Company Number: 3198330

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# **ROUSE & CO INTERNATIONAL LIMITED**

# FINANCIAL STATEMENTS

30 APRIL 1999



Bessler Hendrie
Chartered Accountants
River House
6 Walnut Tree Park
Walnut Tree Close
Guildford
Surrey GU1 4TW

# **DIRECTORS AND OFFICERS**

# **DIRECTORS**

P E Rouse R A Ross-Macdonald S D Adams A J T Willoughby

# **SECRETARY**

J J Byrne

# **REGISTERED OFFICE**

The Isis Building Thames Quay 193 Marsh Wall London E14 9SG

# **AUDITORS**

Bessler Hendrie Chartered Accountants River House 6 Walnut Tree Park Walnut Tree Close Guildford Surrey GU1 4TW

#### **DIRECTORS' REPORT**

The directors submit their report and the financial statements of Rouse & Co International Limited for the year ended 30 April 1999.

#### PRINCIPAL ACTIVITIES

The principal activity of the group is the management, protection and exploitation of intellectual property throughout the world.

#### REVIEW OF THE BUSINESS

The consolidated results for the year are set out on page 6. The directors are dissatisfied with the results for the year despite part of the loss being attributable to investment taking place for the future growth of the group. During the year the directors reviewed overhead costs and appropriate action was taken to reduce costs, with the main benefit arising in the year to 30 April 2000. With increased turnover since the year end and a reduced cost base the group is currently showing reasonable levels of profitability.

#### **RESULTS AND DIVIDENDS**

The group loss for the year after taxation was £650,904 (1998: loss £4,602).

The directors do not recommend the payment of a dividend on ordinary shares of the company and therefore the loss of £650,904 has been taken to reserves.

#### COMMENCEMENT OF TRADING

The company commenced trading on 1 May 1998 having succeeded to the trade previously undertaken by Rouse & Co International Services Limited, a subsidiary undertaking.

#### **DIRECTORS**

The following directors have held office since 1 May 1998:-

P E Rouse R A Ross-Macdonald S D Adams A J T Willoughby

# **DIRECTORS' REPORT**

# **DIRECTORS' INTERESTS IN SHARES**

Directors' interests in the shares of the company, were as follows:-

	Ordinary shares of 10p each 30 April 1999	Ordinary shares of £1 each 30 April 1998
P E Rouse	157,473	1,500
R A Ross-Macdonald	101,316	1,500
S D Adams	88,177	1,500
A J T Willoughby	106,301	1,500

#### **AUTHORISED SHARE CAPITAL**

At an Extraordinary General Meeting held on 28 September 1998, a Special Resolution was passed to re-designate the existing 150,000 'A' ordinary shares of £1 and the non-voting 'A' ordinary shares of £1, as ordinary shares of £1 each in the capital of the company to rank pari-passu in all respects.

#### ISSUED SHARE CAPITAL

At an Extraordinary General Meeting held on 28 September 1998, an Ordinary Resolution was passed so that the company could allot up to 530,000 ordinary shares of 10p in the share capital of the company. At the same meeting the allotment of 513,267 shares was approved and credited as fully paid at a premium of £1.70 per share. Of these, 30,938 ordinary shares included in the allotment were issued for 10p per share. The outstanding premium of £1.70 being due for payment at such dates as advised by the directors. A further 12,000 ordinary shares have been allotted and credited as fully paid at a premium of £1.70 per share before the year end.

#### POST BALANCE SHEET EVENT

On 7 July 1999 the company allotted 58,000 ordinary shares of 10p in the company at £2.50, a premium of £2.40 per share. The total amount received by the company from the allotment of the ordinary shares was £145,000. These funds will be used to provide the group with working capital.

### **AUDITORS**

A resolution to reappoint Bessler Hendrie, Chartered Accountants, who were appointed during the year, as auditors will be put to the members at the Annual General Meeting.

By order of the Board

l Byrne

Secretary

14 January 2000

# DIRECTORS' RESPONSIBILITIES IN THE PREPARATION OF

### FINANCIAL STATEMENTS

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- a. select suitable accounting policies and then apply them consistently;
- b. make judgements and estimates that are reasonable and prudent;
- c. state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- d. prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the requirements of the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# AUDITORS' REPORT TO THE MEMBERS OF ROUSE & CO INTERNATIONAL LIMITED

We have audited the financial statements on pages 6 to 20.

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# RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As described on page 4 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### **BASIS OF OPINION**

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

## **OPINION**

In our opinion, the financial statements give a true and fair view of the state of affairs of the company and of the group at 30 April 1999 and of the group loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Bessler Hendrie Registered Auditor River House

6 Walnut Tree Park

Walnut Tree Close

Guildford

Surrey GU1 4TW

17 January 2000

# CONSOLIDATED PROFIT AND LOSS ACCOUNT for the year ended 30 April 1999

	Notes		1999 £		1998 £
TURNOVER	1		5,226,716		3,855,548
Change in value of work in progress .			61,935		(42,531)
		•	5,288,651		3,898,079
Other operationg charges (net)	2		5,769,807		3,814,992
OPERATING (LOSS)/PROFIT		•	(481,156)		83,087
Interest receivable	3		349		1,169
		•	(480,807)		84,256
Interest payable	4		81,708		57,421
(LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	5		(562,515)		26,835
Taxation	7		88,389		31,437
LOSS ON ORDINARY ACTIVITIES AFTER TAXATION	18	£	(650,904)	£	(4,602)
		•			

The operating loss for the year arises from the company's continuing operations.

No separate Statement of Total Recognised Gains and Losses has been presented as all such gains and losses have been dealt with in the Profit and Loss Account.

# CONSOLIDATED BALANCE SHEET 30 April 1999

	Notes		1999		1998
FIXED ASSETS					
Tangible assets	8		744,448		256,746
CURRENT ASSETS					
Work in progress	10		153,720		91,693
Debtors	11		2,285,230		1,647,459
Cash at bank and in hand			97,054		70,396
			2,536,004		1,809,548
CREDITORS				•	
Amounts falling due within one year	12		2,486,515		1,986,325
NET CURRENT ASSETS/(LIABILITIES)		·	49,489	•	(176,777)
TOTAL ASSETS LESS CURRENT LIABILITIES		-	793,937	•	79,969
CREDITORS					
Amounts falling due after more than one year	13	_	423,592		598
		£	370,345	£	79,371
CAPITAL AND RESERVES					
Called up share capital	16		58,527		6,000
Share premium account	17		892,954		-
Capital reserve	17		87,563		87,563
Profit and loss account	18		(668,699)		(14,192)
SHAREHOLDERS' FUNDS	19	£	370,345	£	79,371

Approved by the Board on 14 January 2000

R A Ross-Macdonald

# PARENT COMPANY BALANCE SHEET 30 April 1999

	Notes		1999		1998
FIXED ASSETS					
Tangible assets	8		504,270		-
Investments	9		36,752		36,752
		•	541,022	•	36,752
CURRENT ASSETS					
Stock and work in progress	10		110,389		_
Debtors	11		2,510,368		6,000
Cash at bank and in hand			15,251		-
		•	2,636,008	,	6,000
CREDITORS					
Amounts falling due within one year	12		2,735,501		36,752
NET CURRENT (LIABILITIES)			(99,493)		(30,752)
TOTAL ASSETS LESS CURRENT LIABILITIES			441,529		6,000
CREDITORS					-
Amounts falling due after more than one year	13		423,592		<u>.</u>
		£	17,937	£	6,000
CAPITAL AND RESERVES		•		•	
	16		50 <b>507</b>		<i>c</i> 000
Called up share capital	16 17		58,527 892,954		6,000
Share premium account Profit and loss account	18		(933,544)		-
I Tolic and 1035 account	10	-	——————————————————————————————————————	-	
SHAREHOLDERS' FUNDS	19	£	17,937	£	6,000

Approved by the Board on 14 January 2000

R A Ross-Macdonald

### Financial statements for the year ended 30 April 1999

#### **ACCOUNTING POLICIES**

#### **BASIS OF ACCOUNTING**

The financial statements have been prepared under the historical cost convention.

#### BASIS OF CONSOLIDATION

The group accounts consolidate the accounts of the company and all of its subsidiary undertakings.

As permitted by Section 230 of the Companies Act 1985, the profit and loss of the parent company has not been presented.

Subsidiaries acquired during the year are consolidated using the acquisition method. Their results are incorporated from the date that control passes.

#### TANGIBLE FIXED ASSETS

Fixed assets are stated at historical cost.

Depreciation is provided on all tangible fixed assets at rates calculated to write each asset down to its estimated residual value evenly over its expected useful life, as follows:-

Leasehold improvements over lease term

Computer equipment 33% on reducing balance Office equipment, fixtures and fittings 25% on reducing balance

Motor vehicle 20% straight line

#### **INVESTMENTS**

Unlisted investments are stated at cost. Provision is made for any permanent diminution in value.

#### STOCKS AND WORK IN PROGRESS

Stocks and work in progress are valued at the lower of cost and net realisable value. Cost of work in progress includes direct salary costs, plus an apportionment of related overhead costs. Net realisable value is based upon estimated normal selling price less further costs expected to be incurred to completion. Provision is made for unbillable time.

Financial statements for the year ended 30 April 1999

#### **ACCOUNTING POLICIES**

#### **DEFERRED TAXATION**

Taxation deferred or accelerated by the effect of timing differences is accounted for on the liability method to the extent that it is probable that a liability will crystallise.

#### FOREIGN CURRENCY TRANSLATION

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange at the accounting date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to the profit and loss account.

Fixed asset investments denominated in foreign currencies are translated into sterling at the rates of exchange current at the dates of the transactions except when financed by borrowings denominated in foreign currencies when both the investments and the borrowings are retranslated at the rates of exchange ruling at the end of the period.

#### LEASED ASSETS AND OBLIGATIONS

Where assets are financed by leasing agreements that give rights approximating to ownership ("finance leases"), the assets are treated as if they had been purchased outright. The amount capitalised is the present value of the minimum lease payments during the lease term. The corresponding leasing commitments are shown as obligations to the lessor.

Lease payments are treated as consisting of capital and interest elements, and the interest is charged to the profit and loss account in proportion to the remaining balance outstanding.

All other leases are operating leases and the annual rentals are charged to profit and loss on a straight line basis over the lease term.

#### **TURNOVER**

Turnover represents fees receivable during the period in respect of the company's principal activity.

# NOTES TO THE FINANCIAL STATEMENTS

for the year ended 30 April 1999

# 1. TURNOVER AND PROFIT/(LOSS) ON ORDINARY ACTIVITIES BEFORE TAXATION

The group's turnover and profit before taxation were all derived from its principal activity. Sales were made in the following geographical markets:

			1999		1998
	United Kingdom		2,107,517		1,025,170
	Hong Kong		958,761		1,176,923
	China		1,046,090		916,313
	Indonesia		380,032		315,301
	Middle East	_	734,316		421,841
		£	5,226,716	£	3,855,548
2.	OTHER OPERATING CHARGES (NET)				
	Staff costs		3,078,243		1,122,690
	Operating expenses		2,810,141		2,692,429
	Other operating income		(118,577)		(127)
		£	5,769,807	£	3,814,992
3.	INTEREST RECEIVABLE	_			
	Bank interest	£	349	£	1,169
4.	INTEREST PAYABLE				
	Bank interest payable		44,830		56,895
	Finance lease interest		33,814		526
	Other interest		3,064		-
	· :	£	81,708	£	57,421

			1999	- <b></b>	1998
5.	PROFIT ON ORDINARY				
	ACTIVITIES BEFORE TAXATION				
	Profit/(loss) on ordinary activities before taxation is stated				
	after charging:				
	Depreciation and amounts written off tangible fixed:				
	Charge for the year:				
	owned assets		199,406		79,591
	leased assets		114,019		-
	(Profit)/Loss on disposal		5,152		(154)
	Auditors' remuneration		24,812		24,389
	(Profit)/Loss on exchange of foreign currency		(68,610)		53,060
	Operating lease rentals:				
	Land and buildings		343,813		169,099
	Office equipment		9,252		-
		=	<u> </u>	: :	
6.	EMPLOYEES				
	The average weekly number of persons (including directors) employed by the group during the year was:	)	No.		No.
	Administration		111		90
	Management	_	18		15
			129		105
	Staff costs for the above persons:	=	· · · · · · · · · · · · · · · · · · ·	= =	
	Wages and salaries		3,014,267		1,120,832
	Social security costs		41,120		41,841
		£	3 055 387	 f	1,162,673
		~ =		. :	
	DIRECTORS' REMUNERATION				
	Aggregate emoluments	£	519,989	£	295,179
	Highest paid director:				
	Aggregate emoluments	£	207,706	£	166,663
		=	<del></del>	- =	

No pension costs were incurred in respect of the directors.

	1999	1998
7. TAXATION		
Based on the profit for the year:		
UK Corporation tax at 31% (1998 - 29%)	62,242	37,000
Over provision in earlier years	(1,126)	(24,370)
Double taxation relief	(28,566)	(34,662)
Overseas taxation suffered	55,839	53,469
	£ 88,389 £	31,437

There are tax losses in the parent company of £329,000 available to be set against future trading profits in the company.

# 8. TANGIBLE FIXED ASSETS

**GROUP** 

	Leasehold improvements	Furniture, fixtures and fittings	Office and computer equipment	Motor Vehicles		TOTAL
Cost:						
1 May 1998	21,056	113,040	285,007	-		419,103
Additions	728	370,382	429,675	41,185		841,970
Disposals	(17,372)	(30,670)	(40,241)	-		(88,283)
Exchange differences	788	1,085	6,677	-		8,550
30 April 1999	5,200	453,837	681,118	41,185	-	1,176,140
Depreciation:						
1 May 1998	17,628	51,446	93,263	-		162,337
Charge in the year	1,009	107,649	198,589	6,178		313,425
Disposals	(17,118)	(9,278)	(15,678)	-		(42,074)
Exchange differences	656	371	2,157	-		3,184
30 April 1999	2,175	150,188	278,331	6,178	•	436,872
Net book value:					•	
30 April 1999	3,025	303,629	402,787	35,007	£	744,448
30 April 1998	3,428	61,594	191,744	-	£	256,766

The net book value of furniture, fixtures and fittings, office and computer equipment, and motor vehicles includes £27,619 (1998: £Nil), £245,705 (1998: £4,168) and £35,007 (1998: £Nil) respectively in respect of assets held under hire purchase contracts. The depreciation charge on those assets was £114,019 (1998: £3,041).

# 8. TANGIBLE FIXED ASSETS continued

# **COMPANY**

	Computer equipment	Office equipment	Furniture, fixtures and fittings	Motor Vehicles		TOTAL
Cost:						
1 May 1998	-	-	-	-		-
Additions	338,188	135,513	181,615	41,185		696,501
30 April 1999	338,188	135,513	181,615	41,185		696,501
Depreciation:						
1 May 1998	-	-	-	-		-
Charge in the year	108,996	33,758	43,299	6,178		192,231
30 April 1999	108,996	33,758	43,299	6,178		192,231
Net book value:						
30 April 1999	229,192	101,755	138,316	35,007	£	504,270
30 April 1998	-	<u>-</u>	-	<u>-</u>	£	-

The net book value of computer equipment, office equipment, furniture, fixtures and fittings and motor vehicles includes £172,511 (1998: £Nil), £73,194 (1998: £Nil), £24,390 (1998: £Nil) and £35,007 (1998: £Nil) respectively in respect of assets held under hire purchase contracts. The depreciation charge on those assets was £111,821 (1998: £Nil).

9.	FIXED	<b>ASSET</b>	<b>INVESTMENTS</b>	
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	1999	1998
At 1 May 1998	36,752	102
Additions at cost		36,650
30 April 1999	£36,752	£ 36,752

The company's investments at the balance sheet date in the share capital of unlisted companies include the following:

Name	Country of Incorporation	Class of shares	Percentage	Nature of business
Rouse & Co International Services Limited	United Kingdom	Ordinary	100	Non-trader
Rouse & Co International (UK) Limited	United Kingdom	Ordinary	100	Consultancy services
Rouse & Co International (ME) Limited	United Kingdom	Ordinary	100	Consultancy services
Rouse & Co International (Overseas) Limited	* Hong Kong	Ordinary	100	Consultancy services
Beijing Rouse Consultancy	* China	Ordinary	100	Consultancy services
PT Rouse & Co International (Indonesia)	# Indonesia	Ordinary	95	Consultancy services

<sup>\*</sup> This company is a subsidiary undertaking of Rouse & Co International (UK) Limited.

<sup># 5%</sup> of this company is owned by Rouse & Co International (UK) Limited so that it is a wholly owned subsidiary undertaking.

		G	roup		Comp	any
		1999	_	1998	1999	1998
10. STOCKS						
Work in progress	£	153,720	£	91,693 £	110,389 £	

This represents unbilled costs in respect of consultancy services.

#### 11. DEBTORS

Due within one year:						
Trade debtors	1,895,366		1,324,670	1,876,408		-
Amounts due from subsidiary undertakings	-		~	403,094		-
Other debtors	109,556		122,792	27,200		6,000
Prepayments and accrued income	280,308	_	199,997	203,666		
	£ 2,285,230	£	1,647,459 £	2,510,368	£	6,000
		_				

Included in trade debtors is an amount of £181,494 (1998: £Nil) owed to Willoughby & Partners, a firm in which A J T Willoughby is a partner.

#### NOTES TO THE FINANCIAL STATEMENTS

for the year ended 30 April 1999

	Gro	ар	Com	pan	y
	1999	1998	1999		1998
12. CREDITORS					
Amounts falling due within one year:					
Bank loans and overdraft	654,336	668,011	654,336		-
Obligations under finance leases	160,964	2,394	160,343		-
Trade creditors	935,964	342,827	846,554		-
Amounts owed to subsidiary undertakings	-	-	433,107		36,652
Corporation tax	32,450	9,954	-		-
Other taxation and social security costs	410,129	153,655	391,166		-
Other creditors	8,677	609,748	3,017		100
Accruals and deferred income	283,995	199,736	246,978		
	£ 2,486,515 £	1,986,325 £	2,735,501	£	36,752

The bank loans and overdraft are secured by a fixed charge over the group's assets.

Composite guarantees are in place between all United Kingdom group companies.

Included in other creditors is an amount of £Nil (1998: £508,248) owed to Willoughby & Partners, a firm in which A J T Willoughby is a partner.

### 13. CREDITORS

Amounts falling due after one year:

Bank loans		275,000	-	275,000		-
Obligations under finance leases		148,592	598	148,592		-
	-				•	
	£	423,592 £	598 £	423,592	£	-
	=				:	

The obligations under finance leases include £148,592 (1998: £Nil) in respect of instalments payable between 2 and 5 years.

# 14. OBLIGATIONS UNDER HIRE PURCHASE AND FINANCE LEASES

		1999		1998
GROUP				
Disclosed as payable:				
Within one year		179,500		3,000
In more than one year		163,725		750
Gross liability	£	343,225	£ =	3,750
Finance charges allocated to future periods	£	33,668	£	758

# 15. PROVISIONS FOR LIABILITIES AND CHARGES

Deferred taxation provided in the financial statements and the unprovided potential liability are as follows:-

	Amount pr	Amount provided Unprovided liabili		
	1999	1998	1999	1998
GROUP				
Excess of tax allowances over depreciation	-	-	12,000	-
Losses, in excess of	-	-	(10,500)	-
£	£		£ 1,500 £	
			<del></del>	
	Amount pr	ovided	Unprovided	liability
	Amount pr 1999	ovided 1998	Unprovided 1999	liability 1998
COMPANY	_		=	•
COMPANY  Excess of tax allowances over depreciation	_		=	•
Excess of tax allowances over	_		1999	•

		1999		1998
16. SHARE CAPITAL				
Authorised:				
3,000,000 ordinary shares of 10p each		300,000		-
150,000 A ordinary shares of £1 each		-		150,000
150,000 Non-voting A ordinary shares of £1 each			_	150,000
	£	300,000	£	300,000

At an Extraordinary General Meeting held on 28 September 1998, a Special Resolution was passed to re-designate the existing 150,000 'A' ordinary shares of £1 each and the 150,000 non-voting 'A' ordinary shares of £1, as 3,000,000 ordinary shares of 10p each in the capital of the company to rank pari-passu in all respects.

Allotted, issued and fully paid:				
585,267 ordinary shares of 10p each		58,527		-
6,000 A ordinary shares of £1 each		-		6,000
	£	58,527	£	6,000

At the same Extraordinary General Meeting held on 28 September 1998, an Ordinary Resolution was passed so that the company could allot up to 530,000 ordinary shares of 10p in the share capital of the company. At the same meeting the allotment of 513,267 shares was approved and credited as fully paid at a premium of £1.70 per share. Of these, 30,938 ordinary shares included in the allotment were issued for 10p per share, with the outstanding premium of £1.70 being due for payment at such dates as advised by the directors. A further 12,000 ordinary shares were allotted and credited as fully paid at a premium of £1.70 per share before the year end.

17. CAPITAL RESERVES	Share Premium Account	Capital Reserve		
1 May 1998	•	87,563		
Issue of shares	892,854			
30 April 1999	£ 892,854 £	87,563		

During the year 525,267 ordinary shares of 10p were issued at a premium of £1.70 per share.

# NOTES TO THE FINANCIAL STATEMENTS

for the year ended 30 April 1999

	Group					Company			
18. PROFIT AND LOSS ACCOUNT		1999		1998		1999		1998	
1 May 1998  Loss for the year		(14,192) (650,904) (3,603)		(9,916) (4,602) 326		(933,544)		<u>-</u>	
Exchange difference on consolidation  30 April 1999	- £	(668,699)	£		£	(933,544)	- £		
•	=		. :		=		=		
19. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS GROUP				1999				1998	
Loss for the financial period				(650,904)				(4,602)	
Issue of share capital				945,481				(4,002)	
Exchange difference on consolidation				(3,603)				326	
-		•		290,974		_		(4,276)	
Opening shareholders' funds				79,371				83,647	
Closing shareholders' funds		£		370,345		£		79,371	
COMPANY		:				==			
Loss for the financial period				(933,544)				-	
Issue of share capital				945,481				-	
		•		11,937		_		-	
Opening shareholders' funds				6,000		_		6,000	
Closing shareholders' funds		£		17,937		£		6,000	
20. CAPITAL COMMITMENTS									
		Gı 1999	rou	р 1998		Comp 1999	oar	ıy 1998	
Capital expenditure contracted for but not provided in the financial statements.			£		£	- £	;	-	
Capital expenditure not contracted but approved by the directors.		-	£	- ;	£	- £		-	

# NOTES TO THE FINANCIAL STATEMENTS

for the year ended 30 April 1999

		1999		1998
21. COMMITMENTS UNDER OPERATING LEASES				
At 30 April 1999, the group had annual commitment under non-cancellable operating leases as follows:	ts			
Land and buildings:				
expiring within 1 year		52,000		78,165
expiring between 2 and 5 years		59,078		137,821
expiring in 5 years or more		232,735		-
Equipment:				
expiring within 1 year		-		-
expiring between 2 and 5 years		9,252		-
	£	353,065	£	215,986

# 22. TRANSACTIONS WITH DIRECTORS

During the year the group was invoiced an administration charge of £Nil (1998: £1,197,330) by Willoughby & Partners, a firm in which A J T Willoughby is a partner. During the year the group invoiced administration charges of £611,006 (1998: £Nil) to Willoughby & Partners.