Western Mortgage Services Limited
Directors' report and financial statements
for the year ended 31 December 2003

Registered Number 3191608



Western Mortgage Services Limited Directors' report and financial statements for the year ended 31 December 2003

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Directors and advisors for the year ended 31 December 2003

Directors

G A Gregory J Katovsky P A Lee M G Lewis D Tweedy

Secretary

J Trahair

Auditors

PricewaterhouseCoopers LLP 101 Barbirolli Square Lower Mosley Street Manchester M2 3PW

Registered Office

The Moneycentre Plymouth PL1 1QJ

Registered Number

3191608

Directors' report for the year ended 31 December 2003

The directors present their report and the audited financial statements of the company for the year ended 31 December 2003.

Principal activity

The principal activity of the company during the year was the provision of third party mortgage administration services. Primarily the administration of portfolios for the Britannia Building Society Group.

Review of business and future developments

The company administers mortgage portfolios totalling approximately £3.8 billion (2002: £3.3 billion) under stand alone commercially based service agreements, with subsidiaries and quasi-subsidiaries of Britannia Building Society and other lenders.

The company returned a pre-tax profit for the year of £1,646,805 (2002: £1,366,277), well in excess of the projected 2003 plan.

Results and dividends

The profit for the year after tax amounted to £1,148,450 (2002: £950,010). The directors propose a dividend for the year of £800,000 (2002: £500,000).

Directors and their interests

The directors who held office during the year are given below:

G A Gregory

HR Booth - resigned 2 June 2003

J Katovsky - appointed 18 February 2003

T H Knowles - resigned 30 April 2003

P A Lee – appointed 30 October 2003

M G Lewis

D Preece – resigned 21 November 2003

D Tweedy – appointed 18 February 2003

No director had any beneficial interest in the share capital of the company or any other company in the group at any time during the year under review.

Statement of directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year that give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. The directors are required to prepare financial statements on the going concern basis, unless it is inappropriate to presume that the company will continue in business.

The directors confirm that suitable accounting policies have been used and applied consistently. They also confirm that reasonable and prudent judgements and estimates have been made in preparing the financial statements for the year ended 31 December 2003 and that applicable accounting standards have been followed.

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Auditors

The auditors, PricewaterhouseCoopers LLP, have indicated their willingness to continue in office, and a resolution concerning their reappointment will be proposed at the annual general meeting.

By order of the Board

P A Lee Director

30 January 2004

Independent auditors' report to the members of Western Mortgage Services Limited

We have audited the financial statements which comprise the profit and loss account, the balance sheet and the related notes which have been prepared under the historical cost convention and the accounting policies set out in the statement of accounting policies.

Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the annual report and the financial statements in accordance with applicable United Kingdom law and accounting standards are set out in the statement of directors' responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards issued by the Auditing Practices Board. This report, including the opinion, has been prepared for and only for the company's members as a body in accordance with Section 235 of the Companies Act 1985 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing. We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions is not disclosed.

We read the other information contained in the annual report and consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. The other information comprises only the directors' report.

Basis of audit opinion

We conducted our audit in accordance with auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company at 31 December 2003 and of its result for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Pricewaterhouse Coopers LLP

Chartered Accountants and Registered Auditors

Manchester

30 January 2004

Profit and loss account for the year ended 31 December 2003

| | Notes | 2003 £ | 2002 £ |
|---|-------|-------------|-------------|
| Turnover | 1 | 7,031,533 | 6,206,072 |
| Administration expenses | | (5,622,750) | (5,076,974) |
| Other operating income | 2 | 179,676 | 207,179 |
| Operating profit | | 1,588,459 | 1,336,277 |
| Interest receivable and similar income | | 58,346 | 30,000 |
| Profit on ordinary activities before taxation | 3 | 1,646,805 | 1,366,277 |
| Tax on profit on ordinary activities | 6 | (498,355) | (416,267) |
| Profit on ordinary activities after taxation | | 1,148,450 | 950,010 |
| Proposed equity dividend | | (800,000) | (500,000) |
| Profit for the year transferred to reserves | 11 | 348,450 | 450,010 |

There were no recognised gains or losses or movements in equity shareholders' funds other than the result for the year.

The results for the year were derived from continuing operations, and are reported on an historical cost basis.

The accounting policies and notes on pages 6 to 11 form part of these financial statements.

Balance sheet as at 31 December 2003

| | Notes | 2003 £ | 2002 £ |
|---|--|-------------|-------------|
| Fixed assets | | | |
| Tangible assets | 7 | 336,290 | 393,127 |
| Current assets | | | |
| Debtors | 8 | 802,629 | 674,612 |
| Investments - deposit repayable within three months | | 1,800,000 | 1,200,000 |
| Cash at bank and in hand | | 659,190 | 426,635 |
| | - | 3,261,819 | 2,301,247 |
| Creditors: amounts falling due within one year | 9 | (1,803,437) | (1,248,152) |
| Net current assets | | 1,458,382 | 1,053,095 |
| Net assets | The state of the s | 1,794,672 | 1,446,222 |
| Capital and reserves | | | |
| Called up equity share capital | 10 | 50,000 | 50,000 |
| Profit and loss account | | 1,744,672 | 1,396,222 |
| Equity shareholders' funds | 11 | 1,794,672 | 1,446,222 |

The accounting policies and notes on pages 6 to 11 form part of these financial statements.

Approved by the board of directors on 30 January 2004 and signed on its behalf by:

P A Lee Director

Statement of accounting policies

Basis of accounting

The accounts are prepared under the historical cost convention and in accordance with applicable Accounting Standards.

Tangible fixed assets

Equipment, fixtures and fittings are stated at cost and are written off on a straight line basis over their estimated useful lives which range from three to ten years.

Taxation

Corporation tax and any group relief is provided at current rates on the taxable profit for the year.

Deferred tax is provided at current rates on a non-discounted basis, on all timing differences between the recognition of gains and losses in the accounts and their recognition in a tax computation

Pensions

Details of the pension schemes are given in note 12.

The costs of providing retirement pensions and related benefits in respect of the defined benefit scheme are charged to the income and expenditure account over the employees' average period of service.

The contributions into the defined contribution scheme are accounted for as they fall due for payment.

Leases

The rentals paid for assets acquired under operating leases are charged to the profit and loss account in accordance with the terms of the individual lease.

Cash flow statement

The company has not presented a cash flow statement as permitted by Financial Reporting Standard No. 1 (Cash flow statements) (revised 1996) as its cash flows are consolidated in the financial statements of Britannia Building Society, the company's ultimate parent undertaking.

Government grants

Government grants received are included within accruals and deferred income in the balance sheet, once all terms of the grant have been met, those related to capital expenditure are offset against the carrying value of fixed assets purchased and when related to expenses they are credited to the profit and loss account in the same accounting period as the related expenditure.

Notes to the financial statements for the year ended 31 December 2003

1. Turnover

This represents amounts derived in the U.K. from the provision of services falling within the company's ordinary activities and excludes Value Added Tax.

2. Other operating income

| | 2003 | 2002 |
|--|---------|---------|
| | £ | £ |
| Fees for projects undertaken on behalf of Britannia Building Society | 179,676 | 207,179 |

3. Profit on ordinary activities before taxation

| | 2003 £ | 2002 £ |
|---|-----------|-----------|
| Profit on ordinary activities before taxation is stated after charging/(crediting): | | |
| Depreciation of tangible fixed assets | 210,076 | 263,763 |
| Auditors' remuneration | 5,000 | 8,400 |
| Operating leases – hire of plant and machinery | 47,378 | 12,514 |
| Operating leases – other | 271,587 | 218,624 |
| Regional grants towards specific employment expenses | <u>-</u> | (50,000) |

4. Staff numbers and costs

| | 2003 Number | 2002 Number |
|--|----------------|----------------|
| The average number of persons employed by the company during the year was: | | |
| Management | 5 | 5 |
| Administration | 209 | 183 |
| | 214 | 188 |
| | 2003 £ | 2002 £ |
| The aggregate payroll costs of these persons were: | - | |
| Wages and salaries | 3,158,494 | 2,932,873 |
| Social security costs | 260,269 | 224,325 |
| Other pension costs | 112,482 | 97,940 |
| | 3,531,245 | 3,255,138 |

5. Directors emoluments

| | 2003 £ | 2002 £ |
|---|-----------|-----------|
| Total emoluments | 185,024 | 276,209 |
| The emoluments of the highest paid director were: | | |
| | 2003 | 2002 |
| | £ | £ |
| | | |

The highest paid director has accrued pension benefits under the Britannia Building Society's Pension Schemes of £7,171 at 31 December 2003 (2002: £13,125).

At 31 December 2003 there were six directors who had benefits accruing under the Britannia Building Society Pension Schemes (2002: five).

6. Taxation

| | 2003 £ | 2002 £ |
|---|-----------|-----------|
| U.K. corporation tax at 30% (2002: 30%) on taxable profits for the year | 514,627 | 422,165 |
| Deferred tax | (16,272) | (5,898) |
| | 498,355 | 416,267 |

Factors affecting tax charge for the year

The corporation tax assessed for the year is higher than the standard rate of corporation tax in the U.K. (30%). The differences are explained below:

| | 2003 £ | 2002 £ |
|---|-----------|-----------|
| Profit on ordinary activities before tax | 1,646,805 | 1,366,277 |
| | 2003 £ | 2002 £ |
| Profit before tax multiplied by standard rate of tax | 494,041 | 409,883 |
| Effects of: | | |
| Expenses not deductible for tax purposes | 4,315 | 6,384 |
| Capital allowances for year in excess of depreciation | 10,271 | 26,898 |
| Movements in short term timing differences | 6,000 | (21,000) |
| Corporation tax charge for the year | 514,627 | 422,165 |

7. Tangible fixed assets

| | | Fixtures, fittings and equipment £ |
|--|--|---|
| Cost | | |
| At 1 January 2003 | | 1,226,772 |
| Additions | | 185,239 |
| Disposals | | (106,617) |
| At 31 December 2003 | | 1,305,394 |
| Depreciation | | |
| At 1 January 2003 | | 833,645 |
| Charge for the year | | 210,076 |
| Eliminated in respect of disposals | | (74,617) |
| At 31 December 2003 | | 969,104 |
| Net book amount | | |
| At 31 December 2003 | | 336,290 |
| | | 202 127 |
| 8. Debtors | | 393,127 |
| | 2003 £ | 2002 £ |
| 8. Debtors | | 2002 |
| 8. Debtors Amounts owed by group undertakings | £ | 2002 £ |
| Amounts owed by group undertakings Prepayments and accrued income | £ 578,787 | 2002 £ 509,342 |
| 8. Debtors Amounts owed by group undertakings Prepayments and accrued income Deferred tax | £ 578,787 103,334 | 2002 £ 509,342 77,147 |
| Amounts owed by group undertakings Prepayments and accrued income Deferred tax | £ 578,787 103,334 77,602 | 2002 £ 509,342 77,147 61,330 |
| Amounts owed by group undertakings Prepayments and accrued income Deferred tax Other | £ 578,787 103,334 77,602 42,906 802,629 deferred asset comprise: | 2002 £ 509,342 77,147 61,330 26,793 674,612 |
| Amounts owed by group undertakings Prepayments and accrued income Deferred tax Other | £ 578,787 103,334 77,602 42,906 802,629 | 2002 £ 509,342 77,147 61,330 26,793 |
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| Amounts owed by group undertakings Prepayments and accrued income Deferred tax Other The amounts provided for deferred tax which represent full potential Accelerated capital allowances Other timing differences | £ 578,787 103,334 77,602 42,906 802,629 deferred asset comprise: 2003 £ 59,602 18,000 77,602 2003 £ | 2002 £ 509,342 77,147 61,330 26,793 674,612 2002 £ 49,330 12,000 61,330 2002 £ |
| | £ 578,787 103,334 77,602 42,906 802,629 deferred asset comprise: 2003 £ 59,602 18,000 77,602 | 2002 £ 509,342 77,147 61,330 26,793 674,612 2002 £ 49,330 12,000 61,330 |

9. Creditors: amounts falling due within one year

| | 2003 £ | 2002 £ |
|------------------------------------|-----------|-----------|
| Trade creditors | 86,745 | 34,649 |
| Corporation tax | 424,627 | 332,165 |
| Other taxation and social security | 143,151 | 129,168 |
| Accruals and deferred income | 348,914 | 252,170 |
| Proposed dividend | 800,000 | 500,000 |
| | 1,803,437 | 1,248,152 |

10. Called up equity share capital

| | 2003 | 2002 |
|-----------------------------------|--------|--------|
| Authorised | £ | £_ |
| 50,000 ordinary shares of £1 each | 50,000 | 50,000 |
| Allotted and fully paid | | |
| 50,000 ordinary shares of £1 each | 50,000 | 50,000 |

11. Equity shareholders' funds

| | 2003 £ | 2002 £ |
|--|-----------|-----------|
| Equity shareholders' funds at 1 January | 1,446,222 | 940,780 |
| Prior year adjustment | - | 55,432 |
| Equity shareholders' funds at 1 January (restated) | 1,446,222 | 996,212 |
| Profit for the year | 348,450 | 450,010 |
| Equity shareholders' funds at 31 December | 1,794,672 | 1,446,222 |

12. Pensions

A number of the company's employees are members of the Britannia Building Society Pension Scheme. The defined benefit scheme is financed through separate trustee administered funds to which the employer and employee contribute, based on pension costs across the group as a whole. Contributions by the employer, which are charged against profit, are based on actuarial advice. The latest valuation of these funds was at 6 April 2002. The actuarial valuation showed that the funds were sufficient to provide for 83% of the accrued benefits that will be due to members. Particulars of the latest actuarial valuation of the pension scheme are disclosed in the accounts of Britannia Building Society. The pension cost for the defined benefit scheme, which represents contributions payable by the company, amounted to £33,417 (2002: £36,968).

The company also commenced the provision of a defined contribution scheme for those employees who are not members of the above scheme. The pension cost for the defined contribution scheme, which represents contributions payable by the company, amounted to £79,053 (2002: £60,972).

13. Operating lease commitments

Annualised commitments under operating leases may be analysed as follows:

| | Land and buildings 2003 £ | Other 2003 | Land and buildings 2002 £ | Other 2002 |
|---|------------------------------------|--------------|------------------------------------|------------|
| On leases expiring within one year | - | 27,952 | <u>-</u> | - |
| On leases expiring between one and five years | 316,560 | 16,604 | - | 15,073 |
| On leases expiring after more than five years | <u>-</u> | - | 210,519 | - |
| | 316,560 | 44,556 | 210,519 | 15,073 |

14. Ultimate parent undertaking

The company's immediate parent undertaking is Britannia Treasury Services Limited, a company registered in England.

Britannia Treasury Services Limited is wholly owned by Britannia Building Society, a body corporate registered in England. Copies of Britannia Building Society's accounts may be obtained from:

Britannia House, Cheadle Road, Leek, Staffordshire, ST13 5RG.

The Society, as a mutual organisation, is owned by its members and, consequently, has no ultimate controlling body.

15. Related party disclosures

Transactions with other companies within the group are not disclosed as the company has taken advantage of the exemption available under Financial Reporting Standard 8 (Related party disclosures), as the consolidated accounts of Britannia Building Society in which the company is included are available at the address noted above.