

Company Registration No. 03279177 (England and Wales)

**EUROPA GROUP LIMITED**  
**ANNUAL REPORT AND FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2015**



# EUROPA GROUP LIMITED

## CONTENTS

---

|   | Page    |
|---|---------|
| Company information                     | 1       |
| Strategic report                        | 2       |
| Directors' report                       | 3 - 4   |
| Independent auditor's report            | 5 - 6   |
| Statement of total comprehensive income | 7       |
| Balance sheet                           | 8       |
| Statement of changes in equity          | 9       |
| Notes to the financial statements       | 10 - 19 |

---

# EUROPA GROUP LIMITED

## COMPANY INFORMATION

---

|                          |   |
|--------------------------|---|
| <b>Directors</b>         | B M Hulbert<br>S A Salter<br>M-A King<br>A C Powell                                       |
| <b>Secretary</b>         | M-A King  |
| <b>Company number</b>    | 03279177  |
| <b>Registered office</b> | Europa House<br>Midland Way<br>Thornbury<br>Bristol<br>BS35 2JX                           |
| <b>Auditors</b>          | Shaw Gibbs Limited<br>264 Banbury Road<br>Oxford<br>OX2 7DY                               |
| <b>Bankers</b>           | National Westminster Bank Plc<br>32 Cornmarket Street<br>Oxford<br>Oxfordshire<br>OX1 3HQ |

# EUROPA GROUP LIMITED

## STRATEGIC REPORT

**FOR THE YEAR ENDED 31 DECEMBER 2015**

---

The directors present the strategic report and financial statements for the year ended 31 December 2015.

### **Review of the business and key performance indicators**

The principal activity of the company during the year was that of an insurance intermediary.

The directors are satisfied with the performance of the company during the year following a sustained increase in turnover which is one of the key performance measures.

Following the implementation of a number of new solutions and initiatives, operating profit, another of the key performance indicators, has seen a small reduction. The directors believe these investments will enhance the business over the coming years.

### **Principal risk and uncertainties**

The principal risk facing the company relate to the continuing competitive retail market place which causes pressure on income. To counter this, the company continues to develop new solutions and strategies for its customers who remain the focus of the business.

### **Financial Risk Management**

The company does not have material exposures to financial risks and has maintained a strong cash position. The company has not issued any financial instruments. Credit risk is managed through the company's control procedures and all the company's current liabilities can be met from liquid funds.

### **FCA Compliance**

The company is authorised and regulated by the Financial Conduct Authority, registration number 309794.

The Head of Risk and Compliance monitors continuously those matters falling within the Financial Conduct Authority rules and guidelines. Staff are monitored against the procedures in place and provided with regular reviews by their line management.

The company does not hold client money. Policies and procedures to detect and avoid money laundering are in place and regularly reviewed.

### **Corporate Governance**

The directors act as the Internal Audit Committee on Corporate Governance and hold regular meetings to review policies and procedures.

Where applicable the company consults with external consultancy professionals.

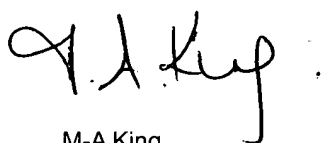
### **Risk Management**

Business Risks are reviewed regularly by the directors and Disaster Recovery Plans are tested by the company to ensure they remain fit for purpose.

### **Policy on the Payment of Creditors**

Company policy is to pay all suppliers within 30 days or within any credit period granted if longer

By order of the board



M-A King

**Secretary**

4 March 2016

# **EUROPA GROUP LIMITED**

## **DIRECTORS' REPORT**

***FOR THE YEAR ENDED 31 DECEMBER 2015***

---

The directors present their annual report and financial statements for the year ended 31 December 2015.

### **Directors**

The directors who held office during the year and up to the date of signature of the financial statements were as follows:

B M Hulbert  
S A Salter  
M-A King  
A C Powell

### **Results and dividends**

The results for the year are set out on page 7.

The profit for the year, after taxation, amounted to £1,457,801. The directors have not recommended a dividend.

### **Employee policies, training and development**

The company treats all staff and job applicants equally. Selection, recruitment, advancement and promotion are based on merit and not on any consideration of age, gender, marital status, colour or religion.

The company continues to recognise its social and statutory duty to employ disabled persons, and pursues a policy of providing, where possible, the same employment opportunities to disabled persons as to others.

The training department provides training for all of the company's key services. Company policy is to deliver consistently high client service through continuous monitoring and feedback on sales and administration activities, assisted by regular in-house coaching, tutoring and development courses. Staff are encouraged, where applicable, to qualify through examination with the Chartered Insurance Institute and relevant NVQ's. The company meets the costs of training materials and examination fees and additionally provides time and tuition within normal working hours in the company's performance.

### **Future developments**

The business is well placed to achieve its strategic objectives for 2016 and beyond.

# EUROPA GROUP LIMITED

## DIRECTORS' REPORT (CONTINUED)

**FOR THE YEAR ENDED 31 DECEMBER 2015**

---

### **Statement of directors' responsibilities**

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

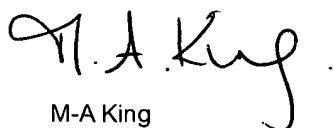
### **Statement of disclosure to auditors**

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors individually have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information.

### **Auditors**

Shaw Gibbs Limited are deemed to be re-appointed under section 487(2) of the Companies Act 2006.

By order of the board



M-A King  
Secretary

4 March 2016

# EUROPA GROUP LIMITED

## INDEPENDENT AUDITOR'S REPORT

### TO THE MEMBERS OF EUROPA GROUP LIMITED

---

We have audited the financial statements of Europa Group Limited for the year ended 31 December 2015 set out on pages 7 to 19. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### **Respective responsibilities of directors and auditors**

As explained more fully in the Directors' Responsibilities Statement set out on pages 3 - 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### **Scope of the audit of the financial statements**

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Annual Report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2015 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Opinion on other matters prescribed by the Companies Act 2006**

In our opinion the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

# EUROPA GROUP LIMITED

## INDEPENDENT AUDITOR'S REPORT (CONTINUED) TO THE MEMBERS OF EUROPA GROUP LIMITED

---

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

*S. J. Wetherall*

Stephen John Wetherall (Senior Statutory Auditor)  
for and on behalf of Shaw Gibbs Limited

*7 March 2016*

Chartered Certified Accountants  
Statutory Auditor

264 Banbury Road  
Oxford  
OX2 7DY

# EUROPA GROUP LIMITED

## STATEMENT OF TOTAL COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2015

|  |            | 2015<br>£   | 2014<br>£   |
|--|------------|-------------|-------------|
| Turnover                                       | Notes<br>3 | 9,175,517   | 9,002,043   |
| Administrative expenses                        |            | (7,434,817) | (7,091,849) |
| <b>Operating profit</b>                        | <b>4</b>   | 1,740,700   | 1,910,194   |
| Interest receivable and similar income         | 7          | 19,311      | 17,443      |
| <b>Profit before taxation</b>                  |            | 1,760,011   | 1,927,637   |
| Taxation                                       | 8          | (302,210)   | (481,122)   |
| <b>Profit for the financial year</b>           |            | 1,457,801   | 1,446,515   |
| <b>Total comprehensive income for the year</b> |            | 1,457,801   | 1,446,515   |

The statement of total comprehensive income has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the statement of total comprehensive income.

# EUROPA GROUP LIMITED

## BALANCE SHEET

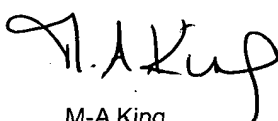
AS AT 31 DECEMBER 2015

|  | Notes | 2015<br>£          | £                | 2014<br>£          | £                |
|--|-------|--------------------|------------------|--------------------|------------------|
| <b>Fixed assets</b>  |       |                    |                  |                    |                  |
| Tangible assets  | 9     | 5,888,272          |                  | 6,361,339          |                  |
| <b>Current assets</b>  |       |                    |                  |                    |                  |
| Debtors  | 10    | 2,203,352          |                  | 1,759,054          |                  |
| Investments  | 11    | 40,238             |                  | 37,513             |                  |
| Cash at bank and in hand                                       |       | 5,187,113          |                  | 5,004,420          |                  |
|  |       | <u>7,430,703</u>   |                  | <u>6,800,987</u>   |                  |
| <b>Creditors: amounts falling due within one year</b>          | 12    | <u>(3,832,426)</u> |                  | <u>(2,852,043)</u> |                  |
| Net current assets   |       |                    | 3,598,277        |                    | 3,948,944        |
| <b>Total assets less current liabilities</b>                   |       |                    | 9,486,549        |                    | 10,310,283       |
| <b>Creditors: amounts falling due after more than one year</b> | 13    |                    | -                |                    | (2,300,000)      |
| <b>Provisions for liabilities</b>                              | 14    |                    | <u>(350,000)</u> |                    | <u>(331,535)</u> |
| <b>Net assets</b>  |       |                    | <u>9,136,549</u> |                    | <u>7,678,748</u> |
| <b>Capital and reserves</b>                                    |       |                    |                  |                    |                  |
| Called up share capital  | 17    |                    | 100,000          |                    | 100,000          |
| Profit and loss reserves                                       |       |                    | <u>9,036,549</u> |                    | <u>7,578,748</u> |
| <b>Total equity</b>  |       |                    | <u>9,136,549</u> |                    | <u>7,678,748</u> |

The financial statements were approved by the board of directors and authorised for issue on 4 March 2016 and are signed on its behalf by:



S A Salter  
Director



M-A King  
Director

Company Registration No. 03279177

# EUROPA GROUP LIMITED

## STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2015

---

|                              | Share<br>capital<br>£ | Profit and<br>loss<br>reserves<br>£ | Total<br>£ |
|------------------------------|-----------------------|-------------------------------------|------------|
| Balance at 1 January 2014    | 100,000               | 6,132,233                           | 6,232,233  |
| Year ended 31 December 2014: |                       |                                     |            |
| Profit for the year          | -                     | 1,446,515                           | 1,446,515  |
| Balance at 31 December 2014  | 100,000               | 7,578,748                           | 7,678,748  |
| Year ended 31 December 2015: |                       |                                     |            |
| Profit for the year          | -                     | 1,457,801                           | 1,457,801  |
| Balance at 31 December 2015  | 100,000               | 9,036,549                           | 9,136,549  |

# EUROPA GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

---

### 1 Accounting policies

#### Company information

Europa Group Limited is a limited company domiciled and incorporated in England and Wales. The registered office is Europa House, Midland Way, Thornbury, Bristol, BS35 2JX.

#### 1.1 Accounting convention

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest £.

The financial statements have been prepared on the historical cost convention. The principal accounting policies adopted are set out below.

These financial statements for the year ended 31 December 2015 are the first financial statements of Europa Group Limited prepared in accordance with FRS 102, The Financial Reporting Standard applicable in the UK and Republic of Ireland. The date of transition to FRS 102 was 1 January 2014. The reported financial position and financial performance for the previous period are not affected by the transition to FRS 102.

As the company is a wholly owned subsidiary undertaking of Blue Boar Holdings Limited, the company has taken advantage of the exemption in FRS 102 section 1.12 (e) and has therefore not disclosed transactions with entities which form part of the group.

The company has also taken advantage of the exemption in FRS 102 section 1.12 (b) from the requirement to produce a cash flow statement.

#### 1.2 Turnover

The turnover shown in the statement of total comprehensive income represents commission and other income from insurance broking operations booked in the period.

#### 1.3 Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses.

All fixed assets are initially recorded at cost.

#### Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

|                                |                  |
|--------------------------------|------------------|
| Freehold land and buildings    | Over 50 years    |
| Plant and machinery            | Over 10 years    |
| Fixtures, fittings & equipment | Over 3 - 5 years |
| Motor vehicles                 | Over 4 years     |

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is recognised in the statement of total comprehensive income.

# EUROPA GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2015

---

### 1 Accounting policies

(Continued)

#### 1.4 Financial instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as either financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

#### 1.5 Taxation

The tax expense represents the sum of the tax currently payable and deferred tax.

##### Deferred tax

Deferred tax arises as a result of including items of income and expenditure in taxation computations in periods different from those in which they are included in the company's accounts. Deferred tax is provided in full on material timing differences which result in an obligation to pay more (or less) tax at a future date, at the average tax rates that are expected to apply when the timing differences reverse, based on current tax rates and laws.

Deferred tax is not provided on timing differences arising from the revaluation of fixed assets where there is no commitment to sell the asset.

#### 1.6 Provisions

Provisions are recognised when the company has a legal or constructive present obligation as a result of a past event, it is probable that the company will be required to settle that obligation and a reliable estimate can be made of the amount of the obligation.

*The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the reporting end date, taking into account the risks and uncertainties surrounding the obligation.*

Where the effect of the time value of money is material, the amount expected to be required to settle the obligation is recognised at present value. When a provision is measured at present value the unwinding of the discount is recognised as a finance cost in profit or loss in the period it arises.

#### 1.7 Retirement benefits

The company operates a defined contribution scheme for the benefit of its employees who are eligible under the rules of Auto Enrolment. Contributions payable are charged to the statement of total comprehensive income in the year they are payable.

#### 1.8 Leases

##### Hire purchase agreements

Assets held under hire purchase agreements are capitalised and disclosed under tangible fixed assets at their fair value. The capital element of the future payments is treated as a liability and the interest is charged to the statement of total comprehensive income on a straight line basis.

##### Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease.

# EUROPA GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2015

### 2 Judgements and key sources of estimation uncertainty

In the application of the company's accounting policies, the directors are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

### 3 Turnover and other revenue

An analysis of the company's turnover is as follows:

|  | 2015<br>£ | 2014<br>£ |
|--|-----------|-----------|
| <b>Turnover</b>                              |           |           |
| Commission from insurance broking operations | 9,175,517 | 9,002,043 |

#### Other significant revenue

|                 |        |        |
|-----------------|--------|--------|
| Interest income | 19,311 | 17,443 |
|-----------------|--------|--------|

#### Turnover analysed by geographical market

|                | 2015<br>£ | 2014<br>£ |
|----------------|-----------|-----------|
| United Kingdom | 9,175,517 | 9,002,043 |

### 4 Operating profit

|  | 2015<br>£ | 2014<br>£ |
|--|-----------|-----------|
| Operating profit for the year is stated after charging:                                    |           |           |
| Fees payable to the company's auditors for the audit of the company's financial statements | 13,525    | 11,650    |
| Depreciation of owned tangible fixed assets  | 612,865   | 645,413   |
| Depreciation of tangible fixed assets held under hire purchase agreement                   | 6,276     | 75,310    |
| Loss on disposal of tangible fixed assets  | -         | 1,652     |
| Operating lease charges  | 151,599   | 109,390   |

# EUROPA GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2015

### 5 Employees

The average monthly number of persons (including directors) employed by the company during the year was:

|                     | 2015<br>Number | 2014<br>Number |
|---------------------|----------------|----------------|
| Number of employees | 198            | 177            |

Their aggregate remuneration comprised:

|                       | 2015<br>£        | 2014<br>£        |
|-----------------------|------------------|------------------|
| Wages and salaries    | 4,506,334        | 4,262,892        |
| Social security costs | 337,189          | 338,622          |
| Pension costs         | 62,753           | 41,778           |
|                       | <u>4,906,276</u> | <u>4,643,292</u> |

### 6 Directors' remuneration

|   | 2015<br>£      | 2014<br>£      |
|---|----------------|----------------|
| Remuneration for qualifying services                          | 327,660        | 396,422        |
| Company pension contributions to defined contribution schemes | 6,013          | 6,264          |
|   | <u>333,673</u> | <u>402,686</u> |

The number of directors for whom retirement benefits are accruing under defined contribution schemes amounted to 3 (2014 - 3).

Remuneration disclosed above include the following amounts paid to the highest paid director:

|   |                |                |
|---|----------------|----------------|
| Remuneration for qualifying services                          | 109,890        | 140,573        |
| Company pension contributions to defined contribution schemes | 2,220          | 2,493          |
|   | <u>112,110</u> | <u>143,066</u> |

### 7 Interest receivable and similar income

|                           | 2015<br>£ | 2014<br>£ |
|---------------------------|-----------|-----------|
| <b>Interest income</b>    |           |           |
| Interest on bank deposits | 19,311    | 17,443    |

# EUROPA GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2015

### 8 Taxation

|  | 2015<br>£ | 2014<br>£ |
|--|-----------|-----------|
| <b>Current tax</b>                                   |           |           |
| UK corporation tax on profits for the current period | 394,079   | 474,587   |
| Group tax relief                                     | 16,995    | -         |
| Total current tax                                    | 411,074   | 474,587   |
| <b>Deferred tax</b>                                  |           |           |
| Origination and reversal of timing differences       | (108,864) | 6,535     |
| Total tax charge                                     | 302,210   | 481,122   |

The charge for the year can be reconciled to the profit per the statement of total comprehensive income as follows:

|   | 2015<br>£ | 2014<br>£ |
|---|-----------|-----------|
| Profit before taxation  | 1,760,011 | 1,927,637 |
| Expected tax charge based on a corporation tax rate of 20.25% (2014 - 21.50%) | 356,402   | 414,442   |
| Non deductible expenses   | 9,946     | 15,637    |
| Depreciation for the period in excess of capital allowances                   | 44,726    | 44,508    |
| Deferred tax movement   | (108,864) | 6,535     |
| Tax charge for the year   | 302,210   | 481,122   |

# EUROPA GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2015

### 9 Tangible fixed assets

|                                  | Freehold land<br>and buildings | Plant and<br>machinery | Fixtures,<br>fittings &<br>equipment | Motor<br>vehicles | Total     |
|----------------------------------|--------------------------------|------------------------|--------------------------------------|-------------------|-----------|
|                                  | £                              | £                      | £                                    | £                 | £         |
| <b>Cost</b>                      |                                |                        |                                      |                   |           |
| At 1 January 2015                | 4,761,328                      | 1,444,674              | 2,519,407                            | 11,249            | 8,736,658 |
| Additions                        | -                              | -                      | 146,074                              | -                 | 146,074   |
| At 31 December 2015              | 4,761,328                      | 1,444,674              | 2,665,481                            | 11,249            | 8,882,732 |
| <b>Depreciation</b>              |                                |                        |                                      |                   |           |
| At 1 January 2015                | 162,490                        | 479,199                | 1,727,693                            | 5,937             | 2,375,319 |
| Depreciation charged in the year | 39,467                         | 147,276                | 428,648                              | 3,750             | 619,141   |
| At 31 December 2015              | 201,957                        | 626,475                | 2,156,341                            | 9,687             | 2,994,460 |
| <b>Carrying amount</b>           |                                |                        |                                      |                   |           |
| At 31 December 2015              | 4,559,371                      | 818,199                | 509,140                              | 1,562             | 5,888,272 |
| At 31 December 2014              | 4,598,838                      | 965,475                | 791,714                              | 5,312             | 6,361,339 |

The net carrying value of tangible fixed assets includes the following in respect of assets held under hire purchase contracts. The depreciation charge in respect of such assets amounted to £6,276 (2014 - £75,310) for the year.

|                                | 2015<br>£ | 2014<br>£ |
|--------------------------------|-----------|-----------|
| Fixtures, fittings & equipment | -         | 6,276     |

### 10 Debtors

|   | 2015<br>£ | 2014<br>£ |
|---|-----------|-----------|
| <b>Amounts falling due within one year:</b>               |           |           |
| Trade debtors   | 1,291,942 | 1,049,712 |
| Amount due from parent and fellow subsidiary undertakings | 159,373   | 17,063    |
| Other debtors   | 403,141   | 369,373   |
| Prepayments and accrued income                            | 246,567   | 322,906   |
|   | 2,101,023 | 1,759,054 |
| <b>Amounts falling due after one year:</b>                |           |           |
| Deferred tax asset (note 15)                              | 102,329   | -         |
| <b>Total debtors</b>                                      | 2,203,352 | 1,759,054 |

# EUROPA GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2015

### 10 Debtors

(Continued)

The carrying amount of financial assets comprising trade debtors, other debtors, amounts due from parent and fellow subsidiary undertakings, and cash at bank and in hand measured at amortised cost totals £7,014,569 (2014: £6,440,568).

### 11 Current asset investments

|   | 2015<br>£ | 2014<br>£ |
|---|-----------|-----------|
| Listed investments measured at market value | 40,238    | 37,513    |

### 12 Creditors: amounts falling due within one year

|   | 2015<br>£ | 2014<br>£ |
|---|-----------|-----------|
| Trade creditors   | 1,620,433 | 654,954   |
| Amounts due to fellow group and associated undertakings | 21,425    | 144,459   |
| Corporation tax payable                                 | 220,003   | 254,926   |
| Other taxation and social security                      | 417,709   | 403,712   |
| Other creditors   | 49,742    | 41,770    |
| Accruals  | 1,503,114 | 1,352,222 |
|   | 3,832,426 | 2,852,043 |

The carrying amount of financial liabilities comprising trade creditors, other creditors, and amounts due to group and associated undertakings measured at amortised cost totals £1,691,600 (2014: £3,141,183).

### 13 Creditors: amounts falling due after more than one year

|                                    | 2015<br>£ | 2014<br>£ |
|------------------------------------|-----------|-----------|
| Amounts owed to group undertakings | -         | 2,300,000 |

The loan from the ultimate holding company was repaid in full on 15 October 2015.

# EUROPA GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2015

### 14 Provisions for liabilities

|  | Notes | 2015<br>£      | 2014<br>£      |
|--|-------|----------------|----------------|
| Property maintenance and refurbishment provision |       | 350,000        | 325,000        |
| Deferred tax liabilities                         | 15    | -              | 6,535          |
|  |       | <u>350,000</u> | <u>331,535</u> |

Movements on provisions apart from deferred tax liabilities:

#### Property maintenance and refurbishment provision

|                                   | £              |
|-----------------------------------|----------------|
| At 1 January 2015                 | 325,000        |
| Additional provisions in the year | 25,000         |
| Other movements                   | -              |
|                                   | <u>350,000</u> |
| At 31 December 2015               | <u>350,000</u> |

The provision for property maintenance and refurbishment is in respect of anticipated costs for fixed assets, general maintenance and upgrading to ensure ongoing compliance with any necessary building regulations.

### 15 Deferred taxation

The following are the major deferred tax liabilities and assets recognised by the company and movements thereon:

|                                | Liabilities<br>2015<br>£ | Liabilities<br>2014<br>£ | Assets<br>2015<br>£ | Assets<br>2014<br>£ |
|--------------------------------|--------------------------|--------------------------|---------------------|---------------------|
| <b>Balances:</b>               |                          |                          |                     |                     |
| Accelerated capital allowances | -                        | (6,535)                  | 30,159              | -                   |
| Provisions                     | -                        | -                        | 72,170              | -                   |
|                                | <u>-</u>                 | <u>(6,535)</u>           | <u>102,329</u>      | <u>-</u>            |

Deferred tax assets and liabilities are offset where the company has a legally enforceable right to do so. The following is the analysis of the deferred tax balances (after offset) for financial reporting purposes:

# EUROPA GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2015

### 15 Deferred taxation

(Continued)

|                                | 2015<br>£      |
|--------------------------------|----------------|
| <b>Movements in the year:</b>  |                |
| (Liability) at 1 January 2015  | (6,535)        |
| Provisions                     | 72,170         |
| Accelerated capital allowances | 36,694         |
| Asset at 31 December 2015      | <u>102,329</u> |

### 16 Operating lease commitments

#### Lessee

At the reporting end date the company had outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows:

|                            | 2015<br>£      | 2014<br>£      |
|----------------------------|----------------|----------------|
| Within one year            | 102,591        | 96,102         |
| Between two and five years | 104,107        | 118,921        |
|                            | <u>206,698</u> | <u>215,023</u> |

### 17 Share capital

|                                    | 2015<br>£      | 2014<br>£      |
|------------------------------------|----------------|----------------|
| <b>Ordinary share capital</b>      |                |                |
| <b>Issued and fully paid</b>       |                |                |
| 100,000 Ordinary shares of £1 each | <u>100,000</u> | <u>100,000</u> |

### 18 Retirement benefit schemes

#### Defined contribution schemes

The company operates a defined contribution pension scheme for all qualifying employees. The assets of the scheme are held separately from those of the company in an independently administered fund.

The charge to statement of total comprehensive income in respect of defined contribution schemes was £62,753 (2014 - £41,778).

# EUROPA GROUP LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2015

### 19 Related party transactions

#### Remuneration of key management personnel

The remuneration of key management personnel, who are also directors, is as follows.

|                         | 2015<br>£ | 2014<br>£ |
|-------------------------|-----------|-----------|
| Directors' remuneration | 333,673   | 402,686   |

#### Transactions with related parties

The company has taken advantage of the exemptions provided by FRS 102 - Related party disclosures not to disclose transactions with the related undertakings of Blue Boar Holdings Limited. The consolidated accounts of the parent company are publicly available from Companies House.

During the year, expenditure has been shared on an arms length basis with the following associated companies to cover salary, office running, property and other administrative expenses in respect of staff and other resources utilised by those companies.

|   | 2015<br>£ | 2014<br>£ |
|---|-----------|-----------|
| Catalyst Consulting Solutions Limited       | 393,755   | 490,683   |
| One Quote Direct Insurance Services Limited | 6,688,394 | 4,683,800 |
| Brentstar Holdings Limited                  | 341,892   | 403,236   |

At 31 December 2015 the company has the following balances with its associated companies outside the Blue Boar Holdings group:

|   | 2015<br>£ | 2014<br>£ |
|---|-----------|-----------|
| Catalyst Consulting Solutions Limited       | 993       | 17,064    |
| One Quote Direct Insurance Services Limited | 158,381   | (124,851) |
| Brentstar Holdings Limited                  | (770)     | -         |

### 20 Controlling party

Blue Boar Holdings Limited, a company incorporated in the UK, held 100% of the issued share capital of the Company at the balance sheet date (2014:100%).

The ultimate controlling parties are Messrs Duggan and Saville, who together owned 58% of that company at 31 December 2015 (2014: 58%).