

Company No. 3305378

NATIONAL ASSOCIATION OF COMMERCIAL FINANCE BROKERS LIMITED
(A Company Limited by Guarantee)

FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 1999

BISSELL & BROWN
Registered Auditor and
Chartered Accountants

1 Lower Tower Street, Newtown,
Birmingham B19 3NH



NATIONAL ASSOCIATION OF COMMERCIAL FINANCE BROKERS LIMITED
(A Company Limited by Guarantee)

REPORT OF THE DIRECTORS

FOR YEAR ENDED 31 DECEMBER 1999

1. The directors present their report and financial statements for the year ended 31 December 1999.

2. PRINCIPAL ACTIVITIES

The principal activity of the company, which is a non profit making organisation, continued to be the promotion and protection of the professional interests of persons engaged in the business of acting as commercial finance brokers. The company continued to provide and maintain a Code of Practice for its members.

3. DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:-

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

4. DIRECTORS

The following directors were as at 31 December 1999.

C. Bialan	M. R. Alexander (Appointed 01/01/99)
S. M. Hare	R. Bennett (Appointed 22/06/99)
G. J. Hill	P. J. Murray (Appointed 01/01/99)
E. A. Lee	D. Whittaker (Appointed 01/01/99)
P. Ross-Gower	J. S. Gray
B. Ward	

also served during the year:

A. Bowman	(Resigned 31/10/99)
M. Dempsey	(Resigned 24/03/99)
B. C. Ham	(Resigned 31/12/99)

5. DIRECTORS' INTERESTS

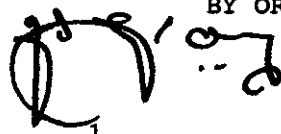
The company is limited by guarantee and has no shares in which the directors can have an interest.

6. AUDITORS

A resolution to re-appoint Bissell & Brown Limited as auditors will be proposed at the forthcoming Annual General Meeting.

This report has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating Small Companies, was approved by the Board on the date below and signed on their behalf.

BY ORDER OF THE BOARD



J.S. GRAY
COMPANY SECRETARY

Date: 1 September 2000

REPORT OF THE AUDITORS TO THE MEMBERS OF NATIONAL ASSOCIATION OF COMMERCIAL FINANCE
BROKERS LIMITED

(A COMPANY LIMITED BY GUARANTEE)

We have audited the financial statements on pages 3 to 9 which have been prepared following the accounting policies set out on page 5.

Respective responsibilities of Directors and Auditor

As described on page 1, the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

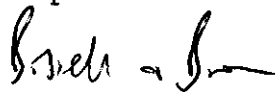
Basis of Opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 1999 and of its surplus for the period then ended and have been properly prepared in accordance with those provisions of the Companies Act 1985 that are applicable to small companies.



BISSELL & BROWN
Registered Auditor and
Chartered Accountants
1 Lower Tower Street
Newtown
BIRMINGHAM B19 3NH

Date

1 September 2000

NATIONAL ASSOCIATION OF COMMERCIAL FINANCE BROKERS LIMITED
(A Company Limited by Guarantee)

INCOME AND EXPENDITURE ACCOUNT

FOR THE YEAR ENDED 31 DECEMBER 1999

<u>Note</u>	<u>1999</u> <u>£</u>	<u>1998</u> <u>£</u>
<u>INCOME</u>	121,726	110,133
Direct project expenses	(19,296)	(28,686)
	<hr/>	<hr/>
	102,430	81,447
Administrative expenses	(96,533)	(55,162)
	<hr/>	<hr/>
<u>OPERATING SURPLUS/(DEFICIT) 2</u>	5,897	26,285
Other interest receivable and similar income	615	213
Interest payable and similar charges	-	-
	<hr/>	<hr/>
<u>SURPLUS/(DEFICIT) ON ORDINARY ACTIVITIES BEFORE TAXATION</u>	6,512	26,498
Taxation 3	(125)	(45)
	<hr/>	<hr/>
<u>SURPLUS/(DEFICIT) ON ORDINARY ACTIVITIES AFTER TAXATION</u>	6,387	26,453
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The income and expenditure account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the income and expenditure account.

NATIONAL ASSOCIATION OF COMMERCIAL FINANCE BROKERS LIMITED
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BALANCE SHEET

AS AT 31 DECEMBER 1999

	<u>1999</u> £	<u>1998</u> £
<u>FIXED ASSETS</u>		
Tangible Assets (Note 4)	3,076	2,973
Investments (Note 5)	1	-
	<hr/>	<hr/>
	3,077	2,973
<u>CURRENT ASSETS</u>		
Debtors (Note 6)	11,800	9,055
Cash at bank and in hand	25,370	15,575
	<hr/>	<hr/>
	37,170	24,630
<u>CURRENT LIABILITIES</u>		
<u>Creditors:</u> Amounts falling due within one year (Note 7)	(30,106)	(23,849)
	<hr/>	<hr/>
<u>NET CURRENT ASSETS/(LIABILITIES)</u>	7,064	781
	<hr/>	<hr/>
<u>TOTAL ASSETS LESS LIABILITIES</u>	10,141	3,754
	<hr/> <hr/>	<hr/> <hr/>
<u>ACCUMULATED FUNDS</u>		
Retained surplus/ (deficit) brought forward	3,754	(22,699)
Income and expenditure account for the year	6,387	26,453
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<u>ACCUMULATED FUNDS CARRIED FORWARD</u>	10,141	3,754
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Advantage is taken in the preparation of these financial statements of the special provisions of Part VII of the Companies Act 1985 applicable to Small Companies conferred by Part 1 of Sch 8 to the Companies Act 1985. In the directors opinion, the company is entitled to those exemptions as a small company.

These accounts were approved by the Board on


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DIRECTOR

NATIONAL ASSOCIATION OF COMMERCIAL FINANCE BROKERS LIMITED
(A Company Limited by Guarantee)

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 31 DECEMBER 1999

1. ACCOUNTING POLICIES:

1.1 Accounting Convention

The financial statements are prepared under the historical convention.

1.2 Income

Income comprises patron fees and membership fees. Patrons fees and membership fees represents amounts received for the provision of services to members. AGM and exhibition income previously included in these accounts has now been accounted for by the company's subsidiary.

1.3 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

1.4 Depreciation

Depreciation is calculated so as to write off the cost of tangible assets over their estimated useful lives, and using the following rate:

Fixtures & fittings, computer and equipment	25% straight line
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2. OPERATING SURPLUS/(DEFICIT)

1999

1998

£

£

Operating surplus/(deficit) is stated after charging:

Operating lease rentals - equipment	1,417	390
Operating lease rentals - premises	4,685	1,444
Directors' emoluments - employment	-	10,000
	<u> </u>	<u> </u>

3. TAXATION

1999

1998

£

£

Corporation tax at 20% & 21% (1998 21%) on interest received etc.

125

45

No corporation tax is provided on the surplus arising from the excess of members' subscriptions over general expenditure due to the exemption from taxation of mutual activities.

NATIONAL ASSOCIATION OF COMMERCIAL FINANCE BROKERS LIMITED
(A Company Limited by Guarantee)

NOTES TO THE ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 1999

4. <u>TANGIBLE FIXED ASSETS</u>	<u>Fixtures & Fittings, Equipment</u> <u>£</u>
<u>Cost</u>	
At 1 January 1999	3,964
Additions	1,459
	<hr/>
At 31 December 1999	5,423
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<u>Accumulated Depreciation</u>	
At 1 January 1999	991
Charge for the year	1,356
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At 31 December 1999	2,347
	<hr/>
<u>Net Book Values</u>	
At 31 December 1999	3,076
	<hr/>
At 31 December 1998	2,973
	<hr/>

5. <u>INVESTMENTS</u>	<u>1999</u> <u>£</u>	<u>1998</u> <u>£</u>
Share at cost in wholly owned subsidiary NACFB Events Limited	1	-
	<hr/>	<hr/>
 6. <u>DEBTORS</u>	 <u>1999</u> <u>£</u>	 <u>1998</u> <u>£</u>
Amount due from subsidiary	9,077	-
Other debtors & Prepayments	2,723	9,055
	<hr/>	<hr/>
	11,800	9,055
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There are no amounts receivable after one year.

NATIONAL ASSOCIATION OF COMMERCIAL FINANCE BROKERS LIMITED
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NOTES TO THE ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 1999

7. <u>CREDITORS</u> : - Within one year	<u>1999</u>	<u>1998</u>
	<u>£</u>	<u>£</u>
Corporation tax payable	125	45
Taxation and social security	-	424
Deferred income	27,463	17,875
Other creditors	2,518	5,505
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	30,106	23,849
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Deferred income represents patrons fees received that relate to 2000.

8. The company is limited by guarantee and does not have a share capital.

9. FINANCIAL COMMITMENTS

At 31 December 1999 the company had annual commitments under non-cancellable operating leases as follows:-

	<u>1999</u>	<u>1998</u>
	<u>£</u>	<u>£</u>
Expiry date:		
Between two and five years - equipment	-	-
Between two and five years - rent	-	4,333
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NATIONAL ASSOCIATION OF COMMERCIAL FINANCE BROKERS LIMITED
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INCOME AND EXPENDITURE ACCOUNT

FOR THE YEAR ENDED 31 DECEMBER 1999

	<u>1999</u>	<u>1998</u>
<u>INCOME</u>	<u>£</u>	<u>£</u>
Patron fees	85,963	71,988
Membership fees	32,890	27,348
AGM and EGM income	2,287	10,472
Commission receivable & sundry	586	325
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	121,726	110,133
Direct project costs	(19,296)	(28,686)
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	102,430	81,447
<u>Administrative expenses</u>	(96,533)	(55,162)
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<u>Operating Surplus/(Deficit)</u>	5,897	26,285
<u>Other interest receivable and similar income</u>		
Bank interest	615	213
<u>Interest payable</u>		
Bank interest paid	-	-
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<u>SURPLUS/(DEFICIT) BEFORE TAXATION</u>	6,512	26,498
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