# Newline

UNDERWRITING MANAGEMENT LTD

# **REPORT AND ACCOUNTS**

**DECEMBER 31, 2010** 

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# NEWLINE UNDERWRITING MANAGEMENT LTD

#### **COMPANY INFORMATION**

AT DECEMBER 31, 2010

Incorporated in England

Number 3223686

**DIRECTORS** 

P T Foley S T Fradd S Kapur R B Kastner J R F Micklem C A Overy J W J Spencer B D Young J Christiansen M G Wacek

**SECRETARY** 

J R F Micklem

REGISTERED OFFICE

Suite 5/4,

The London Underwriting Centre 3 Minster Court, Mincing Lane

London EC3R 7DD

**BANKERS** 

National Westminster Bank Plc

City of London Office

PO Box 12258 1 Princes Street London EC2R 8PA

**AUDITORS** 

PricewaterhouseCoopers LLP

Chartered Accountants and Statutory Auditors

Hay's Galleria 1 Hay's Lane London SE1 2RD



#### **DIRECTORS' REPORT**

AT DECEMBER 31, 2010

The Directors have pleasure in submitting the Annual Report and Accounts of the Company for the year ended December 31, 2010

#### PRINCIPAL ACTIVITY

The principal activity of the Company is that of a Lloyd's managing agent responsible for the management of Newline Syndicate 1218 Syndicate 1218, whose capacity is 100% provided by Newline Corporate Name Limited, had a capacity of £95m for the 2010 year of account (2009 £80m) The capacity for the 2011 year of account is £105m

The Company also provides management services to other group companies, primarily the London branch of Odyssey Reinsurance Company (formerly known as Odyssey America Reinsurance Corp )

#### RESULTS AND BUSINESS REVIEW

The Company does not charge a fee for managing the syndicate or for providing management services to other group companies. Therefore the only income during the year has been the reimbursement of expenses incurred on behalf of other group companies, and investment income on cash balances and UK treasury bills held. The profit for the period amounted to £84,490 (2009 £89 loss). The Directors consider that both the level of business and the overall financial position at the end of the year were acceptable. No dividends have been paid or proposed during the period.

#### **FUTURE OUTLOOK**

The Company will continue to provide management services to Syndicate 1218 and other group companies

#### PRINCIPAL RISKS AND UNCERTAINTIES

The process of risk identification and risk management is addressed through a framework of policies, procedures and internal controls. All policies are subject to Board approval and ongoing review by management, Risk Management and Internal Audit. All key risks identified have been fully documented and assessed. The control environment operating around these key risks is regularly reviewed to ensure that controls are operating effectively. The main risks and uncertainties to our business arise from

#### Credit risk

Credit risk is the risk of loss if another party fails to perform its obligations or fails to perform them in a timely fashion. The key area where the Company is exposed to credit risk is with the reimbursement of expenses from related companies. Intercompany balances are monitored monthly, and settled on a quarterly basis.

#### Liquidity risk

Liquidity risk is the risk that sufficient financial resources are not maintained to meet liabilities as they fall due. The duration of the investment portfolio will be managed to approximate the Company's liabilities, and cash flow is regularly monitored.

#### Operation risk

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people or systems or external events other than those covered above. Many of the operational risks faced by the Company are the same as the Syndicate which has a detailed risk register and procedures for continuously monitoring the impact of such risks and the effectiveness of the controls in place to mitigate them in accordance with the agreed risk appetite.



#### **DIRECTORS' REPORT**

(CONTINUED)

#### **KEY PERFORMANCE INDICATORS ("KPIs")**

Given the straightforward nature of the business, the Board are of the opinion that analysis using KPIs is not necessary for an understanding of the development, performance or position of the business

#### **DIRECTORS**

The Directors listed below have held office from January 1, 2010 to the date of this report unless otherwise stated

A A Barnard (resigned 26 March 2010)

R S Donovan (resigned 1 April 2010)

P T Foley

S T Fradd

S Kapur (appointed 21 March 2011)

R B Kastner

J R F Micklem

C A Overy

J W J Spencer (appointed 22 March 2010)

B D Young

J Christiansen (appointed 31 March 2010)

M G Wacek (appointed 22 March 2010)

None of the Directors had any beneficial interests in the Company during the year covered by this report

No right to subscribe for shares in, or debentures of the Company was granted to, or exercised by, any Director during the year

The Company Secretary is J R F Micklem

#### STATEMENT OF DISCLOSURE OF INFORMATION TO AUDITORS

Each of the persons who is a director at the date of this report confirms that

- so far as each of them is aware, there is no information relevant to the audit of the Company's financial statements for the year ended December 31, 2010 of which the auditors are unaware, and
- the director has taken all steps that he/she ought to have taken in his/her duty as a director in order to make him/herself aware of any relevant audit information and to establish that the company's auditors are aware of that information



# DIRECTORS' REPORT

(CONTINUED)

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the company financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements the directors are required to

- select suitable accounting policies and then apply them consistently,
- · make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors confirm they have complied with the above requirements in preparing the financial statements

#### **ELECTIVE RESOLUTION**

An election is in force dispensing with the requirement to lay these financial statements before the Company in general meeting. However, Members have the right by giving notice to the Company, to require the financial statements to be laid before a general meeting.

#### **AUDITORS**

The Company auditors, PricewaterhouseCoopers LLP, have indicated their willingness to continue in office. A resolution proposing their reappointment will be submitted at the annual general meeting.

Approved on behalf of the Board

J R F Micklem
Director

6 May 2011



# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF NEWLINE UNDERWRITING MANAGEMENT LIMITED

We have audited the financial statements of Newline Underwriting Management Limited for the year ended 31 December 2010 which comprise the Profit and Loss Account, the Balance Sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

#### Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 5 the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements.

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2010 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Andrew Moore (Senior Statutory Auditor)
For and on behalf of PricewaterhouseCoopers LLP
Chartered Accountants and Statutory Auditors

Julen Move

London 6 May 2011



### **PROFIT & LOSS ACCOUNT**

FOR THE YEAR ENDED DECEMBER 31, 2010

	Notes	2010 £	2009 £
Turnover	16	16,038,632	15,208,511
Operating expenses		(16,073,561)	(15,232,702)
OPERATING LOSS	3	(34,929)	(24,191)
Interest receivable and similar income Unrealised gains on investments	lg lg	46,766 7,699	60,261
Interest payable and similar charges	1g	(33,269)	(41,398)
(LOSS) ON ORDINARY ACTIVITIES BEFORE TAXATION		(13,733)	(5,328)
Tax on loss on ordinary activities	4	98,223	5,239
PROFIT / (LOSS) FOR THE YEAR		84,490	(89)

The Company's turnover and expenses all relate to continuing operations. There were no recognised gains or losses during the period other than those passing through the profit and loss account. There is no difference between the retained profit for the year shown above and that on a historical cost basis.

The notes on pages 9 to 17 form part of these accounts

# NEWLINE

UNDERWRITING MANAGEMENT LTD

## **BALANCE SHEET**

AT DECEMBER 31, 2010 Company number - 3223686

	Notes	2010 £	2009 £
FIXED ASSETS		_	-
Tangible assets	8	227,378	115,857
CURRENT ASSETS			
Debtors	9	4,032,776	2,609,899
Investments	1f, 13	9,146,508	12,776,640
Cash at bank and in hand		3,824,614	2,709,706
		17,003,898	18,096,245
CREDITORS amounts falling due within one year	11	898,191	1,963,507
NET CURRENT ASSETS		16,105,707	16,132,738
TOTAL ASSETS LESS CURRENT LIABILITIES		16,333,085	16,248,595
NET ASSETS		16,333,085	16,248,595
CAPITAL AND RESERVES			
Called up share capital	14	1,723,132	1,723,132
Profit and loss account	15	14,609,953	14,525,463
TOTAL SHAREHOLDERS' FUNDS	16	16,333,085	16,248,595

Approved on behalf of the board of directors on 6 May 2011

J R F Micklem

Director

The notes on pages 9 to 17 form part of these accounts



AT DECEMBER 31, 2010

#### 1) ACCOUNTING POLICIES

#### a) Basis of accounting

These financial statements are prepared on a going concern basis, under the historical cost convention and in accordance with the Companies Act 2006 and applicable accounting standards in the United Kingdom

The Company has taken advantage of the exemption from preparing a cash flow statement conferred by Financial Reporting Standard No 1 on the grounds that it is a wholly owned subsidiary and the parent company, Odyssey America Reinsurance Corporation, produces consolidated accounts including a group cash flow statement

#### b) Turnover

The Company's turnover consists of the reimbursement of expenses from other group undertakings recharged to them in accordance with intercompany agreements

#### c) Depreciation

Depreciation of tangible fixed assets is calculated using the straight line half-year convention method by reference to cost at rates estimated to write off the relevant assets over their expected useful lives, taking into account normal commercial and technical obsolescence

The annual rates used are

Computer equipment	33 33% on cost
Office equipment	33 33% on cost
Furniture, fittings & equipment	20 00% on cost
Leasehold property improvements	20 00% on cost

#### d) Deferred taxation

Provision is made for deferred tax liabilities, using the liability method, on all material timing differences, including revaluation gains and losses on investments recognised in the profit and loss account. Deferred tax is calculated at the rates at which it is expected that the tax will arise

Deferred tax is recognised in the profit and loss account for the period, except to the extent that it is attributable to a gain or loss that is recognised directly in the statement of total recognised gains and losses. Deferred tax balances are not discounted

#### e) Stock based compensation plans

Prior to 22<sup>nd</sup> October 2009, Odyssey Re Holdings Corp (ORH), of which the Company is a subsidiary, operated a restricted share plan, which provided for the grant of restricted shares of common stock to employees. On 21<sup>st</sup> October 2009 Fairfax became the sole shareholder of ORH, and the plan was revised to a Restricted Share and Equity Value plan. Under this plan, each Restricted Equity Value Right (REVR) has a fair value equal to the total shareholders' equity of ORH attributable to the common equity as of the last day of the most recent completed quarter, divided by 58,443,149 (which is the number of common shares outstanding as at 30<sup>th</sup> September 2009). Upon vesting, the participant automatically receives a single sum cash payment equal to the REVR value, less any applicable withholding taxes. The fair value of REVRs is amortised to compensation expense on a straight line basis over their related vesting period. The fair value of any REVRs granted at the start of the scheme will not change for the purposes of the amortisation charge borne by the Company, and any additional costs arising from revisions in the book value is reflected in the accounts of ORH, to recognise that any appreciation in the award value is driven by events outside the normal operating activities of the Company

# NEWLINE UNDERWRITING MANAGEMENT LTD

#### **NOTES TO THE ACCOUNTS**

(CONTINUED)

#### 1) ACCOUNTING POLICIES (CONTINUED)

#### f) Financial investments

Listed and other traded investments are stated at market value on the balance sheet date using the bid price Unrealised gains and losses are recognised in the profit and loss account

#### g) Investment return

Investment receivable and other similar income comprises all investment income, interest receivable and dividends received plus realised gains and losses on the disposal of investments. Realised gains and losses arise from the difference between proceeds and valuation at the previous year end, or cost if there has been no previous revaluation.

Investment expenses and charges include investment management expenses and losses on the realisation of investments. Realised gains and losses on investments carried at market value are calculated as the difference between net sale proceeds and purchase price.

Unrealised gains and losses on investments represent the difference between the valuation at the balance sheet date and their purchase price, or if they have previously been valued, the valuation at the previous balance sheet date

#### 2) TURNOVER

Expenditure recharged to other group undertakings in relation to salary and other overhead costs is as follows

		2010	2009
		£	£
	Syndicate 1218	8,940,472	8,725,491
	Syndicate 1218 (Newline Asia)	663,438	415,102
	Odyssey America Reinsurance Corporation	3,289,523	3,748,956
	Newline Insurance Company Limited	2,829,132	2,067,528
	Newline Corporate Name Limited	310,714	246,026
	Newline Holdings UK Limited	2,065	2,042
	Newline Underwriting Limited	3,032	3,366
	Newline Asia	256	-
		16,038,632	15,208,511
3)	OPERATING LOSS		
		2010	2009
		£	£
	Operating loss is stated after charging		
	Depreciation of tangible fixed assets		
	- owned assets	66,034	46,322
	Services provided by the Company's auditor	, .	,
	Fees payable for the audit	10,000	12,050
			<del></del>

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UNDERWRITING MANAGEMENT LTD

# **NOTES TO THE ACCOUNTS**

(CONTINUED)

### 4) TAXATION ON PROFIT ON ORDINARY ACTIVITIES

#### a) Analysis of charge for the period

	2010 £	2009 £
Current tax		
Current tax for the period	-	-
Adjustments in respect of prior periods	(96,541)	(7,088)
Total current tax credit	(96,541)	(7,088)
Deferred tax		
Deferred tax for the period	(1,682)	1,849
Total deferred tax credit	(1,682)	(5,239)
Total tax credit for the period	(98,223)	(5,239)
b) Factors affecting the tax charge for the year.		
	2010	2009
	£	£
Profit / (Loss) on ordinary activities before tax	(13,733)	(5,328)
Profit / (Loss) on ordinary activities multiplied by corporate tax rate in the UK of 28% Effects of	(3,845)	(1,492)
Adjustments to tax charge in respect of previous period	(96,541)	(7,088)
Current year tax losses not relieved and carried forward	3,845	1,492
Current tax charge for the period (note 4(a))	(96,541)	(7,088)



(CONTINUED)

#### 5) EMPLOYEES AND STAFF COSTS

The average number of employees during the period was:

2010	2009
Number	Number
6	6
43	42
13	10
5	4
32	32
99	94
2010	2009
£	£
7,869,801	7,312,236
1,079,684	1,043,320
694,535	583,169
9,644,020	8,938,725
	6 43 13 5 5 32 99 2010 £ 7,869,801 1,079,684 694,535

Pension costs represent the Company's contributions to a Group Personal Pension Plan, which is on a defined contribution basis and maintained by Scottish Widows Employees may, but are not obliged to, contribute to the scheme The Company's contributions are paid one month in arrears, with an outstanding liability as at 31<sup>st</sup> December 2010 of £128,483 (31<sup>st</sup> December 2009 £61,083)

#### 6) RESTRICTED STOCK PAYMENTS

#### Restricted Equity Value Rights

The fair value of new and existing awards is amortised to compensation expense on a straight line basis over the related vesting periods. No REVRs were granted during 2010 other than the initial awards

#### Restricted Equity Value Rights (continued)

The following table summarises the REVR activity in 2010

	No of REVR units	Weighted average price (£)
REVR units awarded as of 31st December 2009	44,214	36 85
Granted	14,621	38 04
Vested	(31,672)	38 07
Forfeited	(2,437)	39 69
REVR units outstanding as of 31st December 2010	24,726	31 90



(CONTINUED)

#### 6) RESTRICTED STOCK PAYMENTS (CONTINUED)

The Company's measurement of the fair value of the REVRs granted at the start of the scheme will not change for the purposes of the amortisation charge borne by the Company, and any additional costs arising from revisions in book value per REVR is reflected in the accounts of Odyssey Re Holdings Corp. This is in order to recognise that any appreciation in the award value is driven by events outside the normal operational activities of Newline Underwriting Management Limited.

The charge to Newline Underwriting Management Limited during the year 2010 was £442,682

As at 31<sup>st</sup> December the outstanding liability to Newline Underwriting Management Limited was £nil, with a weighted average remaining life of 14 months. The liability in respect of the scheme is shown in the financial statements of the individual entities to which the liability relates as follows, Syndicate 1218 (£151,465), Newline Insurance Company Limited (£26,729) and Odyssey America Reinsurance Corp (£23,373). Prior to the inception of the REVR scheme, the Company had no outstanding liabilities for restricted stock payments as all such liabilities were recognised in the accounts of Odyssey Re Holdings Corp.

Any liability between Newline Underwriting Management Limited and OdysseyRe Holdings Corp is settled on a quarterly basis. Therefore there is no long term obligation between the companies

#### 7) DIRECTORS' EMOLUMENTS

The total emoluments paid to directors, before recharge to the Syndicate, during the year were

	2010 £	2009 £
Emoluments Contributions to pension schemes	1,173,862 81,191	819,988 65,562
Total Emoluments	1,255,053	885,550
The emoluments of directors disclosed above include the following pair	d to the highest paid director	
Emoluments	443,481	323,532

During the year the Company made contributions to defined contribution pension schemes on behalf of 4 (2009 5) directors. Refer to note 5 for further details

# NEWLINE UNDERWRITING MANAGEMENT LTD

# **NOTES TO THE ACCOUNTS**

(CONTINUED)

### 8) TANGIBLE FIXED ASSETS

	Leasehold Improvements £	Computer Equipment £	Office Equipment £	Fixtures, Fittings and Equipment	Total £
Cost:	*	£	2	2	2
January 1, 2010	285,704	49,545	92,552	361,121	788,922
Additions	-	121,367	<u>-</u>	56,188	177,555
December 31, 2010	285,704	170,912	92,552	417,309	966,477
Depreciation:					
January 1, 2010	257,505	33,582	83,203	298,775	673,065
Charge for the year	7,726	25,389	4,675	28,244	66,034
December 31, 2010	265,231	58,971	87,878	327,019	739,099
Net book value:					
January 1, 2010	28,199	15,963	9,349	62,346	115,857
December 31, 2010	20,473	111,941	4,674	90,290	227,378

### 9) **DEBTORS**

	2010 £	2009 £
Amounts owed by group undertakings Deferred tax asset Sundry debtors	3,681,895 12,515 338,366 4,032,776	2,530,489 10,833 68,577 2,609,899
Amounts falling due after more than one year included in the above are		
Deferred tax asset	12,515	10,833

# NEWLINE

UNDERWRITING MANAGEMENT LTD

# NOTES TO THE ACCOUNTS

(CONTINUED)

### 10) DEFERRED TAX ASSET

		2010	2009
		2010 £	2009 £
		ı.	r
	Deferred tax at start of period	10,833	12,682
	Movement in the year	1,682	(1,849)
	Deferred tax asset at end of period	12,515	10,833
	bototted tax asset at end of ported	12,515	10,633
	Deferred tax asset relates to the following		
	Accelerated capital allowances	(15,837)	2,861
	Trade losses c/fwd	28,352	7,972
	Total deferred tax asset	12,515	10,833
	·	,,,,,,	.,
11)	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2010	2009
		2010 £	£
		_	_
	Bank loans and overdraft	339,116	213,928
	Taxation and social security	239,110	324,969
	Amounts due to group undertakings	, -	1,208,768
	Other creditors	319,965	215,842
		898,191	1,963,507
12)	INVESTMENT INCOME		
-		2010	2009
		£	£
	Income receivable and similar income		
	Income received and receivable from financial investments	46,766	60,261
	Unrealised gains on investments	7,699	
		54,465	60,261
	Interest payable and similar charges		
	Investment management expenses, including charges	(33,269)	(41,398)
	comen management expenses, mending one geo	(00,207)	(11,370)

# NEWLINE

16,248,595

16,333,085

84,490

UNDERWRITING MANAGEMENT LTD

### **NOTES TO THE ACCOUNTS**

(CONTINUED)

13)	INVESTMENTS	2010 £ Market value	2009 £ Market value	2010 £ Cost	2009 £ Cost
	Debt securities and other fixed income securities	9,146,508	12,776,640	9,138,809	12,769,225
14)	SHARE CAPITAL			2010 £	2009 £
	Authorised 3,000,000 ordinary shares of £1	each		3,000,000	3,000,000
	Allotted, called up and fully paid 2010 1,723,132 (2009 1,723,132) ordinary shares of £1 each			1,723,132	1,723,132
15)	PROFIT AND LOSS ACCO	UNT			
	Opening balance Profit / (loss) for the year Closing balance			2010 £ 14,525,463 <u>84,490</u> 14,609,953	2009 £ 14,525,552 (89) 14,525,463
16)	RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS				
				2010 £	2009 £

#### 17) RELATED PARTY TRANSACTIONS

Opening shareholders' funds

Closing shareholders' funds

Profit / (loss) for the year

As permitted by Financial Reporting Standard 8 the Company has taken advantage of the exemption from disclosure of transactions with other group companies

16,248,684

16,248,595

(89)



(CONTINUED)

#### 18) ULTIMATE CONTROLLING PARTY

The immediate parent is Newline Holdings UK Limited ("NHUKL"), a company incorporated in Great Britain NHUKL is a wholly owned subsidiary of Odyssey Reinsurance Company (formerly known as Odyssey America Reinsurance Corp.), part of the Odyssey Re Group which was 100% owned by Fairfax Financial Holdings Limited ("Fairfax") of Canada at December 31, 2010 Fairfax is the ultimate parent company

Copies of the consolidated financial statements of Fairfax can be obtained from its head office at 95 Wellington Street West, Suite 800, Toronto, Ontario, Canada M5J 2N7