Registered number 3303244

Norton Folgate Marketing Limited

Report and Accounts

31 December 1999

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# Norton Folgate Marketing Limited Director's Report

The director presents his report and accounts for the year ended 31 December 1999.

#### Principal activities

The company's principal activity during the year continued to be that of importers of fruit and vegetables.

#### Director

The director who served during the year and his interest in the share capital of the company were as follows:

£1 Ordina	ry shares
1999	1998

2

M J Lloyd

2

#### Director's responsibilities

Company law requires the director to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss for that period. In preparing those accounts, the director is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent; and
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The director is responsible for maintaining proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable him to ensure that the accounts comply with the Companies Act 1985. He is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **Auditors**

A resolution to reappoint Charles & Company as auditors will be put to the member at the Annual General Meeting.

#### Small company special provisions

The report of the director has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

This report was approved by the board on 27 November 2000.

M J Lloyd Director

# Norton Folgate Marketing Limited Auditors' Report

## Report of the auditors to the shareholder of Norton Folgate Marketing Limited

We have audited the accounts on pages 3 to 7 which have been prepared in accordance with the Financial Reporting Standard for Smaller Entities (effective March 2000), under the historical cost convention and the accounting policies set out on page 5.

#### Respective responsibilities of directors and auditors

As described on page 1, the company's directors are responsible for the preparation of the accounts. It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

#### Opinion

In our opinion the accounts give a true and fair view of the state of the company's affairs as at 31 December 1998 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Charles & Company

Chartered Accountants and Registered Auditors

Horley

Surrey

29 November 2000

## Norton Folgate Marketing Limited Profit and Loss Account for the year ended 31 December 1999

	Notes	1999 £	1998 £
Turnover		2,478,125	1,429,939
Cost of sales		(2,186,363)	(1,285,954)
Gross profit		291,762	143,985
Administrative expenses		(185,317)	(107,138)
Operating profit	2	106,445	36,847
Profit on ordinary activities before taxation		106,445	36,847
Tax on profit on ordinary activities	3	(23,000)	(8,231)
Profit for the financial year		83,445	28,616
Dividends		(25,000)	(20,000)
Retained profit for the financial year	8	58,445	8,616

### Norton Folgate Marketing Limited Balance Sheet as at 31 December 1999

N	otes		1999 £		1998 £
Fixed assets					
Tangible assets	4		4,115		5,114
Current assets					
Debtors	5	9,642		80,205	
Cash at bank and in hand		132,297		83,746	
		141,939		163,951	
Creditors: amounts falling due					
within one year	6	(71,592)		(153,048)	
Net current assets			70,347	,	10,903
Net assets		-	74,462	- -	16,017
Capital and reserves					
Called up share capital	7		2		2
Profit and loss account	8		74,460		16,015
Shareholder's funds		_	74,462	-	16,017

The accounts have been prepared in accordance with the special provisions relating to small companies within Part VII of the Companies Act 1985.

M J Lloyd Director

Approved by the board on 27 November 2000

### Norton Folgate Marketing Limited Notes to the Accounts for the year ended 31 December 1999

#### 1 Accounting policies

The accounts have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective March 2000).

#### Turnover

Turnover represents the invoiced value of goods and services supplied by the company, net of value added tax and trade discounts.

#### Depreciation

Depreciation has been provided at the following rates in order to write off the assets over their estimated useful lives.

Fixtures and equipment

25% straight line

2	Operating profit	1999	1998 £
	This is stated after charging:	£	Σ.
	Depreciation of owned fixed assets Directors' remuneration Auditors' remuneration	2,687 50,300 2,025	2,335 35,700 1,950
3	Taxation	1999 £	1998 £
	UK corporation tax	23,000	8,231

## Norton Folgate Marketing Limited Notes to the Accounts for the year ended 31 December 1999

4	Tang	ible	fixed	assets
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·					Plant and machinery
	Cost				~
	At 1 January 1999 Additions				9,340 1,688
-	At 31 December 1999				11,028
	Depreciation				4.000
	At 1 January 1999 Charge for the year				4,226 2,687
	At 31 December 1999				6,913
	At 31 December 1999				0,910
	Net book value At 31 December 1999				4,115
	At 31 December 1998				5,114
5	Debtors			1999	1998
				£	£
	Trade debtors			9,162	74,127
	Other debtors			480	6,078
				9,642	80,205
6	Creditors: amounts falling due with	in one vear		1999	1998
J	Oreators, amounts faming due with	in one year		£	£
	Trade creditors			34,946	135,466
	Corporation tax			28,389 1,593	8,231
	Other taxes and social security costs Other creditors			6,664	3,040 6,311
	Other dieditors				
				71,592	153,048
7	Share capital			1999	1998
•	onare capital			£	£
	Authorised:				
	Ordinary shares of £1 each			2	2
		1999	1998	1999	1998
		No	No	£	£
	Allotted, called up and fully paid:				•
	Ordinary shares of £1 each	2	2	2	2

## Norton Folgate Marketing Limited Notes to the Accounts for the year ended 31 December 1999

8 Profit and loss account	1999 £	1998 £
At 1 January Retained profit	16,015 58,445	7,399 8,616
At 31 December	74,460	16,015