# **ESTATES & MANAGEMENT LIMITED**

# FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2006

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# **ESTATES & MANAGEMENT LIMITED**

# FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2006

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# DIRECTOR AND OFFICERS

### **DIRECTORS**

W K Procter M Gaston W K Goldsmith

### **SECRETARIES**

A Wolfson I Rapley

### REGISTERED OFFICE

Euro House 131/133 Ballards Lane London N3 1GR

### **AUDITORS**

Baker Tilly UK Audit LLP Chartered Accountants The Clock House 140 London Road Guildford Surrey GU1 1UW

#### **DIRECTORS' REPORT**

The directors submit their report and the financial statements for the year ended 31 December 2006

### Principal activity

The principal activity of the company during the financial year was property management

#### Review of the business and future developments

The directors regret to report that the company made a loss in this year of trading. However, the directors consider the prospects for the future and the financial position to be satisfactory, given the support of its United Kingdom holding company.

#### Results and dividends

The loss for the year was £889,008 (2005 £904,744) The directors do not recommend the payment of a dividend

#### Directors

The directors who served during the year were as follows

W K Procter

M Gaston (appointed 7 March 2006) WK Goldsmith (appointed 10 January 2006)

#### Statement of directors' responsibilities

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- a select suitable accounting policies and then apply them consistently,
- b make judgements and estimates that are reasonable and prudent,
- c prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the requirements of the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence taking reasonable steps for the prevention and detection of fraud and other irregularities.

### **DIRECTORS' REPORT**

#### Statement as to disclosure of information to auditors

The directors who were in office on the date of approval of these financial statements have confirmed, as far as they are aware, that there is no relevant audit information of which the auditors are unaware. Each of the directors have confirmed that they have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that it has been communicated to the auditor.

#### **Auditors**

The directors, having been notified of the cessation of the partnership known as Baker Tilly, resolved that Baker Tilly UK Audit LLP be appointed as successor auditor with effect from 1 April 2007, in accordance with the provisions of the Companies Act 1989, s26(5) Baker Tilly UK Audit LLP has indicated its willingness to continue in office

This report has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies

By order of the Board

W K Procter

28 April 2008

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF ESTATES & MANAGEMENT LIMITED

We have audited the financial statements on pages 5 to 13

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

### Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors' Report is consistent with the financial statements.

In addition, we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it

### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs at 31 December 2006 and of its result for the year then ended and have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the Directors' Report is consistent with the financial statements

BAKER TILLY UK AUDIT LLP

Batter Tilly of Audit LLP

Registered Auditor Chartered Accountants The Clock House 140 London Road Guildford Surrey GU1 1UW

30 April 2008

# PROFIT AND LOSS ACCOUNT

# FOR THE YEAR ENDED 31 DECEMBER 2006

	Notes	2006 £	2005 £
Turnover		5,056,460	2,057,678
Administrative expenses		(5,411,906)	(3,164,670)
Operating loss		(355,446)	$(\overline{1,106,992})$
Profit on sale of investment		-	189,525
Interest receivable		249,380	15,669
Interest payable and similar charges	2	(782,942)	(2,946)
Loss on ordinary activities before taxation	3	(889,008)	(904,744)
Tax on loss on ordinary activities	5	-	-
Retained loss for the financial year	13	£ (889,008)	£ (904,744)

The operating profit for the year arises from continuing operations

No separate Statement of Total Recognised Gains and Losses has been presented as all such gains and losses have been dealt with in the Profit and Loss Account

# **BALANCE SHEET**

# AT 31 DECEMBER 2006

	Notes	2006		2005
	£	£	£	£
Fixed assets				
Tangible assets	6	259,849		314,568
Intangible assets	7	-		-
		259,849		314,568
Current assets				
Debtors	8 27,506,729		4,412,453	
Cash at bank and in hand	1,342,594		802,827	
	28,849,323		5,215,280	
Creditors. amounts falling				
due within one year	9 (31,763,562)		(7,280,638)	
Net current liabilities		(2,914,239)		(2,065,358)
Creditors. amounts falling due after more than one year	10	-		(14,592)
Net habilities		C (2 (54 200)		f (1.765.292)
Net hadinties		£ (2,654,390)		£ (1,765,382)
Capital and reserves				
Called up share capital	12	1,000		1,000
Profit and loss account	13	(2,655,390)		(1,766,382)
Shareholders' funds	13	£ $(2,654,390)$		£ (1,765,382)

The financial statements on pages 5 to 13 were approved by the board of directors and authorised for issue on 28 April 2008 and are signed on its behalf by

W Procter Director

#### FOR THE YEAR ENDED 31 DECEMBER 2006

### 1 Accounting policies

The following accounting policies have been used in dealing with items which are considered material in relation to the financial statements

#### Basis of accounting

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards

The company acts as a management company for a number of group companies and related parties, all owned by the Tchenguiz Family Trust—Funding has historically been provided to the company by way of these group and related companies, and because of the role of this company the directors are of the opinion that the funding will not be withdrawn—On this basis, despite the company's deficiency of assets, the directors consider it appropriate to prepare the accounts on a going concern basis

#### Goodwill

Goodwill representing the excess of the purchase price compared with the fair value of assets acquired is capitalised and amortised over the useful life of those assets

### Tangible fixed assets

Depreciation is provided at rates calculated to write off the cost, less estimated residual value, of each asset over its expected useful life as follows

Fixtures, fittings & equipment Motor vehicles Leasehold improvements 15-25% straight line 25% straight line 25% straight line

### Leased assets and obligations

Where assets are financed by leasing agreements that give rights approximating to ownership ("finance leases") the assets are treated as if they had been purchased outright. The amount capitalised is the present value of the minimum lease payments payable during the lease term. The corresponding leasing commitments are shown as obligations to the lessor.

The lease payments are treated as consisting of capital and interest elements, and the interest is charged to the profit and loss account in proportion to the remaining balance outstanding

All other leases are "operating leases" and the annual rentals are charged to the profit and loss on a straight line basis over the lease term

### Deferred taxation

Deferred tax is recognised in respected of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the company's taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements

No provision is made for any liability to tax that would arise in the event of the sale of the investment property at the value at which it is stated in the financial statements. An estimate of this liability is set out in note 11

#### FOR THE YEAR ENDED 31 DECEMBER 2006

### 1 Accounting policies (Continued)

#### Turnover

Turnover comprises fees charged and commissions received in respect of property management

### Cash flow statement

The company is exempt from the requirement to prepare a cash flow statement, as more than 90% of the voting rights are controlled within the group and consolidated financial statements in which the company is included are publicly available

2	Interest payable and similar charges	2006	2005
		£	£
	Related parties	780,354	-
	Bank overdraft	361	1,219
	Finance leases	1,527	1,527
	Other interest	700	200
		£ 782,942	£ 2,946
3	Loss on ordinary activities before taxation	2006 £	2005 £
	This is stated offer abanding	x.	L
	This is stated after charging Auditors' remuneration	10,000	7,000
	Depreciation on	,	,
	Owned assets	34,871	21,041
	Leased assets	17,046	7,851
	Operating lease rentals	,	,
	Land and buildings	106,369	107,353
	Other	, <u>-</u>	9,667
		=	

Auditors' remuneration is due to Baker Tilly UK Audit LLP (2005) due to Baker Tilly, Chartered Accountants)

4	Employees and director	2006 £	2005
	Staff costs during the year amounted to	ž.	ı.
	Wages and salaries Social security costs	3,633,861 436,247	1,978,085 224,953
		£ 4,070,108	£ 2,203,038

### FOR THE YEAR ENDED 31 DECEMBER 2006

Employees and director (Continued)	2006	2005
	No.	No
Average monthly number of employees Office and management	67 ——	52
Director's remuneration		
Aggregate emoluments	£ 791,109	£ 205,984
Highest paid director Aggregate emoluments	£ 537,550	£ 205,984
5 Taxation	2006 £	2005 £
Current tax	-	
UK corporation tax	-	-
m . 1		
Total current tax Deferred tax	_	_
Deterred tax	_	
Tax on loss on ordinary activities	£ -	£
Factors affecting tax charge for the year		
Loss on ordinary activities before tax	£ (889,008)	£ (904,744)
Loss on ordinary activities multiplied by the standard rate of Corporation tax in the UK of 30% (2005 30%) Effects of	(266,702)	(271,423)
Non-deductible expenses	210	60
Depreciation in excess of capital allowances	12,320	6,868
Group relief granted without charge	-	336,449
Chargeable disposals	35,684 53,403	(4,142)
UK transfer pricing  Losses available to carry forward	53,403 165,085	(67,812)
Lusses available to carry forward	103,003	-
Current tax charge for the year	£	£ -
-		<del></del>

The company has estimated losses of £550,283 (2005 £Nil) available to carry forward against future trading profits

No provision for deferred taxation has been made for the tax losses due to the uncertainty of their recoverability

# FOR THE YEAR ENDED 31 DECEMBER 2006

6 Tangible fixed asse	ts			
	Leasehold	Fixtures,	Motor	
	Improvements	fittings & equipment	vehicles	Total
		£	£	£
Cost				
As at 1 January 200	34,796	541,290	31,405	607,491
Additions	-	79,367	36,779	116,146
Disposals	-	(118,948)	-	(118,948)
At 31 December 200	34,796	501,709	68,184	604,689
Depreciation				
As at 1 January 200	34,796	246,350	11,777	292,923
Charge for the year	•	34,871	17,046	51,917
At 31 December 200	34,796	281,221	28,823	344,840
Net book value				
At 31 December 20	06 -	220,488	39,361	£ 259,849
Net book value				
At 31 December 200	-	294,940	19,628	£ 314,568

Included within fixed assets are motor vehicles with net book value of £39,361 (2005 £19,628) in respect of assets held under finance leases Depreciation for the year on these assets was £17,046 (2005 £7,851)

7	Intangible fixed assets	Goodwill £
	Cost	
	At 1 January 2005 and 31 December 2006	20,670
	Amortisation	(20.670)
	At 1 January 2005 and 31 December 2006	(20,670)
	Net book value At 31 December 2005 and 31 December 2006	£ -

# FOR THE YEAR ENDED 31 DECEMBER 2006

8	Debtors		2006		2005
	A (1)		£		£
	Amounts falling due within one year		22//15		145 202
	Trade debtors		236,615		145,392
	Amounts owed by group undertakings		6,032,752	-	496,445
	Amounts owed by related parties Other debtors		20,211,691 898,067	-	3,572,565 97,038
	Prepayments		127,604		101,013
		£	27,506,729	£	1,412,453
				=	
	There are no fixed terms of repayment of the group or related pa	rty loar	ıs		
)	Creditors: amounts falling due within one year		2006		2005
			£		£
	Amounts owed to group undertakings		5,294,107		18,915
	Amounts owed to related parties		25,445,096	6	5,711,650
	Other taxation and social security		544,413		146,006
	Other creditors		277,255		278,817
	Accruals		188,099		117,180
	Obligations under hire purchase and finance lease contracts		14,592		8,070
		£	31,763,562	£	7,280,638
10	Creditors: amounts falling due in more than one year		2006	_	2005
	·		£		£
	Obligations under hire purchase and finance lease contracts	£	- -	£	14,592
	Finance lease and hire purchase contracts				
	Repayable within one year		14,592		8,070
	Repayable between two to five years		-		14,592
			14,592	£	22,662

# 11 Provisions for liabilities and charges

The potential deferred taxation asset which has not been provided in the accounts is as follows

		2006		2005
		£		£
Capital allowances in excess of depreciation	£	39,086	£	26,766
	5			

### FOR THE YEAR ENDED 31 DECEMBER 2006

12	Share capital			2006 £		2005 £
	Authorised, allotted, issued and fully paid			-		~
	1,000 Ordinary shares of £1 each		£	1,000	£	1,000
			=		==	
13	Reserves and reconciliation of movements in sha	areholders' funds				
				Profit	-	'otal
		Share		ind loss	shareh	
		capital	2	eccount	1	unds
		£		£		£
	Balance at 1 January 2006	1,000	(1,	766,382)	(1,7)	765,382)
	Retained loss for the year	-	(8	389,008)	3)	389,008)
	Balance at 31 December 2006	1,000	(2.	555,390)	£ (2.6	554,390)

### 14 Contingent liability

The company has given an unlimited guarantee in respect of some of the indebtedness of its United Kingdom holding company and of the related parties Fairhold Holdings (2001) Limited, Fairhold Holdings (2003) Limited and Linecroft Limited At 31 December 2006 the total amount outstanding subject to this guarantee was £112,143,113 (2005 £113,600,000)

The company has given an unlimited guarantee in respect of some of the indebtedness of its related parties, Fairhold Holdings (2005) Limited, Fairhold Holdings (2006) Appts Limited, Fairhold Holdings (2006) RPI Limited, Fairhold Holdings (2006) Houses Limited and Fairhold Homes Investments (No 9) AL Limited As at 31 December 2006 the total amount outstanding subject to that guarantee was £22,113,921

The company has given an unlimited guarantee in respect of the indebtedness of its related parties, Fairhold Holdings No 3 (Appts) Limited, Fairhold Holdings No 3 (RPI) Limited and Fairhold Holdings No 3 (Houses) Limited As at 31 December 2006 the total amount outstanding subject to that guarantee was £33,724,886

15	Operating lease commitments	2006 £	2005 £
	At 31 December 2005 the company had annual commitments under non-cancellable operating leases as follows		
	Plant and machinery		
	expiring within 1 year	12,356	- 20 ((7
	expiring between 2 and 5 years	-	20,667
	Land and buildings		
	expiring between 2 and 5 years	107,353	107,353
		£ 119,709	£ 128,020

#### FOR THE YEAR ENDED 31 DECEMBER 2006

#### 16 Related party transactions

The company has taken advantage of the exemption within Financial Reporting Standard 8 not to disclose intra-group related party transactions between subsidiary undertakings where more than 90% of the voting rights are controlled within the group

The company provides funding to, and received funding from, certain companies controlled by the Tchenguiz Family Trust At 31 December 2006 the total of these related party balances are as follows

Amounts owed to related parties £25,445,096 (2005 £6,711,650) Amounts owed by related parties £20,211,691 (2005 £3,572,565)

During the year the company charged management fees to these related parties totalling £3,300,048 (2005 £770,671)

Interest of £780,354 and £208,509 respectively was charged/received on amounts owed by and due to the company during the year

#### 17 Immediate and United Kingdom holding companies

The immediate parent company at the year end was Owners Provident Limited a company incorporated in England and Wales The company's United Kingdom holding company and closest holding company for which group accounts are drawn up, was Fairhold Holdings Limited which is registered in England and Wales This undertaking is the holding company of both the largest and smallest group for which group accounts are prepared and of which the company was a member Copies of the financial statements are available from Companies House, Crown Way, Maindy, Cardiff, CF4 3UZ

Since the year end ownership of the company was transferred to the related party, Fairhold Services Limited The company's ultimate holding company and controlling party remain unchanged following the change in ownership

### 18 Ultimate holding company

The directors regard the ultimate holding company to be Euro Investments Overseas Incorporated, a company incorporated in the British Virgin Islands

### 19 Controlling party

The ultimate controlling party is the Investec Trust (Guernsey) Limited as trustees of the Tchenguiz Family Trust

# **ESTATES & MANAGEMENT LIMITED**

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# DETAILED TRADING AND PROFIT AND LOSS ACCOUNT

# FOR THE YEAR ENDED 31 DECEMBER 2006

	Schedule	2006 £	2005 £
Turnover		5,056,460	2,057,678
Administrative expenses	I	(5,411,906)	(3,164,670)
Operating loss		(355,446)	(1,106,992)
Profit on sale of investment		-	189,525
Interest receivable	II	249,380	15,669
Interest payable	III	(782,942)	(2,946)
Loss on ordinary activities before taxation		£ (889,008)	£ (904,744)
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The detailed trading and profit and loss account on pages 14 and 15 is supplementary to, but does not form part of, the statutory financial statements