#### Big Communications Limited

Company No. 3162997

FINANCIAL STATEMENTS
FOR THE YEAR ENDED
31 DECEMBER 2007

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# Big Communications Limited Company Information Officers and professional advisers

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#### Directors

D Bogg
I Ferguson
M Firth
C Morris
J Shurville
P Wright

#### Company Secretary

Capita Company Secretarial Services Limited

#### Registered Office

223 London Road Leicester LE2 1ZE

#### **Bankers**

NatWest Bank
Exeter, Exeter Bank Branch
Exeter
EX4 3DL

#### Solicitors

Howes Percival
252 Upper Third Street
Grafton Gate Fast
Central Milton Keynes
MK9 1DZ

#### Auditors

Kingston Smith LLP Chartered Accountants 141 Wardour Street London W1F 0UT Big Communications Limited
Directors' report
for the year ended 31 December 2007

The directors present their report and financial statements for the year ended 31 December 2007

#### Principal activity

The company's principal activity is that of providing creative and marketing support to a range of clients nationally. Activities cover advertising, design, literature, corporate identity, packaging, new product development, point of sale and marketing consultancy.

#### Business review

Another year of strong growth particularly from incumbent business with sales growth of 7 3% and gross profit growth of 16 1%. The operating profit for the year at £1,364k (2006, £1,088k) was also strong

#### Results and dividends

The audited financial statements for the year ended 31 December 2007 are set out on pages 5 to 13 The company's profit for the year after taxation was £976k (2006 £776k). An ordinary interim dividend was paid during the year of £174k (2006 £770k).

#### Directors

The directors who served throughout the year are shown below

D Bogg

I Ferguson

M Firth

C Morris

Shurville

P Wright

#### Directors' Responsibilities

The directors are responsible for preparing the Annual Report and the financial statements. The directors have chosen to prepare accounts for the company in accordance with United Kingdom Generally Accepted Accounting Practice (UK GAAP). Company law requires the directors to prepare such financial statements for each financial period which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period and comply with UK GAAP and the Companies Act 1985. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- · make judgements and estimates that are reasonable and prudent,

### Big Communications Limited Directors' report (continued)

- state whether applicable accounting standards have been followed, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. The Directos are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Statement of disclosure to auditor

- (a) So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware, and,
- (b) they have taken all steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of any relevant audit information and to establish that the company's auditors are aware of that information

#### Auditors

Kingston Smith LLP have indicated their willingness to continue in office and in accordance with the provision of the Companies Act it is proposed that they be re-appointed auditors for the ensuing year

On behalf of the board

4 March 2008 Director

### Independent Auditors' Report to the shreholders of Big Communications Limited

We have audited the financial statements of Big Communications Limited for the year ended 31 December 2007 which comprise the Profit & Loss Account, Balance Sheet and related notes. These financial statements have been prepared in accordance with the United Kingdom Generally Accepted Accounting Practice, under the historical cost convention and the accounting policies set out therein

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective Responsibilities of Directors and Auditors

As described in the statement of directors' responsibilities, the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards (Generally Accepted Accounting Practice)

Our responsibility is to audit the financial statements in accordance with relevant United Kingdom legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view, in accordance with the relevant financial reporting framework, and are properly prepared in accordance with the Companies Act 1985. We also report if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed

We read the directors' report and the other information contained in the annual report for the above year as described in the contents section and consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements

#### Basis of Opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs at 31 December 2007, and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985, and that the information given in the director's report is consistent with the financial statements

Kingston Smith LLP Chartered Accountants and Registered Auditors

4th March 2008

141 Wardour Street London W1F 0UT

## Big Communications Limited Profit and Loss Account for the year ended 31 December 2007

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	Note	2007 £	2006 £
Turnover	1	6,533,924	6,086,636
Cost of sales		(2,125,816)	(2,288,422)
Gross profit		4,408,108	3,798,214
Administration expenses Other income		(3,164,221) 120,000	(2,814,146) 103,600
Operating profit	2	1,363,887	1,087,668
Interest receivable	3	3,724	13,583
Profit on ordinary activities before taxation		1,367,611	1,101,251
Tax on profit on ordinary activities	5	(391,173)	(325,295)
Profit for the year	12	976,438	775,956

The profit and loss account has been prepared on the basis that all operations are continuing operations

There are no recognised gains or losses other than the profit for the years as above, accordingly no statement of total recognised gains and losses is presented

## Big Communications Limited Balance Sheet As at 31 December 2007

	Notes	200	7	2000	6
		£	£	£	£
Fixed assets					
Tangible fixed assets	7		297,323		150,781
Current assets					
Debtors	8	1,612,053		1,403,362	
Cash at bank and in hand		1,229,558		993,115	
	-	2,841,611		2,396,477	
Creditors Amounts falling due					
within one year	9 _	(1,306,832)		(1,517,507)	
Net current assets			1,534,779		878,970
Total Assets less current liabilities		-	1,832,102	-	1,029,751
Capital and reserves					
Called up share capital	10		45,454		45,454
Share Premium account	11		24,869		24,869
Profit and loss reserve	11	_	1,761,779	_	959,428
Equity Shareholders' funds	12	_	1,832,102		1,029,751

The financial statements were approved for issue by the Board on 4 March 2008 and signed on its behalf by

P Wright

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Director

D Bogg Director

#### Big Communications Limited Notes to the Financial Statements for the year ended 31 December 2007

#### 1 Accounting policies

#### Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accounting Practice), which have been applied consistently and remain unchanaged from the previous period

#### Cash flow statement

The company has taken advantage of the exemption in Financial Reporting Standard No 1 (Revised 1996) from the requirement to produce a cash flow statement on the grounds that it is a subsidiary where 90 percent or more of the voting rights are controlled within the group

#### Turnover

Turnover comprises value of sales (excluding VAT, trade discounts and similar charges) for services provided in the normal course of business. Turnover is derived solely from the company's principal activities and arose wholly in the United Kingdom

#### Income recognition

Both fee income and recharged costs are billed and recognised in the period in which the work was completed or the costs incurred. Where there are exceptions to this income is deferred or accrued as necessary. For projects falling over the financial year end, income is recognised to reflect the partial performance of the contractual obligations in accordance with UITF 40.

#### Leases

Rental payments under operating leases are charged against income on a straight-line basis over the lease term, even if the payments are not made on such a basis

#### Pension costs

Payments into the defined contribution pension scheme are charged to the profit and loss account as they fall due in accordance with FRS 17

#### Big Communications Limited Notes to the Financial Statements for the year ended 31 December 2007

#### 1 Accounting policies (continued)

#### Tangible fixed assets

Tangible fixed assets are stated at cost, net of depreciation and any provision for impairment. Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost or valuation, less estimated residual value, of each asset on a straight line basis over its expected useful life as follows

Computer equipment

25% straight line

Fixtures, fittings & equipment

20% straight line

Motor vehicles

25% straight line

#### Taxation

UK corporation tax payable is provided at amounts expected to be paid using the tax rates and laws that have been enacted or substantially enacted by the balance sheet date

Deferred taxation is provided in full on timing differences that result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in the financial statements, deferred total assets are not discounted

## Big Communications Limited Notes to the Financial Statements for the year ended 31 December 2007 (continued)

2	Operating Profit Profit on ordinary activities before tax is stated after charging/(crediting)	2007 £	2006 £
	Depreciation Directors' remuneration Auditors' remuneration Operating lease rentals - plant and machinery - other	62,416 324,400 13,272 30,559 66,000	50,463 196,484 13,297 40,832 66,000
3	Investment Income		
	Bank Interest	3,724	13,583
4	Directors' emoluments and staff costs		
	The average monthly number of employees (including executive directors) was		
	Production Administration	No 64 6 70	No 53 6 59
	Staff costs including directors' costs, are analysed below	2007 £	2006 £
	Wages and salaries Social security costs Other pension costs	2,055,301 215,707 123,947 2,394,955	1,873,323 195,276 99,299 2,167,898
	The total amounts for directors' remuneration and other benefits were as follows		
	Fmoluments Money purchase contributions	2007 £ 299,200 25,200 324,400	2006 £ 182,834 13,650 196,484
	The highest paid directors' remuneration and other benefits for the year were		
		£	£
	Emoluments	82,500	44,688

The number of directors for whom retirement benefits are accruing under money purchase pension schemes

amounted to 4 (2006 - 2)

### Big Communications Limited Notes to the Financial Statements for the year ended 31 December 2007 (continued)

5	Tax on Loss on Ordinary Activities		
	a) Analysis of tax charge on ordinary activities	2007 £.	2006 £
	Current taxation	2.	
	UK Corporation tax at 30% (2006 30%)	214,285	329,750
	Group Relief	199,609	(4,455)
	Overprovision in prior periods	(22,721)	•
	Total current tax	391,173	325,295
	Deferred taxation		
	Timing differences, origination and reversal	-	-
	Total tax on profit on ordinary activities	391,173	325,295
	b) factors affecting corporation tax charge for the year		
		2007	2006
	Profit on ordinary activities before tax	<b>£</b> 1,367,611	£ 1,101,251
	•	<del></del>	
	Tax on profit on ordinary activities at standard UK corporation tax rate of 30% (2006–30%)	410,283	330,375
	Effects of		
	Expenses not deductible for tax purposes	4,125	11,841
	Capital allowances in excess of depreciation	(514)	(7,753)
	Adjustments in respect of prior years	(22,721)	(4,455)
	Current tax charge for the period	391,173	325,295
6	Dividends	£	£
	Ordinary Interim paid	174,087	770,109

Big Communications Limited
Notes to the Financial Statements
for the year ended 31 December 2007 (continued)

7	Tangible fixed assets	Computer Equipment	Fixrures, fittings& equipment	Motor vehicles	Total
				_	_
	Cost	£	£	£	£
	At 1 January 2007	415,055	82,488	21,782	519,325
	Additions	43,379	165,579	-	208,958
	Disposals	(1,025)		(12,698)	(13,723)
	At 31 December 2007	457,409	248,067	9,084	714,560
	Depreciation				
	At 1 January 2007	295,344	51,418	21,782	368,544
	Charge for the year	51,782	10,634	-	62,416
	Disposals	(1,025)	<u> </u>	(12,698)	(13,723)
	At 31 December 2007	346,101	62,052	9,084	417,237
	Net book value				
	At 31 December 2007	111,308	186,015	-	297,323
	At 31 December 2006	119,711	31,070		150,781
8.	Debtors		2007 £		2006 £
	Trade debtors		1,351,955		1,144,063
	Prepayments and accrued income		62,769		143,094
	Amounts owed by parent		13,384		145,074
	Amounts owed by group companies		170,073		116,205
	Other debtors		13,872		-
			1,612,053		1,403,362
9	Creditors amounts falling due within one year				
			£		£
	Trade creditors		311,112		123,373
	Corporation tax		214,285		8,142
	Other taxes and social security costs		224,882		189,107
	Accruals and deferred income		348,511		281,442
	Other creditors		1,196		2,986
	Amounts owed to group companies		206,846		912,457
			1,306,832		1,517,507

### Big Communications Limited Notes to the Financial Statements for the year ended 31December 2007 (continued)

10	Called up share capital		2007 £	2006 £
	Authorised			
	Ordinary shares of £1 each		50,000	50,000
			50,000	50,000
	Allotted, called up and fully paid			
	Ordinary shares of £1 each		45,454	45,454
	. ~		45,454	45,454
11	Reserves			
		Share	Profit and	
		premium	loss	
		account	account	Total
		£	£	£
	At 1 January 2007	24,869	959,428	984,297
	Retained profit for the year	-	976,438	976,438
	Dividend Paid	<u> </u>	(174,087)	(174,087)
	At 31 December 2007	24,869	1,761,779	1,786,648

#### 12 Reconciliation of the movement in shareholders' funds

	2007 £	2006 £
Profit for the year	976,438	775,956
Dividends	(174,087)	(770,109)
Opening shareholders' funds	1,029,751	1,023,904
Closing shareholders' funds	1,832,102	1,029,751

#### 13 Contingent liabilities

The company is party to a cross guarantee structure with the Group's bankers by means of a fixed and floating charge over all of the assets of the group companies in favour of the Royal Bank of Scotland and HSBC plc The amount dealt with in these financial statements is £nil (31 December 2006 £nil)

As at 31 December 2007, net assets of the group were £44,665,000, and net borrowings under this group arrangement amounted to £25,445,000

### Big Communications Limited Notes to the Financial Statements for the year ended 31 December 2007(continued)

#### 14 Commitments

#### Capital Commitments

The company had no capital commitments outstanding at 31 December 2007 (2006 £nil)

#### Lease commitments

Current annual rental commitments under operating leases are as follows

	Land and buildings		Oth	Other	
	2007	2006	2007	2006	
	£	£	£	£	
Operating leases which					
expire within one year	-	•	3,770	10,641	
Operating leases which expire					
between two and five years	66,000	66,000	24,379	31 292	

#### 15 Related party transactions

The company has taken advantage of the exemption in FRS 8 from the requirement to disclose transactions with group companies on the grounds that consolidated financial statements are produced by the ultimate parent company

Dylan Bogg is also a director of Zetland Limited, a company which is also a client of Big Communications Limited Sales from Big Communications Limited to Zetland Limited at arms length amounted to £10,130

#### 16 Parent company and ultimate controlling undertaking

The ultimate controlling party and the parent of the smallest and largest group, of which the company is a member, to prepare group accounts is Mission Marketing Group PLC. The consolidated accounts of Mission Marketing Group PLC are available to the public and may be obtained from Companies House (21 Bloomsbury Street, London, WC1B 3XD),

The immediate parent company is The Mission Marketing Group PLC registered in England and Wales There is no single controlling party