21,000

# The Sandwich Factory Holdings Limited

**Report and Financial Statements** 

2 April 2005



Registered No: 3194496

## **Directors**

A F Cleaver

D J Maughan

T J Pritchard

G Mullis

P Nicholson

M T P Davey

B Hoggarth

J Lindop

# **Secretary**

J Lindop

## **Auditors**

Ernst & Young LLP P O Box 3 Lowgate House Lowgate Hull HU1 1JJ

# **Bankers**

Lloyds TSB Bank plc 15 Market Place Driffield East Yorkshire YO24 6AH

# **Solicitors**

Browne Jacobson 44 Castle Gate Nottingham NG1 7BJ

# Registered office

The Airfield Cranswick Driffield East Yorkshire Y025 9PF

# **Directors' report**

The directors present their report and financial statements for the period from 28 March 2004 to 2 April 2005.

## Results and dividends

The profit for the period, after taxation, amounted to £282,480. The directors do not recommend the payment of any dividends.

## Principal activity and review of the business

The principal activity of the company during the year was the manufacture and supply of packed sandwiches and related products. The directors consider the performance for the year to be satisfactory.

# **Employees**

The group has a strong appreciation of the obligations upon it relating to the employment of disabled persons. All disabled employees are dealt with on an equal basis with able-bodied counterparts, from the job application stage to their progression through the group. For employees who become disabled the company makes all reasonable efforts to accommodate the disability either through modification of the workplace or by finding alternative employment within the company.

The level of training given to all employees is to the highest standard available within the reasonable constraints of the business activities, each employee involved with production having gained at least the Basic Hygiene Certificate.

The group operates a stringent Health and Safety Policy, inherent to the business activity. Employees are all trained to devote careful attention to the provisions within the relevant Health and Safety Acts. Employees are provided with the necessary protective equipment and are trained to use such equipment to carry out their specific tasks safely.

All employees are encouraged to take an active interest in the group and the directors welcome reasonable suggestions that may improve the business or working conditions. Communication with employees is encouraged via the informal pyramidal channels in place for the dissemination of information and feedback processes.

## **Directors**

The directors who served the company during the period were as follows:

A F Cleaver

D J Maughan

T J Pritchard

G Mullis

P Nicholson

M T P Davey

B Hoggarth

J Lindop

# **Directors' report**

M T P Davey, B Hoggarth and J Lindop are directors of the ultimate holding company, Cranswick plc, in whose accounts their interests are shown.

The only declarable interest of the other directors were in the share capital of Cranswick plc, the ultimate holding company, as follows:

	2 April 2005	27 March 2004
	Savings	Savings
	related	related
	share	share
	options	options
	Issue 7	Issue 7
A F Cleaver	3,617	3,617
T D Pritchard	3,617	3,617

The savings related options in issue 7 which were granted in 2004, are exercisable at 255p per share between March 2007 and September 2007.

## **Auditors**

A resolution to reappoint Ernst & Young LLP as auditors will be put to the members at the Annual General Meeting.

By order of the board

Secretary

S. Cobabas

# Statement of directors' responsibilities in respect of the financial statements

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.



# Independent auditors' report

to the members of The Sandwich Factory Holdings Limited

We have audited the company's financial statements for the period ended 2 April 2005 which comprise the Profit and Loss Account, Statement of Total Recognised Gains and Losses, Balance Sheet and the related notes 1 to 22. These financial statements have been prepared on the basis of the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

# Respective responsibilities of directors and auditors

As described in the Statement of Directors' Responsibilities the company's directors are responsible for the preparation of the financial statements in accordance with applicable United Kingdom law and accounting standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

## Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.



# independent auditors' report to the members of The Sandwich Factory Holdings Limited (continued)

# **Opinion**

In our opinion the financial statements give a true and fair view of the state of affairs of the company as at 2 April 2005 and of its profit for the period then ended and have been properly prepared in accordance with the Companies Act 1985.

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Ernst & Young LLP Registered Auditor Hull

August 2005 5 October

# Profit and loss account

for the period from 28 March 2004 to 2 April 2005

		Period from	Period from
		28 Mar 04 to	30 Mar 03 to
		2 Apr 05	27 Mar 04
	Notes	£	£
Turnover	2	24,139,224	22,258,323
Cost of sales		17,314,144	15,591,958
Gross profit		6,825,080	6,666,365
Distribution costs		1,457,045	1,115,674
Administrative expenses		4,753,590	4,588,719
Operating profit	3	614,445	961,972
Bank interest receivable	6	38,097	
Interest payable and similar charges	7	_	(10,003)
		38,097	(10,003)
Profit on ordinary activities before taxation		652,542	951,969
Tax on profit on ordinary activities	8	370,062	445,999
Profit on ordinary activities after taxation Dividends:		282,480	505,970
ordinary dividends on equity shares	9	-	130,000
Profit retained for the financial period		282,480	375,970

**Statement of total recognised gains and losses**There are no recognised gains or losses other than the profit of £282,480 attributable to the shareholders for the period ended 2 April 2005 (2004 - profit of £505,970).

# Balance sheet at 2 April 2005

	Notes	2 Apr 05 £	27 Mar 04 £
Fixed assets			
Intangible assets	10	8,117,859	8,659,049
Tangible assets	11	2,219,482	2,178,854
Investments	12	266,195	266,195
		10,603,536	11,104,098
Current assets			
Stocks	13	534,307	392,434
Debtors	14	3,624,176	2,701,748
Cash in hand		2,392	1,035
		4,160,875	3,095,217
Creditors: amounts falling due within one year	15	3,739,102	3,446,953
Net current assets/(liabilities)		421,773	(351,736)
Total assets less current liabilities		11,025,309	10,752,362
Creditors: amounts falling due after more than one year	16	1,665,669	1,668,674
Provisions for liabilities and charges	17	45,023	51,551
		9,314,617	9,032,137
Capital and reserves			0.050.000
Called up share capital	20	2,252,000	2,252,000
Share premium account	21	3,927,816	3,927,816
Profit and loss account	21	3,134,801	2,852,321
Equity shareholders' funds	21	9,314,617	9,032,137

M T P Davey Director

J Lindop Director

August 2005 5 October

# Notes to the financial statements

at 2 April 2005

# 1. Accounting policies

# Basis of preparation

The financial statements are prepared under the historical cost convention, and in accordance with applicable accounting standards.

## Consolidation

As a wholly owned subsidiary the company has taken advantage of the exemption contained in Section 228 of the Companies Act 1985 and not prepared consolidated accounts.

## Cash flow statement

The directors have taken advantage of the exemption in Financial Reporting Standard No 1 (revised) from including a cash flow statement in the financial statements on the grounds that the company is wholly owned and its parent publishes consolidated financial statements.

## Related parties transactions

The company is a wholly owned subsidiary of The Sandwich Factory Group Limited which is itself a wholly owned subsidiary of Cranswick Plc, the consolidated accounts of which are publicly available. Accordingly, the company has taken advantage of the exemption in FRS 8 from disclosing transactions with members or investees of the group.

#### Goodwill

Purchased goodwill is capitalised as an intangible fixed asset in the balance sheet. It is amortised over the estimated useful life, being 20 years.

#### Fixed assets

Tangible fixed assets are stated at cost, less accumulated depreciation.

#### Depreciation

Depreciation is provided on all tangible fixed assets, at rates calculated to write off the cost, less estimated residual value based on prices prevailing at the date of acquisition of each asset evenly over its expected useful life, as follows:

Leasehold Property Plant & Machinery Fixtures & Fittings Motor Vehicles Computer equipment

- the period of the lease, straight line
- 15% straight line
- 15% reducing balance
- 25% reducing balance
- 25% straight line

#### Investments

Fixed asset investments are stated at cost less any provisions necessary for diminution in value.

#### Stocks

Stocks are stated at the lower of cost and net realisable value. Cost includes all costs incurred in bringing each product to its present location and condition, as follows:

Raw materials, consumables and goods for resale

purchase cost on a first-in, first-out basis.

Work in progress and finished goods

cost of direct materials and labour plus attributable overheads based on a normal level of activity.

Net realisable value is based on estimated selling price less any further costs expected to be incurred to completion and disposal.

# Notes to the financial statements

at 2 April 2005

# 1. Accounting policies (continued)

#### Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more, tax, with the following exceptions:

- provision is made for tax on gains arising from the revaluation (and similar fair value adjustments) of fixed assets, and gains on disposal of fixed assets that have been rolled over into replacement assets, only to the extent that, at the balance sheet date, there is a binding agreement to dispose of the assets concerned. However, no provision is made where, on the basis of all available evidence at the balance sheet date, it is more likely than not that the taxable gain will be rolled over into replacement assets and charged to tax only where the replacement assets are sold;
- deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

## Operating lease agreements

Rentals payable under operating leases are charged in the profit and loss account on a straight line basis over the lease term.

#### Pension costs

The company operates a defined contribution pension scheme. Contributions are charged in the profit and loss account as they become payable in accordance with the rules of the scheme.

#### 2. Turnover

Turnover represents the amount derived from the provision of goods and services which fall within the company's ordinary activities, entirely within the United Kingdom, stated net of value added tax and discounts and allowances.

An analysis of turnover by geographical market is given below:

Period from Period from 28 Mar 04 to 30 Mar 03 to 2 Apr 05 27 Mar 04 £ £ 24,139,224 22,258,323

United Kingdom

5.

# Notes to the financial statements at 2 April 2005

Operating profit		
This is stated after charging/(crediting):	•	Period from 30 Mar 03 to 27 Mar 04 £
Auditors' remuneration - audit services - non-audit services	15,825 3,000	21,126 3,000
Depreciation of owned fixed assets Amortisation	420,564 541,190	450,443 541,190
	961,754	991,633
Operating lease rentals - plant and machinery	273,894	267,443
Staff costs		
		Period from 30 Mar 03 to 27 Mar 04 £
Wages and salaries Social security costs Other pension costs	6,489,369 604,904 78,429	6,008,743 546,296 74,055
	7,172,702	6,629,094
The monthly average number of ampleyees during the period was as follows:		
The monthly average number of employees during the period was as follows:	Period from	
Production staff Distribution staff Administrative staff	424 24 52	413 23 54
	500	490
Directors' emoluments		
	Period from	
	28 Mar 04 to 2 Apr 05 £	30 Mar 03 to 27 Mar 04 £
Emoluments	569,556	543,239
Value of company pension contributions to money purchase schemes	26,524	24,661
Four directors (2004 - 4) benefit from contributions made to defined contribu	tion pension sc	hemes.

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# Notes to the financial statements at 2 April 2005

5.	Directors' emoluments (continued)		
	The amounts in respect of the highest paid director are as follows:	Period from 28 Mar 04 to 2 Apr 05 £	Period from 30 Mar 03 to 27 Mar 04 £
	Emoluments	154,043	148,627
	Value of company pension contributions to money purchase schemes	7,708	7,433
6.	Interest receivable	Period from 28 Mar 04 to 2 Apr 05 £	Period from 30 Mar 03 to 27 Mar 04 £
	Bank interest receivable	38,097	
7.	Interest payable and similar charges	Period from 28 Mar 04 to 2 Apr 05 £	Period from 30 Mar 03 to 27 Mar 04 £
	Bank interest payable Finance charges payable under finance leases and hire purchase contracts Other interest payable		2,412 31 7,560 10,003
8.	Taxation on ordinary activities  (a) Tax on profit on ordinary activities  The tax charge is made up as follows:	Period from 28 Mar 04 to 2 Apr 05 £	•
	Current tax:		
	UK corporation tax Tax over provided in previous periods	383,471 (6,881)	492,635 (30,331)
	Total current tax (note 8(b))	376,590	462,304
	Deferred tax:		
	Origination and reversal of timing differences	(6,528)	(16,305)
	Tax on profit on ordinary activities	370,062	445,999

# Notes to the financial statements

# at 2 April 2005

# 8. Taxation on ordinary activities (continued)

(b) Factors affecting current tax charge

The tax assessed on the profit on ordinary activities for the period is higher than the standard rate of corporation tax in the UK of 30% (2004 - 30%). The differences are reconciled below:

		Period from
	28 Mar 04 to	30 Mar 03 to
	2 Apr 05	27 Mar 04
	£	£
Profit on ordinary activities before taxation	652,542	951,969
Profit on ordinary activities multiplied by standard rate in the UK 30%	195,763	285,591
Expenses not deductible for tax purposes	180,092	191,037
Accelerated capital allowances	7,616	16,007
Adjustments in respect of prior periods	(6,881)	(30,331)
Total current tax (note 8(a))	376,590	462,304
(c) Deferred tax		
	2 Apr 05	27 Mar 04
	£	£
Capital allowances in advance of depreciation	(45,023)	(51,551)
Provision for deferred taxation	(45,023)	(51,551)
		£
At 28 March 2004		(51,551)
Profit and loss account movement arising during the period		6,528
At 2 April 2005		(45,023)

# 9. Dividends

No dividend has been recommended for the period from 28 March 2004 to 2 April 2005.

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# Notes to the financial statements at 2 April 2005

10.	Intangible fixed assets					Goodwill £
	Cost: At 28 March 2004 and 2 April 20	005				10,823,810
	Amortisation: At 28 March 2004 Provided during the period					2,164,761 541,190
	At 2 April 2005					2,705,951
	Net book value: At 2 April 2005					8,117,859
	At 28 March 2004					8,659,049
11.	Tangible fixed assets	Leasehold Property £	Plant & Machinery £	Fixtures & Fittings £	Motor Vehicles £	Total £
	Cost: At 28 March 2004 Additions	1,407,708 92,441	3,984,704 243,807	555,600 32,479	2,485 92,465	5,950,497 461,192
	At 2 April 2005	1,500,149	4,228,511	588,079	94,950	6,411,689
	Depreciation: At 28 March 2004 Provided during the period	312,131 69,936	3,106,727 292,220	350,300 50,697	2,485 7,711	3,771,643 420,564
	At 2 April 2005	382,067	3,398,947	400,997	10,196	4,192,207
	Net book value: At 2 April 2005	1,118,082	829,564	187,082	84,754	2,219,482
	At 28 March 2004	1,095,577	877,977	205,300		2,178,854
12.	Investments					Subsidiary undertakings £
	Cost: At 28 March 2004 and 2 April 20	005				9,618,859
	Net book value: At 28 March 2004 & 2 April 200	5				266,195

# Notes to the financial statements at 2 April 2005

# 12. Investments (continued)

The investment in The Sandwich Factory Limited was written down to the net asset value of that company following the transfer of its trade, assets and liabilities on 1 April 2000 into The Sandwich Factory Holdings Limited. The company investments comprise:

	Holding	Proportion held	Nature of business
The Sandwich Factory Limited	Ordinary		
	shares	100%	Dormant
The Meat Factory Limited	Ordinary		
	shares	100%	Dormant
The Dessert Factory Limited	Ordinary		
•	shares	100%	Dormant
The Cake Factory Limited	Ordinary		
-	shares	100%	Dormant
The Pastie Factory Limited	Ordinary		
·	shares	100%	Dormant
The Pie Factory Limited	Ordinary		
·	shares	100%	Dormant

All of the subsidiary undertakings were incorporated in England and Wales.

# 13. Stocks

2 Apr 05	27 Mar 04
£	£
325,595	224,956
96,163	73,648
112,549	93,830
534,307	392,434
	£ 325,595 96,163 112,549

# 14. Debtors

	2 Apr 05 £	27 Mar 04 £
Trade debtors	1,642,028	1,218,084
Amounts owed by group undertakings	1,462,327	991,000
Other debtors	264,463	179,085
Prepayments and accrued income	255,358	313,579
	3,624,176	2,701,748

# Notes to the financial statements at 2 April 2005

# 15. Creditors: amounts falling due within one year

	2 Apr 05	27 Mar 04
	£	£
Bank overdraft	9,810	409,416
Trade creditors	2,353,592	2,111,108
Corporation tax	146,698	148,096
Other taxation and social security	204,491	133,632
Other creditors	355,450	167,358
Accruals and deferred income	669,061	347,343
Proposed final dividend	<del>-</del>	130,000
	3,739,102	3,446,953
	<del></del>	

The bank overdraft and other monies owing to the bank are secured by a fixed charge over the book debts of the group together with a floating charge over all assets.

# 16. Creditors: amounts falling due after more than one year

	2 Apr 05 £	27 Mar 04 £
Amounts owed to group undertakings	1,665,669	1,668,674

# 17. Provisions for liabilities and charges

	taxation
	£
At 28 March 2004	51,551
Profit and Loss Account movement arising during the period	(6,528)
At 2 April 2005	45,023

# 18. Commitments under operating leases

At 2 April 2005 the company had annual commitments under non-cancellable operating leases as set out below:

	2 Apr 05			27 Mar 04	
	Land and buildings £	Other £	Land and buildings £	Other £	
Operating leases which expire:					
Within one year	_	21,953	-	23,346	
In two to five years	_	146,597	_	103,597	
In over five years	140,500	_	140,500		
	140,500	168,550	140,500	126,943	

# 19. Contingent liability

The company, together with other companies in the group, has entered into a guarantee with Lloyds TSB Bank plc in respect of the group's facilities with this bank.

Deferred

# Notes to the financial statements at 2 April 2005

# 20. Share capital

Juliu Gupitui			2 Apr 05 £	Authorised 27 Mar 04 £
Ordinary shares of £0.01 each 7% preference shares of £1 each			2,253,004 4,802,607	2,253,004 4,802,607
			7,055,611	7,055,611
Allotted, 2 Apr 05				ınd fully paid Mar 04
	No.	£	No.	£
Ordinary shares of £0.01 each	225,200,000	2,252,000	225,200,000	2,252,000

Preference shares are entitled to a fixed cumulative dividend, but have no voting rights or rights to a share of any surplus assets in the event of a winding up after the return of the capital and arrears of dividends.

# 21. Reconciliation of shareholders' funds and movement on reserves

	Share capital £	Share premium account £	Profit and loss account £	Total share- holders' funds £
At 30 March 2003	2,252,000	3,927,816	2,476,351	8,656,167
Profit for the period	~	-	505,970	505,970
Dividends	~	_	(130,000)	(130,000)
At 27 March 2004	2,252,000	3,927,816	2,852,321	9,032,137
Profit for the period	~	-	282,480	282,480
At 2 April 2005	2,252,000	3,927,816	3,134,801	9,314,617

# 22. Ultimate parent company

The company is a wholly owned subsidiary of The Sandwich Factory Group Limited, a company registered in Scotland. The ultimate parent undertaking is Cranswick plc. Copies of Cranswick plc consolidated financial statements can be obtained from the registered office at Cranswick, Driffield, East Yorkshire, YO25 9PF