DEALWISE LIMITED

Report and Accounts

31 October 2001

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COMPANIES HOUSE 1509ma

Registered No. 3220934

#### DIRECTORS

B Masrani

C J Bradley

K L Dowd

M L N Arnett

P A Ireland

#### **SECRETARY**

C J Bradley

#### **AUDITORS**

Ernst & Young LLP Rolls House 7 Rolls Buildings Fetter Lane London EC4A 1NH

#### REGISTERED OFFICE

Triton Court 14 – 18 Finsbury Square London EC2A 1DB

#### DIRECTORS' REPORT

The directors present their report and accounts for the year ended 31 October 2001.

#### PRINCIPAL ACTIVITIES AND REVIEW OF THE BUSINESS

The principal activity of the company during the period was the provision of discount brokerage services and acting as customers' dealer for the purposes of securities trading. On 30 November 2000 the trade and assets were transferred to TD Waterhouse Investor Services (Europe) Ltd (TDWE). The transfer of business was made under an asset transfer agreement.

#### RESULTS AND DIVIDENDS

The company made a profit for the year after taxation, of £68,425,000 (period ended 31 October 2000 - £2,853,000 loss). An interim dividend of £67,478,000 was paid, the directors do not recommend the payment of a final dividend (2000 - £8,000,000)

The preference shares have been redeemed in the year and therefore no preference dividend has been paid (2000 - £106,524).

#### DIRECTORS AND THEIR INTERESTS

The directors who served during the period were as follows

B Masrani

C Bradley

Appointed 2.7.2001

K Dowd M L Arnett

P Ireland
J Duvar

Resigned 3.4.2001

J Plowman

Resigned 8.5.2001

None of the directors held any disclosable interest in the shares of the company.

#### AUDITORS

On 28 June 2001, Ernst & Young, the Company's auditor, transferred its entire business to Ernst & Young LLP, a limited liability partnership incorporated under the Limited Liability Partnerships Act 2000. The Directors consented to treating the appointment of Ernst & Young as extending to Ernst & Young LLP with effect from 28 June 2001. A resolution to re-appoint Ernst & Young LLP as the Company's auditor will be put to the forthcoming Annual General Meeting.

BHARAT B- MASRANZ

On behalf of the board

Director

2 2 JAN 2002

## STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RESPECT OF THE ACCOUNTS

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those accounts, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the accounts; and
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### **II ERNST & YOUNG**

#### INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF DEALWISE LIMITED

We have audited the company's financial statements for the year ended 31 October 2001 which comprise the Profit and Loss Account, Balance Sheet, Statement of Total Recognised Gains and Losses and Reconciliation of Shareholders' Funds and the related notes 1 to 18. These financial statements have been prepared on the basis of the accounting policies set out therein.

#### Respective responsibilities of directors and auditors

As described in the Statement of Directors' Responsibilities the company's directors are responsible for the preparation of the financial statements in accordance with applicable United Kingdom law and accounting standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### **Opinion**

In our opinion the financial statements give a true and fair view of the state of affairs of the company as at 31 October 2001 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Ernst & Young LLP Registered Auditor

London Date

2 2 JAN 2002

# PROFIT AND LOSS ACCOUNT for the year ended 31 October 2001

Notes	12 months ended 31 October 2001 £000	10 months ended 31 October 2000 £000
TURNOVER 2 Administrative expenses	1,866 (2,022)	23,432 (28,935)
OPERATING LOSS 3	(156)	(5,503)
Profit on disposal of business to other group undertaking	68,386	-
PROFIT /(LOSS) ON ORDINARY ACTIVITIES BEFORE INTEREST AND TAXATION	68,230	(5,503)
Interest receivable Interest payable to group undertakings	222 (27)	2,662 (791)
PROFIT /(LOSS) ON ORDINARY ACTIVITIES BEFORE TAXATION	68,425	(3,632)
Taxation credit on loss on ordinary activities 5	-	779
PROFIT /(LOSS) ON ORDINARY ACTIVITIES AFTER TAXATION	68,425	(2,853)
Dividends paid and proposed (including non-equity interests) 6	(67,478)	(8,107)
RETAINED PROFIT /(LOSS) FOR THE FINANCIAL PERIOD 15	947	(10,960)

### STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES

for the year ended 31 October 2001

	12 months ended 31 October 2001 £000	10 months ended 31 October 2000 £000
Profit/(Loss) for the financial period Unrealised surplus on revaluation of investments	947	(10,960) 2,400
TOTAL RECOGNISED GAINS AND LOSSES RELATING TO THE PERIOD	947	(8,560)

# BALANCE SHEET at 31 October 2001

	Notes	2001 £000	2000 £000
FIXED ASSETS Intangible assets Tangible assets Investments	7 8 9	- - -	1,509 3,531 2,400
CURRENT ASSETS		-	7,440
Debtors Cash at bank and in hand	10 11	12,616 20	141,075 89,364
CREDITORS: amounts falling due within one year	12	12,636 (14)	230,439 (221,204)
NET CURRENT ASSETS		12,622	9,235
TOTAL ASSETS LESS CURRENT LIABILITIES		12,622	16,675
CREDITORS: amounts falling due after more than one year			
Loans	13	-	(5,000)
NET ASSETS		12,622	11,675
GADYNA AND DEGENATES			
CAPITAL AND RESERVES Called up share capital	14	10,731	10,731
Share premium account	15 15	1,891	1,891
Profit and loss account Revaluation Reserve	15	-	(3,347) 2,400
TOTAL SHAREHOLDERS' FUNDS	15	12,622	11,675
An analysis of shareholders' funds between equity and non-equity	interests is as f	ollows:	
Equity		12,622	1,175
Non-equity 'A' preference shares		-	1,050
'B' preference shares 'C' preference shares		-	1,450 8,000
		12,622	11,675
A reconciliation of the movement in state holders funds is given in	n note 15.		
Name \\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\		<i>~</i>	
Director  Date  Date  Date	MASRA	J.	
Date Dan 22, 20	102		

#### NOTES TO THE ACCOUNTS

at 31 October 2001

#### 1. ACCOUNTING POLICIES

#### Accounting convention

These accounts have been prepared in accordance with applicable accounting standards and the historical cost convention, as modified by the revaluation of certain investments.

#### Goodwill

Positive goodwill arising on acquisitions is capitalised, classified as an asset on the balance sheet and amortised on a straight line basis over its useful economic life up to a presumed maximum of 20 years. It is reviewed for impairment at the end of the first full financial year following the acquisition and in other periods if events or changes in circumstances indicate that the carrying value may not be recoverable.

If a subsidiary or business is subsequently sold or closed, any goodwill arising on acquisition that has not been amortised through the profit and loss account is taken into account in determining the profit or loss on sale or closure.

#### Depreciation

Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost or valuation, less estimated residual value based on prices prevailing at the date of acquisition or revaluation, of each asset evenly over its expected useful life as follows.

Equipment, fixtures and fittings

- 5 years

Motor vehicles

5 years

#### Deferred taxation

Deferred taxation is provided using the liability method on all timing differences to the extent that they are expected to reverse in the future without being replaced, calculated at the rate at which it is anticipated the timing difference will reverse. Deferred taxation assets are only recognised if recovery without replacement by equivalent debit balances is reasonably certain.

#### Operating leases

The rental charges under operating leases are charged to the profit and loss account on a straight line basis over the life of the lease.

#### Pensions

TD Waterhouse Investor Services (Europe) Limited, which at 31 October 2001 was a fellow subsidiary undertaking, operates a defined contribution pension scheme for the group. Contributions from Dealwise Limited are charged in the profit and loss account as they become payable in accordance with the rules of the scheme.

#### Related party transactions

In accordance with FRS 8, the company has not presented details of related party transactions with fellow group undertakings, as the company is a subsidiary of a group where greater than 90% of the voting rights are controlled within the group and the group's parent financial statements are publicly available.

#### Group accounts

The company has not produced group accounts as it is a wholly owned subsidiary undertaking and its immediate parent undertaking produces group accounts. Accordingly these account present information about the company as an individual undertaking and not about its group.

4.

#### NOTES TO THE ACCOUNTS

at 31 October 2001

#### 1. ACCOUNTING POLICIES (continued)

#### Cashflow Statement

The company has not produced a cash flow statement. In accordance with Financial Reporting Standard 1 (revised), the company is claiming exemption as a cash flow statement is included within the financial statements of its ultimate parent undertaking, for which accounts are publicly available.

#### Investments

Fixed asset investments comprising London Stock Exchange (LSE) shares are stated at market value and the difference between cost and market value is taken to the revaluation reserve to reflect the investment return. Other fixed asset investments are stated at the lower of cost and net realisable value.

#### 2. TURNOVER

Turnover represents stockbroking commissions and fees for execution only discount brokerage, stated net of VAT, and is derived from the continuing operation of the business within the UK. The directors consider that the company operates in a single business and geographical segment.

#### 3. OPERATING PROFIT/(LOSS)

The operating profit/(loss) is stated after charging the following:

	12 months	10 months
	ended	ended
	31 October	310ctober
	2001	2000
	£000	£000
Depreciation of tangible fixed assets	57	728
Loss on disposal of tangible fixed assets	-	215
Auditors' remuneration		
- audit services	10	55
- non-audit services	-	4
Operating leases - land and buildings	68	293
- other	-	25
DIRECTORS' AND EMPLOYEES' COSTS	==	
	12 months	10 months
	ended	ended
	31 October	31 October
	2001	2000
	£000	£000
Salaries	848	9,566
Social security costs	76	1,023
Other pension costs	13	60
	937	10,749

### NOTES TO THE ACCOUNTS

at 31 October 2001

#### 4. **DIRECTORS' AND EMPLOYEES' COSTS** (continued)

The average number of employees during the period, was as follows:

	12 months ended 31 October	10 months ended 31 October
	2001	2000
	No.	No.
Staff	58	579
	<del></del>	=
On 30 <sup>th</sup> November 2000 the employees of Dealwise Limted transferred Services (Europe) Ltd.	to TD Waterho	use Investor

O Se

Directors' emoluments

Directors emoraments		
	12 months	10 months
	ended	ended
	31 October	31 October
	2001	2000
	£000	£000
Directors' emoluments including pension contributions	-	484
Emoluments of the highest paid director	-	144

#### 5. **TAXATION**

The taxation credit for the period comprises:

	12 months	10 months
	ended	ended
	31 October	310ctober
	2001	2000
	£000	£000
Corporation tax on loss on ordinary activities at 30%	-	(779)
Under provided in previous years	-	_
Deferred taxation credit	-	
		(770)
	-	(779)
	====	

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# NOTES TO THE ACCOUNTS at 31 October 2001

#### 6. DIVIDENDS PAID AND PROPOSED

Dividends comprise:

12 months	10 months
ended	ended
31 October	31 October
2001	2000
£000	£000
-	107
67,478	8,000
67,478	8,107
	Goodwill
	£000
	1,905
	(1,905)
	-
	<del></del>
	396
	(396)
	-
	-
	1,509
	ended 31 October 2001 £000

Transferred to other group undertaking

At 31 October 2001

#### 8. TANGIBLE FIXED ASSETS

TANGIBLE FIXED ASSETS			
		Equipment,	
	•	fixtures and	T 1
	vehicles £000	fittings £000	Total £000
Cost:	£000	2000	7000
At 1 November 2000	353	4,868	5,221
Disposals	<u>.</u>	8	8
Intercompany transfers	(353)	(4,860)	(5,213)
At 31 October 2001	-	-	_
Depreciation:			
At 1 November 2000	97	1,593	1,690
Charge for the period	3	54	57
Intercompany transfers	(100)	(1,647)	(1,747)
At 31 October 2001	-	-	
Net book value:		<del></del>	
At 31 October 2001	-	***	-
At 1 November 2000	256	3,275	3,531
		====	
INVESTMENTS			
Cost or Valuation			£000
At 1 November 2000			2,400
			(0.100)

In addition, at 31 October 2001 the company held an investment of £2 (31 December 2000: £2) consisting of shares in the subsidiary undertaking, Wellington Street Nominees Limited, the ordinary shares of which are wholly owned by the company. The subsidiary acts as nominee shareholder to hold shares on behalf of customers of Dealwise Limited.

(2,400)

### 10. DEBTORS

Amounts falling due within one year:

	Amounts fairing due within one year.			
			2001 £000	2000 £000
	Amounts due from counterparties  Amounts due from other group undertakings		12,616	139,548
	Other debtors		-	168
	Prepayments and accrued income		-	580
	Corporation tax debtor		-	779
			12,616	141,075
11.	CASH AT BANK AND IN HAND			
			2001	2000
			£000	£000
	Client settlement balances		15	86,426
	Other bank balances		5	2,938
			20	89,364
10	CDEDYTORG (CB' 1 CB'			====
12.	<b>CREDITORS:</b> amounts falling due within one year		2001	2000
			£000	£000
			2000	1000
	Bank loans and overdrafts		14	42
	Amounts due to counterparties Amounts owed to group undertakings		=	215,854
	Other creditors including taxation and social security		-	2,271
	Accruals and deferred income		-	3,037
			14	221,204
				=====
13.	LOANS			
		Date of agreement	2001	2000
			£000	£000
	Short term subordinated loan	18 July 2000	-	5,000
			<del></del>	===

### 14. CALLED UP SHARE CAPITAL

Share capital comprises the following:

Equity Shares	Aut No.	tober 2001 horised 000s	31 C	October 2000 Authorised 000s
Ordinary £1 shares 'A' Ordinary 35p shares	12,731,000	12,731	630,300	221
'C' Ordinary 35p shares	-	_	29,700	10
		12,731		231
		====		
Non Equity Shares				
Non Equity Shares	31 Oc	tober 2001	31 (	October 2000
		thorised		Authorised
Fixed term non-cumulative 8% 'A' preference shares of	No.	000s	No.	000s
£1 each repayable 6 September 2001	-	-	1,050,000	1,050
Fixed term non-cumulative 8% 'B' preference shares of £1 each repayable 1 April 2004	-	-	1,450,000	1,450
Fixed term non-cumulative 'C' preference shares of £1 each repayable 20 April 2005	-		10,000,000	10,000
	-			10,500
	<u> </u>			
Equity	31 Oc Issued and No.	tober 2001 I fully paid 000s		October 2000 und fully paid 000s
Equity Ordinary £1 shares	Issued and	l fully paia 000s	! Issued a No. -	and fully paid 000s
	Issued and No.	l fully paia 000s	! Issued a	ınd fully paid
Ordinary £1 shares 'A' Ordinary 35p shares	Issued and No.	1 fully paid 000s 10,731 - -	I Issued a No 630,300	ond fully paid 000s - 221 10
Ordinary £1 shares 'A' Ordinary 35p shares	Issued and No.	l fully paia 000s	I Issued a No 630,300	und fully paid 000s - 221
Ordinary £1 shares 'A' Ordinary 35p shares 'C' Ordinary 35p shares	Issued and No.	1 fully paid 000s 10,731 - -	I Issued a No 630,300	ond fully paid 000s - 221 10
Ordinary £1 shares 'A' Ordinary 35p shares	Issued and No. 10,731,000	1 fully paid 000s 10,731 - - 10,731	I Issued a No. 630,300 29,700	221 10 231
Ordinary £1 shares 'A' Ordinary 35p shares 'C' Ordinary 35p shares	Issued and No. 10,731,000	1 fully paid 000s 10,731 - 10,731 ====================================	I Issued a No. 630,300 29,700	ond fully paid 000s  221 10 231  October 2000 and fully paid
Ordinary £1 shares 'A' Ordinary 35p shares 'C' Ordinary 35p shares  Non Equity Shares  Fixed term non-cumulative 8% 'A' preference shares of	Issued and No. 10,731,000	1 fully paid 000s 10,731 	I Issued a No. 630,300 29,700  I Issued a No.	ond fully paid 000s  221 10 231  October 2000 and fully paid 000s
Ordinary £1 shares 'A' Ordinary 35p shares 'C' Ordinary 35p shares  Non Equity Shares  Fixed term non-cumulative 8% 'A' preference shares of £1 each repayable 6 September 2001	Issued and No. 10,731,000	1 fully paid 000s 10,731 - 10,731 ====================================	I Issued a No. 630,300 29,700	ond fully paid 000s  221 10 231  October 2000 and fully paid
Ordinary £1 shares 'A' Ordinary 35p shares 'C' Ordinary 35p shares  Non Equity Shares  Fixed term non-cumulative 8% 'A' preference shares of £1 each repayable 6 September 2001  Fixed term non-cumulative 8% 'B' preference shares of £1 each repayable 1 April 2004	Issued and No. 10,731,000	1 fully paid 000s 10,731 - 10,731 ====================================	I Issued a No. 630,300 29,700  I Issued a No.	ond fully paid 000s  221 10 231  Cotober 2000 and fully paid 000s
Ordinary £1 shares 'A' Ordinary 35p shares 'C' Ordinary 35p shares  Non Equity Shares  Fixed term non-cumulative 8% 'A' preference shares of £1 each repayable 6 September 2001  Fixed term non-cumulative 8% 'B' preference shares of	Issued and No. 10,731,000	1 fully paid 000s 10,731 - 10,731 ====================================	1 Issued a No. 630,300 29,700 31 0 Issued a No. 1,050,000	ond fully paid 000s  221 10 231  October 2000 and fully paid 000s 1,050
Ordinary £1 shares 'A' Ordinary 35p shares 'C' Ordinary 35p shares  Non Equity Shares  Fixed term non-cumulative 8% 'A' preference shares of £1 each repayable 6 September 2001  Fixed term non-cumulative 8% 'B' preference shares of £1 each repayable 1 April 2004  Fixed term non-cumulative 'C' preference shares of	Issued and No. 10,731,000	1 fully paid 000s 10,731 - 10,731 ====================================	1 Issued a No. 630,300 29,700 1 Issued a No. 1,050,000 1,450,000	221 10 231 ———————————————————————————————————

During the year the share capital of the company was restructured. The ordinary and preference shares in issue in the previous year were redesignated as £1 Ordinary shares. For comparative purposes the details of the shares in issue in the prior year are set out below.

The 'A' and 'C' ordinary shares ranked equally in relation to dividends and amounts receivable on winding up. The 'A' ordinary shares carried one vote per share whereas the 'C' ordinary shares did not carry any voting rights.

The preference shares received dividends but carried no voting rights. On winding up the preference shares rank before ordinary shares and are paid out in order of issue. The fixed term non-cumulative 'C' preference shares carry an interest rate of LIBOR plus 1.7%.

#### 15. RECONCILIATION AND ANALYSIS OF SHAREHOLDERS' FUNDS

	Share capital £000	Revaluation reserve £000	Share premium £000	Profit and loss account £000	Total share holders' funds £000
At 1 January 2000	2,731		1,891	7,613	12,235
Shares issued in the period	8,000	_	_	_	8,000
Revaluation reserve	_	2,400	_	_	2,400
Loss for the period after taxation	_	_		(2,463)	(2,463)
Dividends	-	_		(8,497)	(8,497)
At 31 October 2000	10,731	2,400	1,891	(3,347)	11,675
At 1 November 2000	-	_	-	Au	_
Revaluation reserve	-	(2,400)	_	2,400	-
Profit for the period after taxation	-	-	-	68,425	68,425
Dividends	-	-	-	(67,478)	(67,478)
At 31 October 2001	10,731	-	1,891		12,622

#### NOTES TO THE ACCOUNTS

at 31 October 2001

#### 16. PENSION COMMITMENTS

The majority of employees of the company were members of the TD Waterhouse Investor Services (Europe) Limited defined contribution pension scheme. During the year they transferred to TD Waterhouse Investor Services (Europe) Ltd and the disclosure of pension arrangements is given in the accounts of that company.

#### 17. RELATED PARTY TRANSACTIONS

There were no related party transactions which require disclosure under Financial Reporting Standard No. 8.

#### 18. PARENT UNDERTAKING AND CONTROLLING PARTY

The company's ultimate UK parent undertaking in the period was TD Waterhouse Investor Services (UK) Limited, a company incorporated in England.

Dealwise Limited is included within the UK consolidated accounts of TD Waterhouse Investor Services (UK) Ltd.

The company's ultimate parent company and controlling party is The Toronto-Dominion Bank, which is incorporated in Canada. Copies of the group financial statements may be obtained from:

Finance and Control Division The Toronto-Dominion Bank PO Box 1 Toronto Dominion Centre King St. W and Bay St Toronto Ontario M5K 1A2 Canada