## REGISTERED NUMBER: 03198330-(England and Wales)

## **ROUSE & CO. INTERNATIONAL LIMITED** REPORT OF THE DIRECTORS AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2007

Bessler Hendrie **Chartered Accountants** Registered Auditor Albury Mill, Mill Lane Chilworth Guildford Surrey GU4 8RU



15/05/2008 COMPANIES HOUSE

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# COMPANY INFORMATION for the year ended 30 April 2007

**DIRECTORS:** 

R A Ross-Macdonald

S D Adams A J T Willoughby

SECRETARY:

Ms L Barnes

REGISTERED OFFICE:

11th Floor

**Exchange Tower** 

1 Harbour Exchange Square

London E14 9GE

**REGISTERED NUMBER:** 

03198330 (England and Wales)

**AUDITORS:** 

Bessler Hendrie

Chartered Accountants Registered Auditor Albury Mill, Mill Lane

Chilworth Guildford Surrey GU4 8RU

## REPORT OF THE DIRECTORS for the year ended 30 April 2007

The directors present their report with the financial statements of the company and the group for the year ended 30 April 2007.

#### PRINCIPAL ACTIVITY

The principal activity of the group in the year under review was that of the management, protection and exploitation of intellectual property throughout the world.

### **REVIEW OF BUSINESS**

The results for the year and financial position of the company and the group are as shown in the annexed financial statements.

### **Business objectives/Strategy**

Rouse is a multinational provider of intellectual property services, ranging from advice and representation at one end of the scale to strategic IP asset management consulting at the other. The Rouse vision is to be a market leading, innovative international IP professional services firm, providing client service of the highest level to leading businesses around the world.

The key elements of Rouse's business strategy are to establish a business environment in which key personnel become brand guardians, to understand clients' business needs, in order that Rouse may provide a comprehensive client orientated service to its clients.

## Financial objectives

The financial objectives of the group are to increase revenue from its client base whilst maintaining margins. This is to be achieved by leveraging the existing client base to provide a broader range of IP services to clients from the group's widespread geographical office base.

### Financial performance

The directors are satisfied with the results for the year. Group turnover decreased by 2.56% to £13.6 million, with overheads decreasing by 5.45%, resulting in a profit for the year before taxation of £610,087 (2006 . £176,143).

Profit after tax for the year is reported at £461,048 (2006 £113,687).

The directors expect the trading results for the year to 30 April 2008 to show growth in turnover and with continued tight control of overheads, improved profitability.

## Working capital management

The group remains focused on cash generation and working capital management and achieved its target of having work in progress plus debtor days of less than 105 days. Cash balances decreased by £1,162,974 after the payment of a dividend of £294,616. Loans of £133,523 have been taken out in the year.

## Financing and treasury

The group's operations are financed largely by retained profits and equity. The group has overdraft facilities available from its bankers and operates within its agreed covenants

#### Shareholders' funds and dividend

Total shareholders' funds at April 2007 were £3,615,013 (2006: £3,646,493). During the year the group paid an interim dividend of £0.50 per share.

## REPORT OF THE DIRECTORS for the year ended 30 April 2007

## Principal risks and uncertainties

The principal risk facing the group is exposure to foreign currency, especially as over 50% of the group revenue is billed in US dollars. Revenue in the current period has been suppressed by the weakening dollar by as much as £1 million. The group doesn't trade or speculate in any financial instruments even to mitigate this exposure.

### Key performance indicators

Key performance indicators have been established to internally benchmark performance. In general the performance against these benchmarks has improved for the year under review and further improvement is expected in the coming financial year.

#### **DIVIDENDS**

The group's profit for the year after taxation was £461,048 (2006 £113,687).

The company paid a dividend of £0.50 per Ordinary share on 30 March 2007 to all shareholders amounting to £294,616. This leaves a group profit of £166,432 (2006: loss £563,646) taken to reserves.

#### **DIRECTORS**

The directors shown below have held office during the whole of the period from 1 May 2006 to the date of this report.

R A Ross-Macdonald S D Adams A J T Willoughby

## **GROUP'S POLICY ON PAYMENT OF CREDITORS**

Trade creditors are settled in accordance with their agreed payment terms

#### POLITICAL AND CHARITABLE CONTRIBUTIONS

The group made charitable donations totalling £3,689 (2006:£1,375) during the year

### **EMPLOYEE INVOLVEMENT**

The group encourages the involvement of its employees in its activities through regular meetings of the staff with the directors and other business managers. Information of particular concern to employees is regularly disseminated and the group encourages staff to give their views on important matters of policy.

### **DISABLED PERSONS**

The group will employ disabled persons when they appear to be suitable for a particular vacancy and every effort is made to ensure that they are given full and fair consideration when such vacancies arise.

## REPORT OF THE DIRECTORS for the year ended 30 April 2007

## STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and the group and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 234ZA of the Companies Act 1985) of which the group's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make 'himself aware of any relevant audit information and to establish that the group's auditors are aware of that information.

## **AUDITORS**

The auditors, Bessler Hendrie, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985

ON BEHALF OF THE BOARD:

Ms L Barnes - Secretary

9 May 2008

## REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF ROUSE & CO. INTERNATIONAL LIMITED

We have audited the financial statements of Rouse & Co. International Limited for the year ended 30 April 2007 on pages seven to twenty seven These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

## Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out on page four

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Report of the Directors is consistent with the financial statements.

In addition, we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the Report of the Directors and consider the implications for our report if we become aware of any apparent misstatements within it.

## Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

## REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF ROUSE & CO. INTERNATIONAL LIMITED

Hendri

## Opinion

In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of affairs of the company and the group as at 30 April 2007 and of the profit of the group for the year then ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985; and
- the information given in the Report of the Directors is consistent with the financial statements.

Bessler Hendrie

Chartered Accountants

Registered Auditor Albury Mill, Mill Lane

Chilworth

Guildford

Surrey

GU4 8RU

12 May 2008

# CONSOLIDATED PROFIT AND LOSS ACCOUNT for the year ended 30 April 2007

	Notes	2007 £	2006 £
TURNOVER	2	13,604,231	13,961,450
Administrative expenses		(13,063,829)	( <u>13,817,048</u> )
		540,402	144,402
Other operating income		<del>-</del>	3,836
OPERATING PROFIT	4	540,402	148,238
Interest receivable and simila income	r -	92,588	57,694
		632,990	205,932
Interest payable and similar charges	5	(22,903)	(29,789)
PROFIT ON ORDINARY ACT	TIVITIES	610,087	176,143
Tax on profit on ordinary acti	vities 6	(149,039)	(62,456)
PROFIT FOR THE FINANCIA	AL YEAR	461,048	113,687

## **CONTINUING OPERATIONS**

None of the group's activities were acquired or discontinued during the current year or previous year.

# STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES for the year ended 30 April 2007

	2007 £	2006 £
PROFIT FOR THE FINANCIAL YEAR	461,048	113,687
TOTAL RECOGNISED GAINS AND LOSSES RELATING TO THE YEAR	461,048	113,687
Prior year adjustment		280,644
TOTAL GAINS AND LOSSES RECOGNISED SINCE LAST ANNUAL REPORT		<u>394,331</u>

## CONSOLIDATED BALANCE SHEET 30 April 2007

	Notes	2007 £	2006 £
FIXED ASSETS	11000	_	
Tangible assets	9	1,470,712	677,971
Investments	10	<del></del>	
		1,470,712	677,971
CURRENT ASSETS			
Debtors	11	6,665,969	5,932,099
Cash at bank		1,239,316	2,147,050
CREDITORS		7,905,285	8,079,149
Amounts falling due within	one		
year	12	<u>(5,624,872)</u>	<u>(5,110,627</u> )
NET CURRENT ASSETS		2,280,413	2,968,522
TOTAL ASSETS LESS CURRE LIABILITIES	NT	3,751,125	3,646,493
<b>CREDITORS</b> Amounts falling due after n	nore		
than one year	13	(80,536)	-
PROVISIONS FOR LIABILIT	IES 17	<u>(55,576</u> )	
NET ASSETS		3,615,013	3,646,493
CAPITAL AND RESERVES			
Called up share capital	18	58,923	58,923
Share premium	19	1,031,834	1,031,834
Other reserves	19	87,563 2.436.603	87,563 2,468,173
Profit and loss account	19	2,436,693	<u>2,468,173</u>
SHAREHOLDERS' FUNDS	22	3,615,013	3,646,493

The financial statements were approved by the Board of Directors on 9 May 2008 and were signed on its behalf by

R A Ross-Macdonald - Director

## COMPANY BALANCE SHEET 30 April 2007

	Notes	2007 £	2006 £
FIXED ASSETS	0	1 120 550	242 226
Tangible assets Investments	9 10	1,130,550 55,851	342,226 55,946
Investments	10		
		1,186,401	<u>398,172</u>
CURRENT ASSETS		2.054.027	2 750 212
Debtors Cash at bank	11	3,054,837 852,355	3,758,313 839,1 <u>0</u> 9
Casil at Dalik			
		3,907,192	4,597,422
CREDITORS		•	
Amounts falling due within year	one 12	(3,915,818)	(3,663,584)
year	12	(3/313/010)	<u> </u>
NET CURRENT (LIABILITIES	)/ASSETS	<u>(8,626</u> )	933,838
TOTAL ASSETS LESS CURREI	NT	1,177,775	1,332,010
CREDITORS			
Amounts falling due after m	ore		
than one year	13	(80,536)	
NET ASSETS		1,097,239	1,332,010
CAPITAL AND RESERVES			
Called up share capital	18	58,923	58,923
Share premium	19 19	1,031,834 6,482	1,031,834 241,253
Profit and loss account	19	0,402	
SHAREHOLDERS' FUNDS	22	1,097,239	1,332,010

The financial statements were approved by the Board of Directors on 9 May 2008 and were signed on its behalf by:

R A Ross-Macdonald - Director

# CASH FLOW STATEMENT for the year ended 30 April 2007

	Notes	2007 £	2006 £
Net cash inflow from operating activities	23	321,757	1,658,428
Returns on investments an servicing of finance	<b>d</b> 24	59,685	27,905
Taxation		(98,279)	(47,866)
Capital expenditure	24	(1,283,160)	(211,835)
Equity dividends paid		<u>(294,616</u> )	(677,333)
• -		(1,294,613)	749,299
Financing	24	<u> 131,639</u>	(400,134)
(Decrease)/Increase in ca	sh in the period	(1,162,974)	349,165
Reconciliation of net cash to movement in net funds	flow 25		
(Decrease)/Increase in cash i	n the period	(1,162,974)	349,165
Cash (inflow)/outflow from (increase)/decrease in dand lease financing	ebt	(131,639)	400,134
Change in net funds resulting from cash flows Translation differences		(1,294,613) <u>(152,872</u> )	749,299 135,223
Movement in net funds in t Net funds at 1 May	the period	(1,447,485) <u>1,863,866</u>	884,522 <u>979,344</u>
Net funds at 30 April		416,381	1,863,866

## NOTES TO THE FINANCIAL STATEMENTS for the year ended 30 April 2007

### 1. ACCOUNTING POLICIES

### **Accounting convention**

The financial statements have been prepared under the historical cost convention.

#### **Basis of consolidation**

The consolidated financial statements incorporate those of Rouse & Co International Limited and all of its subsidiary undertakings for the period. Subsidiaries acquired during the period are consolidated using the acquisition method. Their results are incorporated from the date control passes. The difference between cost of acquisition of shares in subsidiaries and the fair value of the separable net assets acquired is capitalised and written of on a straight line basis over its estimated economic life. Provision is made for impairment.

As permitted by Section 230 of the Companies Act 1985, the profit and loss of the parent company has not been presented.

#### Turnover

Turnover represents amounts chargeable to clients for professional services provided during the year excluding value added tax in accordance with UITF 40 "Revenue recognition and service contracts"

### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter

Leasehold improvements	-	over the term of the lease
Plant & machinery	- 25%	on reducing balance
Fixtures & fittings	- 25%	on reducing balance
Computer equipment	- 33%	on reducing balance
Motor vehicles	- 33%	on reducing balance

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the company's taxable profits and its results as stated in the financial statements.

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantially enacted by the balance sheet date. Deferred tax is measured on a non-discounted basis.

## Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange at the accounting date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to the profit and loss account.

Fixed asset investments denominated in foreign currencies are translated into sterling at the rates of exchange current at the dates of the transactions except when financed by borrowings denominated in foreign currencies when both the investments and the borrowings are re-translated at the rates of exchange ruling at the end of the period

continued...

# NOTES TO THE FINANCIAL STATEMENTS - continued for the year ended 30 April 2007

### 1. ACCOUNTING POLICIES - continued

## Hire purchase and leasing commitments

Where assets are financed by leasing agreements that give rights approximating to ownership ("finance leases"), the assets are treated as if they had been purchased outright. The amount capitalised is the present value of the minimum lease payments during the lease term. The corresponding leasing commitments are shown as obligations to the lessor.

Lease payments are treated as consisting of capital and interest elements, and the interest is charged to the profit and loss account in proportion to the remaining balance outstanding.

All other leases are operating leases and the annual rentals are charged to profit and loss on a straight line basis over the lease term.

## Pension costs and other post-retirement benefits

Contributions payable to the group's pension scheme are charged to the profit and loss account in the period to which they relate

## 2. TURNOVER

The turnover and profit before taxation are attributable to the one principal activity of the group.

An analysis of turnover by geographical market is given below

	2007	2006
	£	£
United Kingdom & Europe	4,348,023	4,161,206
Hong Kong	-	189,553
China	4,913,524	5,204,455
Indonesia	1,042,945	922,333
Middle East	1,865,088	1,979,344
Thailand	612,955	814,743
India	223,255	194,464
Vietnam	544,443	495,352
Philippines	53,998	
	13,604,231	13,961,450

# NOTES TO THE FINANCIAL STATEMENTS - continued for the year ended 30 April 2007

3	STAFF COSTS		
		2007	2006
	Wages and salaries Social security costs Other pension costs	£ 8,133,743 470,544 270,313 8,874,600	£ 5,164,703 336,149 206,241 5,761,093
	The average monthly number of employees during the year v	vas as follows: 2007	2006
	Fee Earners and administration Management	312 3	251 3
	· ·	315	254
4.	OPERATING PROFIT		
	PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		
		2007	2006
	Profit on ordinary activities before taxation is stated after charging/(crediting): Depreciation and amounts written off tangible fixed assets:	£	£
	Charge for the year - owned assets	427,755	362,278
	- leased assets - loss on disposals Operating lease reptals	21,284 1,162	13,358
	Operating lease rentals  Land and buildings	651,992	975,341
	Auditors remuneration Amounts payable to auditors in respect of additional	103,167	99,558
	services	22,960	11,600 (11,458)
	Exchange losses/ (gains)	55,028	(11,430)
	Directors' emoluments and other benefits etc	37,111	<u>79,785</u>

Consultancy fees of £120,000 (2006. £Nil) were invoiced by A J T Willoughby (a Director of the company) during the year.

# NOTES TO THE FINANCIAL STATEMENTS - continued for the year ended 30 April 2007

INTEREST PAYABLE AND SIMILAR		
	2007	2006
	£	£
Bank interest	7,033	436
<del></del>	12,805	12,000
Finance lease	3,065	<u>17,353</u>
	22,903	29,789
	CHARGES  Bank interest Other interest	CHARGES       2007         £       £         Bank interest       7,033         Other interest       12,805         Finance lease       3,065

## 6. TAXATION

Analysis of the tax charge

The tax charge on the profit on ordinary activities for the year w	as as follows: 2007 £	2006 £
Current tax UK corporation tax Foreign Tax	- 92,075 {	20,000 72,788
Adjustments in respect of previous years		(13,876)
Total current tax	92,075	78,912
Deferred tax - origination and reversal of timing differences	_56,964	(16,456)
Tax on profit on ordinary activities	149,039	62,456

UK corporation tax has been charged at 30% (2006 - 30%).

# NOTES TO THE FINANCIAL STATEMENTS - continued for the year ended 30 April 2007

## 6 TAXATION - continued

## Factors affecting the tax charge

The tax assessed for the year is lower than the standard rate of corporation tax in the UK. The difference is explained below

	2007 £	2006 £
Profit on ordinary activities before tax	610,087	176,143
Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 30% (2006 - 30%)	183,026	52,843
Effects of: Lower rate tax on overseas earnings Expenses disallowed for tax purposes Capital allowances (less than)/ in excess of depreciation Tax due on overseas dividend received Revenue expenditure capitalised Release of spreading relief on UITF 40 adjustment Timing differences on deductibility of costs Over provision in previous years Prior year adjustment Rounding	(244,696) 18,652 (31,480) 199,521 (7,941) 147 (25,154)	42,499 22,607
Current tax charge	92,075	78,912

## 7. PROFIT OF PARENT COMPANY

As permitted by Section 230 of the Companies Act 1985, the profit and loss account of the parent company is not presented as part of these financial statements. The parent company's profit for the financial year was £59,845 (2006: £55,148 loss).

### 8. **DIVIDENDS**

	2007	2006
	£	£
Interim	294,616	<u>677,333</u>

# NOTES TO THE FINANCIAL STATEMENTS - continued for the year ended 30 April 2007

## 9. TANGIBLE FIXED ASSETS

Group			
•			Fixtures
	Leasehold		and
	£	ts machinery £	fittings £
COST	-	_	-
At 1 May 2006	123,340	243,592	377,327
Additions	551,253	1,065	101,151
Disposals	(92)	(20,913)	(218,593)
Exchange differences	(6,258)	<del>_</del> -	<u>(15,467</u> )
At 30 April 2007	668,243	223,744	244,418
DEPRECIATION	79,867	174,432	282,032
At 1 May 2006 Charge for year	81,520	18,878	45,479
Eliminated on disposal	(64)	(19,726)	(211,506)
Exchange differences	(4,052)		(4,901)
At 30 April 2007	157,271	173,584	111,104
At 30 April 2007			
NET BOOK VALUE			
At 30 April 2007	510,972	50,160	133,314
At 30 April 2006	43,473	69,160	95,295
	Motor	Computer	
	vehicles	equipment	
	£	£	£
COST			
At 1 May 2006	15,329	1,437,597	2,197,185
Additions	- (7.63E)	633,201	1,286,670
Disposals  Such an analytic representation of the such and the such as a suc	(7,625) (1,128)	(60,163) (43,708)	(307,386) (66,561)
Exchange differences	(1,126)	(43,708)	(00,301)
At 30 April 2007	6,576	1,966,927	3,109,908
DEPRECIATION			
At 1 May 2006	9,163	973,720	1,519,214
Charge for year	1,627	301,535	449,039
Eliminated on disposal	(6,669)	(51,001)	(288,966)
Exchange differences	(716)	(30,422)	`(40 <u>,091</u> )
	2.405	1 102 022	1 620 106
At 30 April 2007	3,405	1,193,832	1,639,196
NET BOOK VALUE			
At 30 April 2007	3,171	773,095	1,470,712
At 30 April 2006	6,166	463,877	677,971

## NOTES TO THE FINANCIAL STATEMENTS - continued for the year ended 30 April 2007

#### **TANGIBLE FIXED ASSETS - continued** 9.

## Group

At 30 April 2006

Fixed assets, included in	n the above, wh	nich are held	under financ	ce leases are	as follows Computer equipment £
COST Additions					124,661
At 30 April 2007					124,661
<b>DEPRECIATION</b> Charge for year			•		21,284
At 30 April 2007					21,284
NET BOOK VALUE At 30 April 2007					103,377
Company			Fixtures		
	Leasehold improvements	Plant and s machinery £	and fittings £	Computer equipment £	
COST At 1 May 2006 Additions Disposals	- 546,596 	243,592 1,065 (20,913)	203,599 78,155 (201,244)	834,636 443,106	1,281,827 1,068,922 (222,157)
At 30 April 2007	546,596	223,744	80,510	1,277,742	2,128,592
DEPRECIATION At 1 May 2006 Charge for year Eliminated on disposal	57,624	174,432 18,878 (19,726)	202,295 7,119 (201,471)	562,875 196,016 	939,602 279,637 (221,197) 998,042
At 30 April 2007	57,624	173,584	7,943	/20,031	990,042
NET BOOK VALUE At 30 April 2007	488,972	50,160	72,567	518,851	1,130,550

342,225

69,160

1,304

271,761

# NOTES TO THE FINANCIAL STATEMENTS - continued for the year ended 30 April 2007

## 9 TANGIBLE FIXED ASSETS - continued

Fixed assets, included in the above, which are held under finance leases are	as follows Computer equipment £
COST Additions	124,661
At 30 April 2007	124,661
<b>DEPRECIATION</b> Charge for year	21,284
At 30 April 2007	21,284
NET BOOK VALUE At 30 April 2007	103,377

## 10 FIXED ASSET INVESTMENTS

C	or	np	a	n	v
•	~.		•		•

	investments £
COST At 1 May 2006 Additions Disposals	143,301 7 (102)
At 30 April 2007	143,206
PROVISIONS At 1 May 2006 and 30 April 2007	<u>87,355</u>
NET BOOK VALUE At 30 April 2007	55,851
At 30 April 2006	<u>55,946</u>

Unlisted

# NOTES TO THE FINANCIAL STATEMENTS - continued for the year ended 30 April 2007

## 10. FIXED ASSET INVESTMENTS - continued

The company's investments at the balance sheet date in the share capital of unlisted companies include the following

Name	Country of incorporation	Nature of business
Rouse & Co International (UK) Limited	United Kingdom	Non-trader
Rouse & Co International (Overseas) Limited	Hong Kong	Consultancy services
Beijing Jieding Consultancy *	- China	Consultancy services
P T Rouse & Co International (Indonesia) #	Indonesia	Consultancy services
Rouse & Co International (Thailand) Limited +	Thailand	Consultancy services
Rouse India Private Limited +	India	Consultancy services
Rouse Consultancy (Shanghai) Limited +	China	Consultancy services
IS Global Inc	USA	Consultancy services
Rouse & Co International (Philippines) Inc ~	Philippines	Consultancy services
Rouse & Co International (Patents) Limited	United Kingdom	Consultancy services

100% of the Ordinary share capital in the above subsidiary companies is controlled within the Group and consolidated within these Financial Statements.

Rouse India Private Limited has a year end of 31 March 2008 to comply with local tax legislation. The results of this company are not material to the Group.

<sup>\*</sup> This company is a subsidiary undertaking of Rouse & Co International (UK) Limited.

<sup># 5%</sup> of this company is owned by Rouse & Co International (UK) Limited so that it is a wholly owned subsidiary undertaking.

<sup>+</sup> This company is a subsidiary undertaking of Rouse & Co International (Overseas) Limited

 $<sup>\</sup>sim 80\%$  of this company is owned by Rouse & Co International (Overseas) Limited so that it is a wholly owned subsidiary undertaking.

# NOTES TO THE FINANCIAL STATEMENTS - continued for the year ended 30 April 2007

## 11 DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group		Company	
	2007	2006	2007	2006
	£	£	£	£
Trade debtors	4,043,606	3,669,345	1,606,940	1,239,026
Amounts owed by group undertakin	gs -	-	675,144	1,924,388
Amounts recoverable on contract	1,408,410	1,297,421	414,863	296,090
Other debtors	489,766	452,901	13,540	75,332
Prepayments and accrued income	724,187	512,432	344,350	223,477
	6,665,969	5,932,099	3,054,837	<u>3,758,313</u>

Included in trade debtors for the group is an amount of £5,592 (2006: £344,872) owed by Rouse Legal, a firm in which R A Ross-Macdonald and S D Adams (directors of the company) are partners.

Included in other debtors for the group and company are deferred tax assets of £20,368 (2006: £21,757) and £13,539 (2006: £28,401) respectively. These are included due to the origination of timing differences.

## 12. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group		Cor	npany
	2007	2006	2007	2006
	£	£	£	£
Bank loans and overdrafts (see				
note 14)	683,532	277,304	683,532	277,304
Finance leases (see note 15)	58,867	5,880	58,867	5,880
Trade creditors	1,380,247	1,010,736	549,026	370,109
Payments on account	915,056	1,072,162	915,056	1,072,162
Amounts owed to group undertaking	•	-	504,538	443,303
Corporation tax	48,746	24,412	2,848	15,067
Social security and other taxes	306,926	382,527	254,407	295,834
Other creditors	155,683	453,513	60,147	225,808
Accruals and deferred income	2,075,815	1,884,093	887, <u>397</u>	958,117
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				
	5,624,872	5,110,627	3,915,818	3,663,584

Included in trade creditors for the group and company are the amounts of £129,941 (2006 £Nil) and £121,961 (2006 £Nil) respectively owed to Rouse Legal, a firm in which R A Ross-Macdonald and S D Adams (directors of the company) are partners.

## 13. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	Group		Company	
	2007	2006	2007	2006
	£	£	£	£
Finance leases (see note 15)	<u>80,536</u>		<u>80,536</u>	-

# NOTES TO THE FINANCIAL STATEMENTS - continued for the year ended 30 April 2007

## 14 LOANS

An analysis of the maturity of loans is given below:

	Gr	Group		Company	
	2007	2006	2007	2006	
	£	£	£	£	
Amounts falling due within or	ne year or on demand	j			
Bank overdrafts	683,532	275,420	683,532	275,420	
Bank loans		<u>1,884</u>	-	1,884	
	683,532	277,304	683,532	277,304	

## 15 OBLIGATIONS UNDER LEASING AGREEMENTS

Group	Finance	
	lea 2007	ses 2006
	£	£
Gross obligations repayable: Within one year Between one and five years	64,038 88,366	5,880 
	152,404	5,880
Finance charges repayable Within one year Between one and five years	5,171 	<u>-</u>
	13,001	
Net obligations repayable	E0 067	5,880
Within one year Between one and five years	58,867 <u>80,536</u>	<del></del>
	139,403	5,880

# NOTES TO THE FINANCIAL STATEMENTS - continued for the year ended 30 April 2007

## 15 OBLIGATIONS UNDER LEASING AGREEMENTS - continued

Company	_	
	Finance	
		ises
	2007	2006
	£	£
Gross obligations repayable		
Within one year	64,038	5,880
Between one and five years	88,366	
between one and mo years		
	152,404	5,880
		-
- thla		
Finance charges repayable.	5,171	
Within one year	•	_
Between one and five years	<u>7,830</u>	
	12 001	_
	<u>13,001</u>	<del></del>
Net obligations repayable:		
Within one year	58,867	5,880
Between one and five years	<u>80,536</u>	
	139,403	5,880

The following operating lease payments are committed to be paid within one year

G	۲n	11	n
•		ч	_

Expiring:

Group.

Within one year

Between one and five years

butte	aings
2007	2006
£	£
317,915	210,859
558,668	232,580

Land and

The finance leases are secured upon certain office and computer equipment of the

# NOTES TO THE FINANCIAL STATEMENTS - continued for the year ended 30 April 2007

## 16. SECURED DEBTS

The following secured debts are included within creditors

	Gr	oup
	2007	2006
	£	£
Bank overdrafts	683,532	275,420
Bank loans	<del>_</del>	1,884
	683,532	277,304

The bank loans and overdrafts are secured by a fixed charge over the Group's assets. Composite guarantees are in place between all United Kingdom Group Companies.

## 17 PROVISIONS FOR LIABILITIES

	Group		Company	
	2007 £	2006 £	2007 £	2006 £
Deferred tax	55,576	<u> </u>	_	-
		Deferred		Deferred
		tax		tax £
D-1		£ (21,757)		(28,401)
Balance at 1 May 2006 Accelerated capital allowances Tax losses Other temporary differences		64,394 (70,520) 63,091		64,394 (70,420) 20,888
Balance at 30 April 2007		35,208		(13,539)
Provision for deferred tax has as follows:			Con	
		oup	2007	1 <b>pany</b> 2006
	2007	2006	2007	2000 £

45 (0.15)	Group		Comp	any	
	` 2007 £	2006 £	2007 £	2006 £	
Accelerated capital allowances Tax losses Other timing differences	36,075 (70,520) 69,653	(28,319) 6,562	35,993 (70,420) 20,888	(28,401)	
	35,208	(21,757)	(13,539)	(28,401)	

The group deferred tax provision is split in these accounts as a provision of £55,576 (2006: £Nil) and an asset within 'other debtors' of £20,368 (2006: £28,401).

# NOTES TO THE FINANCIAL STATEMENTS - continued for the year ended 30 April 2007

18	CALLED UP	SHARE CAPITAL				
	Authorised Number	Class		Nominal value:	2007 £	2006 £
	3,000,000	Ordinary		£0.10	300,000	300,000
	Allotted and Number.	issued: Class		Nominal	2007	2006
	589,232	Ordinary		value £0.10	£ 58,923	£ <u>58,923</u>
19.	RESERVES	-				-
	Group		Profit			
			and loss account £	Share premium £	Other reserves £	Totals £
	At 1 May 200 Profit for the	06 e year	2,468,173 461,048	1,031,834	87,563 -	3,587,570 461,048
	Dividends Exchange di		(294,616) (197,912)		<u>-</u> 	(294,616) (197,912)
	At 30 April 2	007	2,436,693	1,031,834	87,563	3,556,090
	Company			Profit		
				and loss account £	Share premium £	Totals £
	At 1 May 20 Profit for the Dividends			241,253 59,845 (294,616)	1,031,834	1,273,087 59,845 (294,616)
	At 30 April 2	2007		6,482	1,031,834	1,038,316

## 20. TRANSACTIONS WITH DIRECTORS

During the year the group invoiced administration charges of £1,200,629 (2006: £1,244,815) to Rouse Legal, a firm in which R A Ross-Macdonald and S D Adams (directors of the company) are partners

A J T Willoughby, a director of the company, invoiced consultancy fees in the year amounting to £120,000 (2006: £Nil). As at 30 April 2007 £11,750 (2006 £Nil) was unpaid.

## NOTES TO THE FINANCIAL STATEMENTS - continued for the year ended 30 April 2007

## 21 RELATED PARTY DISCLOSURES

The company has taken advantage of the exemptions provided by Financial Reporting Standard No 8 Related Party Disclosures, and has not disclosed transactions with fellow group undertakings on the basis that more than 90% of the company's voting rights are controlled within the group.

## 22 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

Group		
·	2007	2006
	£	£
Profit for the financial year	461,048	113,687
Dividends	(294,616)	(677,333)
Dividends		
	166,432	(563,646)
Exchange difference on consolidation		161,656
Exchange difference on consolidation	(137/312)	
Net reduction of shareholders' funds	(31,480)	(401,990)
Opening shareholders' funds	3,646,493	
Opening shareholders rands	3,040,433	
Closing shareholders' funds	3,615,013	3 646 403
Closing snareholders Tunus	3,013,013	3,040,433
Company	2007	2006
	2007	2006

Profit/(Loss) for the financial year	2007 £ 59,845	2006 £ (35,590)
Net reduction of shareholders' funds Opening shareholders' funds	, , ,	(677,333) (712,923) 2,044,933
Closing shareholders' funds	1,097,239	

## 23. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	2007	2006
	£	£
Operating profit	540,402	148,238
Depreciation charges	449,039	362,278
Loss on disposal of fixed assets	1,162	13,358
(Increase)/Decrease in debtors	(676,860)	348,728
Increase in creditors	<u>8,014</u>	785,826
Net cash inflow from operating activities	321,757	1,658,428

25.

## NOTES TO THE CASH FLOW STATEMENT - continued for the year ended 30 April 2007

# 24. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

Returns on investments and ser Interest received Interest paid Interest element of finance lease p Net cash inflow for returns servicing of finance  Capital expenditure Purchase of tangible fixed assets	ayments	ents and	2007 £ 82,588 (19,838) (3,065) 59,685	(12,436) (17,353) <u>27,905</u> - (234,724)
Sale of tangible fixed assets		•	3,510	22,889
Net cash outflow for capital exp	enditure	:	<u>(1,283,160</u> )	(211,835)
Financing Bank loan repaid in the year Capital withdrawn/ (repaid) in year			(1,884) 133,523	(367,885) (32,249)
Net cash inflow/(outflow) from	financing		131,639	<u>(400,134</u> )
ANALYSIS OF CHANGES IN NET  Net cash:	FUNDS At 1 5 06	6 Cash flow £	Exchange movement £	
Cash at bank	2,147,050		(152,872)	
Bank overdraft	(275,420)	<u>(408,112</u> )		(683,532)
	1,871,630	(1,162,974)	(152,872)	555,784
Debt: Finance leases Debts falling due within one year	(5,880) <u>(1,884)</u> <u>(7,764</u> )	(133,523) <u>1,884</u> (131,639)	- 	(139,403) ————————————————————————————————————
Total	1,863,866	(1,294,613)	(152,872)	416,381