Timab Industries (UK) Limited

Annual report

for the year ended 31 December 1999

Registered no: 3290309

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# Annual report for the year ended 31 December 1999

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## Directors and advisers

**Executive directors** 

D Collin

J Chollet

Secretary and registered office

J C Piot

Breton House 1 London Road Chippenham Wiltshire SN15 3AH

**Auditors** 

PricewaterhouseCoopers

31 Great George Street

Bristol BS1 5QD

**Solicitors** 

**Burges Salmon** 

Narrow Quay House

Prince Street

Bristol BS1 4AH

**Bankers** 

National Westminster Bank plc

30 High Street Chippenham Wiltshire SN15 3HB

# Report of the directors for the year ended 31 December 1999

#### Principal activities

The directors present their report and the audited financial statements for the year ended 31 December 1999.

The principal activity of the company is the business of importing minerals and other products for on-sale to customers involved in the manufacture of animal feeds and other industries.

#### Review of business and future developments

The profit and loss account for the period is set out on page 5.

Both the level of business and the period end financial position were satisfactory, and the directors expect that the present level of activity will be sustained for the foreseeable future.

#### **Dividends**

The directors do not recommend the payment of a dividend.

#### Directors and their interests

The directors both of whom held office during the year, together with their interests in the shares of the company at 31 December 1999 were:

	31 December	31 December
	1999	1998
	Number	Number
Ordinary shares of £1 each		
D Collin	10	10
J Chollet	10	10

#### Euro

The Roullier group in Europe is already trading in Euros. The company's systems will be ready to commence trading in Euros in the UK as and when required.

#### Year 2000

Since 31 December 1999 the year 2000 issue has had no detrimental financial statement impact. We continue to monitor the issue, as well as our significant customers, vendors and service providers. Our contingency plans remain in place for all business-critical systems and we confirm that our plans to address these issues are appropriate and realistic.

We have considered in particular the impact of the year 2000 issue on amounts and disclosures in the financial statements and any other related public information. We are satisfied, based on our evaluation, that the annual report properly reflects the impact of this issue.

### Statement of directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year that give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- Select suitable accounting policies and then apply them consistently;
- Make judgements and estimates that are reasonable and prudent;
- State whether applicable accounting standards have been followed, subject to any
  material departures disclosed and explained in the financial statements;
- Prepare the financial statements on the going concern basis, unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **Auditors**

The auditors, PricewaterhouseCoopers have indicated their willingness to continue in office, and a resolution concerning their reappointment will be proposed at the annual general meeting.

By order of the board

J-C. PIOT

June 9,2000

# Report of the auditors to the members of Timab Industries (UK) Limited

We have audited the financial statements on pages 5 to 14 which have been prepared under the historical cost convention and the accounting policies set out in pages 8 to 9.

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the Annual Report. As described on page 3, this includes responsibility for preparing the financial statements. Our responsibilities, as independent auditors, are established in the United Kingdom by statute, the Auditing Practices Board and our profession's ethical guidance.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions is not disclosed.

We read the other information contained in the Annual Report and consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements.

#### Basis of audit opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 31 December 1999 and of its profit and cash flows for the period then ended and have been properly prepared in accordance with the Companies Act 1985.

PricewaterhouseCoopers
Chartered Accountants and Registered Auditors

Bristol C 2000

# Profit and loss account for the year ended 31 December 1999

	Notes	1999	1998
		£	£
Turnover	2	4,563,865	5,460,776
Cost of sales		(3,823,340)	(4,485,992)
Gross profit		740,525	974,784
Distribution costs		(328,756)	(525,231)
Administrative expenses		(160,871)	(138,710)
Operating profit		250,898	310,843
Interest receivable and similar income		33,532	46,113
Interest payable and similar charges	5	(2,940)	(7,016)
Profit on ordinary activities before taxation	6	281,490	349,940
Tax on profit on ordinary activities	7	(83,427)	(134,519)
Retained profit for the financial period	15	198,063	215,421

All of the results above relate to continuing activities.

The company has no recognised gains and losses other than those included in the profits above, and therefore no separate statement of total recognised gains and losses has been prepared.

There is no difference between the profit on ordinary activities before taxation and the retained profit for the period reported above and their historical cost equivalents.

## Balance sheet at 31 December 1999

	Notes	1999	1998
		£	£
Fixed assets			
Tangible assets	8	2,202	2,9
Current assets			
Stocks	9	750,766	869,989
Debtors	10	1,355,422	1,432,300
Cash at bank and in hand			57,733
		2,106,188	2,360,022
Creditors: amounts falling due within one year	11	(1,250,192)	(1,702,804)
Net current assets		855,996	657,218
Total assets less current liabilities		858,198	660,135
Capital and reserves			
Called up share capital	14	1,000	1,000
Profit and loss account	15	857,198	659,135
Equity shareholders' funds	20	858,198	660,135

The financial statements of pages 5 to 14 were approved by the board of directors on and were signed on its behalf by:

Director

Ine 9,2000

# Cash flow statement for the year ended 31 December 1999

	Notes	1999	1998
		£	£
Net cash (outflow)/inflow from continuing operating activities	18	(141,155)	174,779
Returns on investments and servicing of finance			
Interest received		33,532	46,113
Interest paid		(2,940)	(7,016)
Net cash inflow from returns on investments and servicing of finance		30,592	39,097
Tax paid		(11,151)	(214,583)
Payments to acquire tangible fixed assets			(2,598)
Net cash (outflow) before financing		(121,714)	(3,305)
(Decrease) in cash	19	(121,714)	(3,305)

# Notes to the financial statements for the year ended 31 December 1999

### 1 Principal accounting policies

The financial statements have been prepared in accordance with applicable Accounting Standards in the United Kingdom. A summary of the more important accounting policies, which have been applied consistently, is set out below.

#### **Basis of accounting**

The financial statements are prepared in accordance with the historical cost convention.

#### Fixed assets

Depreciation is calculated so as to write off the cost of tangible fixed assets, less their estimated residual values, on a straight line basis over the expected useful economic lives of the assets concerned. The principal annual rates used for this purpose are:

%

Office equipment

20 straight line

#### **Operating leases**

Costs in respect of operating leases are charged on a straight line basis over the lease term.

#### Stocks

Stocks are stated at the lower of cost and net realisable value. In general, cost is determined on a first in first out basis and includes transport and handling costs. Where necessary, provision is made for obsolete, slow moving and defective stocks.

#### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at rates of exchange ruling at the end of the financial period. Foreign exchange differences are taken to the profit and loss account in the period in which they arise.

#### **Turnover**

Turnover, which excludes value added tax and trade discounts, represents the invoiced value of goods and services supplied.

#### **Deferred taxation**

Provision is made for deferred taxation, using the liability method, on all material timing differences to the extent that it is probable that a liability or asset will crystallise.

#### **Pension costs**

The company operates a defined contribution pension scheme. Pension costs are accounted for on the basis of premiums payable in each accounting period.

#### 2 Turnover

Turnover consists mainly of sales in the United Kingdom. Sales to other EC countries totalled £36,294 (1998: £38,206).

#### 3 Directors' emoluments

The directors did not receive any emoluments from the company during the period.

### 4 Employee information

The average monthly number of persons (excluding executive directors) employed by the company during the period is analysed below:

	1999 Number	1998 Number
Selling and distribution	_	2
Administration	1	1
	1	3
	1999 £	1998 £
Staff costs (for the above persons)	₩	*
Wages and salaries	41,050	75,938
Social security costs	3,554	6,290
Other pension costs (note 13)	1,731	3,624
	46,335	85,852

## 5 Interest payable and similar charges

	1999 £	1998 £
On balances with group companies	2,940	7,016
6 Profit on ordinary activities before taxation		
Profit on ordinary activities before taxation is stated after chargin	ng:	
	1999	1998
	£	£
Depreciation of tangible fixed assets	715	412
Auditors' remuneration – audit services	6,050	6,150
- non audit services	1,500	700
Operating lease rentals for plant and machinery	50	11,144
7 Taxation		
	1999	1998
	£	£
United Kingdom corporation tax at 30.0% (1998: 31.0%)	-	68,306
Over provision in prior year	(62,419)	(13,800)
Payable for group relief	145,846	80,013

83,427

134,519

## 8 Tangible fixed assets

		Office equipment
		£
Cost at 1 January 1999 and 31 December 1999		3,499
Depreciation		
At 1 January 1999		582
Charge for year		715
At 31 December 1999		1,297
Net book value		
At 31 December 1999		2,202
At 31 December 1998		2,917
9 Stocks		
	1999	1998
	£	1998 £
	~	±
Goods for resale	442,966	869,989
	307,800	-
	750,766	869,989
10 Debtors		
	1999	1998
	£	£
Amounts falling due within one year:		
	786,906	800,132
Amounts owed by group undertakings	501,741	628,168
Other debtors	65,449	4,000
Prepayments and accrued income	1,326	
<u>1,</u>	,355,422	1,432,300

## 11 Creditors: amounts falling due within one year

	1999	1998
	£	£
Bank overdraft - see note (a) below	63,981	-
Trade creditors	29,519	266,986
Amounts owed to group undertakings	880,231	1,187,528
Corporation tax	-	55,976
Other taxation and social security costs	225,694	105,730
Accruals and deferred income	50,767	86,584
	1,250,192	1,702,804

<sup>(</sup>a) The overdraft is secured on the assets of the company.

#### 12 Deferred taxation

No provision is made for deferred taxation in the financial statements. There is no unprovided deferred tax asset or liability.

### 13 Pension scheme arrangements

The company participates in a defined contribution scheme. The assets of the scheme are held separately from those of the company. Contributions of £1,731 (1998: £3,624) were made during the year.

### 14 Called up share capital

	1999	1998
	£	£
Authorised		
1,000 ordinary shares of £1 each	1,000	1,000
Called up share capital		
1,000 ordinary shares of £1 each	1,000	1,000
Paid up share capital		
1,000 ordinary shares of £1 each	1,000	1,000

£

#### 15 Profit and loss account

At 1 January 1999	659,135
Retained profit for the financial period	198,063
Balance at 31 December 1999	857,198

#### 16 Financial commitments

At 31 December 1999 the company had annual commitments under non-cancellable operating leases, in respect of office equipment and motor vehicles, as follows:

	1999	1998
	£	£
		• • • • • • • • • • • • • • • • • • • •
Expiring within one year	-	2,001
Expiring between two and five years inclusive		6,918
	-	8,919

### 17 Contingent liabilities

All the assets of the company are charged in a mortgage debenture, in respect of any UK bank overdraft facility. There also exists a Composite Cross Guarantee in favour of Timac (UK) Limited, Timac Finance (UK) Limited and Hypred UK Limited.

The company has given a guarantee in favour of HM Customs & Excise for £300,000.

# 18 Reconciliation of operating profit to net cash (outflow)/inflow from operating activities

	1999	1998
	£	£
Operating profit	250,898	310,843
Depreciation of tangible fixed assets	715	412
Decrease/(Increase) in stocks	119,223	(450,831)
Decrease in debtors	76,878	241,759
Increase/(decrease) in creditors	(588,869)	72,596
Net cash (outflow)/inflow from operating activities	(141,155)	174,779

#### 19 Reconciliation of movement in net debt

	At 31 December 1999	Movement in period	At 31 December 1998
	£	£	£
Cash at bank and in hand	-	(57,733)	57,733
Bank overdraft	(63,981)	(63,981)	-
Net debt	(63,981)	(121,714)	57,733
20 Reconciliation of movements	in shareholo	lers' funds	
		1999	1998
		£	£
Opening shareholders' funds		660,135	444,714
Profit for the financial year		198,063	215,421
Closing shareholders' funds		858,198	660,135

### 21 Ultimate parent company

The directors regard Compagnie Financiere et de Participations Roullier, a company registered in France, as the ultimate parent and controlling company. Copies of the parent's consolidated financial statements may be obtained from:

Groupe Roullier / CFPR
B.P. 158 - 27 Avenue Franklin Roosevelt
35408 Saint-Malo
FRANCE

## 22 Related party transactions

In the ordinary course of business, Timab Industries (UK) Limited has contracted on an arm's length basis with group undertakings. Transactions with group undertakings during the year comprised:

	1999	1998
	£	£
Purchases from fellow subsidiaries	2,802,188	2,760,925
Amounts due from fellow subsidiary undertakings	501,741	628,168
Amounts due to fellow subsidiary undertakings	734,385	1,107,515
Amounts payable to fellow subsidiary undertakings for tax losses	145,846	80,013

Fellow subsidiary undertakings are Timac (UK) Limited, Timac France SA, Timab Industrie SA, Hypred (UK) Limited and Timac Finance (UK) Limited.