

Company Registration No. 03206801 (England and Wales)

**GREAT WEST HOUSE LIMITED**  
**ANNUAL REPORT AND FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2017**



# **GREAT WEST HOUSE LIMITED**

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# **GREAT WEST HOUSE LIMITED**

## **DIRECTORS' REPORT**

### **FOR THE YEAR ENDED 31 DECEMBER 2017**

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The Directors present their annual report and financial statements for the year ended 31 December 2017.

The Directors' Report has been prepared in accordance with the special provision relating to small companies under section 415a of the Companies Act 2006.

The Company has also taken advantage of the small companies' exemption from preparing a Strategic Report.

#### **Principal activities**

The principal activity of the Company continued to be that of investment in commercial property.

#### **Results and dividends**

The results for the year are set out on page 7.

A dividend was paid of £2,000,000 (2016: nil). The Directors do not recommend payment of a final dividend (2016: nil).

#### **Directors**

The Directors who held office during the year and up to the date of signature of the financial statements were as follows:

Henry Klotz  
Alain Millet  
John Whiteley  
Fredrik Widlund  
Simon Wigzell

#### **Directors' insurance**

Qualifying third-party indemnity provisions (as defined in section 234 of the Companies Act 2006) are in force for the benefit of the Directors who held office in 2017.

#### **Future developments**

At the date of approval of this report, the future developments of the Company are not intended to change from those described as principal activities.

# **GREAT WEST HOUSE LIMITED**

## **DIRECTORS' REPORT (CONTINUED)**

### **FOR THE YEAR ENDED 31 DECEMBER 2017**

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#### **Statement of Directors' responsibilities**

The Directors are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law the Directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law) including Financial Reporting Standard 101 *Reduced Disclosure Framework*. Under company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company at the balance sheet date and of the profit or loss of the Company for the period ending on that date. In preparing these financial statements, the Directors are required to:

- select suitable accounting policies and apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **Auditor**

In accordance with the Company's articles, a resolution proposing that Deloitte LLP be reappointed as auditor of the Company will be put at a General Meeting.

#### **Statement of disclosure to auditor**

Each of the persons who is a director at the date of approval of this report confirms that:

- so far as each director is aware, there is no relevant audit information of which the Company's auditor is unaware; and
- the Directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the Company's auditor is aware of that information. This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006.

# GREAT WEST HOUSE LIMITED

## DIRECTORS' REPORT (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2017

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### Principal risks and uncertainties

The Directors consider there are a number of potential risks and uncertainties which could have a material impact on the Company's performance and could cause the actual results to differ materially from expected or historical results; the management and mitigation of these risks are the responsibility of the Directors of the Company. The Company is a wholly-owned subsidiary of the CLS Holdings plc Group (the "Group") and is managed on a day-to-day basis by employees of the Group. The principal risks and uncertainties facing the Company are broadly grouped as property investment risk, funding risk and political and economic risk.

#### *Property Investment Risk*

A cyclical downturn in the property market, changes in the supply of space and/or occupier demand or overall poor asset management could have a negative impact on the cash flows, profitability and net assets of the Company. To mitigate this risk, senior management of the Group has detailed knowledge of the market in which the Company operates through years of experience within the industry. Furthermore the Group has property managers who actively monitor the performance of the investment properties on a daily basis and report to the Directors.

#### *Funding Risk*

The unavailability of financing at acceptable prices, adverse interest rate movements or a breach in borrowing covenants may have a detrimental effect on the ability of the Company to meet its financial obligations. In order to mitigate this risk, the Group's treasury function closely monitors the performance of the Company and looks to limit its exposure through various financial hedging instruments.

#### *Political and Economic Risk*

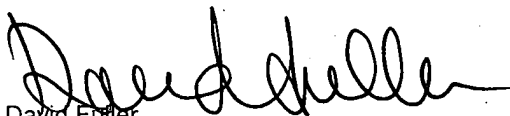
The exit of the United Kingdom from the European Union remains an adverse risk to the overall economy, which may impact the value of net assets and profitability. It is the Directors' view that the United Kingdom's economy remains sufficiently robust to weather any immediate adverse economic effects.

The Directors have considered the risks attached to the Company's financial instruments. The Company's exposure to price risk, credit risk, liquidity risk and cash flow risk is not considered material to the assessment of assets and liabilities in the financial statements. Further discussion of risks and uncertainties, in the context of the Group as a whole, is provided in the Group's annual report which does not form part of this report and can be found on [www.cls Holdings.com](http://www.cls Holdings.com) or from its registered address (refer note 20).

### Going concern

The Directors have at the time of approving the financial statements, a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future despite the net current liability position as at 31 December 2017. The Directors are in receipt of an unequivocal letter of support from the parent company confirming that sufficient funds will be available to ensure all liabilities are met as they fall due for a period of 12 months from the date of approval of the financial statements, so long as the Company is a wholly owned direct or indirect subsidiary of its current ultimate parent company. The Directors do not expect that the ownership of the Company will change in the foreseeable future and thus continue to adopt the going concern basis of accounting in preparing the financial statements.

Approved by the board and signed on its behalf



David Fuller

Secretary

28 June 2018

12th Floor Westminster Tower

3 Albert Embankment, London, SE1 7SP

# **GREAT WEST HOUSE LIMITED**

## **INDEPENDENT AUDITOR'S REPORT**

### **TO THE MEMBERS OF GREAT WEST HOUSE LIMITED**

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#### **Report on the audit of the financial statements**

##### **Opinion**

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 December 2017 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice including Financial Reporting Standard 101 "Reduced Disclosure Framework"; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements of Great West House Limited (the 'Company') which comprise:

- the statement of comprehensive income;
- the balance sheet;
- the statement of changes in equity; and
- the related notes 1 to 20.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 101 "Reduced Disclosure Framework".

##### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report.

We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

##### **Conclusions relating to going concern**

We are required by ISAs (UK) to report in respect of the following matters where:

- the Directors' use of the going concern basis of accounting in preparation of the financial statements is not appropriate; or
- the Directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the Company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

We have nothing to report in respect of these matters.

##### **Other information**

The Directors are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in respect of these matters.

# **GREAT WEST HOUSE LIMITED**

## **INDEPENDENT AUDITOR'S REPORT (CONTINUED)**

### **TO THE MEMBERS OF GREAT WEST HOUSE LIMITED**

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#### **Responsibilities of directors**

As explained more fully in the Directors' responsibilities statement, the Directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

#### **Auditor's responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditor's report.

#### **Use of our report**

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### **Report on other legal and regulatory requirements**

##### **Opinions on other matters prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Directors' report has been prepared in accordance with applicable legal requirements.

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified any material misstatements in the Directors' report.

## **GREAT WEST HOUSE LIMITED**

### **INDEPENDENT AUDITOR'S REPORT (CONTINUED)**

#### **TO THE MEMBERS OF GREAT WEST HOUSE LIMITED**

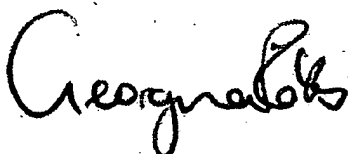
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##### **Matters on which we are required to report by exception**

Under the Companies Act 2006 we are required to report in respect of the following matters if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to take advantage of the small companies' exemptions in preparing the Directors' report and from the requirement to prepare a Strategic Report.

We have nothing to report in respect of these matters.



**Georgina Robb FCA (Senior statutory auditor)**

**for and behalf of Deloitte LLP**

**Statutory Auditor**

**London, United Kingdom**

**29 June 2018**



# GREAT WEST HOUSE LIMITED

## STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2017

	Notes	2017 £	2016 £
Turnover	4	2,627,809	2,428,124
Net service charge expenditure		(622,617)	(795,148)
<b>Net rental income</b>		<b>2,005,192</b>	<b>1,632,976</b>
Administrative expenses		(94,739)	(108,532)
<b>Operating profit</b>		<b>1,910,453</b>	<b>1,524,444</b>
Interest receivable and similar income	7	40,629	56,889
Interest payable and similar expenses	8	(616,688)	(702,969)
Fair value gain/(loss) on interest rate swaps		167,962	(247,677)
Net movements on revaluation of investment properties	11	(1,259,555)	5,449
<b>Profit before taxation</b>		<b>242,801</b>	<b>636,136</b>
Tax on profit	9	(239,325)	2,273
<b>Profit and total comprehensive income for the financial year attributable to the owners of the Company</b>		<b>3,476</b>	<b>638,409</b>

The statement of comprehensive income has been prepared on the basis that all operations are continuing operations.

There were no items of other comprehensive income other than those stated above for either period.

The notes 1 to 20 form part of these financial statements.

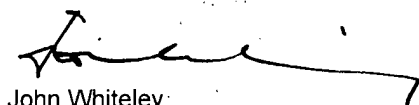
# GREAT WEST HOUSE LIMITED

## BALANCE SHEET

AS AT 31 DECEMBER 2017

	Notes	2017 £	2016 £
<b>Fixed assets</b>			
Investment property	11	40,000,000	41,100,000
<b>Current assets</b>			
Debtors	12	237,998	1,389,015
Cash at bank and in hand		168,930	187,659
		406,928	1,576,674
<b>Creditors: amounts falling due within one year</b>			
Loans and overdrafts	13	(947,595)	(947,595)
Trade and other payables	14	(2,489,659)	(1,896,566)
Current tax payable		(175,327)	(76,755)
		(3,612,581)	(2,920,916)
<b>Net current liabilities</b>		(3,205,653)	(1,344,242)
<b>Total assets less current liabilities</b>		36,794,347	39,755,758
<b>Creditors: amounts falling due after one year</b>			
Loans and overdrafts	13	(18,592,317)	(19,539,912)
Derivative financial instruments	15	(79,715)	(247,677)
		(18,672,032)	(19,787,589)
<b>Provisions for liabilities</b>			
Deferred tax	16	(2,249,705)	(2,099,035)
<b>Net assets</b>		15,872,610	17,869,134
<b>Capital and reserves</b>			
Called up share capital	17	15,000	15,000
Share premium account	18	14,987,000	14,987,000
Profit and loss account		870,610	2,867,134
<b>Total equity</b>		15,872,610	17,869,134

The financial statements were approved by the Board of Directors and authorised for issue on 28 June 2018 and are signed on its behalf by:



John Whiteley  
Director

Company Registration No. 03206801

# GREAT WEST HOUSE LIMITED

## STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2017

	Notes	Share capital £	Share premium account £	Profit and loss account £	Total £
Balance at 1 January 2016		15,000	14,987,000	2,228,725	17,230,725
Year ended 31 December 2016:					
Profit and total comprehensive income for the year		-	-	638,409	638,409
Balance at 31 December 2016		15,000	14,987,000	2,867,134	17,869,134
Year ended 31 December 2017:					
Profit and total comprehensive income for the year		-	-	3,476	3,476
Dividend	10	-	-	(2,000,000)	(2,000,000)
Balance at 31 December 2017		15,000	14,987,000	870,610	15,872,610

# GREAT WEST HOUSE LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2017

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### 1 Accounting policies

#### Company information

Great West House Limited is a private company limited by shares and incorporated in the United Kingdom under the Companies Act 2006, and is registered in England. The registered office is 12th Floor, Westminster Tower, 3 Albert Embankment, London, SE1 7SP.

#### 1.1 Accounting convention

The Company meets the definition of a qualifying entity under Financial Reporting Standard 100 (FRS 100) issued by the Financial Reporting Council. These financial statements were prepared in accordance with FRS 101 *Reduced Disclosure Framework* as issued by the Financial Reporting Council.

The nature of the Company's operations and its principal activities are set out in the Directors' report on page 1.

The financial statements have been prepared on the historical cost basis except for the revaluation of investment properties. The principal accounting policies adopted are set out below. Historical cost is generally based on the fair value of the consideration given in exchange for the goods and services.

These financial statements are presented in pounds sterling because that is the currency of the primary economic environment in which the Company operates.

As permitted by FRS 101, the Company has taken advantage of the disclosure exemptions in relation to share based payments, financial instruments, capital management, presentation of a cash flow statement, presentation of comparative information in respect of certain assets, standards not yet effective, impairment of assets, business combinations, discontinued operations and related party transactions.

Where required, equivalent disclosures are given in the group accounts of CLS Holdings plc. The group accounts of CLS Holdings plc are available to the public and can be obtained as set out in note 20.

#### 1.2 Going concern

At the time of approving the financial statements, the Directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future despite the net current liability position at 31 December 2017. The Directors are in receipt of an unequivocal letter of support from the Parent Company confirming that sufficient funds will be available to ensure all liabilities are met as they fall due for a period of 12 months from the date of approval of the financial statements, so long as the Company is a wholly owned direct or indirect subsidiary of its current ultimate parent company (note 20). The Directors do not expect that the ownership of the Company will change in the foreseeable future and thus continue to adopt the going concern basis of accounting in preparing the financial statements.

#### 1.3 Turnover

Turnover comprises the total value of rents from operating leases and is recognised on a straight-line basis over the lease term. The cost of incentives is recognised over the lease term, on a straight-line basis, as a reduction of rental income. Rents received in advance are shown as deferred income.

Service charge expense is recognised on a net basis in the accounting period in which the services are rendered.

# GREAT WEST HOUSE LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2017

### 1 Accounting policies

(Continued)

#### 1.4 Investment properties

Investment properties are those properties held for long-term rental yields or for capital appreciation or both. Investment properties are measured initially at cost, including related transaction costs. Additions to investment properties comprise costs of a capital nature; in the case of investment properties under development, these include capitalised interest and certain staff costs directly attributable to the management of the development. Capitalised interest is calculated at the rate on associated borrowings applied to direct expenditure between the date of gaining planning consent and the date of practical completion. The acquisition of an investment property is recognised when the risks and rewards of ownership have been transferred to the Company, typically on unconditional exchange of contracts or when legal title passes. Investment properties are carried at fair value, based on market value as determined by professional external valuers at the balance sheet date. Changes in fair value are recognised in profit before tax.

An investment property is derecognised upon disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from the disposal. Any gain or loss arising on derecognition of the property (calculated as the difference between net proceeds and the carrying amount of the asset) is included in the profit or loss in the period in which the property is derecognised.

#### 1.5 Cash and cash equivalents

Cash and cash equivalents comprise cash in hand, demand deposits and other short-term highly liquid investments which are readily convertible to a known amount of cash and are subject to an insignificant risk of changes in value.

#### 1.6 Financial assets

Financial assets are recognised in the Company's balance sheet when the Company becomes party to the contractual provisions of the instrument.

Financial assets are classified into specified categories. The classification depends on the nature and purpose of the financial assets and is determined at the time of recognition.

Financial assets are initially measured at fair value plus transaction costs, other than those classified as fair value through profit and loss, which are measured at fair value.

##### **Loans and receivables**

Trade and other receivables are recognised initially at fair value. An impairment provision is created where there is objective evidence that the Company will not be able to collect the receivable in full.

##### **Impairment of financial assets**

Financial assets, other than those at fair value through profit and loss, are assessed for indicators of impairment at each balance sheet date.

Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been affected.

##### **Derecognition of financial assets**

Financial assets are derecognised only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership to another entity.

# GREAT WEST HOUSE LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2017

### 1 Accounting policies

(Continued)

#### 1.7 Financial liabilities

Financial liabilities are classified as either financial liabilities at fair value through profit and loss or other financial liabilities. Trade and other payables are stated at cost, which equates to fair value.

##### *Other financial liabilities*

Other financial liabilities, including borrowings, are initially measured at fair value, net of transaction costs. They are subsequently measured at amortised cost using the effective interest method, with interest expense recognised on an effective yield basis.

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the financial liability to the net carrying amount on initial recognition.

##### *Derecognition of financial liabilities*

Financial liabilities are derecognised when the Company's obligations are discharged or cancelled, or when they expire.

#### 1.8 Equity instruments

Equity instruments issued by the Company are recorded at the proceeds received, net of direct issue costs. Dividends payable on equity instruments are recognised as liabilities once they are no longer at the discretion of the Company.

#### 1.9 Derivatives

The Company uses derivative financial instruments, including swaps and interest rate caps, to help manage its interest rate and foreign exchange rate risk. Derivative financial instruments are recorded, and subsequently revalued, at fair value. Revaluation gains and losses are recognised in profit before tax.

#### 1.10 Taxation

The tax expense represents the sum of the tax currently payable and deferred tax.

##### *Current tax*

Current tax is based on taxable profit for the year and is calculated using tax rates that have been enacted or substantively enacted by the balance sheet date.

##### *Deferred tax*

The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, and is calculated using rates that are expected to apply in the period when the liability is settled or the asset is realised. Deferred tax is charged or credited in arriving at profit after tax, except when it relates to items recognised in other comprehensive income, in which case the deferred tax is recognised in other comprehensive income.

Deferred tax assets are recognised only to the extent that it is probable that future taxable profits will be available against which the assets can be used. The deferred tax assets and liabilities are only offset if there is a legally enforceable right of set-off and the Company intends to settle its current tax assets and liabilities on a net basis.

#### 1.11 Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessees. All other leases are classified as operating leases.

# GREAT WEST HOUSE LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2017

### 1 Accounting policies

(Continued)

Rental income from operating leases is recognised on a straight line basis over the term of the relevant lease.

### 2 Adoption of new and revised standards and changes in accounting policies

No new accounting standards, amendments to accounting standards, or IFRIC interpretations that are effective for the year ended 31 December 2017 have had an impact on the Company.

### 3 Critical accounting estimates and judgements

The Directors have considered the judgements that have been made in the process of applying the Company's accounting policies, which are described in note 1, and which of those judgements have the most significant effect on amounts recognised in the financial statements.

In the Directors' opinion for the year ended 31 December 2017 there are no accounting judgements that are material to the financial statements.

#### Key sources of estimation uncertainty

The Company uses the valuations performed by its independent external valuers as the fair value of its investment properties. The valuations are based upon assumptions including future rental income, anticipated maintenance costs, future development costs and an appropriate discount rate. The valuers also make reference to market evidence of transaction prices for similar properties. Refer to note 11 for further details.

### 4 Turnover

An analysis of the Company's turnover is as follows:

	2017 £	2016 £
Rental income	2,524,718	2,250,765
Dilapidations	38,371	80,000
Other property related income	64,720	97,359
	<u>2,627,809</u>	<u>2,428,124</u>

#### Geographical market

Revenue arose wholly within the United Kingdom.

### 5 Auditor's remuneration

	2017 £	2016 £
Fees payable to the Company's auditor and associates:		
For audit services		
Audit of the Company's financial statements	<u>4,000</u>	<u>4,000</u>

# GREAT WEST HOUSE LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2017

### 5 Auditor's remuneration

(Continued)

No fees were payable to Deloitte LLP and its associates for non-audit services to the Company during the current or preceding year.

### 6 Employees

The Company did not have any employees in the current or preceding year.

No fees or other emoluments were paid to the Directors of the Company during either the current or preceding year in respect of their services to the Company as this was not practical to do so. The Directors were paid by another entity within the Group.

### 7 Interest receivable and similar income

	2017 £	2016 £
<b>Interest income</b>		
Interest receivable from group undertakings	40,629	56,889

### 8 Interest payable and similar expenses

	2017 £	2016 £
<b>Interest on financial liabilities measured at amortised cost:</b>		
Interest on bank overdrafts and loans	554,574	572,048
Interest payable to group undertakings	-	70,721
Arrangement and guarantee fees	62,114	60,200
	616,688	702,969

### 9 Income tax expense

	2017 £	2016 £
<b>Current tax</b>		
Current year taxation	88,655	76,755
<b>Deferred tax</b>		
Origination and reversal of temporary differences	150,670	(79,028)
<b>Total tax charge/(credit)</b>	<b>239,325</b>	<b>(2,273)</b>

The rate of corporation tax for the financial year beginning 1 April 2016 was 20.00%. This fell to 19.00% on 1 April 2017 and will reduce to 17.00% on 1 April 2020 under legislation substantively enacted at the balance sheet date. The weighted average corporation tax rate for the year ended 31 December 2017 was 19.25% (2016: 20.00%). Deferred tax has been calculated at a rate of 17.00% (2016: 17.00%), being the rate expected to apply in the period when the liability is settled or the asset is realised.



# GREAT WEST HOUSE LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2017

### 9 Income tax expense

(Continued)

The tax charge/(credit) for the year can be reconciled to the statement of comprehensive income as follows:

	2017 £	2016 £
Profit before taxation	242,801	636,136
Expected tax charge based on a corporation tax rate of 19.25% (2016: 20.00%)	46,739	127,227
Adjustment in respect of prior years	(86,672)	-
Effect of change in UK corporation tax rate	(19,942)	(128,411)
Charge in tax basis of properties, including indexation uplift	299,200	(1,089)
Tax charge/(credit) for the year	239,325	(2,273)

### 10 Dividends

	2017 £ per share	2016 £ per share	2017 £	2016 £
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Amounts recognised as distributions to equity holders:

#### Ordinary shares

Dividend paid	133.33	-	2,000,000	-
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### 11 Investment property

#### Fair value

At 1 January 2017	41,100,000
Additions	195,075
Revaluation of investment property	(1,259,555)
Capitalised leasing costs	10,049
Rent-free period debtor adjustment	(45,569)
At 31 December 2017	40,000,000

The investment property was revalued at 31 December 2017 to its fair value, based on current prices in an active market for all properties. The property valuations were carried out by Cushman & Wakefield who are external, independent, professional qualified valuers. The valuation, which conforms to International Valuation Standards, was arrived at by reference to market evidence of transaction prices for similar properties.

# GREAT WEST HOUSE LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2017

### 11 Investment property

(Continued)

Property valuations are complex and require a degree of judgement and are based on data which is not publicly available. Consistent with EPRA guidance, we have classified the valuations of our property portfolio as level 3 as defined by IFRS 13. Inputs into the valuations include equivalent yields and rental income and are described as 'unobservable' as per IFRS 13. All other factors remaining constant, an increase in rental income would increase valuations, whilst an increase in equivalent nominal yield would result in a fall in value and vice versa.

The historical cost of investment property was £38,893,001 (2016: £38,697,926).

### 12 Debtors

	Current		Non-current	
	2017	2016	2017	2016
	£	£	£	£
Trade debtors	178,155	78,527	-	-
Provision for bad and doubtful debts	(20,852)	(51,481)	-	-
	<u>157,303</u>	<u>27,046</u>	<u>-</u>	<u>-</u>
Other receivables	20,588	20,714	-	-
VAT recoverable	-	22,867	-	-
Amounts due from fellow group undertakings	18,542	15,977	-	1,194,839
Prepayments	41,565	107,572	-	-
	<u>237,998</u>	<u>194,176</u>	<u>-</u>	<u>1,194,839</u>

Trade debtors disclosed above are classified as loans and receivables and are therefore measured at amortised cost.

A loan receivable from a fellow group undertaking of £1,194,839 was repaid in full on 29 December 2017.

### 13 Loans and overdrafts

	2017	2016
	£	£
Secured borrowings		
Bank loans	<u>19,539,912</u>	<u>20,487,507</u>

# GREAT WEST HOUSE LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2017

### 13 Loans and overdrafts

(Continued)

#### Analysis of loans and overdrafts

	2017 £	2016 £
Current liabilities	947,595	947,595
Non-current liabilities	18,592,317	19,539,912
	<u>19,539,912</u>	<u>20,487,507</u>

Interest is charged on the bank loan at a rate of LIBOR plus a margin of 1.85% (2016: LIBOR plus a margin of 1.85%). The loan due for repayment on 20 January 2021 is secured by a charge over the property to which it relates, and over the shares of the Company.

The Company has pledged all of its investment property to secure banking facilities granted to the Company. Whilst the loans are in place, the Company is not allowed to pledge these assets as security for other borrowings or to sell them to another entity.

### 14 Trade and other payables

	Current 2017 £	2016 £
Trade creditors	-	10,397
Amounts due to fellow group undertakings	1,096,654	308,971
Accruals	970,789	992,638
VAT payable	31,117	-
Other creditors	391,099	584,560
	<u>2,489,659</u>	<u>1,896,566</u>

### 15 Derivative financial instruments

	2017 £	2016 £
Interest rate swaps	<u>79,715</u>	<u>247,677</u>

The valuation methods used to measure the fair value of all derivative financial instruments were derived from inputs which were either observable as prices or derived from prices (Level 2).

There were no derivative financial instruments accounted for as hedging instruments.

#### Interest rate swaps

The notional principal of the interest rate swap contract at 31 December 2017 was £19,700,000 (2016: £20,700,000). The swap expires on 20 January 2021.

# GREAT WEST HOUSE LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2017

#### 16 Deferred taxation

The following are the major deferred tax liabilities and assets recognised by the Company and movements thereon during the current and prior reporting period.

	UK Capital Allowances £	Fair value adjustment to swaps £	Total £
Deferred tax liability at 1 January 2016	2,178,063	-	2,178,063
<b>Deferred tax movements in prior year</b>			
Credit to profit or loss	(36,923)	(42,105)	(79,028)
Deferred tax liability/(asset) at 31 December 2016	2,141,140	(42,105)	2,099,035
<b>Deferred tax movements in current year</b>			
Charge to profit or loss	122,117	28,553	150,670
Deferred tax liability/(asset) at 31 December 2017	2,263,257	(13,552)	2,249,705

	2017 £	2016 £
Deferred tax liabilities	2,249,705	2,099,035

#### 17 Share capital

##### Ordinary share capital

##### *Authorised, issued and fully paid*

15,000 ordinary shares of £1 each

	2017 £	2016 £
	15,000	15,000

The Company has one class of ordinary shares which carry no right to fixed income.

#### 18 Share premium account

	2017 £	2016 £
At 1 January and 31 December	14,987,000	14,987,000

# GREAT WEST HOUSE LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2017

#### 19 Operating lease commitments

##### Lessor

At the balance sheet date the Company had contracted to receive the following future minimum lease payments from tenants:

	2017 £	2016 £
Within one year	2,788,930	2,454,879
Between two and five years	9,767,749	8,604,836
In over five years	6,165,406	7,089,616
	<u>18,722,085</u>	<u>18,149,331</u>

Operating leases where the Company is the lessor are typically negotiated on a tenant-by-tenant basis and include break clauses and indexation provisions. Rental income earned during the year was £2,524,718 (2016: £2,428,124) and direct operating expenses arising on the properties in the period was £622,617 (2016: £795,148). The lessees do not have an option to purchase the property at the expiry of the lease period.

#### 20 Controlling party

The Directors consider that the immediate and ultimate parent undertaking and ultimate controlling party is CLS Holdings plc, which is incorporated in the United Kingdom. The financial statements of the Company are consolidated into the CLS Holdings plc group accounts for the year ended 31 December 2017, being the largest and only Group into which the Company's financial statements are consolidated. Copies of the Group financial statements are publicly available and may be obtained from its registered address, CLS Holdings plc, 12th Floor Westminster Tower, 3 Albert Embankment, London, SE1 7SP.