### REPORT AND FINANCIAL STATEMENTS

31 July 2006



### **DIRECTORS AND OFFICERS**

### **DIRECTORS**

Mrs AE Feek Chief Executive
Mr AJ Hastings (Non-executive)
Mr AH Monro (Non-executive)
Mr AJ Rees (Non-executive)
Mrs B Roberts (Non-executive)
Mr D Prince (Non-executive)

### COMPANY SECRETARY

Mrs AE Feek

### REGISTERED OFFICE AND PLACE OF BUSINESS

39 Queen Street Maidenhead Berkshire SL6 1NB

### **BANKERS**

HSBC Bank Plc Maidenhead Branch 35 High Street Maidenhead Berkshire SL6 1JQ

### LEGAL ADVISORS

Stone King 39 Cloth Fair London EC1A 7JQ

Blandy & Blandy 1 Friar Street Reading Berkshire RG1 1DA

### **AUDITORS**

Baker Tilly Chartered Accountants 2 Bloomsbury Street London WC1B 3ST

### **INVESTMENT MANAGERS**

Morgan Stanley Quilter St Helens 1 Undershaft London EC3A 8BB

### DIRECTORS' REPORT

The directors submit their report and the financial statements of SFIA Educational Plans Limited for the year ended 31 July 2006.

### PRINCIPAL ACTIVITIES

The principal activity of the company during the year was the administration of educational plans.

The company entered into a business transfer agreement dated 24 April 1997 whereby the activity of administering School Fee Plans was transferred to SFIA Educational Plans Limited with effect from 1st April 1997 from the company's original shareholders, two registered charities S.F.I.A. Educational Trust and S.F.I.A. Educational Trust Limited, together with the future obligations and accumulated annuities to meet these obligations.

The charities have not accepted any new receipts in respect of new School Fee Plans since 20 June 1996.

In accordance with the accounting convention detailed in the Accounting Policies on page 9 both the liabilities to pay future school fees and the matching asset, being the annuities purchased, have been excluded from both the Income and Expenditure Account and Balance Sheet on pages 5 & 7 respectively.

#### RESULTS AND BUSINESS REVIEW

The results of the year are as stated on page 5.

The company has gifted its profits (realised and unrealised) to the company's shareholder the registered charity S.F.I.A. Educational Trust Limited. Accordingly, the company will donated £108,429 to S.F.I.A. Educational Trust Ltd and this has been provided for in the results for the year.

#### DIRECTORS

The following have served as directors during the year:

Mrs B Roberts \* (Chairman)
Mrs AE Feek
Mr AJ Hastings \*
Mr AJ Rees \*
Mr AH Monro\*
Mr D Prince\*

No director had any interest in the share capital of the company.

\* These directors are also directors of SFIA Educational Trust Limited, the company's ultimate controlling party.

### **FUTURE DEVELOPMENTS**

After a charity commission ruling in 1997, no new plans were entered into, so the school fee payments will reduce into the future until all of the plans currently held have ended.

### DIRECTORS' REPORT

### **AUDITORS**

A resolution to reappoint Baker Tilly, Chartered Accountants, as auditors will be put to the members at the annual general meeting.

### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

The directors who were in office on the date of approval of these financial statements have confirmed, as far as they are aware, that there is no relevant audit information of which the auditors are unaware. Each of the directors have confirmed that they have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that it has been communicated to the auditor.

By order of the board

AE Feek Secretary

16 November 2006

# DIRECTORS' RESPONSIBILITIES IN THE PREPARATION OF FINANCIAL STATEMENTS

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice. Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period.

In preparing those financial statements, the directors are required to:

- a. select suitable accounting policies and then apply them consistently;
- b. make judgements and estimates that are reasonable and prudent;
- c. state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements.
- d. prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the requirements of the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF SFIA EDUCATIONAL PLANS LIMITED

We have audited the financial statements on pages 6 to 16.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985 and whether the information given in the Directors' Report is consistent with the financial statements. We also report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### Opinion

In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice of the state of the company's affairs at 31 July 2006 and of its surplus for the year then ended and have been properly prepared in accordance with the Companies Act 1985; and
- the information given in the Directors' Report is consistent with the financial statements.

BAKER TILLY
Registered Auditor
Chartered Accountants
2 Bloomsbury Street
London WC1B 3ST

21 November 2006

## INCOME AND EXPENDITURE ACCOUNT

for the year ended 31 July 2006

	Notes	2006 £	2005 £
Gross receipts	1	16,784,075	20,082,705
School fee payments		(16,475,002)	(19,720,360)
Net receipts		309,073	362,345
Administrative expenses		(382,142)	(399,060)
Other operating income		15,112	13,536
OPERATING DEFICIT		(57,957)	(23,179)
Interest receivable and similar income	2	183,189	168,245
NET SURPLUS		125,232	145,066
Charitable donation	10	(108,429)	(14,290)
SURPLUS ON ORDINARY ACTIVITIES	3	16,803	130,776
Taxation	5	-	-
RETAINED SURPLUS FOR THE YEAR	13	16,803	130,776

The operating deficit for the year arises from the company's continuing operations.

## STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES

for the year ended 31 July 2006

	2006 £	2005 £
Retained surplus for the year Unrealised surplus on revaluation of investments	16,803 237,371	130,776 414,902
Total recognised gains and losses relating to the year	254,174	545,678

### **BALANCE SHEET**

31 July 2006

	Notes	2006 £	2005 £
FIXED ASSETS Tangible assets Investments	6 7	12,547 3,496,392	2,644 3,268,230
		3,508,939	3,270,874
CURRENT ASSETS			
Debtors Cash at bank	8	22,630 822,244	30,087 724,814
		844,874	754,901
CREDITORS: Amounts falling due within one year	9	(364,317)	(290,453)
NET CURRENT ASSETS		480,557	464,448
NET ASSETS		3,989,496	3,735,322
CAPITAL AND RESERVES	4.4	2 500 000	2 200 000
Called up share capital	11	3,500,000	3,500,000
Revaluation reserve Income and expenditure account	12 13	425,235 64,261	309,986 (74,664)
SHAREHOLDER'S FUNDS	14	3,989,496	3,735,322

The financial statements were approved by the board and authorised for issue on 16 November 2006 and signed on their behalf by:

Director Director Anthony Hasting

CASH FLOW STATEMENT

for the year ended 31 July 2006

	Notes	2006 £	2005 £
Cash flow from operating activities	15a	(82,459)	(240,045)
Returns on investments and servicing of finance	15b	161,680	159,588
Capital expenditure and servicing of finance	15b	18,209	26,876
NET INCREASE/(DECREASE) IN CASH IN THE PERIOD	15c	97,430	(53,581)
RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN	N FUNDS		
		2006 £	2005 £
Increase/(decrease) in cash in the period		97,430	(53,581)
MOVEMENT IN NET FUNDS/(DEBT) IN PERIOD		97,430	(53,581)
NET FUNDS AT 1 AUGUST 2005		724,814	778,395
NET FUNDS AT 31 JULY 2006		822,244	724,814

### ACCOUNTING POLICIES

#### ACCOUNTING CONVENTION

i) The financial statements are prepared under the historical cost convention as modified by the revaluation of investments. The financial statements are also prepared in accordance with applicable accounting standards.

The directors consider that the format of the income and expenditure account included in Schedule 4 of the Companies Act 1985 is not wholly appropriate for the company and have taken advantage of paragraph 3(3) of Schedule 4 and have presented an alternative format which greater reflects the special nature of the company's operations.

ii) Capital sums previously received from parents in respect of obligations to pay future school fees and the subsequent purchases of annuities to discharge these obligations are not incorporated in either the income and expenditure account or balance sheet.

### DEPRECIATION

Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost, less estimated residual value, of each asset over its estimated useful life on the following annual bases:

Computer equipment	33 1/3%	of cost
Fixtures and fittings	33 1/3%	of cost

### **INVESTMENTS**

Quoted investments, unit trusts and annuities are stated at market value quoted by the investment managers at the year end.

### PENSION CONTRIBUTIONS

The company participates in a defined contribution group personal pension plan for the benefit of its employees. In addition the company contributes to Individual Personal Pension Plans for certain senior employees. Contributions are charged to the income and expenditure account as incurred.

#### OPERATING LEASES

Payments made under operating leases have been charged evenly to the income and expenditure account over the period of the lease.

### INVESTMENT INCOME

Interest earned on bank and investments is accounted for on an accruals basis.

### DEFERRED TAXATION

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the company's taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements.

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantially enacted by the balance sheet date. Deferred tax is measured on a non-discounted basis.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 July 2006

1	GROSS RECEIPTS		
	Gross receipts represents the total amounts due within the year from annual	uities purchased.	
2	INTEREST RECEIVABLE AND SIMILAR INCOME	2006 £	2005 £
	Bank interest receivable Investment income Gain on disposal of investments	62,501 99,846 20,842	67,158 93,290 7,797
		183,189	168,245
3	SURPLUS ON ORDINARY ACTIVITIES BEFORE TAXATION	2006 £	2005 £
	Surplus on ordinary activities before taxation is stated after Charging/(crediting):  Depreciation and amounts written off tangible fixed assets:		
	Charge for the year Operating lease rentals: Land and buildings Auditors' remuneration	3,514 36,243	7,174 46,281
	audit other non audit related Gain on disposal of fixed assets	31,725 13,453 (1,575)	31,725 15,627 (3,612)
4	EMPLOYEES	2006	2005
	The average monthly number of persons (including directors) employed by the company during the year was:	No.	No.
	Office and management	4	4
		2006 £	2005 £
	Staff costs for above persons: Wages and salaries Social security costs Other pension costs	144,237 16,564 36,766	150,349 17,383 23,043
	Other employment costs	9,519 	8,858 199,633
	DIRECTORS' REMUNERATION		50.800
	Remuneration for management services Pension contributions	59,666 6,199	59,896 5,690
		65,865	65,586

The number of directors to whom relevant benefits are accruing under money purchase pension schemes was 1 (2005: 1).

# NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 July 2006

5	TAXATION	2006 £	2005 £
	Current tax: UK corporation tax on surplus	-	-
	Total current tax	-	
	Factors affecting tax charge for the period  The tax assessed for the period is higher than the standard rate of corporation tax for small companies (20%) as explained below:		
	Surplus on ordinary activities before tax	16,803	130,776
	Surplus on ordinary activities multiplied by the standard rate of corporation tax for small companies (19%)	3,193	24,847
	Effects of: Expenses not deductible for tax purposes Capital allowances less than depreciation Tax losses (utilised)/carried forward	(1,954) (1,239)	11,854 867 (37,568)
	Current tax charge for the period	-	
6	TANGIBLE FIXED ASSETS		
	Computer equipment £	Fixtures & fittings £	Total £
	Cost	~	~
	1 August 2005 Additions - 7,906	3,525 5,511	3,525 13,417
	31 July 2006 7,906	9,036	16,942
	Depreciation 1 August 2005 Charge for year 1,977	881 1,537	881 3,514
	31 July 2006 1,977	2,418	4,395
	Net book value 31 July 2006 5,929	6,618	12,547
	31 July 2005	2,644	2,644

# NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 July 2006

**INVESTMENTS** 

Disposals

**DEBTORS** 

Due within one year:

Revaluation to market value

Market value at 31 July 2006

7

8

9

	2006 Market Value £	%	2006 Original Cost £	2005 Market Value £	%	2005 Original Cost £
Equities	1,393,223	40	1,101,275	1,381,643	42	1,212,460
Gilts and fixed interest bonds	1,137,108	32	1,124,326	940,966	29	961,191
Unit Trusts	905,777	26	730,524	746,492	23	572,979
Cash awaiting investment	60,284	2	60,284	199,129	6	199,129
31 July 2006	3,496,392	100	3,016,409	3,268,230	100	2,945,759
						118 118 118 1
				20	06	2005
					£	£
Market value at 1 August 2005				3,268,2	30	2,872,407
Additions				1,140,3		598,525

Prepayments and accrued income 22,630 30,087 CREDITORS: Amounts falling due within one year 2006 2005 £ £ Amounts held for clients and scheme balances 171,440 193,215 Taxation and social security costs 5,167 4,611

(1,149,577)

3,496,392

2006

£

237,371

(617,604)

414,902

3,268,230

2005

£

Other creditors 9,398 10,669 Accruals and deferred income 70,439 67,112 14,290 Amounts owed to parent organisation 108,429 364,317 290,453

The parent organisation is S.F.I.A. Educational Trust Limited, a registered charity with which the company shares administrative facilities and expenses. (see note 17)

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 July 2006

10	CHARITABLE DONATION	2006 £	2005 £
	Gift	108,429	14,290
	The company has made a charitable donation to its shareholder, S registered charity. For the year £108,429 (2005: £14,290) has been Educational Trust Limited.		
11	SHARE CAPITAL	2006 £	2005 £
	Authorised:		
	5,000,000 ordinary shares of £1 each	5,000,000	5,000,000
	Allotted, issued and fully paid: 3,500,000 ordinary shares of £1 each	3,500,000	3,500,000
	5,500,000 ordinary shares of LT each	======	=====
12	REVALUATION RESERVE	2006 £	2005 £
	1 August 2005	309,986	(41,247)
	Revaluation of investments during the year to market value Transfer of realised profits to profit and loss account	237,371 (122,122)	414,902 (63,669)
	31 July 2006	425,235	309,986
			<del> </del>
13	INCOME AND EXPENDITURE ACCOUNT	2006 £	2005 £
	1 August 2005	(74,664)	(269,109)
	Retained surplus	16,803	130,776
	Transfer of realised profits from revaluation reserve	122,122	63,669
	31 July 2006	64,261	(74,664)
14	RECONCILIATION OF MOVEMENT IN FUNDS	2006 £	2005 £
	1 August 2005	3,735,322	3,189,644
	Retained surplus for the year  Revaluation of investments during the year	16,803 237,371	130,776
	revaluation of investments during the year	251,511	414,902
	31 July 2006	3,989,496	3,735,322

# NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 July 2006

15	CASH FLOWS		2006	2005
a	Reconciliation of operating profit to net cash inflow from of activities	perating	£	£
	Operating deficit		(57,957)	(23,179)
	Depreciation		3,514	7,174
	(Gain)/loss on disposal of fixed assets		(1,575)	3,612
	Decrease in debtors		8,124	2,595
	(Decrease) in creditors		(34,565)	(215,957)
	Charitable donation		-	(14,290)
	Net cash flow from operating activities		(82,459)	(240,045)
			2006	2005
			2000 £	£
ь	Analysis of cash flows for headings netted in the cash flow		~	~
	Returns on investments and servicing of finance			
	Interest received		63,655	64,854
	Investment income		98,025	94,734
	Net cash inflow from returns on investments and servici	na of		
	finance	ng oi	161,680	159,588
	Capital expenditure and financial investment		(10, 415)	
	Payments to acquire fixed assets		(13,417)	-
	Proceeds from disposals Sale and maturity of investments		1,575 1,170,419	625,401
	Payments to acquire investments		(1,140,368)	(598,525)
	rayments to acquire investments		(1,140,500)	(370,323)
	Net cash inflow from capital expenditure and financial			
	investment		18,209	26,876
		At		At
		1 August	C-1. A	31 July
	Analysis of net funds	2005 £	Cash flow £	2006 £
С	Analysis of liet funds	Į.	L	*
	Cash in hand, at bank	724,814	97,430	822,244
16	COMMITMENTS UNDER OPERATING LEASES			
	At 31 July 2006 the company had annual commitments und follows:	er non-cance	llable operating lea	ses as
	A0110 1101		2006	2005
			£	£
	Land and buildings			
	expiring within one year		24,000	18,360

### NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 July 2006

### 17 PARENT UNDERTAKING

The company is 100% owned by S.F.I.A. Educational Trust Limited, the above shareholder is a charity. S.F.I.A. Educational Trust Limited is the company's ultimate parent undertaking, its principal business address is 39 Queen Street, Maidenhead, Berkshire SL6 1LU.

The company's ultimate controlling party is the Board of Directors of SFIA Educational Trust Limited who at 31 July 2006 were Mr A J Hastings, Mr A J Rees, Mr A H Monro, Mr D Prince and Mrs B Roberts; who also served as directors of the company throughout the year.

### 18 PENSION COMMITMENTS

The company participates in a Group Personal Pension Plan. This is a defined contribution pension scheme which the company operates for its employees, the assets of which are held separately from those of the company in independently administered funds. For two employees the company contributes to their individual Personal Pension Plans. The company paid total pension contributions of £36,766 (2005: £23,043) during the year. There were no amounts outstanding at the year end.

### 19 RELATED PARTY DISCLOSURES

The company has taken advantage of exemptions conferred by FRS8 not to disclose related party transactions.