# IMRIE STEWART PLC DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 1996

REGISTRAR COPY



#### **COMPANY INFORMATION**

**Directors** 

D Lloyd Davies

lan Kl Stewart

(Appointed 3 May 1996) (Appointed 3 May 1996)

Marriotts Limited

(Appointed 3 May 1996)
(Appointed and Resigned 3 May 1996)

J Trussler

(Appointed 1 January 1997)

Secretary

D Lloyd Davies

**Company Number** 

3196818

**Registered Office** 

Prince Consort House

Albert Embankment

London SE1 7TJ

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**Auditors** 

Price Firman

Prince Consort House Albert Embankment

London SE1 7TJ

**Business Address** 

The Coach House

Bury Lane Rickmansworth Hertfordshire WD3 1DP

**Bankers** 

Hambros Bank (Guernsey) Limited

PO Box 6 Hambros House St Julian's Avenue

Guernsey GY1 3AE

Channel Islands

National Westminster Bank PLC

Enfield Business Centre 43-45 Silver Street

Enfield Middlesex EN1 3TP

**Investment Advisers** 

Lloyd Davies Trustees

Suite 2.4

111-117 Victoria Street

Bristol BS1 6AX

**Corporate Solicitors** 

Memery Crystal & Co

31 Southampton Row

London WC1B 5HT

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# DIRECTORS' REPORT FOR THE PERIOD ENDED 31 DECEMBER 1996

The Directors present their report and financial statements for the period ended 31 December 1996.

# **Principal Activities and Review of the Business**

The company was incorporated on 3 May 1996 (as Warmstart PLC).

The Group's principal activities are that of building services and property development. During the year the company acquired Maxwell Stewart PLC, Chinacorp PLC and Stewart (I.O.W.) Developments Limited.

#### **Directors and Directors' Interests**

The directors who served during the period were :-

Ian KI Stewart

(Appointed 3 May 1996)

D Lloyd Davies

(Appointed 3 May 1996)

Marriotts Limited

(Appointed and Resigned 3 May 1996)

lan KI Stewart has an interest in the whole of the issued share capital of the Company. DL Davies has no interest in the share capital of the Company. Mr J Trussler was appointed a director on 1 January 1997. In accordance with the Articles of Association Messrs DL Davies, Ian KI Stewart and J Trussler retire and being eligible, offer themselves for re-election.

#### Profits, Reserves and Dividends

The Group's profit for the period after taxation was £59,371.

The Directors do not recommend the payment of a dividend for the period under review.

**Payment of Creditors** 

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It is the policy of all group companies to settle payment terms when agreeing transactions, to ensure suppliers are aware of the terms and abide by the terms of payment.

#### **Auditors**

The re-election of Price Firman, Chartered Accountants and Registered Auditors, will be proposed at the forthcoming Annual General Meeting.

## **Directors' Responsibilities**

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the group and of the company and of the profit or loss of the group for that period. In preparing those financial statements, the directors are required to:-

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the group and the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the group and the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

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By order of the Board

DL Davies Secretary

17 July 1997

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# AUDITORS' REPORT TO THE SHAREHOLDERS OF IMRIE STEWART PLC

We have audited the financial statements on pages 3 to 13 which have been prepared under the historical cost convention and the accounting policies set out on page 7.

# Respective responsibilities of directors and auditors

As described on page 1 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, of those statements and to report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements made by the directors in the preparation of the financial statements and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequate disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material mis-statement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

# Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the group and the company as at 31 December 1996 and of the profit of the group for the period then ended and have been properly prepared in accordance with the Companies Act 1985.

Price Firman

Chartered Accountants
Registered Auditors

Prie Fine

17 July 1997

Prince Consort House Albert Embankment London SE1 7TJ

# GROUP PROFIT AND LOSS ACCOUNT FOR THE PERIOD ENDED 31 DECEMBER 1996

Turnover		Notes	£
From acquisitions		2	4,168,181
Deduct cost of sales			(3,706,527)
Gross Profit			461,654
Distribution costs Administrative expenses			(61,389) (339,206)
Operating Profit from acquisitions		3	61,059
Interest receivable	REGISTRAR COPY	5	10,812
Profit on ordinary activities before tax	ation		71,871
Taxation		6	(12,500)
Profit on ordinary activities after taxat	ion		59,371 ======

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

# **GROUP BALANCE SHEET**AS AT 31 DECEMBER 1996

	Notes	£	£
Fixed Assets Tangible assets	7	<del>-</del>	87,544
Current Assets Stocks and work in progress Debtors - due within one year Cash at bank and in hand	9 10	1,106,189 2,050,978 1,411,403	
Creditors Amounts falling due within one year	11	4,568,570 (2,562,625)	
Net Current Assets		<del></del> -	2,005,945
Total Assets Less Current Liabilities  Creditors	REGISTRAR COPY		2,093,489
Amounts falling due after more than one	year <b>11</b>		(1,711,750)
			381,739 =====
Capital and Reserves Called up share capital Profit and loss account Other reserve	12 13 13		260,000 59,371 62,368
Shareholders' Funds (including non-eq	uity interests)		381,739 ======

The financial statements were approved by the Board on 17 July 1997

lan KI Stewart Director

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# BALANCE SHEET AS AT 31 DECEMBER 1996

Fixed Assets	Notes	£
Investments	8	871,850
Creditors Amounts falling due after more than one year	11	(611,850)
Total assets less current liabilities		260,000 =====
Capital and Reserves Called up share capital (including non-equity interests)	12	260,000 ======

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The profit and loss account of the company is not presented in accordance with the provisions of Section 230 Companies Act 1985. The company made no profit or loss during the period.

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lan KI Stewart Director

# GROUP CASHFLOW STATEMENT FOR THE PERIOD ENDED 31 DECEMBER 1996

	Notes	<b>£</b>	
Net cash outflow from operating activities	16.1		(790,637)
Returns on investments and servicing of finance Interest received			10,812
Investing Activities Purchase of tangible fixed assets Net cash acquired on purchase of subsidiary undertakings	16.3	(13,197) 232,675	
Net cash inflow from investing activities			219,478
Net cash inflow before financing			(560,347)
Financing Issue of share capital Increase in long term creditors  REGISTRAR COPY		260,000 1,711,750	
Net cash inflow from financing			1,971,750
Increase in cash and cash equivalents	16.4		1,411,403

# 1. Accounting Policies

The financial statements have been prepared in accordance with applicable accounting standards.

## 1.1 Accounting convention

The financial statements have been prepared under the historical cost convention.

#### 1.2 Consolidation

The group financial statements include the financial statements of the company and its subsidiary undertakings. They include the results of subsidiaries acquired during the period from the dates of acquisition. Any excess of the fair value of the net assets acquired over the cost of acquisition is taken to other reserves.

# 1.3 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less the estimated residual value of each asset over its expected useful life, as follows:-

Depreciation has been charged in these financial statements at the following rates :-

Motor vehicles

Fixtures, fittings and equipment

\_\_\_\_25% of the aggregate cost

#### 1.4 Fixed asset investments

Fixed assets investments are stated at cost less provision for diminution in value.

# 1.5 Stocks and long term contracts

Stocks are valued at the lower of cost and net realiable value.

Long term contract balances are stated at net cost less foreseeable losses and payments on account on a contract by contract basis.

When cumulative turnover exceeds total payments on account, the balance is included in debtors as amounts recoverable on contracts. When total payments on account exceed cumulative turnover, the balance is offset against long term contract balances and any excess is disclosed separately in creditors.

# 1.6 Foreign Currencies

Assets and liabilities denominated in foreign currencies are translated at the middle market rate of exchange ruling at the balance sheet date.

Transactions in foreign currencies are recorded at the rate of exchange ruling at the date of the transaction. Any differences are taken to the profit and loss account.

# 1.7 Turnover

Turnover represents the amounts receivable for goods and or services, net of returns, allowances and value added tax. On long term contracts an appropriate proportion of total contract value is included in turnover according to the progress of each individual contract.

# 1.8 Deferred Tax

Deferred tax is provided at appropriate rates on all timing differences using the liability method only to the extent that, in the opinion of the directors, there is a reasonable probability that a liability or asset will crystallise in the foreseeable future.

# **NOTES TO THE FINANCIAL STATEMENTS** FOR THE PERIOD ENDED 31 DECEMBER 1996

#### 1.9 **Pensions**

The pension costs charged in the financial statements represent the contributions payable during the year in accordance with Statement of Standard Accounting Practice Number 24 'Accounting for Pension Costs'.

#### 2. **Turnover**

The turnover of the Group for the year has been derived from building services wholly undertaken in the United Kingdom.

#### 3. **Operating Profit**

Operating profit is stated after charging:	<b>£</b>
Depreciation on tangible assets	15,000
Auditors' remuneration	4,698
Hire of motor vehicles and equipment	51,970
	=====

# 4.

Staff Costs Staff costs comprise: Salaries and wages Social security costs Other pension costs	REGISTRAR COPY	\$ 314,475 31,543 12,461  358,479
		=====
Average number of empl	oyees - building services	33

Pension costs represent amounts payable through a defined contribution scheme, whereby contributions are paid into employees' own personal pension plans.

The directors of the company received no remuneration during the period.

5.	Interest Receivable Other interest receivable	£ 10,812 =====
6.	Taxation United Kingdom corporation tax at 33%	£ 12,500

7.	Tangible Fixed Assets	_		
		Fixtures Fittings and Equipment	Motor Vehicles	Total
	Cost At 3 May 1996	£	£	£
	On acquisition of subsidiary undertaking Additions	153,947 13,197	4,150	158,097 13,197
	At 31 December 1996	167,144 =====	4,150	171,294
	<b>Depreciation</b> At 3 May 1996			
	On acquisition of subsidiary undertaking Charge for the period	67,909 14,282 	841 718	68,750 15,000
	At 31 December 1996	82,191 =====	1,559 <del></del>	83,750 =====
	NVB at 31 December 1996	84,953 ======	2,591 ====	87,544 ======
8.	Investments Company Shares in subsidiary undertakings (unlisted)	COPY		£
	At 31 May 1996 Additions			871,850
	At 31 December 1996			871,850 =====
	Shares in subsidiary undertakings include :		Class of	Proportion
	Company	Principal Activity	Shares	Held
	Maxwell Stewart PLC	Building Services	Ordinary Redeemable	100%
	Chinacorp PLC Stewart (I.O.W.) Developments Limited	Property Development Property Development	•	100% 100% 100%
	All companies are registered in England and Wa	ales.		

# 8. Investments (continued)

The results of Maxwell Stewart PLC, which was acquired during the year, for the financial year ended 31 December 1996 were :

	æ
Turnover	10,002,835
Operating profit	194,408
Profit before taxation	217,121
Profit after taxation for year (1995 Loss £116,723)	187,121
Profit after taxation to date of acquisition	109,147

Maxwell Stewart PLC was purchased from Flightline Holdings PLC, a company in which Ian KI Stewart has an interest at market value.

# 9. Stock and Work-in-Progress

Group Trading properties Work-in-Progress		1,100,000 6,189
•	REGISTRAR COPY	1,106,189

The trading property was purchased from Faversham Investments Limited, a company in which lan KI Stewart has an interest, on the basis of independent open market valuation.

# 10. Debtors

Group	<b>£</b>
Due within one year	
Trade debtors	1,256,388
Amounts recoverable on contracts	755,673
Other debtors	6,566
Prepayments and accrued income	32,351
	2,050,978
	=======

11.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 1996

Creditors	
Group	<b>£</b>
Due within one year	
Trade creditors	1,390,328
Bills payable	93,000
Taxation	30,000
Other taxes and social security	131,325
Accruals	917,972
	2,562,625
Due often many them are sure	
Due after more than one year:	4 744 750
Amounts due to parent undertaking	1,711,750
Commons	======
Company	
Due after more than one year:	044.050
Amounts due to parent undertaking	611,850
	========

The parent undertaking is controlled by Ian Ki Stewart. No interest is charged on the outstanding balances, which are repayable after more than five years.

12.	Share Capital  Authorised Share Capital:  REGISTRAR COPY	£
	Ordinary shares of £1 each (non-voting)	50,000
	Preferred ordinary shares of £1 each (voting)	10,000
	Redeemable preference shares of £1 each	200,000
		260,000
		======
	Allotted and Fully Paid :	£
	Ordinary shares of £1 each	50,000
	Preferred ordinary shares of £1 each	200,000
	Redeemable preference shares of £1 each	10,000
		260,000

All the share capital was allotted during the year, at par for cash, in order to fund the acquisition of investments.

13.	Movement on Reserves  Group	Profit and Loss Account £	Other Reserve £
	At 3 May 1996 Arising on consolidation of acquired subsidiary undertaking Profit for the period	- 59,371 	62,368 - 
	At 31 December 1996	59,371 =====	62,368 =====

14.	Reconciliation of Sharehol	ders Funds	Group £	Company
	At 3 May 1996		æ	£
	Proceeds of issue of shares		000.000	-
		ogujeo di ou boj dioma um doute 1-iu	260,000	260,000
		equired subsidiary undertaking	62,368	-
	Profit for the period		59,371	-
				<del></del>
			381,739	260,000
			=====	=====
	Analysis of Shareholders' I	Funds :		
	Group			
	Equity interest		181,739	
	Non-equity interest		200,000	
			381,739	
			=====	
	Company			
	Equity interest		60,000	
	Non-equity interest		200,000	
			<u> </u>	
			000.005	
		REGISTRAR COPY	260,000	
			=====	

Non-equity interest comprises redeemable preference shares which have no rights to dividends and no voting rights and are redeemable at par on or after 1 January 2002, at the company's option. On a winding up or other capital reduction and after payment of liabilities, holders of preferred ordinary shares will be paid at par in priority to holders of redeemable preference shares who will be paid in priority to holders of ordinary shares.

# 15. Net Assets

Net assets comprise :	£
Building services	712,092
Property development	281,497
Medrium term funding	(611,850)
	<del></del>

381,739

======

# 16. Notes to Cashflow Statement

16.1	Reconciliation of operating profit to net cash inflow from operating activities :		
	Operating profit	61,059	
	Depreciation charge	15,000	
	Increase in stock and work-in-progress	(1,097,947)	
	Decrease in debtors	115,005	
	Increase in creditors	178,614	
	Amount of acquired net assets in excess of consideration	(62,368)	
	Net cash outflow from operating activities	(790,637)	

16.2	Purchase of Subsidiary Undertakings :	
	Net assets acquired	£
	Tangible fixed assets	89,347
	Work-in-progress	8,424
	Debtors	2,166,083
	Cash at bank	1,104,525
	Creditors	(2,434,161)
		934,218
	Less acquired not assets in excess of consideration	(62.260)

Less acquired net assets in excess of consideration (62,368)

871,850 ======

Satisfied by cash 871,850

======

The subsidiary undertakings acquired during the year utilised £(790,637) to net operating cash outflow or contributed £10,812 to returns on investments and utilised £13,197 in investing activities.

16.3	Analysis of Net Cashflow in respect of purchase of subsidiary undertakings :	£
	Cash consideration	(871,850)
	Cash acquired	1,104,525
	REGISTRAR COPY	<del></del>
		232,675

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# 16.4 Changes in Cash and Cash Equivalents:

Cash at Bank	<b>£</b>
Balance at 3 May 1996	-
Net cash inflow	1,411,403
Balance at 31 December 1996	1,411,403

# 17. Contingent Liablities

One of the subsidiary undertakings has provided performance bonds at 31 December 1996 in the aggregate amount of £415,358 in respect of contracts in the course of completion.

# 18. Ultimate Holding Company

The ultimate holding company is Faversham Holdings Limited, which is registered in Jersey, Channel Islands.