

**GROSVENOR GROUP HOLDINGS LIMITED**

COMPANY REGISTRATION NUMBER 3219943

**ANNUAL REPORT AND  
FINANCIAL STATEMENTS**

**YEAR ENDED 31 DECEMBER 2002**



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## FINANCIAL OVERVIEW

### SUMMARY

- Revenue profit was maintained at £53.5m (2001 – £53.8m) in spite of deteriorating market conditions during 2002.
- The strong residential market in the UK continued to account for the majority of investment property disposal profits, at £15.5m out of a total of £25.8m.
- The continuing depressed market in Asia resulted in a decision to write down the value of our 15% holding in Asia Standard International Group Limited in Hong Kong to its market value at the end of the year – a charge of £17.3m to the profit and loss account.
- The revaluation uplift for the year was £39.0m, reflecting a continuing rise in residential markets, steady growth in retail and slowing office markets.
- Total assets under management increased to £5.4bn, of which £3.1bn relates to Grosvenor's proprietary assets (including developments at completed cost) and £2.3bn is managed on behalf of third parties.
- The committed development programme is £0.8bn. Development plans, including major city centre developments, amount to a further £1.3bn.

### EARNINGS

	2002 £m	2001 As restated £m
Net rental income and fees	108.0	109.3
Development profit	2.6	6.5
Administrative expenses	(35.5)	(34.1)
	75.1	81.7
Joint ventures and other investments	19.5	13.5
Interest	(41.1)	(41.4)
	53.5	53.8
Revenue profit	25.8	28.0
Investment property sales		
	79.3	81.8
Amounts written off investments	(18.5)	–
	60.8	81.8
Profit before tax	(16.3)	(17.5)
Tax		
Profit after tax	44.5	64.3

The Group's total return on property assets in 2002, taking account of the movement in share price of our listed property investments, foreign exchange impact and goodwill, was 5.4% (2001 – 13.1%). The unadjusted return, based on the results as reported in the financial statements, was 6.2%. This compared with 11.3% in 2001, and an average over the last five years of 13.6%.

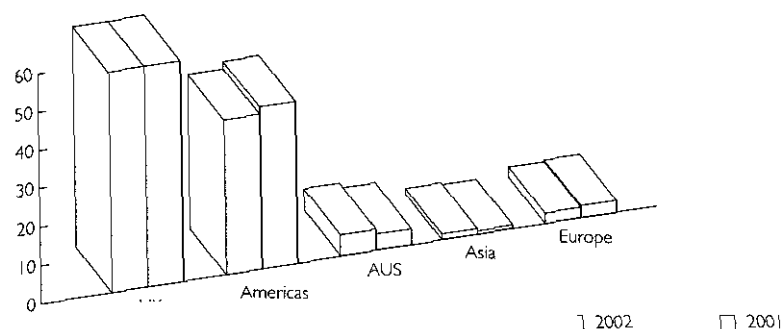
The return for 2002 included a revaluation uplift of £39.0m and write downs against investments of £18.5m. The 2001 return included a revaluation uplift of £123.2m. Revenue return, which excludes disposal profits and revaluation gains, was 4.0% (2001 – 4.3%), reflecting the low income yield achieved on the highly reversionary properties on the London Estate.

Over the past five years Enterprise Value Added, which represents the value added above the Group's weighted average cost of capital, amounted to £264m.

### NET RENTAL INCOME

Net rental income has been resilient to the downturn in market conditions, at £108.0m compared with £109.3m in 2001.

The sale of the Vancouver Centre at the end of 2001 was the main reason for the fall in net rental income in Americas, together with the impact of a lower average exchange rate for US and Canadian dollars.



## FINANCIAL OVERVIEW

### JOINT VENTURES AND OTHER INVESTMENTS – PROFITS UP BY £6m

The Group's joint ventures are the 33% investment in Sonae Imobiliária SGPS, the Portuguese shopping centre developer and owner; and Lar Grosvenor B.V., the Group's 50% Spanish joint venture. Both these investments are held by our Continental European operating company.

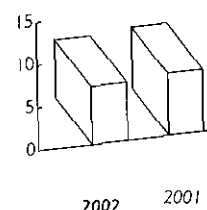
The Group's share of profits of joint ventures and associates has increased by £5.7m to £17.7m in 2002, mainly as a result of the additional 8% investment in Sonae made at the end of 2001, but also because of another year of increased profits from Sonae.

### AVERAGE COST OF DEBT FALLS TO 6.7%

The Group's average cost of debt fell to 6.7% in 2002, compared with 7.2% in 2001. This was due to falling interest rates and the full year impact of the 6.5% listed bond issued in two tranches in June and December 2001.

Group net interest fell by £3.2m to £35.1m. The Group's share of joint ventures' and associates' interest increased by £2.9m mainly because of new borrowings in Sonae.

AVERAGE COST OF DEBT (%)



### PROFITS ON PROPERTY DISPOSALS OF £25.8m

£20.3m of disposal profits arose in Britain and Ireland, of which £15.5m related to lease premiums from the London Estate and £2.7m to sales of two properties from the Arkle shopping centre fund.

In Americas we sold a number of properties including the 50% owned US Bank Plaza in California, and in Australia we sold our 25% interest in an office building in Melbourne.

The Group's share of joint ventures contributed £2.1m to investment property disposals, which arose from five properties sold in Lar Grosvenor.

### NET ASSETS OF £1.8bn

Net assets increased £76.3m as a result of retained profits for the year and the 2002 revaluation uplift.

Movements in exchange rates reduced net assets by £28.0m and the impact of the change in accounting policy to full provision for deferred tax was to reduce net assets by £33.9m.

34.2% of the Group's net assets are exposed to currencies other than Sterling.

The Group's investment property portfolio increased by £72m to £2,079m, including £40m of revaluation uplift for the year. In Britain we saw increases in the residential and retail portfolios, but a fall in office values. In North America, valuations of our Californian properties reflected difficult markets in Silicon Valley, but these were offset by positive valuations elsewhere in the United States and Canada.

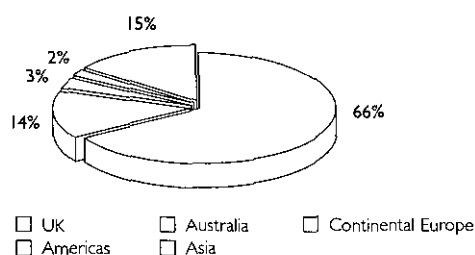
The valuation uplift of £40.0m was reduced by £21.1m of provisions against the carrying value of certain investment properties under construction in Britain and Ireland. These provisions reflect the unfavourable office market at the end of 2002, particularly in the City of London. We expect the valuations of these properties to recover after the first rent review once the completed properties are let.

The Group's share of joint ventures' net assets increased by £33.5m to £209.4m, driven by another year of strong performance from our investment in Sonae Imobiliária. Our share of investment properties held by joint ventures is £343m.

We extended our long term relationship with Asia Standard by subscribing to £21.5m of convertible bonds at the beginning of the year. Our existing investment in Asia Standard shares continues to trade at a significant discount to net assets, and in view of this we took the decision to write the investment down to its market value at the end of the year.

## FINANCIAL OVERVIEW

NET ASSETS BY REGION



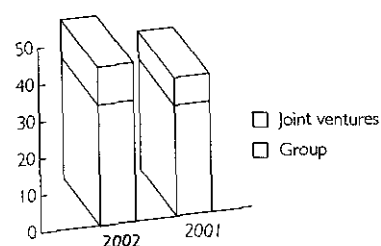
### NET GEARING OF 34.5%

With gross debt at 31 December 2002 of £748.9m (2001 – £735.1m) and cash and short term liquid investments of £143.9m (2001 – £198.2m) net gearing was 34.5% (2001 – 31.8%).

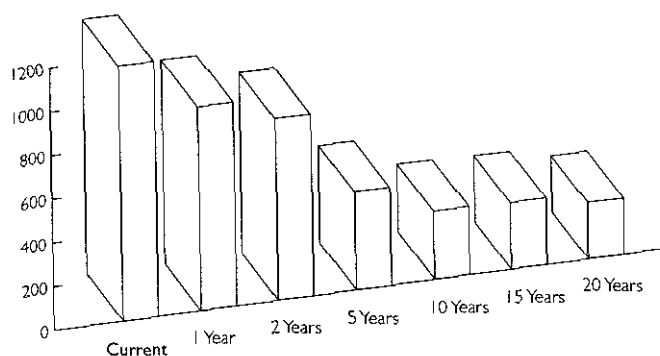
Including the Group's share of joint ventures' net debt, gearing increased to 45.1% (2001 – 39.8%).

In addition to the total debt drawn of £748.9m, the Group has undrawn committed bank facilities of £450.6m. If all these facilities were drawn gearing would increase to 60%. The average life of committed debt facilities (drawn and undrawn) is 9.1 years (2001 – 9.3 years).

NET GEARING (%)



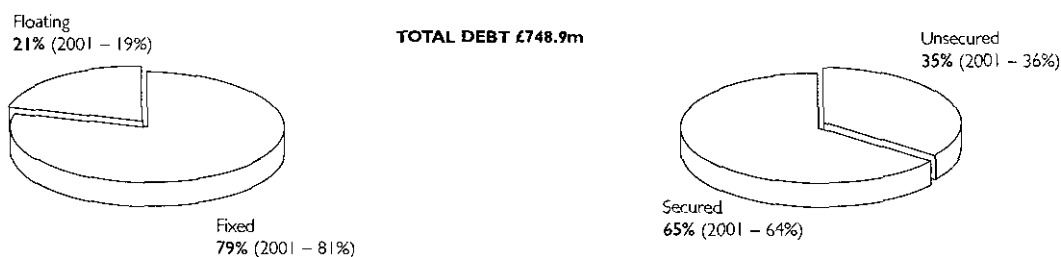
COMMITTED DEBT FACILITIES (£m)



## FINANCIAL OVERVIEW

### NET GEARING OF 34.5% (continued)

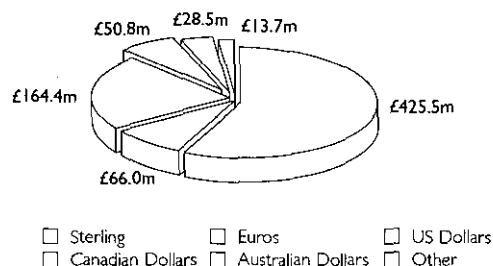
The profile of the Group's debt remains similar to 2001 and is illustrated below. Average debt utilisation during 2002 was £735m.



Foreign currency borrowings amounting to £323.4m were drawn at the end of 2002 (2001 - £339.1m), all held by overseas subsidiaries. In 2001, UK subsidiaries held foreign currency borrowings of £19.1m. This was the residue of currency debt drawn to finance investment overseas which was unwound in accordance with the Board's foreign exchange hedging policy, as referred to on page 66.

In December 2002 we raised capital and debt of approximately €20m (£12.2m) in a partial listing of our Continental European holding company, Grosvenor Continental Europe SA, on the Luxembourg Stock Exchange. The debt element was a 20 year floating rate listed bond (at EURIBID plus 0.4%). This action reduces the risk of double taxation that can arise in the UK on capital gains realised in our non-UK subsidiaries and put us on a similar footing to UK listed competitors investing in Continental Europe.

### CURRENCY ANALYSIS OF DEBT



### CASH FLOW

Cash flow generated from operations after debt service was at a similar level to 2001 at £35.9m (2001 - £38.3m). After tax paid, cash utilised was £3.3m (2001 - £2.9m generated).

Net capital expenditure in 2002 was £72.0m, including £21.5m in respect of the Asia Standard convertible bond. This was funded by an increase in net debt of £68.1m. In 2001 net capital proceeds were £27.3m, which included £54.8m in respect of the sale of a trade investment, and net debt reduced by £30.1m.

### RESTATEMENT OF 2001 RESULTS

The Group has adopted FRS19 "Deferred Tax" with effect from 1 January 2001 and has restated previously reported results as if the revised policy had always been adopted. The restatement resulted in a reduction in net assets at 31 December 2001 of £33.9m and in reduction in profit after tax for the year ended 31 December 2001 by £2.4m.

## CORPORATE GOVERNANCE

### COMPLIANCE WITH THE COMBINED CODE

The Group follows the principles of corporate governance recommended as best practice by the Financial Services Authority ("the Combined Code"). Throughout 2002 the Group was in compliance with the provisions set out in Section I of the Combined Code, except for Part B3 which addresses disclosure of directors' remuneration and Part C which the Board considers is not relevant. The Board believes that the principles behind the Code's recommendations in these areas are fully satisfied in the context of the ownership of the Group.

### BOARD OF DIRECTORS

The Board comprises eleven directors, five of whom work full time for the Group. The Board is responsible to the shareholders for the proper management of the Group. It is responsible for setting and monitoring Group strategy, reviewing performance, ensuring adequate funding, formulating policy on key issues, and reporting to shareholders.

The roles of Chairman and Chief Executive are clearly defined. The Chairman is primarily responsible for overseeing the working of the Board. The Chief Executive is responsible for the implementation of the strategy and policies set by the Board and the day-to-day management of the business. The Deputy Chairman is the senior independent director.

The biographies of the members of the Board on page 58 demonstrate a range of experience and calibre to bring independent judgement on issues of strategy, performance, resources (including key appointments) and standards of conduct. A statement of the directors' responsibilities in respect of the accounts is set out on page 71 and a statement of going concern is given on page 69.

To enable the Board to discharge its duties, all directors receive appropriate and timely information, including briefing papers distributed in advance of board meetings. The directors have access to the Company Secretary, and may, at the Company's expense, take independent professional advice and receive training as they see fit.

### AUDIT COMMITTEE

The Audit Committee comprises three non-executive directors and is chaired by the Deputy Chairman. The Committee meets at least twice a year with the auditors and is attended by invitation by the Group Chief Executive, Group Finance Director and other senior personnel as appropriate. It is responsible for reviewing a wide range of financial matters including the annual financial statements and accompanying reports, Group audit arrangements, accounting policies, internal control and the actions and procedures involved in the management of risk throughout the Group.

### NOMINATIONS COMMITTEE

The Board considers that a separate Nominations Committee is not necessary as there is a formal procedure under which the non-executive directors discuss and agree any Board nomination prior to approval and discussion by the Board.

### RELATIONS WITH SHAREHOLDERS AND LENDERS

Given the private ownership of the Group, the requirements of the Combined Code to communicate with institutional shareholders are not fully relevant. The shareholders are fully represented on the Board and receive a monthly report. This Annual Report is widely distributed and the Group's policy is to maintain close contact during each financial year with bondholders and other lenders at Group and operating company levels.

### INTERNAL CONTROL

The Board is responsible for the Group's system of internal control and for reviewing its effectiveness. This is designed to manage rather than eliminate the risk of not achieving business objectives and can only provide reasonable and not absolute assurance against material misstatement or loss.

The Board considers that there is a continuous process for identifying, evaluating and managing significant risks faced by the Group in the course of its business, which has been in place throughout the year and up to the date of approval of the Annual Report and Accounts. This process is regularly reviewed by the Audit Committee and the Board, is consistent with the internal control guidance for directors in the Combined Code and enhances the existing system of internal control which has complied with best practice for many years.

A key part of the system of internal control is the delegation of management responsibility for all the Group's property investment, development and fund management activities together with supporting functions to regional management teams. Both the Britain and Ireland and Americas regions have local boards with non-executive chairmen which oversee the regions' operations. These boards form an integral part of the overall internal control process. Local boards for the Continental Europe and Australia Asia Pacific regions work closely with the Holding Company team to ensure appropriate internal controls are maintained. The relationship between regional boards and the Group Board is clearly defined and is set out in formally approved financial delegation procedures.

## CORPORATE GOVERNANCE

### INTERNAL CONTROL (continued)

In addition to local boards, each region, together with the Holding Company is represented on the Group Finance Board, which meets at least three times each year and provides a forum for debating issues of a financial nature which are relevant for the Group as a whole, including the setting of Group policy, development of systems and risk management.

In view of the relatively small number of staff and the interaction of local boards, including the Group Finance Board, the Grosvenor Group Holdings Limited Board considers that an internal audit function is not currently required. The need for this additional control is reviewed by the Board on a regular basis.

The Board carried out its annual assessment of internal control for the year 2002 at its meeting in March 2003 by considering reports from management and the Audit Committee and taking account of events since December 2002.

Risk management is a constant agenda item for all parts of the business with the emphasis on continuous improvement. Specific financial and other controls can be summarised under the following headings:

### OPERATING AND HOLDING COMPANY CONTROLS

Key controls over major business risks include reviews against performance indicators and exception reporting. Each team makes regular assessments of its exposure to major financial, operational and strategy risks and the extent to which these are controlled.

### QUALITY AND INTEGRITY OF PERSONNEL

It is the Group's policy to retain employees of high calibre, professional integrity and potential. Comprehensive training and development programmes are in place for all key personnel.

### FINANCIAL INFORMATION

The Group and each operating company have comprehensive systems for reporting financial results. Financial results are reviewed on a quarterly basis (consistent with the pattern of rent billing in the majority of the Group's operations) with comparisons against budget and prior periods together with a forecast for the full financial year and the potential variances to that forecast. Treasury reporting is reviewed on a monthly basis, with further reporting each quarter.

### TREASURY POLICIES

As a company committed to private ownership the Group's expansion capital is drawn from banks and financial institutions rather than from shareholders. Additional financial resources for operations are provided by jointly investing with partners.

Treasury policies, approved by the Board, are:

- to raise all core debt at operating company level and operate a decentralised treasury management structure;
- to ensure sufficient committed loan facilities to support current and future business requirements;
- to ensure that the Group's debt can be supported from maintainable cashflow through clear internal guidelines;
- to manage interest rate exposure with a combination of fixed rate debt and interest rate swaps, maintaining a fixed interest rate floor of 60% of borrowings;
- not to hedge long-term net asset positions held in foreign currencies; and
- to pool funds efficiently on a regional basis and invest short-term cash with approved institutions up to limits agreed by the Board.

Transactions in financial instruments are either governed by specific delegations to operating company boards or have prior Board approval. The Group does not enter into any speculative positions.

### SYSTEMS

There are established controls and procedures over the security and integrity of data held on computer systems and the Group has put in place appropriate disaster recovery arrangements which are tested and reviewed regularly.

### FINANCIAL SERVICES AUTHORITY (FSA)

Grosvenor Investment Management Limited, a wholly owned subsidiary, is regulated by the Financial Services Authority (FSA) for the purposes of undertaking regulated property management activities. All transactions with managed funds are separately accounted for under a full client accounting regime.

## REMUNERATION REPORT

### REPORT ON EMPLOYMENT AND REMUNERATION MATTERS SPECIFICALLY RELATING TO EXECUTIVE DIRECTORS AND SENIOR STAFF

**THE GROUP'S EMPLOYMENT PHILOSOPHY** recognises the value of staff to its long term success. The promotion of loyalty is an important business concept for Grosvenor and good relationships between employer and employee are nurtured. Grosvenor is an equal opportunities employer and staff are kept informed on matters affecting them and on the financial and economic factors affecting the Group's performance. We are committed to improving performance through regular review and continuous learning. Programmes are in place to train and develop suitable individuals for future senior or directors' roles. A review of Board performance is carried out each year.

**THE REMUNERATION COMMITTEE** comprises three Non-Executive Directors and is chaired by the Deputy Chairman. It meets at least twice a year. The Group Chief Executive and Group Human Resources Director are in attendance unless their own affairs are being discussed. The Committee is responsible for considering and making recommendations to the Board on the Group's overall remuneration strategy and employment policies and specifically determines the remuneration and contract terms of executive directors and other senior staff. They consult with independent professional advisers as necessary.

**THE GROUP'S REMUNERATION POLICY** recognises the importance of attracting, retaining and motivating executives of the appropriate calibre and experience to enhance the performance and reputation of the Group. The size, complexity and international perspective as well as the long-term nature of the business are all important factors. The Group strives to provide fully competitive benefits, together with above average fixed and variable compensation elements, in comparison to our local competition. The Group complies with all compensation and benefits elements and practices which are required by local law. In addition, compensation includes variable elements to reward superior company, team and individual performance in line with market practice. The Remuneration Committee has discretion to award individual bonuses in recognition of special performance.

**THE REMUNERATION** of executive directors and senior staff includes a blend of short and long-term reward and has been designed to address the interests of both employees and shareholders. The elements are:-

- **BASIC SALARY AND BENEFITS** are competitive within the property industry in the locations in which the Group operates. Salaries are reviewed annually, or on promotion. Taxable benefits are provided at levels similar to those for comparable positions and include, as appropriate, health insurance, long term savings plan (now closed to new entrants) and car allowance.
- **BONUS AND INCENTIVE SCHEMES** operate for executive directors and senior staff, with the exception of those employed by Grosvenor Americas (GA) which are covered below. The annual performance related bonus scheme is linked to the achievement of total return above the Group's Weighted Average Cost of Capital. The incentive arrangements are designed to reward outstanding performance at the team and individual level. It is a requirement of the scheme that at least 50% of the incentive element of the award is deferred for a minimum period of two years after the award is made. The deferred element attracts a return equivalent to the total return of the company of each subsequent year after the award is made.

Staff of GA, including the Chief Executive, participate in a separate annual performance related bonus scheme and a long-term incentive plan. The long-term incentive plan sets a notional share value for GA based on net assets per share and notional shares are awarded according to measures of performance over the previous three years. The benefits arising under this scheme vest at the earlier of redemption dates set out in the scheme or the executive's retirement or resignation date.

- **PENSIONS AND LIFE ASSURANCE** for executive directors and senior staff, with the exception of those employed by GA, are provided through membership of the Grosvenor Estate Pension Scheme (GEPS) and, if applicable, supplementary pension arrangements. GEPS is non-contributory and provides a maximum pension of up to two-thirds of pensionable salary on retirement. The cost of the Group's contribution to GEPS in respect of each director is based on the senior executive member current average contribution rate of 29.5% per year. The scheme also provides for dependents' pensions of two-thirds of the member's pension and an insured lump sum payment of four times basic salary in the event of death in service.

GA has made separate arrangements for provision of pensions for executive directors and staff. Details of the pension schemes' funding and assumptions are given in note 7 of the Accounts.



## REMUNERATION REPORT

**A SCHEDULE OF DIRECTORS' REMUNERATION**, including all amounts required to be disclosed by the Directors' Remuneration Report Regulations 2002, is approved by the shareholders and details of directors' remuneration in accordance with the Companies Act 1985 are set out in note 8 to the financial statements.

**THE NOTICE PERIOD** for the termination of the employment of an executive director is six months.

**NON-EXECUTIVE DIRECTORS** representing the shareholders receive no fee. The fees for other non-executive directors are reviewed every two years by the Chairman. Non-executive directors do not have service contracts and do not participate in bonus arrangements.

**TRANSACTIONS BETWEEN THE GROUP AND GROSVENOR TRUSTS** are disclosed in note 32 to the financial statements. Certain of the Company's directors are Trustees of Grosvenor Trusts and are also directors of other companies with which the Group may from time to time enter into transactions on normal commercial terms. In the opinion of the Board, none of these relationships is such as to impair the independence of the non-executive directors.

### DIRECTORS' INTERESTS IN SECURITIES

The interests of the directors who served during the year in the share and loan capital of the company and its subsidiaries are shown below.

#### GROSVENOR GROUP HOLDINGS LIMITED

	Ordinary shares		Non-voting ordinary shares		12% Non-cumulative irredeemable preference shares	
	At 1 January 2002	At 31 December 2002	At 1 January 2002	At 31 December 2002	At 1 January 2002	At 31 December 2002
<b>Beneficial</b>						
The Duke of Westminster	6,006,373	6,083,924	48,050,984	48,671,392	6,006,373	6,083,924
<b>Non-beneficial</b>						
John R. Sclater	2,687,566	2,687,566	21,500,528	21,500,528	2,687,566	2,687,566
Jeremy H M Newsum	4,170,816	4,248,367	33,366,528	33,986,936	4,170,816	4,248,367
Robin Broadhurst	3,661,354	3,738,905	29,290,832	29,911,240	3,661,354	3,738,905

There have been no changes in beneficial or non-beneficial interests since 31 December 2002.

Where a director has a joint interest in securities, the above disclosures include for each director the number of securities that are jointly held.

Except as disclosed above, none of the directors of the company who served during the year had any interests in the securities of the company or any of its subsidiary undertakings.

#### JOHN SCLATER

Chairman of the Remuneration Committee

13 March 2003

## DIRECTORS' REPORT

The directors present their annual report and the Group's audited consolidated financial statements for the year ended 31 December 2002.

### PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The Group's principal activities are property development, investment and fund management in Britain and Ireland, North America, Continental Europe, Australia and Asia Pacific.

Information on the Group's business and an analysis of its performance during the year are presented in the Chairman's Statement and the Reviews on pages 5 to 57.

### RESULTS AND DIVIDENDS

The results for the year are set out in the consolidated profit and loss account on page 73. Profit for the year after taxation was £44.5m (2001 – £64.3m). An interim dividend of £2.0m (2001 – £1.6m) was paid in October 2002 and the directors recommend payment of a final dividend of £3.8m (2001 – £3.2m), making a total for the year of £5.8m (2001 – £4.8m).

### GOING CONCERN

After reviewing detailed cashflow projections including capital expenditure proposals, taking into account resources and borrowing facilities and making such further enquiries as they consider appropriate, the directors consider that there is a reasonable expectation that the Group has adequate resources to continue in business for the foreseeable future. For this reason they continue to adopt the going concern basis in preparing the financial statements.

### DIRECTORS

Details of the directors of the Company are given on page 58. All directors served throughout the year with the exception of those set out below.

Ralph Hayward	(retired 7 August 2002)
Bill Abelman	(appointed 12 September 2002)
Stuart Beevor	(appointed 16 January 2003)

### CHARITABLE CONTRIBUTIONS

Charitable contributions during the year amounted to £1.1m (2001 – £1.0m). This was donated to the Westminster Foundation (2001 – £0.9m) which supports a wide range of charitable causes.

### ENVIRONMENTAL POLICY

The Group takes a long-term view of its activities and responsibilities. Environmental considerations are therefore an important factor throughout the management of all Group companies. Two main principles are observed:

- Grosvenor seeks to identify and minimise its environmental impact, wherever it occurs, aiming for continuous improvement in performance;
- Grosvenor seeks to make a positive contribution to sustainable development, giving consideration to environmental, economic and social sustainability in all its operations.

These principles are applied through specific objectives, policies, targets and benchmarks which are managed at operating company level. The director responsible for environmental policy is Jeremy Newsum.

### HEALTH AND SAFETY POLICY

Grosvenor carries out property development, investment and fund management in four different regions of the world and across a range of sectors including residential, retail, offices, business parks and light industrial. We are subject to varying levels of risk and different external cultural norms. However, we are committed to achieving high health and safety standards throughout our business and adhering to best practice.

## DIRECTORS' REPORT

### HEALTH AND SAFETY POLICY (continued)

Overall responsibility for this topic is taken by the Group Finance Director. In 2002 we appointed an internal full time Group Health and Safety Consultant.

Each operating company formally reports its compliance each year with progress being monitored on a regular basis. In 2002 there were twenty seven incidents which resulted in an individual taking three or more days off work relating to our own premises and projects where Grosvenor has the majority controlling share.

Our objective is to ensure that employees throughout the Group are well informed and consulted on matters regarding health and safety which is treated as a key part of our wider risk management agenda. Health and Safety targets are being developed by each Operating Company and Group targets will follow in 2003.

### POLICY ON PAYMENT OF SUPPLIERS

Payment terms are agreed with suppliers on an individual basis. It is the policy of both the Company and the Group to abide by the agreed terms, provided that the suppliers also comply with all relevant terms and conditions. The Company has no trade creditors. In respect of the Group's activities in the UK, trade creditors at 31 December 2002 represented 8 days' purchases (2001 - 11 days).

### EMPLOYEES

The Group gives full and fair consideration to applications by disabled persons for employment. Disabled employees and those who become disabled are afforded the same training, career development and promotion opportunities as other staff. The directors recognise the importance of good communications and relations with the Group's employees. Each part of the Group maintains employee relationships appropriate to its own particular needs and environment.

### AUDITORS

Pursuant to Section 386 of the Companies Act 1985 an elective resolution has been passed to dispense with the requirement to re-appoint the Group's auditors annually.

JONATHAN HAGGER

Secretary

13 March 2003



Company registration number 3219943

Registered Office

70 Grosvenor Street

London W1K 3JP

## STATEMENT OF DIRECTORS' RESPONSIBILITIES

United Kingdom Company Law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company at the end of the year and of the profit and loss for the year then ended. In preparing those financial statements, the directors are required to:

- select suitable accounting policies, as described on pages 77 to 79 and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable that the financial statements comply with the Companies Act 1985. The directors are also responsible for safeguarding the assets of the company, the system of internal control and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## CORPORATE ADVISERS AND BANKERS

<b>AUDITORS:</b>	Deloitte & Touche
<b>VALUERS:</b>	Insignia Richard Ellis, Jones Lang LaSalle, Healey & Baker
<b>SOLICITORS:</b>	Boodle Hatfield, Slaughter and May
<b>LEAD BANKERS:</b>	The Royal Bank of Scotland
<b>ACTUARIES:</b>	Lane Clark & Peacock LLP

## REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF GROSVENOR GROUP HOLDINGS LIMITED

We have audited the financial statements of Grosvenor Group Holdings Limited for the year ended 31 December 2002 which comprise the profit and loss account, the balance sheets, the cash flow statement, the statement of total recognised gains and losses, the note of historical cost profits and losses, and the related notes 1 to 32. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As described in the statement of directors' responsibilities the Company's directors are responsible for the preparation of the financial statements, in accordance with applicable United Kingdom law and accounting standards.

Our responsibility is to audit the financial statements in accordance with relevant United Kingdom legal and regulatory requirements and auditing standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the Company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company and other members of the group is not disclosed.

We review whether the Corporate Governance Statement reflects the Company's compliance with the seven provisions of the Combined Code with which it is required by its shareholders to comply and we report if it does not. We are not required to consider whether the board's statements on internal control cover all risks and controls, or form an opinion on the effectiveness of the Group's corporate governance procedures or its risk and control procedures.

We read the Directors' Report and the other information contained in the Annual Report for the above year as described in the contents section and consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements.

### BASIS OF OPINION

We conducted our audit in accordance with United Kingdom auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

### OPINION

In our opinion, the financial statements give a true and fair view of the state of affairs of the Company and the Group as at 31 December 2002 and of the profit of the Group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.



DELOITTE & TOUCHE

Chartered Accountants and Registered Auditors

London

13 March 2003

## CONSOLIDATED PROFIT AND LOSS ACCOUNT

*for the year ended 31 December 2002*

	2002	2001
Notes	£m	As restated £m
<b>Turnover: group and share of joint ventures</b>	<b>327.1</b>	257.7
Less: share of joint ventures' turnover	<b>(58.4)</b>	(1.3)
Group turnover	<b>268.7</b>	256.4
<b>Net rental income</b>	<b>108.0</b>	109.3
<b>Profit on development properties</b>	<b>2.6</b>	6.5
<b>Total gross profit</b>	<b>110.6</b>	115.8
Amounts written off investment properties	<b>(1.2)</b>	–
Administrative expenses – other	<b>(35.5)</b>	(34.1)
<b>Total administrative expenses</b>	<b>(36.7)</b>	(34.1)
<b>Group operating profit</b>	<b>73.9</b>	81.7
Share of operating profit of joint ventures	<b>17.7</b>	0.5
Share of operating profit of associated undertakings	<b>–</b>	11.5
<b>Total operating profit</b>	<b>91.6</b>	93.7
Profit on sale of investment properties	<b>25.8</b>	28.0
<b>Profit before interest</b>	<b>117.4</b>	121.7
Dividend income	<b>1.8</b>	1.5
Net interest	<b>(41.1)</b>	(41.4)
Amounts written off investments	<b>(17.3)</b>	–
<b>Profit on ordinary activities before taxation</b>	<b>60.8</b>	81.8
Tax on profit on ordinary activities	<b>(16.3)</b>	(17.5)
<b>Profit on ordinary activities after taxation</b>	<b>44.5</b>	64.3
Equity minority interests	<b>(0.9)</b>	(3.4)
Dividends on equity and non-equity shares	<b>43.6</b>	60.9
	<b>(5.8)</b>	(4.8)
<b>Retained profit for the year</b>	<b>37.8</b>	56.1

The comparative figures for the year ended 31 December 2001 have been restated to reflect the change in accounting policies described in note 1. All activities derive from continuing operations.

## BALANCE SHEETS

31 December 2002

	Notes	Group 2002 £m	Group As restated 2001 £m	Company 2002 £m	Company 2001 £m
<b>Fixed assets</b>					
Tangible assets					
Investment properties	12	2,079.1	2,007.1	-	-
Other tangible assets	13	28.1	28.3	-	-
Investments					
Subsidiary undertakings	14	-	-	1,362.6	1,329.2
Trade investments	15	93.0	89.8	-	-
Joint ventures					
Share of gross assets		491.6	385.5	-	-
Share of gross liabilities		(282.2)	(209.6)	-	-
	16	209.4	175.9	-	-
		2,409.6	2,301.1	1,362.6	1,329.2
<b>Current assets</b>					
Development properties	18	81.6	69.5	-	-
Debtors	19	115.0	83.9	30.1	23.7
Short term liquid investments		30.0	85.0	-	-
Cash and short term deposits		113.9	113.2	-	-
		340.5	351.6	30.1	23.7
<b>Creditors: amounts falling due within one year</b>					
Borrowings	21	(76.9)	(86.7)	-	-
Other creditors	20	(136.9)	(110.0)	(13.8)	(3.2)
		(213.8)	(196.7)	(13.8)	(3.2)
<b>Net current assets</b>		126.7	154.9	16.3	20.5
<b>Total assets less current liabilities</b>		2,536.3	2,456.0	1,378.9	1,349.7
<b>Creditors: amounts falling due after more than one year</b>					
Borrowings	21	(672.0)	(648.4)	-	-
Other creditors	20	(11.8)	(2.7)	-	-
		(683.8)	(651.1)	-	-
<b>Provisions for liabilities and charges</b>					
	24	(32.9)	(33.7)	-	-
		1,819.6	1,771.2	1,378.9	1,349.7
<b>Capital and reserves</b>					
Called up share capital	27	60.8	60.1	60.8	60.1
Share premium	28	28.3	6.7	28.3	6.7
Merger capital reserve	28	144.8	144.8	1,268.7	1,268.7
Profit and loss account	28	379.1	328.2	21.1	14.2
Revaluation reserve	28	1,019.1	1,017.6	-	-
Other reserves	28	121.0	132.5	-	-
<b>Shareholders' funds – including non-equity interests</b>					
Equity minority interest	29	1,753.1	1,689.9	1,378.9	1,349.7
		66.5	81.3	-	-
		1,819.6	1,771.2	1,378.9	1,349.7

Approved by the Board on 13 March 2003 and signed on behalf of the Board

THE DUKE OF WESTMINSTER OBE TD DL  
Chairman

JONATHAN HAGGER FCA FCT  
Group Finance Director

## STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES

*for the year ended 31 December 2002*

	2002	2001
Notes	£m	As restated £m
Profit for the financial year before dividends	43.6	60.9
Unrealised surplus on revaluation of properties	28 39.0	123.2
Tax charged to reserves	28 (5.8)	(17.5)
Currency translation differences on foreign currency net investments	28 (30.1)	(3.2)
<b>Total recognised gains and losses relating to the year</b>	<b>46.7</b>	<b>163.4</b>
Prior year adjustment (see note 1 and 24)	(33.1)	
<b>Total gains and losses recognised since last annual report and financial statements</b>	<b>13.6</b>	

## NOTE OF HISTORICAL COST PROFITS AND LOSSES

*for the year ended 31 December 2002*

	2002	2001
	£m	As restated £m
Reported profit on ordinary activities before taxation	60.8	81.8
Realisation of property revaluation gains of previous years	36.7	39.0
Historical cost profit on ordinary activities before taxation	97.5	120.8
Historical cost retained profit for the year – after taxation, minority interests and dividends	68.7	77.6

The excess of the historical cost profit over that reported in the profit and loss account represents the additional profit that would have been reported had the investment properties sold during the year not been revalued in earlier years.



## CONSOLIDATED CASH FLOW STATEMENT

*for the year ended 31 December 2002*

### NET CASH INFLOW FROM OPERATING ACTIVITIES

#### Dividends from joint ventures and associates

#### Returns on investments and servicing of finance

Interest received  
Interest paid  
Investment income  
Preference dividends paid

#### Taxation

Corporation tax paid

#### Capital expenditure and financial investment

Purchase of, and improvements to properties  
Sale of freehold and leasehold properties  
Lease premiums received  
Purchase of other fixed assets

#### Acquisitions and disposals

Purchase of shares in joint venture  
Purchase of trade investments  
Sale/(purchase) of short term liquid investments  
Disposal of trade investments

#### Equity dividends paid

### NET CASH OUTFLOW BEFORE FINANCING

#### Management of liquid resources

Placement of short term deposits

#### Financing

Loans drawdown  
Loans repaid

### (DECREASE)/INCREASE IN CASH IN THE YEAR

#### RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT

(Decrease)/increase in cash in the year  
Cash (inflow)/outflow from short term liquid investments  
Cash outflow from placement of short term deposits  
Cash inflow from increase in debt  
Exchange differences

(Increase)/decrease in net debt in the year

Net debt at 1 January

Net debt at 31 December

Notes	2002 £m	2001 £m
30	75.6	78.3
	2.0	1.2
	9.6	5.0
	(52.3)	(47.0)
	1.7	1.5
	(0.7)	(0.7)
	(41.7)	(41.2)
	(39.2)	(35.4)
	(274.3)	(182.5)
	158.2	82.2
	66.4	103.5
	(0.8)	(0.4)
	(50.5)	2.8
	-	(29.7)
	(21.5)	(0.6)
	55.0	(85.0)
	-	54.8
	33.5	(60.5)
	(4.4)	(4.9)
	(24.7)	(59.7)
	(24.8)	(40.1)
	90.7	323.6
	(63.1)	(205.3)
	27.6	118.3
	(21.9)	18.5
	(21.9)	18.5
	(55.0)	85.0
	24.8	40.1
	(27.6)	(118.3)
	11.6	4.8
31	(68.1)	30.1
31	(536.9)	(567.0)
31	(605.0)	(536.9)

## NOTES TO THE FINANCIAL STATEMENTS

### I. ACCOUNTING POLICIES

A summary of principal accounting policies is set out below. The policies have been applied consistently, in all material respects throughout the current and previous year save for the adoption of Financial Reporting Standard 19 'Deferred Tax' (FRS 19) with effect from 1 January 2002. The effect of adopting FRS 19 is detailed in note 24.

#### ACCOUNTING CONVENTION

The financial statements have been prepared under the historical cost convention, as modified by the revaluation of investment properties and other land and buildings, and in accordance with applicable accounting standards in the United Kingdom.

#### BASIS OF CONSOLIDATION

The Group's consolidated financial statements include those of the Company and its subsidiary undertakings. An undertaking is regarded as a subsidiary undertaking if the company has control over its operating and financial policies. The Company has elected under Section 230 of the Companies Act 1985 not to include its own profit and loss account in these financial statements.

#### TURNOVER

Turnover comprises gross income net of sales taxes including rents receivable, service charges and income from property development activities.

#### GOODWILL

When a subsidiary undertaking, joint venture or associate is acquired, fair values are attributed to its identifiable assets and liabilities. Goodwill represents the difference between the fair value of the consideration paid for the business and the fair values of its identifiable assets and liabilities.

In accordance with FRS 10 'Goodwill and Intangible Assets', goodwill arising on acquisitions completed on or after 1 January 1998 is capitalised and amortised to the profit and loss account over its useful economic life. Goodwill arising on acquisitions completed prior to 1 January 1998 was written off directly to reserves and has not been reinstated.

If an acquired business is subsequently sold, any goodwill relating to it which has not previously been dealt with in the profit and loss account is taken into account in calculating the profit or loss on disposal of the business.

#### INVESTMENTS

Investments held as fixed assets are stated at cost less provision for any material impairment.

#### JOINT ARRANGEMENTS

An undertaking is regarded as a joint arrangement if the Group has a participating interest and joint control over operating and financial policies but the undertaking is not an entity distinguishable from the business of its investors.

In accordance with FRS 9, 'Associates and Joint Ventures', the Group accounts for its share of the individual items of income, expenditure, assets, liabilities and cash flows of joint arrangements. The directors consider that this departure from the requirement of the Companies Act 1985 to account for participating interests in joint arrangements as associates is necessary for the financial statements to show a true and fair view because joint arrangements are in substance an extension of the Group's own business.

#### JOINT VENTURES

An undertaking is regarded as a joint venture if the Group has joint control over its operating and financial policies and the undertaking is considered to be an entity in accordance with FRS 9.

The Group accounts for joint ventures under the gross equity method, which is the same as the equity method as applied to associates except that on the face of the profit and loss account, the Group discloses its share of joint ventures' turnover, and on the face of the balance sheet, the Group separately discloses its share of joint ventures' gross assets and gross liabilities underlying the net equity amount.

## NOTES TO THE FINANCIAL STATEMENTS

### I. ACCOUNTING POLICIES (CONTINUED)

#### INVESTMENT PROPERTIES

Investment properties are valued annually at open market value by independent valuers. Any surplus or deficit on revaluation is transferred to the revaluation reserve, except that if a permanent diminution in value below original cost arises it is taken to the profit and loss account. Investment properties under development are stated at cost, except where the directors consider that the value has fallen below cost, when they are revalued to the lower amount. The revaluation deficit is transferred to the revaluation reserve unless it is considered permanent, in which case it is charged to the profit and loss account. Profits and losses on the disposal of investment properties are recognised on unconditional exchange of contracts and are calculated by reference to book value and are included in the profit and loss account.

#### OTHER TANGIBLE ASSETS

Tangible assets except for other land and buildings are stated at cost less provision for any impairment. Other land and buildings are stated at open market value for existing use.

#### DEPRECIATION

In accordance with SSAP19 'Accounting for Investment Properties' no depreciation is provided on freehold investment properties or on leasehold investment properties with an unexpired term exceeding twenty years. The directors consider that this departure from the requirement of the Companies Act 1985 for all properties to be depreciated is necessary for the financial statements to show a true and fair view, since depreciation is reflected in the open market valuation and cannot be separately identified.

Short leasehold properties with 20 years or less unexpired are depreciated on a straight line basis over the remaining period of the lease.

Other tangible assets are depreciated on a straight line basis so as to spread their cost over their expected useful lives at rates varying between 10% and 33.3% per annum, except for freehold property occupied by the Group which is depreciated over its expected useful life where material.

#### DEVELOPMENT PROPERTIES

Development properties are properties under development that are not presently intended to be retained in the Group's investment portfolio. Development properties are stated at the lower of cost and net realisable value. Cost includes the cost of acquisition, professional fees, construction costs and capitalised interest but excludes overheads. Sales of development properties are recognised on exchange of contracts or, if exchange is conditional, on the date all material conditions have been satisfied. During the construction period profits are not recognised until individual units are completed but provision is made for any foreseeable losses.

In the event that it is decided a development property will be retained as an investment, it is transferred to the Group's investment portfolio at the lower of cost and net realisable value at the date of transfer and any loss dealt with in the profit and loss account.

#### CAPITALISATION OF INTEREST

Interest relating to the financing of development properties and major improvements to investment properties is capitalised. Interest capitalised is calculated by reference to the actual interest payable on borrowings specific to a project or where a project is financed out of general funds, to the average rate for all borrowings. Interest is capitalised from the commencement of the project, until the date of practical completion of the project.

#### FOREIGN CURRENCY TRANSLATION

At entity level, transactions denominated in foreign currencies are translated into sterling at the exchange rate ruling on the date the transaction is recorded. Monetary assets and liabilities denominated in foreign currencies are retranslated at the exchange rate ruling at the balance sheet date or, if hedged, at the exchange rate under the related hedging transaction and the resultant exchange differences are dealt with in the profit and loss account.

On consolidation, the results of overseas companies are translated into sterling at the average exchange rate for the period and their assets and liabilities are translated into sterling at the exchange rate ruling at the balance sheet date. To the extent permitted by SSAP20 'Foreign Currency Translation', exchange differences arising on foreign currency borrowings taken out to hedge foreign equity investments are taken directly to reserves.

In the cash flow statement, cash flows denominated in foreign currencies are translated into sterling at the average exchange rate for the period.

## NOTES TO THE FINANCIAL STATEMENTS

### I. ACCOUNTING POLICIES (CONTINUED)

#### DEFERRED TAX

The Group adopted FRS 19 'Deferred Tax' with effect from 1 January 2002. Full provision is made for deferred tax on all timing differences which have arisen but have not reversed at the balance sheet date. Deferred tax is not recognised on unrealised revaluation surpluses unless there is a binding agreement to sell the asset at the balance sheet date and the gain or loss on sale has been recognised in the profit and loss account. The deferred tax provision is not discounted.

Prior to the adoption of FRS 19 the Group provided for deferred tax only to the extent that timing differences were expected to reverse in the foreseeable future. FRS 19 has been adopted by way of a prior year adjustment to previously reported results as though the revised policy had always been adopted by the Group. The effect of the change is shown in note 24.

#### PENSION SCHEMES

Pension costs are charged to the profit and loss account on a systematic basis over the period expected to benefit from the service of the employees concerned.

#### FINANCIAL INSTRUMENTS

Derivative instruments utilised by the Group are interest rate swaps and forward exchange contracts against known transactions. The Group does not enter into speculative derivative contracts. All such instruments are used for hedging purposes to alter the risk profile of an existing underlying exposure of the Group in line with its risk management policies. Amounts payable or receivable in respect of interest rate swaps are recognised as adjustments to interest expense over the period of the contracts.

### 2. FOREIGN CURRENCIES

The principal exchange rates used to translate the results, assets, liabilities and cashflows of overseas companies were as follows:

	Average rate		Year end rate	
	2002	2001	2002	2001
Euro	<b>1.59</b>	1.61	<b>1.53</b>	1.63
US dollar	<b>1.50</b>	1.44	<b>1.61</b>	1.46
Canadian dollar	<b>2.37</b>	2.23	<b>2.54</b>	2.32
Australian dollar	<b>2.78</b>	2.80	<b>2.86</b>	2.84
Hong Kong dollar	<b>11.74</b>	11.26	<b>12.56</b>	11.35
Singapore dollar	<b>2.69</b>	2.59	<b>2.79</b>	2.69

## NOTES TO THE FINANCIAL STATEMENTS

### 3. SEGMENTAL ANALYSIS

	Turnover		Profit before taxation		Net assets	
	2002 £m	2001 £m	2002 £m	2001 £m	2002 £m	2001 As restated £m
Continuing operations:						
Property investment *	133.6	158.6	70.6	112.6	2,121.8	2,075.6
Property development	135.1	97.8	11.5	10.1	93.4	56.6
Group	268.7	256.4	82.1	122.7	2,215.2	2,132.2
Share of joint ventures	58.4	1.3	19.8	0.5	209.4	175.9
Group and share of joint ventures	327.1	257.7	101.9	123.2	2,424.6	2,308.1
Net interest/debt	—	—	(41.1)	(41.4)	(605.0)	(536.9)
	327.1	257.7	60.8	81.8	1,819.6	1,771.2

\* Profit on property investment includes £23.7m on sale of investment properties (2001 – £28.0m). It also includes fees for fund management activities. The increase in share of joint ventures arises because the Group's investment in Sonae Imobiliária was classified as an associated undertaking until 31 December 2001.

The business can be analysed geographically as follows:

	Turnover		Profit before taxation		Net assets	
	2002 £m	2001 £m	2002 £m	2001 £m	2002 £m	2001 As restated £m
Britain and Ireland	189.9	170.7	59.8	67.8	1,593.9	1,402.2
Continental Europe	2.9	8.6	2.7	17.6	77.1	129.0
Canada	21.1	26.7	8.5	13.1	120.4	159.6
United States	46.0	44.0	23.5	22.4	315.0	325.0
Australia Asia Pacific	8.8	6.4	(12.4)	1.8	108.8	116.4
Group	268.7	256.4	82.1	122.7	2,215.2	2,132.2
Share of joint ventures – Continental Europe	58.4	1.3	19.8	0.5	209.4	175.9
Group and share of joint ventures	327.1	257.7	101.9	123.2	2,424.6	2,308.1
Net interest/debt	—	—	(41.1)	(41.4)	(605.0)	(536.9)
	327.1	257.7	60.8	81.8	1,819.6	1,771.2

## NOTES TO THE FINANCIAL STATEMENTS

### 4. OPERATING PROFIT

**Operating profit is stated after charging:**

Depreciation of tangible fixed assets

Operating lease rentals:

Land and buildings

Auditors' remuneration:

Deloitte & Touche – audit

– other

Other auditors – audit

– other

2002 £m	2001 £m
1.4	1.4
3.6	3.2
0.5	0.3
0.2	0.1
–	0.2
–	0.1

A more detailed analysis of auditors' remuneration on a worldwide basis is provided below:

	2002		2001	
	£m	%	£m	%
Services as auditors	0.5	78	0.5	79
Tax advisory services	–	–	0.1	8
Other non-audit services	0.2	22	0.1	13
	0.7	100	0.7	100

In 2002 all of the Group's operating companies were audited by Deloitte & Touche.

### 5. PROFIT ON SALE OF INVESTMENT PROPERTIES

Group undertakings

Share of joint ventures' profits

2002 £m	2001 £m
23.7	28.0
2.1	–
25.8	28.0

## NOTES TO THE FINANCIAL STATEMENTS

### 6. EMPLOYEE INFORMATION

**Staff costs:**

Wages and salaries  
Social security costs

**Pension costs:**

Defined benefit schemes  
Defined contribution schemes

2002 £m	2001 £m
26.2	25.7
1.7	1.7
2.9	2.3
0.3	0.1
31.1	29.8

**Average number of employees by business:**

Property investment  
Property development  
Management and administration  
Shopping centre and property management

Number	Number
137	137
54	51
127	115
55	57
373	360

**Average number of employees by geographic region:**

Britain and Ireland  
Continental Europe  
Canada  
United States  
Australia Asia Pacific

273	270
11	10
22	22
43	37
24	21
373	360

The company carries out its own property management for the majority of the portfolio in the UK.

## NOTES TO THE FINANCIAL STATEMENTS

### 7. PENSION SCHEMES

#### BRITAIN AND IRELAND

In Britain and Ireland the Group's principal pension schemes are the Grosvenor Estates Pension Scheme (GEPS), a defined benefit pension scheme, and the Grosvenor Estate Money Purchase Scheme (GEMPS), a defined contribution scheme. Both schemes are administered by independent trustees.

Independent qualified actuaries complete valuations of the GEPS at least every three years and in accordance with their recommendations, annual contributions are paid to the scheme so as to secure the benefits set out in the rules. The scheme fell due for valuation at 31 December 2002. The results of this valuation will determine the contributions to be paid into the scheme with effect from 2003. An indication of the valuation of the scheme at 31 December 2002 on an FRS 17 basis is given below.

Until 31 December 2002 contributions were determined according to the actuarial valuation that was carried out at 31 December 1999 using the projected unit funding method. The most important actuarial assumptions in this valuation were that investment returns would be 0.5% to 1.5% above the rate of inflationary salary increases, 3.875% higher than the annual increase in present and future pensions in payment and that returns from equities (assumed to be the asset portfolio held before retirement and 50% of the portfolio held after retirement) would be 3.5% higher than the annual increase in dividend income over the relevant period. This does not take into account any impact of the fall in general stock market values since 31 December 1999. Any such impact will be reflected in the next SSAP 24 actuarial valuation at 31 December 2002.

At 31 December 1999, the market value of the GEPS assets was £70.4m and the actuarial value of the assets was sufficient to cover 105% of the benefits that had accrued to members, after allowing for expected increases in earnings. The surplus of assets over liabilities is being amortised over an average service lifetime of 14 years, with the variation being calculated as a percentage of salary. From 1 January 2000, this resulted in a regular cost of 22.3% and a variation of 2.7%.

In addition, the Group operates an unfunded defined benefit scheme to satisfy pension commitments not catered for by the principal schemes. The total provision for this scheme at 31 December 2002 is £2.2m.

#### OVERSEAS

The Group operates a number of defined benefit pension schemes in Australia, Canada and the USA, the most significant of which are in Canada and the USA. These schemes provide benefits based upon pensionable salary and length of service. The contribution rate is calculated on the projected unit method and actuarial valuations of the assets and liabilities are performed by independent consulting actuaries. The market value of the assets of the plans amounted to £15.6m at 31 December 2002 and the most recent actuarial valuation of the assets was 113% of the accrued benefits (as at 1 January 2002 for US and 31 December 2001 for Canada).

#### GROUP PENSION COSTS

Defined benefit pension costs charged to the profit and loss account were £2.9m (2001 – £2.3m). At 31 December 2002, the provision for pension liabilities was £2.2m (2001 – £1.7m) which related wholly to the unfunded pension scheme.

The Group's contributions to the defined contribution scheme were £0.3m (2001 – £0.1m).

#### DISCLOSURES IN ACCORDANCE WITH FRS 17 "RETIREMENT BENEFITS"

The disclosures below are given to comply with the requirements of FRS 17. There is a phased implementation period for FRS 17 and until it is fully adopted it requires certain supplementary disclosures to be given in the notes to the accounts. During this period the accounting treatment for retirement benefits in the financial statements remains on the existing basis (in accordance with SSAP 24) which is explained above.

In Britain and Ireland, although GEPS is a defined benefit scheme, it is a multi employer scheme and the Group's share of the underlying assets and liabilities cannot be identified. As a result, FRS 17 requires that the scheme is accounted for on a contributions basis and therefore the defined benefit disclosures are not required. However, actuarial valuations for the GEPS scheme as a whole have been updated at 31 December 2002 by an independent qualified actuary, in accordance with the basis set out in FRS 17, and included below is the deficit indicated by that valuation and the major assumptions used by the actuary. The FRS 17 disclosures for the Schemes in Canada and the USA are set out in full.



## NOTES TO THE FINANCIAL STATEMENTS

### 7. PENSION SCHEMES (CONTINUED)

#### PENSION SCHEME DEFICIT/SURPLUS

	2002		2001	
	Britain* £m	Canada and USA £m	Britain* £m	Canada and USA £m
Pension scheme (deficit)/surplus	(14.9)	(3.8)	2.4	(1.8)

#### ASSETS IN THE SCHEMES AND THE EXPECTED RATES OF RETURN

##### BRITAIN\*

	2002		2001	
	Value £m	Long-term rate of return expected	Value £m	Long-term rate of return expected
Equities	44.9	7.4%	55.2	8.0%
Gilts	4.7	4.4%	6.1	4.9%
Other	0.1	5.1%	0.2	5.8%
	49.7		61.5	
	(64.6)		(59.1)	
Present value of scheme liabilities				
(Deficit)/surplus in the scheme	(14.9)		2.4	

##### CANADA AND USA

	2002		2001	
	Value £m	Long-term rate of return expected	Value £m	Long-term rate of return expected
Equities	7.8	8.8%	9.6	9.6%
Bonds	4.5	5.1%	5.7	5.7%
Other	3.3	2.5%	2.2	2.2%
	15.6		17.5	
	(19.4)		(19.3)	
Present value of scheme liabilities				
Deficit in the schemes	(3.8)		(1.8)	

\* The pension scheme (deficit)/surplus for the scheme in Britain relates to the whole of the scheme, including the element that relates to non-Group employees. The deficit at 31 December 2002 suggests that employer contributions to the UK scheme as a whole will need to increase by approximately £1.5m from 2003 onwards.

#### THE MAJOR ASSUMPTIONS USED BY THE ACTUARY WERE:

	2002		2001	
	Britain	Canada and USA	UK	Canada and USA
Rate of increase in salaries	5.9%	4.5%	6.0%	4.7%
Rate of increase in pensions in payment	2.4%	2.8%	2.5%	2.7%
Discount rate	5.6%	6.8%	5.8%	7.0%
Inflation	2.4%	3.0%	2.5%	2.8%

The provision for the Group's unfunded defined benefit scheme under the assumptions required by FRS 17 would be £3.2m.

## NOTES TO THE FINANCIAL STATEMENTS

### 7. PENSION SCHEMES (CONTINUED)

The remaining disclosures below relate only to the schemes in Canada and the USA. They are not required for the UK scheme as noted above.

#### Analysis of the movement in scheme deficit during the year

Deficit at the beginning of the year

Movement in the year:

current service cost  
contributions  
other finance income  
actuarial loss  
exchange rates

Deficit at the end of the year

2002 £m
(1.8)
(0.7)
1.7
(0.1)
(3.3)
0.4
(3.8)

#### Analysis of amount which would be charged to operating profit

Current service cost

Total operating charge

2002 £m
(0.7)
(0.7)

#### Analysis of amount which would be credited to other finance income

Expected return on pension scheme assets

Interest on pension scheme liabilities

Net return

2002 £m
1.3
(1.4)
(0.1)

#### Analysis of amount which would be recognised in the statement of total recognised gains and losses

Actual return less expected return on pension scheme assets

Experience gains and losses arising on the schemes' liabilities

Changes in assumptions underlying the present value of the scheme liabilities

Actuarial loss recognised in statement of total recognised gains and losses

2002 £m
(2.7)
0.3
(0.9)
(3.3)

#### History of experience gains and losses

Difference between expected and actual return on scheme assets

amount – loss

percentage of scheme assets

Experience gains and losses on scheme liabilities

amount – gain

percentage of the present value of the scheme liabilities

Total amount recognised in the statement of total recognised gains and losses

amount – loss

percentage of the present value of the scheme liabilities

2002 £m
(2.7)
(17%)
0.3
1%
(3.3)
(17%)

## NOTES TO THE FINANCIAL STATEMENTS

### 8. DIRECTORS' REMUNERATION DETAILS

#### Aggregate remuneration:

Emoluments  
Performance-related bonus  
Long term incentive plan

2002		2001	
Total £000	Highest paid director £000	Total £000	Highest paid director £000
1,435	313	1,327	309
220	66	481	165
715	642	763	522
<b>2,370</b>	<b>1,021</b>	<b>2,571</b>	<b>996</b>

The highest paid director, who retired during the year, was based in North America and was a member of the GA long term incentive plan, further details of which are set out on page 67. Directors' remuneration above reflects that, at retirement, all outstanding benefits that have not already accrued vest immediately, which in the case of the highest paid director had accumulated over a 20 year period.

The long term incentive plan above includes the increase in value in 2002 of awards made in prior periods which have been deferred in accordance with plan rules, as explained on page 67.

Retirement benefits are accruing to four directors under defined benefit schemes sponsored by group companies. Retirement benefits accrued to the highest paid director under the defined benefit pension scheme are as follows:

2002 £000	2001 £000
<b>190</b>	<b>203</b>

Accrued annual pension at 31 December

The reduction in accrued annual pension is due to movements in exchange rates.

### 9. NET INTEREST

	2002				2001			
	Group £m	Share of joint ventures £m	Share of associates £m	Total £m	Group £m	Share of joint ventures £m	Share of associates £m	Total £m
<b>Interest payable:</b>								
Bank loans and overdrafts	<b>28.7</b>	<b>9.0</b>	—	<b>37.7</b>	32.7	0.8	4.6	38.1
Other loans	<b>23.6</b>	—	—	<b>23.6</b>	14.3	—	—	14.3
Capitalised interest	<b>(7.5)</b>	—	—	<b>(7.5)</b>	(3.9)	—	—	(3.9)
Net interest payable	<b>44.8</b>	<b>9.0</b>	—	<b>53.8</b>	43.1	0.8	4.6	48.5
Interest receivable	<b>(9.7)</b>	<b>(3.0)</b>	—	<b>(12.7)</b>	(4.8)	(0.2)	(2.1)	(7.1)
	<b>35.1</b>	<b>6.0</b>	—	<b>41.1</b>	38.3	0.6	2.5	41.4

Cost of sales includes £0.2m of capitalised interest (2001 – £0.6m) relating to the carrying value of development properties sold in 2002.

## NOTES TO THE FINANCIAL STATEMENTS

### 10. TAX ON PROFIT ON ORDINARY ACTIVITIES

#### Current year

UK corporation tax at 30% (2001 – 30%)

Adjustment in respect of prior years

Overseas tax

Deferred tax

Joint Ventures:

Overseas tax

Deferred tax

Associated undertakings:

Overseas tax

Deferred tax

#### Tax charged to reserves

Tax relating to revaluation gains recognised in prior years

UK corporation tax

Deferred tax

Total tax charges recognised in the statement of total recognised gains and losses

#### Tax reconciliation

Profit on ordinary activities before taxation

Less: share of profit of joint ventures and associates

Group profit on ordinary activities before taxation

Tax on profit on ordinary activities at standard UK corporation tax rate of 30% (2001 – 30%)

Effects of:

Tax losses and other differences

Expenses not deductible for tax purposes

Higher tax rates on overseas earnings

Adjustments in respect of prior years

Group current tax charge

2002 £m	2001 As restated £m
8.9	15.5
(11.6)	(8.0)
12.1	4.8
1.3	1.9
10.7	14.2
4.2	0.1
1.4	0.1
–	2.2
–	0.9
16.3	17.5
7.0	16.2
(1.2)	1.3
22.1	35.0
60.8	81.8
(13.9)	(8.9)
46.9	72.9
14.1	21.9
5.2	(1.2)
1.3	0.7
1.7	0.8
(11.6)	(8.0)
10.7	14.2

The treatment of certain transactions in prior years was ascertained or agreed in 2002 which resulted in a release of £11.6m of provisions brought forward.

As explained in note 1 the Group has adopted FRS 19 "Deferred Tax" during the period by way of a prior year adjustment to previously reported results as though the revised policy had always been adopted.

## NOTES TO THE FINANCIAL STATEMENTS

### 11. DIVIDENDS ON EQUITY AND NON EQUITY SHARES

	2002 £m	2001 £m
Equity shares		
Ordinary shares:		
Interim (paid) – 3.6p per share (2001 – 3.0p)	0.2	0.2
Final (proposed) – 5.6p per share (2001 – 4.6p)	0.4	0.3
	0.6	0.5
Non-voting ordinary shares:		
Interim (paid) – 3.6p per share (2001 – 3.0p)	1.8	1.4
Final (proposed) – 5.6p per share (2001 – 4.6p)	2.7	2.2
	4.5	3.6
Total dividends on equity shares	5.1	4.1
Non-equity shares		
12% Non-cumulative irredeemable preference shares:		
Final (proposed) – 12.0p per share (2001 – 12.0p)	0.7	0.7
	5.8	4.8

### 12. INVESTMENT PROPERTIES

	Freehold £m	Long leasehold £m	Short leasehold £m	Total £m
<b>Valuation and net book value</b>				
At 1 January 2002	1,521.5	485.5	0.1	2,007.1
Additions	216.4	100.8	0.2	317.4
Disposals	(98.2)	(121.5)	(0.1)	(219.8)
Surplus transferred to revaluation reserve	17.1	1.8	–	18.9
Provision for permanent diminution	(1.2)	–	–	(1.2)
Exchange differences	(40.9)	(2.4)	–	(43.3)
At 31 December 2002	1,614.7	464.2	0.2	2,079.1

Included in investment properties are properties in the course of construction of £94.0m (2001 – £119.6m).

## NOTES TO THE FINANCIAL STATEMENTS

### 12. INVESTMENT PROPERTIES (CONTINUED)

Investment properties were valued at 31 December 2002 by external valuers on the basis of open market value in accordance with the Appraisal and Valuation Manual of the Royal Institution of Chartered Surveyors. All valuations were performed by Insignia Richard Ellis, Chartered Surveyors, except that:

- i) the Group's £500.8m interest in freehold properties held by Grosvenor Americas and Grosvenor Australia, and the £20.9m interest in long leasehold properties held by Grosvenor Asia were valued by Jones Lang LaSalle, Chartered Surveyors;
- ii) the Group's £79.2m interest in freehold properties held by Grosvenor European Prime Properties SA was valued by Healey & Baker, Chartered Surveyors;
- (iii) the Group's £87.2m interest in freehold properties held by the Arkle Fund was valued by DTZ Debenham Tie Leung, Chartered Surveyors;
- (iv) the Group's £39.2m interest in freehold properties and £30.7m interest in long leasehold properties held by the GMetro Fund were valued by ATIS Real Weatheralls Limited, Chartered Surveyors; and
- (v) the Group's £77.5m interest in long leasehold properties held by the Basingstoke Investment Partnership was valued by Colliers, Erdman Lewis, Chartered Surveyors.

The historical cost of the Group's investment properties was £956.4m (2001 – £890.0m). The tax which would be payable on the surplus arising on the revaluation of fixed assets, in the event of their sale at such valuation, is estimated to be approximately £227.2m (2001 – £229.0m).

The carrying value of investment properties includes capitalised interest of £14.3m (2001 – £7.2m).

### 13. OTHER TANGIBLE ASSETS

	Land and buildings £m	Leasehold improve- ments £m	Fixtures, fittings and motor vehicles £m	Total £m
<b>Cost or Valuation:</b>				
At 1 January 2002	21.8	4.3	5.8	<b>31.9</b>
Additions	–	0.2	0.6	<b>0.8</b>
Disposals	–	–	(0.3)	<b>(0.3)</b>
Surplus transferred to revaluation reserve	0.5	–	–	<b>0.5</b>
Exchange differences	–	–	(0.1)	<b>(0.1)</b>
At 31 December 2002	22.3	4.5	6.0	<b>32.8</b>
<b>Depreciation:</b>				
At 1 January 2002	–	(1.0)	(2.6)	<b>(3.6)</b>
Charge for year	–	(0.6)	(0.8)	<b>(1.4)</b>
Disposals	–	–	0.3	<b>0.3</b>
At 31 December 2002	–	(1.6)	(3.1)	<b>(4.7)</b>
<b>Net book value:</b>				
At 31 December 2002	22.3	2.9	2.9	<b>28.1</b>
At 31 December 2001	21.8	3.3	3.2	<b>28.3</b>

In accordance with SSAP 19 the properties which the Group owns and occupies for operational purposes are included in other tangible assets rather than investment properties.

Land and buildings are freehold and were valued at 31 December 2002 by Insignia Richard Ellis, Chartered Surveyors, on the basis of open market value for existing use in accordance with the Appraisal and Valuation Manual of the Royal Institution of Chartered Surveyors.

The historical cost of land and buildings is £12.7m (2001 – £12.7m).

## NOTES TO THE FINANCIAL STATEMENTS

### 14. SUBSIDIARY UNDERTAKINGS

#### Company

At 1 January 2002

Additions

Disposals

At 31 December 2002

Shares at cost £m
1,329.2
143.2
(109.8)
1,362.6

The principal subsidiary undertakings at 31 December 2002 are:

#### INTERMEDIATE HOLDING COMPANIES

Grosvenor Estate Holdings \*◇

Grosvenor Limited

Grosvenor Americas Limited (Canada)

Grosvenor Continental Europe SA (Luxembourg) ▲

Grosvenor First European Property Investments SA (Luxembourg) †

Grosvenor Australia Asia Pacific Limited

Grosvenor Australia Properties Pty Limited (Australia)

#### PROPERTY INVESTMENT

Grosvenor West End Properties \*

Eaton Square Properties Limited ◇

Grosvenor (Basingstoke) Limited

Grosvenor Commercial Properties \*

Grosvenor Properties \*

Old Broad Street Properties Limited

Grosvenor Realty Investments Limited

#### PROPERTY DEVELOPMENT

Grosvenor Developments Limited

#### FINANCING

Grosvenor UK Finance plc

\* Unlimited company

▲ Ordinary and Non-Voting Preference shares are wholly owned. All of the Floating Rate Guaranteed Voting Preferred Redeemable shares, which carry approximately 36% of the total voting rights, are publicly held.

◇ 100% of preference shares also owned

† 75% owned

All the above companies except Grosvenor Estate Holdings are indirectly owned. All companies are wholly owned and incorporated in Great Britain except where indicated. Except as disclosed above, all interests are in the form of ordinary shares.

## NOTES TO THE FINANCIAL STATEMENTS

### 15. TRADE INVESTMENTS

	Listed £m	Unlisted £m	Total £m
At 1 January 2002	72.5	17.3	<b>89.8</b>
Additions	–	21.5	<b>21.5</b>
Amounts written off	(17.3)	–	<b>(17.3)</b>
Exchange differences	0.5	(1.5)	<b>(1.0)</b>
At 31 December 2002	55.7	37.3	<b>93.0</b>

The market value of listed investments at 31 December 2002 was £62.4m (2001 – £59.1m).

Principal trade investments at 31 December 2002:

	Principal activities	Country of incorporation	Effective interest
Asia Standard International Group Limited (Listed on the Hong Kong Stock Exchange)	Property investment and development	Hong Kong	15%
Hermanos Revilla SA*	Property investment	Spain	5%
Hermill Investments Pte Limited	Property investment	Singapore	17.7%
Société Foncière Lyonnaise SA* (Listed on the Paris Stock Exchange)	Property investment	France	7.1%

\* The shares are held indirectly through a 75% subsidiary.

### 16. JOINT VENTURES

#### Group

	Shares £m	Share of retained profits £m	Share of revaluation reserves £m	Goodwill £m	Total £m
At 1 January 2002	95.2	23.4	71.0	(10.3)	<b>179.3</b>
Prior year adjustment (note 1)	–	(3.4)	–	–	<b>(3.4)</b>
At 1 January 2002 as restated	95.2	20.0	71.0	(10.3)	<b>175.9</b>
Retained profit for the year	–	6.4	–	–	<b>6.4</b>
Revaluation surplus for the year	–	–	24.7	–	<b>24.7</b>
Exchange differences	6.3	(7.9)	4.6	(0.6)	<b>2.4</b>
At 31 December 2002	101.5	18.5	100.3	(10.9)	<b>209.4</b>

Shares are stated at cost, less £8.7m written off to reserves in respect of goodwill arising on acquisitions prior to 1 January 1999.

Principal joint ventures at 31 December 2002:

	Principal activities	Country of incorporation	Shares held
Lar Grosvenor BV	Property investment and development in Spain	The Netherlands	50% ordinary shares
Sonae Imobiliária SGPS SA	Property investment and development	Portugal	33% ordinary shares

Both interests are in the form of ordinary shares and are held indirectly through a 75% subsidiary, with the exception of 8% of the investment in Sonae Imobiliária SGPS SA which is held directly.



## NOTES TO THE FINANCIAL STATEMENTS

### 16. JOINT VENTURES (CONTINUED)

Summarised profit and loss accounts and balance sheets of the Group's share of joint ventures are set out below.

	Sonae Imobiliária £m	Lar Grosvenor £m	Total £m
Turnover	55.5	2.9	<b>58.4</b>
Profit/(loss) before tax	14.8	(0.9)	<b>13.9</b>
Tax	(4.8)	(0.8)	<b>(5.6)</b>
Profit/(loss) after tax	10.0	(1.7)	<b>8.3</b>
Fixed assets	314.8	38.8	<b>353.6</b>
Current assets	91.2	46.8	<b>138.0</b>
Liabilities due within one year	(55.1)	(13.9)	<b>(69.0)</b>
Liabilities due after more than one year	(164.5)	(48.7)	<b>(213.2)</b>
	186.4	23.0	<b>209.4</b>
Borrowings included in liabilities (non-recourse to the Group)	(166.9)	(45.7)	<b>(212.6)</b>

### 17. JOINT ARRANGEMENTS

At 31 December 2002, the Group had the following principal interests in incorporated joint arrangements which are accounted for on the basis explained in note 1, but which are classified as associates under the Companies Act 1985:

	Principal activities	Country of incorporation	Effective interest
Barkhill Limited	Property investment	Republic of Ireland	50%
41 Lothbury Developments Limited	Property development	England and Wales	50%
Grosvenor Stow Limited	Property investment	England and Wales	50%
Pacific Quay Developments Limited	Property development	Scotland	33.3%
Belgrave House Developments Limited	Property development	England and Wales	50%
Grosvenor Land Property Fund Limited	Property investment in Hong Kong	Bermuda	21.4%
Goldmax International Limited	Property development in Hong Kong	British Virgin Islands	29.9%

In addition, the Group has a number of other unincorporated limited partnerships all involved in property investment, principally, in the UK, a 37.1% interest in the Arkle Fund, a 31.1% interest in the GMetro Fund, a 50% interest in the Moorgate Investment Partnership. In Australia it has a 50% interest in the Fieldgen II fund and in North America it has a series of joint arrangements with interests ranging from 10% to 50%.

### 18. DEVELOPMENT PROPERTIES

Capitalised interest included in development properties amounted to £4.4m (2001 – £3.7m).

## NOTES TO THE FINANCIAL STATEMENTS

### 19. DEBTORS

**Amounts falling due within one year:**

Trade debtors	13.6	21.5	-	-
Amounts owed by subsidiary undertakings	-	-	30.1	23.7
Other debtors	60.7	22.0	-	-
Prepayments and accrued income	40.6	37.0	-	-
	<b>114.9</b>	<b>80.5</b>	<b>30.1</b>	<b>23.7</b>

**Amounts falling due after more than one year:**

Prepayments	0.1	3.4	-	-
	<b>0.1</b>	<b>3.4</b>	<b>-</b>	<b>-</b>
	<b>115.0</b>	<b>83.9</b>	<b>30.1</b>	<b>23.7</b>

	Group 2002 £m	Group 2001 £m	Company 2002 £m	Company 2001 £m
	13.6	21.5	-	-
	-	-	30.1	23.7
	60.7	22.0	-	-
	40.6	37.0	-	-
	<b>114.9</b>	<b>80.5</b>	<b>30.1</b>	<b>23.7</b>
	0.1	3.4	-	-
	<b>0.1</b>	<b>3.4</b>	<b>-</b>	<b>-</b>
	<b>115.0</b>	<b>83.9</b>	<b>30.1</b>	<b>23.7</b>

Prepayments and accrued income includes £31.7m (2001 - £30.0m) in respect of unconditional exchange of contracts on property disposals which had not completed at the year end.

### 20. OTHER CREDITORS

**Amounts falling due within one year:**

Trade creditors	11.4	11.4	-	-
Amounts owned to subsidiary undertakings	-	-	10.0	-
Other creditors	63.5	25.9	-	-
Corporation tax	7.2	26.0	-	-
Other taxes and social security	3.1	2.9	-	-
Accruals and deferred income	47.9	40.6	-	-
Proposed dividends	3.8	3.2	3.8	3.2
	<b>136.9</b>	<b>110.0</b>	<b>13.8</b>	<b>3.2</b>

	Group 2002 £m	Group 2001 £m	Company 2002 £m	Company 2001 £m
	11.4	11.4	-	-
	-	-	10.0	-
	63.5	25.9	-	-
	7.2	26.0	-	-
	3.1	2.9	-	-
	47.9	40.6	-	-
	3.8	3.2	3.8	3.2
	<b>136.9</b>	<b>110.0</b>	<b>13.8</b>	<b>3.2</b>

**Amounts falling due after more than one year:**

Other creditors	11.8	2.7	-	-
	<b>11.8</b>	<b>2.7</b>	<b>-</b>	<b>-</b>

	Group 2002 £m	Group 2001 £m	Company 2002 £m	Company 2001 £m
	11.8	2.7	-	-
	<b>11.8</b>	<b>2.7</b>	<b>-</b>	<b>-</b>

Other creditors falling due within one year in 2002 includes £35.2m in respect of deferred consideration for property acquisitions.

## NOTES TO THE FINANCIAL STATEMENTS

### 21. BORROWINGS AND OTHER FINANCIAL LIABILITIES

#### Borrowings – unsecured

Bank loans and overdrafts  
12.5% Redeemable Loan Stock 1996 – 2010  
8.375% Loan Stock 2019  
Floating Rate Guaranteed Redeemable notes due 2022

#### Borrowings – secured on investment properties

Bank and institutional mortgages  
6.5% Debenture Stock due 2026  
10.42% Mortgage Debenture 2034

Total Borrowings

Group 2002 £m	Group 2001 £m	Company 2002 £m	Company 2001 £m
<b>200.1</b>	206.9	–	–
–	5.3	–	–
<b>52.5</b>	52.5	–	–
<b>12.2</b>	–	–	–
<b>264.8</b>	264.7	–	–
<b>231.3</b>	217.6	–	–
<b>202.8</b>	202.8	–	–
<b>50.0</b>	50.0	–	–
<b>484.1</b>	470.4	–	–
<b>748.9</b>	735.1	–	–

Total borrowings above include £170.7m relating to the borrowings of joint arrangements which have been proportionally consolidated on the basis explained in note 1. The 12.5% Redeemable Loan Stock 1996-2010 was redeemed on 15 April 2002 for £5.6m.

An explanation of the Group's objectives, policies and strategies for the role of derivatives and other financial instruments of the Group can be found in the Corporate Governance report on page 66. The disclosures below exclude short-term debtors and creditors as permitted by FRS 13 'Derivatives and Financial Instruments'.

#### MATURITY PROFILE

The maturity profile of the Group's financial liabilities at 31 December 2002 was as follows:

	Bank loans & overdrafts £m	Other loans £m	2002 Total £m	2001 Total £m
From 1 to 2 years	55.3	–	<b>55.3</b>	83.7
From 2 to 5 years	195.4	–	<b>195.4</b>	131.8
After 5 years	103.8	317.5	<b>421.3</b>	432.9
Due after more than one year	354.5	317.5	<b>672.0</b>	648.4
Due within one year	76.9	–	<b>76.9</b>	86.7
	<b>431.4</b>	<b>317.5</b>	<b>748.9</b>	<b>735.1</b>

In addition, the Group has £6.1m (2001 – £6.0m) of sterling irredeemable preference shares in issue.

## NOTES TO THE FINANCIAL STATEMENTS

### 21. BORROWINGS AND OTHER FINANCIAL LIABILITIES (CONTINUED)

#### INTEREST RATE RISK AND CURRENCY PROFILE

The interest rate and currency profile of the financial liabilities of the Group at 31 December 2002 was as follows:

	Weighted average interest rate %	2002 Weighted average period Years	£m	Weighted average interest rate %	2001 Weighted average period Years	£m
<b>Fixed interest borrowings</b>						
Sterling	7.3	19.0	395.4	7.4	20.7	378.3
Euro	4.1	1.2	16.7	4.6	1.3	24.4
US dollars	7.0	4.2	126.3	7.3	3.3	128.4
Canadian dollars	7.4	2.6	48.2	7.4	3.3	50.3
Australian dollars	6.1	0.3	2.9	7.5	4.0	10.6
	<b>7.1</b>	<b>13.9</b>	<b>589.5</b>	<b>7.3</b>	<b>14.3</b>	<b>592.0</b>

#### Floating Rate borrowings

	2002 Weighted average interest rate %	£m	2001 Weighted average interest rate %	£m
Sterling	4.6	30.1	4.7	17.7
Euro	3.3	49.3	3.8	32.0
US dollars	2.6	38.1	5.2	52.6
Canadian dollars	5.5	2.6	6.0	19.7
Australian dollars	6.1	25.6	5.9	11.6
Hong Kong dollars	2.7	11.3	4.7	9.5
Japanese Yen	3.4	2.4	—	—
	<b>3.8</b>	<b>159.4</b>	<b>4.9</b>	<b>143.1</b>

The above analysis by currency and interest rate risk profile recognises the effect of currency and interest swap agreements in place at 31 December 2002. Borrowings of £203.3m (2001 – £217.9m) included in fixed interest borrowings above, were covered by interest rate swap agreements, expiring between 2003 and 2008.

#### BORROWING FACILITIES

Undrawn committed borrowing facilities available to the Group at 31 December 2002 were as follows:

	2002 £m	2001 £m
Expiring less than 1 year	188.9	161.4
Expiring from 1 to 2 years	88.2	90.0
Expiring from 2 to 5 years	136.1	131.0
Expiring after more than 5 years	37.4	25.8
Total	<b>450.6</b>	<b>408.2</b>

## NOTES TO THE FINANCIAL STATEMENTS

### 22. ANALYSIS OF FINANCIAL ASSETS

The Group held the following financial assets as at 31 December 2002

Cash and short term deposits  
Short term liquid investments  
Trade investments – listed  
– unlisted

	2002 £m	2001 £m
Cash and short term deposits	113.9	113.2
Short term liquid investments	30.0	85.0
Trade investments – listed	55.7	72.5
– unlisted	37.3	17.3
	<b>236.9</b>	<b>288.0</b>

Total financial assets above include £10.7m relating to the financial assets of joint arrangements which have been proportionally consolidated on the basis explained in note 1.

#### ANALYSIS OF FINANCIAL ASSETS BY CURRENCY

The Group's financial assets at 31 December 2002 were held in the following currencies:

Sterling  
Euro  
US dollars  
Canadian dollars  
Australian dollars  
Hong Kong dollars  
Singapore dollars  
Japanese Yen

	2002 £m	2001 £m
Sterling	75.4	129.1
Euro	86.3	67.9
US dollars	14.0	15.9
Canadian dollars	9.3	20.3
Australian dollars	4.1	1.4
Hong Kong dollars	38.2	41.6
Singapore dollars	8.2	8.5
Japanese Yen	1.4	3.3
	<b>236.9</b>	<b>288.0</b>

### 23. FAIR VALUES OF FINANCIAL ASSETS AND LIABILITIES

A valuation was carried out at 31 December 2002 and 31 December 2001 to calculate the fair value of the Group's debt instruments and other financial liabilities and assets on a replacement basis taking into account the prevailing interest rates for the respective periods of the appropriate debt instruments.

The values are as follows:

Borrowings – Fixed rate  
– Floating  
– Total  
Cash and short term deposits  
Interest rate swaps  
Foreign exchange hedges  
Short term liquid investments  
Trade Investments – Listed  
– Unlisted  
Preference shares

	2002		2001	
	Book £m	Fair £m	Book £m	Fair £m
Borrowings – Fixed rate	(386.2)	(455.4)	(374.1)	(426.2)
– Floating	(362.7)	(362.7)	(361.0)	(361.0)
– Total	<b>(748.9)</b>	<b>(818.1)</b>	<b>(735.1)</b>	<b>(787.2)</b>
Cash and short term deposits	113.9	113.9	113.2	113.2
Interest rate swaps	–	(14.4)	–	(9.9)
Foreign exchange hedges	–	–	–	0.1
Short term liquid investments	30.0	30.0	85.0	85.0
Trade Investments – Listed	55.7	62.4	72.5	59.1
– Unlisted	37.3	37.3	17.3	17.3
Preference shares	(6.1)	(8.4)	(6.0)	(8.5)
	<b>(518.1)</b>	<b>(597.3)</b>	<b>(453.1)</b>	<b>(530.9)</b>

## NOTES TO THE FINANCIAL STATEMENTS

### 23. FAIR VALUES OF FINANCIAL ASSETS AND LIABILITIES (CONTINUED)

Fixed and floating rate borrowings in the table above are stated before taking account of the effect of interest swap agreements, and so differ from the values stated in note 21.

The valuation indicated that the fair value of net financial liabilities at 31 December 2002 exceeded book value by £79.2m. If this were taken to reserves after tax relief at 30 per cent, it would reduce the Group's net asset value by £55.4m. A significant part of excess fair value relates to long term debt which does not mature for at least 17 years.

The fair value of interest rate swap derivatives amounts to a negative present value difference of £14.4m of which £6.8m was projected at 31 December 2002 to crystallise in the year to 31 December 2003 and £7.6m in subsequent years.

The fair values of the Group's cash, short term deposits and loans are not materially different from book value. Unlisted investments are shown at book value.

Market values have been used to determine the fair value of and interest rate swaps and trade investments, which in the latter case does not take account of the intrinsic value of the properties. The fair values of all other items have been calculated by discounting the expected future cash flows at prevailing interest rates, except for the 12.5% Redeemable Loan Stock 1996-2010 which was redeemed on 15 April 2002 and was valued in 2001 at the redemption value.

#### GAINS AND LOSSES ON CURRENCY HEDGES

Gains on currency hedges of £2.5m (2001 – £1.6m) have been taken to other reserves during the year as permitted under SSAP 20 as the hedges have been taken out against the carrying value of foreign investments.

No further analysis of the net amount of monetary assets and liabilities by functional currencies is given as there are no material exchange gains and losses taken to the profit and loss account.

### 24. PROVISIONS FOR LIABILITIES AND CHARGES

	Deferred taxation £m	Pension obligations £m	Total £m
At 1 January 2002 as previously stated	1.4	1.7	3.1
Prior year adjustment	30.6	–	30.6
At 1 January 2002 as restated	32.0	1.7	33.7
Profit and loss account	1.3	0.5	1.8
Transfer to revaluation reserve	(1.2)	–	(1.2)
Acquisitions	0.9	–	0.9
Exchange movements	(2.3)	–	(2.3)
At 31 December 2002	30.7	2.2	32.9

The analysis of the deferred taxation provision is as follows:

Revaluation surplus  
Other timing differences

	2002 £m	2001 As restated £m
Revaluation surplus	–	1.3
Other timing differences	30.7	30.7
	30.7	32.0

As explained in note 1 the Group has adopted FRS 19 during the period, by way of a prior year adjustment to previously reported results as though the revised policy had always been applied. The effect of this adjustment on prior year profit was to reduce profit after tax by £2.4m. The effect of the adoption of FRS 19 on the current year's profit is not significantly different to this amount.

## NOTES TO THE FINANCIAL STATEMENTS

### 25. COMMITMENTS

#### (A) PROPERTY EXPENDITURE COMMITMENTS:

Investment properties:  
Contracted but not provided

Development properties:  
Contracted but not provided

2002 £m	2001 £m
67.9	23.8
61.7	14.0

#### (B) ANNUAL COMMITMENTS UNDER NON-CANCELLABLE OPERATING LEASES WHICH EXPIRE:

Between two and five years  
After five years

2002 Land and buildings £m	2001 Land and buildings £m
0.7	0.7
2.4	2.5
3.1	3.2

The parent company had no commitments either for property expenditure or operating leases.

### 26. CONTINGENT LIABILITIES

In connection with the demerger of Deva Group Limited (non-core activities) in 1999 the Company has provided guarantees up to a maximum of £25m.

Certain Group companies have given performance undertakings to third parties in respect of various contractual obligations entered into in the ordinary course of business.

### 27. SHARE CAPITAL

#### Authorised

Equity interests:

Ordinary shares of £1

Non-voting ordinary shares of £1

Non-equity interests:

12% Non-cumulative irredeemable preference shares of £1

2002		2001	
Number of shares	£m	Number of shares	£m
8,000,000	8.0	8,000,000	8.0
64,000,000	64.0	64,000,000	64.0
8,000,000	8.0	8,000,000	8.0
80,000,000	80.0	80,000,000	80.0

## NOTES TO THE FINANCIAL STATEMENTS

### 27. SHARE CAPITAL (CONTINUED)

	2002		2001	
	Number of shares	£m	Number of shares	£m
<b>Allotted, called up and fully paid</b>				
Equity interests:				
Ordinary shares of £1	6,083,924	6.1	6,006,373	6.0
Non-voting ordinary shares of £1	48,671,392	48.6	48,050,984	48.1
Non-equity interests:				
12% Non-cumulative irredeemable preference shares of £1	6,083,924	6.1	6,006,373	6.0
	<b>60,839,240</b>	<b>60.8</b>	<b>60,063,730</b>	<b>60.1</b>

On 27 June 2002 the Company issued 77,551 ordinary shares, 620,408 non-voting ordinary shares and 77,551 non-cumulative irredeemable preference shares in consideration for new shares in its subsidiary, Grosvenor Americas Limited (see note 32).

#### RIGHTS OF CLASSES OF SHARES

Profits determined by the directors as available for distribution are to be applied first in paying a fixed non-cumulative dividend of 12% per annum on the amounts paid up on the 12% non-cumulative irredeemable preference shares. The balance of profits available for distribution is payable to the holders of the ordinary shares and non-voting ordinary shares in proportion to the amounts paid up on their shares.

On a return of the Company's assets to shareholders the assets are to be applied first in repaying to the holders of the 12% non-cumulative irredeemable preference shares the amounts paid up on their shares. The balance of the assets is payable to the holders of the ordinary shares and non-voting ordinary shares in proportion to the amounts paid up on their shares.

Holders of the 12% non-cumulative irredeemable preference shares and non-voting ordinary shares are not entitled to vote at general meetings of the members of the Company except on resolutions varying or abrogating any of the special rights or privileges attaching to their shares.

### 28. RESERVES

#### (A) GROUP

	Share premium £m	Merger capital reserve £m	Profit and loss account £m	Revaluation reserve £m	Other reserves £m	Total £m
At 1 January 2002 as previously stated	6.7	144.8	361.3	1,017.6	132.5	<b>1,662.9</b>
Prior year adjustment	—	—	(33.1)	—	—	<b>(33.1)</b>
At 1 January 2002 as restated	6.7	144.8	328.2	1,017.6	132.5	<b>1,629.8</b>
Retained profit for the year	—	—	37.8	—	—	<b>37.8</b>
Surplus on revaluation of investment properties	—	—	—	39.0	—	<b>39.0</b>
Premium on shares issued during the year	21.6	—	—	—	—	<b>21.6</b>
Corporation tax	—	—	—	(7.0)	—	<b>(7.0)</b>
Deferred tax	—	—	—	1.2	—	<b>1.2</b>
Other transfers	—	—	(9.7)	9.7	—	<b>—</b>
Transfer of profit on disposal of investment properties	—	—	36.7	(36.7)	—	<b>—</b>
Translation differences	—	—	(13.9)	(4.7)	(11.5)	<b>(30.1)</b>
At 31 December 2002	<b>28.3</b>	<b>144.8</b>	<b>379.1</b>	<b>1,019.1</b>	<b>121.0</b>	<b>1,692.3</b>



## NOTES TO THE FINANCIAL STATEMENTS

### 28. RESERVES (CONTINUED)

The prior year adjustment relates to the restatement of the deferred tax provision in accordance with FRS 19, as explained in notes 1 and 24.

The cumulative amount of goodwill written off directly to reserves in respect of business acquisitions completed on or before 1 January 1998, the date of adoption of FRS 10, amounted to £6.4m (2001 – £6.4m).

#### (B) COMPANY

	Share premium £m	Merger capital reserve £m	Profit and loss account £m	Total £m
At 1 January 2002	6.7	1,268.7	14.2	<b>1,289.6</b>
Retained profit for the year	–	–	6.9	<b>6.9</b>
Premium on shares issued during the year	21.6	–	–	<b>21.6</b>
At 31 December 2002	28.3	1,268.7	21.1	<b>1,318.1</b>

The Company's profit after tax was £12.7m (2001 – £4.8m) and dividends charged were £5.8m (2001 – £4.8m).

### 29. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2002 £m	2001 As restated £m
Profit for the financial year	<b>43.6</b>	60.9
Dividends	<b>(5.8)</b>	(4.8)
	<b>37.8</b>	56.1
Other recognised gains and losses	<b>3.1</b>	102.5
Acquisition funded by issue of shares	<b>22.3</b>	7.0
Net addition to shareholders' funds	<b>63.2</b>	165.6
Opening shareholders' funds as previously stated	<b>1,723.0</b>	1,555.0
Prior year adjustment (note 1 and note 24)	<b>(33.1)</b>	(30.7)
Opening shareholders' funds as restated	<b>1,689.9</b>	1,524.3
Closing shareholders' funds	<b>1,753.1</b>	1,689.9
Attributable to:		
Equity shareholders	<b>1,746.3</b>	1,683.2
Non-equity shareholders	<b>6.8</b>	6.7
	<b>1,753.1</b>	1,689.9

## NOTES TO THE FINANCIAL STATEMENTS

### 30. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	2002 £m	2001 £m
Group operating profit	73.9	81.7
Depreciation	1.4	1.4
Amounts written off investment properties	1.2	–
Increase in provisions	0.3	–
(Increase)/decrease in development properties	(13.1)	21.9
Increase in debtors	(10.1)	(24.6)
Increase/(decrease) in creditors	22.0	(2.1)
Net cash inflow from operating activities	75.6	78.3

### 31. ANALYSIS OF NET DEBT

	1 January 2002 £m	Cashflow £m	Exchange movement £m	31 December 2002 £m
Cash at bank and in hand	53.9	(21.9)	(0.4)	31.6
Short term deposits	59.3	24.8	(1.8)	82.3
Short term liquid investments	113.2	2.9	(2.2)	113.9
Borrowings due within one year	85.0	(55.0)	–	30.0
Borrowings due after more than one year	(86.7)	7.0	2.8	(76.9)
	(648.4)	(34.6)	11.0	(672.0)
	(536.9)	(79.7)	11.6	(605.0)

### 32. RELATED PARTY TRANSACTIONS

Grosvenor Group Holdings Limited is wholly owned by trusts and members of the Grosvenor Family, headed by the 6th Duke of Westminster. Group companies paid £1.0m (2001 – £1.0m) in arm's length rentals to Grosvenor Trusts and received £0.3m (2001 – £0.3m) in arm's length rentals and service charges from certain directors, members of the Grosvenor Family and Grosvenor Trusts.

In the ordinary course of its business the Group provides services to certain members of the Grosvenor Family and Grosvenor Trusts. Income from these services totalled £5.0m (2001 – £4.9m).

In 2002, the Group arranged insurance cover on normal commercial terms through a related company. Aggregate premiums paid in the year were £4.4m (2001 – £3.4m).

A Group company paid interest of £0.2m (2001 – £0.7m) to a Grosvenor Trust on its holding of 12.5% Unsecured Loan Stock, which was redeemed on 15 April 2002 for £5.6m.

On 27 June 2002 the Company issued new shares to a Grosvenor Trust in exchange for that Trust's minority shareholding in Grosvenor Americas Limited.

As explained in note 26 the Company has provided guarantees up to a maximum of £25m to the Deva Group Limited, which is owned by the Grosvenor Trusts.

## CONSOLIDATED PROFIT AND LOSS ACCOUNT

*for the year ended 31 December 2002*

**US DOLLARS**

**Turnover: group and share of joint ventures**

Less: share of joint ventures' turnover

Group turnover

**Net rental income**

**Profit on development properties**

**Total gross profit**

Amounts written off investment properties

Administrative expenses – other

**Total administrative expenses**

**Group operating profit**

Share of operating profit of joint ventures

Share of operating profit of associated undertakings

**Total operating profit**

Profit on sale of investment properties

**Profit before interest**

Dividend income

Net interest

Amounts written off investments

**Profit on ordinary activities before taxation**

Taxation on profit on ordinary activities

**Profit on ordinary activities after taxation**

Minority interests

Dividends on equity and non-equity shares

**Retained profit for the year**

2002 US\$m	2001 As restated US\$m
492.3	371.9
(87.9)	(1.9)
404.4	370.0
162.5	157.7
3.9	9.4
166.4	167.1
(1.8)	–
(53.4)	(49.2)
(55.2)	(49.2)
111.2	117.9
26.6	0.7
–	16.6
137.8	135.2
38.8	40.4
176.6	175.6
2.7	2.2
(61.8)	(59.7)
(26.0)	–
91.5	118.1
(24.5)	(25.3)
67.0	92.8
(1.4)	(4.9)
65.6	87.9
(8.7)	(6.9)
56.9	81.0

The above statement, prepared under UK accounting principles, is translated at the average exchange rate for the relevant year.

# CONSOLIDATED BALANCE SHEET

31 December 2002

US DOLLARS

	2002 US\$m	2001 As restated US\$m
<b>Fixed assets</b>		
Tangible assets		
Investment properties	3,347.2	2,921.1
Other tangible assets	45.2	41.2
Investments		
Trade investments	149.7	130.7
Joint ventures:		
Share of gross assets	791.4	561.1
Share of gross liabilities	(454.3)	(305.1)
	337.1	256.0
	<b>3,879.2</b>	<b>3,349.0</b>
<b>Current assets</b>		
Development properties	131.4	101.2
Debtors	185.1	122.1
Short term liquid investments	48.3	123.7
Cash at bank and in hand	183.4	164.8
	<b>548.2</b>	<b>511.8</b>
<b>Creditors: amounts falling due within one year</b>		
Borrowings	(123.8)	(126.2)
Other creditors	(220.4)	(160.1)
	<b>(344.2)</b>	<b>(286.3)</b>
<b>Net current assets</b>	<b>204.0</b>	<b>225.5</b>
<b>Total assets less current liabilities</b>	<b>4,083.2</b>	<b>3,574.5</b>
<b>Creditors: amounts falling due after more than one year</b>		
Borrowings	(1,081.8)	(943.8)
Other creditors	(19.0)	(3.9)
	<b>(1,100.8)</b>	<b>(947.7)</b>
<b>Provisions for liabilities and charges</b>	<b>(53.0)</b>	<b>(49.0)</b>
	<b>2,929.4</b>	<b>2,577.8</b>
<b>Capital and reserves</b>		
Called up share capital	97.9	87.5
Share premium	45.6	9.8
Merger capital reserve	233.1	210.7
Profit and loss account	610.3	477.7
Revaluation reserve	1,640.6	1,481.0
Other reserves	194.8	192.8
	<b>2,822.3</b>	<b>2,459.5</b>
<b>Shareholders' funds</b> — including non-equity interests	<b>107.1</b>	<b>118.3</b>
Minority interests		
	<b>2,929.4</b>	<b>2,577.8</b>

The above statement, prepared under UK accounting principles, is translated at the closing exchange rate for the relevant year.

## CONSOLIDATED PROFIT AND LOSS ACCOUNT

*for the year ended 31 December 2002*

**EUROS**

	2002 €m	2001 As restated €m
<b>Turnover: group and share of joint ventures</b>	<b>521.1</b>	415.4
Less: share of joint ventures' turnover	<b>(93.0)</b>	(2.1)
Group turnover	<b>428.1</b>	413.3
<b>Net rental income</b>	<b>172.1</b>	176.2
<b>Profit on development properties</b>	<b>4.1</b>	10.5
<b>Total gross profit</b>	<b>176.2</b>	186.7
Amounts written off investment properties	<b>(1.9)</b>	–
Administrative expenses – other	<b>(56.6)</b>	(55.0)
<b>Total administrative expenses</b>	<b>(58.5)</b>	(55.0)
<b>Group operating profit</b>	<b>117.7</b>	131.7
Share of operating profit of joint ventures	<b>28.2</b>	0.8
Share of operating profit of associated undertakings	<b>–</b>	18.5
<b>Total operating profit</b>	<b>145.9</b>	151.0
Profit on sale of investment properties	<b>41.1</b>	45.1
<b>Profit before interest</b>	<b>187.0</b>	196.1
Dividend income	<b>2.9</b>	2.4
Net interest	<b>(65.5)</b>	(66.7)
Amounts written off investments	<b>(27.6)</b>	–
<b>Profit on ordinary activities before taxation</b>	<b>96.8</b>	131.8
Taxation on profit on ordinary activities	<b>(26.0)</b>	(28.2)
<b>Profit on ordinary activities after taxation</b>	<b>70.8</b>	103.6
Minority interests	<b>(1.4)</b>	(5.5)
	<b>69.4</b>	98.1
Dividends on equity and non-equity shares	<b>(9.2)</b>	(7.7)
<b>Retained profit for the year</b>	<b>60.2</b>	90.4

The above statement, prepared under UK accounting principles, is translated at the average exchange rate for the relevant year:

# CONSOLIDATED BALANCE SHEET

31 December 2002

EUROS

	2002 €m	2001 As restated €m
<b>Fixed assets</b>		
Tangible assets		
Investment properties	3,189.8	3,280.8
Other tangible assets	43.1	46.3
Investments		
Trade investments	142.7	146.8
Joint ventures:		
Share of gross assets	754.3	630.1
Share of gross liabilities	(433.0)	(342.6)
	321.3	287.5
	<b>3,696.9</b>	<b>3,761.4</b>
<b>Current assets</b>		
Development properties	125.2	113.6
Debtors	176.5	137.1
Short term liquid investments	46.0	138.9
Cash at bank and in hand	174.7	185.1
	<b>522.4</b>	<b>574.7</b>
<b>Creditors: amounts falling due within one year</b>		
Borrowings	(118.0)	(141.7)
Other creditors	(210.0)	(179.8)
	<b>(328.0)</b>	<b>(321.5)</b>
<b>Net current assets</b>	<b>194.4</b>	<b>253.2</b>
<b>Total assets less current liabilities</b>	<b>3,891.3</b>	<b>4,014.6</b>
<b>Creditors: amounts falling due after more than one year</b>		
Borrowings	(1,031.0)	(1,059.8)
Other creditors	(18.1)	(4.4)
	<b>(1,049.1)</b>	<b>(1,064.2)</b>
<b>Provisions for liabilities and charges</b>	<b>(50.5)</b>	<b>(55.1)</b>
	<b>2,791.7</b>	<b>2,895.3</b>
<b>Capital and reserves</b>		
Called up share capital	93.3	98.2
Share premium	43.4	11.0
Merger capital reserve	222.2	236.7
Profit and loss account	581.6	536.6
Revaluation reserve	1,563.6	1,663.4
Other reserves	185.6	216.5
	<b>2,689.7</b>	<b>2,762.4</b>
<b>Shareholders' funds</b> – including non-equity interests	<b>102.0</b>	<b>132.9</b>
Minority interests		
	<b>2,791.7</b>	<b>2,895.3</b>

The above statement, prepared under UK accounting principles, is translated at the closing exchange rate for the relevant year.

## FIVE YEAR SUMMARY

	1998 £m	1999 £m	2000 £m	2001 £m	2002 £m
<b>Assets employed</b>					
Investment properties	1,153.7	1,774.2	1,876.9	2,007.1	<b>2,079.1</b>
Investments	271.7	198.4	215.0	265.7	<b>302.4</b>
	1,425.4	1,972.6	2,091.9	2,272.8	<b>2,381.5</b>
Other tangible fixed assets	4.0	26.3	32.5	28.3	<b>28.1</b>
Development properties	38.6	59.3	89.3	69.5	<b>81.6</b>
Other net current assets/(liabilities)	(21.0)	(19.0)	17.2	169.4	<b>110.2</b>
Provisions for liabilities and charges	(24.5)	(30.2)	(30.2)	(33.7)	<b>(32.9)</b>
	1,422.5	2,009.0	2,200.7	2,506.3	<b>2,568.5</b>
<b>Financed by</b>					
Share capital including share premium	55.8	59.8	59.8	66.8	<b>89.1</b>
Reserves	1,040.1	1,228.1	1,466.4	1,623.1	<b>1,664.0</b>
Loans	282.7	659.5	592.2	735.1	<b>748.9</b>
Minority interest	43.9	61.6	82.3	81.3	<b>66.5</b>
	1,422.5	2,009.0	2,200.7	2,506.3	<b>2,568.5</b>
<b>Group turnover</b>					
Property investment	69.6	75.9	139.3	158.6	<b>133.6</b>
Property trading	69.2	58.8	109.1	97.8	<b>135.1</b>
Demerged activities	12.8	9.7	—	—	<b>—</b>
	151.6	144.4	248.4	256.4	<b>268.7</b>
<b>Profit on ordinary activities before taxation</b>					
Property investment	35.3	36.1	66.8	71.6	<b>60.3</b>
Property trading	8.4	5.9	12.2	10.1	<b>13.6</b>
Demerged activities	(3.8)	(1.5)	—	—	<b>—</b>
	39.9	40.5	79.0	81.7	<b>73.9</b>
Group operating profit	39.9	40.5	79.0	81.7	<b>73.9</b>
Share of operating profit of associates and joint ventures	21.5	26.9	11.0	12.0	<b>17.7</b>
	61.4	67.4	90.0	93.7	<b>91.6</b>
Total operating profit	61.4	67.4	90.0	93.7	<b>91.6</b>
Profit on sale of investment properties	30.9	10.5	21.4	28.0	<b>25.8</b>
Profit on sale of trade investment	—	—	30.2	—	<b>—</b>
Amounts written off investments	—	—	—	—	<b>(17.3)</b>
Net interest	(26.1)	(30.7)	(46.1)	(41.4)	<b>(41.1)</b>
Investment income	1.3	1.6	2.0	1.5	<b>1.8</b>
	67.5	48.8	97.5	81.8	<b>60.8</b>
Profit before taxation	67.5	48.8	97.5	81.8	<b>60.8</b>

Where the effect is material, the above figures have been restated to reflect accounting policy changes.

## PROPERTY PORTFOLIO BRITAIN & IRELAND

### Principal Investment Properties

Ownership	Property & Description	Location	Area m <sup>2</sup>	Area ft <sup>2</sup>
✚	111 Old Broad Street 8 floor open plan office building	London City	11,426	123,000
▼	25 Moorgate 7 floor open plan office building including retail space of 743m <sup>2</sup> (8,000 sq ft)	London City	7,714	83,000
✚	Almack House, King Street 7 floor 1990s office building	London WE	9,290	100,000
▲	Grosvenor Hill Court 2 floor office building with 30 residential units above and car park	London WE	7,281	78,369
✚	40 Grosvenor Place 6 floor open plan office building	London WE	18,581	200,000
▲	4/8 Grosvenor Street & 30/32 Avery Row 6 floor office building with 5 retail units	London WE	2,944	31,690
▲	47/48 Grosvenor Street 5 floor open plan period office building	London WE	2,345	25,243
▲	73 Grosvenor Street 6 floor office building	London WE	1,312	14,120
▲	75 Grosvenor Street 6 floor office building	London WE	1,499	16,131
▲	St Anselm House, 65 Davies Street 8 floor 1930s office building	London WE	7,839	84,376
▲	Terminal House, 52 Grosvenor Gardens 7 floor office building with 9 retail outlets	London WE	8,245	88,753
▼	Viewpoint, Mayfair 9 floor open plan refurbished office building with 3 retail outlets in Oxford Street	London WE	4,925	53,000
▲	439/441 Oxford Street Retail unit and office building on 6 floors	London WE	1,342	14,450
▲	449/451 Oxford Street 2 prime retail units let as one unit	London WE	1,033	11,123
▲	443/445 Oxford Street 2 retail units and office building on 5 floors	London WE	833	8,969
▲	Eaton Square Residential units on 6 floors in historic Grade 2* listed buildings	London WE	68,151	733,305
✚	Coopers Square, Burton on Trent Covered shopping centre with 70 retail units	East Midlands	35,754	384,852
✚	Festival Place, Basingstoke New covered two level shopping centre with 165 retail units	South East	92,903	1,000,000
✚	Freshney Place, Grimsby Single level covered shopping centre with 100 retail outlets	North East	46,452	500,000
✚	Prince Bishops, Durham Shopping centre with 54 retail units	North East	14,500	155,000
✚	Liffey Valley Shopping Centre, Dublin Regional shopping centre with 94 retail units and cinema	Rep of Ireland	36,325	390,000

### Principal Developments

Ownership	Property & Description	Location	Area m <sup>2</sup>	Area ft <sup>2</sup>
▼	41 Lothbury 8 floor open plan office building	London City	14,900	160,000
▼	10 Grosvenor Street 6 floor open plan office building	London WE	5,018	54,000
▼	Belgrave House 6 floor open plan office building	London WE	25,100	270,000
▼	Paradise Street, Liverpool Mixed use city centre	North West	191,000	2,059,000
▼	Liffey Valley Office Campus, Dublin Office park	Republic of Ireland	17,193	185,000



## PROPERTY PORTFOLIO BRITAIN & IRELAND (CONTINUED)

### Principal Developments (continued)

Ownership	Property & Description	Location	Area m <sup>2</sup>	Area ft <sup>2</sup>
▼	Grand Arcade, Cambridge Mixed use city centre development	East Anglia	13,564	146,000
▲	Chantrey House Residential apartment block	London WE	5,100	47,300
▲	55/61 Davies Street / 24/26/27 Gilbert Street Residential apartment blocks	London WE	3,000	32,400

## PROPERTY PORTFOLIO AMERICAS

### Principal Investment Properties

Ownership	Property & Description	Location	Area m <sup>2</sup>	Area ft <sup>2</sup>
▼	Citibank Center, Los Angeles, California 48 floor office building with car parking	USA	81,647	878,874
▼	600 Clipper Drive, Belmont, California 3 floor office building	USA	14,350	154,471
▼	1701 Pennsylvania Avenue, Washington D.C. 12 floor office building with car parking	USA	17,366	186,927
▼	Results Way Corporate Park, Cupertino, California 10 office buildings on 24 acres of land	USA	34,022	366,227
▲	10400 Ridgeview Court, Cupertino, California 2 floor research and development building	USA	10,745	115,663
▼	2 North Lake, Pasadena, California 10 floor office building with car parking	USA	20,494	220,600
▼	WestTech Business Park, Silver Spring, Maryland 8 one floor buildings and 57 acres of building land	USA	44,045	474,114
▼	Warner Corporate Center, Los Angeles, California 12 floor office building	USA	23,476	252,698
▼	Town East Mall, Mesquite, Texas Regional shopping centre with 4 department stores and 185 retail units	USA	113,836	1,225,364
▼	Valley River Center, Eugene, Oregon Regional shopping centre with 4 department stores and 124 retail units	USA	101,037	1,087,591
▼	The Southern Railway Building, Washington D.C. Office building with retail space	USA	22,580	243,060
▲	1777 F Street, Washington D.C. 8 floor office building	USA	5,500	59,200
▲	Annacis Business Park, Vancouver B.C. Warehouse and industrial park on 50 acres of land	Canada	87,228	938,950
▲	Bow Parkade, Calgary, Alberta 1000 car parking spaces on 13 levels with retail space	Canada	2,894	31,152
▲	The Grosvenor Building, Vancouver B.C. 22 floor office building with retail space and car parking	Canada	18,922	203,682
▲	Garden City, Winnipeg, Manitoba Regional shopping centre with 3 department stores and 88 retail units	Canada	35,211	379,022

## PROPERTY PORTFOLIO AMERICAS (CONTINUED)

### Principal Developments (continued)

Ownership	Property & Description	Location	Area m <sup>2</sup>	Area ft <sup>2</sup>
▲	bwtech@UMBC, Baltimore County, Maryland Multi tenant building	USA	5,574	60,000
▼	South Edmonton Common Retail 'power' centre	Canada	3,967	42,700
▲	Annacis – Millennium IV & V, Delta, B.C.	Canada	4,863	52,342
▼	2300 Cambie Street, Vancouver, B.C.	Canada	24,526	264,000
▲	Langley Interchange, Langley, B.C.	Canada	191,823	2,064,833
▼	Lower Lonsdale, North Vancouver, B.C.	Canada	29,412	316,600
▼	South Edmonton Common, Edmonton, Alberta	Canada	452,605	4,871,959
▼	West Rosemary, Surrey, B.C.	Canada	70,052	754,058

## PROPERTY PORTFOLIO CONTINENTAL EUROPE

### Principal Investment Properties – Directly Owned

Ownership	Property & Description	Location	Area m <sup>2</sup>	Area ft <sup>2</sup>
▲	6-8 Rue Guimard, Brussels Offices	Belgium	6,853	73,767
▲	77 avenue des Champs Elysees, Paris Retail with offices and flats above	France	1,882	20,258
▲	47-61 Via Poma, Milan Offices	Italy	13,544	145,791
▲	260 Diputacion, Barcelona Offices	Spain	3,706	39,892
▲	132 Boulevard Haussmann, Paris Offices with retail	France	1,746	18,794
▲	21 rue des Pyramides, Paris Offices	France	1,690	18,192
▲	7 Montalban, Madrid Offices	Spain	3,695	39,774

### Principal Investment Properties – Held by Sonae Imobiliária or Lar Grosvenor

Ownership	Property & Description	Location	Area m <sup>2</sup>	Area ft <sup>2</sup>
▼	Centro Colombo, Lisbon Shopping centre with 427 shops and 6,800 parking spaces	Portugal	119,869	1,290,301
▼	Parque Principado, Oviedo Shopping centre with 159 shops and 5,000 parking spaces	Spain	70,000	753,498
▼	GuimarãesShopping, Guimarães Shopping centre with 92 shops and 1,800 parking spaces	Portugal	24,875	267,761
▼	AlgarveShopping, Guia Shopping centre with 133 shops and 2,700 parking spaces	Portugal	42,352	455,888
▼	ArrábidaShopping, Vila Nova de Gaia Shopping centre with 180 shops and 3,049 parking spaces	Portugal	56,346	606,523
▼	NorteShopping, Porto Shopping centre with 289 shops and 5,000 parking spaces	Portugal	72,249	777,707
▼	Valle Real, Santander Shopping centre with 102 shops and 2,800 parking spaces	Spain	46,877	504,596
▼	MadeiraShopping, Funchal Shopping centre with 112 shops and 1,050 parking spaces	Portugal	26,583	286,146
▼	MaiaShopping, Porto Shopping centre with 112 shops and 3,200 parking spaces	Portugal	30,840	331,970

## PROPERTY PORTFOLIO

### CONTINENTAL EUROPE (CONTINUED)

#### Principal Investment Properties – Held by Sonae Imobiliária or Lar Grosvenor (continued)

Ownership	Property & Description	Location	Area m <sup>2</sup>	Area ft <sup>2</sup>
▼	CoimbraShopping, Coimbra Shopping centre with 69 shops and 1,100 parking spaces	Portugal	26,482	285,059
▼	Plaza Mayor, Malaga Shopping centre with 99 shops and 2,350 parking spaces	Spain	28,900	311,087
▼	Sintra Retail Park, Lisbon Shopping centre with 16 shops and 650 parking spaces	Portugal	17,317	186,405
▼	CascaShopping, Lisbon Shopping centre with 169 shops and 3,700 parking spaces	Portugal	64,883	698,418
▼	GaiaShopping, Vila Nova de Gaia Shopping centre with 167 shops and 578 parking spaces	Portugal	56,443	607,567
▼	Centro Vasco da Gama, Lisbon Shopping centre with 164 shops and 2,555 parking spaces	Portugal	47,611	512,497
▼	Viacatarina, Porto Shopping centre with 100 shops and 578 parking spaces	Portugal	11,611	124,984
▼	Vila Lambert Shopping centre	Portugal	7,490	80,624
▼	Parque Dom Pedro, São Paulo Shopping centre with 390 shops and 8,000 parking spaces	Brazil	105,000	1,130,248
▼	Serrano 55, Madrid Offices	Spain	3,707	39,903
▼	Serrano 49, Madrid Offices and retail	Spain	5,382	57,933
▼	Urbil, San Sebastian Shopping centre with 68 retail units and 2,440 parking spaces	Spain	30,000	322,928
▼	Castellana 280, Madrid Offices	Spain	17,500	188,375

#### Principal Developments – Held by Sonae Imobiliária or Lar Grosvenor

Ownership	Property & Description	Location	Area m <sup>2</sup>	Area ft <sup>2</sup>
▼	Aegean Park Shopping centre	Greece	60,000	645,856
▼	Avenida M40, Madrid Shopping centre	Spain	45,000	489,774
▼	Zubiarte, Bilbao Shopping centre	Spain	21,600	232,508
▼	Toledo Shopping, Toledo Shopping centre	Spain	35,000	376,749
▼	Pinto Shopping, Madrid Shopping centre	Spain	28,800	310,011
▼	Parque Açores, Ponta Delgada Shopping centre	Portugal	20,000	215,285
▼	Viana, Viana do Castelo Shopping centre with shops and parking spaces	Portugal	18,000	193,757
▼	Setubal Retail Park Shopping centre	Portugal	20,000	215,285
▼	Brescia Centre, Brescia Shopping centre	Italy	29,000	312,164
▼	Boavista Shopping, São Paulo Shopping centre	Brazil	22,000	236,814
▼	FGLG Omega 2-8, Madrid Offices	Spain	64,500	694,295

## PROPERTY PORTFOLIO CONTINENTAL EUROPE (CONTINUED)

### Principal Developments – Held by Sonae Imobiliária or Lar Grosvenor (continued)

Ownership	Property & Description	Location	Area m <sup>2</sup>	Area ft <sup>2</sup>
▼	Méndez Alvaro 20, Madrid Offices	Spain	5,600	60,280
▼	Diagonal 160, Barcelona Offices	Spain	8,175	87,997
▼	Gran Sarrià, Barcelona Offices	Spain	13,187	141,948
▼	Carabanchel, Madrid Shopping Centre	Spain	90,000	968,784

## PROPERTY PORTFOLIO AUSTRALIA AND ASIA PACIFIC

### Principal Investment Properties

Ownership	Property & Description	Location	Area m <sup>2</sup>	Area ft <sup>2</sup>
▲	Cinema Centre Car Park, Sydney, NSW 906 car parking spaces on 10 levels	Australia	26,803	288,500
▲	201 Charlotte St, Brisbane Office building	Australia	13,452	144,801
▲	152 Wharf Street, Brisbane Office building	Australia	4,613	49,655
▼	Sir Joseph Banks Corporate Park Hi-tech buildings with car parking	Australia	16,444	177,005
▲	61 Plumpton Road, Sydney Distribution building	Australia	8,560	92,142
▲	57-101 Balham Road, Rocklea, Brisbane 7 building industrial complex	Australia	24,650	265,339
▲	114 Flinders Street, CW Park, Melbourne 864 car parking spaces	Australia	1,609	17,320
▲	33rd Floor Lippo Centre II Offices	Hong Kong	1,286	13,847
✚	Horizon Lodge 2 houses, 5 apartments	Hong Kong	1,608	17,310
✚	6-16 Peel Rise 6 houses	Hong Kong	1,863	20,052
✚	Rosecliff 3 houses	Hong Kong	1,109	11,940
✚	Mayfair Court, Nishiiazabu, Tokyo 9 unit residential building	Japan	117	1,256

### Principal Developments

Ownership	Property & Description	Location	Area m <sup>2</sup>	Area ft <sup>2</sup>
▼	Building B/C, Sir Joseph Banks Corporate Park, Sydney Hi-tech building	Australia	26,700	287,406
▼	Repulse Bay 21 Luxury apartments	Hong Kong	4,786	51,500

#### Key

- ▲ Wholly Owned
- ▼ Joint Venture
- ✚ Fund

## PHOTOGRAPHIC CAPTIONS

**Page 8.** The interior of forty Grosvenor Place, London SW1. A six floor office building of 18,581 m<sup>2</sup> (200,000 sq ft).

### Britain and Ireland

**Page 19.** Festival Place, Basingstoke, opened in October 2002. 92,903 m<sup>2</sup> (1,000,000 sq ft) with 165 retail units, 18 cafés and restaurants and a 10 screen cinema. Anchor stores are Debenhams and B&S.

#### Page 23

Clockwise from top left: Festival Place Basingstoke.

- The reception of 25 Moorgate, London EC2. 6,290 m<sup>2</sup> (74,500 sq ft) of offices with 743 m<sup>2</sup> (8,000 sq ft) of retail space.
- Freshney Place, Grimsby, a 46,452 m<sup>2</sup> (500,000 sq ft) shopping centre with 100 units, acquired by the Arkle Fund.
- Edinburgh Technopole, a 120 acre site with planning consent in place for a 50,000 m<sup>2</sup> (538,000 sq ft) science park. First phase of 3,530 m<sup>2</sup> (38,000 sq ft) new build is due for completion in April 2003.
- A computer generated model of the Paradise Street Development Area, a 191,000 m<sup>2</sup> (2,059,000 sq ft) regeneration project in Liverpool.
- Dorset Mews, Belgravia, London SW1, a courtyard development of nine houses ranging from 189 m<sup>2</sup> (2,034 sq ft) to 733 m<sup>2</sup> (7,890 sq ft). It also offers 22 underground parking spaces and a communal courtyard area.
- Central Park, Rugby. A 40 hectare (100 acre) business park. A 63,000 m<sup>2</sup> (670,000 sq ft) building provides distribution and warehouse facilities for fashion retailer GAP.

### Americas

**Page 29.** 701 North Michigan Avenue, Chicago, Illinois. The 22,900 sq ft (2,127 m<sup>2</sup>) retail portion of the Crowne Plaza Hotel situated on Chicago's 'Magnificent Mile'.

#### Page 33. Clockwise from top left:

- 2 North Lake, Pasadena, California. A 222,000 sq ft (20,625 m<sup>2</sup>) office building located in the greater Los Angeles metropolitan area.
- RWD@bwtech, Baltimore County, Maryland. A 63,000 sq ft (5,853 m<sup>2</sup>) research and development facility situated on a 41-acre (17 hectare) commercial park, adjacent to the University of Maryland Baltimore County (UMBC).
- USCO Distribution Facility, 40th Street and Westwinds Drive, Calgary, Alberta. A distribution facility measuring 302,000 sq ft (28,057 m<sup>2</sup>).
- The Southern Railway Building, 1500 K Street, Washington, D.C., a 243,000 sq ft (22,575 m<sup>2</sup>) office building with ground floor retail space.
- 830 North Michigan Avenue, Chicago, Illinois. A six-floor building offering 125,000 sq ft (11,613 m<sup>2</sup>) of retail space on Chicago's 'Magnificent Mile'.
- Warner Corporate Center, Woodland Hills, California. A 253,700 sq ft (23,570 m<sup>2</sup>) office building situated in the greater Los Angeles metropolitan area.
- 308 North Rodeo Drive, Beverly Hills, California. A retail property measuring 11,500 sq ft (1,068 m<sup>2</sup>) with 50 feet (15.24 m) of street frontage on North Rodeo Drive.

### Continental Europe

**Page 39.** 21 rue des Pyramides, Paris, a recently refurbished office building of 1,690 m<sup>2</sup> (18,192 sq ft).

#### Page 43, clockwise from top left.

- Centro Vasco da Gama, 47,611 m<sup>2</sup> (512,497 sq ft) shopping centre in the Sonae Imobiliária portfolio with 164 shops and 2,555 car spaces. (Sonae Imobiliária).
- 77 avenue des Champs Elysees, Paris, retail with offices and residential space totalling 1,882 m<sup>2</sup> (20,258 sq ft).
- Parque Principado, Oviedo. 67,228 m<sup>2</sup> shopping centre with 5,000 car parking spaces. (25% Sonae Imobiliária and 25% Lar Grosvenor interest).
- 260 Diputación, Barcelona, Spain. 3,706 m<sup>2</sup> (39,892 sq ft) of offices.
- 6-8 rue Guimard, Brussels, Belgium 6,853 m<sup>2</sup> (73,767 sq ft) of offices.
- Gran Sarrià, Barcelona. 2 high quality office buildings, under construction. Completion due Summer 2003. 8,500 m<sup>2</sup> of net lettable area over 15 floors and 5,100 m<sup>2</sup> over 8 floors. (Lar Grosvenor).
- Serrano 49, Madrid. An office building with retail on the ground floor. 3,882 m<sup>2</sup> of net lettable area. (Lar Grosvenor).

### Australia Asia Pacific

**Page 49.** 201 Charlotte Street, Brisbane, 13,400 m<sup>2</sup> (144,000 sq ft) office building with 145 basement car bays located in the financial precinct.

#### page 53, clockwise from top left

- 201 Charlotte Street, Brisbane external streetscape.
- Repulse Bay, Hong Kong, location of Grosvenor Place, a development of 21 luxury apartments due for completion towards the end of 2003.
- The Equant building at Sir Joseph Banks Corporate Park, Botany Bay, Sydney, an 8,600 m<sup>2</sup> (92,500 sq ft) office/showroom/hi-tech/warehouse building with 150 car bays completed in 2001.
- 152 Wharf Street, Brisbane. A 4,613 m<sup>2</sup> (49,600 sq ft) office building with 49 parking bays.
- Chester House, Tokyo, Japan. A turn key studio apartment complex completed in February 2003.
- Interior 'streetscape' of the Equant building.
- The Lippo Centre, Hong Kong. Grosvenor has interests in two floors of this office building, floor 33 of Tower II 13,800 sq ft (1,286 m<sup>2</sup>) and floor 15 Tower I 13,300 sq ft (1,239 m<sup>2</sup>).

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