Company Number: 3198330

ROUSE & CO INTERNATIONAL LIMITED

FINANCIAL STATEMENTS

30 APRIL 2004



Albury Mill Mill Lane Chilworth Guildford Surrey GU4 8RT



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DIRECTORS AND OFFICERS

DIRECTORS

R A Ross-Macdonald S D Adams A J T Willoughby

SECRETARY

J J Byrne

REGISTERED OFFICE

The Isis Building Thames Quay 193 Marsh Wall London E14 9SG

AUDITORS

Bessler Hendrie Chartered Accountants Albury Mill Mill Lane Chilworth Guildford Surrey GU4 8RT

DIRECTORS' REPORT

The directors submit their report and the financial statements of Rouse & Co International Limited for the year ended 30 April 2004.

PRINCIPAL ACTIVITIES

The principal activity of the group is the management, protection and exploitation of intellectual property throughout the world.

REVIEW OF THE BUSINESS

The consolidated results for the year are set out on page 6. The directors are satisfied with the results for the year and are reviewing costs in order to return the Group to profitability. Turnover decreased by 5.6% to £9.1 million, whilst there was an increase in overhead costs during the year of £765,000. As a result, the Group made a loss for the year before taxation of £231,000 compared to a profit of £789,000 in 2003.

The directors consider the trading results of the year to 30 April 2005 will show growth in turnover and a satisfactory level of profitability.

RESULTS AND DIVIDENDS

The group loss for the year after taxation was £310,309 (2003: profit £349,024).

The directors do not recommend the payment of a dividend on ordinary shares of the company. This leaves a loss of £310,309 (2003: profit £349,024) to be transferred to reserves.

DIRECTORS

The following directors have held office since 1 May 2003:-

R A Ross-Macdonald S D Adams A J T Willoughby

DIRECTORS' REPORT

DIRECTORS' INTERESTS IN SHARES

Directors' interests, including family interests, in the shares of the company, were as follows:-

	Ordinary shares of 10p each				
	30 April 2004	30 April 2003			
R A Ross-Macdonald	101,316	101,316			
S D Adams	88,177	88,177			
A J T Willoughby	80,236	90,236			

POLITICAL AND CHARITABLE DONATIONS

The group made charitable donations totalling £1,680 (2003: £759) during the year.

CREDITORS PAYMENT POLICY

Trade creditors are settled in accordance with their agreed payment terms.

AUDITORS

A resolution to reappoint Bessler Hendrie, Chartered Accountants, as auditors will be put to the members at the Annual General Meeting.

By order of the Board

J J Byrne

Secretary

30 June 2005

DIRECTORS' RESPONSIBILITIES IN THE PREPARATION OF FINANCIAL STATEMENTS

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- a. select suitable accounting policies and then apply them consistently;
- b. make judgements and estimates that are reasonable and prudent;
- c. state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- d. prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the requirements of the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF ROUSE & CO INTERNATIONAL LIMITED

We have audited the financial statements on pages 6 to 24.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

The directors' responsibilities for preparing the Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read other information contained in the Annual Report, and consider whether it is consistent with the audited financial statements. This other information comprises only the Directors' Report. We consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. responsibilities do not extend to any other information.

BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

OPINION

In our opinion, the financial statements give a true and fair view of the state of affairs of the company and the group as at 30 April 2004 and of its loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Besile Gladue Chartered Accountants and Registered Auditors Albury Mill Mill Lane Chilworth Guildford Surrey GU4 8RT

28 July 2005

CONSOLIDATED PROFIT AND LOSS ACCOUNT for the year ended 30 April 2004

	Notes	2004	2003
TURNOVER	1	9,148,182	9,695,766
Change in value of work in progress		388,787	38,293
		9,536,969	9,734,059
Other operating charges	2	9,694,495	8,929,263
OPERATING (LOSS)/PROFIT		(157,526)	804,796
Interest receivable	3	12,703	2,174
		(144,823)	806,970
Amounts written off investments		44,469	-
Interest payable	4	41,514	17,970
(LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	5	(230,806)	789,000
Taxation	7	79,503	439,976
(LOSS)/PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION	17	£ (310,309)	£ 349,024

The operating profit for the year arises from the company's continuing operations.

No separate Statement of Total Recognised Gains and Losses has been presented as all such gains and losses have been dealt with in the Profit and Loss Account.

The company acquired Rouse & Co International (Patents) Limited with effect from 1 April 2003.

Rouse & Co International (UK) Limited ceased to trade on 27 February 2004.

CONSOLIDATED BALANCE SHEET 30 April 2004

	Notes		2004		2003
FIXED ASSETS					
Tangible assets	9		945,816		851,649
		_	945,816	-	851,649
CURRENT ASSETS					
Work in progress	11		936,976		811,087
Debtors	12		5,767,260		4,849,330
Cash at bank and in hand		٠.	379,616	_	536,305
			7,083,852		6,196,722
CREDITORS		=		-	
Amounts falling due within one year	13		4,693,328		3,442,259
NET CURRENT ASSETS		-	2,390,524	-	2,754,463
TOTAL ASSETS LESS CURRENT LIABILITIES			3,336,340	•	3,606,112
PROVISIONS FOR LIABILITIES AND CHARGES	14	_	20,226		
		£	3,316,114	£	3,606,112
CAPITAL AND RESERVES		=		:	
	15		58 022		5 8 000
Called up share capital Share premium account	15 16		58,923 1,031,834		58,000 972,757
Capital reserve	16		87,563		•
Profit and loss account	17		· ·		87,563
From and loss account	1 /	-	2,137,794	•	2,487,792
TOTAL SHAREHOLDERS' FUNDS	18	£	3,316,114	£	3,606,112

Approved by the Board on 30 June 2005

A J T Willoughby

CONSOLIDATED CASH FLOW STATEMENT for the year ended 30 April 2004

	Notes	2004	2003
Cash flows from operating activities	23a	289,305	770,940
Returns on investments and servicing of finance	23b	(28,811)	(15,796)
Taxation		(462,225)	(402,317)
Capital expenditure and financial investment	23b	(523,122)	(397,672)
Acquisitions and disposals	23b	(22,700)	-
Financing	23b		(19,736)
DECREASE IN CASH IN THE YEAR		£ (747,553)	£ (64,581)

RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT

	2004		2003
Decrease in cash in the year	(747,553)		(64,581)
Cash outflow from decrease in debt and lease financing			19,736
Change in net debt resulting from cash flow	(747,553)		(44,845)
Translations difference	(48,890)	_	(20,698)
	(796,443)		(65,543)
NET FUNDS AT 1 MAY 2003	144,595	_	210,138
(DEBT)/NET FUNDS AT 30 APRIL 2004 23c	£ (651,848)	£	144,595

PARENT COMPANY BALANCE SHEET 30 April 2004

	Notes	20	004		2003
FIXED ASSETS					
Tangible assets	9		3,210		533,853
Investments	10	5	5,402		36,752
		70	8,612		570,605
CURRENT ASSETS					
Stock and work in progress	11	21	6,975		241,709
Debtors	12		9,364		3,847,423
Cash at bank and in hand		16	8,784		289,050
		5,53	5,123	_	4,378,182
CREDITORS					
Amounts falling due within one year	13	4,64	8,834	_	3,040,077
NET CURRENT ASSETS		88	86,289		1,338,105
TOTAL ASSETS LESS CURRENT LIABILITIES		1,59	94,901	_	1,908,710
PROVISIONS FOR LIABILITIES AND CHARGES	14	1	8,279		4,420
		£ 1,57	76,622 ———	£	1,904,290
CAPITAL AND RESERVES					
Called up share capital	15	4	58,923		58,000
Share premium account	16		31,834		972,757
Profit and loss account	17		35,865	_	873,533
TOTAL SHAREHOLDERS' FUNDS	18	£ 1,57	76,622	£	1,904,290

Approved by the Board on 30 June 2005

A J T Willoughby

ROUSE & CO INTERNATIONAL LIMITED Financial statements for the year ended 30 April 2004

ACCOUNTING POLICIES

BASIS OF ACCOUNTING

The financial statements have been prepared under the historical cost convention.

BASIS OF CONSOLIDATION

The group accounts consolidate the accounts of the company and all of its subsidiary undertakings.

As permitted by Section 230 of the Companies Act 1985, the profit and loss of the parent company has not been presented.

Subsidiaries acquired during the year are consolidated using the acquisition method. Their results are incorporated from the date that control passes.

TANGIBLE FIXED ASSETS

Fixed assets are stated at historical cost.

Depreciation is provided on all tangible fixed assets at rates calculated to write each asset down to its estimated residual value evenly over its expected useful life, as follows:-

Leasehold improvements over lease term

Computer equipment 33% on reducing balance Office equipment, fixtures and fittings 25% on reducing balance

Motor vehicles 20% straight line

INVESTMENTS

Unlisted investments are stated at cost. Provision is made for any permanent diminution in value.

STOCKS AND WORK IN PROGRESS

Stocks and work in progress are valued at the lower of cost and net realisable value. Cost of work in progress includes direct salary costs, plus an apportionment of related overhead costs. Net realisable value is based upon estimated normal selling price less further costs expected to be incurred to completion. Provision is made for un-billable time.

PURCHASED GOODWILL

Goodwill representing the excess of the purchase price compared with the fair value of net assets acquired is capitalised and written off evenly over the period which the goodwill is effective.

Financial statements for the year ended 30 April 2004

ACCOUNTING POLICIES

DEFERRED TAXATION

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the Group's taxable profits and its results as stated in the financial statements.

Deferred tax is recognised in respect of the retained earnings of overseas subsidiaries and associates only to the extent that, at the balance sheet date, dividends have been accrued as receivable or a binding agreement to distribute past earnings in future has been entered into by the subsidiary or associate.

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantially enacted by the balance sheet date. Deferred tax is measured on a non-discounted basis.

FOREIGN CURRENCY TRANSLATION

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange at the accounting date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to the profit and loss account.

Fixed asset investments denominated in foreign currencies are translated into sterling at the rates of exchange current at the dates of the transactions except when financed by borrowings denominated in foreign currencies when both the investments and the borrowings are retranslated at the rates of exchange ruling at the end of the period.

LEASED ASSETS AND OBLIGATIONS

Where assets are financed by leasing agreements that give rights approximating to ownership ("finance leases"), the assets are treated as if they had been purchased outright. The amount capitalised is the present value of the minimum lease payments during the lease term. The corresponding leasing commitments are shown as obligations to the lessor.

Lease payments are treated as consisting of capital and interest elements, and the interest is charged to the profit and loss account in proportion to the remaining balance outstanding.

All other leases are operating leases and the annual rentals are charged to profit and loss on a straight line basis over the lease term.

TURNOVER

Turnover represents fees receivable during the period in respect of the company's principal activity.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 30 April 2004

1. TURNOVER AND PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

The group's turnover and profit before taxation were all derived from its principal activity. Sales were made in the following geographical markets:

			2004		2003
	United Kingdom		3,312,670		3,638,904
	Hong Kong		939,384		884,497
	China		2,180,086		2,463,178
	Indonesia		648,980		739,071
	Middle East		1,697,267		1,658,413
	Thailand		262,342		209,772
	India		107,453		101,931
		£	9,148,182	£	9,695,766
2.	OTHER OPERATING CHARGES				
	Staff costs		5,324,828		6,197,874
	Operating expenses		4,376,284		2,780,373
	Other operating income	_	(6,617)	_	(36,080)
		£	9,694,495	£	8,942,167
3.	INTEREST RECEIVABLE				
	Bank interest		12,703		3,297
		£	12,703	£	3,297
		=		=	
4.	INTEREST PAYABLE				
	Bank interest payable		22,602		20,663
	Finance lease interest		5,933		2,318
	Other interest	-	12,979	_	26,244
		£	41,514	£	49,225
		_			

NOTES TO THE FINANCIAL STATEMENTS for the year ended 30 April 2004

		2004		2003
5.	PROFIT ON ORDINARY ACTIVITIES			
	BEFORE TAXATION Profit on ordinary activities before taxation is stated			
	after charging/(crediting):			
	Depreciation and amounts written off tangible fixed:			
	Charge for the year:			
	Owned assets	378,548		322,466
	Loss/(profit) on disposals of tangible assets	24,578		(3,142)
	Amortisation of goodwill	42,886		-
	Auditors' remuneration	57,438		50,242
	Ex-gratia payments on loss of office	24,611		86,686
	Loss on exchange of foreign currency	124,202		233,139
	Operating lease rentals:	42 15 <i>6</i>		
	Plant and machinery Other assets	43,156 668,179		- 744,668
	office assets	008,179	=	/44,006
6.	EMPLOYEES			
	The average weekly number of persons (including directors)	No.		No.
	employed by the group during the year was:			
	Administration	177		153
	Management	32	_	27
		209		180
	=		<u>=</u>	
	Staff costs for the above persons:			
	Wages and salaries	6,504,375		6,099,933
	Social security costs	415,406		312,552
	Pension costs	143,573		83,351
	Ex-gratia payments on loss of office	24,611	_	86,686
	£	7,087,965	£	6,582,522
	DIDECTOROL DEMINIED ATION		=	
	DIRECTORS' REMUNERATION	15.000		14.600
	Aggregate emoluments	15,000		14,683
	Pension costs Ex-gratia payments on loss of office			-
	Ex-grana payments on loss of office		-	-
	£	15,000	£	14,683
	Highest paid director:		=	
	Aggregate emoluments £	5,000	£	5,000
	:		=	

NOTES TO THE FINANCIAL STATEMENTS for the year ended 30 April 2004

		2004		2003
TAXATION				
Current tax				
UK Corporation tax at 30% (2003: 30%)		(85,020)		210,042
Adjustments in respect of previous year		(4,883)		272
		(89,903)		210,314
Double tax relief	_	(5,108)	_	(20,042)
		(95,011)		190,272
Foreign tax	_	157,575	_	250,434
Total current tax		62,564		440,706
Deferred Tax:	_			
Origination and reversal of timing differences	_	16,939	-	(730)
Total deferred tax		16,939		(730)
Tax on profit on ordinary activities	£	79,503	£	439,976
Factors affecting tax charge for the year:				
The tax assessed for the period is higher than the standard rate of corporation tax 30% (2003: 30%). The differences are explained below:				
Profit on ordinary activities before tax	£	(230,806)	£	789,000
Profit on ordinary activities multiplied by the average				
effective rate of corporation tax 30% (2003: 30%) Effects of:		(69,242)		236,700
Higher rate tax on overseas earnings		96,843		202,689
Expenses not deductible for tax purposes		44,041		11,129
Capital allowances in excess of depreciation		(21,979)		(15,938)
Adjustment to tax charge in respect of previous period		(4,883)		272
Small companies relief		(1,595)		-
Trading losses carried forward		10,295		-
Losses carried back at 19%		9,084		-
Rounding	_	<u>-</u>		5,854
Current tax charge for the period	£	62,564	£	440,706

NOTES TO THE FINANCIAL STATEMENTS for the year ended 30 April 2004

8. INTANGIBLE FIXED ASSETS

GROUP		Purchased goodwill
Cost:		J
1 May 2003 Additions	5 P-m	42,886
30 April 2004	£	42,886
Amortisation:		
1 May 2003		-
Amounts written off		42,886
30 April 2004	£	42,886
Net book value:		
30 April 2004	£	

NOTES TO THE FINANCIAL STATEMENTS for the year ended 30 April 2004

9. TANGIBLE FIXED ASSETS

GROUP

GROOI	Leasehold improvements	Furniture, fixtures and fittings	Office and computer equipment	Motor Vehicles		TOTAL
Cost:						
1 May 2003	73,241	275,888	1,553,214	9,590		1,911,933
Additions *	48,446	30,385	463,183	-		542,014
Disposals	(66,057)	(10,913)	(209,195)	-		(286,165)
Transfer	-	16,736	(16,736)	-		-
Exchange differences	(7,185)	(16,652)	(53,831)	(1,122)		(78,790)
30 April 2004	48,445	295,444	1,736,635	8,468		2,088,992
Depreciation:					_	
1 May 2003	66,167	186,614	803,774	3,729		1,060,284
Charge in the year	8,074	38,228	330,521	1,725		378,548
Disposals	(59,677)	(10,686)	(174,563)	-		(244,926)
Exchange differences	(6,490)	(10,978)	(32,826)	(436)		(50,730)
30 April 2004	8,074	203,178	926,906	5,018		1,143,176
Net book value:					_	_
30 April 2004	40,371	92,266	809,729	3,450	£	945,816
30 April 2003	7,074	89,274	749,440	5,861	£	851,649
					_	

The net book value of office and computer equipment includes £Nil (2003: £18,205) in respect of assets held under hire purchase contracts. The depreciation charge on those assets was £Nil (2003: £13,965).

^{*} Additions include assets acquired as a result of the purchase of Rouse & Co International (Patents) Limited. Rouse & Co International Limited purchased 100% of the share capital on 1 May 2003.

NOTES TO THE FINANCIAL STATEMENTS for the year ended 30 April 2004

9. TANGIBLE FIXED ASSETS continued

COMPANY

Computer equipment	Office equipment	Furniture, fixtures and fittings		TOTAL
721,584	211,570	198,497		1,131,651
279,540	63,640	3,795		346,975
(49,551)	(39,549)			(89,100)
951,573	235,661	202,292		1,389,526
			_	_
332,045	125,286	140,467		597,798
168,631	24,599	14,982		208,212
(35,593)	(34,101)	-	_	(69,694)
465,083	115,784	155,449	-	736,316
486,490	119,877	46,843	£	653,210
389,539	86,284	58,030	£	533,853
	721,584 279,540 (49,551) 951,573 332,045 168,631 (35,593) 465,083	equipment equipment 721,584 211,570 279,540 63,640 (49,551) (39,549) 951,573 235,661 332,045 125,286 168,631 24,599 (35,593) (34,101) 465,083 115,784	Computer equipment Office fixtures and fittings 721,584 211,570 198,497 279,540 63,640 3,795 (49,551) (39,549) - 951,573 235,661 202,292 332,045 125,286 140,467 168,631 24,599 14,982 (35,593) (34,101) - 465,083 115,784 155,449 486,490 119,877 46,843	Computer equipment fixtures and fittings 721,584 211,570 198,497 279,540 63,640 3,795 (49,551) (39,549) - 951,573 235,661 202,292 332,045 125,286 140,467 168,631 24,599 14,982 (35,593) (34,101) - 465,083 115,784 155,449

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 30 April 2004

		C	Group			Con	npany	y
		2004		2003		2004		2003
10. FIXED ASSET INVEST	MENTS							
At cost:								
1 March 2003		-		-		36,752		36,752
Additions		-		-		106,005		-
Write down of investment				-	_	(87,355)	_	
30 April 2004	£	-	£	-	£	55,402	£	36,752

The company's investments at the balance sheet date in the share capital of unlisted companies include the following:

Name	Country of Incorporation	Class of shares	Percentage	Nature of business
Rouse & Co International (UK) Limited	United Kingdom	Ordinary	100	Consultancy services
Rouse & Co International (Overseas) Limited *	Hong Kong	Ordinary	100	Consultancy services
Beijing Jieding Consultancy *	China	Ordinary	100	Consultancy services
P T Rouse & Co International (Indonesia) Limited #	Indonesia	Ordinary	95	Consultancy services
Rouse & Co International (Thailand) Limited +	Thailand	Ordinary	100	Consultancy services
Rouse India Private Limited +	India	Ordinary	100	Consultancy services
Rouse Consultancy (Shanghai) Limited +	China	Ordinary	100	Consultancy services
IS Global Inc	United States of America	Ordinary	100	Consultancy services
Rouse & Co International (Patents) Limited	United Kingdom	Ordinary	100	Consultancy services
Rouse & Co International Services Limited	United Kingdom	Ordinary	100	Non-trader
Rouse & Co International (ME) Limited	United Kingdom	Ordinary	100	Non-trader
Linkway Limited *	Hong Kong	Ordinary	100	Non-trader

^{*} This company is a subsidiary undertaking of Rouse & Co International (UK) Limited.

⁺ This company is a subsidiary undertaking of Rouse & Co International (Overseas) Limited.

11. STOCK AND WORK IN		G	roup			Cor	npan	y
PROGRESS		2004		2003		2004	- `	2003
Work in progress	£	936,976	£	811,087	£	216,975	£	241,709

This represents unbilled costs in respect of consultancy services.

^{# 5%} of this company is owned by Rouse & Co International (UK) Limited so that it is a wholly owned subsidiary undertaking.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 30 April 2004

	Gr	oup	Company		
	2004	2003	2004	2003	
12. DEBTORS					
Due within one year:					
Trade debtors	4,606,782	4,037,948	2,494,701	2,226,396	
Amounts due from subsidiary undertakings	~	-	1,981,227	1,283,170	
Taxation	241,651	28,561	198,427	_	
Other debtors	353,499	209,986	112,478	43,743	
Prepayments and accrued income	565,328	572,835	362,531	294,114	
	£ 5,767,260	£ 4,849,330	£ 5,149,364	£ 3,847,423	

Included in trade debtors is an amount of £745,526 (2003: £775,777) owed by Willoughby & Partners, a firm in which all the directors of the company are partners.

Included in taxation are deferred tax assets of £9,186 (2003: £7,399) receivable in more than one year. These have been included due to the origination of timing differences.

13. CREDITORS

Amounts falling due within one year:				
Bank loans and overdraft (secured)	1,031,464	391,710	1,029,731	391,710
Payments on account	1,565,216	753,740	1,563,666	725,985
Trade creditors	1,253,524	865,290	790,497	666,351
Amounts owed to subsidiary undertakings	-	-	782,884	565,258
Corporation tax	-	188,184	-	4,448
Other taxation and social security costs	302,434	473,473	234,966	422,112
Other creditors	89,524	49,251	58,121	12,172
Accruals and deferred income	451,166	720,611	188,969	252,041
	£ 4,693,328	£ 3,442,259	£ 4,648,834	£ 3,040,077
				

The bank loans and overdraft are secured by a fixed charge over the group's assets.

Composite guarantees are in place between all United Kingdom group companies.

NOTES TO THE FINANCIAL STATEMENTS for the year ended 30 April 2004

14. PROVISIONS FOR LIABILITIES AND CHARGES

				Defer	red	Tax		
			rou	-			mpa	
Deferred taxation provided in the financial statements is as follows:-		2004		2003		2004		2003
Balance at 1 May 2003 Acquired with Rouse & Co International (Patents) Limited		(7,399) 1,500		-		4,420		-
Transfer to profit & loss account	_	16,939	_	(7,399)		13,859	_	4,420
Balance at 30 April 2004	£ -	11,040	£	(7,399)	£	18,279	£	4,420
Provision for deferred tax has been made as follows:		- 1 - 1 -1			_		_	
Excess depreciation over tax allowances		20,226		(730)		18,279		4,420
Other timing differences	_	(9,186)	-	(6,669)		-	_	-
	£	11,040	£	(7,399)	£	18,279	£	4,420
15. SHARE CAPITAL Authorised:								
3,000,000 ordinary shares of 10p each					£	300,000	£	300,000
Allotted, issued and fully paid:								
589,232 (2003: 580,001) ordinary shares	of	10p each			£ =	58,923	£	58,000

9,231 ordinary shares of 10p each were allotted during the year at a price per share of £6.50 as consideration for a 51% shareholding in Rouse & Co International (Patents) Limited.

16. CAPITAL RESERVES	Share Premium Account	Capital Reserve
1 May 2003 Premium on allotment during year	972,757 59,077	87,563
1 May 2003 and 30 April 2004	£ 1,031,834 £	87,563

NOTES TO THE FINANCIAL STATEMENTS for the year ended 30 April 2004

17	PROFIT	ANDI	22O.	ACCOUNT
1/.	INVITI	ΔUUL	-	ACCOUNT

		\mathbf{G}_{i}	rouj)		Cor	npan	y
		2004		2003		2004		2003
1 May 2003		2,487,792		2,197,526		873,533		520,755
(Loss)/profit for the year		(310,309)		349,024		(387,668)		352,778
Exchange difference on consolidation		(39,689)		(58,758)		-		-
30 April 2004	£	2,137,794	£	2,487,792	£	485,865	£	873,533

18. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

		2004		2003
GROUP				
(Loss)/profit for the financial year		(310,309)		349,024
Issue of share capital		60,000		-
Exchange difference on consolidation		(39,689)		(58,758)
		(289,998)		290,266
Opening shareholders' funds	-	3,606,112	_	3,315,846
Closing shareholders' funds	£	3,316,114	£	3,606,112
COMPANY				
(Loss)/profit for the financial year		(387,668)		352,778
Issue of share capital		60,000		
		(327,668)	_	352,778
Opening shareholders' funds	_	1,904,290	_	1,551,512
Closing shareholders' funds	£	1,576,622	£	1,904,290
	=		=	

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 30 April 2004

19. PURCHASE OF SUBSIDIARY UNDERTAKIN	NG		2004
Net assets acquired:			
Tangible fixed assets			14,504
Stock			1,281
Debtors			73,115
Cash at bank and in hand			7,341
Creditors due within one year			(48,812)
Creditors due in more than one year			(1,460)
Provision for liabilities and charges			(1,500)
			44,469
Goodwill			42,886
		£	87,355
Discharged by:		_	
Cash paid			27,355
Shares in Rouse & Co International Limited			60,000
		£	87,355
The group purchased Rouse & Co International (P	atents) Limited on 1	= May 2	003.
	2004		2003
20. CAPITAL COMMITMENTS			
Capital exenditure contracted for but not provided in the financial statements	£	£	207,495
21. COMMITMENTS UNDER OPERATING LEA	ASES		
At 30 April 2004, the group had annual commitme	ents		
under non-cancellable operating leases as follows	:		
Land and buildings:			
expiring within 1 year	69,222		76,485
expiring between 2 and 5 years	534,749		507,072

22. TRANSACTIONS WITH DIRECTORS

Equipment:

expiring within 1 year

expiring between 2 and 5 years

During the year the group invoiced administration charges of £2,188,486 (2003: £1,755,442) to Willoughby & Partners, a firm in which all the directors of the company are partners.

31,419

13,015

648,405

£

583,557

£

NOTES TO THE FINANCIAL STATEMENTS for the year ended 30 April 2004

23. CASH FLOWS

CASH FLOWS				
Reconciliation of operating profit to net cash inflow fr	om op	erating activities	3	
		2004		2003
Operating (loss)/profit		(157,526)		804,796
		` , ,		322,466
•		•		(3,142)
		42,886		-
Increase in stocks		(125,889)		(38,293)
Increase in debtors		(704,840)		(856,699)
Increase in creditors		831,548		541,812
Net cash flow from operating activities	£	289,305	£	770,940
Analysis of cash for headings netted in the cash flow	_			
Returns on investments and servicing of finance				
Interest received		12,703		2,174
Interest paid		(41,514)		(17,970)
Net cash outflow for returns on investment and servicing of income	£	(28,811)	£ =	(15,796)
Capital expenditure and financial investment				
		(527,510)		(404,856)
Sale of tangible fixed assets		4,388		7,184
Net cash outflow for capital expenditure and financial investment	£	(523,122)	£	(397,672)
Agazistions and disposals	==			
•		(27.355)		_
• -				-
	_ _		_	
Net cash outflow for acquisitions and disposals	± =	(22,700)	± =	-
Financing				
Receipts from issuing shares		-		-
Repayments of amounts borrowed		-		-
Capital element of finance lease rental payments	_	<u>-</u>	_	(19,736)
	Operating (loss)/profit Depreciation Loss/(profit) on disposals of tangible assets Write off of goodwill on acquisition Increase in stocks Increase in debtors Increase in creditors Net cash flow from operating activities Analysis of cash for headings netted in the cash flow Returns on investments and servicing of finance Interest received Interest paid Net cash outflow for returns on investment and servicing of income Capital expenditure and financial investment Purchase of tangible fixed assets Sale of tangible fixed assets Net cash outflow for capital expenditure and financial investment Acquisitions and disposals Acquisition of subsidiary undertaking Net cash acquired with subsidiary Net cash outflow for acquisitions and disposals Financing Receipts from issuing shares Repayments of amounts borrowed	Operating (loss)/profit Depreciation Loss/(profit) on disposals of tangible assets Write off of goodwill on acquisition Increase in stocks Increase in debtors Increase in creditors Net cash flow from operating activities E Analysis of cash for headings netted in the cash flow Returns on investments and servicing of finance Interest received Interest paid Net cash outflow for returns on investment and servicing of income Capital expenditure and financial investment Purchase of tangible fixed assets Sale of tangible fixed assets Net cash outflow for capital expenditure and financial investment Acquisitions and disposals Acquisition of subsidiary undertaking Net cash acquired with subsidiary Net cash outflow for acquisitions and disposals Financing Receipts from issuing shares Repayments of amounts borrowed	Operating (loss)/profit (157,526) Depreciation 378,548 Loss/(profit) on disposals of tangible assets 24,578 Write off of goodwill on acquisition 42,886 Increase in stocks (125,889) Increase in debtors (704,840) Increase in creditors 831,548 Net cash flow from operating activities £ 289,305 Analysis of cash for headings netted in the cash flow Returns on investments and servicing of finance Interest received 12,703 Interest paid (41,514) Net cash outflow for returns on investment and servicing of income Capital expenditure and financial investment Purchase of tangible fixed assets (527,510) Sale of tangible fixed assets 4,388 Net cash outflow for capital expenditure and financial investment Acquisitions and disposals Acquisition of subsidiary undertaking (27,355) Net cash acquired with subsidiary 4,655 Net cash outflow for acquisitions and disposals Financing Receipts from issuing shares Repayments of amounts borrowed	Operating (loss)/profit Depreciation Depreciation Depreciation Depreciation Description Depreciation 378,548 24,578 Write off of goodwill on acquisition 42,886 Increase in stocks (125,889) Increase in debtors (704,840) Increase in creditors 831,548 Net cash flow from operating activities £ 289,305 £ Analysis of cash for headings netted in the cash flow Returns on investments and servicing of finance Interest received Interest received Interest paid (41,514) Net cash outflow for returns on investment and servicing of income Capital expenditure and financial investment Purchase of tangible fixed assets Sale of tangible fixed assets 4,388 Net cash outflow for capital expenditure and financial investment Acquisitions and disposals Acquisition of subsidiary undertaking Net cash acquired with subsidiary 4,655 Net cash outflow for acquisitions and disposals £ (22,700) £ Financing Receipts from issuing shares - Repayments of amounts borrowed

NOTES TO THE FINANCIAL STATEMENTS for the year ended 30 April 2004

23. CASH FLOWS continued

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c.	Analysis of het deor		At 1 May 2003		Cash flow	Other non-cash changes		Exchange movements		At 30 April 2004
	Cash in hand, at bank		536,305		(107,799)	-		(48,890)		379,616
	Overdrafts		(391,710)		(639,754)	_		-		(1,031,464)
		£	144,595	£	(747,553) £	-	£	(48,890)	£	(651,848)