COMPANY REGISTRATION NUMBER 3277032

UK CITIZENS ONLINE DEMOCRACY FINANCIAL STATEMENTS 31 MARCH 2011

Charity Number 1076346

WEDNESDAY

14/12/2011 COMPANIES HOUSE #369

FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2011

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TRUSTEES ANNUAL REPORT

YEAR ENDED 31 MARCH 2011

The trustees, who are also directors for the purposes of company law, have pleasure in presenting their report and the financial statements of the charity for the year ended 31 March 2011

REFERENCE AND ADMINISTRATIVE DETAILS

Registered charity name

UK Citizens Online Democracy

Charity registration number

1076346

Company registration number

3277032

483 Green Lanes London

N13 4BS

Registered office

483 Green Lanes

London N13 4BS

THE TRUSTEES

The trustees who served the chanty during the period were as follows

A S Rehlon J A Crabtree J P Cronin M M Hussain O F Blacker

Secretary

J P Cronin

Auditor

Shaw Gibbs LLP Chartered Accountants & Statutory Auditor 264 Banbury Road Oxford

OXIOIO OX2 7DY

STRUCTURE, GOVERNANCE AND MANAGEMENT

UK Citizens Online Democracy (UKCOD) is incorporated as a company limited by guarantee, and is registered in the UK as a charity (registered charity no 1076346). UKCOD is governed by a board of volunteer trustees

UKCOD operates a number of civic and democratic websites under a single project, mySociety UKCOD has a wholly owned commercial subsidiary, mySociety Ltd, which itself has a wholly owned commercial subsidiary, Mapumental Ltd Each subsidiary is governed by its own board of directors, comprising a combination of trustees from UKCOD, executive directors and independent non-executive directors. Trustees and non-executive directors are not remunerated by any of the companies.

UKCOD employed five contracted developers during the majority of this period - one part-time and four full-time

TRUSTEES ANNUAL REPORT (continued)

YEAR ENDED 31 MARCH 2011

OBJECTIVES AND ACTIVITIES

The objectives of UKCOD are to conduct and promote research into the use and effects of information and communication technologies in the context of the operation of any body or bodies which has or have an electorate, and to disseminate the useful results of such research for the benefit of the public

Relatedly, the objectives of the mySociety project are to undertake active research, through building and reviewing the success of websites, to explore what is effective at providing simple, tangible benefits in the civic and community aspects of people's lives, it also aims to teach the public and voluntary sectors, through demonstration, how to use the internet most efficiently to improve their lives

UKCOD continued to further its chantable objects through various projects

- Continuing to operate, maintain and grow the use of our core sites WriteToThem.com, HearFromYourMP.com, TheyWorkForYou.com, FixMyStreet.com, WhatDoTheyKnow.com and PledgeBank.com
- Growing revenues from its subsidiary, mySociety Ltd, through the establishment of a number of new commercial relationships and products
- Nurturing major grant-giving, resulting in the establishment of a new key relationship with the Omidyar Network
- Working on two research reports into the usage of TheyWorkForYou and WriteToThem, to study demographics of users and their interactions and satisfaction with the sites, with a view to using the data to improve the experience for future users
- Continuing to develop UKCOD's first major new chantable site for two years, FixMyTransport com-
- A range of activities surrounding the UK general election in May 2010, culminating in a quiz on TheyWorkForYou com which allowed voters to compare their political views directly with those of the candidates standing in their constituency

PUBLIC BENEFIT

We have referred to the guidance in the Charity Commission's general guidance on public benefit when reviewing our aims and objectives and in planning our future activities. In particular, the trustees consider how planned activities will contribute to the aims and objectives they have set. The objectives of UKCOD are to conduct and promote research into the use and effects of information and communication technologies in the context of the operation of any body or bodies which has or have an electorate, and to disseminate the useful results of such research for the benefit of the public

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TRUSTEES ANNUAL REPORT (continued)

YEAR ENDED 31 MARCH 2011

PUBLIC BENEFIT

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ACHIEVEMENTS AND PERFORMANCE

During the year 2010-11, UKCOD performed well against its site metrics. WhatDoTheyKnow has been particularly successful in the first quarter of 2011, 14 6% of all Freedom of Information requests to central government departments were made via WDTK, and WDTK's total number of FOI requests sent was up by 30% on the previous year. Problem reports sent to councils via FixMyStreet were up by 10%. TheyWorkForYou and WnteToThem both saw traffic spikes connected with the general election.

However, the trustees are careful not to see this success as a cause for complacency aside from the election period, usage of TheyWorkForYou is on a decline, and action needs to be taken to reverse this trend and maintain and grow usage of all of the sites. At the beginning of the 2011-12 financial year, UKCOD hired a marketing and communications officer whose task it will be to study the metrics closely and improve them through targeted advertising, community-building, media and general awareness-raising

FINANCIAL REVIEW

UKCOD has excellent relationships with a number of major chantable funding bodies, including the Esmee Fairbairn Foundation, Indigo Trust, Open Society Institute and Omidyar Network Each of these helps to fund maintenance, support and development of UKCOD's chantable websites

Grant funding is still a substantial proportion of UKCOD's income but with the help of Omidyar Network a new future is envisaged. Omidyar's grant specifically includes an element of funding for business development Previously, the commercial subsidiary, mySociety Ltd, has generated much of its revenues from consultancy work, but the organisation now has the R&D budget necessary to develop white label SAAS (Software As A Service) products for resale. These are not only less labour-intensive in the first place but - with ongoing contracts renewed on an annual basis - also provide recurning income for the business.

It is hoped that, through the activities of mySociety Ltd, UKCOD will be able to become financially self-sustaining without needing to rely on grants and donations

PLANS FOR FUTURE PERIODS

One of the primary aims of the Omidyar Network grant is to assist UKCOD in its development as a self-sustaining business through the provision of funding for organisational strengthening and product development. To that end, during 2010-11 UKCOD was able to hire a number of new staff members who took up post towards the end of the financial year, and we expect the next period to be an exciting one of continued growth and development.

There is a medium term plan in place to move revenue generation away from commercial profits generated by consultancy, towards commercial profits generated by product development. UKCOD's subsidiary mySociety Ltd now sells the first of its products (a petitioning service for local government) and expects to launch at least two more during 2011-12.

The core new non-commercial development for the next period is the FixMyTransport project, now well advanced and due to launch later in 2011. Additionally there is a coordinated programme of adding enhancements and new features to the other major websites, and nurturing the user communities around them.

During 2010-11, UKCOD has been engaged in a project in Eastern Europe with the Open Society Institute to identify promising groups working in the same field and assist them in bringing their ideas to fruition. The Omidyar funding also includes an international element, to assist groups in Kenya and Nigena. Working with groups from outside the UK has been a rewarding expenence and as a result a key long-term goal has been defined to internationalise all of UKCOD's core websites and make it easier for people to install them in other countries. In the short term, a bid has been submitted to OSI to fund (1) the internationalisation of WhatDoTheyKnow comfunder the brand name Alaveteli, and (2) time to document and share UKCOD's knowledge. It is expected that the next few years will see UKCOD adopt an increasingly international outlook, and mentor other similar organisations.

TRUSTEES ANNUAL REPORT (continued)

YEAR ENDED 31 MARCH 2011

RESPONSIBILITIES OF THE TRUSTEES

The trustees (who are also the directors of UK Citizens Online Democracy for the purposes of company law) are responsible for preparing the Trustees Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

Company law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the chantable company and of the incoming resources and application of resources, including the income and expenditure, of the chantable company for that period. In preparing these financial statements, the trustees are required to

select suitable accounting policies and then apply them consistently,

observe the methods and principles in the Chanties SORP,

make judgements and estimates that are reasonable and prudent,

state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,

prepare the financial statements on the going concern basis unless it is inappropriate to presume that the chantable company will continue in operation

The trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. The trustees are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregulanties.

In so far as the trustees are aware

there is no relevant audit information of which the chantable company's auditor is unaware, and

the trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information

AUDITOR

Shaw Gibbs LLP are deemed to be re-appointed under section 487(2) of the Companies Act 2006

Registered office 483 Green Lanes London N13 4BS Signed by order of the trustees

J P CRONIN Charity Secretary

5/12/2011

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF UK CITIZENS ONLINE DEMOCRACY

YEAR ENDED 31 MARCH 2011

We have audited the financial statements of UK Citizens Online Democracy for the year ended 31 March 2011 which comprise the Statement of Financial Activities, the Balance Sheet and the related notes. The Financial Reporting framework that has been applied in their preparation is applicable law and United Kingdom Generally Accepted Accounting Practice.

This report is made solely to the charitable company's trustees, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's trustees as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of trustees and auditor

As explained more fully in the Trustees' Responsibilities Statement, the trustees, who are also the directors of the chantable company for the purpose of company law, are responsible for the preparation of financial statements which give a true and fair view

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and international Standards on Auditing (UK and Ireland) Thos standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's website at www frc org uk/apb/scope/private cfm

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the charity's affairs as at 31 March 2011, and of its incoming resources and application of resources, for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice [applicable to Smaller Entities]
- have been prepared in accordance with the requirements of the Companies Act 2006

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF UK CITIZENS ONLINE DEMOCRACY (continued)

YEAR ENDED 31 MARCH 2011

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Trustees' Annual Report for the financial year for which the financial statements are prepared is consistent with the financial statements

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of trustees' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit, or
- the trustees were not entitles to prepare the financial statements in accordance with the small companies regime

NICOLA JANE JAQUES (Senior

Offagues

Statutory Auditor)
For and on behalf of
SHAW GIBBS LLP
Chartered Accountants

& Statutory Auditor

264 Banbury Road Oxford OX2 7DY

15 December 3011

STATEMENT OF FINANCIAL ACTIVITIES (INCORPORATING THE INCOME AND EXPENDITURE ACCOUNT)

YEAR ENDED 31 MARCH 2011

	Note	Unrestricted Funds £	Restricted Funds	Total Funds 2011 £	Total Funds 2010 £
INCOMING RESOURCES	,,,,,,	-	_	-	~
Incoming resources from gene funds	erating				
Voluntary income	2	122,737	180,586	303,323	30,208
Other incoming resources	3	_	_	-	90,369
TOTAL INCOMING RESOUR	CES	122,737	180,586	303,323	120,577
RESOURCES EXPENDED					
Charitable activities	4/5	(100,516)	(181,640)	(282,156)	(127,010)
Governance costs	6	(9,540)	_	(9,540)	(2,367)
TOTAL RESOURCES EXPEN	NDED	(110,056)	(181,640)	(291,696)	(129,377)
NET INCOMING/(OUTGOING RESOURCES BEFORE	i)				
TRANSFERS		12,681	(1,054)	11,627	(8,800)
Transfer between funds	7	10,196	(10,196)	_	
NET INCOME/(EXPENDITUR	E)				
FOR THE YEAR RECONCILIATION OF FUND	•	22,877	(11,250)	11,627	(8,800)
Total funds brought forward	_	12,267	11,250	23,517	32,316
TOTAL FUNDS CARRIED					
FORWARD		35,144	_	35,144	23,516

The Statement of Financial Activities includes all gains and losses in the year and therefore a statement of total recognised gains and losses has not been prepared

All of the above amounts relate to continuing activities

BALANCE SHEET

31 MARCH 2011

		2011		2010
	Note	£	£	£
FIXED ASSETS Investments	9		1	1
CURRENT ASSETS Debtors Cash at bank and in hand	10	38,327 231,284		30,588
CREDITORS: Amounts falling due within one year	11	269,611 (234,468)		30,588 (7,073)
NET CURRENT ASSETS			35,143	23,515
TOTAL ASSETS LESS CURRENT LIABILITIES			35,144	23,516
NET ASSETS			35,144 ——	23,516
FUNDS Restricted income funds Unrestricted income funds	12 13		_ 35,144	11,250 12,266
TOTAL FUNDS			35,144	23,516
These financial statements were approved by the mensigned on their behalf by A S REHLON Director	nbers of th	e committee on th	_e 5/12/2011	and are

Company Registration Number 3277032

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2011

1. ACCOUNTING POLICIES

Basis of accounting

The financial statements have been prepared under the historical cost convention, except for investments which are included at market value, and in accordance with applicable United Kingdom accounting standards, the Statement of Recommended Practice "Accounting and Reporting by Chanties" issued in March 2005 (SORP 2005) and the Companies Act 2006, and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008)

Consolidation

In the opinion of the members of the committee, the charity and its subsidiary undertakings comprise a small group. The charity has therefore taken advantage of the exemption provided by Section 398 of the Companies Act 2006 not to prepare group accounts.

The directors do not consider the cost of preparing consolidated accounts justifiable and note 9 provides adequate details relating to the nature of the trading subsidairy

Fund accounting

Unrestricted funds are available for use at the discretion of the trustees in furtherance of the general objectives of the charity and which have not been designated for other purposes

Restricted funds are funds which are to be used in accordance with specific restrictions imposed by donors or which have been raised by the chanty for particular purposes

Resources expended

All expenditure is accounted for on an accruals basis as a liability is incurred and has been classified under headings that aggregate all costs related to the category

Fixed assets

All fixed assets are initially recorded at cost

Investments

Fixed asset investments are shown at cost less provision for impairment

incoming resources

All incoming resources are included in the SOFA when the charity is legally entitled to the income and the amount can be quantified with reasonable accuracy

Such income is only deferred if the donor has requested the amount to be allocated for specific projects, in which case it is allocated to the financial year in which the project takes place

Investment income is recognised on a receivable basis

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2011

2. VOLUNTARY INCOME

		Unrestricted Funds £	Restricted Funds	Total Funds 2011 £	Total Funds 2010 £
	Donations Other	15 106		15 100	20,000
	Donations - Other Donations - Mysociety Grants receivable	15,136 107,601	Ξ	15,136 107,601	30,208 _
	OSI-Zug grant	-	20,206	20,206	_
	Omidyar network fund grant	-	92,880	92,880	_
	Indigo grant JRRT grant	_	40,000 5,000	40,000 5,000	_
	Esmee Fairburn grant	_	22,500	22,500	_
	· ·	122,737	180,586	303,323	30,208
					====
3.	OTHER INCOMING RESOURCES				
				Total Funds	Total Funds
				2011	2010
	Oth			£	30 000 £
	Other income			<u>-</u>	90,369
4.	COSTS OF CHARITABLE ACTIVITIES B	Y FUND TYPE			
		Unrestricted	Restricted	Total Funds	Total Funds
		Funds	Funds	2011	2010
	Ruilding website	Funds £	Funds £	2011 £	2010 £
	Building website	Funds	Funds	2011	2010
5.	Building website COSTS OF CHARITABLE ACTIVITIES B	Funds £ 100,516	Funds £ 181,640	2011 £	2010 £
5.	-	Funds £ 100,516	Funds £ 181,640	2011 £	2010 £ 127,010 Total Funds 2010
5.	COSTS OF CHARITABLE ACTIVITIES B	Funds £ 100,516	Funds £ 181,640 Building website £	2011 £ 282,156 Total Funds 2011 £	2010 £ 127,010 Total Funds 2010 £
5.	-	Funds £ 100,516	Funds £ 181,640 E Building website	2011 £ 282,156 Total Funds 2011	2010 £ 127,010 Total Funds 2010
5.	COSTS OF CHARITABLE ACTIVITIES B	Funds £ 100,516	Funds £ 181,640 Building website £	2011 £ 282,156 Total Funds 2011 £	2010 £ 127,010 Total Funds 2010 £
	COSTS OF CHARITABLE ACTIVITIES B MySociety project	Funds £ 100,516	Funds £ 181,640 Building website £ 282,157	2011 £ 282,156 Total Funds 2011 £ 282,157	2010 £ 127,010 Total Funds 2010 £ 127,010
	COSTS OF CHARITABLE ACTIVITIES B MySociety project	Funds £ 100,516	Funds £ 181,640 Building website £ 282,157 Unrestricted	2011 £ 282,156 Total Funds 2011 £ 282,157	2010 £ 127,010 Total Funds 2010 £ 127,010
	COSTS OF CHARITABLE ACTIVITIES B MySociety project	Funds £ 100,516	Funds £ 181,640 Building website £ 282,157	2011 £ 282,156 Total Funds 2011 £ 282,157	2010 £ 127,010 Total Funds 2010 £ 127,010
	COSTS OF CHARITABLE ACTIVITIES B MySociety project GOVERNANCE COSTS Accountancy fees	Funds £ 100,516	Funds £ 181,640 Building website £ 282,157 Unrestricted Funds £ 4,491	2011 £ 282,156 Total Funds 2011 £ 282,157 Total Funds 2011 £ 4,491	2010 £ 127,010 Total Funds 2010 £ 127,010 Total Funds 2010 £ 1,499
	COSTS OF CHARITABLE ACTIVITIES B MySociety project GOVERNANCE COSTS Accountancy fees Legal fees	Funds £ 100,516	Funds £ 181,640 Building website £ 282,157 Unrestricted Funds £ 4,491 1,596	2011 £ 282,156 Total Funds 2011 £ 282,157 Total Funds 2011 £ 4,491 1,596	2010 £ 127,010 Total Funds 2010 £ 127,010 Total Funds 2010 £
	COSTS OF CHARITABLE ACTIVITIES B MySociety project GOVERNANCE COSTS Accountancy fees	Funds £ 100,516	Funds £ 181,640 Building website £ 282,157 Unrestricted Funds £ 4,491 1,596 3,453	2011 £ 282,156 Total Funds 2011 £ 282,157 Total Funds 2011 £ 4,491	2010 £ 127,010 Total Funds 2010 £ 127,010 Total Funds 2010 £ 1,499 868
	COSTS OF CHARITABLE ACTIVITIES B MySociety project GOVERNANCE COSTS Accountancy fees Legal fees	Funds £ 100,516	Funds £ 181,640 Building website £ 282,157 Unrestricted Funds £ 4,491 1,596	2011 £ 282,156 Total Funds 2011 £ 282,157 Total Funds 2011 £ 4,491 1,596	2010 £ 127,010 Total Funds 2010 £ 127,010 Total Funds 2010 £ 1,499

7. FUND TRANSFERS

During the year the Charity transferred £10,196 to cover expenditure incurred out of the Charity's unrestricted reserves before grant funding had been received. The Charity had incurred the salary costs from it's general reserves which were replenished on receipt of the grant.

8. STAFF COSTS AND EMOLUMENTS

No salaries or wages have been paid to employees, including the members of the committee, during the year

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2011

9. INVESTMENTS

	Movement in market v	ralue			2011 £	2010 £
	Market value at 1 April :	2010			1	_1
	Market value at 31 Mare	ch 2011			1	1
	Historical cost at 31 Ma	rch 2011			<u>1</u>	1
	The above represents Wales	a 100% investme	ent in mySociety	Limited, a compan	y incorporated i	n England and
					2011 £	2010 £
	Aggregate capital and mySociety Limited	l reserves			(9,496)	(11,910)
	Profit/(loss) for the ye mySociety Limited	ar			2,413	(15,694)
10.	DEBTORS					
					2011 £	2010 £
	Trade debtors				22,500	-
	Amounts owed by grou	p undertakings			15,827 38,327	_
11.	CREDITORS: Amount	s falling due with	hin one year			
					2011	2010
	Trade creditors				£ 8,347	£ 2,892
	Other creditors Accruals				15,930 210,191	1,281 2,900
					234,468	7,073
12.	RESTRICTED INCOME	E FUNDS				
		Balance at 1 Apr 2010 £	Incoming resources £	Outgoing resources £	Transfers £	Balance at 31 Mar 2011 £
	Building websites for the MySociety					
	project	11,250	180,586	(181,640)	(10,196)	_
13.	UNRESTRICTED INCO	OME FUNDS				
		Balance at	Incoming	Outgoing	-	Balance at
		1 Apr 2010 £	resources £	resources £	Transfers £	31 Mar 2011 £
	General Funds	12,267	130,665	(117,984)	10,196	35,144

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2011

14. ANALYSIS OF NET ASSETS BETWEEN FUNDS

	Other net	
	assets/	
	(liabilities)	Total
	2	£
Unrestricted Income Funds	52,487	52,487
Total Funds	52,487	52,487

15. RELATED PARTY TRANSACTIONS

During the year, the company received donations of £96,841 (2010 £30,208) from MySociety Limited, a wholly owned subsidiary, and £62,543 (2010 £82,355) in respect of management and staff costs

At the year end the company was owed £15,827 (2010 £nil) by MySociety Limited

During the year the company paid £57,798 to MySociety in respect of management and staff costs. Salaries of £17,504 (2010 £13,594) were recharged from MySociety in respect of the remuneration of T Steinberg, director

MANAGEMENT INFORMATION
YEAR ENDED 31 MARCH 2011

The following pages do not form part of the statutory financial statements which are the subject of the independent auditor's report on pages 5 to 6 $\,$

DETAILED STATEMENT OF FINANCIAL ACTIVITIES

YEAR ENDED 31 MARCH 2011

	2011 £	£	2010 £
incoming resources Voluntary income Donations - Other Donations - Mysociety OSI-Zug grant Omidyar network fund grant Indigo grant JRRT grant Esmee Fairburn grant		15,136 107,601 20,206 92,880 40,000 5,000 22,500	30,208 30,208
OTHER INCOMING RESOURCES Other income			90,369
TOTAL INCOMING RESOURCES		303,323	120,577
RESOURCES EXPENDED CHARITABLE ACTIVITIES Establishment - Light & heat Establishment - Insurance Establishment - Other Motor and travel costs - Other Office expenses - Telephone Office expenses - Other Contractors Bank charges		901 7,358 20,674 - 3,308 249,751 165	32 - 8,632 463 378 117,445
GOVERNANCE COSTS Accountancy fees Legal fees Other financial costs		4,490 1,596 3,453 9,539	1,499 868
TOTAL RESOURCES EXPENDED		291,696	129,377
NET INCOMING/(OUTGOING) RESOURCES FOR THE YEAR		11,627	(8,800)

DETAILED STATEMENT OF FINANCIAL ACTIVITIES

YEAR ENDED 31 MARCH 2011

	2011		2010
	£	£	£
CHARITABLE ACTIVITIES MySociety project Building website Establishment - Light & heat Establishment - Other Motor and travel costs - Other Office expenses - Telephone Office expenses - Other Contractors Bank charges		901 7,358 20,674 - 3,308 249,751 165	32 - 8,632 463 378 117,445 60
		282,157	127,010