

**Company number  
3290431 (ENGLAND AND WALES)**

**BALLAST PHOENIX LIMITED  
DIRECTORS' REPORT AND FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2010**

**MOORE STEPHENS  
CHARTERED ACCOUNTANTS  
STATUTORY AUDITORS  
RUTLAND HOUSE  
MINERVA BUSINESS PARK  
LYNCH WOOD  
PETERBOROUGH  
PE2 6PZ**



**BALLAST PHOENIX LIMITED**

**COMPANY INFORMATION**

**Company number:** 3290431 (England and Wales)

**Directors:** D M York  
A C G Van Beurden  
R Malizia

**Secretary** P Peters

**Registered office:** Victoria Stables  
South Road  
Bourne  
Lincolnshire  
PE10 9JZ

**Statutory auditors:** Moore Stephens  
Chartered Accountants  
Statutory Auditors  
Rutland House  
Minerva Business Park  
Lynch Wood  
Peterborough  
PE2 6PZ

**Bankers:** HSBC  
3 North Street  
Bourne  
PE10 9AE

**Solicitors:** Hegarty & Co  
48 Broadway  
Peterborough  
PE1 1YW

**BALLAST PHOENIX LIMITED**  
**REPORTS AND FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2010**

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**BALLAST PHOENIX LIMITED**  
**DIRECTORS' REPORT**  
**FOR THE YEAR ENDED 31 DECEMBER 2010**

The directors present their report and the financial statements for the year ended 31 December 2010

**Principal activities**

The principal activity of the company is the processing and marketing of incinerator bottom ash (IBA) to recover and produce aggregate thus avoiding land filling of IBA

There has not been any significant change in this activity during the year

**Review of business**

Business in 2010 was adversely affected by the continuing global financial crisis, a general election and by uncertainty about cuts in government spending

Metal markets have remained reasonable and Aggregate sales in terms of tonnage have not been dramatically affected, though the reduced volume of construction work as in 2009 weakened prices and our sales revenue per tonne was adversely affected

Elsewhere on sites, a major upgrade of the Castle Bromwich plant is underway and major work is planned at Edmonton to improve metal recovery

Our new site in Sheffield was commissioned during February 2010 IBA had been delivered to the site since September 2009 building a stockpile ready for when the process was operable. The site has operated successfully since opening and sales of aggregate from the site in the first year were reasonable, with good prospects

The directors have to report turnover of £9,584,764

**Future Developments**

Contracts were signed in 2010 for the largest project to date. Our customer will deliver 170k tpa to a new plant being constructed in Tilbury Docks. This should be commissioned in March 2011 before a long term contract begins to run

Many other local authority waste contracts include plans for waste incineration. Ballast Phoenix Limited has priced and continues to quote for processing and marketing the Incinerator Bottom Ash (IBA) associated with these projects

The development of a WRAP/Environment Agency Quality Protocol continues. Its progress has been slow as internal review has highlighted potential weaknesses. These are being addressed by academics and consultants and funding has been extended to facilitate the work. This work is now scheduled for completion in Spring 2013

**Results and Dividends**

The results for the year are set out on page 7. Whilst the profit generated was pleasing, the directors have noted the need to keep pressure on the basics of good cost control and an aggressive, hungry sales effort

Nevertheless, as a result of the profits generated in 2010, the company paid all outstanding preference dividends and redeemed £1,129,189 redeemable preference shares. Since the year end the company has redeemed all of the 4.5% cumulative redeemable preference shares to strengthen the balance sheet

**BALLAST PHOENIX LIMITED**  
**DIRECTORS' REPORT**  
**FOR THE YEAR ENDED 31 DECEMBER 2010**

**Financial risk management objectives and policies**

The company uses various financial instruments which include cash and various items, such as trade debtors and trade creditors that arise directly from its operations. The main purpose of these financial instruments is to raise finance for the company's operations.

The existence of these financial instruments exposes the company to a number of financial risks, which are described in more detail below.

The main risks arising from the company's financial instruments are liquidity risk, interest rate risk and credit risk. The directors review and agree policies for managing each of these risks and they are summarised below.

**Liquidity risk**

The company seeks to manage such risk by ensuring sufficient liquidity is available to meet foreseeable needs and to invest cash assets safely and profitably.

The company policy throughout the year has been to manage this risk through the day to day involvement of management in business decisions other than through setting maximum or minimum liquidity ratios.

**Interest rate risk**

The company finances its operations through retained profits, finance lease agreements and preference shares.

The balance sheet includes trade debtors and creditors which do not attract interest, except for the cumulative redeemable preference shares which have been classed as debt, and are therefore subject to fair value interest rate risk.

The company policy throughout the year has been to manage this risk through the day to day involvement of management in business decisions.

**Credit risk**

The company's principal financial assets are cash and trade debtors. The credit risk associated with cash is limited. Credit risk arising from trade debtors is also limited due to the nature of the company's trading and its customers.

**Donations**

Political and charitable donations did not exceed £2,000 in the year.

**BALLAST PHOENIX LIMITED**  
**DIRECTORS' REPORT**  
**FOR THE YEAR ENDED 31 DECEMBER 2010**

**Directors**

The directors of the company during the year and their respective family interests in the share capital of the company as recorded in the register of directors' interests were as follows

	2010 No.	2009 of shares
D M York	22,688	22,688
A C G Van Beurden	-	-
R Malizia	-	-

**Responsibilities of the directors**

The directors are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In the case of each of the persons who are directors at the time when the directors report is approved

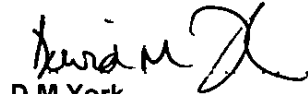
- so far as the director is aware, there is no relevant audit information (information needed by the company's auditors in connection with preparing their report) of which the company's auditors are unaware, and
- each director has taken all the steps that they ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

**BALLAST PHOENIX LIMITED**  
**DIRECTORS' REPORT**  
**FOR THE YEAR ENDED 31 DECEMBER 2010**

**Auditors**

The auditors, Moore Stephens, will be proposed for re-appointment in accordance with Section 485 of the Companies Act 2006

**On behalf of the board**



**D M York**  
**Director**

7 March 2011

Victoria Stables  
South Road  
Bourne  
Lincolnshire  
PE10 9JZ

**INDEPENDENT AUDITOR'S REPORT**  
**TO THE MEMBERS OF BALLAST PHOENIX LIMITED**

We have audited the financial statements of Ballast Phoenix Limited for the year ended 31 December 2010 on pages 7 to 23. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

**Respective responsibilities of directors and auditors**

As explained more fully in the directors' responsibilities statement (set out in the directors' report), the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

**Scope of the audit of the financial statements**

An audit involves obtaining evidence about the amounts and disclosures in the financial statements, sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements.

**Opinion on the financial statements**

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2010 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006.

**Opinion on other matter prescribed by the Companies Act 2006**

In our opinion the information given in the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements.



**INDEPENDENT AUDITOR'S REPORT**  
**TO THE MEMBERS OF BALLAST PHOENIX LIMITED**

**Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

**Andrew Hancock FCCA**  
**(Senior statutory auditor)**

For and on behalf of Moore Stephens  
Chartered Accountants  
Statutory Auditors  
Rutland House  
Minerva Business Park  
Lynch Wood  
Peterborough  
PE2 6PZ

Dated 11/3/2011

**BALLAST PHOENIX LIMITED**  
**PROFIT AND LOSS ACCOUNT**  
**FOR THE YEAR ENDED 31 DECEMBER 2010**

	Note	2010 £	2009 £
<b>Turnover</b>	2	9,584,764	6,598,761
Cost of sales		(6,682,336)	(4,880,072)
<b>Gross profit</b>		2,902,428	1,718,689
Administrative expenses		(638,243)	(672,466)
<b>Operating profit</b>	3	2,264,185	1,046,223
Other interest receivable and similar income		1,107	255
Interest payable	6	(184,005)	(155,362)
<b>Profit on ordinary activities before taxation</b>		2,081,287	891,116
Tax on profit on ordinary activities	7	(768,984)	(271,798)
<b>Profit for the year</b>		1,312,303	619,318

The company has made no acquisitions nor discontinued any operations within the meaning of Financial Reporting Standard 3 during 2010 therefore turnover and operating profit derive entirely from continued operations

The company has no recognised gains or losses other than the profit for the financial year

The annexed notes form part of these financial statements


# BALLAST PHOENIX LIMITED

## BALANCE SHEET

AS AT 31 DECEMBER 2010

	Note	2010	2009
		£	£
<b>Fixed assets</b>			
Tangible assets	8	3,460,177	2,962,635
<b>Current assets</b>			
Stocks	9	316,891	203,529
Debtors	10	2,711,524	1,234,566
Cash at bank and in hand		724,388	1,346,283
		<u>3,752,803</u>	<u>2,784,378</u>
<b>Creditors</b>			
Amounts falling due within one year	11	(3,684,568)	(1,879,346)
<b>Net current assets</b>		<u>68,235</u>	<u>905,032</u>
<b>Total assets less current liabilities</b>		<u>3,528,412</u>	<u>3,867,667</u>
<b>Creditors</b>			
Amounts falling due after more than one year	12	(1,663,462)	(2,742,040)
<b>Provisions for liabilities</b>	13	(213,266)	-
<b>Net assets</b>		<u>1,651,684</u>	<u>1,125,627</u>
<b>Capital and reserves</b>			
Called up share capital	14	302,500	302,500
Capital redemption reserve	15	1,129,189	-
Profit and loss account	16	219,995	236,877
<b>Shareholders' funds</b>			
- equity interests		1,651,684	539,377
- non equity interests	14	-	586,250
<b>Total shareholders' funds</b>	17	<u>1,651,684</u>	<u>1,125,627</u>

Approved by the board of directors on 7 March 2011 and signed on its behalf

  
D M York  
Director

The annexed notes form part of these financial statements

**BALLAST PHOENIX LIMITED**  
**CASHFLOW STATEMENT**  
**FOR THE YEAR ENDED 31 DECEMBER 2010**

	<b>Note</b>	<b>2010 £</b>	<b>2009 £</b>
<b>Net cash inflow from operating activities</b>	18	2,498,938	1,679,192
<b>Returns on investments and servicing of finance</b>	19	(182,898)	(631,591)
<b>Taxation</b>		(256,763)	(178,943)
<b>Capital Expenditure</b>	19	(1,008,005)	(1,610,586)
<b>Equity dividends paid</b>		(199,996)	-
		<u>851,276</u>	<u>(741,928)</u>
<b>Financing</b>	19	(1,473,171)	1,704,690
<b>(Decrease)/Increase in cash</b>		<u>(621,895)</u>	<u>962,762</u>

**BALLAST PHOENIX LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2010**

**1 Accounting policies**

These financial statements have been prepared in accordance with applicable accounting standards

**Turnover**

Turnover represents income receivable from the processing and marketing of incinerator bottom ash in the period, exclusive of Value Added Tax and trade discounts

One of the company's income streams is the receipt of a tonnage fee from incinerator operators for taking IBA from them and thereby reducing their landfill burden. Owing to the nature and location of each site, some contracts provide for this fee to be paid on collection or delivery of the IBA to our processing site, whereas others provide for payment when the processed material leaves the site. The directors believe the most appropriate accounting policy is that revenue is recognised in accordance with the contractual position.

**Depreciation of fixed assets**

Depreciation is charged in the year of acquisition of an asset but none in the year of disposal. Depreciation has been computed to write off the cost of fixed assets over their expected useful lives on a monthly basis at the following rates -

Fixtures and fittings	33 33% per annum straight line
Plant and operating facilities	10% per annum straight line / remaining life of contract /25% per annum straight line

**Stocks**

Stocks and work in progress are valued consistently at the lower of cost (on a first in, first out basis) and net realisable value. Cost, where appropriate, includes a proportion of directly attributable overheads.

**Pre contract costs**

UITF 34 (Pre Contract Costs) requires pre contract costs to be expensed as incurred. Costs, directly attributable to a specific contract, will be recognised as an asset where it is virtually certain that the contract is expected to result in future profits.

**Debtors**

Debtors are shown after providing for any amounts which in the opinion of the directors may not be collected in full.

**Deferred taxation**

Deferred tax assets and liabilities have arisen from timing differences between the recognition of gains and losses in the financial statements and their recognition in a tax computation.

In accordance with applicable Accounting standards, deferred tax is provided in full according to the liability method to take account of the timing differences which result in an obligation to pay more (or less) tax at a future date, at the average tax rates that are expected to apply when the timing differences reverse, based on current tax rates and laws.

The company has not adopted a policy of discounting deferred tax assets and liabilities.

Deferred tax is not provided on timing differences arising from the revaluation of fixed assets where there is no commitment to sell the asset.

**BALLAST PHOENIX LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2010**

**Research and development**

Research expenditure is written off to the profit and loss account in the year in which it is incurred. Development expenditure is written off in the same year unless the directors are satisfied as to the technical, commercial and financial viability of individual projects. In this situation, the expenditure is deferred and amortised over the period from which the company is expected to benefit, which is five years.

**Foreign exchange**

Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction. Monetary assets and liabilities in foreign currencies are retranslated into sterling at the rates of exchange ruling at the balance sheet date. Exchange differences are taken into account in arriving at the operating profit.

**Leasing**

Leasing rentals payable on agreements which transfer substantially all the risk and rewards associated with ownership of the lessee ("finance leases") are capitalised within fixed assets, and the obligation to pay future rentals included in creditors as a liability. The interest charges implicit in such a lease are written off to the profit and loss account in proportion to the balance outstanding during the year.

All other leasing rentals ("operating leases") are written off to the profit and loss account on a straight line basis over the lease term.

**Pension costs**

The company operates a defined contribution pension scheme and pension contributions are charged to the profit and loss account as they fall due.

**Cumulative redeemable preference shares**

The capital on preference shares that are due for redemption at the balance sheet date is recognised in full as a financial liability.

In respect of preference shares that are not yet due for redemption, or are redeemable at the company's option, the capital is recognised partly as a financial liability and partly as equity in accordance with the substance of the terms of issue.

**BALLAST PHOENIX LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2010**

**2 Turnover**

Turnover is attributable solely to continuing operations

The directors consider that all turnover arises from one geographical segment as defined by SSAP 25. The segment is the geographical area in which the company operates.

	2010 £	2009 £
The analysis of turnover by area is as follows		
United Kingdom and Eire	9,584,764	6,598,761
	<u>9,584,764</u>	<u>6,598,761</u>

**3 Operating profit**

	2010 £	2009 £
This is stated after charging		
Directors' emoluments	106,087	92,675
Auditors' remuneration - audit	11,400	12,100
- other non-audit services	3,335	2,681
Depreciation of owned assets	510,463	373,824
Pension costs	31,381	26,053
Hire of plant and machinery - operating leases	631,173	503,734
	<u>631,173</u>	<u>503,734</u>

**4 Directors' emoluments**

	2010 £	2009 £
Directors' emoluments	<u>106,087</u>	<u>92,675</u>

**BALLAST PHOENIX LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2010**

**5 Staff costs**

The average number of persons employed by the company, including directors, during the year was as follows

	<b>2010</b>	<b>2009</b>
Management, including directors	13	12
Operational	31	26
Administration	6	6
	<u>50</u>	<u>44</u>

The aggregate payroll costs of these persons were as follows

	<b>2010</b> <b>£</b>	<b>2009</b> <b>£</b>
Wages and salaries	1,710,163	1,445,743
Social security	180,090	154,036
Other pension costs	31,381	26,053
	<u>1,921,634</u>	<u>1,625,832</u>

**6 Interest payable**

	<b>2010</b> <b>£</b>	<b>2009</b> <b>£</b>
Hire purchase interest	135,633	80,842
Dividend on cumulative redeemable preference shares	48,372	74,520
	<u>184,005</u>	<u>155,362</u>



**BALLAST PHOENIX LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2010**

**7 Taxation on profit on ordinary activities**

	<b>2010</b>	<b>2009</b>
	<b>£</b>	<b>£</b>
<b>Analysis of charge in period</b>		
<b>Current tax.</b>		
UK corporation tax on profits of the period	602,630	270,000
Adjustments in respect of previous period - group loss relief	(59,901)	-
- other	(68,237)	182
Payment to group companies for group losses claimed	59,901	-
	<u>534,393</u>	<u>270,182</u>
<b>Deferred tax:</b>		
Derecognition of asset on abolition of Industrial Building Allowances	159,216	-
Adjustments in respect of prior year	78,249	-
Origination and reversal of timing differences	(2,874)	1,616
	<u>768,984</u>	<u>271,798</u>
Tax on profit on ordinary activities	<u><u>768,984</u></u>	<u><u>271,798</u></u>

**Factors affecting tax charge for year**

The tax assessed for the year differs from the standard rate of corporation tax in the UK. The differences are explained below

	<b>2010</b>	<b>2009</b>
	<b>£</b>	<b>£</b>
Profit on ordinary activities before tax	2,081,287	891,116
	<u><u>2,081,287</u></u>	<u><u>891,116</u></u>
Standard UK corporation tax rate	28.00 %	28.00 %
Profit/(loss) on ordinary activities multiplied by standard UK corporation tax rate	582,760	249,512
Effects of		
Expenditure not allowed for tax purposes	16,996	22,104
Difference between depreciation and capital allowances	2,874	(1,616)
Adjustments in respect of previous period	(68,237)	182
	<u>534,393</u>	<u>270,182</u>
Current tax charge for the year	<u><u>534,393</u></u>	<u><u>270,182</u></u>

**BALLAST PHOENIX LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2010**

**8 Tangible fixed assets**

	Plant and machinery £	Fixtures and fittings £	Total £
Cost			
At 1 January 2010	5,017,931	85,955	5,103,886
Additions	989,851	18,154	1,008,005
	<u>6,007,782</u>	<u>104,109</u>	<u>6,111,891</u>
At 31 December 2010			
Depreciation			
At 1 January 2010	2,075,827	65,424	2,141,251
Charge for the year	497,368	13,095	510,463
	<u>2,573,195</u>	<u>78,519</u>	<u>2,651,714</u>
At 31 December 2010			
Net book value			
At 31 December 2010	<u>3,434,587</u>	<u>25,590</u>	<u>3,460,177</u>
At 31 December 2009	<u>2,942,104</u>	<u>20,531</u>	<u>2,962,635</u>

Included within plant and machinery are assets with a net book value of £1,973,093 (2009 £2,404,071) which are held under finance leases and hire purchase contracts

**9 Stocks**

	2010 £	2009 £
Finished goods	<u>316,891</u>	<u>203,529</u>

**BALLAST PHOENIX LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2010**

**10 Debtors**

	<b>2010</b>	<b>2009</b>
	<b>£</b>	<b>£</b>
Due within one year		
Trade debtors	2,244,058	912,832
Taxation	-	376
Deferred taxation recoverable	-	21,325
Prepayments and accrued income	467,466	300,033
	<u>2,711,524</u>	<u>1,234,566</u>

In the opinion of the directors, the deferred taxation recoverable in 2009 was due to fall after more than one year. All other amounts are due within one year.

**11 Creditors - amounts falling due within one year**

	<b>2010</b>	<b>2009</b>
	<b>£</b>	<b>£</b>
Trade creditors	1,932,142	772,721
Amounts owed to group undertakings	59,901	11,850
Redemption of cumulative redeemable preference shares (see note 14)	360,811	150,000
Corporation tax	467,630	190,000
Other taxes and social security	173,607	45,166
Obligations under finance leases and hire purchase contracts	331,504	350,658
Accruals and deferred income	358,973	358,951
	<u>3,684,568</u>	<u>1,879,346</u>

Finance lease and hire purchase creditors are secured on the assets concerned.

Of the creditors falling due within one year £331,504 (2009 £350,658) is secured.

**BALLAST PHOENIX LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2010**

**12 Creditors - amounts falling due after more than one year**

	<b>2010</b>	<b>2009</b>
	<b>£</b>	<b>£</b>
Obligations under finance leases and hire purchase contracts	1,663,462	1,988,290
4 5% cumulative preference shares	-	753,750
	<u>1,663,462</u>	<u>2,742,040</u>

The finance lease and hire purchase creditors fall due as follows -

	<b>2010</b>	<b>2009</b>
	<b>£</b>	<b>£</b>
Repayable within one year	331,504	350,658
Repayable between one and two years	351,743	341,902
Repayable between two and five years	1,115,060	1,265,246
After more than five years	196,659	381,142
	<u>1,994,966</u>	<u>2,338,948</u>

Of the above creditors, the following amounts are repayable wholly or in part more than five years after the balance sheet date

	<b>£</b>	<b>£</b>
Obligations under finance leases and hire purchase contracts	<u>196,659</u>	<u>381,142</u>

Finance lease and hire purchase creditors are secured on the assets concerned

Of the creditors falling due after more than one year £1,663,462 (2009 £1,988,290) is secured

**BALLAST PHOENIX LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2010**

**13 Provisions for liabilities**

	<b>Deferred taxation</b>
	<b>£</b>
Balance at 1 January 2010	(21,325)
Utilised for the year in profit and loss account	234,591
	<u>213,266</u>
Balance at 31 December 2010	<u><u>213,266</u></u>

The deferred tax provision arises as follows

	<b>Provided</b>		<b>Maximum potential liability / (asset)</b>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
	<b>£</b>	<b>£</b>	<b>£</b>	<b>£</b>
Accelerated capital allowances	213,266	(21,325)	213,266	(21,325)
	<u>213,266</u>	<u>(21,325)</u>	<u>213,266</u>	<u>(21,325)</u>
	<u><u>213,266</u></u>	<u><u>(21,325)</u></u>	<u><u>213,266</u></u>	<u><u>(21,325)</u></u>

**BALLAST PHOENIX LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2010**

**14 Share capital**

	2010	2009
	£	£
<b>Allotted, called up and fully paid</b>		
Ordinary shares of £1 each	302,500	302,500
15% cumulative redeemable preference shares of £1 each	-	150,000
4 5% cumulative redeemable preference shares of £1 each	360,811	1,340,000
	<u>663,311</u>	<u>1,792,500</u>
Recognised as financial liability (Notes 11 and 12)	<u>360,811</u>	<u>903,750</u>
Included in Shareholders' Funds	<u>302,500</u>	<u>888,750</u>

During the year the 15% cumulative redeemable preference shares of £1 each and 979,189 of the 4 5% cumulative redeemable preference shares of £1 each were redeemed at their par values of £1

The 15% cumulative preference shares were redeemable on 1 January 2001 or as soon as thereafter as the company shall be able to comply with the statutory provisions for the time being affecting such redemption

They are non-voting, non-participating and carry the right to a fixed cumulative preferential dividend at the rate of 15% gross per annum on the amounts paid up

On a winding up they entitle the holders to have the available assets of the company realised, in preference to other shareholders, to repay them the capital paid on the shares together with any arrears of the fixed cumulative dividend

The 4 5% cumulative redeemable preference shares rank pari passu with the 15% cumulative redeemable preference shares of £1 each, in all respects except that they are redeemable at the company's option on or after 11 December 2008, and that the preferential dividend shall be at the rate of 4 5% per annum. They are non voting shares. These shares are recognised partly as a financial liability and partly as equity in accordance with the substance of the terms of issue. The remaining cumulative redeemable preference shares at 31 December 2010 have been fully redeemed since the year end and are therefore shown as a liability

**15 Capital redemption reserve**

	2010
	£
Redemption of cumulative preference shares	1,129,189
Balance at 31 December 2010	<u>1,129,189</u>

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**16 Profit and loss account**

	<b>2010</b>
	<b>£</b>
Balance at 1 January 2010	236,877
Profit retained for the year	1,312,303
Dividends	(199,996)
Redemption of cumulative preference shares	(1,129,189)
	<u>219,995</u>
Balance at 31 December 2010	<u>219,995</u>

**17 Reconciliation of movements in shareholders' funds**

	<b>2010</b>	<b>2009</b>
	<b>£</b>	<b>£</b>
Profit for the financial year	1,312,303	619,318
Dividends	(199,996)	-
Cumulative redeemable preference shares redeemed	(586,250)	-
	<u>526,057</u>	<u>619,318</u>
Net addition to shareholders' funds	526,057	619,318
Shareholders' funds at 1 January 2010	1,125,627	506,309
	<u>1,651,684</u>	<u>1,125,627</u>
Total shareholders' funds at 31 December 2010	<u>1,651,684</u>	<u>1,125,627</u>

**18 Reconciliation of operating profit to net cash inflow from operating activities**

	<b>2010</b>	<b>2009</b>
	<b>£</b>	<b>£</b>
Operating profit	2,264,185	1,046,223
Depreciation charges	510,463	373,824
Profit on sale of tangible fixed assets	-	(498)
Increase in stocks	(113,362)	(60,325)
(Increase)/Decrease in debtors	(1,498,283)	528,889
Increase/(Decrease) in creditors	1,335,935	(208,921)
	<u>2,498,938</u>	<u>1,679,192</u>
Net cash flow from operating activities	<u>2,498,938</u>	<u>1,679,192</u>

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**19 Gross cash flows**

	2010 £	2010 £	2009 £
<b>Returns on investments and servicing of finance</b>			
Interest received	1,107		255
Interest element of finance lease payments	(135,633)		(80,842)
Preference dividend paid	(48,372)		(551,004)
	<u>          </u>	(182,898)	<u>(631,591)</u>
		<u>          </u>	<u>          </u>
<b>Capital expenditure</b>			
Payments to acquire tangible fixed assets	(1,008,005)		(1,619,286)
Receipts from fixed assets disposals	-		8,700
	<u>          </u>	(1,008,005)	<u>(1,610,586)</u>
		<u>          </u>	<u>          </u>
<b>Financing</b>			
Repayment of loans from group companies	-		637,182
Capital element of finance lease rental repayments	(343,982)		(125,717)
Increase in debt and lease financing	-		1,193,225
Redemption of redeemable preference shares	(1,129,189)		-
	<u>          </u>	(1,473,171)	<u>1,704,690</u>
		<u>          </u>	<u>          </u>

**20 Reconciliation of net cash flow to movement in net debt**

	2010 £	2010 £	2009 £
(Decrease)/Increase in cash in the year	(621,895)		962,762
Cash inflow/(outflow) from decrease/(increase) in debt and lease financing	343,982		(1,067,508)
	<u>          </u>	(277,913)	<u>(104,746)</u>
Change in net debt resulting from cash flows		<u>          </u>	<u>          </u>
<b>Movement in net debt in the year</b>		(277,913)	(104,746)
<b>Net debt at 1 January 2010</b>		(992,665)	(887,919)
<b>Net debt at 31 December 2010</b>		<u>(1,270,578)</u>	<u>(992,665)</u>
		<u>          </u>	<u>          </u>



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**21 Analysis of net debt**

	Opening balance £	Cash flows £	Other changes £	Closing balance £
<b>Net cash.</b>				
Cash at bank	1,346,283	(621,895)	-	724,388
	<u>1,346,283</u>	<u>(621,895)</u>	<u>-</u>	<u>724,388</u>
<b>Debts due within one year:</b>				
Finance leases	(350,658)	343,982	(324,828)	(331,504)
<b>Debts due after one year:</b>				
Finance leases	(1,998,290)	-	324,828	(1,663,462)
	<u>(1,998,290)</u>	<u>-</u>	<u>324,828</u>	<u>(1,663,462)</u>
<b>Net debt</b>	<u>(992,665)</u>	<u>(277,913)</u>	<u>-</u>	<u>(1,270,578)</u>

**22 Leasing commitments**

At 31 December 2010 the company had annual commitments under non-cancellable operating leases as detailed below

	Land and buildings 2010 £	Other 2010 £	Land and buildings 2009 £	Other 2009 £
Operating leases which expire				
Within one year	19,500	18,440	18,000	9,447
Between one and five years	-	40,334	-	30,296
After five years	160,106	-	149,600	-
	<u>179,606</u>	<u>58,774</u>	<u>167,600</u>	<u>39,743</u>

**23 Pension costs**

The company operates a defined contribution pension scheme in respect of employees (not directors). The scheme and its assets are held by independent managers. The pension charge represents contributions due from the company and amounted to £31,381 (2009 £26,053).

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**24 Ultimate and immediate holding companies**

The immediate parent undertaking is Recycling Maatschappij "Feniks" BV, trading as Feniks Recycling. Feniks Recycling owns 92.5% of the allotted ordinary share capital of the company along with the remaining allotted 4.5% cumulative redeemable preference shares of £1 each.

The ultimate parent undertaking is Ballast Nedam NV, a company registered in the Netherlands. Group accounts can be obtained from [www.ballast-nedam.nl](http://www.ballast-nedam.nl)

**25 Related party transactions**

During the year the company conducted transactions, in the ordinary course of business, with Recycling Maatschappij "Feniks" BV, trading as Feniks Recycling. This company is a fellow subsidiary of Ballast Nedam NV. These transactions amounted to the purchase of goods and services amounting to £273,251 (2009: £90,036), management charges payable to Feniks Recycling amounting to £44,000 (2009: £44,000) and sales to Feniks of goods and services of £2,556 (2009: £nil). At the year end an amount of £nil (2009: £11,850) was due to Feniks Recycling.

At the year end amounts were owed to fellow subsidiary companies, £20,202 (2009: £nil) was owed to Ballast Nedam UK Limited and £39,699 (2009: £nil) was owed to Ballast Nedam Environmental Engineering Limited.

Feniks Recycling have also given a guarantee in respect of the company's finance lease obligations.

**26 Transactions with directors and officers**

During the year the company purchased services from an entity in which D M York had a controlling interest.

	2010 £	2009 £
Construction Management Services - Consultancy charge	nil	2,356

The premises from which the head office operates are owned by D M York.

The rent paid to the director in the year was £19,730 (2009: £9,476). There was no balance outstanding at the year end. The annual lease commitment is £19,500 (2009: £18,000).

**27 Post balance sheet events**

Since the year end the 360,811 4.5% cumulative redeemable preference shares of £1 each have been redeemed.