br>Disposals       | 228<br>121<br>(108)        | 61 35   | 398<br>-<br>-                              | 687<br>156<br>(108) |
| At 30th September 1998                              | 241                        | 96  | 398  | 735                 |
| Accumulated depreciation                            |                            | <del></del>                                     |  |                     |
| At 1st October 1997<br>Charge for year<br>Disposals | 102<br>47<br>(49)          | 36<br>9<br>-                                    | 4  | 138<br>60<br>(49)   |
| At 30th September 1998                              | 100                        | 45  | 4  | 149                 |
| Net book value<br>At 30th September 1998            | 141                        | 51  | 394  | 586                 |
| Net book value<br>At 30th September1997             | 126                        | 25  | 398  | 549                 |

The net book value of group assets includes an amount of £120,569 (1997: £95,823) in respect of assets held under finance leases and hire purchase contracts, the depreciation of which is shown in note 3.

Freehold land and buildings includes a valuation at 30th September 1995 of £320,000.

If freehold land and buildings had not been revalued, they would have been included on the historical cost basis at £439,812 (1997: £439,812).

Freehold land of £238,000 is not being depreciated.

#### NOTES TO THE ACCOUNTS

# FOR THE YEAR ENDED 30TH SEPTEMBER 1998

#### 10. Tangible fixed assets (continued)

T----

| Company  | Motor<br>vehicles<br>£'000 | Fixtures,<br>fittings<br>and<br>equipment<br>£'000 | Total<br>£'000 |
|--|----------------------------|--|----------------|
| Cost or valuation                                  |                            |  |                |
| Additions  | 20                         | 1  | 21             |
| Disposals  | (20)                       | -  | (20)           |
| •  |                            |  |                |
| At 30th September 1998                             | -                          | 1  | 1              |
| Accumulated depreciation Charge for year Disposals | 2 (2)                      | -<br>-   | (2)            |
| At 30th September 1998                             |                            | <u>.</u>   |                |
| Net book value<br>At 30th September 1998           | <u>-</u>                   | 1  | 1              |
| Net book value<br>At 30th September 1997           | -                          | -  | -              |

| 11. | Investments                                     | Own shares<br>at cost<br>£'000 |
|-----|---|--------------------------------|
| a)  | Group   |                                |
|     | At 1 <sup>st</sup> October 1997<br>Acquisitions | 30                             |
|     | At 30th September 1998                          | 30                             |

# Own shares held by employee share schemes

During the year the company set up the Skelgate Holdings Limited Employee Settlement, an employee share scheme set up as a trust.

A contribution of £30,000 was made by the company to the trust which enabled the trust to purchase 11,115 ordinary shares in the company in order to meet obligations under the scheme.

Shares are to be held in the trust until such time as they may be transferred to employees in accordance with the terms of the scheme. No detailed transfer arrangements, however, have yet been agreed upon.

In accordance with the Accounting Standards Board Urgent Issues Task Force abstract number 13, the contribution has been capitalised as a fixed asset investment in the financial statements of the company and group.

No costs in respect of the employee share scheme trust have been recognised in the profit and loss account.

# NOTES TO THE ACCOUNTS

# FOR THE YEAR ENDED 30TH SEPTEMBER 1998

# 11. Investments (continued)

# b) Company

|                     | Shares in<br>group<br>undertakings<br>(unlisted)<br>£'000 | Shares in<br>joint<br>ventures<br>£'000 | Own<br>shares<br>at cost<br>£'000 | Total<br>£'000 |
|---------------------|---|---|-----------------------------------|----------------|
| Cost                |   |   |                                   |                |
| 1st October 1997    | 200   |   | _                                 | 200            |
| Additions           | -   | 113                                     | 30                                | 143            |
| 30th September 1998 | 200   | 113                                     | 30                                | 343            |
| Jour September 1996 |   |   | _ <del></del>                     |                |
| Net book amount     |   |   |                                   |                |
| 30th September 1998 | 200   | 113                                     | 30                                | 343            |
| Join Coptomor 1990  |   | <del></del>                             | <del></del>                       | <del></del>    |
| 1st October 1997    | 200   | _                                       | -                                 | 200            |
| 15t October 1771    |   |   | <del></del>                       |                |

Details of the company's investments in subsidiary and joint venture undertakings are as follows:

## Subsidiary undertaking:

| Name of undertaking:       | Description of issued shares held by the company | Proportion of nominal value of issued shares held | Nature of<br>business               |
|----------------------------|--|---|-------------------------------------|
| SHL Delivery Plus Limited  | 50,022<br>ordinary shares<br>of £1 each          | 100%  | Transport and distribution services |
| Joint venture undertaking: |  |   |                                     |
| Name of undertaking        | Description of issued shares held by the company | Proportion of nominal value of issued shares held | Nature of<br>business               |
| Home Lane Limited          | 50,000 'B' ordinary shares of £1 each            | 50%   | Distribution services               |

# NOTES TO THE ACCOUNTS

# FOR THE YEAR ENDED 30TH SEPTEMBER 1998

| 12. | Stock   | Cwa         | •••         | Comp         | onv          |
|-----|---|-------------|-------------|--------------|--------------|
|     |   | Gro<br>1998 | 1997        | 1998         | 1997         |
|     |   | £'000       | £'000       | £'000        | £'000        |
|     | Work in progress  | 73          | -           | -            | -            |
|     | Raw materials and consumable stocks                         | 70<br>      | 43          | -            | -            |
|     |   | 143         | 43          | <del>-</del> |              |
| 13. | Debtors   | <b>C</b>    |             | Comp         | .ATV         |
|     |   | Gro<br>1998 | oup<br>1997 | Comp<br>1998 | 1997         |
|     |   | £'000       | £'000       | £'000        | £'000        |
|     | Amounts falling due within one year:                        |             |             |              |              |
|     | Trade debtors   | 632         | 343         | 3            | -            |
|     | Other debtors   | 106         | 4           | 3            | -            |
|     | Prepayments and accrued income                              | 252         | 256         | -            | 23           |
|     | Directors' loan account                                     | -           | 63          | -            | 63           |
|     |   | 990         | 666         | 6            | 86           |
|     | Amounts falling due after more than one year:               |             |             |              |              |
|     | Other debtors   | 20          | -           | 20           | <del>-</del> |
|     |   | 1,010       | 666         | <u> </u>     | 86           |
| 14. | Creditors: Amounts falling                                  |             |             |              |              |
|     | due within one year   | Gr          | oup         | Com          | pany         |
|     |   | 1998        | 1997        | 1998         | 1997         |
|     |   | £,000       | £'000       | £'000        | £'000        |
|     | Bank loans and overdrafts                                   | 43          | 15          | 26           | -            |
|     | Amounts owed to group undertaking                           | -           | -           | 78           | 3            |
|     | Trade creditors   | 463         | 260         | _            | -            |
|     | Corporation tax   | 67          | 36          | 1            | 3            |
|     | Other taxes and social security costs                       | 310         | 179         | 11           | 46           |
|     | Other creditors   | 16          | 15          | 16           | 1            |
|     | Accruals and deferred income                                | 371         | 105         | 19           | 27           |
|     | Obligation under finance leases and hire purchase contracts | 33          | 39          | _            | -            |
|     | · · · · · · · · · · · · · · · · · · ·                       | 1,303       | 649         | 151          | 80           |
|     |   |             |             |              | <del></del>  |

#### SKELGATE HOLDINGS LIMITED

#### NOTES TO THE ACCOUNTS

# FOR THE YEAR ENDED 30TH SEPTEMBER 1998

|     |  | Group         |               | Company       |               |
|-----|--|---------------|---------------|---------------|---------------|
|     |  | 1998<br>£'000 | 1997<br>£'000 | 1998<br>£'000 | 1997<br>£'000 |
| 15. | Creditors: Amounts falling due after more than one year      |               |               |               |               |
|     | Bank loans   | 144           | 161           | <b></b>       | -             |
|     | Obligations under finance leases and hire purchase contracts | 42            | 24            | -             | -             |
|     |  | 186           | 185           | -             |               |
|     | Maturing of bank loans and overdrafts                        |               |               |               |               |
|     | Bank loans and overdrafts are repayable as follows:          |               |               |               |               |
|     |  | Grou          | n             | Co            | mpany         |
|     |  | 1998<br>£'000 | 1997<br>£'000 | 1998<br>£'000 | 1997<br>£'000 |
|     | In one year or less  | 17            | 15            | 26            | -             |
|     | Between one and two years                                    | 19            | 17            | -             | -             |
|     | Between two and five years                                   | 71            | 64            | -             | -             |
|     | Over five years  | 54            | 80            | -             |               |
|     |  | 161           | 176           | 26            | -             |
|     | Included in current liabilities                              | (17)          | (15)          | (26)          |               |
|     |  | 144           | 161           |               |               |

The bank loans and overdrafts are secured by way of a mortgage debenture and a fixed and floating charge over all the assets of SHL Delivery Plus Limited.

The bank loan is repayable by equal monthly instalments, with interest charged at 3% above the bank base rate. The last instalment falls due in 2005.

# Obligations under finance leases and hire purchase contracts

Obligations under finance leases and hire purchase agreements are repayable as follows:

|   | Group         |               | Company       |               |
|---|---------------|---------------|---------------|---------------|
|   | 1998<br>£'000 | 1997<br>£'000 | 1998<br>£'000 | 1997<br>£'000 |
| In the next year  | 33            | 39            | -             | -             |
| In the next year In the second to fifth years inclusive | 42            | 24            |               |               |
|   | 75            | 63            | -             | -             |
|   |               |               |               | <del></del>   |

# NOTES TO THE ACCOUNTS

# FOR THE YEAR ENDED 30TH SEPTEMBER 1998

# 16. Deferred taxation

18.

No provision for deferred tax arises.

## 17. Reconciliation of movements in shareholders' funds

|   |                  |      |       | 1998<br>£'000    |      | 1997<br>£'000 |
|---|------------------|------|-------|------------------|------|---------------|
| Group   |                  |      |       |                  |      |               |
| Profit for the financial year<br>Dividends  |                  |      |       | 277<br>(117)     |      | 181<br>(54)   |
|   |                  |      |       | 160              |      | 127           |
| Net share capital subscribed<br>Capital reserve arising upon merge<br>Goodwill on acquisition of joint ve |                  |      |       | -<br>-<br>(98)   |      | 202<br>(150)  |
| Net addition to shareholders' fund<br>Opening shareholders' funds   | s                |      |       | 62<br>531        |      | 179<br>352    |
| Closing shareholders' funds   |                  |      |       | 593              | =    | 531           |
| Company   |                  |      |       |                  |      |               |
| Profit for the financial year<br>Dividends  |                  |      |       | 129<br>(117)     |      | 59<br>(54)    |
| New share capital subscribed  |                  |      |       | 12               | _    | 5<br>202      |
| Net addition to shareholders' fund<br>Opening shareholders' funds   | ds               |      |       | 12<br>207        |      | 207           |
| Closing shareholders' funds   |                  |      |       | 219              | =    | 207           |
| Called up share capital   |                  |      |       |                  |      |               |
|   | Number of shares | 1998 | £'000 | Number of shares | 1997 | £'000         |
| Authorised  |                  |      |       |                  |      |               |
| Ordinary shares of £1 each  | 1,000,000        | =    | 1,000 | 1,000,000        | Ξ    | 1,000         |
| Allotted called up and fully paid   |                  |      |       |                  |      |               |
| Ordinary shares of £1 each  | 201,489          |      | 201   | 201,489          | =    | 201           |

# NOTES TO THE ACCOUNTS

# FOR THE YEAR ENDED 30TH SEPTEMBER 1998

| 19. | Share premium account   | Group<br>£'000 | Company<br>£'000 |
|-----|---|----------------|------------------|
|     | 1st October 1997 and 30th September 1998                                  | 1              | 1                |
| 20. | Profit and loss account   |                |                  |
|     | 1st October 1997  | 329            | 5                |
|     | Retained profit for the year  | 160            | 12               |
|     | Goodwill on acquisition of joint venture                                  | (98)           | <del>-</del>     |
|     | 30th September 1998   | 391            | 17               |
|     |   | 1998           | 1997             |
| 21. | Cash flow statement   | £'000          | £'000            |
| (a) | Reconciliation of operating profit to cash flow from operating activities |                |                  |
| ()  | Operating profit  | 417            | 258              |
|     | Depreciation charge   | 60             | 55               |
|     | Loss (profit) on sale of tangible fixed assets                            | 6<br>(101)     | (5)<br>(22)      |
|     | (Increase) in stock<br>(Increase) decrease in debtors                     | (340)          | 7                |
|     | Increase in creditors   | 601            | 43               |
|     | Cash flow from operating activities                                       | 643            | 336              |
|     |   |                |                  |
|     | 1st October   | Cash           | 30th September   |
|     | 1997  | flows          | 1998             |
| (b) | Analysis of changes in net cash   | £              | £                |
|     | Cash at bank 107  | 218            | 325              |
|     | Overdrafts (15)   | (28)           | (43)             |
|     | 92  | 190            | 282              |
|     |   | 1998           | 1997             |
| (c) | Analysis of cash flows for headings netted in the cash flow statement     | £              | £                |
|     | Interest paid   | (27)           | (29)             |
|     | Interest received   | 6              | 1                |
|     | Net cash flow for returns on investments and servicing of finance         | (21)           | (28)             |
|     | Capital expenditure and financial investments                             |                |                  |
|     | Purchase of tangible fixed assets   | (156)          | (45)             |
|     | Sale of tangible fixed assets   | 53             | 81               |
|     | Purchase of fixed asset investments                                       | (143)          |                  |
|     | Net cash flow for capital expenditure and financial investment            | (246)          | 36               |
|     |   |                |                  |

#### NOTES TO THE ACCOUNTS

#### FOR THE YEAR ENDED 30TH SEPTEMBER 1998

#### 22. Pension schemes

The group operates money purchase pension schemes in respect of its directors, staff and employees. The assets of the scheme are held separately from those of the group in independently administered funds. The pension cost charge represents contributions payable by the group to the schemes and amounted to approximately £48,000 (1997: £50,000). There were no prepaid or outstanding contributions at the balance sheet date.

#### 23. Financial commitments

At 30th September 1998 the group and company had annual commitments under non-cancellable operating leases resulting in the following payments:

|  | 1998                           |                             | 1997                        |                             |  |
|--|--------------------------------|-----------------------------|-----------------------------|-----------------------------|--|
|  | Land and<br>buildings<br>£'000 | Plant and<br>other<br>£'000 | Land and buildings<br>£'000 | Plant and<br>other<br>£'000 |  |
| On leases expiring:                    |                                |                             |                             |                             |  |
| In the next year                       | -                              | 277                         | -                           | 105                         |  |
| In the second to fifth years inclusive | <del>-</del>                   | 395                         | -                           | 346                         |  |
| In more than five years                | 275                            | -                           | -                           | -                           |  |
|  |                                |                             |                             |                             |  |
|  | 275                            | 672                         | -                           | 451                         |  |
|  | <del></del>                    | ====                        | ====                        |                             |  |

#### 24. Contingent liabilities

The company has given cross guarantees on the overdrafts and loans repayable by SHL Delivery Plus Limited.

#### 25. Related party transactions

During the period Home Lane Limited made purchases of £7,875 from, and made sales of £1,784 to, SHL Delivery Plus Limited. During the period SHL Delivery Plus Limited made a loan to Home Lane Limited of £80,000. At the period end the amount due to SHL Delivery Plus Limited was £81,217. On 29th September 1998 the company transferred a car to Elaine Wingate for nil consideration.

#### 26. Control

The company is controlled by W.S. Skelton, who is also a director of the company.